

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

TRACT ID CODE

PAGE OF PAGES

22

2. AMENDMENT/MODIFICATION NO. 0002	3. EFFECTIVE DATE 26 AUGUST 98	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)
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6. ISSUED BY DEFENSE SUPPLY CENTER PHILADELPHIA 2800 SOUTH 20TH STREET PHILADELPHIA, PA 19145 ANDREA MAXWELL A/C 215-737-2980	7. ADMINISTERED BY (If other than Item 6) SAME AS BLOCK #6
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8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)	(X) 9A. AMENDMENT OF SOLICITATION NO. SP0300-98-R-4048
	9B. DATED (SEE ITEM 11) 16 JULY 98
	10A. MODIFICATION OF CONTRACT/ORDER NO.
	10B. DATED (SEE ITEM 13)

CODE FACILITY CODE

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is extended is not extended

Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting and Appropriation Data (If required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

A. THIS CHANGE ORDER IS ISSUED PURSUANT TO (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A

B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14 PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:

D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return _____ copies to the issuing office

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SUBSISTENCE PRIME VENDOR FOR ALABAMA/FLA. PANHANDLE AND GEORGIA ZONES MILITARY AND FEDERAL CUSTOMERS.

THE ABOVE CITED SOLICITATION IS HEREBY AMENDED AS FOLLOWS

SEE ATTACHED

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA BY _____	16C. DATE SIGNED
<i>(Signature of person authorized to sign)</i>		<i>(Signature of Contracting Officer)</i>	

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ALABAMA/FLORIDA PANHANDLE & GEORGIA ZONES-
SOUTHEAST REGION

IMPORTANT NOTICE

PLEASE READ AMENDMENT CHANGES TO SOLICITATION.
ARROW INDICATES WHERE CHANGES ARE BEING MADE TO THE
SOLICITATION. PLEASE READ CAREFULLY.

OFFERORS ARE REQUIRED TO SUBMIT SOCIOECONOMICS
BRIEFING CHARTS IN THE ORAL AND WRITTEN TECHNICAL
PROPOSAL PORTION IN ACCORDANCE WITH FACTOR 2. "PAST
PERFORMANCE" EVALUATION.

REPLACE PAGES 129 WITH THE FOLLOWING:

understanding of the work or describing how the work will be performed, directly from the key members of the offeror's team that will actually perform the work.

B. What is a Site Visit?



The purpose of a site visit is to view the offeror's facility (s) and business operations as well as to verify what is presented in the Technical Proposal (Oral Presentation and Written Technical Portion).

3. *Instructions for Oral Presentations/Site Visits*

- A. A portion of the Technical Proposal will be submitted to the Technical Evaluation Panel (TEP) via an Oral Presentation. The Oral Presentations may be conducted at the offeror's location of business, OR at the Defense Supply Center Philadelphia (DSCP). The location of the Oral Presentation will not be confirmed until five (5) working days after solicitation closing. It is anticipated that the Oral Presentations will begin approximately 10 working days after solicitation closing. NOTE: The location of the Oral Presentation may differ for each zone, as the evaluations will be handled independently.
- B. The Oral Presentation is to be made by key members of the offeror's company, including any partner(s) who will be directly involved in the successful performance of the resultant contract(s). The names and titles of the presenters must be included in the written proposal.
- C. The Oral Presentation will be video taped. If the location of the Oral Presentation is at DSCP, then DSCP will be responsible for arranging for the videotaping.

If the Oral Presentation is at the offeror's location the offeror will be required to record the Oral Presentation, as it is presented to the Technical Evaluation

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Panel. The video recording must be produced using a VHS-format videotape.
The offeror will be required to submit a copy of

REPLACE PAGE 133 WITH THE FOLLOWING:

reserves the right to award without discussions. The Question and Answer session must also be videotaped.

- A. The offeror is required to submit detailed directions/maps to their facility from the closest major airport. If offeror will be utilizing warehouses/facilities that are in addition, or separate from their primary place of business, then separate directions must be submitted for that location. It is also requested that offerors send recommendations and directions of the nearest place of lodging to their warehouse/facilities to accommodate Technical Panel evaluators.
- B. DSCP reserves the right to request all, or parts of the Technical Proposal which was not initially requested, to be submitted in writing. Offerors will be given five (5) working days to document their proposal in writing.
- C. If the Oral Presentation is held at the offeror's location, the site visit will be conducted immediately following the Oral Presentation Question and Answer session. Note: If an offeror has more than one facility from which product will be shipped, the site visit(s) for the remaining facility(s) may take place starting on the following morning after the Oral Presentation. *A list of all facilities from which product will be shipped must be included in the written proposal.*
- D. If Oral Presentations are held at DSCP, the site visits may be held at a later time in the evaluation process. NOTE: Pictures may be taken during the site visit.

REPLACE PAGES 137-147 WITH THE FOLLOWING:

corporate charts, unless the people involved will be directly involved in the proposed contract.

2. Past Performance

a. Provide a brief performance record of your five (5) highest dollar value contracts over the last three (3) years. Specify which contract you consider to be the most successful and explain why. Include problems you have had, along with their resolutions. Offeror's will also be evaluated on socioeconomic issues of past and present contracts, if applicable. This area shall be covered and evaluated in the oral presentation. Individual briefing charts describing offeror's past performance in socioeconomic considerations must be included in the briefing package and will be evaluated. **NOTE: Socioeconomic Definitions are found on pages 148-149 of solicitation.** Address the following information for each of the five (5) highest dollar contracts:

- * 1. Annual Dollar Value
- * 2. Fill Rate, listed monthly for the most recent 12 months of the contract.
- * 3. Delivery Frequency
- * 4. Length of time that the account has been serviced
- * 5. Point of contact and phone number
- * 6. Problems/Resolutions

- The following will apply if Government contracts are referenced.

- * 7. Contracting Agency
- * 8. Contract Number
- 9. Contracting Officer and phone number

b. Provide a brief performance record on all of your Federal Government contracts for the last five (5) years. Include problems you have had, along with their resolutions Address the following information for each contract. Note: If you listed a Government

contract as one of your Five Highest dollar value you must reiterate the information.

- * 1. Annual Dollar Value
- * 2. Fill Rate, listed monthly for the most recent 12 months of the contract.
- * 3. Delivery Frequency
- * 4. Length of time that the account has been serviced
- * 5. Point of contact and phone number
- * 6. Problems/Resolutions
- * 7. Contracting Agency
- * 8. Contract Number
- * 9. Contracting Officer and phone number

*c. Furnish a copy of any awards or certifications received that are indicative of your firm's commitment to providing a high level of service.

B- DISTRIBUTION SYSTEM/CAPABILITY

1. Product Availability

*a. The customers under this solicitation use the following stock catalog as a reference point for their ordering choices. The catalogs are as follows: Federal Supply Catalog Stock List, C8900-SL, Stock List, FSC Group 89, Subsistence, (less Part II, Ration Components, any item with an Advice Code of R, V, or Y and Part I – 8970, Composite Food Packages), dates January 1997, the Prime Vendor Local Stock Number Catalog – Generic, dated May 1998 and the Prime Vendor Local Stock Number Catalog – NAPA Items, dated May 1998. The offeror must specify the number of items that are comparable in size, quality, and description to the above listed items that they either have in their current inventory or will be able to source, at the request of the customer, and place in inventory for “the first order”. Indicate which items your firm would not be able to

and/or do not intend to source. Discuss your firm's current product mix, i.e. national brand items vs. private label items. Also indicate how many dietary products, nutritional supplements, and individual portion items are carried in your inventory. Indicate if you can supply all Class I (food) items as requested by our customers. NOTE: If you state you will be able to supply all items, it is expected that any item not currently in your inventory at the time of the award that is requested by one of our customers during the Post Award cataloging process, will be readily available for issue upon the "first order".

* b. State the minimum case quantity/velocity that is required in order for your firm to add products requested by the customer to normal inventory. State the time frame in which you will add new items to your inventory.

c. The offeror must provide fill rates that demonstrate the capability to meet proposed contract ordering and delivery requirements in a timely manner. The proposed fill rates should be stated as "with substitutions" and "without substitutions". Describe how you intend to meet these goals.

d. Describe your product accountability program. Thoroughly discuss the procedures employed to ensure that orders are filled accurately and completely.

e. Specify the proposed hours of operation in order to meet the delivery requirements for each customer. Discuss how your firm will make deliveries within the time frame specified.

f. Provide inventory turnover rate information, by categories, excluding fresh fruits and vegetables, for the last three (3) years.

2. Distribution and Resources

The firm's available capacity and resources will be evaluated as to how

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the requirement of the solicitation will be supported. Included, but not limited to, are warehouse space, delivery vehicles, equipment and other resources.

3. *Ordering System*

- a. It is essential that the offeror's ordering system be able to interface with the Government's established translation package, STORES, and support the Electronic Data Interchanges transaction sets listed in this solicitation. If the offeror is not currently capable of accepting orders via STORES, outline an implementation plan, including time frames, to become EDI capable. The Government may choose to test your support of the EDI transaction sets, by having offeror transmit an 832 and/or 997 transaction set.
- b. The offer must describe its technical capability to establish the required interface with the Government via EDI.
- c. Discuss how your firm will handle customers who are not equipped with STORES/SPVI software.

4. *Management Reports*



The firm must be able to produce all required management reports. Reference, *Special Contract Requirements, Page 61*. Specify which reports can and cannot be provided. Also state whether your firms can supply any additional reports that are not listed in the solicitation that may be of benefit to the Government. Indicate if your firm can transmit reports electronically.

5. *Customer Service Approach*

- a. Discuss routine customer support services that will be provided to all customers supported under this solicitation. Include any

services that may add more value to this acquisition. Specify the number of customer service representatives to be assigned to the contracts and explain how they will ensure that all the customers needs are accommodated. Also indicate the number of sales visits planned, and what services the sale representatives will perform. Indicate the availability of a toll free phone number / fax number for all customers.

b. Describe the process of advising customers of manufacturer's backorders, not in stocks, and substitutions. Address how your firm will ensure that these situations will not occur frequently.

c. Indicate how the performance of your firm will be monitored

internally. Specify what performance-related aspects will be tracked and the frequency for each. Indicate what actions will be pursued in the face of anticipated delays.

*d. State your policy for breaking cases, and indicate each item or which this can be done.

*e. Detail how deviations from the electronic order, such as add-ons, and cancellations will be handled and the charges associated with such, if applicable.

f. Discuss your plans to handle emergency orders. Be sure to include not only how you will handle the orders, but also what you will actually consider an emergency, and fees, if any, that you will place on these "emergency orders".

g. Discuss the services offered by your firm to aid the customers in becoming more cost effective. Describe how these services will benefit the customers.

h. Expedient, efficient delivery is extremely important to our customers. Discuss how your firm will load trucks in order to

provide expedite delivery to each delivery point. Discuss the training procedures you have or will have in place to ensure continuity when different drivers are responsible for the same delivery point on different days.

6. Location

Provide a logistics plan that addresses how the location of your firm's warehouse (s) will enable you to support the customers during normal deliveries as well as emergencies. Your locations should allow for deliveries to the customer's location in the time frames specified by the customer.

7. Surge/Mobilization

a. Discuss in detail your ability to react to surge demands that may occur as a result of the increase in troop strength. Thoroughly describe the ability of your firm to increase capacity output, including the magnitude and duration of the output, as well as the time frames for the increased capacity to be achieved.

b. Describe your ability to respond to full-scale military mobilization wherein consumption may double or triple for a protracted period of time during a period of national emergency or mobilization. The offeror must demonstrate its ability to handle a longer-term requirement with significant increase in quantity.

c. The offeror must submit a readiness plan indicating how this increased requirements will be supported by additional suppliers, subcontractors, warehousing, etc., which may become involved in supporting this effort.

C - QUALITY ASSURANCE

1. Quality Control and Assurance Procedures

Describe the quality control procedures to be used under proposed contract. Include a discussion on inventory control, identification, and correction of discrepancies, resolution of customer complaints, and inventory rotation methods for your firm, and how you will control your inventory to ensure compliance with the Defense Appropriations Act/Berry Amendment previously explained on page 33.

2. Inspection and Sanitation Procedures

a. The offeror must thoroughly discuss the inspection procedures employed to guarantee the movement of quality products. Include the frequency, type, and amount of inspection; product characteristics to be inspected; criteria for approving and rejecting products; record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.

b. Discuss procedures that will be used to insure that delivered orders will conform to the following:

1. Contains the items ordered, in the correct quantity
2. Has the proper shelf life dating
3. Meets industry standards for product quality

* c. Describe the Sanitary Control Procedures and Stored Products Pest Management Program utilized by your firm to ensure that sanitation and warehousing practices are in accordance with acceptable industry standards. Attach copies of your most recent inspection reports for your firm.

3. *Supplier Selection Program*

- a. Address your firm's procedures and policies for selecting quality suppliers.
- b. Discuss the processes utilized by your firm to purchase products of consistent high quality with minimal variation on product appearance, grade, yield, taste, texture, etc.

- b. Describe the methods utilized by your firm to ensure that standardized product quality will be maintained when products are acquired from various suppliers.

4. *Recall Procedures*

- a. In addition to the required recall procedures outlined in the Addendum to Clause 52.212-4 "Contract Terms and Conditions - Commercial Items", thoroughly outline your procedures for notifying customers and DSCP of any recalls. Detail the time frames involved and how recalled products will be identified, both at the customer's facility and in your warehouse.

- b. Describe how recalls of differing types are handled.

*** 5. *Technical Descriptions***

- a. At the time of the initial submission of the proposal, the offer shall provide a set of product technical descriptions (specifications) (Note: A manufacturer's invoice or quote is NOT considered a technical description) for the "Market Basket," items identified in this solicitation, if:

- 1. An "equivalent" item is being offered, or;
- 2. No specification or standard is reference in the schedule (i.e. IMPS, Grade A, Etc.), or;
- 3. The offeror's product deviates from the described specification of standard quoted in the DSCP schedule of items or;

4. The requirement is to be filled by the use of a specific "Brand Name" for the term of the contract. In this case, the suppliers quote sheet listing the product's salient characteristics shall suffice in lieu of a technical description or specification.

b. The description must be of sufficient detail to determine the product's salient characteristics for comparison to that solicited in the schedule of items.

c. The Contractor's descriptions will be used by the Subsistence Prime Vendor Office to determine if the item offered meets the minimum quality standard described or preferred. Subsequent to contract award, DSCP may request copies of any of the contractor's descriptions in order to conduct product quality evaluations. These evaluations will be conducted at customer locations for the purpose of verifying whether the product quality and characteristics meet or exceed the specified criteria and that the products are suitable for the Food Service operation.

6. *HACCP Plan*



a. Vendors should indicate whether a HACCP Plan has been implemented at its facility and the FDA filing date of the plan. Describe the scope of the HACCP Plan and what is involved.

b. If a vendor has not implemented a HACCP Plan, outline the steps it will take to ensure compliance by the dates specified in the solicitation.

c. Indicate what plans you have, if any, to incorporate HACCP Plan requirements in sourcing of items and in sub-contracting.

i. Indicate what plans your firm has taken, if any, to accelerate the HACCP requirements and to enhance the requirements to a higher level.

D - Socioeconomic Considerations

1. Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), and Women-Owned Small Business (WOSB) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed extent of SB, SDB, and WOSB concerns participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products are be supplied under this contract will be provided by a SB, WOSB or SDB manufacturer or distributor. A goal for the Prime Vendor may be to obtain at least 30% of the supplies for the proposed contract from SB firms and 5% from SDB firms.
2. The offeror shall describe the proposed extent of SB, WOSB and SDB participation in the performance of the contract at the contractor and subcontractor level. Subcontractor levels shall include product supplies. In addition, firms shall also state whether they are a large or small foodservice distributor. A small firm is defined as having less than 500 employees and must not be a subsidiary or division of a large company/corporation.
- *3. The following is the preferred format for the submission of socioeconomic data. Separate subcontracting goals must be submitted for each proposed contract.

	<u>Dollars</u>	<u>Percent</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:	_____	_____

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- | | | |
|----------------------|-------|-------|
| a. To Large business | _____ | _____ |
| b. To Small business | _____ | _____ |
| 1. To SDB | _____ | _____ |
| 2. To WOSB | _____ | _____ |
| 3. To Other SB's | _____ | _____ |

NOTES: When calculating figures for socioeconomic goals, the business size of the manufacturer is to be considered, not, the business size of the broker/agent that may have supplied the product to the distributor.

*******If the offeror is a small, small disadvantage, or women-owned small business, the offeror may NOT include its "cost of doing business" as part of the subcontracting goals proposed for this acquisition***

Offerors who are small business will receive additional credit under this factor for evaluation purposed.

Performance on prior contracts in subcontracting with and assisting small, small disadvantaged, and women-owned small businesses will be part of past performance evaluation.

2. *Past Performance*

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- a. The Government will evaluate the offeror's record of performance both as a regular dealer/prime vendor and with Government contracts, if any, to determine whether the firm has a successful history of conforming to contractual requirements, a commitment to customer satisfaction, timely delivery of quality products and service at fair and reasonable prices. Offeror's will also be evaluated on socioeconomic issues of past and present contracts, if applicable. This area shall be covered and evaluated in the oral presentation. Individual briefing charts describing offeror's past performance in socioeconomic considerations will be evaluated. **NOTE: Socioeconomic Definitions are found on pages 148-149 in solicitation.** This evaluation will also be performed for any partner involved in the proposed contract. Government in-house records will also be used for this evaluation, if applicable.
 - b. The Government will access the prime vendor's, or partners experience in contracts replicating the size and complexity of this solicitation. Firms that demonstrate significant experience in these areas will be rated more favorably than those firms that do not.
 - c. Offeror's are encouraged to address unfavorable reports of past performance. Your response, or lack thereof, will be taken into consideration.

B-. DISTRIBUTION SYSTEM/CAPABILITY

The subfactors for Distribution System/Capability are of equal weight.

1. *Product Availability*

- a. The number of items an offeror (and any partner(s)) currently carries in its inventory that meet the item descriptions, or commercial equivalent, of the items in the NSN and LSN catalogs and Class 1 items listed in the solicitation will be evaluated. The Government will also

evaluate the firms' ability to source those items that are not carried in stock. The offeror's turnover ratio will be examined.

b. The firm's proposed fill-rate, with and without substitutions, and how it intends to satisfy this goal will be evaluated. Emphasis will be placed on fill-rate without substitutions.

c. The offeror's product accountability system will be assessed in order to determine whether the firm is capable of supporting the requirements of the customers.

d. The Government will determine if the firm has the capability to support its customers in a timely manner by evaluating its hour of operation, proposed method of deliveries to each customer/individual dining facility.

a. The offeror's policy regarding breaking cases and minimum order quantities to add new products to add new products to inventory will be assessed. The offeror's time frame in which new products will be added to inventory.

2. Distribution and Resources



The firm's available capacity and resources will be evaluated as to how the requirement of the solicitation will be supported. Included, but limited to, are warehouse space, delivery vehicles and equipment and other resources.

3. Ordering System

a. The Government will evaluate the offeror's ability to interface with STORES and transmit the transaction sets listed in the solicitation. The offeror may be required to transmit an 832 and 997 in order to demonstrate its EDI capability. If applicable, the offeror's plan to become EDI capable will be evaluated.

b. The Government will access the capability of the offeror to receive orders and other information via the Internet, or its plans to obtain such access.

c. The firm's ability to provide ordering means to a non-STORES/SPVI customer will be evaluated.

4. Management Reports

a. The firm must be able to produce all required management reports. Reference, Special Contract Requirements, Page 61.

5. Customer Service Approach

a. The routine customer support services offered by the firm will be assessed to determine its commitment to customer satisfaction and business like concerns for its customers.

b. Procedures for handling not-in-stock's, manufacturer's backorders substitutions, emergency orders, cancellations and add-ons will be evaluated.

c. The offeror's plan to monitor its performance will be evaluated.

d. The services offered to assist customers in becoming aware of new products currently on the market and new products that prove to be more cost effective in their business will be evaluated.

e. The offeror's policy on breaking cases, along with type of items that can be split will be evaluated.

f. The offeror's plan to ensure consistent, efficient delivery of product will be evaluated.

6. Location

The Government will assess the capability of the offeror to support customers in a timely manner, taking into consideration the offeror's location in relation to the customers' locations. This includes response time to both regular deliveries and emergency deliveries.

7. Surge/Mobilization

- a. The Government will evaluate the offeror's ability to support "surge" requirements. The capability to swiftly react to this situation will be assessed.
- b. The offeror's ability to respond to increased consumption requirements for an extended period of time will be evaluated. Firms must demonstrate the ability to maintain a high level of performance for a span of time, usually with less than thirty (30) days notice.
- c. The firm's readiness plan will be assessed for completeness and ingenuity.

C - . QUALITY ASSURANCE

The evaluation of subfactors for Quality Assurance are listed in descending order of importance: however subfactors 1, 2, and 3 are significantly more important than subfactors 4,5,6.

1. Quality Control and Assurance Procedures

The Government will evaluate the offeror's QC and QA procedures, including its inventory rotation methods, identification and correction of discrepancies, resolution of customer complaints, and inventory rotation methods and inventory control methods to ensure compliance with the Berry Amendment.

2. Inspection and Sanitation Procedures

- a. The Government will assess the offeror's proposed inspection procedures, including type, frequency and amount of inspection to ensure that proper procedures are maintained.
- b. Procedures to ensure that the order conforms to the items ordered in the correct quantity, has the proper shelf-life dating, is free of damage and meets industry standards for product quality, will be evaluated.

c. The offeror's Sanitary Control Procedures and Stored Product Pest Management Program will be evaluated. This evaluation will include sanitary inspection reports and any ratings as applicable (e.g. AIB, ASI)

3. Supplier Selection Program

a. The Government will evaluate the offeror's supplier selection program. This evaluation will be conducted to determine the effectiveness of the program to provide continued supply of quality products with minimal variation.

b. The offeror's methods to ensure that standardized product quality will be maintained when products are received from various suppliers will be evaluated.

4. Recall Procedures

a. The offeror's recall procedures will be assessed and evaluated for timeliness and thoroughness.

b. The firms' methods for handling various types of recalls will be assessed.

5. Technical Descriptions

The Government will evaluate the offeror's product descriptions to determine if the items offered meet minimum salient requirements of the items listed in the solicitation. The offeror will be evaluated for the ability to provide items that meet the item description (or commercial equivalent).

6. HACCP Plan

a. Offeror's that have a HACCP Plan in effect must indicate the filing date with the FDA.

b. The scope of the plan will be evaluated for completeness and commitment to excellence. Adherence to the plan and the time frames as specified in the solicitation will also be assessed.

c. Offeror's plan to incorporate HAACP requirements into their source selection will be evaluated.

d. Firm's action to accelerate the implementation of HAACP, as well as enhancing the program to a higher level.

D. SOCIOECONOMIC CONSIDERATIONS

The Government will evaluate the offeror's socioeconomic plan to ensure that, to the maximum extent practical, small, small disadvantaged, and women-owned small businesses are used as both suppliers and subcontractors in support of this Prime Vendor contract. The Government will evaluate the participation levels in terms of percentages and dollar values and comparatively assess the goals amongst the offerors. The Government will evaluate the measures that the offeror will take to ensure equitable opportunity, and further the opportunities, for small business (SB), small disadvantaged business (SDB) and women-owned small business (WOSB) firms. The offeror that has the highest percentage of participation with SB, SDB, and WOSB combined, at the contract and subcontract level, will receive the highest rating. Offerors that are small business concerns will receive additional credit under this factor.

E. Procurement Pricing Plan

The subfactors for Procurement Pricing Plan factor are in descending order of importance: however subfactor 1 is significantly more important than subfactor 2.

1. Procurement Pricing Procedures

- a. The manner in which prices are formulated will be evaluated. The method used for product costing for items
- b.

acquired from any divisions, subsidiary or affiliate will be assessed.

b. The Government will evaluate the offeror's purchasing procedures to assess its effective use of price economies. Purchasing procedures that are indicative of effective buying techniques by utilizing market prices, commercial catalog prices and price competition will be evaluated.

c. The offeror's method for converting its cost to a delivered price will be examined.

2. Rebate Policy/Discounts/Allowances

a. The Government will judge the offeror's policies for pursuing managing and collecting rebates, discounts and allowances.

b. The offeror must demonstrate an aggressive policy towards returning the moneys realized as a result of these savings to the Government.

F. DLA MENTORING BUSINESS AGREEMENT (MBA)

The Government will evaluate the offeror's response to participating in the DLA MBA Program and its ability to mentor firms. The scope of the plan will also be evaluated. The Government will evaluate the offeror's response to participating in the DLA MBA Program and its ability to mentor firms. The responses from offers on the MBA Program will be evaluated on a comparative basis amongst all offerors. The offeror(s) indicating the most comprehensive plan(s) will receive the highest rating. This evaluation will also be used to determine the offeror's willingness to assist SB's, SDB's and WOSB's in expanding their businesses.