SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1 REQUISITION NUMBER

PAGE 1 OF 9

2 CONTRACT NO: SPM300-04-D-V985

3 AWARD/EFFECTIVE DATE: 8/5/04

4 ORDER NUMBER

5 SOLICITATION NUMBER: SP0300-04-R-D009

6. SOLICITATION ISSUE DATE: 2/11/2004

7. FOR SOLICITATION INFORMATION CALL: a NAME: MARGUERITE J. MORGAN

b TELEPHONE NUMBER (No collect calls): (215) 737-3669

8 OFFER DUE DATE/ LOCAL TIME: ~~03/05/2004~~ 2/27/04

9. ISSUED BY CODE SPM300
DEFENSE SUPPLY CENTER PHILADELPHIA
DIR. OF SUBSISTENCE
700 ROBBINS AVENUE
PHILADELPHIA, PA 19111

10 THIS ACQUISITION IS
- [X] UNRESTRICTED
- [ ] SET ASIDE: %FOR
  - [ ] SMALL BUSINESS
  - [ ] SMALL DISADV BUSINESS
  - [ ] 8(A)

SIC 2051

SIZE STANDARD 500

11 DELIVERY FOB DESTINATION UNLESS BLOCK IS MARKED
- [ ] SEE SCHEDULE
- [ ] 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)

13b RATING

14 THIS ACQUISITION IS
- [ ] RFQ
- [ ] IFB
- [X] RFP

12. DISCOUNT TERMS

15. DELIVER TO CODE
SEE SCHEDULE

16. ADMINISTERED BY CODE SPM300
SAME AS BLOCK #9

17a CONTRACTOR/ OFFEROR CODE 85300 FACILITY CODE
HILLANDIA DAIRY INC.
622 E. MISSION RD.
SAN MARCOS, CA 92069
TELEPHONE NO. 760-744-3222 x105

- [ ] 17b CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER

18a. PAYMENT WILL BE MADE BY CODE
SEE DELIVERY SCHEDULE

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED
- [ ] SEE ADDENDUM

19 ITEM NO	20. SCHEDULE OF SUPPLIES/SERVICES	21 QUANTITY	22 UNIT	23 UNIT PRICE	24 AMOUNT
	MILK AND DAIRY PRODUCTS Delivery Period: 8 Sept 2004 - 5 Sept 2005 Ordering Period: 6 Sept 2004 2 Sept 2005				

(Attach Additional Sheets as Necessary)

25 ACCOUNTING AND APPROPRIATION DATA

26 TOTAL AWARD AMOUNT *(For Govt. Use Only)*
$1,001,681.98

- [X] 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4 FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA [X] ARE [ ] ARE NOT ATTACHED
- [ ] 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED ADDENDA [ ] ARE [ ] ARE NOT ATTACHED

28 CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN one (1) COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

29. AWARD OF CONTRACT: REFERENCE OFFER DATED YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS

30a SIGNATURE OF OFFEROR/CONTRACTOR

31a. UNITED STATES OF AMERICA *(SIGNATURE OF CONTRACTING OFFICER)*

30b NAME AND TITLE OF SIGNER *(TYPE OR PRINT)*

30c DATE SIGNED

31b. NAME OF CONTRACTING OFFICER *(TYPE OR PRINT)*
Warren R. Brown

31c. DATE SIGNED
Aug 5, 2004

32a QUANTITY IN COLUMN 21 HAS BEEN
- [ ] RECEIVED
- [ ] INSPECTED
- [ ] ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED

33 SHIP NUMBER

34 VOUCHER NUMBER

35. AMOUNT VERIFIED CORRECT FOR

PARTIAL FINAL

36 PAYMENT
- [ ] COMPLETE
- [ ] PARTIAL
- [ ] FINAL

37. CHECK NUMBER

32b SIGNATURE OF AUTHORIZED GOVT REPRESENTATIVE

32c DATE SIGNED

38. S/R ACCOUNT NUMBER

39 S/R VOUCHER NUMBER

40. PAID BY

42a RECEIVED BY *(Print)*

41a I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT

41b SIGNATURE AND TITLE OF CERTIFYING OFFICER

41c DATE SIGNED

42b RECEIVED AT *(Location)*

42c. DATE REC'D *(YY/MM/DD)*

PerFORM (DLA)

STANDARD FORM 1449 ***(EG) (10-95)***
Prescribed by GSA FAR (48 CFR) 53.212

Group 1: Milk and Diary Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	MILK, WHOLE				
1.	SPECIFY PRODUCT CODE: 1135 GALLON	2,000	GL	2.45	4,900.00
2.	SPECIFY PRODUCT CODE: 1156 1 QUART	4,000	QT	.75	3,000.00
3.	SPECIFY PRODUCT CODE: 1146 HALF GALLON	100	½ GL	1.28	128.00
4.	SPECIFY PRODUCT CODE: 1180 HALF PINT	33,000	½ PT	.23	7,590.00
	MILK, LOWFAT (1% MF)				
5.	SPECIFY PRODUCT CODE: HALF PINT	2,060	½ PT	.24	494.40
6.	SPECIFY PRODUCT CODE: 1325 1/3 QUART	18,000	1/3 QT	.31	5,580.00
7.	SPECIFY PRODUCT CODE: 1310 PRICE PER CO: 13.86 BULK, 6 GALLON CONTAINER	39,200	GL	2.44	95,648.00
	MILK, LOWFAT (2% MF)				
8.	SPECIFY PRODUCT CODE: 1306 HALF PINT	4,000	½ PT	.21	840.00
9.	SPECIFY PRODUCT CODE: 1287 QUART	4,000	QT	.65	2,600.00
10.	SPECIFY PRODUCT CODE: 1241 PRICE PER CO: 14.82 BULK, 6 GALLON CO	140	GL	2.50	350.00

Group I - Milk and Diary Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	MILK, FAT FREE				
11.	SPECIFY PRODUCT CODE: 1386 HALF PINT	80,000	½ PT	.18	14,400.00
12.	SPECIFY PRODUCT CODE: 1374 QUART	2,000	QT	.65	1,300.00
13.	SPECIFY PRODUCT CODE: 1337 PRICE PER CO: 13.50 BULK, 6 GALLON PER CO	800	GL	2.20	1,760.00
	MILK, CHOCOLATE FLAVORED, LOWFAT				
14.	SPECIFY PRODUCT CODE: 1459 HALF PINT	1600	½ PT	.23	368.00
15.	SPECIFY PRODUCT CODE: 1455 1/3 QUART (10 OZ)	14,000	½ PT	.31	4,340.00
	MILK, CHOCOLATE, 2%				
16.	SPECIFY PRODUCT CODE: 1441 BULK, 6 GALLON PER CO: 15.00	28,000	GL	2.40	67,200.00
	MILK, LACTAID				
17.	SPECIFY PRODUCT CODE: 7064 PRICE PER CO COUNT PER CO HALF PINT	100	½ PT	.50	50.00
	BUTTERMILK, LOWFAT				
18.	SPECIFY PRODUCT CODE: 2019 HALF PINT	60	½ PT	.23	13.80
	EGGNOG, (IN SEASON)				
19.	SPECIFY PRODUCT CODE: 3757 QUART	1,400	QT	1.23	1,722.00

Group I – Milk and Dairy Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	SOUR CREAM, CULTURED OR ACIDIFIED				
20.	SPECIFY PRODUCT CODE: 2161 PRICE PER CO 5.10 5 LB CO	7,600	LB	1.10	8,360.00
	CREAM, FRESH, LIGHT WHIPPING/CREAM, ULTRA-PASEURIZED				
21.	SPECIFY PRODUCT CODE: 1684 QUART	200	QT	3.50	700.00
	CHEESE, COTTAGE, LOWFAT, CREAMED (SMALL OR LARGE CURD)				
22.	SPECIFY PRODUCT CODE: 2044 PRICE PER CO:5.75 5 LB CO	7,600	LB	1.11	8,436.00
	CHEESE, COTTAGE, REGULAR, CREAMED (SMALL OR LARGE CURD)				
23.	SPECIFY PRODUCT CODE: 2042 PRICE PER CO 5.85 5 LB CO	300,000	LB	1.11	333,000.00
	YOGURT, LOWFAT, ASSORTED FLAVORS INCLUDING PLAIN				
24.	PRICE PER CO .41 COUNT PER CO: 12 STRAW / PRODUCT CODE: 2688 STRAW/BAN/PRODUCTCODE2620 PEACH/ PRODUCT CODE: 2676 RASPBERRYPRODUCT CODE2683 LEMON/ PRODUCT CODE: 2656 CHERRY/ PRODUCT CODE: 2626 Pina Colada/ PRODUCT CODE: 2674 BOYSENBERRY/PRODCODE2612_ BLUEBERRY/ PRODCODE: 2605 8 OZ CO	80,000	CO	.41	32,800.00
	YOGURT, LOWFAT, ASSORTED FLAVORS INCLUDING PLAIN				
25.	PRICE PER CO .35 COUNT PER CO____ TRIX STRA/BANANA BASH PRODUCT CODE: 2192 YOPLAIT ORIG STRA/BANANA PRODUCT CODE: 2193 YOPLAIT ORIG RASP/PEACH PRODUCT CODE: 2194 4 OZ CO	960,000	CO	.35	336,000.00

GROUP I – Milk and Dairy Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	JUICE, ORANGE, FRESH, OR JUICE FROM CONCENTRATE				
26.	SPECIFY PRODUCT CODE: 3719 HALF PINT	120,000	½ PT	.18	21,600.00
	FRUIT FLAVORED DRINK, CHILLED				
	ORANGE				
27.	SPECIFY PRODUCT CODE: 3656 HALF PINT	20,000	½ PT	.08	1,600.00
	FRUIT FLAVORED DRINK, CHILLED				
	ORANGE				
28.	SPECIFY PRODUCT CODE: 3657 ONE THIRD QUART (10 OZ)	600	1/3 PT	.10	60.00
29.	SPECIFY PRODUCT CODE: 3650 PRICE PER CO .55 BULK, 6 GALLON CO	100	GL	.55	55.00
	GRAPE				
30.	SPECIFY PRODUCT CODE: 3678 HALF PINT	52,000	½ PT	.08	4,160.00
31.	SPECIFY PRODUCT CODE: 3673 PRICE PER CO .55_ BULK, 6 GALLON CO	100	GL	.55	55.00
	LEMONADE				
32.	SPECIFY PRODUCT CODE: 3667 ONE THIRD QUART (10 OZ)	100	1/3 QT	.10	10.00
	FRUIT PUNCH				
33.	SPECIFY PRODUCT CODE: 3688 HALF PINT	90	½ PT	.09	8.10
34.	SPECIFY PRODUCT CODE: 3687 ONE THIRD QUART (10 OZ)	600	1/3 QT	.10	60.00

35.	SPECIFY PRODUCT CODE: 3685 PRICE PER CO .55 BULK, 6 GALLON CO	100	GL	.55	55.00
	APPLE				
36.	SPECIFY PRODUCT CODE: 4 OZ CO	32,000	OZ	.25	8,000.00
	CRANBERRY				
37.	SPECIFY PRODUCT CODE: 4 OZ CO	2,600	OZ	.26	676.00
	ORANGE				
38.	SPECIFY PRODUCT CODE: 4 OZ CO	600	OZ	.25	150.00
	GRAPE				
39.	SPECIFY PRODUCT CODE: 4 0Z C0	600	OZ	.25	150.00
	ICE MILK MIX, FRESH, LIQUID, LOWFAT, SOFT SERVE, VANILLA				
40.	SPECIFY PRODUCT CODE: _3221 ½ GALLON	2,400	½ GL	3.80	9,120.00
	ICE MILK MIX, FRESH, LIQUID, LOWFAT, SOFT SERVE, CHOCOLATE				
41.	SPECIFY PRODUCT CODE: 3227 ½ GALLON	2,400	½ GL	3.90	9,360.00
	NONDAIRY CREAMER, MOCHA FLAVOR				
42.	SPECIFY PRODUCT CODE: 3415 PINT	200	PT	1.30	260.00

ESTIMATED TOTAL FOR GROUP I: $986,959.30

GROUP II – Ice Cream Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	ICE CREAM, REGULAR, VANILLA, GENERAL, 10% MF MIN				
43.	SPECIFY PRODUCT CODE: 7195 PRICE PER CO: BULK, 3 GALLON CO	200	GL	4.30	860.00
44.	SPECIFY PRODUCT CODE: 9280 PRICE PER DOZEN 3 FLUID OZ CUP	800	GL	11.93	9,544.00
	ICE CREAM, REGULAR, CHOCOLATE, FRUIT, NUTS OR OTHER BULKY (3 GAL) FLAVORS 8% MF				
45.	PRICE PER CONTAINER ___ SPECIFY CHOC / PRODUCT CODE: 7121 STRAW/ PRODUCT CODE: 7188 CHOC.CHIP/PRODUCTCODE: 7122 BUTTERPECAN PRODCODE: 7118 COFFEE/ PRODUCT CODE: 7153 BUB GUM/PRODUCT CODE: 7314 CHO.MINT/PRODUCT CODE: 7123 COOKIE CREAMPRODCODE: 7130 FR.VAN/PRODUCT CODE: 7139 GALLON	600	GL	4.55	2,730.00
46.	SPECIFY CHOC / PRODUCT CODE: 9281 STRAW /PRODUCT CODE : 9283 3 FLUID OZ CUP	100	DZ	3.36	336.00
	SHERBERT, REGULAR				
47.	SPECIFY PRODUCT CODE: 7455 orange 7453 rainbow PRICE PER CO ASSORTED FLAVORS BULK, 3 GALLON CONTAINER	80	GL	2.95	236.00
	NOVELTIES, MIN 2 - 1/2 FL OZ				
48.	SPECIFY PRODUCT CODE: 8906 COATED ICE CREAM BAR	20	DZ	2.82	56.40

GROUP II – Ice Cream Products

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	NOVELTIES, MIN 2 - 1/2 FL OZ				
49.	**ICE BAR CONFECTION** SPECIFY PRODUCT CODE: 9699 Assorted Pk.	100	DZ	1.75	175.00
50.	SPECIFY PRODUCT CODE: 9320 **FROZEN FUDGE BAR** CONFECTION	20	DZ	2.00	40.00
51.	SPECIFY PRODUCT CODE: 8933 Van 8934 Neo **ICE CREAM SANDWICH**	24	DZ	2.92	70.08
52.	SPECIFY PRODUCT CODE: 8953 **ICE CREAM CONE** **PREFORMED**	160	DZ	4.22	675.20

ESTIMATED TOTAL GROUP II: $14,722.68

Telephone number where orders are to be placed 760-744-3222 X107
Facsimile number where "STORES" orders are to be SENT: 760-744-2789

Government Qualification:

"All items to be awarded will be awarded to <u>one</u> offeror by group."

Offeror Qualifications:

DELIVERIES AND PERFORMANCE

Hollandia Dairy, Inc. 622 E. Mission Rd. San Marcos, CA 92069 (760) 744-3222	1-16,19,26-39	SM
Farmdale Creamery 1049 W. Baseline San Bernadino, CA 92411-2364 (714) 889-3002	18-20	SM
Morningstar West 605 North "J" Street Tulare, CA 93274 (209) 686-2876	22-23	LG
Morningstar 1901 Via Burton Fullerton, CA 92631 (714) 772-8861	24	LG
Vita-Fresh 402 Yale Street Houston, TX 77270-7600 (713) 869-3471	36-39	LG
Westfarm Foods, Inc. 1474 N. Indiana St. Los Angeles, CA 90068 (213) 269-9481	43-52	LG
Morningstar West 299 5TH Avenue Gustine, CA 95322 (209) 854-2424	21	LG
Scott Brothers 12000 East End Ave Chino, CA 91710 909-628-8516	40-41	SM
Ice Cream Specialties 18511 S. Francy Road Pleasant Hill, MO 64080 (314) 962-2550	48-52	LG
Morningstar West 18275 Arenth Avenue City of Industry, CA 91748 818-810-1775	42	LG
General Mills-Yoplait cn 1055 Sand Hill Avenue Carson, CA 90426 310-639-3670	25	LG
Stremicks Heritage Foods 4002 W.Westminster Ave. Santa Ana, CA 92703 714-775-7615	17	LG