

CAUTION NOTICE

SP0300-00-R-4025

PRIME VENDOR SOLICITATION  
KENTUCKY, TENNESSEE, and SURROUNDING LOCATIONS

THIS ACQUISITION IS UNRESTRICTED. OFFERS WILL BE ACCEPTED FROM BOTH LARGE AND SMALL BUSINESSES. FIRMS DO NOT HAVE TO BE FULL-LINE FOOD SERVICE DISTRIBUTORS TO SUBMIT AN OFFER IN RESPONSE TO THIS REQUEST FOR PROPOSAL.

IT IS THE GOVERNMENT'S INTENT TO MAKE ONE (1) INDEFINITE QUANTITY CONTRACT (IQC) AWARD FOR A ONE (1) YEAR BASE TERM WITH FOUR (4) ONE YEAR OPTIONS FOR THIS ZONE. ACCEPTANCE OF THESE PROVISIONS BY THE OFFEROR IS MANDATORY. FAILURE TO INDICATE ACCEPTANCE OF THE OPTIONS BY:

- SPECIFYING A YEARLY OPTION DOLLAR INCREASE OR DECREASE; OR
- STATING THAT THERE WILL BE NO CHANGE IN OPTION PRICING;

OR

- SUBMITTING COMPLETE PRICING INFORMATION FOR ALL OPTION YEARS,

MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND COULD RESULT IN THE REJECTION OF BOTH THE TECHNICAL AND BUSINESS PROPOSALS. WHEN QUOTING DISTRIBUTION FEE INCREASES THEY MUST BE QUOTED IN DOLLARS AND CENTS, NOT AS A PERCENTAGE.

THE GUARANTEED MINIMUM FOR THIS CONTRACT WILL BE 10% OF THE ESTIMATED AWARD DOLLAR VALUE. THE MAXIMUM CEILING WILL BE 125% OF THE ESTIMATED AWARD DOLLAR VALUE. IN THE EVENT OF EMERGENCIES, THE GOVERNMENT MAY UNILATERALLY EXECUTE A HIGHER CEILING AT 150% OF THE ESTIMATED AWARD DOLLAR VALUE.

COPIES OF THIS SOLICITATION CAN BE FOUND ON THE DLA PROCUREMENT GATEWAY AT <http://progate.daps.mil/home> or <http://214.3.146.126/home>. FROM THE GATEWAY HOMEPAGE, SELECT "SEARCH RFPS" FROM THE LEFT-HAND SIDEBAR. THEN CHOOSE THE RFP YOU WISH TO VIEW. YOU MUST BE REGISTERED IN ORDER TO DOWNLOAD RFPS. IF YOU ARE NOT, YOU WILL BE DIRECTED ON HOW TO GET REGISTERED AT TIME OF DOWNLOAD. RFPS ARE IN PORTABLE DOCUMENT FORMAT (PDF). IN ORDER TO DOWNLOAD AND VIEW THESE DOCUMENTS YOU WILL NEED THE LATEST VERSION OF ADOBE ACROBAT READER. THIS SOFTWARE IS AVAILABLE FREE AT <http://www.adobe.com>.

OFFERORS SHOULD READ THE SOLICITATION VERY CAREFULLY. PLEASE ENSURE THAT ALL REQUIRED INFORMATION IS INCLUDED WITH YOUR PROPOSAL IN THE ORDER THAT IT IS REQUESTED, AND THAT ALL CLAUSES THAT REQUIRE A RESPONSE ARE COMPLETED. MISSING OR INCOMPLETE INFORMATION MAY RESULT IN THE ELIMINATION OF THE PROPOSAL FROM FURTHER CONSIDERATION. ALL TERMS AND CONDITIONS OF THE SOLICITATION SHOULD BE THOROUGHLY REVIEWED. ANY QUESTIONS REGARDING INTERPRETATION OF THE TERMS, CONDITIONS, OR REQUIREMENTS OF THIS SOLICITATION SHOULD BE DIRECTED TO THE CONTRACTING OFFICER, JANINE SAMONI, AT 215-737-7741 OR THE CONTRACT SPECIALIST, DIANNE JACQUETTE, AT 215-737-2871.

ALL OFFERORS SHOULD READ THE LIST OF MARKET BASKET OF ITEMS VERY CAREFULLY. SEVERAL ITEMS REQUESTED ARE NON-FOOD PRODUCTS AND BRAND NAME FOODS. THE COMPLETE LISTING BEGINS ON PAGE 118.

OFFERORS WILL BE REQUIRED TO PRESENT THE MAJORITY OF THEIR TECHNICAL PROPOSAL IN THE FORM OF AN ORAL PRESENTATION. THE COMBINATION OF THE ORAL PRESENTATION AND WRITTEN PROPOSAL WILL CONSTITUTE THE TECHNICAL PROPOSAL. THE TECHNICAL PROPOSAL, IN CONJUNCTION WITH THE BUSINESS PROPOSAL, WILL BE USED TO EVALUATE AND SELECT THE PRIME VENDOR DETERMINED TO BE THE BEST VALUE TO THE GOVERNMENT UTILIZING THE "TRADE-OFF" PROCESS. BOTH THE TECHNICAL AND BUSINESS PROPOSALS MUST BE SUBMITTED IN ACCORDANCE WITH SOLICITATION REQUIREMENTS AS WRITTEN IN THIS SOLICITATION. YOU ARE ADVISED TO REVIEW ALL INSTRUCTIONS THOROUGHLY AND CAREFULLY.

THE DEFENSE SUPPLY CENTER PHILADELPHIA – DIRECTORATE OF SUBSISTENCE WILL CONDUCT A PREPROPOSAL CONFERENCE TO FURTHER CLARIFY AND DISCUSS THE REQUIREMENTS OF THIS SOLICITATION. ATTENDANCE IS STRONGLY SUGGESTED. IF YOU PLAN TO ATTEND, PLEASE SEND A FAX (215-737-8060) LETTER WITH THE COMPANY'S NAME, THE NAMES AND TITLES OF THE REPRESENTATIVES THAT WILL BE ATTENDING. ANY VENDOR WHO WISHES TO SUBMIT QUESTIONS TO BE ADDRESSED AT THE CONFERENCE MAY DO SO PROVIDED THEY ARE RECEIVED TWO (2) DAYS PRIOR TO THE DATE AND TIME SET FOR THE CONFERENCE. THIS INFORMATION MAY BE FAXED TO JANINE SAMONI, CONTRACTING OFFICER OR DIANNE JACQUETTE, CONTRACT SPECIALIST, AT 215-737-7194 OR 8060. THE CONFERENCE WILL BE HELD AT:

DEFENSE SUPPLY CENTER PHILADELPHIA  
700 ROBBINS AVE  
PHILADELPHIA, PA 19111  
BUILDING 6  
DECEMBER 20, 2000 10:00 AM PHILADELPHIA LOCAL TIME

ALL VISITORS MUST CHECK IN AT THE SECURITY DESK IN BUILDING 3109 AT THE MAIN GATE TO RECEIVE VISITOR'S PASSES. AFTER YOU HAVE CHECKED IN YOU CAN PROCEED TO BUILDING 6, SECTION B, THE SUBSISTENCE LARGE CONFERENCE ROOM, ROOM 6B313

PLEASE NOTE THAT THE DATE SET FOR CLOSING IS ONLY THREE (3) WEEKS AFTER THE PREPROPOSAL CONFERENCE. HOWEVER, SINCE THE SOLICITATION WILL BE ISSUED APPROXIMATELY ONE (1) MONTH PRIOR TO THE PREPROPOSAL CONFERENCE, IT IS IMPERATIVE THAT OFFERORS BEGIN WORKING ON THEIR PROPOSALS PRIOR TO THE CONFERENCE. THE GOVERNMENT DOES NOT ANTICIPATE EXTENDING THE CLOSING DATE FOR RECEIPT OF OFFERS.

<b>SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS</b> <i>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</i>				1. REQUISITION NUMBER		PAGE 1 OF <b>OF 196</b>	
2. CONTRACT NO.		3. AWARD EFFECTIVE DATE		4. ORDER NUMBER		5. SOLICITATION NUMBER <b>SP0300-00-R-4025</b>	
7. FOR SOLICITATION INFORMATION CALL:		8. NAME <b>DIANNE JACQUETTE/JANINE SAMONI</b>				6. TELEPHONE NUMBER <i>(Do not collect calls)</i> <b>(215) 737-2871</b>	
9. ISSUED BY <b>DEFENSE SUPPLY CENTER PHILADELPHIA DIRECTORATE OF SUBSISTENCE, BLDG. 6 700 ROBBINS AVENUE PHILADELPHIA, PA. 19111-5092</b>				CODE <b>SP0102</b>		10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: %FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV. BUSINESS <input type="checkbox"/> SBA SIC: <b>NAICS 4224</b> SIZE STANDARD: <b>500</b>	
11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE				12. DISCOUNT TERMS		13. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)	
13b. RATING <b>N/A</b>				14. THIS ACQUISITION IS <input type="checkbox"/> RFP <input type="checkbox"/> IFB <input type="checkbox"/> RFP		NOTE: MAIL OR HAND CARRY OFFER AS SPECIFIED ON PAGE 5	
15. DELIVER TO CODE				18. ADMINISTERED BY <b>SAME AS BLOCK 9</b>			
17a. CONTRACTOR OFFEROR CODE FACILITY CODE				19a. PAYMENT WILL BE MADE BY CODE			
TELEPHONE NO.				17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER			
18. ADMINISTERED BY <b>SAME AS BLOCK 9</b>				19b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 19a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM			
19. ITEM NO.		20. SCHEDULE OF SUPPLIES/SERVICES		21. QUANTITY		22. UNIT	
		<b>SUBSISTENCE PRIME VENDOR SUPPORT FOR MILITARY AND OTHER FEDERALLY FUNDED CUSTOMERS IN THE STATES OF KENTUCKY, TENNESSEE AND SEVERAL JOB CORPS IN SURROUNDING LOCATIONS</b>				23. UNIT PRICE	
						24. AMOUNT	
		<i>(Attach Additional Sheets as Necessary)</i>					
25. ACCOUNTING AND APPROPRIATION DATA				26. TOTAL AWARD AMOUNT <i>(For Govt. Use Only)</i>			
<input checked="" type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA				<input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.			
<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA				<input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.			
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.				29. AWARD OF CONTRACT: REFERENCE <input type="checkbox"/> DATED YOUR OFFER ON SOLICITATION BLOCK <input type="checkbox"/> INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS.			
30a. SIGNATURE OF OFFEROR/CONTRACTOR				31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)			
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)		30c. DATE SIGNED		31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) <b>JANINE SAMONI</b>		31c. DATE SIGNED	
32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED				33. SHIP NUMBER PARTIAL <input type="checkbox"/> FINAL <input type="checkbox"/>		34. VOUCHER NUMBER	
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE				35. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		35. AMOUNT VERIFIED CORRECT FOR	
32c. DATE SIGNED				36. SR ACCOUNT NUMBER		36. SR VOUCHER NUMBER	
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT				42a. RECEIVED BY (Print)		40. PAID BY	
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER				42b. RECEIVED AT (Location)			
41c. DATE SIGNED				42c. DATE REC'D (Y/M/AM/PM)			

Public reporting burden for this collection of information is estimated to average 45 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (VRS), Office of Federal Acquisition Policy, GSA, Washington, DC 20405.

OMB No.: 9000-0136  
Expires: 09/30/98

CONTINUATION OF THE BLOCKS ON PAGE 1 (SF 1449)

BLOCK 8 (continued):

OFFER DUE DATE/LOCAL TIME:

JANUARY 9, 2001 BY 3:00 P.M. PHILADELPHIA TIME

BLOCK 9 (CONTINUED):

ALL OFFERS/MODIFICATIONS/WITHDRAWALS MUST BE PLAINLY MARKED ON THE OUTERMOST ENVELOPE WITH THE SOLICITATION NUMBER, CLOSING DATE, AND TIME SET FOR THE RECEIPT OF OFFERS.

SEND MAILED OFFER TO:  
DEFENSE LOGISTICS AGENCY  
DEFENSE SUPPLY CENTER PHILADELPHIA  
POST OFFICE BOX 56667  
PHILADELPHIA, PA 19111-6667

DELIVER HANDCARRIED OFFER, INCLUDING DELIVERY BY COMMERCIAL CARRIER TO:

DEFENSE SUPPLY CENTER PHILADELPHIA  
BUSINESS OPPORTUNITIES OFFICE  
BLDG. 36, SECOND FLOOR  
700 ROBBINS AVENUE  
PHILADELPHIA, PA 19111-5092

ALL HAND-CARRIED OFFERS ARE TO BE DELIVERED TO THE BUSINESS OPPORTUNITIES OFFICE BETWEEN 8:00 AM AND 5:00 PM, MONDAY THROUGH FRIDAY, EXCEPT FOR LEGAL FEDERAL HOLIDAYS AS SET FORTH IN 5 USC 6103.

OFFERORS THAT RESPOND TO THIS SOLICITATION USING A COMMERCIAL CARRIER SERVICE MUST ENSURE THAT THE COMMERCIAL CARRIER SERVICE "HAND-CARRIES" THE OFFER/MODIFICATION/WITHDRAWAL TO THE BUSINESS OPPORTUNITIES OFFICE PRIOR TO THE SCHEDULED OPENING/CLOSING TIME.

CONTINUATION OF THE BLOCKS ON PAGE 1 (SF 1449)

TRANSMIT FACSIMILE REVISIONS OF OFFERS TO: 215-737-9300, 9301, 9302, OR 9303.

NOTE: FACSIMILE OFFERS ARE NOT ACCEPTABLE.

BLOCK 17A. (CONTINUED):

OFFERORS: SPECIFY FAX NUMBER (S): \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

BLOCK 17B. (CONTINUED)

REMITTANCE WILL BE MADE TO THE ADDRESS THAT THE VENDOR HAS LISTED IN THE CENTRAL CONTRACT REGISTER (CCR).

BLOCKS 19-24 (CONTINUED):

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Performance Forms (Technical Proposal submissions)

**SUPPLIES / SERVICES AND PRICES**

**I. GENERAL INFORMATION**

A. The purpose of this solicitation is for the Defense Supply Center Philadelphia (DSCP) to establish Indefinite Quantity Contract(s) to provide subsistence and non-food/food related products to the military and other Federally funded customers in the states of Kentucky and Tennessee and surrounding states, to include Edinburg, IN; Cherokee, NC; Franklin, NC; Coeburn, VA, and Marion, VA. In addition to the military customers within these states, other non-Department of Defense (DOD) customers may also be supported. An Indefinite Quantity Contract (IQC) provides for an ~~indefinite quantity, within stated limits, of specific supplies or services to be furnished~~ during a fixed period, with deliveries to be scheduled by placing orders with the contractor. (FAR 16.504 (a))

B. The Customers listed on this page of this solicitation will be considered one zone. It is the intent to make one Prime Vendor award for this zone. However, the Government reserves the right to make more than one award.

**II. ITEMS**

A. This solicitation is for the procurement of Total Food and Beverage support to DoD and non-DoD customers. Also included in this solicitation are non-foods and food service equipment for the Job Corps Centers. However, military locations may also be able to purchase these products during the term of the contract. Not included in this solicitation are the following items:

Fresh Fruits and Vegetables procured by DSCP's FF & V CBU  
Fresh milk, fresh bread and donuts procured on separate contracts  
"Brand Name" Bag-in- Box Soda procured by DSCP's Central Contracting Office  
(additional items may be added in the future.)

However, the government reserves the right to add these classes of food products after award. If these classes of food products are added, appropriate distribution fees will be negotiated.

B. The offeror must submit two (2) copies of its most complete and current product listing, including current prices, for all items (food, beverage, and non-food) as part of the business proposal.

**III. PRICING**

A. Pricing will be based on the following formula:  
Unit Price = Delivered Price + Distribution Price

Definitions:

1. Unit Price - The unit price is defined as the total price charged to DSCP per unit for a product delivered to the government.

2. Delivered Price - The "delivered price" is defined as the last invoice price of a product the prime vendor has paid a manufacturer or supplier for that product delivered to its distribution point. This is sometimes referred to as "landed cost".

3. Distribution Price - The distribution price is defined as a firm fixed price, offered as a dollar amount, which represents all elements of the contract price other than the delivered price. The distribution price typically consists of the prime vendor's ~~projected general and administrative costs~~, overhead, packaging costs, transportation costs from the prime vendor's distribution point, any other projected expenses associated with the prime vendor function, and anticipated profit. This distribution price is intended to reflect the difference between the delivered price and the unit price to deliver the specified product to the ordering activity. This distribution price shall represent the amount to be added to the actual invoice price paid to the manufacturer or supplier by the prime vendor for each food or beverage item. The price submitted can be no more than two (2) places to the right of the decimal point. This dollar amount shall remain constant for the complete term of the contract.

B. The majority of customers listed within this zone will be utilizing the Government's ordering system, STORES, (the Subsistence Total Order and Receipt Electronic System). STORES requires that pricing be fixed at the time the order is placed, provided that delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date.

1. For example, orders placed on 1 March will be priced at time of order, if delivery is required between 2 March and 7 March, inclusive. If delivery is not required until 8 March, or after, the order will be priced with those prices in effect at the time of delivery.

C. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See Attachment 2, page 133, "EDI Implementation Guidelines" for more information on the various EDI transaction sets required under this contract. DSCP will review the 832 EDI transaction set to check for price and other changes; however, the accuracy of the vendor item catalog is the responsibility of the prime vendor.

D. Vendors may submit alternate price change submissions (832 Updates). However, it should be noted prices cannot be updated more than once a week. For

## KENTUCKY/TENNESSEE – SOUTHEAST REGION

example, it may benefit both the offeror and the government to submit prices bi-weekly on Thursday. Price changes will only take effect the Sunday following their submission as new catalogs are issued to the customers for Monday morning download.

E. The items to be procured under this contract shall be broken down into separate food categories for purposes of proposing distribution prices. For the Distribution Price Category only, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the "case", then the distribution price will be by the "case", whereas if you sell the product by the "pound" or by the "each", the distribution price would be listed accordingly. Distribution prices shall be formatted to no more than two (2) places to the right of the decimal point, for example, \$10.50. ~~Offerors may utilize~~ the Government's food category listing below, or submit their version of food and non-food categories. There is an upper limit of fifty (50) categories that one may submit. It is highly recommended that this list be utilized; however, deviations will be accepted provided that the additional categories are reasonable and not in excess of the fifty (50) category limit.

1. Chilled Meats
2. Frozen Meats
3. Chilled Poultry
4. Frozen Poultry
5. Frozen Fish
6. Frozen Shellfish
7. Bakery and Cereal Products
8. Beverages (with or without equipment)
9. Bouillon and Soups (Canned and Dried)
10. Jams and Jellies
11. Ice Cream Products
12. Milk Products
13. Butter and Margarine
14. Other Dairy Products not mentioned
15. Condiments, Salad Dressings and Spices
16. Confections, Nuts and Sugars
17. Eggs
18. Bread Products
19. Dietary Products
20. Fats and Oils
21. Other Semi-perishable items not mentioned above
22. Other Perishable Items not mentioned above
23. Related non-food items
24. MUSIC (Military Unique Subsistence Item Coordination) Items

NOTE: This category must be included in all proposals. The distribution price for MUSIC items only includes those costs associated with storing, handling, shipping, and transportation. It should not include acquisition costs, and other associated

overhead, as the vendor will not incur these costs. Additional information can be found in paragraph XI.

**IV. BACKUP PRIME VENDORS**

The offeror(s) awarded the prime vendor contract for this zone may become a potential backup supplier for other zones should a prime vendor in an adjacent or nearby zone, in an extremely rare instance, be unable to support, one, some, or all of the customers in that assigned zone. The Offeror's agreement to perform as a potential backup prime vendor is required; however, if this rare situation does arise, a contractor's assignment to act as a backup to any or all customers in another zone would be negotiated through a bilateral agreement/modification to the contract. As part of this agreement, the distribution fees for the backup prime vendor to support the customers of another zone would be negotiated at that time. These measures would be taken to preclude the need to re-solicit for support to the affected customers, as well as to maintain the required service to these customers.

**V. AWARD DETAILS**

Any award(s) made against solicitation SP0300-00-R-4025 will result in an Indefinite Quantity Contract (IQC) of one (1) base year plus four (4) one-year options. The Government intends to make one (1) award, but reserves the right to award more than one contract.

**VI. ESTIMATED VALUE / GUARANTEED MINIMUM/MAXIMUM**

A. The estimated dollar value of the base year and each option year is \$18.9 million dollars. The total acquisition is \$94.5 million, inclusive of the base year plus four (4) option years.

B. The guaranteed minimum will be ten (10%) percent of the estimated award dollar value per contract period. The maximum ceiling will be one hundred and twenty-five percent (125%) of the estimated dollar value per contract period. In the event of emergencies and/or mobilization, the Government reserves the right to unilaterally execute a higher alternate ceiling. This alternate ceiling shall be one hundred and fifty percent (150%) of the estimated dollar value per contract period of this acquisition. The maximum ceilings are not negotiable.

**VII. EFFECTIVE PERIOD OF CONTRACT – INDEFINITE QUANTITY CONTRACT**

The effective period of the contract is from the placement of the first significant order, approximately August 1, 2001, excluding test orders, through one year thereafter.

**VIII. OPTIONS**

A. There are four (4) one-year options in this solicitation. Acceptance of these options by the successful prime vendor is mandatory. The distribution prices that are offered for each option year should be in dollars and cents, whether it is an increase or decrease, from the base year. The Distribution prices offered will be added to the delivered price proposed for each evaluated item.

B. Prices will be evaluated inclusive of the options, i.e. the totals for all prices for the base year plus option years will be added together to arrive at the total aggregate dollar value. This dollar value will be used as the basis for evaluating offers.

C. Offerors are reminded, that at any point during the base year, or one of the option years that the contract reaches its maximum monetary ceiling of 125% (150% in case of surge/mobilization), the Government reserves the right to exercise the option earlier than one (1) year after the award date.

**IX. NON-COMPETITION**

The offeror warrants that he will not actively promote, encourage, or market any of the customers on this acquisition away from a resultant DSCP contract and onto a contract of any other Government agency or commercial entity.

**X. FRESH FRUIT and VEGETABLES**

Customers supported under this contract are expected to order their Fresh Fruits and Vegetables from the Defense Subsistence Office (DSO) under a separate award.

**XI. MUSIC**

MUSIC stands for "Military Unique Subsistence Item Coordination." The Navy has designated the items listed below as "military unique." These items are required for Naval Ships Afloat but are not limited to just the Navy as other customers may order these items. DSCP has contracted with Advocacy and Resources Corporation to maintain a supply of these items to be provided to the Prime Vendors. The MUSIC contract provides for shipment of products ordered by the Prime Vendor no sooner than 5, but not later than 7, working days after receipt of order. It is mandatory that

you obtain the MUSIC items listed below from:

Advocacy & Resources Corporation  
435 Gould Drive  
Cookeville, TN 38506  
POC: Ms. Terri McRae  
Voice: 615-432-5981  
Fax: 615-432-5987

**MUSIC ITEMS:**

<u>NSN</u>	<u>ITEM</u>
<del>8910-00-082-5734</del>	<del>Cottage Cheese, Dehydrated, No. 10 Can</del>
8910-00-965-1553	Egg Mix, Dehydrated, No. 3 Cylinder Can
8910-01-091-7209	Nonfat Dry Milk, 4 Lb. Can
8915-00-004-6676	Potato Mix, Dehydrated, No. 10 Can
8920-00-165-6868	Flour, Bread, 35 Lb. Can
8925-00-223-5504	Sugar, Granulated, 35 Lb. Can
8925-00-682-6705	Syrup, Imitation, Maple, No. 10 Can
8940-00-131-8693	Dessert Powder, Pudding, Chocolate, No.10 Can
8940-00-131-8761	Dessert Powder, Pudding, Vanilla, No. 10 Can
8945-00-080-9396	Shortening, 5 Gallon Can
8945-01-364-7357	Salad Oil, Canola, 6 Gallon Can
8955-00-286-5372	Coffee, Roasted and Ground, 20 Lb. Can

**XII. MARKET READY ITEMS**

A. Fresh bread items (primarily sliced bread and rolls) and fresh dairy items (fluid milk, cultured products) are procured by DSCP and are not expected to be ordered from the Prime Vendor. It is anticipated that DSCP will enter into contracts with local suppliers for the above stated items. Local vendors will deliver these items directly to the customers.

B. If, after contract award, the ordering activities have need for the Prime Vendor to deliver some or all of these items, the Contracting Officer and Prime Vendor will determine the availability and establish a mutually agreed upon start-up period and negotiate a distribution price for this service.

**XIII. RELATED NON-FOOD ITEMS**

A. This solicitation includes food service equipment and disposable products (related non-food items) associated with the preparation or serving of food for the Non-DoD customers. This includes, but is not limited to, plastic, foam, paper goods and cleaning supplies. This class of items may become available to military customers once government related system concerns are resolved.

B. The offeror must provide a distribution price for this category.

**XIV. MANDATORY FOOD ITEMS**

A. The items listed below, in stated package or any commercial packaging equivalent, must be purchased from either the National Industries for the Blind (NIB) or the National Industry for the Severely Handicapped (NISH) and must become part of the prime vendor's catalog:

<u>NSN</u>	<u>ITEM</u>
8920-00-782-6353	Pancake Mix, No. 10 can
<del>8920-00-823-7221</del>	<del>Cake Mix, Devil's Food, No. 10 can</del>
8920-00-823-7223	Cake Mix, Gingerbread, No. 10 can
8950-01-079-6942	Paprika, Ground, 3, 4 or 5 oz. jar
8950-01-254-2691	Garlic Powder, 1 lb. jar

B. List of Suppliers

1. *Pancake Mix, Devil's Food Cake Mix and Gingerbread Cake Mix:*

Advocacy & Resources Corporation  
435 Gould Drive  
Cookeville, TN 38506  
POC: Ms. Terri McRae  
Voice: 615-432-5981  
Fax: 615-432-5987

2. *Garlic Powder and Paprika:*

Unistel Continental Development Service, Inc.  
650 Blossom Road  
Rochester, NY  
POC: Mr. Jack Pipes  
Voice: 1-800-864-7835 X252

C. If a Prime Vendor is advised that any of the above items are not available from the supplier, the Contracting Officer must be immediately notified.

**XV. REBATES / DISCOUNTS**

A. The following instructions for rebates and discounts refer to those in addition to NAPA's and Food Show Discounts. As discussed in the following sections, NAPA's and Food Show Rebates must be given in the form of a deviated price.

B. Rebates and discounts are to be returned to DSCP when they are directly attributable to sales resulting from orders exclusively submitted by DSCP or its customers. Additionally, any rebates and discounts offered to any commercial customer or other Government organization shall be given to DSCP or its customers in the form of an up-front price reduction. The discount/allowance shall be reflected via a reduced STORES price, resulting in a lower invoice price to the customer.

C. The Prime Vendor shall be as aggressive as possible in pursuing all rebates, including mail-in coupons and discounts for the customers supported under this contract. Notwithstanding the requirements included herein, the offeror warrants, at a minimum, that DSCP and its customers will receive rebates and discounts equal to or better than the offeror's most favored commercial or other Government customer. The offeror will provide a description of those rebates and discounts meeting the requirements herein as part of its offer in accordance with the provisions outlined in the "Instructions, Conditions and Notices to Offeror's" section of this solicitation.

D. A rebate report shall be provided to the Contracting Officer on a monthly basis. This Rebate report shall be a break out of all rebates by manufacturer, then sorted by customer/dining facility. The final procedures relative to managing and returning lump sum rebates will be based on the final proposal and confirmed after award. The Government, however, reserves the right to audit applicable records to ensure proper administration of the rebate program and ensure that moneys due to the Government have been properly returned in accordance with the offer.

## **XVI. NATIONAL ALLOWANCE PROGRAM AGREEMENT (NAPA)**

### **A. Definitions:**

1. Agreement Holder - the supplier or manufacturer that has agreed to offer discounts to DSCP on product ordered under DSCP Prime Vendor contracts.

2. National Allowance Program - the program implemented by the Defense Supply Center Philadelphia (DSCP) to maximize the leverage of DSCP's buying power and reduce the overall delivered price under Prime Vendor Contracts to the customers of DSCP.

3. National Allowance Program Agreements (NAPA's) – agreements between DSCP and suppliers/manufacturers that identify product category allowances. These allowances or discounts apply only to the delivered/invoice price of the product. The NAPA does not affect the Prime Vendor's distribution price or fee in any way.

**B. DSCP has implemented a NAPA Program as part of the Subsistence Prime Vendor program. Under the NAPA Program, DSCP will enter into agreements with suppliers/manufacturers offering domestic products.**

**C. Under the NAPA Program, Agreement Holders will:**

**1. Authorize and consent to allow the contractor to distribute its products to ordering activities under the Prime Vendor Program.**

**2. Offer discounts on the delivered price of the product ordered under Prime Vendor contracts, in the form of deviated allowances, whereby the price to the customer includes the discount. The deviated price is the price that will be submitted via the 832-catalog transaction.**

**D. NAPA's neither obligate the Prime Vendor to carry, nor the ordering activity to purchase, any of the agreement holders products; however, NAPA terms will apply to any order placed by a customer for products covered by a NAPA, in which case the invoice price must reflect the NAPA.**

**E. If a Prime Vendor has a pricing agreement/arrangement with more favorable terms and/or pricing structure, then it is required to pass on these savings to the customer.**

**F. Under a contract resulting from this solicitation:**

**1. Within five (5) working days from notification of award, the awardee will contact Marty Lieb, Program Manager, NAPA Team, 215-737-4210. The NAPA Team will provide general instructions and a password to access the allowances on the NAPA website.**

**2. The Prime Vendor agrees to bill the invoice price to the Government as specified by the NAPA allowance and initiates a bill-back to the agreement holder, if any activity orders any product covered by a NAPA. The agreement holder will reimburse allowances to the Prime Vendor within a time period mutually agreeable to the Prime Vendor and the agreement holder.**

**3. Any disputes involving the NAPA between the Prime Vendor and the agreement holder will be resolved between them according to their own commercial practice. However DSCP will attempt to facilitate any such disputes.**

**G. The NAPA Program is for the exclusive use of DSCP customers purchasing product under the resultant contract.**

**XVII. FOOD SHOWS**

A. DSCP actively participates in vendor Food Shows for the purpose of obtaining food show "allowances". These allowances are negotiated by DSCP with each exhibitor at the Food Show, whether it is a broker representing several firms, the distributor representing a firm, or the manufacturer directly. In addition, other procedures in accordance with a vendor's normal commercial practice may be used to negotiate the allowances or savings.

B. The Prime Vendor is required to advise the Contracting Officer and/or Account Manager of all Food Shows that are conducted throughout the course of the contract. This includes Annual Shows, as well as Regional and/or Mini Food Shows. The Government reserves the right to participate.

C. Approximately one (1) week prior to the food show, the Prime Vendor shall furnish the Contracting Officer and/or Account Manager the following information:

1. List of brokers/manufacturers attending the Food Show;
2. Map showing the locations of booths;
3. Effective period of the allowances;
4. Statement as to whether the allowances are applicable to all orders placed within the effective period, or for only the amount of product booked; and
5. Usage report for all customers covered by the contract. This data shall represent the same number of weeks as the effective period of the allowances. The data shall be a consolidation of all customers, and be sorted in booth order sequence. At a minimum the following elements are required:
  - a. Vendor Part Number
  - b. Description of item
  - c. Usage quantity
  - d. Manufacturer/Brand
  - e. Booth Number of the exhibitor and the products they represent.

D. At the end of the Food Show allowance period, the vendor shall submit to the Account Manager a Food Show savings report by customer. This shall be completed within 3 weeks of the ending of the allowance period.

E. Food Show Allowances must be passed on to the customers directly as a deviated price. Accordingly, when the applicable items are ordered, the price must reflect the discount if ordered during the specified time frame. The deviated price is the price that is to be submitted via the 832-catalog transaction.

**XVIII. CUSTOMER SERVICE**

A. The Prime Vendor shall treat each and every customer covered under this contract as one of its best customers. Therefore, any treatment and/or customer service policy given to other essential accounts shall also be given to the customers covered under this contract.

B. The customers in this zone have periodic food menu board meetings and the Prime Vendor may be invited to attend these meetings. At these meetings the customers not only review their internal business practices, but the offeror can utilize this forum to show new products, demonstrate product preparation, provide nutritional information and address any other concerns the customer may have. Offerors shall address how they will take part in these forums and value added services they will employ to enhance these meetings, as requested in the section entitled "Submission Requirements".

**XIX. NEW ITEMS**

A. If a customer desires to order an item that is not part of the contractor's inventory, the Prime Vendor will be allowed a maximum of thirty (30) days to source the item, obtain a stock number from DSCP (if required) and add the item to its Vendor Item Catalog via an 832 catalog transaction. These items should then become a permanent part of the Prime Vendor's inventory if it appears that these items will be ordered on a regular basis.

B. The successful awardee shall assume the responsibility of introducing new food items to the customers, as well as showing cost effective alternatives to their current choices.

**XX. ADDITIONAL CUSTOMERS**

A. The Government reserves the right to add DoD and non-DoD customers in the solicited area to the Prime Vendor contract based on a mutually agreed upon implementation plan. If a customer is on the border of one of the surrounding states, in an area where the Prime Vendor for that zone does not normally deliver, the successful offeror for this contract may be required to service those customers.

B. The additional customers cannot increase the dollar value of the contract by more than 25%. It should be noted that the 25% new business would also be allowable at the maximum ceiling and the alternate higher ceiling.

C. To the extent that the customers supported under the contract do not meet the estimated dollar value, the Contracting Officer reserves the right to add more than 25% additional business.

D. Additional customers are limited to those that receive Federal funding.

**XXI. CENTRAL CONTRACTS**

DSCP's Central Contracting Office administers the contracts for Coca-Cola, Pepsi, and Dr. Pepper Bag-in-Box and canned soda, Food Service Equipment, and the MUSIC items. Additional information and points of contact can be located on the DSCP web page using the following web address:

<http://www.dscp.dla.mil/subs/beverage.htm>

**DESCRIPTIONS / SPECIFICATIONS****I. DEFENSE APPROPRIATIONS ACT**

A. All items supplied under the contract awarded as a result of this solicitation must comply with the Berry Amendment (10 U.S.C. Section 2241, Note 1) and the provisions of Clause 252.225-7012. These references require that all items supplied under the contract be grown and produced in the United States or its possessions.

B. Vendors are reminded that the annual Defense Appropriations Act requires that all food products supplied to the military, which are paid for by appropriated funds, must be 100% grown and produced in the United States or its possessions. This would not apply to commissary resale items or for the acquisition of those specific items listed as follows:

Bananas	Beef, corned, canned
Beef Extract	Brazil Nuts, unroasted
Capers	Cashew Nuts
Castor Beans and Oil	Chestnuts
Chicle	Cocoa Beans
Coffee, raw or green bean	Oranges, mandarin, canned
Spices and herbs, in bulk	Tapioca, flour and cassava
Tea, in bulk	Thyme oil
Olive Oil	Sugars, raw

Vanilla beans

Olives (green), pitted or unpitted or stuffed in bulk

Coconut and coconut meat, unsweetened, in shredded, desiccated, or similarly prepared forms.

C. For additional information, please consult the DoD FAR Supplement at 25.70 "Appropriations Act Restrictions" and/or contact the Contracting Officer.

D. During the year, the Contracting Officer may issue individual domestic non-availability determinations when warranted. A notice will be issued to the Prime Vendor as the determination(s) is (are) made. NOTE: Customers are not permitted to make this determination independently.

**II. ORDERING SYSTEM**

A. Most customers listed within this zone are currently using the Subsistence Total Order and Receipt Electronic System (STORES). However, there are some customers for which an electronic ordering system will need to be provided. Some customers may be able to use "STORES on the Web". The purpose of STORES on

the Web is NOT to replace the current system, but it provides an additional option for sites with special needs and requirements.

**B. Subsistence Total Order and Receipt Electronic System (STORES)**

1. STORES is the Government's translator/ordering system that is capable of accepting orders from any of the Services', i.e. Army, Air Force, Navy, or Marines, individual ordering systems and translating them into an Electronic Data Interchange (EDI) format. In addition, this information is passed to DSCP for the purposes of contractor payment and customer billing. Attachment 2 provides additional EDI information.

2. Customers will be able to order all of their food and beverage requirements through STORES. Job Corps customers will also be able to order non-food items through STORES. The system will transmit orders to the Prime Vendor, the DSO (for fresh fruits and vegetables), the bakery (for fresh bread), the dairy (for fresh milk and dairy items) and to DSCP for ration-type items. Once systems-related issues are resolved, all customers will have the opportunity to order the non-food items from STORES.

3. The awardee shall be required to interface with STORES and must be able to support the following EDI transaction sets:

- 810 Electronic Invoice
- 820 Payment Voucher Information
- 832 Catalog (Outbound - Vendor to DSCP)
- 850 Purchase Order
- 861 Receipt
- 997 Functional Acknowledgment

4. A complete description of these transaction sets is included in the "EDI Implementation Guidelines" attached to this solicitation.

5. The vendor shall have access to the Internet and be able to send and receive electronic mail (email).

6. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point.

7. The Prime Vendor is required to utilize the Government's item descriptions in the Electronic Catalog (832 transaction) as well as on its invoices. For example: "Crinkle Cut Carrots", would be listed as "Vegetable, Carrots, Crinkle Cut".

**III. ORDER PLACEMENT**

A. Customers shall place their orders to accommodate a "skip day" delivery. An order placed on 1 March would have a required delivery date of 3 March. Orders may be placed with a longer lead-time; however, the minimum lead-time is "skip day".

B. As part of its Technical proposal, the Prime Vendor shall submit a plan describing how it intends to notify customers of the non-availability of an item. It should be noted that the maximum time frame is 24 hours. If it appears that the vendor does not expect a stock replenishment in sufficient time to fulfill the requirement, the Prime Vendor should offer the customer a substitute, or advise them of the not-in-stock position of the item.

**IV. PRODUCT QUALITY**

A. Acceptance of supplies awarded under this solicitation will be limited to product processed and packed from the latest pack available or the latest seasonal pack during the contract period. All products delivered shall be as fresh as possible and within the manufacturer's established shelf life (i.e. Best if Used by Date, Expiration Date, or other markings). For annual pack items, products will be from the latest seasonal pack available, unless specifically authorized by the customer.

B. Commercial standards should be used to maintain temperatures appropriate for individual items.

**C. Level of Product Quality**

1. When designating an item as a match for the DoD item in the schedule of items listed in the solicitation, the item must be:

a. Identical in respect to packaging and packing when the DoD unit of issue is not described by weights (e.g. pound or ounce). For example, NSN 8915-00-286-5483, "Fruit Cocktail, Canned" is described as "Light or Heavy Syrup Pack, US Grade A or B, no. 2 1/2 size can, 24 per case". Substituting a No. 10 can and modifying the unit of issue ratio in the STORES ordering system cannot fill the requirement for this item. The same holds true for items described as package (PG), or bag (BG).

b. Identical for portion control items, except that pack size may vary. For example, NSN 8905-00-133-5889 "Beef Braising Steak, Swiss" is described as "frozen, formed, portion-cut, not mechanically tenderized, US Choice Grade or higher, 6 oz each, NAMP 1102 or equivalent, from knuckle, inside round, Eye of Round, or Outside Round, 53 lbs. per box". The requirement for the formed six (6) ounce portion must be identical. However, if the commercial pack size were a 15-lb. box, it would be acceptable by modifying the unit of issue ratio in the STORES ordering system. In

respect to the previous examples, the DoD ordering activities require continuity with the DoD unit of issue for proper inventory and accounting within DoD.

c. Equivalent in respect to grade or fabrication.

2. A substitute item must be of equal or higher technical quality and equal or lower in price.

## **V. QUALITY PROGRAM**

### **A. Supplier Selection**

A supplier selection or certification program shall be used to ensure standardized product quality for each item supplied and/or listed in the stock catalogs, regardless of supplier. The product quality shall be equal to that described in the pertinent item specification. Product characteristics shall be standardized to the extent that variations in flavor, odor, and texture will be minimized.

B. The contractor shall develop and maintain a quality program for product acquisition, warehousing and distribution to assure the following:

1. Standardized product quality;
2. The usage of First-In, First-Out (FIFO) principles;
3. Product shelf life is monitored;
4. Items are free of damage;
5. Correct items and quantities are selected and delivered;
6. Ensure requirements of the Berry Amendment are met;
7. Customer satisfaction is monitored;
8. Product discrepancies and complaints are resolved and corrective action is initiated;
9. Supplier, FDA, or DoD initiated food recalls are promptly reported to customers and DSCP;
10. Compliance with EPA and OSHA requirements;
11. Salvaged items or products shall not be used;
12. Applicable food products delivered originate from a source listed as a Sanitarily Approved Food Establishment for Armed Forces Procurement.

## **VI. WAREHOUSING AND SANITATION PROGRAM/STORED PRODUCT PEST MANAGEMENT**

The contractor shall develop and maintain a sanitation program and a stored product pest management program for food and other co-located non-food items that comply with industry standard programs such as the Code of Federal Regulations, Title 21, part 110, Food Manufacturing Practices, the Federal Insecticide, Fungicide and Rodenticide Act, the Food, Drug, and Cosmetic Act of 1938 as well as all

pertinent state and local laws and regulations. Records of inspections performed by the firm, subcontractor, or recognized industry association shall be maintained and made available to the Government at the Contracting Officer's request. Any findings by the firm or its agent documenting a critical sanitation deficiency shall be reported immediately to the Contracting Officer with an attached report of corrective action.

#### **VII. PRODUCT SANITARILY APPROVED SOURCE REQUIREMENTS**

A. Applicable food products, e.g. poultry, dairy and seafood items, delivered to customers listed in this solicitation, as well as any customer added to the Prime Vendor Program, shall originate either from an establishment listed in the "Directory of Sanitarily Approved Food Establishments For Armed Forces Procurements", or one which has been inspected under the guidance of the United States Department of Commerce (USDC) or the United States Department of Agriculture (USDA). For detailed information see Clause 52.246-9P31 "Sanitary Conditions" in this solicitation.

B. The following is the Internet Link to VETCOM'S Directory of Sanitarily Approved Food Establishments.

<http://domino1.hcssa.amedd.army.mil/vetcom.nsf>

#### **VIII. CONTRACTOR PRODUCT DESCRIPTIONS**

A. At the time of the initial submission of the proposal, the offeror shall provide a set of product technical descriptions [specifications], for each of the "Market Basket" items identified in this solicitation.

B. The technical description must contain sufficient detail to determine the product's salient characteristics for comparison to the item solicited for in the schedule of items. Bid sheets are not considered technical descriptions.

C. Offeror's are required to submit a technical description for the exact Brand Name when the stock number listed in the solicitation specifies that the item is a Brand Name product. For example, if the item listed in the Market Basket specifies "Kellogg's" as the brand name, the technical description submitted must be for "Kellogg's" brand cereal.

D. The Subsistence Prime Vendor Office will determine if the item offered meets the minimum quality standard described.

**IX. PRIME VENDOR QUALITY SYSTEMS MANAGEMENT VISITS**

A. The Subsistence Prime Vendor Branch will conduct Prime Vendor Quality System Management Visits (QSMV's) to review the contractor's methods used to comply with the terms of the contract and to verify that those terms are being met. QSMV's may include on-site visits to subcontractors and/or product suppliers. The contractor shall make all arrangements for visits by DSCP Prime Vendor Personnel to contractors, subcontractors and suppliers. A copy of DSCP's Standard Operating Procedure for QSMV's is incorporated as Attachment 1.

**B. National Meat and Seafood Audits**  
**Basic Audits:**

1. The DSCP National Food Audit Program, covering all Food Classes within a Prime Vendors' catalog (Meat, Poultry, Seafood and Processed Products) functions as a Service and Quality Assurance check for our DOD customers to ensure the War fighters are receiving products of an optimum quality level. The audit objectives focus on the following to ensure:

- (a) Prime Vendor's adherence to contract requirements.
- (b) The quality level of the materials supplied is satisfactory and uniform throughout the DSCP-H Prime Vendor Regions.
- (c) There is no product misrepresentation or substitution.

2. The Audit objectives are accomplished utilizing the expertise of the USDA AMS Meat, Poultry and Processed Products Graders, USDC National Marine Fisheries Service and DSCP-HFS Quality Assurance personnel. Representatives from the above agencies form the DSCP National Food Audit Team.

3. The DSCP National Food Audit is a technical product review and is intended to be a partnership between the customer, Prime Vendor and DSCP-H, providing a platform for continuous quality improvement through a detailed review of selected core items. An informative discussion of the observed items' physical characteristics and deviations from, or compliance with, established quality requirements is provided during the product review. This technical discussion makes possible an understanding of the customers' need for certain quality requirements so that systems supporting the manufacturing and distribution of the item can be tailored to meet these requirements. This approach makes it a win-win for the customer, Prime Vendor and DSCP-H.

4. For each Prime Vendor it is expected that an audit would be conducted once per contract year. This includes the base year of the contract, plus any and all option-years in which the government's option is exercised. The Audits are conducted in a seminar setting with participation from you and your suppliers. The average cost of a Food Audit is approximately \$9500.00. As a Prime Vendor you will be expected to provide samples of the government's choice up to a dollar value ceiling of \$9500.00.

Any expense for the sampled product above these ceilings may be billed to the Government under your contract.

**5. Audit Results:**

Prime Vendors will be given a detailed report on each product reviewed. It will be the Prime Vendor's responsibility to take immediate action to correct any deficiency uncovered during the audit.

**6. Follow-up Audits:**

a. Follow up audits may be scheduled within a one-year period of the initial audit, based on the recommendation of the evaluators of the Basic Audit. If a follow up is required due to the outcome of the initial audit, all samples are to be at the expense of the Prime Vendor.

**X. HAZARD ANALYSIS CRITICAL CONTROL POINT (HACCP) PROGRAM**

**A. Definition**

HACCP is a system of preventative controls and scientific testing designed to improve the safety of products from "farm to table". Food and Drug Administration (FDA) and Food Safety and Inspection Service (FSIS) HACCP regulations require industry to verify the effectiveness of its operations by continuous monitoring of the controls established, end item product testing, and careful record keeping of the complete HACCP system. The regulatory agency responsible for designing and enforcing its agency's food safety programs will review each plant's records and conduct other in-plant inspection activities to verify that proper food safety procedures are being followed in accordance with the establishment's HACCP plan. The HACCP-based system requires a commitment by establishments to consistently control operations in the interest of public health.

**B. USDA - FSIS HACCP Regulation/Requirements**

1. Sanitation Standard Operating Procedure (SSOP): All plants
2. HACCP Plans:
  - a. Large establishments (500 or more employees)
  - b. Small establishments (more than 10 employees but less than 500)
  - a. Very small establishments (less than 10 employees or annual sales of less than \$2.5 million).

**C. FDA HACCP Regulation**

The regulation requires all seafood companies in the U.S. and importers of seafood products into the U.S. to be currently operating under a HACCP-based program.

**XI. JUICE AND DRINK DISPENSERS**

A. When requested, the contractor is required to furnish beverage dispensing machines and beverage products, as specified herein. The upkeep of the machines consisting of, but not limited to, labor, transportation, and supplies required to repair and maintain the equipment shall be the sole responsibility of the contractor.

B. The contractor shall furnish mechanically refrigerated dispensing machines and heads suitable for use with the contractor's bag-in-the-box juices and drinks. A sufficient number of machines and dispensing heads shall be installed in the customer's facility to accommodate the specific needs of each ordering activity.

C. The contractor will provide a technically qualified service representative to perform monthly maintenance and quality control inspections on each dispensing system. If more frequent maintenance is deemed necessary, the Prime Vendor must provide this additional service at no additional cost.

D. Any equipment or material furnished by the Prime Vendor shall remain the property of the vendor and must be returned to the vendor at the conclusion of the contract in the same condition in which it was received.

**XII. BRAND NAME ITEMS**

A. Based on the ordering habits of the customers listed in the solicitation, the current STORES catalog includes numerous Brand Name items. These are items that the customers have expressed a preference for and have been added to the catalog at the customers' request.

B. In an effort to enhance the commercial aspects of the Prime Vendor Program, several items contained in this solicitation's Market Basket are Brand Name items. For example, LSN 8920-01-E09-5781 specifically mentions "Kellogg's" in the item description as the brand of cereal required to be an exact match.

C. Offerors are required to submit pricing and technical descriptions for the specific Brand Name item listed in the item description.

**PACKAGING AND MARKING**

**I. PACKAGING, PACKING, AND LABELING**

A. All packaging and packing shall be in accordance with good commercial practice. Labeling shall be in accordance with commercial labeling complying with the Federal Food, Drug and Cosmetic Act and regulations promulgated thereunder. Shipping containers shall be in compliance with the National Motor Freight Classification and Uniform Freight Classification Code.

B. Semi-perishable items shall be snugly packed in shipping containers that fully comply with the National Motor Freight Classification and Uniform Freight Classification Code, as applicable.

C. All meats, poultry, and seafood will be vacuum packed when practicable. In all instances the packaging must protect the product from freezer burn and contamination.

D. All fresh poultry items will be packed in ice packed cartons or gas-flush cartons.

E. All fresh seafood items will be packed in ice packed cartons.

F. Frozen product must be processed and packed to allow removal of the individual units from the container without damage to that or other units. The intent is to be able to remove only that amount of product required for current needs, without the necessity of defrosting all units.

**II. MARKINGS**

A. To ensure that the carrier and the receiving activity properly handle and store items, standard commercial precautionary markings such as "KEEP FROZEN", "KEEP REFRIGERATED", etc. shall be used on all cases when appropriate.

B. To the maximum extent possible, nutritional and ingredient labels shall be placed on the individual package.

C. All food and beverage products shall be identified with readable dates (open code dates), or coded dates, as determined by the type of product delivered. For semi-perishable, shelf stable items, open dating is preferred, but code dating is acceptable. Contractors that do not use open dating shall provide a product code number key to the Account Manager and each customer facility. Items other than semi-perishable, shelf stable products must have readable, open code dates clearly showing the use by date, date of production, date of processing/pasteurization, sell by date, Best if Used by Date, or similar markings.

**INSPECTION AND ACCEPTANCE**

**I. INSPECTION AND ACCEPTANCE**

A. Inspection and Acceptance of products will be performed at destination. The inspection is normally limited to identity, count and condition; however, this may be expanded if deemed necessary by either the military veterinary inspector or the dining facility manager.

B. All deliveries are subject to military veterinary inspection. In addition, the delivery vehicles will be inspected for cleanliness and condition.

C. The authorized receiving official at each delivery point is responsible for inspecting and accepting products as they are delivered. The delivery ticket shall not be signed prior to the inspection of each product. All overages/shortages/returns are to be noted on the delivery ticket by the receiving official and truck driver. A signature on the delivery ticket denotes acceptance of the product.

D. The contractor shall forward three (3) copies of the delivery ticket with the shipment. The receiving official will use the delivery ticket as the receipt document. Two (2) copies of the signed and annotated delivery ticket will serve as the acceptance document. No invoice may be submitted for payment until acceptance is verified.

**II. WARRANTIES**

The supplies furnished under the resultant contract shall be covered by the most favorable commercial warranties that the contractor gives to any customer. The supplies and the rights and remedies provided therein are in addition to, and do not limit, any rights afforded to the Government by Clause 52.212-4 "Contract Terms and Conditions-Commercial Items" contained in the solicitation.

**III. ACCEPTANCE REQUIREMENTS FOR FROZEN ITEMS**

A. In order for frozen items to be accepted by the receiving activity, the following criteria must be observed:

1. Packages must be solid, not soft, upon arrival.
2. Container and wrapping must be intact and in a solid condition.
3. Packages must be free of drip and show no evidence of thawing and re-freezing (i.e. watermarks on boxes; off odor) or dehydration.
4. Cello wrapped packages will not be discolored or show other signs of freezer burn.

**IV. REJECTION PROCEDURES**

A. If product is determined to be either defective, damaged, or compromised in any other manner, it may be rejected by the receiving official.

B. When product is found to be non-conforming or damaged, or otherwise suspect, the veterinary inspector shall notify the responsible food service officer. The Food Service Officer shall inspect and determine the course of action to be taken with the product in question. If present, the contractor representative may be consulted. The final decision is to be made by the Food Service Officer and/or his/her representative.

C. In the event an item is rejected, the delivery ticket/invoice shall be annotated as to the item (s) rejected. These items shall then be deducted from the delivery ticket/invoice. The invoice total must be adjusted to reflect the correct dollar value of the shipment. Replacements will be authorized based on the customer's needs. To the greatest extent possible, on an as-needed, emergency basis, same day re-delivery of items that were previously rejected shall be made, so that the customer's food service requirements do not go unfulfilled for that day. The re-delivered items will be delivered under a separate invoice utilizing the same call number, clin number, and purchase order number for the discrepant line. These re-deliveries will not constitute an emergency requirement and therefore will have no additional charges.

D. In the event that a product is rejected after initial delivery is made, the prime vendor will pick up the rejected product. Credit due to the ordering activity as a result of the rejected product being returned, will be handled through a receipts adjustment process in STORES. If the vendor has already been paid for the product, a claim will be issued through DSCP's financial system. In all cases, one (1) copy of the credit memo is to be given to the customer and (1) copy of the credit memo is to be sent to the DSCP Account Manager.

1. If a customer requires a one-to-one replacement, no additional paper work is necessary. The vendor delivery ticket/invoice will show that product is a replacement for rejected item. The invoice shall reference the call number, CLIN number, and Purchase Order Number of the originally ordered product. In addition, a copy of the credit memo from returned product is to be attached to the invoice.

E. It is a requirement of this solicitation that product shall be inspected upon receipt as promptly as practicable. However, failure to promptly inspect or accept supplies shall not relieve the contractor from responsibility, nor impose liability on any of the customers, for nonconforming supplies.

F. Supplies transported in vehicles which are not sanitary, or which are not equipped to maintain prescribed temperatures, may be rejected without further inspection.

**DELIVERIES AND PERFORMANCE**

***I. TERMS OF INDEFINITE QUANTITY CONTRACT***

A. The duration of the contract(s) is for a one (1) year period with four (4) one-year options beginning at the first significant STORES order. The current contract expires on Saturday, July 28, 2001. It is expected that the last order(s) will be placed on Friday, July 27, 2001. The first order under the resultant contract will take place Monday, July 30, 2001; however, all dates are subject to change based on the actual contract award date.

B. The Contractor's start up period will take place prior to the first order. The Prime Vendor shall submit a proposed implementation schedule to the Contracting Officer within thirty (30) days after award highlighting the steps that will be taken to implement a fully functional distribution account, including all EDI transactions, for all customers covered by this solicitation. An additional 30 days will be granted for actual implementation. No more than sixty days will be permitted for the prime vendor to have fully functional distribution accounts in place for all customers.

***II. ITEM AVAILABILITY***

Items must be stocked in sufficient quantities to fill all ordering activity requirements. It is critical that items ordered be routinely delivered on a "skip day" basis, at a minimum.

***III. POINT OF DELIVERY***

A. Deliveries shall be F.O.B. destination to all ordering activities and delivery points. All items will be delivered to customer locations, free of damage, with all packaging and packing intact. The contractor shall remove all excess pallets used for delivery from the delivery point. Deliveries shall be scheduled according to the customer's timetable as listed in paragraph G. below.

B. Installation delivery routes and stop-off sequence will be coordinated and verified with the installations on a post award basis by the awardee(s).

C. All deliveries are subject to military inspection at destination. Delivery vehicles may be required to stop at a central location for medical inspection before proceeding to the assigned delivery point(s). Additionally, upon completing the delivery (or deliveries) and before the carrier leaves the installation, copies of the invoices may be required to be delivered to a central "Accounting/Troop Issue" activity on the installation.

D. Specific delivery point information is provided below. Some installations have more than one delivery point. Pertinent information has been included to explain specific customer delivery requirements, points of contact, and instructions.

E. Products for individual customers/dining facilities must be segregated. For example, dry product for Bldg. 297 at Ft. Knox must be palletized and loaded on the truck separate from dry product for Bldg. 1480 at Ft. Knox. Many of the military bases have more than one delivery point. All product shall be segregated by drop-off point. The intent is to provide expeditious off-loading and delivery to the customer.

F. The offeror shall also ensure that the personnel loading and delivering the product provide prompt and efficient service to the customer.

**G. DELIVERY POINTS**

**REMARKS**

W22PE0  
Fort Knox  
TISA – Building T39  
Warehouse St.  
Fort Knox, KY 40121-5000

Army

Est. \$8,287,183.56  
Delivery Hours: 6:00 a.m. – 11:30 a.m.  
Monday through Friday

G4/DOL Supply & Services Div.  
ATTN: ATZK-DLS-T  
Ft. Knox, KY 40121

Delivery Hours: 6:00 a.m. – 11:30 a.m.  
Monday through Friday

Building 297 (DF0297)  
Gold Vault Rd  
Ft. Knox, KY 40121

Building 1480 (DF1480)  
2<sup>nd</sup> Ave.  
Ft. Knox, KY 40121

Building 1491 (DF1491)  
2<sup>nd</sup> Avenue  
Ft. Knox, KY 40121

Building 2380 (DF2380)  
Ft. Knox, KY 40121

Building 5915 (DF5915)  
Ardeness Street  
Ft. Knox, KY 40121

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

**Building 5940 (DF5940)  
15<sup>th</sup> Cavalry Dr  
Ft. Knox, KY 40121**

**Building 6012 (DF6012)  
15<sup>th</sup> Cavalry Dr.  
Ft. Knox, KY 40121**

**Building 6542 & 6543, (DF6542, DF6543)  
Chamberlin Street  
Ft. Knox, KY 40121**

**Building 6547, 6548, 6550, & 6552 (DF6547, DF6548,  
DF 6550, DF6552)**

**Bacher Street  
Ft. Knox, KY 40121**

**Building 6554 (DF6554)  
2<sup>nd</sup> Dragon Rd.  
Ft. Knox, KY 40121**

**Building 6555, 6556 (DF6555 & DF6556)  
Abel Street  
Ft. Knox, KY 40121**

**Building 6558 (DF6558)  
Eisenhower Street  
Ft. Knox, KY 40121**

**Building 1198 - Cold Storage Warehouse (P22PE0)  
Knox Street  
Ft. Knox, KY 40121**

**Building 6818 (DF6818)  
N. Delaware St  
Ft. Knox, KY 40121**

**Building 6824 (DF6824)  
Sioux Street  
Ft. Knox, KY 40121**

**Building 6869 (DF6869)  
Cheyenne St.  
Ft. Knox, KY 40121**

Building 6872 (DF6872)  
Iroquois St.  
Ft. Knox, KY 40121

Building 6887 (DF6887)  
N. Virginia St.  
Ft. Knox, KY 40121

Building 6891 (DF6891)  
N. Virginia St.  
Ft. Knox, KY 40121

Building 7741 (DF7741)  
Ft Knox, KY 40121

W34GND  
Fort Campbell  
Installation Supply Services Division  
(Dry Readiness Business Center  
– TISA warehouse)  
5210 Desert Storm Ave.  
Ft. Campbell, KY 42223-5128

Army

Est. \$4,539,553.56  
All deliveries to central  
inspection point  
5:00 a.m. – 12:00 p.m.  
Monday through Friday

Sabre Heliport (ADF750)  
Bldg 6628  
Sabre Heliport & Woodlawn Rd.  
Ft. Campbell, KY 42223

2/44<sup>th</sup> ADA BN (ADF760)  
Bldg 6939  
42<sup>nd</sup> & Colorado  
Ft. Campbell, KY 42223

326<sup>th</sup> Engineer BN (ADF780)  
Bldg 6944  
46<sup>th</sup> & Desert Storm Ave.  
Ft. Campbell, KY 42223

561<sup>st</sup> CSB (ADF830)  
Bldg 6733  
18<sup>th</sup> & Desert Storm Ave.  
Ft. Campbell, KY 42223

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

8/101<sup>st</sup> Aviation (ADF950)  
Bldg 7114  
C Street & Wickham Ave.  
Ft. Campbell, KY 42223

TISA Cold Storage (P34GND)  
Bldg 5202  
8<sup>th</sup> Street & Desert Storm Ave  
Ft. Campbell, KY 42223

TISA Dry Storage (S34GND)  
Bldg 5210  
8<sup>th</sup> Street  
Ft. Campbell, KY 42223

Night Flite Café (ADF140)  
Bldg 7241  
Perimeter Rd & Taxiway 8  
Ft. Campbell, KY 42223

HHC Division (ADF150)  
Bldg 6730  
18<sup>th</sup> & Colorado  
Ft. Campbell, KY 42223

2/17<sup>th</sup> CAV (ADF170)  
Bldg 7523  
Clarksville Base  
Ft. Campbell, KY 42223

1<sup>st</sup> Brigade (ADF180)  
Bldg 3717  
49<sup>th</sup> & Indiana  
Ft. Campbell, KY 42223

2<sup>nd</sup> Brigade (ADF210)  
Bldg 4061  
59<sup>th</sup> & Indiana  
Ft. Campbell, KY 42223

5<sup>th</sup> Special Forces (ADF 220)  
Bldg 3211  
42<sup>nd</sup> & Indiana  
Ft. Campbell, KY 42223

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

3/187<sup>th</sup> Infantry BN (ADF470)  
Bldg 6910  
33<sup>rd</sup> & Desert Storm Avenue  
Ft. Campbell, KY 42223

3/320<sup>th</sup> FA BN (ADF 510)  
Bldg 6937  
42<sup>nd</sup> & Desert Storm Ave.  
Ft. Campbell, KY 42223

Aviation Brigade (ADF 530)  
Bldg 7095  
Chinook Ave. & Entrance Rd.  
Ft. Campbell, KY 42223

DISCOM Cons DF (ADF 560)  
Bldg 6711  
13<sup>th</sup> & Desert Storm Ave.  
Ft. Campbell, KY 42223

NCO Academy (ADF 710)  
Bldg 2261  
16<sup>th</sup> & Indiana  
Ft. Campbell, KY 42223

501<sup>st</sup> Signal BN (ADF740)  
Bldg 6725  
15<sup>th</sup> & Desert Storm Avenue  
Ft. Campbell, KY 42223

101<sup>st</sup> PSB BN (ADF720)  
Bldg 2660  
29<sup>th</sup> & Kentucky  
Ft. Campbell, KY 42223

W81JR8  
Camp Atterbury  
DOL  
Building 3 - TISA  
Edinburg, IN 46124  
POC FSC Burton

Army

Est. \$780,324.84

Same

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

1233A4 Flatwoods Job Corps 2803 Dunnegon Road Coeburn, VA	Non-DoD	Est. \$252,928.44 One delivery location
1453F3 Great Onyx Job Corps 3115 Ollie Ridge Road Mammoth Cave, KY 42259	Non-DoD	Est. \$241,930.16 One delivery location
124566 LBJ Job Corps 3170 Wayah Road Franklin, NC 28734	Non-DoD	Est. \$74,723.52 One delivery location
12531H Frenchburg Job Corps HCR 68 Box 2170 Mariba, KY 40322	Non-DoD	Est. \$419,483.64 One delivery location
164845 Whitney Young Job Corps 8460 Shelbyville Road PO Box 307 Simpsonville, KY 40067	Non-DoD	Est. \$387,819.84 One delivery location
12531N Pine Knot Job Corps Job Corp Road Pine Knot, KY 42635	Non-DoD	Est. \$200,270.48 One delivery location
124763 Jacobs Creek Job Corps 984 Denton Valley Road Bristol, TN 37620	Non-DoD	Est. \$309,718.52 One delivery location
164844 Earle Clements Job Corps 2302 US Highway 60 E Morganfield, KY 42437	Non-DoD	Est. \$1,294,223.40 One delivery location

164847 Muhlenburg Job Corps Highway 181N PO Box 618 Greenville, KY 42345	Non-DoD	Est. \$419,988.40 One delivery location
1633E1 Blue Ridge Job Corps 245 W. Main Street PO Box 425 Marion, VA 24354	Non-DoD	Est. \$110,890.28 One delivery location
14450A Occonaluftee Job Corps 200 Park Circle Cherokee, NC 28719	Non-DoD	Est. \$252,398.28 One delivery location

**IV. FILL RATE / SUBSTITUTIONS**

A. Order fill rates shall be calculated on an on-time, per order basis and tracked for monthly submission to the Contracting Officer/Account Manager. The fill rate shall be calculated as follows and shall not include substitutions, mis-picks, damaged cases, etc.:

$$\frac{\text{Cases accepted}}{\text{Cases ordered}} \times 100 = \text{fill rate \%}$$

**Definitions:**

1. *Cases accepted* - product that the customer has received and receipted not including damaged cases, mis-picks, and product substitutions.

2. *Cases ordered* - product requested by a customer

B. The contractor will submit a monthly report by customer to the DSCP Contracting Officer with the following information:

1. Fill Rate without Substitution
2. List of all items that were Not in Stock, Returned, Damaged, Mis-picks, Substitutions, etc.

**V. HOLIDAYS**

A. All orders are to be delivered on the specified delivery date, except for Federal holidays as outlined below. When a scheduled delivery day falls on one of these days, or one designated by your firm, delivery should occur on the next business day, unless otherwise agreed to by the customer.

- |                               |                  |
|-------------------------------|------------------|
| New Year's Day                | Labor Day        |
| Martin Luther King's Birthday | Columbus Day     |
| President's Day               | Veteran's Day    |
| Memorial Day                  | Thanksgiving Day |
| Independence Day              | Christmas Day    |

Note: Saturday holidays are celebrated on the preceding Friday; Sunday holidays are celebrated on the following Monday.

B. Holidays celebrated by your firm, other than those specified above, must be listed below. Also specify your policy for celebrating holidays that fall on the weekend.

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**VI. SURGE/MOBILIZATION**

**A. Readiness Plans - Surge/Mobilization**

**1. Surge**

The capability to handle a large increase in case volume for short periods of time with very little lead-time may be required at various times throughout the term of the contract. Services may experience unscheduled arrival of troops, with only a few hours notice, as part of normal operations, where the order requirements could more than double from their normal usage on a given days notice. The timing of these types of surges will be impossible to anticipate. Pricing constraints for items furnished in this fashion shall be the same as those for routine, non-surge orders.

**2. Mobilization**

The capability to handle full-scale military mobilization or national emergency where-in consumption could easily double or triple the case requirements at any site for a protracted period must also be provided for. The offeror must develop a readiness plan outlining how they would meet this increased workload by, for example using additional suppliers, subcontractors, etc. As with surge support, pricing

constraints for items furnished in this fashion shall be the same as those for routine, non-mobilization orders.

3. The Government reserves the right to test the Prime Vendor's Readiness Plan.

4. When units deploy for training exercises outside their zone, their current Prime Vendor will be given the opportunity to supply the unit's requirements. If the current vendor cannot perform this function at no additional cost, or the Vendor does not wish to accept the mission, the requirements will be turned over to the Prime Vendor supporting the zone in which training will occur.

#### **VII. EMERGENCY ORDERS**

All emergency order(s) for supplies must be same day service. Expeditious fulfillment of the emergency requirement is imperative. The Prime Vendor is responsible for providing the ordering facilities with the name of the contractor representative responsible for notification of receipt and handling of such emergency service and his/her phone number and/or pager number. The offeror is required to submit their plan for handling emergency orders; as well as what they actually consider an emergency, and additional costs, if any.

#### **VIII. AUTHORIZED RETURNS**

A. The contractor shall accept returns under the following conditions:

1. Products shipped in error;
2. Products damaged in shipment;
3. Products with concealed or latent damage;
4. Products that are recalled;
5. Products that do not meet shelf life requirements;
6. Products that do not meet the minimum quality requirements as defined for the items listed in the Schedule;
7. Products delivered in unsanitary delivery vehicles;
8. Products delivered that fail to meet the minimum / maximum specified temperature; and
9. Quantity excess as a result of order input error and/or Purchase Ratio Factor error.

B. Any other condition not specified above that is deemed to be a valid reason for return.

**IX. SHORT SHIPMENTS / SHIPPING ERRORS**

A. The receiving official will annotate short shipment(s) on the delivery ticket/invoices that accompany the delivery. If the customer desires the entire quantity of the product ordered then you must deliver the remaining quantity.

B. Any product delivered in error by the distributor must be picked up on the next delivery day after notification by the ordering facility.

**CONTRACT ADMINISTRATION DATA**

**I. CONTRACTING AUTHORITY**

A. The DSCP Contracting Officer is the only person authorized to approve changes, or modify any requirement of the contract. Notwithstanding any provisions contained elsewhere in the contract, said authority remains solely with the DSCP Contracting Officer.

B. In the event the vendor effects any change at the direction of any person other than the DSCP Contracting Officer, the change will be considered to have been made without authority and no adjustment will be made. The Contracting Officer must authorize any modification or costs associated with a change.

C. Requests for information on matters related to this contract, such as an explanation of terms or contract interpretation, shall be submitted to the DSCP Contracting Officer.

**II. INVOICING**

A. All invoicing for payment is to be filed electronically using EDI Transaction set 810. (See Attachment 2) No paper invoices should be submitted to DFAS for payment.

B. All invoices submitted by the Prime Vendor must be "clean", i.e. all debits and/or credits must be reflected on the invoice prior to its submission.

C. Invoice transactions may be submitted to DSCP daily; however it cannot be stressed enough that all internal debit/credit transactions must be completed prior to the submission of the invoice.

D. The same invoice cannot be submitted with different dollar amounts, without approval from DSCP.

E. You will be required to submit test 810 transactions sets 30 days prior to first order.

F. Invoices may not be submitted as "LIVE DATA" until a test transaction set has been cleared.

G. For catch weight items, standard rounding methods must be observed i.e. <5, rounded down; ≥5, rounded up. All weights must be rounded to whole pounds using standard rounding methods.

H. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point. STORES will not accommodate positions of 3 and above beyond the decimal point.

**III. PAYMENTS**

A. DFAS Columbus Center is the payment office for this acquisition.

B. Payment of delivery orders will be made in accordance with the terms and conditions of Paragraph (i) of Clause 52.212-4 "Contract Terms and Conditions - Commercial Items", appearing in the section of this solicitation entitled "Contract Clauses".

C. Payment is currently being made in approximately seven (7) days after the receipt of a proper invoice, however, is still subject to the terms and conditions of the Prompt Payment Act (31 U.S.C. 3903).

D. DFAS Columbus will no longer forward a detailed summary of payment(s); this information will only be available from your bank.

E. The Government intends to make payments under the resultant contract by electronic funds transfer (EFT). Reference Clause 52.232-33, "Mandatory Information for Electronic Funds Transfer Payment" appearing in the section of this solicitation entitled "Contract Clauses". However, the election as to whether to make payment by check or electronic funds transfer is at the option of the government.

**IV. ADMINISTRATION**

A. The DSCP Prime Vendor Office will perform administration of the contract.

B. A designated representative at the ordering activity will perform administration of the individual delivery order. This includes approving product substitutions and delivery changes.

C. The DSCP Contracting Officer must approve any changes to the contract.

**SPECIAL CONTRACT REQUIREMENTS****I. NOTICE TO OFFERORS**

A. Prospective offerors are hereby advised that although there is a guaranteed minimum of 10% on this contract, DSCP cannot guarantee that any or all of the customers will order all of their subsistence and related non-food requirements from the successful Prime Vendor. Once the guaranteed minimum has been met, the customer may or may not choose to continue ordering from the contract. To a large extent, their decision to continue ordering will be based on the performance of the Prime Vendor.

B. The vendor that receives the resultant contract will be required to hold prices the week prior to and the week after the government's fiscal year change (October 1). For example:

Year 2001

The catalog submission that transmitted on September 20, 2001 will be effective from September 23 until October 6, 2001.

The next acceptable catalog update will be accepted on October 4, 2001, with prices becoming effective with the catalog downloaded by the customers on October 8, 2001.

**II. MANAGEMENT REPORTS**

The contractor shall electronically transmit the following reports to the DSCP Contracting Officer/Account Manager on a monthly basis. All reports shall be cumulative for a one (1) month period and submitted no later than the seventh day of the following month. E.G., reporting period of January 1 through January 31, the reports must be received by February 7.

A. Descending Dollar Value Report - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be totaled.

B. Descending Case Volume Purchases - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be subtotaled by product category as well as overall total.

C. Small Business Subcontracting Report -

1. List products manufactured and/or supplied by small business, small disadvantaged businesses, minority owned small business, National Institute for

the Blind/National Institute for the Severely Handicapped (NIB/NISH), women-owned small businesses, women owned small disadvantaged businesses and HUB Zone small businesses. This should be sorted by manufacturer/supplier and include quantity and dollar value. Note: This report is for direct subcontracts for products supplied to customers. This report is not to include indirect costs.

*NOTE: the SBA must certify SDB and HUB Zone businesses.*

2. A summary page of the report shall also be submitted which highlights the total dollars and percentages for each category. This information is very important since DSCP is required to report its success in meeting these goals to the Defense Logistics Agency (DLA). Also requested, but not required since DLA does not mandate that these goals be reported, is a listing of products supplied and/or manufactured by UNICOR, Labor Surplus Areas, Historically Black Colleges or Universities and Minority Institutions.

D. Product Line Manufacturer/Supplier Listing - this report shall list all items purchased along with quantity and dollar value. It shall be sorted by Manufacturer/Supplier and annotate whether the manufacturer/supplier is a large business, or small business. All Small Businesses are to be broken in the sub-categories as listed above.

E. Fill Rate Report - the fill-rate is calculated by dividing the number of cases accepted by the customer by the number of cases ordered. Mis-picks and damaged cases should not be included in this calculation. This report should reflect the rates without substitutions. The report should specify fill rates per customer/dining facility and an overall average for the month.

F. Customer Service Report - the contractor shall develop and provide a report summarizing all discrepancies, complaints and all positive feedback from ordering activities and the respective resolutions by providing a summary from customer visits.

G. Rebate Reports -

1. General Rebates - All rebates that have been passed along to the customer via off-price reductions, or that are due to the customers, shall be summarized by listing each customer and the rebate amount. Also include the manufacturer offering the rebate and the product usage. The total should be per customer and per contract.

2. NAPA Report - This report should summarize the savings passed along to the customers in the form of deviated allowances realized as a result of utilizing the NAPA's. List each customer, the NAPA amount, the manufacturer/broker name, and quantity ordered. NAPA figures should be listed per customer, per contract and per manufacturer.

**3. Food Show Rebates** - This report should show a detailed break out of all savings received at your Food Show. This report is not a monthly requirement, but is based on the timing of your Food Show. List each customer, the Food Show amount, the manufacturer/broker name, and quantity ordered. Food Show Rebates should be listed per customer, per contract, and per manufacturer. The total should be per customer and per contract.

**H. Financial Status Report** - In order to ensure timely payments, a summarized accounts receivable and/or a "days of outstanding sales" shall be submitted on a monthly basis. The report should be categorized by time periods, and sorted further by customer. If problems should occur, a detailed listing by invoice number/call number will be requested. However, it is suggested that this report contain as much information as possible to alleviate problems immediately.

**III. CATALOG ORDER GUIDE**

The contractor shall provide a catalog order guide, with descriptions and pack sizes, to each of the customers serviced under this contract. At a minimum, the order guide should list the DSCP Stock Number, DSCP Unit of Issue, the contractor's part number, and the brand of each item.

**IV. CUSTOMER SUPPORT**

**A.** The Prime Vendor shall provide at least one (1) full time Customer Service representative to maintain continuous contact with the ordering activities. The name of the representative and the phone number, beeper number, email address, or any other method of communicating with the representative, shall be furnished to the customers after award.

**B.** Since many of our customers only have access to the government phone network, it is strongly preferred that a toll free number be provided.

**V. DLA MENTORING BUSINESS AGREEMENT (MBA)**

**A.** The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business (SB), small disadvantaged business (SDB), women-owned small business (WOSB) and HUB Zone (HZSB) small business concerns for value added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.

**B.** DLA MBA's encourage participation and growth opportunities for small business concerns and JWOD entities in a best value, long-term contracting environment. The submitted plan should consist of one or more agreements between

the prime contractor and a SB/SDB/WOSB/HZSB or JWOD workshop that will participate in carrying out the requirements of the prime contract. The opportunities must constitute real business growth, which is measurable and meaningful.

**C. Participants**

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

1. Name, address, and plant location for contract holder and potential SB/SDB/WOSB/HZSB or JWOD participant(s).
2. Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from all parties.
3. The number of people employed by SB/SDB/WOSB/HZSB or JWOD concern. If the firm is in the service sector, specify its annual average gross revenue for the last three (3) fiscal years.

**D. Agreement Type**

1. Describe the type of agreement executed by the contract holder and the SB/SDB/WOSB/HZSB or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. Plans, which identify new business ventures rather than expansion of existing agreements, are preferred.

2. DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other governmental and commercial customers.

3. Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

**E. Measurement and Reporting**

1. Provide milestones for program implementation.

2. Discuss and describe the measurement/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:

a. An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB/HZSB and JWOD workshops under DLA contracts.

b. An improvement in the level of participation in DOD, other federal agencies and commercial contracting opportunities.

3. Mentors will be required to submit periodic progress reports on their agreements.

**CONTRACT CLAUSES****52.212-1 INSTRUCTIONS TO OFFERORS – COMMERCIAL ITEMS (OCT 2000)****(a) North American Industry Classification System (NAICS) Code and Small Business Size Standard.**

The NAICS code and small business size standard for this acquisition appear in Block 10 of the solicitation cover sheet (SF 1449). However, the small business size standard for a concern which submits an offer in its own name, but which proposes to furnish an item which it did not itself manufacture, is 500 employees.

**(b) Submission of Offers.**

Submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. ~~Offers may be submitted on the SF 1449, letterhead stationery, or as otherwise specified in the solicitation.~~ As a minimum, offers must show--

- (1) The solicitation number;
- (2) The time specified in the solicitation for receipt of offers;
- (3) The names, address, and telephone number of the offeror;
- (4) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary;
- (5) Terms of any express warranty;
- (6) Price and any discount terms;
- (7) "Remit to" address, if different than mailing address;
- (8) A completed copy of the representations and certifications at FAR 52.212-3;
- (9) Acknowledgment of Solicitation Amendments;
- (10) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information); and
- (11) If the offer is not submitted on the SF 1449, include a statement specifying the extent of agreement with all terms, conditions, and provisions included in the solicitation. Offers that fail to furnish required representations or information, or reject the terms and conditions of the solicitation may be excluded from consideration.

**(c) Period for Acceptance of Offers.**

The offeror agrees to hold the prices in its offer firm for 30 calendar days from the date specified for receipt of offers, unless another time period is specified in an addendum to the solicitation.

**(d) Product Samples.**

When required by the solicitation, product samples shall be submitted at or prior to the time specified for receipt of offers. Unless otherwise specified in this solicitation, these samples shall be submitted at no expense to the Government, and returned at the sender's request and expense, unless they are destroyed during preaward testing.

**(e) Multiple Offers.**

Offerors are encouraged to submit multiple offers presenting alternative terms and conditions or commercial items for satisfying the requirements of this solicitation. Each offer submitted will be evaluated separately.

**(f) Late Submissions, Modifications, Revisions, and Withdrawals of Offers.**

(1) Offerors are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach the Government office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:30 p.m., local time, for the designated Government office on the date that offers or revisions are due.

(2)(i) Any offer, modification, revision, or withdrawal of an offer received at the ~~Government office designated in the solicitation after the exact time specified for~~ receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and—

(A) If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of offers; or

(B) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or

(C) If this solicitation is a request for proposals, it was the only proposal received.

(ii) However, a late modification of an otherwise successful offer, that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.

(3) Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the offer wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.

(4) If an emergency or unanticipated event interrupts normal Government processes so that offers cannot be received at the Government office designated for receipt of offers by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation or other notice of an extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume.

(5) Offers may be withdrawn by written notice received at any time before the exact time set for receipt of offers. Oral offers in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for receipt of offers, subject to the conditions specified in the solicitation concerning facsimile offers. An offer may be withdrawn in person by an offeror or its authorized representative if,

before the exact time set for receipt of offers, the identity of the person requesting withdrawal is established and the person signs a receipt for the offer.

**(g) Contract Award (not applicable to Invitation for Bids).**

The Government intends to evaluate offers and award a contract without discussions with offerors. Therefore, the offeror's initial offer should contain the offeror's best terms from a price and technical standpoint. However, the Government reserves the right to conduct discussions if later determined by the Contracting Officer to be necessary. The Government may reject any or all offers if such action is in the public interest; accept other than the lowest offer; and waive informalities and minor irregularities in offers received.

**(h) Multiple Awards.**

The Government may accept any item or group of items of an offer, unless the offeror qualifies the offer by specific limitations. Unless otherwise provided in the Schedule, offers may not be submitted for quantities less than those specified. The Government reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the offer.

**(i) Availability of Requirements Documents Cited in the Solicitation.**

(1) (i) The GSA Index of Federal Specifications, Standards and Commercial Item Descriptions, FPMR Part 101-29, and copies of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained for a fee by submitting a request to--

GSA Federal Supply Service Specifications Section  
Suite 8100  
470 East L'Enfant Plaza, SW  
Washington, DC 20407  
Telephone (202) 619-8925  
Facsimile (202) 619-8978

(ii) If the General Services Administration, Department of Agriculture, or Department of Veterans Affairs issued this solicitation, a single copy of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained free of charge by submitting a request to the addressee in paragraph (i)(1)(i) of this provision. Additional copies will be issued for a fee.

(2) The DoD Index of Specifications and Standards (DoDISS) and documents listed in it may be obtained from the--

Department of Defense Single Stock Point (DoDSSP)  
Building 4, Section D  
700 Robbins Avenue  
Philadelphia, PA 19111-5094  
Telephone (215) 697-2667/2179  
Facsimile (215) 697-1462

(i) Automatic distribution may be obtained on a subscription basis.

(ii) Order forms, pricing information, and customer support information may be obtained--

(A) By telephone at (215) 697-2667/2179; or

(B) Through the DoDSSP Internet site at <http://assist.daps.mil>.

(3) Nongovernment (voluntary) standards must be obtained from the organization responsible for their preparation, publication or maintenance.

(j) Data Universal Numbering System (DUNS) Number.

(Applies to offers exceeding \$25,000.)

The offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation "DUNS" followed by the DUNS number that identifies the offeror's name and address. If the offeror does not have a DUNS number, it should contact Dun and Bradstreet to obtain one at no charge. An offeror within the United States may call 1-800-333-0505. The offeror may obtain more information regarding the DUNS number, including locations of local Dun and Bradstreet Information Services offices ~~for offerors located outside the United States, from the Internet home page at <http://www.customerservice@dnb.com>.~~ If an offeror is unable to locate a local service center, it may send an e-mail to Dun and Bradstreet at [globalinfo@mail.dnb.com](mailto:globalinfo@mail.dnb.com).

#### ADDENDUM TO 52.212-1 INSTRUCTIONS TO OFFERORS- COMMERCIAL ITEMS (APR 1998)

The following paragraphs of 52.212-1 are amended as indicated below:

1. Paragraph (b) Submission of Offers.

See Standard Form 1449 (Continuation Sheet), on page 3, for any specific instructions on how to submit your offer if mailed, handcarried or faxed (when authorized).

Faxed offers are NOT authorized for this solicitation.

2. Paragraph (b), Submission of Offers, is expanded as follows:

(12) Proposal Preparation

(i) Two (2) different techniques shall be utilized when submitting your proposal - an Oral Presentation and a written proposal. Except where otherwise noted, the Technical Proposal shall be orally presented in accordance with the instructions outlined in the "Instructions, Conditions and Notices to Offerors". The Business Proposal must be submitted in writing. The Technical Proposal information required to be submitted in writing must be prepared separately and shall not be combined with the Business Proposal. Proposals that do not provide the required information in the prescribed format may be excluded from further consideration.

<u>VOLUME LIMIT</u>	<u>VOLUME TITLE</u>	<u>NO. OF COPIES</u>	<u>SUGGESTED TIME</u>
I	Technical (Oral)	6 sets of Briefing Charts**	3 Hours
I	Technical (Written)	6	N/A
II	Business	2	N/A

**\*\* Include any presentation materials to be used (i.e. slides, videos, etc.).**

**(ii) Evaluations for each volume of the proposal will be performed exclusive of one another. Therefore, the Technical Proposal shall contain no reference to cost or pricing data. Conversely, the Business Proposal should not address information requested under an element listed as a technical factor. Cost and price information shall only be contained in Volume II, Business Proposal. Each volume shall be bound separately and labeled appropriately.**

**(iii) Volume I, Technical Proposal**

**The following applies to both the written portion of the Technical Proposal as well as the Oral Presentation (See Submission Requirements, Technical Proposal, Volume I)**

- (A) The technical proposal must demonstrate the offeror’s ability to meet the Government’s requirements as set forth in the solicitation. Failure to provide information as requested in any of the technical factors identified in the solicitation section entitled Submission Requirements may be considered a “no response” and may not be ratable or may warrant a “Poor” rating for the applicable factor, subfactor, element or sub-element.**
- (B) Proposals that are unrealistic in terms of technical or schedule commitments, or unrealistically low in price, will be considered indicative of a lack of understanding of the solicitation requirements.**
- (C) Firms should prepare proposals and address elements in the same order as presented in the solicitation section entitled Technical Proposal Evaluation Criteria to facilitate the Government’s review and evaluation of your proposal. Continuation sheets shall clearly identify the solicitation number and the offeror’s name on each page.**
- (D) To be considered acceptable, the technical proposal must provide, as a minimum, the information requested in the section entitled Submission Requirements.**

(iv) Volume II, Business Proposal

(A) The offeror is required to furnish limited pricing information as outlined in the solicitation section entitled Submission Requirements.

(B) To be acceptable, the firm's business proposal must be complete, realistic, and reasonable.

(v) Unless otherwise stated, the technical proposal and business proposal must both be submitted by the date and time specified for the receipt of proposals on page 3 of the solicitation, or as amended, if applicable.

(vi) A SIGNED and COMPLETED SOLICITATION must accompany the technical and business proposals in its entirety, as well as any amendments, if applicable. Make sure all clauses that require a response are completed. Offerors may retain the attachment entitled "EDI Guidelines for Subsistence Prime Vendor" for future reference.

3. Paragraph (c) Period for acceptance of offers.

X Period of acceptance is 210 days.

4. Paragraph (f), LATE OFFERS is changed to read as follows:

Late proposals and revisions. Any proposal received at the office designated in the solicitation after the exact time specified for receipt of offers will not be considered unless it is received before award is made and:

It was sent by mail or hand-carried (including delivery by a commercial carrier) if it is determined by the Government that the late receipt was due primarily to Government mishandling after the receipt at the Government installation.

It was sent by U.S. Postal Service Express Mail Next Day Service-Post Office to Addressee, not later than 5:00 p.m. at the place of mailing two working days prior to the date specified for receipt of proposals;

There is acceptable evidence to establish that it was received at the activity designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers, and the Contracting Officer determines that accepting the late offer would not unduly delay the procurement; or

It is the only proposal received.

Any modification or revision of a proposal or response to requested information, including any final proposal revision, is subject to the same conditions indicated above.

Notwithstanding the above, a late modification or revision of any otherwise successful proposal that makes its terms more favorable to the Government will be considered at any time it is received and may be accepted.

Proposals may be withdrawn by written notice (including facsimile) received at any time before award.

**5. Paragraph (h) Multiple Awards**

The Government ~~intends to make one award.~~

Offers may be submitted for quantities less than those specified.

**52.212-2 EVALUATION - COMMERCIAL ITEMS (JAN 1999)**

(a) The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate offers:

**Corporate Experience/Past Performance,  
Distribution System/Capability,  
Quality Assurance,  
Socioeconomic Considerations  
DLA MBA Mentoring Program.**

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Technical and past performance, when combined are:

- Significantly more important than cost or price
- Approximately equal to cost or price
- Significantly less important than cost or price

(b) Options. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced.

(c) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

**ADDENDUM TO 52.212-2**

Clause 52.212-2 "Evaluation – Commercial Items ", which is incorporated herein in full text, is revised as follows:

1. Paragraph (a) is hereby expanded to read as follows:

However, when proposals become equal in technical merit, the evaluated cost or price becomes more important. As technical merit and the evaluated cost or price become essentially equal, other factors as listed below, may be used as discriminating elements for determining the selection of a source among otherwise substantially equal offers. They are listed in descending order of importance:

- (1) Small Disadvantaged Business Concerns;
- (2) Small Business Concerns which are also Women Owned Small Business Concerns;
- (3) Other Small Business Concerns;
- (4) Other concerns which are Women Owned Business Concerns

2. Add paragraph (d) as follows:

**(d) Source Selection and Evaluation Procedures**

**(1) Summary**

Subsequent to the date specified in the solicitation for receipt of proposals, all timely proposals will undergo a technical and business evaluation as described in paragraph (b)(2) below. The Contracting Officer may make a competitive range determination based on these evaluations, and submit it to the Source Selection Authority (SSA) for approval. Unless award is made on the basis of initial proposals, written and/or oral discussions will be conducted with all offerors in the competitive range. Final revised offers resulting from discussions will undergo further technical and business evaluations. Finally, a proposal will be selected for award by the SSA, as described in paragraph (b)(3) below.

**(2) Evaluation Process.**

**(i) Technical Evaluation Process** - Offerors are required to present a portion of the technical information orally and to submit the remainder of the technical proposal in writing, as prescribed in the section of this solicitation entitled "Submission Requirements". Each technical proposal will be evaluated by the Technical Evaluation Panel against the technical factors specified in paragraph (a) above. Proposals so technically deficient as to make them technically unacceptable will be rejected as unacceptable, regardless of the cost or price offered. No discussions will be held with rejected offerors, nor will any rejected offeror be given an opportunity to revise its offer

to correct deficiencies in order to become acceptable after the date and time specified for the receipt of offers.

(ii) **Business Evaluation Process** - Each proposal will be evaluated against the requirements of the solicitation. The Government will evaluate limited pricing data with the initial proposals and during discussions, in accordance with FAR 15.4, "Contract Pricing". The Government will evaluate the successful offeror's proposal to determine cost or price realism. Cost or price realism will demonstrate an offeror's understanding of the requirements of the solicitation. Included in this process is the evaluation of options. The Government will evaluate offeror's pricing on the items selected from the list of items referenced in the Schedule of Items. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. ~~These figures will be totaled to arrive at an aggregate value.~~ Pricing will be evaluated for all option years in the same manner. All five (5) totals will be added together to determine the lowest overall cost to the Government. Distribution prices that do not relate to the market basket items will be evaluated for fairness and reasonableness. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of the options shall not obligate the Government to exercise the option(s).

(3) **Selection Process.**

The final technical and business evaluation reports will be furnished to the Contracting Officer by the Technical Evaluation Panel. The Contracting Officer will prepare a written recommendation for award and forward it to the SSA. It is the ultimate decision of the SSA to determine which offeror receives the award.

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS-COMMERCIAL ITEMS (OCT 2000) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000)**

(a) **Definitions.** As used in this provision:

"Emerging Small Business" means a small business concern whose size is no greater than 50 percent of the numerical size standard for the North American Industry Classification System (NAICS) code designated.

"Service-Disabled Veteran-Owned Small Business Concern"--

(1) Means a small business concern--

(i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and

(ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

(2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

"Small Business Concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is

bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.

“Veteran-Owned Small Business Concern” means a small business concern--

(1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and

(2) The management and daily business operations of which are controlled by one or more veterans.

“Women-Owned Small Business Concern” means a small business concern--

(1) Which is at least 51 percent owned by one or more women or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and

(2) Whose management and daily business operations are controlled by one or more women.

“Women-Owned Business Concern” means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

(b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701).

(Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)

(1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).

(2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror’s relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror’s TIN.

(3) Taxpayer Identification Number (TIN).

TIN: \_\_\_\_\_

TIN has been applied for.

TIN is not required because:

Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

Offeror is an agency or instrumentality of a foreign government;

Offeror is an agency or instrumentality of the Federal government.

(4) Type of Organization.

Sole proprietorship;

Partnership;

Corporate entity (not tax-exempt);

Corporate entity (tax-exempt);

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- Government entity (Federal, State, or local);
- Foreign government;
- International organization per 26 CFR 1.6049-4;
- Other \_\_\_\_\_

(5) Common Parent.

- Offeror is not owned or controlled by a common parent;
- Name and TIN of common parent:  
 Name \_\_\_\_\_  
 TIN \_\_\_\_\_

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States, its territories or possessions, Puerto Rico, the Trust Territory of the Pacific Islands, or the District of Columbia. Check all that apply.

(1) Small Business Concern.

The offeror represents as part of its offer that it  is,  is not a small business concern.

(2) Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that it  is,  is not a veteran-owned small business concern.

(3) Service-Disabled Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.]

The offeror represents as part of its offer that it  is,  is not a service-disabled veteran-owned small business concern.

(4) Small Disadvantaged Business Concern.

*[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]*

The offeror represents, for general statistical purposes, that it  is,  is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(5) Women-Owned Small Business Concern.

*[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]*

The offeror represents that it  is,  is not a women-owned small business concern.

**NOTE:** Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold (i.e. \$100,000.00).

(6) Women-Owned Business Concern (other than small business concern).

*[Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]*

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The offeror represents that it  is a women-owned business concern.

**(7) Tie Bid Priority for Labor Surplus Area Concerns.**

If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price:

**(8) Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program.**

[Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]

~~(i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the four designated industry groups (DIGs).]~~

The offeror represents as part of its offer that it  is,  is not an emerging small business.

(ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or four designated industry groups (DIGs).]

Offeror represents as follows:

(A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or

(B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

(Check one of the following):

Number of Employees

- \_\_\_ 50 or fewer
- \_\_\_ 51 - 100
- \_\_\_ 101 - 250
- \_\_\_ 251 - 500
- \_\_\_ 501 - 750
- \_\_\_ 751 - 1,000
- \_\_\_ Over 1,000

Average Annual Gross Revenues

- \_\_\_ \$1 million or less
- \_\_\_ \$1,000,001 - \$2 million
- \_\_\_ \$2,000,001 - \$3.5 million
- \_\_\_ \$3,500,001 - \$5 million
- \_\_\_ \$5,000,001 - \$10 million
- \_\_\_ \$10,000,001-\$17 million
- \_\_\_ Over \$17 million

(9) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) General.

The offeror represents that either--

(A) It  is,  is not certified by the Small Business Administration as a small disadvantaged business concern and is identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed

\$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124,104(c)(2); or

(B) It  has,  has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii)  *Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.*

The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(7)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture.

*[The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: \_\_\_\_\_.]*

(10) (Complete if the offeror has represented itself as disadvantaged in paragraph (c)(2) or (c)(9) of this provision.) *[The offeror shall check the category in which its ownership falls]:*

- Black American.
- Hispanic American.
- Native American  
(American Indians, Eskimos, Aleuts, or Native Hawaiians).
- Asian-Pacific American  
(persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia (Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, the Commonwealth of the Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji, Tonga, Kiribati, Tuvalu, or Nauru).
- Subcontinent Asian (Asian-Indian) American  
(persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal).

Individual/concern, other than one of the preceding.  
(11) HUBZone Small Business Concern.

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[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that--

(i) It  is,  is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal place of ownership, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

(ii) It  is,  is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(11)(i) of this provision is accurate

for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture:

\_\_\_\_\_] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

(d) Representations required to implement provisions of Executive Order 11246--

(1) Previous Contracts and Compliance.

The offeror represents that--

(i) It  has,  has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It  has,  has not, filed all required compliance reports.

(2) Affirmative Action Compliance.

The offeror represents that--

(i) It  has developed and has on file,  has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR Subparts 60-1 and 60-2), or

(ii) It  has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

(e) Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352).

(Applies only if the contract is expected to exceed \$100,000.)

By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract. (f) Buy American Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7000 or 7006 shall be completed if it is provided as an Attachment to 52.212-3.)

(g) Buy American Act--North American Free Trade Agreement--Israeli Trade Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7035 shall be completed if it is provided as an Attachment to 52.212-3.)

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**(h) Certification Regarding Debarment, Suspension or Ineligibility for Award (Executive Order 12549).**

The offeror certifies, to the best of its knowledge and belief, that--

(1) The offeror and/or any of its principals  are,  are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency, and

(2)  Have,  have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and  are,  are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.

**ADDENDUM TO 52.212-3**

(a) Definitions- Delete first paragraph referencing "Emerging Small Business".

**52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS.**

As prescribed in 12.301(b)(3), insert the following clause:

**Contract Terms and Conditions--Commercial Items (May 1999)**

(a) **Inspection/Acceptance.** The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government may require repair or replacement of nonconforming supplies or reperformance of nonconforming services at no increase in contract price. The Government must exercise its post-acceptance rights--

(1) Within a reasonable time after the defect was discovered or should have been discovered; and

(2) Before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

(b) **Assignment.** The Contractor or its assignee's rights to be paid amounts due as a result of performance of this contract, may be assigned to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

(c) **Changes.** Changes in the terms and conditions of this contract may be made only by written agreement of the parties.

(d) **Disputes.** This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. The

Contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.

(e) Definitions. The clause at FAR 52.202-1, Definitions, is incorporated herein by reference.

(f) Excusable delays. The Contractor shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as, acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

(g) Invoice. The Contractor shall submit an original invoice and three copies (or electronic invoice) to the address designated in the contract to receive invoices.

An invoice must include--

- (1) Name and address of the Contractor;
- (2) Invoice date;
- (3) Contract number, contract line item number and, if applicable, the order number;
- (4) Description, quantity, unit of measure, unit price and extended price of the items delivered;
- (5) Shipping number and date of shipment;
- (6) Terms of any prompt payment discount offered;
- (7) Name and address of official to whom payment is to be sent; and
- (8) Name, title, and phone number of person to be notified in event of defective invoice.

An Electronic Invoice must follow the information in the attached 810 Transaction Set, version 3050, Electronic Invoice Attachment 2 page 176 to 204

Invoices will be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment.

Contractors are encouraged to assign an identification number to each invoice.

(h) Patent indemnity. The Contractor shall indemnify the Government and its officers, employees and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any United States or foreign patent, trademark or copyright, arising out of the performance of this contract, provided the Contractor is reasonably notified of such claims and proceedings.

(i) Payment. Payment shall be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. If the Government makes payment by Electronic Funds Transfer (EFT), see 52.212-5(b) for the appropriate EFT clause. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been made on the date which

appears on the payment check or the specified payment date if an electronic funds transfer payment is made.

(j) Risk of loss. Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pass to the Government upon:

- (1) Delivery of the supplies to a carrier, if transportation is f.o.b. origin; or
- (2) Delivery of the supplies to the Government at the destination specified in the contract, if transportation is f.o.b. destination.

(k) Taxes. The contract price includes all applicable Federal, State, and local taxes and duties.

(l) Termination for the Government's convenience. The Government reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work.

Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of the Government using its standard record keeping system, have resulted from the termination. The Contractor shall not be required to comply with the cost accounting standards or contract cost principles for this purpose. This paragraph does not give the Government any right to audit the Contractor's records. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

(m) Termination for cause. The Government may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails to comply with any contract terms and conditions, or fails to provide the Government, upon request, with adequate assurances of future performance. In the event of termination for cause, the Government shall not be liable to the Contractor for any amount for supplies or services not accepted, and the Contractor shall be liable to the Government for any and all rights and remedies provided by law. If it is determined that the Government improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

(n) Title. Unless specified elsewhere in this contract, title to items furnished under this contract shall pass to the Government upon acceptance, regardless of when or where the Government takes physical possession.

(o) Warranty. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

(p) Limitation of liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

(q) Other compliances. The Contractor shall comply with all applicable Federal, State and local laws, executive orders, rules and regulations applicable to its performance under this contract.

(r) Compliance with laws unique to Government contracts. The Contractor agrees to comply with 31 U.S.C. 1352 relating to limitations on the use of appropriated funds to

influence certain Federal contracts; 18 U.S.C. 431 relating to officials not to benefit; 40 U.S.C. 327, et seq., Contract Work Hours and Safety Standards Act; 41 U.S.C. 51-58, Anti-Kickback Act of 1986; 41 U.S.C. 265 and 10 U.S.C. 2409 relating to whistleblower protections; 49 U.S.C. 40118, Fly American; and 41 U.S.C. 423 relating to procurement integrity.

(s) Order of precedence. Any inconsistencies in this solicitation or contract shall be resolved by giving precedence in the following order:

- (1) The schedule of supplies/services.
- (2) The Assignments, Disputes, Payments, Invoice, Other Compliances, and Compliance with Laws Unique to Government Contracts paragraphs of this clause.
- (3) The clause at 52.212-5.
- (4) Addenda to this solicitation or contract, including any license agreements for computer software.
- (5) Solicitation provisions if this is a solicitation.
- (6) Other paragraphs of this clause.
- (7) The Standard Form 1449.
- (8) Other documents, exhibits, and attachments.
- (9) The specification.

#### **ADDENDUM TO 52.212-4 CONTRACT TERMS AND CONDITIONS**

The following paragraph(s) of 52.212-4 are amended as indicated below:

1. Paragraph (a), Inspection/Acceptance, is revised to add the following:  
"Inspection and acceptance of products will be performed at destination. The authorized receiving official for each customer is responsible for signing for and accepting products when they are delivered. The final disposition decision rests with the food service officer."
2. Paragraph (c), *Changes*, is deleted in its entirety and replaced with the following:  
(c) *Changes*.
  - (1) The Contracting Officer, at his/her discretion, may unilaterally invoke any of the contingency options set forth in this contract.
  - (2) The Contracting Officer may at anytime, by unilateral written order, make changes within the general scope of this contract in any one or more of the following:
    - (i) method of shipment or packing;
    - (ii) place, manner, or time of delivery.
  - (3) If such change causes an increase or decrease in the cost of, or time required for, performance for any part of the work under this contract, the Contracting Officer shall make equitable adjustment in the contract price, the delivery schedule, or both, and shall modify the contract.
  - (4) The Contractor must assert its right to an adjustment under this clause within thirty (30) days from the date of receipt of the written order. However, if the Contracting Officer decides that the facts justify it, the Contracting Officer may receive and act upon a proposal submitted before final payment of the contract.

(5) Failure to agree to any adjustment shall be a dispute under the Disputes Clause. However, nothing in this clause shall excuse the Contractor from proceeding with the contract.”

3. Paragraph (i) Payment: -

[ ] Delete the 1<sup>st</sup> sentence and substitute the following: Fast Payment procedures apply. The Government will pay invoices based on the Contractor's delivery of supplies to a post office or common carrier (or, in shipments by other means), to the point of first receipt by the Government.

4. Paragraph (o), Warranty, is revised to add the following:  
“In the event that a product recall is initiated by the Prime Vendor, supplier or manufacturer, the Prime Vendor should follow the procedures as outlined below:

- (1) Immediately notify the following personnel:
  - (i) Customers that have received the recalled product
  - (ii) DSCP Contracting Officer
  - (iii) DSCP Account Manager
  - (iv) DSCP Consumer Safety Officer at 215-737-3845
- (2) Provide the following information to the DSCP Consumer Safety Officer:
  - (i) Reason for recall
  - (ii) Level of recall, i.e. Type I, II or III
  - (iii) Description of product
  - (iv) Amount of product
  - (v) List of customers that have received product
  - (vi) Name and phone number of responsible person (Recall Coordinator).

(3) The Prime Vendor should provide a Final Status Report of Recall, when completed, to the DPSC Consumer Safety Officer.”

5. Paragraph (t), Price Changes, is added as follows:

(t) Price Changes.

(1) Definitions.

- (i) Unit Price - The total price charged to DSCP per unit for a product delivered to the Government consists of two (2) components: delivered price and distribution price. This price shall not extend more than two (2) places past the decimal point.
- (ii) Delivered Price - The actual last invoice price of the product paid to the manufacturer/supplier, delivered to the Prime Vendor's facility.
- (iii) Distribution Price - The firm fixed price, offered as a dollar amount, which represents all the elements of the contract price

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other than the delivered price. This distribution price will consist of the prime vendor's projected general and administrative overhead, profit, packaging costs, transportation costs and any other expenses.

(2) Effective Period of Prices. Pricing will be at the time of order. These prices will be fixed until delivery, provided that the delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date. The offeror warrants that the current delivered prices do not include any allowance for possible future increases. The vendor may not submit its invoices to DFAS Columbus for payment until notified by the customer that all product has been received in good condition and in the quantities stated on the invoice. This notification must be in writing.

(3) The offeror also warrants that its unit prices are equal to or lower than its most favored customer for similar quantities under comparable terms and conditions. Should price verifications reveal any instances of overpricing, the contractor further agrees to reimburse the Government for that amount.

(4) For the purpose of unit price adjustment, the offeror shall indicate its distribution price per unit of issue for each category of items which shall be expressed as a dollar figure. The distribution price may differ per category; however, each category and the associated items which fall under it, must have the same unit of issue. (The distribution price must always be equal to the unit price less the delivered price.) The distribution price, as proposed in the offer and accepted by the Government, shall remain fixed throughout the term of the contract.

(5) The delivered price for each item is influenced by commercial market forces, such as supply and demand, and competition among suppliers, and may, therefore, fluctuate. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See Attachment 1: EDI Implementation Guidelines" for more information of the various EDI transaction sets required under this contract.

(6) Upon request, the Prime Vendor shall furnish to the Government data, as required by the Contracting Officer, to support price changes and to confirm that the contract unit prices under this contract are fair and reasonable and are based on the catalog or market prices which it pays to its suppliers. This supporting documentation shall be in the form of delivered price invoices and unit prices charged to the Prime Vendor's commercial business as well as suppliers' quotations, invoices, catalogs, published price lists and any other information as required by the Contracting Officer.

(7) The Government shall perform price verification analyses from time to time throughout the term of the contract. When requested, the contractor shall provide to the Contracting Officer delivered price invoices. The Prime Vendor shall keep all delivered price invoices for a period of at least one (1) year after issuance of the applicable delivery order. As a minimum, the Contracting Officer shall review the invoice in conjunction with the distribution price to verify the accuracy of the delivery order unit price (i.e. the unit price in effect in the contractor's electronic catalog at the time of delivery order placement).

(8) The delivered price plus distribution price should equal the delivery order unit price. The contractor shall promptly refund any overcharges discovered during this process. Overcharges shall also result in more frequent price verification analyses.

(9) The Prime Vendor shall obtain product from suppliers who can provide the best value to the Government in terms of price, delivery, and quality. Whenever appropriate, the Prime Vendor shall take advantage of "reduced price specials" and "sales" offered by suppliers, as well as those manufacturers that have a National Allowance Program Agreement (NAPA) with DSCP. A list of NAPA holders is attached to this solicitation.

(10) The requirements of this clause shall also apply to new items added to the Contractor's electronic catalog after contract award.

**NOTE:** In conjunction with the above clause, the contractor should note the following: Variable weight items (such as meat and poultry (roasts, turkey, etc.) and lump sum billing can not be receipted in decimals, e. g. 4.6 pounds. Contractors must round using Standard Rounding Methods.

(11) Offerors are advised that the Contracting Officer intends to conduct price verification analysis in the following manner:

(i) Periodically, the Price Verification Team may require the contractor to provide copies of specific invoices from suppliers covering up to 100 items that were previously ordered. These invoices will be used to verify that the Government is only being charged the actual product cost plus the negotiated distribution fee.

(ii) The Price Verification Team will request the above documentation in writing and the contractor will have thirty (30) days after the request to furnish the documentation.

(iii) A report of overcharges and undercharges (if applicable) will be forwarded to the contractor with a request for payment, if appropriate. The Government reserves all rights and remedies provided by law or under the contract in addition to recovering any overcharges.

(iv) The Government may elect to expand the scope of the price verification analysis if overcharges are discovered. The Government may also elect to reduce the scope of the price verification analysis if no overcharges are discovered.

(v) Unit prices shall be limited to a maximum of two (2) decimal places. For evaluation and award purposes, offers containing a unit price of more than two (2) decimal places shall be rounded off to two (2) decimal places. For administrative purposes, the extended line item and total dollar amounts will be rounded to two (2) decimal places and may not precisely reflect the quantity(ies) times the unit price(s). Payment shall be accomplished on a unit price basis.

**52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS - COMMERCIAL ITEMS (AUG 2000)**

(a) The Contractor shall comply with the following FAR clauses, which are incorporated in this contract by reference, to implement provisions of law or executive orders applicable to acquisitions of commercial items:

- (1) 52.222-3, Convict Labor (E.O. 11755).
- (2) 52.225-13, Restrictions on Certain Foreign Purchases (E.O.'s 12722, 12724, 13059, and 13067).
- (3) 52.233-3, Protest After Award (31 U.S.C. 3553).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) which the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- (1) 52.203-6, Restrictions on Subcontractor Sales to the Government, with Alternate I (41 U.S.C. 253g and 10 U.S.C. 2402).
- (2) 52.219-3, Notice of Total HUBZone Small Business Set-Aside (Jan 1999).
- (3) 52.219-4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999) (if the offeror elects to waive the preference, it shall so indicate in its offer).
- (4)(i) 52.219-5, Very Small Business Set-Aside (Pub. L. 103-403, section 304, Small Business Reauthorization and Amendments Act of 1994).
- (4)(ii) Alternate I to 52.219-5.
- (4)(iii) Alternate II to 52.219-5.
- (5) 52.219-8, Utilization of Small, Small Disadvantaged and Women-Owned Small Business Concerns (15 U.S.C. 637 (d)(2) and (3)).
- (6) 52.219-9, Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (15 U.S.C. 637 (d)(4)).
- (7) 52.219-14, Limitation on Subcontracting (15 U.S.C. 637(a)(14)).
- (8)(i) 52.219-23, Notice of Price evaluation Adjustment for Small Disadvantaged Business Concerns (Pub L. 103-355, section 7102, and 10 U.S.C. 2323) (if the offeror elects to waive the adjustment, it shall so indicate in its offer).

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- (8)(ii) Alternate I of 52.219-23.
- (9) 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting (Pub. L. 103-355, section 7102, And 10 U.S.C. 2323).
- (10) 52.219-26, Small Disadvantaged Business Participation Program—Incentive Subcontracting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).
- (11) 52.222-21, Prohibition of Segregated Facilities (Feb 1999).
- (12) 52.222-26, Equal Opportunity (E.O. 11246).
- (13) 52.222-35, Affirmative Action for Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212).
- (14) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793).
- (15) 52.222-37, Employment Reports on Disabled Veterans and ~~Veterans of the Vietnam Era (38 U.S.C. 4212).~~
- (16)(i) 52.223-9, Estimate of Percentage of Recovered Material Content for EPA-Designated Products (42 U.S.C. 6962(c)(3)(A)(ii)).
- (16)(ii) Alternate I of 52.223-9 (42 U.S.C. 6962(i)(2)(C)).
- Paragraphs (17) through (19) are not applicable and have been deleted.
- (20) 52.225-13, Restriction on Certain Foreign Purchase (E.O. 12722, 12724, 13059, 13067, 13121, and 13129).
- (21) 52.225-15, Sanctioned European Union Country End Products (E.O. 12849).
- (22) 52.225-16, Sanctioned European Union Country Services (E.O. 12849).
- (23) 52.232-33, Payment by Electronic Funds Transfer—Central Contractor Registration (31 U.S.C. 3332).
- (24) 52.232-34, Payment by Electronic Funds Transfer—Other than Central Contractor Registration (31 U.S.C. 3332).
- (25) 52.232-36, Payment by Third Party (31 U.S.C. 3332).
- (26) 52.239-1, Privacy or Security Safeguards (5 U.S.C. 552a)
- (27)(i) 52.247-64, Preference for Privately Owned U.S. Flag Commercial Vessels (46 U.S.C. 1241).
- (27)(ii) Alternate I of 52.247-64.

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, which the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- (1) 52.222-41, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).
- (2) 52.222-42, Statement of Equivalent Rates for Federal Hires (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- (3) 52.222-43, Fair Labor Standards Act and Service Contract Act - Price Adjustment (Multiple Year and Option Contracts) 29 U.S.C. 206 and 41 U.S.C. 351, et seq.).

- \_\_\_ (4) 52.222-44, Fair Labor Standards Act and Service Contract Act - Price Adjustment (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- \_\_\_ (5) 52.222-47, SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreement (CBA) (41 U.S.C. 351, et seq.).
- \_\_\_ (6) 52.222-50, Nondisplacement of Qualified Workers (Executive Order 12933).

(d) *Comptroller General Examination of Record.*

The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records - Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to include any FAR clause, other than those listed below (and as may be required by an addenda to this paragraph to establish the reasonableness of prices under Part 15), in a subcontract for commercial items or commercial components—

- (1) 52.222-26, Equal Opportunity (E.O. 11246);
- (2) 52.222-35, Affirmative Action for Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212);
- (3) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793);
- (4) 52.247-64, Preference for Privately-Owned U.S.-Flag Commercial Vessels (46 U.S.C. 1241) (flow down not required for subcontracts awarded beginning May 1, 1996); and
- (5) 52.222-41, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).

**252.212-7000 OFFEROR REPRESENTATIONS AND CERTIFICATIONS --  
COMMERCIAL ITEMS (NOV 1995) DFARS**

**(a) Definitions.**

As used in this clause --

(1) "Foreign person" means any person other than a United States person as defined Section 16 (2) of the Export Administration Act of 1979 (50 U.S.C. App. Sec. 2415).

(2) "United States person" is defined in Section 16(2) of the Export Administration Act of 1979 and means any United States resident or national (other than an individual resident outside the United States and employed by other than a United States person), any domestic concern (including any permanent domestic establishment of any foreign concern), and any foreign subsidiary or affiliate (including any permanent foreign establishment) of any domestic concern which is controlled in fact by such domestic concern, as determined under regulations of the President.

**(b) Certification.**

By submitting this offer, the Offeror, if a foreign person, company or entity certifies that it --

(1) Does not comply with the Secondary Arab Boycott of Israel; and

(2) Is not taking or knowingly agreeing to take any action, with respect to the Secondary Boycott of Israel by Arab countries, which 50 U.S.C. App. Sec. 2407 (a) prohibits a United States person from taking.

(c) Representation of Extent of Transportation by Sea. (This representation does not apply to solicitations for the direct purchase of ocean transportation services.)

(1) The Offeror shall indicate by checking the appropriate blank in paragraph (c)(2) of this provision whether transportation of supplies by sea is anticipated under the resultant contract. The term "supplies" is defined in the Transportation of Supplies by Sea clause of this solicitation.

**(2) Representation.**

The Offeror represents that it --

\_\_\_\_\_ Does anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

\_\_\_\_\_ Does not anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

(3) Any contract resulting from this solicitation will include the Transportation of Supplies by Sea clause. If Offeror represents that it will not use ocean transportation, the resulting contract will also include the Defense Federal Acquisition Regulation Supplement clause at 252.247-7024, "Notification of Transportation of Supplies by Sea."

**ADDENDUM TO 252.212-7000**

Paragraph (c), above, does not apply to this acquisition.

**252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO  
IMPLEMENT STATUTES OR EXECUTIVE ORDERS  
APPLICABLE TO DEFENSE ACQUISITIONS OF COMMERCIAL  
ITEMS (MAR 2000) DFARS**

(a) The Contractor agrees to comply with any clause that is checked on the following list of DFARS clauses which if checked, is included in this contract by reference to implement provisions of law or Executive Orders applicable to acquisitions of commercial items or components.

- 252.205-7000 Provision of Information to Cooperative Agreement Holders (10 U.S.C. 2416).
- 252.206-7000 Domestic Source Restriction (10 U.S.C. 2304).
- 252.219-7003 Small Business and Small Disadvantaged Business Subcontracting Plan (DoD Contracts)(15 U.S.C. 637).
- 252.225-7001 Buy American Act and Balance of Payments Program 41 U.S.C. 10a-10d, E.O. 10582
- 252.225-7007 Buy American Act—Trade Agreements—Balance of Payments Program (\_\_\_\_ Alternate I) (41 U.S.C. 10a-10d, 19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- 252.225-7012 Preference for Certain Domestic Commodities.
- 252.225-7014 Preference for Domestic Specialty Metals (10 U.S.C. 2241 note).
- 252.225-7015 Preference for Domestic Hand or Measuring Tools (10 U.S.C. 2241 note).
- 252.225-7021 Trade Agreements (\_\_\_\_ Alternate I) (19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- 252.225-7027 Restriction on Contingent Fees for Foreign Military Sales (22 U.S.C.2779) (Insert \_\_\_\_\_ in paragraph (b)(1))
- 252.225-7028 Exclusionary Policies and Practices of Foreign Governments (22 U.S.C. 2755).
- 252.225-7036 Buy American Act—North American Free Trade Agreement Implementation Act—Balance of Payment Program (\_\_\_\_ Alternate I) (41.U.S.C. 10a-10d and 19 U.S.C. 3301 note).
- 252.227-7015 Technical Data – Commercial Items (10 U.S.C. 2320).
- 252.227-7037 Validation of Restrictive Markings on Technical Data (10 U.S.C. 2321).
- 252.243-7002 Certification of Requests for Equitable Adjustment (10 U.S.C. 2410).
- 252.247-7024 Notification of Transportation of Supplies by Sea (10 U.S.C. 2631).

(b) In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders-Commercial Items clause of this contract (Federal Acquisition Regulation 52.212-5), the contractor shall include the terms of the following clause, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

252.225-7014 Preference for Domestic Specialty Metals, Alternate I (10U.S.C. 2241 note).

252.247-7023 Transportation of Supplies by Sea (10U.S.C.2631)

252.247-7024 Notification of Transportation of Supplies by Sea (10U.S.C.2631)

**52.212-9000 MANDATORY PROVISIONS COMMERCIAL ITEMS (JUN 1997) DLAD**

The following DLAD provision applies:

**52.233-9000 AGENCY PROTESTS (SEP 1996) DLAD**

Companies protesting this procurement may file a protest 1) with the Contracting Officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the Contracting Officer, but should clearly state that they are an "Agency Level Protest under Executive Order 12979". The Contracting Officer will forward the protest to the appropriate official for decision. (This process allows for a higher level decision, on the initial protest; it is not a review of a contracting officer's decision on a protest filed with the contracting officer). Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the Contracting Officer.

**52.208-9 CONTRACTOR USE OF MANDATORY SOURCES OF SUPPLY (MAR 1996)**

(a) Certain supplies to be provided under this contract for use by the Government are required by law to be obtained from the Committee for Purchase from People Who are Blind or Severely Disabled (Javits-Wagner-O'Day Act (JWOD) (41 U.S.C. 48)). Additionally, certain of these supplies are available from the Defense Logistics Agency (DLA), The General Services Administration (GSA), or the Department of Veterans Affairs (VA). The contractor shall obtain mandatory supplies to be provided for Government use under this contract from the specific sources indicated in the contract schedule.

(b) The Contractor shall immediately notify the Contracting Officer if a mandatory source is unable to provide the supplies by the time required, or if the quality of supplies provided by the mandatory source is unsatisfactory. The Contractor shall not purchase the supplies from other sources until the Contracting Officer has notified the Contractor that the mandatory source has authorized purchase from other sources.

(c) Price and delivery information for the mandatory supplies is available from the Contracting officer for the supplies obtained through the DLA/GSA/VA distribution facilities. For mandatory supplies that are not available from DLA/GSA/VA, price and delivery information is available from the appropriate central nonprofit agency. Payments shall be made directly to the source making delivery. Points of contact for JWOD central nonprofit agencies are:

(1) National Industries for the Blind (NIB)  
1901 North Beauregard Street, Suite 200  
Alexandria, VA 22311-1705  
703-998-0770

(2) NISH  
2235 Cedar Lane  
Vienna, VA 22182-5200  
703-560-6800

**52.209-9P04 CERTIFICATION OR DISCLOSURE OF SUSPENDED SUBCONTRACTORS, SUPPLIERS OR INDIVIDUALS (JAN 1992) DSCP**

(a) Contractors are prohibited from using suspended or debarred contractors as subcontractors or suppliers.

(1) Except as listed in paragraph (3) below, the offeror certifies by submission of its offer, that no part of the work called for by any contract resulting from this solicitation shall be performed by any subcontractor, of any tier, or supplier appearing in the lists of parties excluded from federal procurement or nonprocurement programs.

(2) Verification of any contractor suspected of appearing in the above list may be obtained by contacting the contracting officer at the office shown on page 1 of the solicitation.

(3) Debarred or suspended contractors proposed as subcontractors or suppliers:

Name and Address of Contractor(s)

\_\_\_\_\_  
\_\_\_\_\_

(4) Approval to use a debarred or suspended contractor as a subcontractor or supplier shall not be given by the government unless there are compelling reasons for this approval.

(5) Failure on the part of the offeror to comply with this clause in any contract resulting from this solicitation may result in the government terminating the entire contract, or any portion thereof, pursuant to the "default" clause of such contract.

(6) The offeror agrees, if awarded a contract under this solicitation, to insert the substance of this clause, including this paragraph (6), in every subcontract resulting from such contract and to require its subcontractors and suppliers to do likewise.

(b) In addition, offerors are required to identify below, as indicated any suspended or debarred individuals appearing in the list in paragraph (a)(1) above whom they employ, associate with or have a relationship to. Such employment, business associations and relationships will be examined to determine the impact of those ties on the responsibility of the offeror as a government contractor. Verification of suspected suspended/debarred individuals may be obtained as indicated in paragraph (a)(2) above.

Name and Title of Organization (If Describe Association/  
Suspended or Debarred Relationship: (e.g.,  
Individual(s) other than offeror: employee, consultant)

**52.209-9P06 RESPONSIBILITY OF OFFEROR (JAN 1992) DSCP**

In considering the responsibility of an offeror, the government reserves the right to determine the responsibility of the offeror's proposed subcontractor(s) or supplier(s). The same factors shall be used to determine the responsibility of the offeror and its subcontractor(s) or supplier(s). The determination of responsibility of a proposed subcontractor or supplier shall not be construed to relieve the contractor of the sole responsibility of assuring that performance of all work under the contract is in strict accordance with its terms and conditions.

**52.211-9P36 FDA COMPLIANCE (JAN 1992) DSCP**

If any supplies acquired hereunder are recalled under the provisions of the Federal Food, Drug and Cosmetic Act, and regulations thereunder, the contractor shall, at the Government's option, either reimburse the Government or repair /replace the recalled supplies. Additionally, the contractor shall notify the contracting officer immediately when a firm decides to voluntarily recall or withdraw any product from the marketplace. Upon notification by the contracting officer that supplies acquired hereunder have been recalled, the contractor shall either (a) accept Certificates of Destruction from the Government after the supplies have been properly disposed of, (b) request return of the supplies, or (c) if the supplies may be repaired on site without transporting them from their location, furnish all materials necessary to effect repairs. Replacement or reimbursement will be accomplished by the contractor immediately on receipt of Certificates of Destruction or returned supplies. The costs of replacement or repair of supplies, and transportation and handling costs for movement of returned, replaced or repaired supplies within the continental United States shall be paid by the contractor. The provisions of this clause are applicable only when the value of the recalled supplies in the possession of the Government amounts to \$100 or more. The rights and remedies of the Government provided in this clause are in addition to, and do not limit, any rights afforded to the Government by any other clause in the contract.

**52.211-9P38 PLACE OF PERFORMANCE (JAN 1992) DSCP**

(a) The offeror must stipulate in the Place of Performance clause (52.215-6) included in this solicitation information pertinent to the place of performance. Failure to furnish this information with the bid may result in rejection of the offer/bid.

(b) No change in the places(s) of performance shall be permitted between the opening/closing date of the bid/offer and the award except where time permits and then only upon receipt of the Contracting Officer's written approval.

(c) Any change in the place(s) of performance cited in this offer and in any resulting contract is prohibited unless it is specifically approved in advance by the Contracting Officer.

**52.215-6 PLACE OF PERFORMANCE (OCT 1997)**

(a) The offeror or in the performance of any contract resulting from this solicitation, ( ) intends, ( ) does not intend (check applicable block) to use one or more plants or facilities located at a different address from the address of the offeror as indicated in this proposal or quotation.

(b) If the offeror checks "intends" in paragraph (a) above, it shall insert in the spaces provided below the required information:

Place of Performance  
(Street, Address, City,  
County, State, Zip Code)

Name and Address of Owner  
and Operator of the Plant  
or Facility if other than  
Offeror or Quoter

_____	_____
_____	_____
_____	_____

**AUTHORIZED NEGOTIATORS**

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals or quotations: (list names, titles, telephone and fax numbers of the authorized negotiators).

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone Number: \_\_\_\_\_

FAX Number: \_\_\_\_\_

**52.215-9002 SOCIOECONOMIC PROPOSAL (MAR 1996) DLAD**

In addition to any subcontracting plan required by the Clause 52.219-9:

(i) Provide a description of the efforts your company will make to assure that small, small disadvantaged, and women-owned small business concerns will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and planned proposed range of services, supplies, and any other support that will be provided to you by small, small disadvantaged, and women-owned small

business concerns. Include specific names of subcontractors to the extent they are known.

(ii) Describe any future plans your company has for developing additional subcontracting opportunities for small, small disadvantaged, and women-owned small business concerns during the contract period.

(iii) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to small, small disadvantaged, and women-owned small businesses.

(iv) Specify what type of performance data you will accumulate and provide to the Contracting officer regarding your support of small, small disadvantaged, and women-owned small businesses during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such firms.

#### **52.215-9003 SOCIOECONOMIC SUPPORT EVALUATION (OCT 1996) DLAD**

(a) The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposed a higher percentage, complexity level, and variety of participation by small, small disadvantaged, and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged, and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. Offerors' proposals for socioeconomic support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its socioeconomic plan. This plan will be monitored by the cognizant Defense Contract Management Command's small business office as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will then be used as a consideration prior to option exercise and future source selection decisions.

(b) Performance on prior contracts in subcontracting with and assisting small, small disadvantaged, and women-owned small businesses will be part of past performance evaluation.

#### **52.216-9P04 RESPONSIBILITY FOR ADMINISTRATION OF DELIVERY ORDER (S) (AUG 1992) DSCP**

Delivery orders issued against this indefinite delivery contract shall be administered by the person who placed the order on behalf of the government, i.e., the commissary ordering officer or the ordering officer responsible for the troop support activity. Ordering officers are authorized to modify delivery orders and perform all administrative functions pertaining to such orders including termination of the order for late deliveries and other product nonconformances. In these cases, the applicable agency, commissary, or activity may reprocur the supplies locally. Ordering officers, however, are not authorized to sign purchase orders or contracts and cannot take any action to charge the account of the contractor unless they are also contracting officers. Only an authorized contracting officer acting on behalf of the agency, commissary or activity can take these particular procurement action. Administration of the terms

and conditions set forth in the IDC is the responsibility of the DSCP contracting officer. The ordering officer shall also notify the DSCP contracting officer of all terminations and repurchase actions which were processed under the IDC.

**52.217-9P12 OPTION FOR INDEFINITE-DELIVERY, INDEFINITE-QUANTITY  
CONTRACT TERM EXTENSION (MAR 2000) DSCP**

(a) Acceptance of the option provision(s)/clauses contained herein is mandatory. Failure to indicate acceptance of the option by annotating the offeror's option price in the schedule or elsewhere in the solicitation will be deemed non-acceptance of the option and may result in rejection of the offeror's entire bid/proposal.

(b) Offerors may offer options at unit prices which differ from the unit prices for the base ordering period. These prices may vary with the quantities actually ordered and the dates when ordered.

(c) The contracting officer may extend the term of this contract for four [4] additional one [1] year period(s) by written notice to the contractor within the time specified in the schedule; provided that the contracting officer shall give the contractor a preliminary written notice of intent to extend at least 60 days before expiration of the contract. The preliminary notice does not commit the government to an extension.

(d) Performance under the option period shall continue at the same performance level specified for the basic contract.

(e) The option to extend the term of the contract shall be exercised not later than three (3) days before the expiration date of the contract.

(f) The option is deemed exercised when mailed or otherwise furnished to the contractor.

(g) If the contracting officer exercises this option, the extended contract shall be considered to include this option clause and the minimum and maximum quantities specified in the award for that option period will apply. The modification exercising the option will also modify DSCP clause 52.217-9P16, Effective Period of Contract—Indefinite-Delivery, Indefinite-Quantity Contract, to cover the base ordering period and the additional option period(s) exercised to date.

(h) The total duration of any options exercised under this clause shall not exceed one year.

(i) The following provisions apply only to negotiated acquisitions:

(1) If an option has been priced under this solicitation and is to be exercised at time of award of the basic contract, the submission of certified cost or pricing data shall be required prior to award where the combined dollar value of the basic contract and option exceeds \$500,000, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

(2) Prior to the award of any contract which will contain one or more priced options totaling \$500,000 or more, the submission of certified cost or pricing data covering the basic contract and the option(s) shall be required regardless of when the option(s) may be exercised, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

**52.217-9P13 EVALUATION OF OPTIONS – SOURCE SELECTION FOR AN  
INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT (JAN 1992)  
ALTERNATE I (MAY 1997) DSCP**

(a) For award purposes, in addition to an offeror's response to the base ordering period, the Government will evaluate its response to all options, both technical and price. To evaluate price, the Government will add the total price for all options to the total price for the base ordering period. Further, where a contract line or subline item number in the Supplies or Services and Prices Section specifies a minimum and maximum quantity, the maximum quantity will be used to determine the total price. Evaluation of options will not obligate the Government to exercise the options. For this solicitation, the options are as specified in Clause 52.217-9P12.

(b) Should offerors propose option prices which vary (for example, with quantities actually ordered and the dates when ordered), these offers will be evaluated using the highest option price offered for each item.

**52.217-9P16 EFFECTIVE PERIOD OF CONTRACT - INDEFINITE DELIVERY  
CONTRACT (JAN 1992) DSCP**

The effective period of this contract is from July 29, 2001 through July 28, 2002.

**52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM  
(DEC 1997) DLAD**

(a) The offeror is invited to participate in a program whereby small, small disadvantaged, and women-owned small business are afforded the opportunity (through the offeror's provision of developmental assistance in its capacity as prime contractor) to participate in the DLA procurement process. (The offeror may alternatively propose to mentor a Javits-Wagner-O'Day (JWOD) Act-qualified nonprofit agency.) In order to participate, the offeror shall submit a proposal outlining the assistance already rendered or to be provided to the protege, as well as the kinds of value-added activity the offeror might expect to receive, in return, from the mentored entity. The offeror-mentor may propose to provide the benefit of its managerial expertise, technical capabilities, market knowledge, etc.; the protege will be expected to provide a specialized service or product, or potentially, admission into its own market. Participation is entirely voluntary.

(b) The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protégé will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving

their processes, and generally contributing to their viability under long-term contracting arrangements.

(c) The proposal submitted by the successful offeror will be incorporated into its contract with DLA. The successful offeror will be expected to incorporate the salient points of the evaluated proposal into a written agreement (the MBA) with a protege selected by the offeror. The offeror's performance under the proposal will be monitored by the contracting officer and cognizant small business specialists (from the buying activity and/or the Defense Contract Management Command) during the contract period. This performance will be one factor used to determine placement of orders against multiple-award contracts and/or exercise of options in the contract's follow-on years (as applicable). It will also be used as an independent evaluation factor, and as an element of past performance evaluation, in subsequent source selection decisions.

**52.219-9003 DLA MENTORING BUSINESS AGREEMENTS (MBA)  
PERFORMANCE (DEC 1997) DLAD**

(a) The contractor's proposed MBA plan shall become part of this contract upon award. The contractor is hereby obligated, as part of its contractual undertaking, to enter into a written, binding mentoring business agreement with a protege based on and reflective of this plan. Performance under the MBA plan shall be evaluated by the contracting officer, and may become a consideration prior to option exercise for the follow-on years of long-term contracts. MBA plan implementation may also become an independent evaluation factor and/or part of the overall past performance evaluation factor in future source-selection decisions.

(b) The contractor-mentor and its protégé(s) shall meet semi-annually with the DLA contracting officer and the small business specialist(s) from the buying activity and/or the DCMC component to review progress/accomplishments under applicable MBA proposals. The contractor is also required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding proposal fulfillment. Any MBA with a protege that has voluntarily been submitted to the Government shall be compared by the contracting officer to the contractor's proposed plan, hereby incorporated into this contract, to ensure that it adequately reflects the mentor's obligations expressed therein.

**52.219-16 LIQUIDATED DAMAGES--SUBCONTRACTING PLAN. (JAN 1999)**

(a) "Failure to make a good faith effort to comply with the subcontracting plan", as used in this clause, means a willful or intentional failure to perform in accordance with the requirements of the subcontracting plan approved under the clause in this contract entitled "Small Business Subcontracting Plan," or willful or intentional action to frustrate the plan.

(b) Performance shall be measured by applying the percentage goals to the total actual subcontracting dollars or, if a commercial plan is involved, to the pro rata share

of actual subcontracting dollars attributable to Government contracts covered by the commercial plan. If, at contract completion or, in the case of a commercial plan, at the close of the fiscal year for which the plan is applicable, the Contractor has failed to meet its subcontracting goals and the Contracting Officer decides in accordance with paragraph (c) of this clause that the Contractor failed to make a good faith effort to comply with its subcontracting plan, established in accordance with the clause in this contract entitled "Small Business Subcontracting Plan," the Contractor shall pay the Government liquidated damages in an amount stated. The amount of probable damages attributable to the Contractor's failure to comply shall be an amount equal to the actual dollar amount by which the Contractor failed to achieve each subcontract goal.

(c) Before the Contracting Officer makes a final decision that the Contractor has failed to make such good faith effort, the Contracting Officer shall give the Contractor written notice specifying the failure and permitting the Contractor to demonstrate what good faith efforts have been made and to discuss the matter. Failure to respond to the notice may be taken as an admission that no valid explanation exists. If, after consideration of all the pertinent data, the Contracting Officer finds that the Contractor failed to make a good faith effort to comply with the subcontracting plan, the Contracting Officer shall issue a final decision to that effect and require that the Contractor pay the Government liquidated damages as provided in paragraph (b) of this clause.

(d) With respect to commercial plans, the Contracting Officer who approved the plan will perform the functions of the Contracting Officer under this clause on behalf of all agencies with contracts covered by the commercial plan.

(e) The Contractor shall have the right of appeal, under the clause in this contract entitled, Disputes, from any final decision of the Contracting Officer.

(f) Liquidated damages shall be in addition to any other remedies that the Government may have.

**52.226-1 UTILIZATION OF INDIAN ORGANIZATIONS AND INDIAN-OWNED ECONOMIC ENTERPRISES.**

**(JUN 2000)**

(a) For Department of Defense contracts, this clause applies only if the contract includes a subcontracting plan incorporated under the terms of the clause at FAR 52.219-9, Small Business Subcontracting Plan. It does not apply to contracts awarded based on a subcontracting plan submitted and approved under paragraph (g) of the clause at 52.219-9.

(b) Definitions. As used in this clause:

"Indian" means any person who is a member of any Indian tribe, band, group, pueblo, or community which is recognized by the Federal Government as eligible for services

from the Bureau of Indian Affairs (BIA) in accordance with 25 U.S.C. 1452(c) and any "Native" as defined in the Alaska Native Claims Settlement Act (43 U.S.C. 1601). "Indian organization" means the governing body of any Indian tribe or entity established or recognized by the governing body of an Indian tribe for the purposes of 25 U.S.C., chapter 17.

"Indian-owned economic enterprise" means any Indian-owned (as determined by the Secretary of the Interior) commercial, industrial, or business activity established or organized for the purpose of profit, provided that Indian ownership shall constitute not less than 51 percent of the enterprise.

"Indian tribe" means any Indian tribe, band, group, pueblo, or community, including native villages and native groups (including corporations organized by Kenai, Juneau, Sitka, and Kodiak) as defined in the Alaska Native Claims Settlement Act, which is recognized by the Federal Government as eligible for services from BIA in accordance with 25 U.S.C. 1452(c).

"Interested party" means a prime contractor or an actual or prospective offeror whose direct economic interest would be affected by the award of a subcontract or by the failure to award a subcontract.

(c) The Contractor agrees to use its best efforts to give Indian organizations and Indian-owned economic enterprises (25 U.S.C. 1544) the maximum practicable opportunity to participate in the subcontracts it awards to the fullest extent consistent with efficient performance of its contract.

(1) The Contracting Officer and the Contractor, acting in good faith, may rely on the representation of an Indian organization or Indian-owned economic enterprise as to its eligibility, unless an interested party challenges its status or the Contracting Officer has independent reason to question that status. In the event of a challenge to the representation of a subcontractor, the Contracting Officer shall refer the matter to the--

U.S. Department of the Interior

Bureau of Indian Affairs (BIA)

Attn: Chief, Division of Contracting and

Grants Administration

1849 C Street, NW, MS-334A-SIB

Washington, DC 20245.

The BIA will determine the eligibility and notify the Contracting Officer. The 5 percent incentive payment will not be made within 50 working days of subcontract award or while a challenge is pending. If a subcontractor is determined to be an ineligible participant, no incentive payment will be made under the Indian Incentive Program.

(2) The Contractor may request an adjustment under the Indian Incentive Program to the following:

- (i) The estimated cost of a cost-type contract.
  - (ii) The target cost of a cost-plus-incentive-fee prime contract.
  - (iii) The target cost and ceiling price of a fixed-price incentive prime contract.
  - (iv) The price of a firm-fixed-price prime contract.
- (3) The amount of the equitable adjustment to the prime contract shall be 5 percent of the estimated cost, target cost, or firm-fixed-price included in the subcontract initially awarded to the Indian organization or Indian-owned economic enterprise.

- (4) The Contractor has the burden of proving the amount claimed and must assert its request for an adjustment prior to completion of contract performance.
- (d) The Contracting Officer, subject to the terms and conditions of the contract and the availability of funds, will authorize an incentive payment of 5 percent of the amount paid to the subcontractor. The Contracting Officer will seek funding in accordance with agency procedures.

**52.246-9P29 ADMINISTRATIVE COST TO THE GOVERNMENT IN  
PROCESSING CONTRACT MODIFICATIONS (JAN 1992) DPSC**

Where contract modifications are issued solely for the benefit of the contractor, e.g. acceptance of nonconforming supplies or change in place of performance or delivery, the sum of \$100 (the Government's administrative cost to process the modification) shall be obtained from the contractor in addition to any other monetary consideration.

**52.246-9P31 SANITARY CONDITIONS (JAN 1998) DSCP**

**(a) Food Establishments.**

(1) Establishments furnishing food items under DSCP contracts are subject to approval by the Military Medical Service or another agency acceptable to the Military Medical Service. The Government does not intend to make any award for, nor accept, any subsistence products manufactured or processed in a plant which is operating under such unsanitary conditions as may lead to product contamination or constitute a health hazard, or which has not been listed in an appropriate Government directory as a sanitarily approved establishment when required. Accordingly, the supplier agrees that, except as indicated in paragraphs (2) and (3) below, products furnished as a result of this contract will originate only in establishments listed in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," published by the US Army Veterinary Command. Suppliers also agree to inform the contracting officer immediately upon notification that a manufacturing plant is no longer sanitarily approved and/or deleted from another agency's listing, as indicated in paragraph (2) below. The contracting officer will also be notified when sanitary approval is regained and listing is reinstated.

(2) Establishments furnishing the products listed below and appearing in the publications indicated need not be listed in the "Directory of Sanitarily Approved Food Establishments."

(i) Meat and meat products and poultry and poultry products from establishments which are currently listed in the "Meat and Poultry Inspection Directory," published by the Meat and Poultry Inspection Program, AMS, USDA. The item, to be acceptable, shall, on delivery bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(ii) Meat and meat products for direct delivery to military installations within the same state may be supplied when the items are processed under state inspection in establishments certified by the USDA as being equal to Federal meat inspection requirements.

(iii) Poultry, poultry products, and shell eggs from establishments listed in the "List of Plants Operating under USDA Poultry and Egg Grading Programs," published by Poultry Programs, Grading Branch, AMS, USDA. Egg products (liquid, dehydrated) from establishments listed in the "Meat and Poultry Directory" published by the Food Safety Inspection Service. All products, to be acceptable, shall, on delivery, bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(iv) Fish and fishery products from establishments listed in the "Approved List-Sanitary Inspected Fish Establishments," published by the U.S. Department of Commerce, National Oceanic and Atmospheric Administration, National Marine Fisheries Service.

(v) Milk and milk products from plants having a pasteurization plant compliance rating of 90 or more, as certified by a State milk sanitation rating officer and listed in "Sanitation Compliance and Enforcement Ratings of Interstate Milk Shippers," published by the U.S. Public Health Service. These may serve as sources of pasteurized milk and milk products as defined in paragraph N, Section I, Part II of the "Grade 'A' Pasteurized Milk Ordinance, 1978 Recommendations of the US Public Health Service," Public Health Service Publication No. 229.

(vi) "Dairy Plants Surveyed and Approved for USDA Grading Service," published by Dairy Division, Grading Branch, AMS, USDA.

(vii) Oysters, clams, and mussels from plants listed in the "Interstate Certified Shellfish Shippers Lists," published by the US Public Health Service.

(3) Establishments furnishing the following products are exempt from appearing in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," or other publication, but will remain subject to inspection and approval by the Military Medical Service or by another inspection agency acceptable to the Military Medical Services:

(i) Fruits, vegetables and juices thereof

(ii) Special dietary foods and food specialty preparations (except animal products, unless such animal products are produced in establishments covered by paragraphs 2 (i), 2 (iii), or 2(iv) above).

(iii) Food oils and fats (except animal products, unless such animal products are produced in establishments covered by paragraph 2 (i), 2 (iii), or 2(iv) above).

(iv) Foreign establishments whose prepackaged finished items are imported by distributors or brokers into the United States as brand name items and then sold to Armed Forces procurement agencies for commissary store resale.

(4) Subsistence items, other than those exempt from listing in the US Army Veterinary Command "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," bearing labels reading "Distributed by," etc., are not acceptable unless the source of manufacturing/processing is indicated on the label or on accompanying shipment documentation.

(5) When the Military Medical Service or other inspection agency acceptable to the Military Medical Service determines that the sanitary conditions of the

establishment or its products have or may lead to product contamination, the contracting officer will suspend the work until such conditions are remedied to the satisfaction of the appropriate inspection agency. Suspension of the work shall not extend the life of the contract, nor shall it be considered sufficient cause for the contractor to request an extension of any delivery date. In the event the contractor fails to correct such objectionable conditions within the time specified by the contracting officer, the Government shall have the right to terminate the contract in accordance with the "Default" clause of the contract.

**(b) Delivery Conveyances**

The supplies delivered under this contract shall be transported in delivery conveyances maintained to prevent contamination of the supplies, and if applicable, equipped to maintain any prescribed temperature. "(Semiperishable supplies shall be delivered in a non-refrigerated conveyance)". The delivery conveyances shall be subject to inspection by the Government at all reasonable times and places. When the sanitary conditions of the delivery conveyance have led or may lead to product contamination, or they constitute a health hazard, or the delivery conveyance is not equipped to maintain prescribed temperatures, supplies tendered for acceptance may be rejected without further inspection.

**52.246-9P32 FEDERAL FOOD, DRUG AND COSMETIC ACT-WHOLESONE MEAT  
ACT (JAN 1992) DSCP**

(a) The contractor warrants that the supplies delivered under this contract comply with the Federal Food, Drug and Cosmetic Act and the Wholesome Meat Act, and regulations thereunder. This warranty will apply regardless of whether or not the supplies have been:

- (1) Shipped in interstate commerce,
- (2) Seized under either act or inspected by the Food and Drug Administration or Department of Agriculture.
- (3) Inspected, accepted, paid for or consumed, or any or all of these, provided however, that the supplies are not required to comply with requirements of said acts and regulations thereunder when a specific paragraph of the applicable specification directs otherwise and the supplies are being contracted for military rations, not for resale.

(b) The government shall have six months from the date of delivery of the supplies to the government within which to discover a breach of this warranty. Notwithstanding the time at which such breach is discovered, the right is reserved to give notice of breach of this warranty at any time within such applicable period or within 30 days after expiration of such period, and any such notice shall preserve the rights and remedies provided herein.

(c) Within a reasonable time after notice to the contractor of breach of this warranty, the government may, at its election:

- (1) Retain all or part of the supplies and recover from the contractor, or deduct from the contract price, a sum determined to be equitable under the circumstances;
- (2) Return or offer to return all or part of the supplies to the contractor in place and recover the contract price and transportation, handling, inspection and storage costs expended therefore; provided, that if the supplies are seized under either act, such seizure, at government option, shall be deemed a return of supplies within the

meaning of this clause and thereby allow the government to pursue the remedy provided herein. Failure to agree to any deduction or recovery provided herein shall be a dispute of a question of fact within the meaning of the clause of this contract entitled "disputes".

(d) The rights and remedies provided by this clause shall not be exclusive and are in addition to other rights and remedies provided by law or under this contract, nor shall pursuit of a remedy herein or by law either jointly, severally or alternatively, whether simultaneously or at different times, constitute an election of remedies.

**52.247-34 F.O.B. DESTINATION.****(NOV 1991)**

(a) The term "f.o.b. destination," as used in this clause, means--

- (1) Free of expense to the Government, on board the carrier's conveyance, at a specified delivery point where the consignee's facility (plant, warehouse, store, lot, or other location to which shipment can be made) is located; and
- (2) Supplies shall be delivered to the destination consignee's wharf (if destination is a port city and supplies are for export), warehouse unloading platform, or receiving dock, at the expense of the Contractor. The Government shall not be liable for any delivery, storage, demurrage, accessorial, or other charges involved before the actual delivery (or "constructive placement" as defined in carrier tariffs) of the supplies to the destination, unless such charges are caused by an act or order of the Government acting in its contractual capacity. If rail carrier is used, supplies shall be delivered to the specified unloading platform of the consignee. If motor carrier (including "piggyback") is used, supplies shall be delivered to truck tailgate at the unloading platform of the consignee, except when the supplies delivered meet the requirements of Item 568 of the National Motor Freight Classification for "heavy or bulky freight." When supplies meeting the requirements of the referenced Item 568 are delivered, unloading (including movement to the tailgate) shall be performed by the consignee, with assistance from the truck driver, if requested. If the contractor uses rail carrier or freight forwarded for less than carload shipments, the contractor shall ensure that the carrier will furnish tailgate delivery, when required, if transfer to truck is required to complete delivery to consignee.

(b) The Contractor shall--

- (1)(i) Pack and mark the shipment to comply with contract specifications; or
- (ii) In the absence of specifications, prepare the shipment in conformance with carrier requirements;
- (2) Prepare and distribute commercial bills of lading;
- (3) Deliver the shipment in good order and condition to the point of delivery specified in the contract;
- (4) Be responsible for any loss of and/or damage to the goods occurring before receipt of the shipment by the consignee at the delivery point specified in the contract;
- (5) Furnish a delivery schedule and designate the mode of delivering carrier; and
- (6) Pay and bear all charges to the specified point of delivery.

**252.204-7004 - REQUIRED CENTRAL CONTRACTOR REGISTRATION  
(MAR 1998) DFARS**

## (a) Definitions.

As used in this clause—

(1) "Central Contractor Registration (CCR) database" means the primary DoD repository for contractor information required for the conduct of business with DoD.

(2) "Data Universal Numbering System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.

(3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling) business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying sub-units or affiliates of the parent business concern.

(4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, and the corresponding Commercial and Government Entity (CAGE) code, is in the CCR database; the DUNS number and the CAGE code have been validated; and all edits have been successfully completed.

(b) (1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.

(2) The offeror shall provide its DUNS or, if applicable, its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

(3) Lack of registration in the CCR database will make an offeror ineligible for award.

(4) DoD has established a goal of registering an applicant in the CCR database within 48 hours after receipt of a complete and accurate application via the Internet. However, registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.

(c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete. (d) Offerors and contractors may obtain information on registration and annual confirmation requirements by calling 1-888-227-2423, or via the Internet at <http://ccr.edi.disa.mil>.

**INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFEROR**

**I. GENERAL INFORMATION**

A. The Government is committed to utilizing the Trade-off Process as a means of selecting the most qualified vendor to support the needs of the customers listed in this solicitation while assessing acquisition procedures, quality assurance practices, and reasonable pricing, as well as other factors.

1. Two (2) different techniques will be utilized when submitting your technical proposal, an Oral Presentation and a written proposal. Except where otherwise noted, the Technical Proposal shall be orally presented in accordance with the instructions outlined in these "Instructions, Conditions, and Notices to Offerors." The Business Proposal must be submitted in writing. The Technical Proposal information required to be submitted in writing must be prepared separately in the quantities shown below and shall not be combined with the Business Proposal.

<u>WRITTEN VOLUME</u>	<u>TITLE</u>	<u>NO. OF COPIES</u>
I	Technical (written)	5
	Formal Oral Presentation	
	Briefing Charts **	5
II	Business	2

\*\*To include any presentation materials to be used (i.e. slides, videos, handouts, etc.). The names and titles of the presenters and copies of handouts must be included in the written proposals, either on your briefing charts or as an attachment to the written part of your technical proposal.

2. Evaluations for each volume of the proposal will be performed exclusive of one another. Therefore, the Technical Proposal shall contain no reference to cost or pricing data. Conversely, the Business Proposal should not address information requested under an element listed as a technical factor. Cost and Pricing information shall only be contained in Volume II, Business Proposal. Each volume shall be bound separately and labeled accordingly.

B. Proposals will be evaluated for both technical excellence and price reasonableness in accordance with the evaluation criteria outlined in the "Evaluation Factors for Award" section of this solicitation. Technical factors listed in this solicitation are considered to be more important than price (business) factors. However, as proposals become more equal in their technical merit, the evaluated price becomes significantly more important. The offeror must clearly demonstrate its capability to support the customers' requirements in the most efficient, cost-effective manner. Proposals will be evaluated in accordance with the factors listed in the solicitation. The rating methodology will be adjectival, i.e., Excellent, Good, Fair, or

Poor. A Neutral rating for socio-economic consideration within the past performance factor may also be used.

C. In order to receive full consideration, firms are encouraged to ensure that the information provided in the Technical Proposal is factual and complete. To ensure that an accurate evaluation of the proposal is made, **please address the factors in the order in which they appear in the solicitation.** Failure to do so may result in the Technical Evaluation Panel overlooking important information.

D. The Technical Proposal shall be used for evaluation purposes only and is not considered to be part of the contract. The Government reserves the right to incorporate into the resultant contract(s) those elements of an offeror's technical proposal that exceed solicitation requirements. The Business Proposal "Market Basket of Items" delivered prices are essentially for evaluation purposes, however, the market basket items will become part of the catalog. These prices should not dramatically change for orders placed early in the contract unless documented market conditions arise.

E. Offerors may provide additional technical information that will enhance the proposal; however, overly elaborate proposals that contain information not pertinent to this acquisition is not desired. **Failure to provide the information requested may render the proposal unacceptable and may lead to a rejection of the offer.**

F. The Government reserves the right to verify any information presented in the technical and business proposals.

## **II. ORAL PRESENTATIONS AND SITE VISITS**

### **A. What is an "Oral Presentation"?**

An oral presentation is a technique that provides offerors with an opportunity to present information through verbal means as a substitute for information traditionally provided in written form under the cover of the offeror's proposal. The oral presentation is not a mere restatement or replication of the written proposal information but is in lieu of it. The purpose of using the Oral Presentation technique is to eliminate, or greatly reduce, the need for written material, where information can be conveyed in a more meaningful and efficient way through verbal means. One of the benefits of Oral Presentations is that it permits the evaluators to receive information demonstrating the offeror's understanding of the work or describing how the work will be performed, directly from the key members of the offeror's team that will actually perform the work.

**B. What is a Site Visit?**

The purpose of a site visit is to view the offeror's facility(ies) and business operations to verify what is presented in the Technical Proposal (Oral Presentation and Written Technical Portion).

**C. Instructions for Oral Presentations/Site Visits**

1. A portion of the Technical Proposal will be submitted to the Technical Evaluation Panel (TEP) via an Oral Presentation. The Oral Presentations will be conducted at the offeror's location of business. The date of the Oral Presentation will be confirmed in writing within ten (10) working days after solicitation closing. It is anticipated that the first Oral Presentations will be scheduled to take place approximately twenty (20) days after solicitation closing.

2. The Oral Presentation is to be made only by key members of the offeror's company, including any partner(s) whom will be directly involved in the successful performance of the resultant contract(s). The names and titles of the presenters must be included in the written proposal. If the offeror fails to indicate in its offer the names of those people who will be presenting at the Oral Presentation, then the presenter will be restricted to the individual who signed the proposal.

3. Offerors will be required to record the Oral Presentation, as it is presented to the Technical Evaluation Panel, on VHS-format videotape. Offerors will be required to submit a copy of the recording to the Contracting Officer within 48 hours of the Oral Presentation. The VHS Tape is to be sent to:

Defense Supply Center Philadelphia  
Directorate of Subsistence  
700 Robbins Avenue  
Philadelphia, PA 19111-5092  
Attn.: Janine Samoni (215-737-7741)  
DSCP-HFVH  
Solicitation No. SP0300-00-R-4025

It should be noted that the awardee's oral presentation may be used for future training sessions.

4. It should also be noted that the DSCP Technical Evaluation Panel may audio tape the presentation for its immediate reference, in addition to the video taping by the offeror.

5. Offerors will be allotted no more than three (3) hours to present information. It should be noted that there will only be one (1) Oral Presentation per submission, i.e. if there is any type of joint venture or partnership only one (1) Oral Presentation at the

three (3) hour limit will be permitted as specified below, on the following technical factors:

- I Corporate Experience/Past Performance
- II. Distribution System/Capability
- III. Quality Assurance
- IV. Socioeconomic Considerations
- V. DLA Mentoring Business Agreement

6. The Technical Evaluation Panel will NOT ask any questions during the presentation, nor will any questions from the presenters be allowed. There will be a break of approximately 20-minutes at the end of the first 1 ½ hours, then a 30-60 minute break at the end of the presentation. The Question and Answer period will immediately follow the Oral Presentation; this portion will also require video taping. During the Question and Answer period, the Technical Evaluation Panel will ask for any clarifications to the offeror's presentation. The offeror will not be permitted to ask questions of the panel other than to elicit a better understanding of the Technical Evaluation Panel's question. The Oral Presentation, or the Question and Answer session, will not constitute discussions as defined in FAR 15.306(d).

NOTE: The Technical Evaluation Panel may take pictures during the site visit. The offeror will refrain from the use of picture taking while the site visit is being conducted.

7. The order in which Oral Presentations occur will be randomly selected, with adjustments to facilitate Government travel plans, if appropriate. Within ten (10) working days after the closing of the solicitation, offerors will be notified of the date when presentations are to be conducted. Once the date for the Oral Presentation is set, requests for changes will not be entertained. Offerors are reminded to specify in writing what dates would not be allowable for an oral presentation. The Oral Presentation dates will begin twenty (20) days after the solicitation closing. It is anticipated that this process will take approximately two (2) to three (3) weeks. Oral Presentations may not be scheduled for consecutive days.

8. The briefing charts to be used during the Oral Presentation will become part of the official record and must be submitted by the date and time specified for the receipt of proposals. Briefing charts received after this date and time are subject to the provisions of FAR 52.212-1(f). If Briefing Charts are not submitted by the date and time specified for closing, then the firm waives its right to use any charts during its Oral Presentation. **NO HANDOUTS WILL BE ACCEPTED DURING THE ORAL PRESENTATION.** The briefing charts may not be altered between the time of the closing and the Oral Presentation. Any changes to the briefing charts may result in a score of "Poor" for the factor to which the chart applied.

9. Offerors are reminded that they should not develop overly elaborate Oral Presentations or presentation material, including briefing charts.

10. No pricing information shall be included in the Oral Presentation.
11. The offeror shall use the Oral Presentation as a means to communicate its understanding, approach, and experience in accomplishing requirements similar to those stated in the solicitation.
12. Oral Presentations will begin at approximately 9:00 am. If the offeror has not completed its presentation after 2 hours and 45 minutes, a 15-minute warning will be given. At the end of the three (3) hours, the offeror will be instructed to end its presentation and the recording equipment will be turned off. Any briefing charts which have not been presented within the three (3) hour presentation will not be considered as part of the proposal and will not be evaluated.
13. The site visit will be conducted immediately following the Oral Presentation Question and Answer session. Note: If an offeror has more than one facility from which product will be shipped, the site visit(s) for the remaining facility(ies) may take place starting on the following morning after the Oral Presentation, or on a day that would allow sufficient time to travel between facilities. A list of all facilities from which product will be shipped must be included in the written proposal.
14. A Site Visit Question and Answer Session may be held after the completion of the Site Visit. This review session will be at the discretion of the Technical Evaluation Panel. The offeror will be required to videotape the "Site Visit Question and Answer Session", but not the site visit itself.
15. In review: The offeror will be responsible for videotaping [VHS Format] the following and forwarding the tape to the Contracting Officer at DSCP within 48 hours after the presentation and site visit:
  - a. Oral Presentation
  - b. Question and Answer Question
  - c. Site Visit Question and Answer Session
16. At the time of the closing of offers, the offeror shall submit detailed directions/maps to its facility from the closest major airport. If the offeror will be utilizing warehouses/facilities that are in addition to, or separate from its primary place of business, then separate directions must be submitted for the additional location(s). It is also requested that offerors send recommendations and directions for lodging convenient to the warehouse/facilities.
17. DSCP reserves the right to request all, or parts of, the Technical Proposal that was (were) not initially requested, to be submitted in writing. Offerors will be given five (5) working days to document their proposal in writing.

18. The following technical information must be submitted in writing:
- a. SF 1449 [Page 1 of solicitation] and any subsequent amendments to the solicitation with original signatures;
  - b. Certifications and Representations (All clauses that require a response must be returned);
  - c. List of references and contracts referenced in Section I., A. & B of the Corporate Experience/Past Performance Evaluation Factor;
  - d. Information relating to the required minimum amount/velocity to add product to inventory referenced in Section II. A. 3 of the Distribution System/Capability Evaluation Factor;
  - e. Information relating to the firm's policies regarding breaking cases and fees associated with add-ons and cancellations referenced in Section II, D. 3 & 4., of the Distribution System/Capability Evaluation Factor.
  - f. Readiness Plan referenced in Section II, F. 3., of the Distribution System/Capability Evaluation Factor.
  - g. Sanitary Inspection Reports referenced in Section III, C. 3., of the Quality Assurance Evaluation Factor.
  - h. Technical Descriptions referenced in Section III, E., of the Quality Assurance Evaluation Factor.
  - i. Subcontracting goals as referenced in Section IV, B., 1&2.
  - j. Copies of awards and certifications:
  - k. Signed DLA MBA's which are currently in place referenced in Section V, DLA MBA Program Evaluation Factor.
  - l. Subcontracting Plan (if applicable) - Note: This is required for those offerors that are large business concerns. (Attachment 6)
  - m. Socioeconomic Considerations; Section IV, B
  - n. Organizational Chart:
  - o. Briefing Charts (with names and titles of presenters)

**19. Miscellaneous Submissions**

- a. List of all facilities from which product will be shipped, if applicable.
- b. Detailed directions/maps to offeror's facilities. Recommendations and directions of lodging convenient to offeror's warehouses.
- c. Certification of Distribution Prices.

**SUBMISSION REQUIREMENTS**

**Technical Proposal - Part I**

Note: An asterisk (\*) denotes information that must be submitted in writing as part of the Written Technical Proposal.

The written information for Factor I is to be annotated on the forms entitled "Corporate Experience" and "Past Performance"

***I. CORPORATE EXPERIENCE/PAST PERFORMANCE***

Offerors that are proposing a joint venture, partnership, or a teaming approach should provide experience and past performance information for the offering joint venture, partnership, or team. You should also provide information on each team member or party to the joint venture or partnership (i.e. when each of these entities acted alone or as members of other teams/joint ventures). However, the most relevant experience and past performance data, and that which will receive the most credit, is the information directly related to the offering entity. You may also provide information related to key subcontractors, parent corporations, or other affiliates that will perform essential functions of the contract.

**\*A. Corporate Experience**

Discuss the extent of experience similar to the proposed contract's requirements. Provide the information on the form entitled "Corporate Experience", (Attachment #6). Include:

1. The number of years performing in a prime vendor/regular dealer capacity;
2. Prime vendor/regular dealer sales dollar volume for the latest yearly reporting period;
3. The total number of customers currently serviced under a prime vendor/regular dealer arrangement;
4. The average total number of prime vendor/regular dealer orders processed in a week for your largest customer based on the latest yearly reporting period;
5. An organizational/management chart of the firm(s) that will identify key personnel who are responsible for the day to day management, and overall success, of the prime vendor program. Please do not submit corporate charts, unless the people listed are directly involved in the proposed contract.
6. During the Oral Presentation, identify the key personnel, or the positions of personnel to be assigned, who will be key to the day to day management, and overall success, of the Prime Vendor program. Discuss your key personnel's experience with prime vendor and/or government contracts.

**\*B. Past Performance**

1. Provide a brief performance record of your five (5) highest dollar value contracts over the last three (3) years, plus any government contracts. Offerors that have previous Government contracts must include the information listed below in paragraphs 1 and 2, regardless of dollar value. In addition, it is requested that all references be limited to domestic contracts. Specify which contract you consider to be the most successful and explain why. Include any problems that you have encountered during the performance of the respective contracts and what steps were taken to resolve the problems, along with their resolutions. The offeror should submit information regarding its socioeconomic accomplishments and performance in carrying out Mentoring Business Agreement (MBA) proposals as part of its past performance information. Address the following for each of the contracts:

- a. Annual Dollar Value;
- b. Fill rate, listed monthly for the most recent 12 months of the contract;
- c. Delivery frequency;
- d. Length of time that the account has been serviced;
- e. Point of contact and phone number;
- f. Problems/resolutions;
- g. Brief performance record.

2. If Government contracts are included, also furnish the following information:

- a. Contracting Agency
- b. Contract Number
- c. Contracting Officer and phone number
- d. Socioeconomic and mentoring performance

This information is to be annotated on the form entitled "Past Performance", on Attachment #6 of this solicitation.

3. Furnish a copy of any awards or certifications received that are indicative of your firm's commitment to providing a high level of service.

**II. DISTRIBUTION SYSTEM/CAPABILITY**

**A. Product Availability**

1. The current item catalog for the customers under this solicitation can be found under Attachment #5. The offeror must state how many of these items:

- Are currently available;
- Will be sourced in the future; or
- Will not be sourced.

2. Discuss your firm's current product mix, i.e. national brand item vs. private label items. Also indicate how many dietary products, nutritional supplements, and individual portion items are carried in your inventory. Indicate if you can supply all Class I (food) items as requested by our customers. NOTE: If you state you will be able to supply all items, it is expected that any item not currently in your inventory at the time of the Post Award cataloging process will be available for issue at the time of the "first order".

\* 3. State the minimum case quantity/velocity that is required in order for your firm to add products requested by the customer to normal inventory. A minimum of more than 20 cases per month is not acceptable. State the time frame in which the firm will add new items to the inventory.

\*4. The offeror must provide fill rates that demonstrate the capability to meet proposed contract ordering and delivery requirements in a timely manner. The proposed fill rates shall be stated "without substitutions". Provide a detailed plan on how you intend to meet these goals.

5. Describe your product accountability program. Thoroughly discuss the procedures employed to ensure that orders are filled accurately and completely.

6. Specify the proposed hours of operation in order to meet the delivery requirements for each customer. Discuss how your firm will make deliveries within the time frame specified.

7. Provide inventory turnover rate information for overall warehouse and turnover rate by categories.

8. Describe how and what steps your firm takes to ensure that only products that comply with the Berry Amendment will be shipped to the customer.

**B. Distribution Resources**

1. Describe how your firm's available capacity would sufficiently support the requirements of this proposed contract, while providing the quality service expected. Discuss:

a. Your current warehouse capacity (Dry, Chill, and Freeze) and the number of receiving docks you have in your facility.

b. The type and kind of distribution equipment your company utilizes (i.e. number of trucks, number of temperature controlled trucks, whether equipment is

owned or leased, etc.). Discuss your capability to deliver products as one order on one truck.

c. Discuss human resources that are available to support this proposed contract.

**C. Ordering System**

1. It is required that the offeror's ordering system be able to interface with the Government's established translation package, STORES, and support the Electronic Data Interchange transaction sets listed in this solicitation. State whether your firm is currently capable of interfacing with the Government's ordering system. If the offeror is not currently capable of accepting orders via STORES, outline an implementation plan, including time frames, to become EDI capable.

2. The offeror must describe its technical capability to establish the required interface with the Government via EDI. Prior to contract start-up, the Government may choose to test your support of the EDI transaction sets, by having you transmit an 810, 832 and/or 997 transaction set.

3. The offeror must describe its plans to support the customers in the event the STORES system is not operational. Additionally, some of the customers that are listed on this solicitation do not have the STORES system. Describe plans to receive orders so that these customers may be supported.

4. Discuss whether your firm has access, or plans to obtain access to, the Internet. Discuss whether your firm currently uses, or plans to use, the Internet to transmit data.

**D. Customer Service Approach**

1. Discuss routine customer support services that will be provided to all customers supported under this solicitation. Include any services that may add more value to this acquisition. Specify the number of customer service representatives to be assigned to the contracts and explain how they will ensure that all the customers' needs are accommodated. Also indicate the number of sales visits planned, and what services the sales representatives will perform. Discuss how the firm will participate in food menu board meetings regularly held by our military customers. Indicate the availability of a toll free phone number/fax number for all customers.

2. Describe the process of advising customers of manufacturer's backorders, not in stocks, and substitutions. Address how your firm will ensure that these situations will not occur frequently.

\* 3. Discuss your firm's policy on breaking cases, indicating the number of items for which this can be done. Also indicate if there is a fee for breaking cases.

4. Indicate how the performance of your firm will be monitored internally. Specify what performance-related aspects will be tracked and the frequency for each. Indicate what actions will be pursued in the face of anticipated delays.

5. Discuss your plans to handle emergency orders. Be sure to include not only how you will handle the orders, but also what you consider an emergency, and fees, if any, associated with "emergency orders". Indicate your response time to an emergency order.

6. Discuss the services offered by your firm to aid the customers in becoming more cost effective. Describe how these services will benefit the customers. Also, discuss services offered by your firm to aid the customers in their menu planning process.

7. Discuss how your firm will load trucks in order to provide expedient delivery to each delivery point.

#### ***E. Location***

Provide a logistics plan that addresses how the location of your firm's warehouse (s) will enable you to support the customers during normal deliveries as well as emergencies. Your locations should allow for deliveries to the customer's location in the time frames specified by the customer.

#### ***F. Surge/Mobilization***

1. **Surge** - Discuss in detail your ability to react to surge demands that may occur, or experience in supporting surge demands that may have occurred, as a result of the increase in troop strength. Thoroughly describe the ability of your firm to increase capacity output, including the magnitude and duration of the output, as well as the time frames for the increased capacity to be achieved. If surge demands should exceed the offeror's current capability to meet these demands, discuss the capability to obtain additional resources, i.e. warehouse space, distribution equipment, personnel, etc. Discuss plans to replenish inventory under emergency situations; discuss sources and time frames.

2. **Mobilization** - Describe your ability to respond to full-scale military mobilization wherein consumption may double or triple for a protracted period of time during a period of national emergency or mobilization. The offeror must demonstrate its ability to handle a longer-term requirement with a significant increase in quantity. The offeror must state the level of increase (percentage) that can be achieved, the time required to attain the increase, and the length of time the enhanced requirements can be sustained.

\*3. Readiness Plan - The offeror must submit a readiness plan indicating how increased requirements will be supported with additional suppliers, subcontractors, warehousing, etc., that may become involved in supporting this effort.

**G. Rebate Policy/Discounts/Allowances**

1. The vendor shall address how rebates, discounts and allowances as a result of manufacturer or broker's specials, other than the NAPA Program or Food Shows, are to be returned to the Government.

2. Describe the process for tracking and reporting rebates, discounts and allowances, the method of return and overall management of the program.

**III. QUALITY ASSURANCE**

**A. Supplier Selection Program**

1. Address your firm's procedures and policies for selecting quality suppliers.

2. Discuss the processes utilized by your firm to purchase products of consistent high quality with minimal variation to product appearance, grade, yield, taste, texture, etc.

3. Describe the methods utilized by your firm to ensure that standardized product quality will be maintained when products are acquired from various suppliers.

**B. Quality Control and Quality Assurance Procedures**

1. Discuss the quality control procedures to be used under the proposed contract. Include a discussion on procedures used during receipt, storage and outbound product.

2. Describe your firm's inventory control systems, including the level of automation.

3. Discuss inventory rotation methods used by your firm. Describe the monitoring procedures, methodology followed in identification and correction of discrepancies in inventory management and order preparation. Identify key personnel responsible for ensuring that quality procedures are monitored.

4. Include a discussion on how proper temperatures are maintained in the dry, chill, and freeze storage areas, as well as the loading and receiving areas.

*C. Inspection and Sanitation Procedures*

1. The offeror must thoroughly discuss the inspection procedures employed to guarantee the movement of quality products. Include the frequency, type, and amount of inspection; product characteristics to be inspected (include standards used to inspect, e.g. temperatures); criteria for approving and rejecting products; criteria for removal of product from inventory; record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.

2. Discuss procedures that will be used to insure that delivered orders will conform to the following:

- a. Correct items ordered, in the correct quantity;
- b. Proper shelf life dating;
- c. Meets industry standards for product quality; and
- d. Defense Appropriations Act and Berry Amendment restrictions.

3. Describe the Sanitary Control Procedures and Stored Products Pest Management Program utilized by your firm to ensure that sanitation and warehousing practices are in accordance with acceptable industry standards. Include in the discussion (for both Sanitation and Pest Management) a description of your in-house program, scheduling of duties and inspection certification. Include the frequency of service, service provided and monitoring procedures. Be prepared to furnish copies of your most recent inspection reports for your firm. If your offer is a partnership or a teaming effort, you will be asked to furnish recent sanitary inspection reports for all parties involved, at each individual site.

*D. Recall Procedures*

1. In addition to the required recall procedures outlined in the Addendum to Clause 52.212-4 "Contract Terms and Conditions - Commercial Items", thoroughly outline your procedures for notifying customers and DSCP of any recalls. Detail the time frames involved and how recalled products will be identified, both at the customer's facility and in your warehouse.

2. Describe recalls of differing types and how they are handled.

*\* E. Technical Descriptions*

1. At the time of the initial submission of the proposal, the offeror shall provide a set of product technical descriptions (specifications) for ALL of the "Market Basket" items, whether sourced or supplied, identified in this solicitation. Meat items shall meet all the general and detailed requirements of the Government's item description in accordance with the IMPS or NAMPS equivalent. Fat limitations - unless otherwise

specified the maximum average fat thickness shall be 0.25 inch and trim, weight and thickness tolerances, and the specified Quality Grade.

2. The technical description must contain sufficient detail to determine the product's salient characteristics for comparison to that solicited in the schedule of items.

3. Each technical description shall be labeled with the market basket item number and its corresponding NSN/LSN.

4. The contractor's descriptions/specifications will be used by the Subsistence Prime Vendor Office to determine if the item offered meets the minimum quality standard described or preferred.

5. Technical descriptions submitted for Brand Name items must be an exact match to the specified Brand Name item. You may not submit another manufacturer's technical description as a substitute.

#### **IV. SOCIOECONOMIC CONSIDERATIONS**

Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and HUBZone Small Business (HZSB) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed SB, SDB, WOSB and HZSB concerns' participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products to be supplied under this contract by a SB, SDB, WOSB, HZSB manufacturer or distributor. A goal for the Prime Vendor may be to obtain at least 30% of the supplies for the proposed contract from SB firms, 5% from WOSB, and 5% from SDB firms.

##### **A. Socioeconomic Definitions**

1. "Small Business Concern" - a firm, including its affiliates, that is organized for profit, independently owned and operated, not dominant in the field of operation in which it is competing, and can further qualify under the criteria concerning the number of employees, average annual receipts and other criteria as described by the Small Business Administration.

2. "HUBZone Small Business Concern" – a concern located in an "historically underutilized business zone"; is owned and controlled by one or more U.S. citizens; and a least 35% of its employees reside in the HUBZone. A HUBZone is an historically underutilized business zone, which is an area located in within one or more

qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian Reservation.

3. **"Small Disadvantaged Business Concern"** - a firm (1) that is at least 51% owned by one or more socially and economically disadvantaged individuals; or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more socially and economically disadvantaged individuals and (2) whose management and daily operations are controlled by one or more such individuals. The term "socially disadvantaged" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of groups without regard to their individual qualities. The following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans [Indians], Asian-Pacific Americans, and Subcontinent Asian Americans. The term "economically disadvantaged" means socially disadvantaged individuals whose ability to compete is impaired due to diminished capital and credit opportunities. Generally, a socially disadvantaged individual whose personal net worth does not exceed \$750,000 (\$250,000 for SBA Section 8(a) Program certification) excluding ownership interest in the company and equity in a primary residence, is considered to be economically disadvantaged.

4. **"Woman-Owned Small Business Concern"** - a small business concern that is at least 51% owned by one or more women; or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more women and whose management and daily business operations are controlled by one or more women.

5. **"Subcontract"** - any agreement (other than one involving an employee-employer relationship) entered into by a Government prime contractor or subcontractor calling for supplies and/or services (direct costs only) required for contract performance, contract modification or subcontracts.

**\*B. Socioeconomic Considerations**

Under socioeconomic considerations [and subsequent management reports], offerors are to submit figures based on direct subcontracts for items that would be supplied under contract. No indirect costs for equipment or services are to be included.

1. The offeror shall describe the proposed extent of SB, WOSB, SDB and HUBZone SB participation in the performance of the contract at the contractor, subcontractor and product supplier level. In addition, firms shall also state whether they are a large or small food service distributor. A small firm is defined as having less than an average of 500 employees and must not be a subsidiary or division of a large company/corporation.

\*2. The following is the preferred format for the submission of socioeconomic data. Separate subcontracting goals must be submitted for each proposed contract.

	<u>Dollar</u>	<u>Percent</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:		
a. To Large business	_____	_____
b. To Small business	_____	_____
1. HUBZone SB	_____	_____
2. To SDB	_____	_____
3. To WOSB	_____	_____
4. To Other SB's	_____	_____

**NOTES:**

- When calculating figures for socioeconomic goals, the business size of the manufacturer is to be considered, not the business size of the broker/agent that may have supplied the product to the distributor.
- If the offeror is a Small, Small Disadvantaged, or Women-Owned Small or HUBZone Small Business, the offeror may NOT include its "cost of doing business" as part of the subcontracting goals proposed for this acquisition.
- Offerors that are Small Businesses will receive additional credit under this factor for evaluation purposes.
- Performance on prior contracts in subcontracting with and assisting Small, Small Disadvantaged, Women-Owned Small and HUBZone Small Businesses will be part of past performance evaluation.

**3. Organizational Efforts**

a. The offeror shall describe the efforts it will make to ensure that SB, SDB, WOSB, and HZSB concerns will have an equitable opportunity to compete for subcontracts or as product suppliers on this acquisition.

b. The offeror shall describe its willingness and any plans it has to develop additional opportunities for SB, SDB, WOSB, and HZSB concerns. The offeror must furthermore identify the employee(s) responsible for ensuring that an equitable opportunity is afforded to the SB, SDB, WOSB, and HZSB firms to compete for contracts or supplier selection.

c. The offeror must indicate what percentage of its available subcontracting (or supplier utilization) dollars is allocated to small business concerns. Included in this percentage range is an estimated total subcontracting allocation to SB, SDB, WOSB, and HZSB concerns.

d. The offeror shall be required to cooperate in studies or surveys in order to allow the Government to determine the extent of subcontracting opportunities identified for this acquisition.

e. The offeror is to demonstrate a knowledge of, and more preferably a working relationship with local, state, and/or federal organizations whose mission it is to promote Small Business, Small Disadvantage Business, Women Owned Small Disadvantaged Business and HUB Zone Small Businesses.

NOTE: Large business offerors are required to submit the Small, HUBZone Small, Small Disadvantaged Business, and Women-Owned Small Business subcontracting plan information as required by Clause 52.219-9 "Small Business Subcontracting Plan" in addition to the information that is a requirement of this section of the proposal. The subcontracting plan required by the FAR clause can incorporate all costs, direct and indirect, associated with this proposal. If an individual contract subcontracting plan is submitted, the plan must contain separate Small, HUBZone Small, Small Disadvantaged, and Women-Owned Small Business subcontracting percentages and dollar levels for the base year as well as each option year.

#### **V. DLA MENTORING BUSINESS AGREEMENT (MBA)**

A. The DLA MBA Program was designed for prime contractors to provide developmental assistance to Small business, Small Disadvantaged business, and Women-Owned Small Business concerns for value-added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.

B. DLA MBA's encourage participation and growth opportunities for Small, Small Disadvantaged, Women-Owned Small Business concerns or JWOD workshop that will participate in carrying out the requirements of the prime contract. The opportunities must constitute real business growth, which is measurable and meaningful.

C. An MBA shall be a written agreement between the prime contractor and the Small, Small Disadvantaged, or Women-Owned Small Business involved. The mentor will be required to submit periodic progress reports on its agreements. An MBA shall include, at a minimum, the following elements:

**\*a. Participants**

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

1) Name, address, and plant location for contract holder and potential SB/SDB/WOSB or JWOD participant(s).

2) Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from both parties.

3) The number of people employed by the Small Business, Small Disadvantaged Business, or Women-Owned Small Business concern. If the firm is in the service sector, specify its annual average gross revenue for the last three (3) fiscal years.

**b. Agreement Type**

1) Describe the type of agreement executed by the contract holder and the Small Business, Small Disadvantaged Business, Women-Owned Small Business or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. Plans that identify new business ventures rather than expansion of existing agreements are preferred.

2) DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other government and commercial customers.

3) Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

**c. Measurements and Reporting**

**1) Provide milestones for program implementation.**

**2) Discuss and describe the measurements/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:**

**a. An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB and JWOD workshops under DLA contracts.**

**b. An improvement in the participation in DoD, other federal agencies and commercial contracting opportunities.**

**3) Mentors will be required to submit periodic progress reports on their agreements.**

**\*4) Copies of signed MBA's that are currently in place (and will apply to proposed contract) are required to be submitted.**

**THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S TECHNICAL AND BUSINESS PROPOSALS.**

E. ALL offered delivered prices must be substantiated with a copy of the manufacturer's invoice for each item in the Schedule of Items. The preferred documentation is the manufacturer's invoice. If you do not have a manufacturer's invoice, a written quote from the manufacturer will be accepted. The quote must be presented in the following manner:

1. Detailed on manufacturer/company letterhead,
2. Date of price quote;
3. Time period price quote is effective;
4. Quantity covered by price quote;
5. Manufacturer part number; and
6. Manufacturer's point of contact: including name, title, address, and phone number.

F. The invoices should reflect the prices effective within two (2) weeks prior to closing. If invoices are not available for that week, the most recent invoices shall be submitted. The Government has a strong preference for invoices over market quotes and prices within two (2) weeks from closing over earlier dates. For evaluation purposes, the offeror is required to submit pricing for Market Basket Items that will meet the government's minimum requirement, except for Brand Name items, which must be priced according to the exact brand name product.

G. Offerors are required to submit this portion of the Business Proposal on a spreadsheet containing the following information:

1. **Item** - Item Number and Description as listed
2. **Estimated Quantity** - Quantity given
3. **Unit of Issue** – Self-explanatory. Note: Unit of Issue must be same as Government's listed in the Market Basket of Items.
4. **Distribution Price Category** - Description of Distribution Price Category, e.g. "Frozen Meats". If you also identify your category of items by number, list this number also.
5. **Delivered Price (DEP)** - the price you actually paid for the item, as substantiated by manufacturer invoice.
6. **Distribution Price (DIP)** - your distribution price
7. **Unit Price** - Delivered Price + Distribution Price
8. **Total** - Estimated Quantity multiplied by Unit Price
9. **DIP/DEP** - Distribution Price divided by the Delivered Price
10. **DP AGG** - Quantity multiplied by the distribution price.

All prices submitted must not be more than two [2] places to the right of the decimal point ONLY. If IN ANY COLUMN prices appear having more than two [2] decimal places, the government will automatically round your prices up or down prices using standard rounding procedures.

**SUBMISSION REQUIREMENTS**

**Business Proposal - PART II**

**THIS PORTION MUST BE SUBMITTED IN WRITING**

**I. PRICING**

A. An evaluation will be made against items selected from the highest usage items and general and non-food supplies provided by the customers supported under this solicitation, as well as items listed under the Basic Daily Food Allowance (BDFa) listing. Estimated annual quantities for the items selected are indicated next to each item and are for information and evaluation purposes only. The items will be weighted against the estimated yearly requirements of the ordering activities and evaluated for the lowest overall aggregate cost to the Government. A separate evaluation will be made of the offeror's distribution pricing, using the same market basket of items.

B. Offerors are to submit the most current unit prices for each of these items. This unit price must be in a format that shows the delivered price and the distribution price as separate entries, then totaled. For example, if the delivered price is \$2.00 and the distribution price is \$0.50, pricing should be formulated as follows:

$$\text{\$ 2.00} + \text{\$ .50} = \text{\$ 2.50}$$

- Do Not Submit only the Unit Price; the two (2) elements must be shown separately as two separate evaluations that are being performed.
- Do not deduct any NAPA or Food Show allowances from the delivered price on your business proposal.
- Prices for Market Basket Items are to be submitted according to the Government's Unit of Issue (THERE ARE NO EXCEPTIONS). The Market Basket will ultimately become part of the vendor catalog. The prices submitted at the time of final revisions will be incorporated into the vendor's catalog.

C. Prices must not extend more than two [2] places to the right of the decimal point. Standard rounding methods should be observed. For example, a delivered price of \$4.578 plus a distribution price of \$.232 should be rounded to \$4.58 plus \$.23.

D. If an offeror carries a variety of brands for the same item, the price submitted shall be for the lowest price, technically acceptable, item that meets the Government's minimum requirements. However, Brand Name items must be priced according to the exact brand that is listed in the Market Basket. ✓

H. When preparing the spreadsheet, totals must appear at the bottom of the "TOTAL" column (#7) and the "DP AGG" column (#9). Firms are strongly encouraged to use Microsoft Excel to prepare spreadsheets and submit a 3½" disk with the complete spreadsheet on it. Remember to include the offeror's name at the top of the spreadsheet.

I. Each firm must submit a hard copy of their spreadsheet, for the base year and each option year, as well as a copy of the spreadsheet(s) on a disk.

J. Option year prices must be submitted in dollars and cents and be shown as an increase or decrease (+0.02 or -0.05) from the base year.

K. For evaluation purposes of the market basket of items, distribution prices shall correspond to the Government's unit of issue for each product, e.g. if the offered product is issued on a "per pound" basis, the distribution price shall be "per pound".

L. The offeror must also submit option year prices, expressed as the delivered price plus the distribution fee. All components of the option year unit price must be rounded to two (2) places beyond the decimal point. If an offeror does not submit option year prices, the offeror's proposal may be rejected. Option year price increases or decreases are to be expressed in dollars and cents. The firm may also elect to offer no change in the distribution prices over the life of the contract. **NO PERCENTAGE CHANGES WILL BE ALLOWED.**

**NOTE: PLEASE USE AN ANTI-VIRUS UTILITY TO ENSURE THAT YOUR DISK IS VIRUS FREE BEFORE SUBMITTING.**

SAMPLE FORMAT FOR BUSINESS PROPOSAL SPREADSHEET--DO NOT DEVIATE

Heading: Base Year OR Option Year 1 OR Option Year 2 OR Option Year 3 OR Option Year 4 OR Option Year 5

Item	Identical Match [Y/N]	Estimated Quantity	Delivered Price [DEP]	Unit of Issue	Distribution Price Category	Distribution Price (DIP)	Unit Price	Total	DIP/DEP	DP	AGG
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**II. DISTRIBUTION PRICES**

A. Firms shall offer a distribution price for each category of items. The distribution price must be offered as a dollar amount. Distribution prices offered as a percentage of the delivered price are not acceptable. The distribution price shall represent the amount to be added to the actual invoice price paid to the manufacturer or supplier by the prime vendor for each food and beverage products.

B. Offerors are strongly urged to use the Government's Category Listing contained in the section entitled "Supplies/Services and Prices" when submitting their Distribution Prices. However, offerors may submit their own food and non-food category listing on which distribution prices are based, subject to the restriction of a fifty [50] category limit.

C. For the Distribution Price Category Listing, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the "case", then the distribution price will be by the "case". Whereas, if you sell the product by the "pound" or by the "each", the distribution price would be listed accordingly. The distribution prices must be stated in a dollar amount not more than two places to the right of the decimal point.

4. The distribution prices shall remain constant for the complete base term of the contract; however, may remain the same, increase, or decrease for each option year.

**III. PRODUCT LISTING**

The offeror shall submit two (2) copies of its complete product listing for all food, beverage, and related non-food items as part of the Business Proposal.

**IV. PRIME VENDOR SCHEDULE OF ITEMS**

Please note that all items procured under the resultant contract are subject to all contractual clauses and regulations, including, but not limited to, the Berry Amendment, procured from a Sanitarily Approved Source, etc.

NOTE: IT IS NOT NECESSARY TO ANNOTATE PRICING INFORMATION ON THE FOLLOWING SCHEDULE OF ITEMS. THIS LISTING IS FOR INFORMATIONAL PURPOSES (PROVIDES NSN, UNIT OF ISSUE, DESCRIPTION, AND QUANTITY). PRICING SHOULD BE CONTAINED ONLY IN THE SPREADSHEETS.

PRIME VENDOR SCHEDULE OF ITEMS

\* Denotes brand name items.

All estimated requirement quantities are case quantities.

1. 7350-01-E08-0181
Unit of Issue: CS
TUMBLER PLASTIC
12 oz capacity, pebbled texture, amber, 72/case

Estimated Requirement Quantity: 500
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

2. 8135-01-E08-0063
Unit of Issue: EA
FOIL, ALUMINUM, ROLL
Heavy weight, 24 in by 1000 ft ea.

Estimated Requirement Quantity: 400
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

3. 8905-00-127-8472
Unit of Issue: LB
COD FILLETS
(Natural or loin cuts), frozen, skinless,
US Grade A or equivalent, 5 oz min wt

Estimated Requirement Quantity: 1,850
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

4. 8905-00-133-5889
Unit of Issue: LB
BEEF BRAISING STEAK, SWISS
Frozen, portion-cut, max. avg. surface fat not to
Exceed 0.25 in. (0.635 cm), 6 oz (170.1 gm)
U.S. Choice Grade or Higher, NAMP 1102

Estimated Requirement Quantity: 3,600
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

5. 8905-00-139-8481
Unit of Issue: LB
VEAL STEAK, FLAKED, FMD, BRD, FZN
5-6 oz ea., comply with the material and fat requirements
NAMPS 396

Estimated Requirement Quantity: 10,120
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

6. 8905-00-177-5017
Unit of Issue: LB
BEEF FOR STEWING, frozen, diced, uncooked
U.S. Select Grade or Higher, NAMP 135a

Estimated Requirement Quantity: 7,320
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

7. 8905-00-262-7274
Unit of Issue: LB
TURKEY, BONELESS, frozen, raw roast netted
(w/skin covering), w/salt,
USDA announcement py current edition, roasts (138130)

Estimated Requirement Quantity: 2,410
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

8. 8905-00-267-1933
Unit of Issue: LB
LOBSTER TAIL, SPINY, RAW 5 to 8 oz ea., frozen,
Shall be processed from only fresh p. argus or p. interruptus
Species or only frozen p. marginatus species, net wt range ii

Estimated Requirement Quantity: 1,160
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

9. 8905-00-935-4765
Unit of Issue: LB
FISH PORTIONS, RAW BREADED
Ocean perch or pollock or whiting, frozen, skinless,
US Grade A or equivalent, 4 oz each, 5 to 10 lb. box

Estimated Requirement Quantity: 3,260
Delivered price per unit:
+ Distribution price per unit:
Total unit price:
Qty X total unit price:

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

10. 8905-00-960-2303

Unit of Issue: LB

SHRIMP, RAW, REGULAR BREADED

Frozen, prepared from whole, headless, peeled fresh - chilled

Or fresh-frozen shrimp, round or fantail split (butterfly),

W/ or w/o tail fin, box or individually quick frozen,

U.S. Grade A or equivalent, 28 or less per lb.

Estimated Requirement Quantity: 2,050

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

11. 8905-01-034-7548

Unit of Issue: LB

BEEF, RIB RIBEYE ROLL STEAK, BONELESS,

Frozen, portion-cut U.S Choice Grade or higher,

Max. avg. surface fat not to exceed 0.25 in (0.635 cm),

7 oz (198.45 g) ea., NAMP 1112

Estimated Requirement Quantity: 730

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

12. 8905-01-342-8122

Unit of Issue: LB

PORK LOIN CHOPS, CENTER CUT,

ONE MUSCLE, BONELESS, frozen, 5 oz (141.75 g) ea.,

NAMP 1412e

Estimated Requirement Quantity: 6,792

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

13. 8905-01-E09-1023

Unit of Issue: LB

CHICKEN, QUARTERED, FROZEN

Broiler, fryer, w/o neck and giblets,

US Grade equivalent, from 2-4 lb. Bird

Estimated Requirement Quantity: 11,310

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

14. 8905-01-E09-1818

Unit of Issue: LB

BEEF, GRD, PATTIES, FROZEN,

80% lean, 4 oz ea., IQF, NAMP 1136

Estimated Requirement Quantity: 10,070

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

15. 8905-01-E09-2251

Unit of Issue: LB

HAM, BNLS, CKD, CHL,

Water added (10%), cured and smoked, 11 lb. Avg.

Estimated Requirement Quantity: 7,932

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

16. 8905-01-E09-2254

Unit of Issue: LB

BEEF, GRD, BULK, FZN,

80% lean, 10 lb. pg., NAMP 136

Estimated Requirement Quantity: 35,770

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

17. 8905-01-E09-2689

Unit of Issue: LB

BACON, SLICED, CHL,

Cured, smoked, 18-22/lb, NAMP 539

Estimated Requirement Quantity: 20,790

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

18. 8905-01-E09-4314

Unit of Issue: LB

FISH, CRAB LEGS, ALASKAN KING, FZN

Legs and claw in natural proportion,

16-20 legs/20 lb. Case

Estimated Requirement Quantity: 700

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

\* 19. 8905-01-E09-5694

Unit of Issue: LB  
SAUSAGE, PORK, PATTIES, PRECKD, FZN.  
W/sage JIMMY DEAN 1.5 oz ea., 10 lb. case

Estimated Requirement Quantity: 15,700  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

20. 8910-01-210-4382

Unit of Issue: DZ  
EGGS, SHELL, shell protected fresh, medium or larger,  
U.S. Consumer Grade A, 15 dozen per shipping  
Container, 7 CFR, Part 56

Estimated Requirement Quantity: 2,492  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

21. 8910-00-656-0993

Unit of Issue: LB  
CHEESE, AMERICAN, PROCESSED, SLICED  
Sliced, pasteurized, individual serving slices,  
3 to 5 lb. Pg., 21 CFR 133.169

Estimated Requirement Quantity: 5,750  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

22. 8910-01-037-9367

Unit of Issue: LB  
CHEESE, CHEDDAR, NATURAL  
Shredded 5 lb. polyethylene bag, 21 CFR 133.113

Estimated Requirement Quantity: 7,410  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

23. 8910-01-E09-1024

Unit of Issue: BX  
MILK, DRY, INST, NONFAT,  
Fortified, 5 lb. box

Estimated Requirement Quantity : 1,650  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 24. 8910-01-E09-1804

EGGS, WHOLE, CHL,  
PAPETTI-TABLE READY 20 lb. co.

Estimated Requirement Quantity: 11,020  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

25. 8915-00-139-7426

Unit of Issue: BG  
POTATOES, WHITE, DEHYDRATED  
Uncooked, sliced, (1/8 in thick, round, random-cut slices),  
W/o desiccant, 8% max. moisture content, 5 lb. laminated  
Kraft bag,

Estimated Requirement Quantity: 5,080  
Delivered price per unit: \_\_\_\_\_  
+ Distribution per unit : \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

26. 8915-00-143-0983

Unit of Issue LB  
SUCCOTASH, FROZEN consisting of 25% to 50%  
Lima beans and 50% to 75% whole kernel golden (yellow) corn,  
U.S. Grade A or B, 2 to 5 lb. pg., U.S. Standards for grades of  
Frozen succotash

Estimated Requirement Quantity: 1,640  
Delivered price per unit: \_\_\_\_\_  
+ Distribution per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

27. 8915-00-286-5482

Unit of Issue: CN  
FRUIT COCKTAIL, CANNED, light syrup pack,  
U.S. Grade A or B, no 10 size can, U.S. Standards for Grades

Estimated Requirement Quantity: 3,050  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

28. 8915-00-551-0340

Unit of Issue: CN

MUSHROOMS, CANNED white, sliced whole,  
Sliced button, or random sliced whole, U.S. Grade A or B  
8 oz mushroom size can, U.S. Standards for Grades,  
color type (a) style (c), (d), or (e)

Estimated Requirement Quantity: 2,350

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

29. 8915-00-616 4820

Unit of Issue: CN

BEANS, GREEN, CANNED

Round of Romano or Italian type, whole, French style or cut,  
U.S. Grade A or B, no 10 size can, U.S. Standards for grades,  
Type (a), style (a), (d), or (e), sizes 1 thru 6; type (b), sizes 2 thru 6

Estimated Requirement Quantity 5,050

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

30. 8915-01-192-9173

Unit of Issue: CN

JUICE, ORANGE, CANNED or orange juice from concentrate,  
Canned, single strength, unsweetened, U.S. Grade A,  
5-1/4 to 6 fluid oz easy open top can, U.S. Standard for grades,  
product description (2) or (3), style (a) or (b)

Estimated Requirement Quantity 7,580

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

31. 8915-01-373-4978

TOMATOES, CANNED diced, U.S. Grade A or B,

No. 10 sized can, U.S. Standards for grades, style (e)

Estimated Requirement Quantity 5,760

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

32. 8915-01-E09-0704

VEG. CAULIFLOWER, FZN,

U.S. Grade A or B, 1 lb. pg.

Estimated Requirement Quantity 1,870

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

33. 8915-01-E09-1120

Unit of Issue: CN

VEG. POTATOES, SWEET, CANNED

Whole, no 10 size can

Estimated Requirement Quantity: 1,690

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

34. 8915-01-E09-3156

Unit of Issue: BX

JUICE, APPLE

Concentrate 5/1, 3 gal BIB, for post-mix dispenser

Estimated Requirement Quantity: 4,430

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

35. 8915-01-E09-3157

Unit of Issue: BX

JUICE, ORANGE,

Concentrate 5/1, 3 gal BIB, for post-mix dispenser

Estimated Requirement Quantity: 3,950

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

36. 8915-00-127-8272

Unit of Issue: CS

APPLESAUCE, CANNED, US GRADE A,

No. 10 size can, U.S. Standards for Grades,

Color (a) flavor (a), type of pack (b), style (a)

Estimated Requirement Quantity: 3,240

Delivered price per unit: \_\_\_\_\_

+ Distribution price per unit: \_\_\_\_\_

Total unit price: \_\_\_\_\_

Qty X total unit price: \_\_\_\_\_

37. 8920-00-125-9441  
Unit of Issue: LB  
SPAGHETTI, long form, regular cooking  
Enriched, 10 lb. box,

Estimated Requirement Quantity: 3,770  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

38. 8920-00-126-3388  
Unit of Issue: LB  
NOODLES, egg, ribbon-shaped or bow-shaped,  
Regular cooking, enriched, 5 lb. box

Estimated Requirement Quantity: 7,500  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

39 8920-01-079-1585  
Unit of Issue: CO  
HOMINY GRITS, white, quick-cooking, enriched,  
24 oz container

Estimated Requirement Quantity: 3,130  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

40. 8920-01-421-5826  
Unit of Issue: BG  
FLOUR, WHEAT, bread flour (hard), bleached, enriched,  
5 lb. bag

Estimated Requirement Quantity: 4,380  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

41. 8920-01-E09-0248  
Unit of Issue: BG  
RICE, PARBOILED, medium or long grain, 25 lb. bag

Estimated Requirement Quantity: 10,060  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

42. 8920-01-E09-0844  
Unit of Issue: EA  
PIE, CHOC CREAM, FZN  
10 in diameter, 6/case

Estimated Requirement Quantity: 2,090  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

43. 8920-01-E09-1309  
Unit of Issue: LB  
ROLLS, CROISSANT, FZN, SLICED  
3 oz. ea. , 48/case

Estimated Requirement Quantity: 1,960  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

44. 8920-01-E09-1967  
Unit of Issue: PG  
PANCAKE MIX, regular,  
prep w/water or milk, 5 lb. pg.

Estimated Requirement Quantity: 2,960  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

45. 8920-01-E09-5284  
FRENCH TOAST STICK, FZN, PRECKD  
2 lb. pg.

Estimated Requirement Quantity: 6,450  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 46 8920-01-E09-5781  
Unit of Issue: CO  
CEREAL, VARIETY PACK, KELLOGGS  
72 individual boxes Special K - 6, Fruit Loops - 6,  
Mini Wheats - 6, Bran Flakes - 6, Corn Flakes - 12,  
Rice Krispies - 12, Raisin Bran - 12, Frosted Flakes - 12

Estimated Requirement Quantity: 26,520  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

**KENTUCKY/TENNESSEE – SOUTHEAST REGION**

\* 47. 8920-01-E59-1406

Unit of Issue: CO  
BISCUITS, SOUTHERN STYLE, FZN,  
PILLSBURY, 2 oz ea. 120/co

Estimated Requirement Quantity: 7,060  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

48. 8925-01-226-3394

Unit of Issue: BG  
SUGAR, REFINED, WHITE, GRANULATED,  
5 LB BG

Estimated Requirement Quantity: 4,480  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

49. 8925-00-787-2983

Unit of Issue: HD  
SYRUP, imitation maple, regular style,  
Thick, 1-1/2 oz. (42.525 g) boat,  
Cup or individual serving size pouch

Estimated Requirement Quantity: 30,230  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 50. 8930-01-E09-8038

Unit of Issue: EA  
PEANUT BUTTER, SMUCKERS  
Smooth, ind. serving, US Grade A 0.75 oz ea.

Estimated Requirement Quantity: 2,060  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 51. 8940-01-434-3594

Unit of Issue: CO  
LASAGNA WITH MEAT SAUCE, FROZEN,  
STOUFFER'S, heat-and-serve, 96 oz. container

Estimated Requirement Quantity: 1,280  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 52. 8940-01-E09-1513

Unit of Issue: BX  
PIZZA, SUPREME , TONY'S, w/cheese blend,  
5 in dia., 6.5 oz ea., ind. wrapped, 24/box

Estimated Requirement Quantity: 2,420  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 53. 8940-01-E09-1565

Unit of Issue: CO  
ENTRÉE, MULTI-SERV, LITE, FZN  
STOUFFER'S, chicken breast tenderloins,  
W/orange sauce, 72 oz co.

Estimated Requirement Quantity: 2,160  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 54. 8940-01-E09-1956

Unit of Issue: CO  
ENTRÉE, MULTI-SERV, FZN  
STOUFFER'S creamed chipped beef, 76 oz co.

Estimated Requirement Quantity: 1,490  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

55. 8940-01-E09-9312

Unit of Issue: CO  
CREAMER, NON,DAIRY, PDR,  
2.8 gram pg., 1000/co

Estimated Requirement Quantity: 2,730  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 56. 8940-01-E59-2645

Unit of Issue: EA  
SANDWICH MEAL W/DRINK, FZN,  
PIERRE FOODS, turkey and cheese (2) snack,  
Dessert, fruit cup, drink, condiment, utensil pg.,  
24.0 oz bag, 16/case

Estimated Requirement Quantity: 4,600  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 57. 8940-01-E59-2646

Unit of Issue: EA  
SANDWICH MEAL W/DRINK, FZN,  
PIERRE FOODS, ham, turkey and cheese (2) snack,  
fruit cup, dessert, drink, condiment, utensil pg.,  
24.0 oz bag, 16/case

Estimated Requirement Quantity: 5,050  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

58. 8945-00-616-0078

Unit of Issue : LB  
MARGARINE, 1 LB PRINT or 4-1/4 LB PRINTS

Estimated Requirement Quantity: 7,700  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

59. 8945-01-066-8210

Unit of Issue: CN  
SHORTENING, SEMI-SOLID, GENERAL PURPOSE,  
ALL VEG OIL, 3 LB CAN

Estimated Requirement Quantity: 3,290  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 60. 8950-00 127-9790

Unit of Issue: BT  
CATSUP, TOMATO, US GRADE A EQUIV,  
HEINZ, 14 oz bottle

Estimated Requirement Quantity: 1,060  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 61. 8950-01-E09-9864

Unit of Issue: CS  
MUSTARD, YELLOW, HEINZ  
1/5 oz. pg., 200/CS

Estimated Requirement Quantity: 7,180  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 62. 8950-01-E59-0339

Unit of Issue: CO  
CATSUP, TOMATO, PORTION PAC, INC.  
11 gm pg., 200/co

Estimated Requirement Quantity: 22,190  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

\* 63. 8950-01-E59-0370

Unit of Issue: CS  
DRESSING, THOUSAND ISLAND, PORTION PAC, INC  
12 gm pg., 200 co

Estimated Requirement Quantity: 3,600  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

64. 8950-01-419-4927

Unit of Issue: JR  
SPICE, GARLIC, PDR,  
W/anticaking agent, 19 oz jar

Estimated Requirement Quantity: 6,610  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

65. 8955-00-286-5369

Unit of Issue: CN  
COFFEE, ROASTED, GRD,  
UNIV GRIND, 3 LB CAN

Estimated Requirement Quantity: 3,860  
Delivered price per unit: \_\_\_\_\_  
+ Distribution price per unit: \_\_\_\_\_  
Total unit price: \_\_\_\_\_  
Qty X total unit price: \_\_\_\_\_

**EVALUATION FACTORS FOR AWARD**

**TECHNICAL PROPOSAL EVALUATION**

The following evaluation factors are listed in descending order of importance. Each factor will state the importance of its subfactor. The Government will make a risk assessment based on information contained in the proposal and other information, which has or may derive from sources other than the proposal. This risk assessment will be evaluated in the rating for any factors and/or subfactors that place the Government at risk.

***I. CORPORATE EXPERIENCE/PAST PERFORMANCE***

The subfactors for Corporate Experience/Past Performance are of equal weight.

***A. Corporate Experience***

1. The Government will perform an integrated assessment of the offeror's corporate experience and past performance. This assessment will also be performed for any partner(s) or joint venture(s) that will perform in support of the proposed contract. The Government will evaluate the offeror's experience in fulfilling requirements of similar dollars and volume for other customers in a Prime Vendor/regular dealer capacity and other Government contracts, if any. This assessment will also be performed for any partner that will perform in support of the proposed contract. This evaluation will be based on the offeror's proposal, as well as any in-house Government records, if applicable.

2. The offeror's identification of key personnel, and its individual experience will be examined in order to determine the anticipated success of the firm in providing service to its customers. This information should be addressed during the Oral Presentation.

***B. Past Performance***

When evaluating Past Performance, the offeror's written proposal, Government in-house records (if applicable), and the information provided by the points of contact or references designated by the offeror will be taken into account. Government in-house records will be considered more significant than information provided by other references.

1. The Government will evaluate the offeror's record of performance with both commercial and government contracts. The Government will determine whether the firm has a successful history of conforming to contractual requirements or business agreements, a commitment to customer satisfaction, timely delivery of quality

products, providing consistently high fill rates, and service at fair and reasonable prices. If an offeror has performed on government contracts, offerors will also be evaluated on socioeconomic issues of past and current contracts. Offerors that do not have records of past performance on socioeconomic issues will receive a "neutral" rating. This evaluation will also be performed for any partner involved in the proposed contract. Government in-house records will also be used for this evaluation, if applicable, and will be considered more significant than information provided by other references.

2. The Government will evaluate the prime vendor's, or its partner's, experience on contracts similar in size and complexity to this solicitation. Firms that demonstrate significant experience in these areas will be rated more favorably than those firms that do not.

3. The government will evaluate the offeror's customer service program currently in place for its best customers.

4. Awards or certifications received by offerors that indicate a firm possesses a high-quality process for performing the work required will be evaluated. These awards or certifications must be significant in the foodservice industry.

5. Offerors are encouraged to address unfavorable reports/problems of past performance. Your response, or lack thereof will be taken into consideration.

## **II. DISTRIBUTION SYSTEM/CAPABILITY**

The sub-factors for Distribution System/Capability are of equal weight.

### **A. Product Availability**

1. The number of items an offeror (and any partner(s)) currently carries in its inventory that meet the item descriptions, or commercial equivalent, of the items in the NSN and LSN catalogs and Class 1 items listed in the solicitation will be evaluated. The Government will also evaluate the firms' ability to source those items that are not carried in stock. The offeror's turnover ratio will be examined.

2. The firm's proposed fill-rate, without substitutions, and how it intends to satisfy this goal will be evaluated.

3. The offeror's product accountability system will be assessed in order to determine whether the firm is capable of supporting the requirements of the customers.

4. The Government will determine if the firm has the capability to support its customers in a timely manner by evaluating its hours of operation and the proposed method of delivery to each customer/individual dining facility.

5. The offeror's policy regarding minimum order quantities to add new products to inventory as well as the offeror's time frame in which new products will be added will be assessed.

6. The offeror's procedures/plans for ensuring compliance with the Berry Amendment will be evaluated.

***B. Distribution Resources***

The firm's available capacity and resources will be evaluated as to how the requirement of the solicitation will be supported. Included, but not limited to, are warehouse space, delivery vehicles and equipment, and other resources.

***C. Ordering System***

1. The Government will evaluate the offeror's ability to interface with STORES and transmit the transaction sets listed in the solicitation. A firm's EDI capability or plans to become EDI capable will be evaluated. The offeror may be required to transmit an 810, 832 and 997 in order to demonstrate its EDI capability.

2. The firm must be able to produce all required management reports as outlined in the section entitled "Special Contract Requirements". The ability to produce additional management reports that would benefit the Government, other than those listed as a requirement of the solicitation, will be evaluated. A firm's capability to submit management reports electronically will also be evaluated.

3. The firm's ability to support the needs of the customers in the event the STORES system is not operational will be assessed. Highest consideration will be given to electronic "user friendly" ordering systems that have the capability to produce printed confirmation reports and to update prices.

4. The government will assess the capability of the offeror to receive orders and other information via the Internet.

***D. Customer Service Approach***

1. The routine customer support services offered by the firm will be assessed to determine its commitment to customer satisfaction and business-like concerns for its customers.

2. Procedures for handling Not-In-Stock's (NIS's), manufacturer's backorders, substitutions, emergency orders, cancellations and add-ons will be evaluated.
3. The services offered to assist customers in their menu planning and services that assist customers in becoming aware of new products will be evaluated.
4. The services offered to assist customers in becoming more cost effective will be evaluated.
5. The offeror's plan to ensure that customers receive accurate, timely deliveries will be evaluated.
6. The offeror's policy on breaking cases, along with the number and type of items that can be split will be evaluated.

**E. Location**

The Government will assess the capability of the offeror to support customers in a timely manner, taking into consideration the offeror's location(s) in relation to the customers' locations. This includes response time to both regular deliveries and emergency deliveries.

**F. Surge/Mobilization**

1. The Government will evaluate the offeror's ability to support "surge" requirements. The capability to swiftly react to this situation will be assessed.
2. The offeror's ability to respond to increased consumption requirements for an extended period of time will be evaluated. Firms must demonstrate the ability to maintain a high level of performance for a span of time, usually with less than thirty (30) days notice.
3. The firm's Readiness Plan will be assessed for realism and completeness.

**G. Rebate Policy/Discounts/Allowances**

1. The Government will judge the offeror's policies for pursuing, managing and collecting rebates, discounts and allowances.
2. The offeror must demonstrate an aggressive policy towards returning the moneys realized as a result of these savings to the Government.

**III. QUALITY ASSURANCE**

The sub-factors for Quality Assurance factor are in descending order of importance.

**A. Supplier Selection Program**

1. The Government will evaluate the offeror's supplier selection program. This evaluation will be conducted to determine the effectiveness of the program to provide a continued supply of quality products with minimal variation.

2. The offeror's methods to ensure that standardized product quality will be maintained when products are received from various suppliers will be evaluated.

**B. Quality Control and Quality Assurance Procedures**

1. The Government will evaluate the offeror's QC and QA procedures, including its inventory rotation methods, identification and correction of discrepancies in inventory management and order preparation, and inventory control methods to ensure that quality products are acquired and supplied, and that these products comply with the Berry Amendment.

2. Procedures to maintain proper temperature controls in the storage, loading and receiving areas will also be assessed.

**C. Inspection and Sanitation Procedures**

1. The Government will assess the offeror's proposed inspection procedures, including type, frequency, and amount of inspection to ensure that proper procedures are maintained.

2. Procedures to ensure that the order conforms to the items ordered in the correct quantity, has the proper shelf-life dating, is free of damage and meets industry standards for product quality, will be evaluated.

3. The offeror's Sanitary Control Procedures and Stored Product Pest Management Program will be evaluated. This evaluation will include sanitary inspection reports and any ratings as applicable (e.g. AIB, ASI)

**D. Recall Procedures**

1. The offeror's recall procedures will be assessed for timeliness and thoroughness. The methods used for notification and identification will be evaluated.

2. The firm's methods for handling various types of recalls will be assessed.

*E. Technical Descriptions*

The Government will evaluate the offeror's product descriptions to determine if the items offered meet the minimum salient requirements of the items listed in the solicitation. The offeror will be evaluated for its ability to provide items that meet the item description (or commercial equivalent) and for Brand Name items, to provide the desired brand.

**IV. SOCIOECONOMIC CONSIDERATIONS**

Note: For Socioeconomic Considerations under this factor, only product related direct costs are to be incorporated - NO INDIRECT OR SERVICE RELATED COSTS.

A. The Government will evaluate the offeror's socioeconomic plan to ensure that, to the maximum extent practical, small, small disadvantaged, women-owned small and HUBZone small businesses are used as both suppliers and subcontractors in support of this Prime Vendor contract. The Government will evaluate the participation levels in terms of percentages and dollar values and comparatively assess the goals amongst the offerors.

B. The Government will evaluate the measures that the offeror will take to ensure equitable opportunity, and further the opportunities, for small, small disadvantaged, women-owned small and HUBZone small businesses. The offeror that has the highest percentage of participation with small, small disadvantaged, women-owned small and HUBZone small businesses combined, at the contract and subcontract level, will receive the highest rating. Offerors that are small business concerns will receive additional credit under this factor.

**V. DLA MENTORING BUSINESS AGREEMENT (MBA)**

The Government will evaluate the offeror's response to participating in the DLA MBA Program and its ability to mentor firms. The scope of the plan will also be evaluated. The responses from offerors on the MBA Program will be evaluated on a comparative basis amongst all offerors. The offeror(s) indicating the most comprehensive plan(s) will receive the highest rating; this rating will be further enhanced if the offeror identifies new business ventures rather than expansion of existing agreements. This evaluation will also be used to determine the offeror's willingness to assist SB's, SDB's and WOSB's in expanding their businesses.

**EVALUATION FACTORS FOR AWARD****BUSINESS PROPOSAL EVALUATION**

The following evaluation criteria are listed in descending order of importance. Aggregate Pricing (Factor I) is relatively more important than Distribution Pricing (Factor II). However, as the difference in the aggregate prices of technically equal offers decrease, the importance of distribution pricing will increase.

***I. AGGREGATE PRICING***

The Government will evaluate the offeror's proposed pricing on the items selected from the list of the highest usage items provided by the customers listed in this solicitation. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will then be totaled to arrive at an estimated aggregate value. Pricing will be evaluated for all option years in the same manner. All five (5) totals will be added together to determine the lowest overall cost to the Government. There will also be a comparative analysis of item prices to identify unusually high or low pricing on individual items.

***II. DISTRIBUTION PRICES***

The Government will evaluate each offeror's distribution prices by determining an aggregate distribution price dollar value. This will be determined by multiplying the distribution prices by the estimated yearly requirements for the items listed in the solicitation. The aggregate distribution dollar value will then be evaluated for reasonableness and overall low cost to the Government. Distribution prices, for all categories that do not relate to the market basket items will be evaluated for fairness and reasonableness. The percentage of distribution fee to total aggregate cost will also be evaluated.

***III. PRODUCT LISTING***

The offeror's current product listing shall be used for informational purposes and will not be evaluated under the Business Proposal.

**DOCUMENTS, EXHIBITS AND ATTACHMENTS**

- Attachment 1: NAPA Holders Listing
- Attachment 2: STORES EDI Information & 810 Transaction Set
- Attachment 3: Subcontracting Plan
- Attachment 4: Standard Operating Procedures For Prime Vendor System Management Visits
- Attachment 5: Current Catalog-Kentucky/Tennessee Southeast Region
- Attachment 6: Corporate Experience and Past Performance Forms (Technical Proposal submissions)

June 1, 1999



**810 Transaction Set  
Version 3050  
Electronic Invoice  
REVISED  
7/30/98**

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0153	<u>Tri Valley Growers</u>
0013	<u>Tyson Foods, Inc.</u>
0055	<u>The Unimark Group, Inc.</u>
0193	<u>Upstate Farms</u>
0048	<u>VDK Frozen Foods</u>
0119	<u>Very Fine Products, Inc.</u>
0053	<u>Vietti Foods Co.</u>
0042	<u>Vitality Foodservice, Inc.</u>
0115	<u>Vlasic Foods</u>
0096	<u>Wampler Foods, Inc.</u>
0149	<u>Western Syrup Co.</u>
0187	<u>Windsor Frozen Foods Company</u>
0071	<u>Worthington Foods</u>
0124	<u>Zartic, Inc.</u>



Send us your comments.

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0128	<u>Ralston Foods</u>
0012	<u>Readi-Bake, Inc.</u>
0049	<u>Reckitt &amp; Colman</u>
0159	<u>Relly Foods Company</u>
0145	<u>Reser's Fine Foods</u>
0191	<u>Richmond Wholesale</u>
0142	<u>Rich Products Corp.</u>
0133	<u>Rod's Food Products</u>
0186	<u>The Roscoe Allen Company</u>
0077	<u>Rose Packing Co.</u>
0085	<u>Rosina Food Products, Inc.</u>
0166	<u>S &amp; W International Food Specialties</u>
0137	<u>SJR Foods, Inc.</u>
0022	<u>Sara Lee Bakery</u>
0006	<u>Schwan's Food Service</u>
0156	<u>Sea Watch International Ltd.</u>
0167	<u>Shaw's Southern Belle Frozen Foods, Inc.</u>
0007	<u>Simplot</u>
0158	<u>Smithfield Ham &amp; Products Company</u>
0103	<u>Smithfield Packing Co.</u>
0027	<u>Sopakco, Inc.</u>
0093	<u>Specialty Brands, Inc.</u>
0116	<u>St. James Gourmet, Inc.</u>
0016	<u>Stehouwer Frozen Foods</u>
0105	<u>Sugar Foods Corp.</u>
0031	<u>Swiss Chalet Fine Foods</u>
0073	<u>Tetley USA</u>
0101	<u>Theo's Foods, Inc.</u>
0036	<u>Tone Brothers, Inc.</u>
0178	<u>Total Ultimate Foods, Inc.</u>
0100	<u>Trident Seafoods Corp.</u>

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0014	<u>McIlhenny Inc.</u>
0059	<u>The Meadows</u>
0184	<u>Michael Angelo's Italian Gourmet</u>
0057	<u>Michael Foods, Inc.</u>
0176	<u>Michigan Turkey Producers</u>
0132	<u>Mid-Atlantic Foods</u>
0102	<u>The Minute Maid Co.</u>
0126	<u>Mrs. T's Pierogies - Ateeco, Inc.</u>
0001	<u>Nabisco</u>
0144	<u>National Foods</u>
0028	<u>Natural Seasoning</u>
0015	<u>Nestle Brands Foodservice Co.</u>
0094	<u>Norpac Foods, Inc.</u>
0111	<u>Ocean Beauty Seafoods, Inc.</u>
0139	<u>Ocean Spray</u>
0029	<u>Otis Spunkmeyer</u>
0134	<u>Pacific Foods, Inc.</u>
0050	<u>Parco Foods, LLC</u>
0107	<u>Par-Way/tryson Co.</u>
0060	<u>Perdue Farms, Inc.</u>
0089	<u>The Perrier Group of America</u>
0112	<u>Pierre Foods</u>
0009	<u>Pillsbury Company</u>
0063	<u>Portion Pac, Inc.</u>
0108	<u>Precision Foods, Inc.</u>
0138	<u>Profera, Inc.</u>
0070	<u>Quaker Oats</u>
0021	<u>Quality Chef Foods Inc.</u>
0076	<u>Quality Foods</u>
0179	<u>Quantum Foods</u>
0086	<u>Quik-to-Fix Foods</u>
0069	<u>R's Consulting Inc.</u>

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0104	<u>Iceland Seafood Corp.</u>
0067	<u>Indispensable Drink, Inc.</u>
0192	<u>Innovasian Cuisine Ent.</u>
0123	<u>International Home Foods</u>
0075	<u>J &amp; J Snack</u>
0034	<u>J. M. Smuckers Co.</u>
0175	<u>J.T.M. Provisions Co.</u>
0088	<u>Jersey Juice, Inc.</u>
0003	<u>Jimmy Dean Foods</u>
0025	<u>John Morrell &amp; Co.</u>
0098	<u>John R. Daily, Inc.</u>
0099	<u>Jones Dairy Farm</u>
0174	<u>Karp/Baker &amp; Baker</u>
0074	<u>Keebler Co.</u>
0002	<u>Kellogg Sales Company</u>
0122	<u>Ken's Foods, Inc.</u>
0168	<u>King's Command Foods, Inc.</u>
0023	<u>Kraft North American Foodservice</u>
0113	<u>Kronos Central Products, Inc.</u>
0109	<u>Lamb-Weston, Inc.</u>
0129	<u>Lance, Inc.</u>
0045	<u>Land O Lakes</u>
0195	<u>Landshire Inc.</u>
0154	<u>Lemon X Corporation</u>
0066	<u>Lipton</u>
0056	<u>Lyons Magnus</u>
0020	<u>M &amp; M Mars</u>
0079	<u>Maid-Rite Steak Co.</u>
0161	<u>Martha Olson's Great Foods, Inc.</u>
0043	<u>McCain</u>
0038	<u>McCormick &amp; Company</u>

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0172	<u>Dietz &amp; Watson</u>
0097	<u>Dole Fresh Vegetables</u> <u>Dole Fresh Fruit</u>
0189	<u>Doskocil Food Service Company</u>
0090	<u>East Side Entrees</u>
0190	<u>Eastern Foods</u>
0165	<u>Elite Sales &amp; Marketing</u>
0185	<u>Emmpak Foods</u>
0135	<u>E-Quality Seal, Inc.</u>
0033	<u>Eskimo Pie</u>
0117	<u>Euro Foods, Inc.</u>
0084	<u>Exacta Mate Dispensing</u>
0080	<u>Fernando's Food Corp.</u>
0047	<u>Ferrante Brothers/Nick's Sausage</u>
0194	<u>Festive Foods, Inc.</u>
0130	<u>First Food Company</u>
0169	<u>Fontanini Italian Meats</u>
0131	<u>The Food Source, LLC</u>
0163	<u>Foxtall Foods</u>
0182	<u>Frito Lay, Inc.</u>
0058	<u>G &amp; A Food Service</u>
0141	<u>Galaxy Foods</u>
0011	<u>General Mills Food Service</u>
0148	<u>Good Old Days Foods, Inc.</u>
0083	<u>Gwaltney Foodservice</u>
0143	<u>H. R. Nicholson Co.</u>
0037	<u>Hazelwood Farms Bakeries Inc.</u>
0032	<u>Heinz</u>
0051	<u>Hidden Valley Foods/</u> <u>Clorox Professional Products Co.</u>
0018	<u>Hillshire Farm &amp; Kahn's</u>
0146	<u>Hominy Inc.</u>
0010	<u>Hunt-Wesson</u>

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

0040	<u>Brakebush Brothers Inc.</u>
0127	<u>Bridgford Foods Corporation</u>
0183	<u>Bruce Foods Corporation</u>
0035	<u>Bryan Foods Co., Inc.</u>
0017	<u>Bunge Food Group</u>
0046	<u>Bush Brothers</u>
0173	<u>C.H. Guenther &amp; Sons</u>
0162	<u>Caesar's Pasta Products</u>
0008	<u>Campbell Soup Co.</u>
0180	<u>Cargill Inc./SunnyFresh</u>
0150	<u>Castleberry/Snow's Brands</u>
0082	<u>Chef America</u>
0164	<u>Chicken Of The Sea International</u>
0181	<u>Citrus Group, Inc.</u>
0106	<u>Citrus World, Inc.</u>
0147	<u>Cloverdale Foods, Inc.</u>
0121	<u>Coddle Roasted Meats, Inc.</u>
0024	<u>Con Agra, Inc</u>
0171	<u>Con Agra Poultry Co.</u>
0118	<u>Continental Food Products, Inc.</u>
0072	<u>Continental Mills, Inc.</u>
0177	<u>Costa Macaroni</u>
0125	<u>Country Pure Foods, Inc.</u>
0087	<u>Custom Food Products</u>
0155	<u>Cutler Egg Products, Inc.</u>
0026	<u>Dannon Company Inc.</u>
0170	<u>Dean-Amboy Specialty Foods Co.</u>
0062	<u>Dean Sausage Company</u>
0114	<u>Del Monte Foods</u>
0110	<u>Denver Buffalo Company</u>
0091	<u>Devault Foods</u>



# ELECTRONIC CATALOGS

Last Updated November 2000

Electronic Catalogs

FoodNet

SPVI

LSN

Market Ready

School Lunch

## National Allowance Program

- NAPA Catalog
  - Effective 01 September 2000 - 28 February 2001
- List of NAPAs:

Food Service

[Click here to view NAPA Agreements in Numerical order!](#)

<u>Agreement No.</u>	<u>Vendor</u>
0188	<u>AC Humko</u>
0157	<u>Advance Food Company</u>
0078	<u>Alexander &amp; Hornung, Inc.</u>
0151	<u>Allen Brothers Milling Co.</u>
0054	<u>Anchor Food Products Inc.</u>
0030	<u>Armour Swift Eckrich</u>
0039	<u>Arnold Meats Inc.</u>
0160	<u>Atkins Elegant Desserts, Inc.</u>
0068	<u>Awrey Bakery Food Service</u>
0081	<u>B &amp; G Foods</u>
0052	<u>BSG Foods</u>
0061	<u>Barber Foods</u>
0152	<u>Basic American Foods</u>
0120	<u>Bear Creek Country Kitchens</u>
0041	<u>Benno Food/Foothill Farms</u>
0140	<u>Berks Packing Co., Inc.</u>
0136	<u>Best Brands</u>
0095	<u>Best Foods</u>
0004	<u>Bil Mar Foods</u>
0092	<u>Borden Foods Corp.</u>

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

810 INVOICE VERSION-3050 FUNCTION GROUP=IN

This Draft Standard for Trial Use contains the format and establishes the data contents of the Invoice. Transaction Set (810) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide for customary and established business and industry practice relative to the billing for goods and services provided.

**Prime Vendor(s) NOTE:** Certain data segments will require data transmitted as it appears on the Purchase Order. Reference page 1A.

<u>TABLE 1</u>			
<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	ST	Transaction Set Header	M
020	BIG	Beginning Segment for Invoice	M
		<u>Loop I.D. - N1</u>	
070	N1	Name	O (M for DSCP)
110	REF	Reference Number	O (M for DSCP)
130	ITD	Terms of Sale	O
140	DTM	Date/Time Reference	O (M for DSCP)
		<u>Loop I.D. - IT1</u>	
010	IT1	Baseline Item Data (Invoice)	O (M for DSCP)
		<u>TABLE 2</u>	
		<u>TABLE 3</u>	
010	TDS	Total Monetary Value Summary	M
		<u>Loop I.D. - SAC</u>	
040	SAC	Service, Charge Information	O
		<u>Loop I.D. - ISS</u>	
070	CTT	Transaction Totals	O (M for DSCP)
080	SE	Transaction Set Trailer	M

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

810 INVOICE VERSION 3050 FUNCTION GROUP=IN

The following information applies to PRIME VENDORS only!!

**Baseline Item Data (IT1): PAGE 8.**

1. Contract Line Item Number (CLIN): The very "FIRST CLIN" as it appears on the Purchase Order, "MUST" be transmitted in the IT101. Data is required in all IT1 segments.

a. If the "FIRST CLIN" was "NOT" delivered, the CLIN must still be transmitted in the IT101; and ZERO fill the quantity and price field(s).

b. This is Optional. If additional CLIN(s) on the same Purchase Order have not been delivered, data "MAY" be transmitted, but is not required.

2. Contract lines CLIN(s) must be transmitted in line sequence as shown on each Purchase Order.

3. Separate Transaction Headers (ST segments) are required for each Purchase Order invoiced.

4. Any "new" CLINS/line items, (substitutions & adds) must appear as the last line on the invoice. Adds "MUST" start with CLIN number 9999AA, 9999AB. As Call date's change, 9999AA maybe recycled. SEE EXAMPLES...

a) SP030098D1234 063A = CLIN # 9999AA  
063A = CLIN # 9999AB  
063A = CLIN # 9999AC

b) SP030098D1234 064T = CLIN # 9999AA  
064T = CLIN # 9999AB  
064T = CLIN # 9999AC

Revised as of July 30, 1998.

1A

SEG ID ST Transaction Set Header  
 POS NO 010  
 REQ DES Mandatory  
 MAX USE 1

PURPOSE Indicates the start of transaction set and to assign a control number

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
ST01	143	Transaction Set Identifier Code Code uniquely identifying a Transaction set. 810 X12.2 Invoice	M/Z	ID	3/3
ST02	329	Transaction Set Control Number Identifying control number that must be unique within the Transaction set functional group assigned by the originator For a transaction set	M	AN	4/9

NOTE:  
 The transaction set identifier (ST01) used by the translation routine of interchange partners to select the appropriate transaction set definition.  
 (e.g. 810 selects the invoice transaction set)

EXAMPLE

ST\*810\*000004110

SEG ID           BIG Beginning Segment for Invoice  
 POS No         020  
 REQ DES       Mandatory  
 MAX USE       1

PURPOSE       Indicates the beginning of an invoice transaction set and to  
 Transmit identifying numbers and dates

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
BIG01	373	Invoice Date (YYMMDD) * Date of the invoice		M/Z	DT 6/6
BIG02	76	Invoice Number Identifying number assigned by issuer		M	AN 1/8
BIG04	324	Contract Number (PIIN) SP030098D1234 0 = numeric zero		M	AN 13/13
BIG05	328	Release Number/Call (e.g. 063A)		M	AN 4/4
BIG07	640	Transaction Type Code DI= Debit Invoice		M	ID 2/2
BIG08	353	Transaction Set Purpose Code ZZ = Mutually Defined		M	ID 2/2

**NOTE:**  
 BIG04 - Do not transmit dashes or slashes  
 BIG08 - Applied to Invoices for "PRIME VENDORS ONLY"  
 \*\* Non-Prime Vendors do not use BIG08

**EXAMPLE**

P.V. transmits   BIG\*980303\*DSCP1111\*\*SP030098D1234\*063A\*\*DI\*ZZ  
 Non P.V.       BIG\*980303\*DSCP1111\*\*SP030098D1234\*063A\*\*DI

KENTUCKY/TENNESSEE - SOUTHEAST REGION

Loop Repeat 200

SEG ID N1 Loop ID  
 POS NO 070  
 REQ DES Optional (Mandatory for DSCP)  
 MAX USE 1

PURPOSE Identify a party by type of organization, name and code

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
N101	98	Entity Identifier Code ST = Ship To	M	ID	2/2
N102	93	Name (e.g. FT Sam Houston TX)	X	AN	1/35
N103	66	Identification Code Qualifier 10 = Dept of Defense Activity Address Code (DoDAAC)	X	ID	2/2
N104	67	Identification Code/DoDAAC (e.g. FT9068)	X	AN	6/6

**EXAMPLE**

N1\*ST\*FT SAM HOUSTON TX\*10\*FT9068

SEG ID      REF Reference Number  
 POS NO     110  
 REQ DES    Optional (Mandatory for DSCP)  
 MAX USE    12

PURPOSE    Specify identifying numbers (DSCP-Purchase Order Number)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
REF01	128	Reference I.D. Qualifier RQ = Purchase Requisition Number	M	ID	2/2
REF02	127	Reference I.D. / Purchase Order No. (e.g. FT906880631234)	X	AN	14/14

**EXAMPLE**

**REF\*RQ\*FT906880631234**

KENTUCKY/TENNESSEE - SOUTHEAST REGION

SEG ID ITD Terms of Sale  
 POS NO 130  
 REQ DES Optional \*\* See Note Below  
 MAX USE >1

PURPOSE To specify terms of sale

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REG	TYPE	LENGTH
ITD01	336	Terms Type Code 16 = Prompt Payment Act	O	ID	2/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as A percent, available to the purchaser if an Invoice is paid on or before the terms days due (e.g. 2% = 00.020)	O	R3	1/6
ITD04	370	Terms Discount Due Date (YYMMDD)	O	DT	6/6
ITD05	351	Terms Discount Days Due Number of days in the terms discount period By which payment is due if terms discount is earned (e.g. 15 = 015)	X	N	3/3

NOTE:  
 Use only "IF" Contract Terms are better than current Contract Terms and Conditions  
 in DSCP Contracts

**EXAMPLE**

ITD\*16\*\*00.020\*980310\*015  
 Decimal uses one position in Length. Zero fill ITD03 and ITD05

SEG ID DTM Date/Time Reference  
 POS NO 140  
 REQ DES Optional (Mandatory for DSCP)  
 MAX USE 10

PURPOSE To specify pertinent dates and times

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
DTM01	374	Date/Time Qualifier 011 = Shipped	M	ID	3/3
DTM02	373	Date (YYMMDD)	X	DT6/6	

**EXAMPLE**

DTM\*011\*980301

KENTUCKY/TENNESSEE - SOUTHEAST REGION

PRIME VENDORS ONLY!!!

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)  
 POS NO 010  
 REQ DES Optional (Mandatory for DSCP)\*\*See Note Below  
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) **(e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Price-extended CLIN \$\$ Amt *decimal uses one position length (e.g. 25.50 = 000025.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. NSN (e.g. 891500E210123)	X	AN	13/13
IT108	235	Product/Service I.D. Qualifier ZZ = Mutually Defined	X	ID	2/2
IT109	234	Product/Service I.D. PV = Prime Vendor	X	AN	2/2

NOTE: PRIME VENDORS ONLY!!! Data required in all segments.

EXAMPLE

IT1\*0001 \*10\*CA\*\*000025.50\*\*FS\*891500E210123\*ZZ\*PV  
 Refer to page 1A "IF" CLIN was NOT shipped- (e.g. zero fill quantity and price field)

**NON-PRIME VENDORS ONLY!!!**

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)  
 POS NO 010  
 REQ DES Optional (Mandatory for DSCP) \*\*See Note Below  
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) (e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Unit Price Amount *decimal uses one position length (e.g. 2.50 = 0000002.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. (e.g. 891500E210123)	X	AN	13/13

NOTE: NON PRIME VENDORS ONLY:::: Data required in all of the above segments.  
 EXAMPLE  
 IT1\*0001 \*10\*CA\*0000002.50\*FS\*891500E210123

KENTUCKY/TENNESSEE - SOUTHEAST REGION

SEG ID TDS Total Monetary Value Summary  
POS NO 010  
REQ DES Mandatory  
MAX USE 1

PURPOSE Specify the total dollar amount of the invoice

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
TDS01	610	Amount of Total Invoice (e.g. 123.45 = 0000012345)	M	N2	1/10

EXAMPLE

TDS\*0000012345

KENTUCKY/TENNESSEE - SOUTHEAST REGION

Loop Repeat 25

SEG ID SAC Service, Promotion, Allowance, or Charge Information  
 POS NO 040  
 REQ DES Optional  
 MAX USE 1

PURPOSE To request or identify a service, promotion, allowance, or charge

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SAC01	248	Allowance or Charge Indicator C = Charge	M/Z	ID	1/1
SAC05	610	Total Amount of Service (e.g. 30.50 = 0000003050)	O/Z	N2	1/10

EXAMPLE

SAC\*C\*\*\*\*0000003050

SEG ID CTT Transaction Totals  
POS NO 070  
REQ DES Optional (Mandatory for DSCP)  
MAX USE 1

PURPOSE To transmit a hash total for a specific element in  
The transaction set

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
CTT01	354	Number of CLIN Line Items Invoiced	M	No	1/6

EXAMPLE

CTT\*125

SEG ID SE Transaction Set Trailer  
 POS NO 080  
 REQ DES Mandatory  
 MAX USE 1

PURPOSE Indicates the end of the transaction set and provide the count of the Transmitted segments (including the beginning (ST) and ending (SE) segments)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SE01	96	Number of Included Segments	M	N	1/10
SE02	329	Transaction Set Control Number	M	AN	4/9

EXAMPLE

SE\*30\*000004110

THE ATTACHED GUIDE WAS DEVELOPED AS A CHECKLIST TO BE USED BY CONTRACTORS IN THE PREPARATION OF A SMALL BUSINESS SUBCONTRACTING PLAN IN ACCORDANCE WITH THE REQUIREMENTS OF PUBLIC LAW 95-507. THE GUIDE ADDRESSES THE SIX MANDATORY ELEMENTS OF A SUBCONTRACTING PLAN AS SET FORTH IN FAR CLAUSE 52.219-9(D) AND SUPPLEMENTAL INFORMATION REQUIRED BY SECTION 1207 OF P.L. 99-661, CONTRACT GOAL FOR MINORITIES. IT IS INTENDED AS A TOOL TO ASSIST CONTRACTORS IN THE DEVELOPMENT OF AN ACCEPTABLE SUBCONTRACTING PLAN AND TO FACILITATE THE REVIEW BY THE CONTRACTING OFFICER, THE DSCP AND DEFENSE CONTRACT MANAGEMENT COMMAND (DCMC) SMALL BUSINESS SPECIALISTS AND THE SMALL BUSINESS ADMINISTRATION PROCUREMENT CENTER REPRESENTATIVE. IT IS RECOMMENDED THAT THE PLAN BE INCLUDED AS AN ADDENDUM TO THE SOLICITATION AND NOT PART OF SECTION L.

NOTE: Updated to include HUBZone and Small Disadvantaged Business Certification Requirements

THIS HANDOUT IS TO BE USED ONLY AS A REFERENCE TOOL IN PREPARING A SUBCONTRACTING PLAN.

SUBCONTRACTING PLAN

Date: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

SOLICITATION #: \_\_\_\_\_

END ITEM/SERVICE \_\_\_\_\_

Fill in Applicable Section:

Type of Plan

1. Master Subcontracting Plan

\_\_\_\_\_ Plant/Distribution Site

\_\_\_\_\_ Division

2. Commercial Subcontracting Plan

\_\_\_\_\_ Plant/Distribution Site

\_\_\_\_\_ Division

3. \_\_\_\_\_ Individual Contract Plan Total Contract Dollar Value \_\_\_\_\_

Complete the following if submitting a Commercial Subcontracting Plan.

Company/Division's Fiscal Year

FROM; \_\_\_\_\_ TO: \_\_\_\_\_  
(Month/Year) (Month/Year)

Total Estimated FY Dollar Value: \$ \_\_\_\_\_

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

SUBCONTRACTING PLANS

The Federal Acquisition Regulation, Clause 52-219.9 cites the six elements that each Subcontracting Plan must contain, i.e., goals; name and duties of the individual who will administer the plan; a description of efforts; flowdown clause; reports and records.

**Goals:** expressed in terms of percentages and dollars of the total contract value that are planned to be subcontracted to small business, HUBZone small business, small disadvantaged business and women-owned small business concerns that are realistic.

**Administration:** Name, title, and position within the corporate structure; duties and responsibilities of the individual who will administer the subcontracting program.

**Description of Efforts:** Describe steps to be taken to ensure equitable opportunities to small, HUBZone small business, small disadvantaged business and women-owned small business concerns.

**Flowdown Clause:** Requirement for subcontracts that offer further subcontracting opportunities and for subcontracts in excess of \$500,000.

**Reports:** Requirement to submit periodic reports

**Records:** Requirement to maintain records on adopted procedures to comply with requirements and goals in the plan.

The following information will assist you in determining what type of plan would be most beneficial for your firm to submit.

INDIVIDUAL SUBCONTRACTING PLAN:

This type of plan covers the entire contract period (including option years); applies to a specific acquisition; and has goals based on planned subcontracting for the specific contract except indirect costs, incurred for common or joint purposes, may be allocated on a prorated basis to the contract. The plan shall address all six elements as cited above. The plan when approved and incorporated into the contract will remain in effect until the contract has been completed.

MASTER SUBCONTRACTING PLAN:

This type of plan contains all the required elements of an individual plan, except goals. It can be submitted on a plant or division wide basis with no specific acquisition identified. The subcontracting goals and any deviations from the approved plan shall be identified by the offeror as an addendum to the approved Master Plan. The offeror will be required to provide the Procuring Contracting Officer (PCO) with copies of the approved Master Plan along with the addendum which cites the goals and deviations, if any. The approved master plan and the addendum are formulated into an individual subcontracting plan, which can be identified with a specific acquisition. A master plan is effective for a three-year period after approval by the Administrative Contracting Officer (ACO). The master plan, when incorporated in an individual plan, applies throughout the life of the contract.

COMMERCIAL PRODUCTS SUBCONTRACTING PLAN:

This type of plan is submitted on a plant or division wide basis with no specific acquisition identified. A commercial product means a product in regular production that is sold in substantial quantities to the general public and/or industry at established catalog or market prices. It also means a product which, in the opinion of the Contracting Officer, differs only insignificantly from the contractor's commercial product. The plan addresses all six elements as cited above. If a commercial product is offered the subcontracting plan may cover the company's commercial production generally, both for government contracts and for regular commercial sales. The plan will remain in effect for an entire fiscal year. It is

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preferred that the plan coincide with the government's fiscal year since the activity under this type of plan is reported once a year on the SF 295.

**DEFINITIONS**

**SMALL BUSINESS CONCERN:** A small business is a concern, including its affiliates, which is organized for profit; independently owned and operated; not dominant in the field of operation in which it is competing; and can further qualify under the criteria concerning number of employees, average annual receipts, or other criteria as prescribed by the Small Business Administration.

**HUBZone:** An historically underutilized business zone, which is an area located within one or more qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.

**HUBZONE SMALL BUSINESS CONCERN:** A small business concern that is located in an "historically underutilized business zone;" is owned and controlled by one or more U. S. Citizens; and at least 35% of its employees reside in the HUBZone. Status as a qualified HUBZone small business concern is determined by the Small Business Administration (SBA). If the SBA determines that a concern is a qualified HUBZone small business, it will issue a certification to that effect and will add the concern to the List of Qualified HUBZone Small Business Concerns on its internet site at [www.sba.gov/hubzone](http://www.sba.gov/hubzone). The concern must appear on the list to be a HUBZone small business concern. HUBZone certifications will also appear in individual firm profiles in SBA's PRO-Net.

**SMALL DISADVANTAGED BUSINESS CONCERN (SDB):** A small business concern (1) which is at least 51% owned by one or more socially and economically disadvantaged individuals; or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more socially and economically disadvantaged individuals; and (2) whose management and daily business operations are controlled by one or more such individuals. The term "socially disadvantaged" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of identity as a member of groups without regard to their individual qualities. The following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, and Subcontinent Asian Americans. The term "economically disadvantaged" means socially disadvantaged individuals whose ability to compete in the free enterprise systems is impaired due to diminished capital and credit as compared to others in the same/similar line of business and, as a result, have been or are likely to be precluded from successfully competing in the open market. A socially disadvantaged individual whose personal net worth does not exceed \$750,000 (\$250,000 for certification under the SBA Section 8 (a) Program), excluding his/her ownership interest in the company and equity in his/her personal residence is considered to be economically disadvantaged.

Effective July 1, 1999, a subcontractor claiming SDB status must be certified by the Small Business Administration. SDBs can obtain application information from the SBA by calling 800-558-0884. SDBs that receive formal certification are listed in the SBA on-line data base, PRO-Net, at <http://pro-net.sba.gov>.

**WOMAN-OWNED SMALL BUSINESS CONCERN:** A small business concern that is at least 51% owned by one or more women; or in the case of any publicly owned business, at least 51% of the stock is owned by one or more women and whose management and daily business operations are controlled by one or more women.

**SUBCONTRACT:** Means any agreement (other than one involving an employee-employer relationship) entered into by a Federal Government prime contractor or subcontractor calling for supplies and/or services required for performance of the contract or subcontract.

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4. In accordance with FAR Clause 52.219-9 – The offeror’s subcontracting plan shall include, at a minimum, the following:

1. Goals, expressed in terms of percentages of total planned subcontracting dollars, for the use of small, HUBZone small business, small disadvantaged and women owned small business concerns as subcontractors. The offeror shall include all subcontracts that contribute to contract performance, and may include a proportionate share of products and services that are normally allocated as indirect costs. For individual contract plans, the total dollars to be subcontracted are stated. For commercial plans, the total projected sales, expressed in dollars, and the total value of projected subcontracts to support the sales are stated.
2. The suggested format for percentage and dollar goals follows:

	<u>DOLLARS</u>	<u>PERCENT</u>
Total to be Subcontracted	\$ _____	_____ %
A. To Large Business	\$ _____	_____ %*
B. To Small Business	\$ _____	_____ %*
1. HUBZone SB	\$ _____	_____ %*
2. To Disadvantaged SB	\$ _____	_____ %*
3. To Women-Owned SB	\$ _____	_____ %*
4. To Other SB's	\$ _____	_____ %*

\*Divided into Total to be Subcontracted

3. A description of the principal types of supplies and services to be subcontracted, and an identification of the types planned for subcontracting to small, HUBZone small business, small disadvantaged business, and women-owned small business concerns. (Note: Identify all supplies and services to be subcontracted to small business by one asterisk (\*), HUBZone small business by two asterisk (\*\*), small disadvantaged business by three asterisks (\*\*\*) and women owned small business concerns by four asterisks (\*\*\*\*)).
4. A description of the method used to develop the subcontracting goals in Item 2 above.
5. A description of the method used to identify potential sources for solicitation purposes (e.g., existing company source lists, the Small Business Administration’s Procurement Marketing and Access Network (PRO-Net), the SBA list of certified small disadvantaged businesses; the National Minority Purchasing Council Vendor Information Service, the Research and Information Division of the Minority Business Development Agency in the Department of Commerce, or small, HUBZone small business, small disadvantaged business and women-owned small business concern trade associations). Information in PRO-Net can be relied upon as an accurate representation of a concern’s size and ownership for the purposes of maintaining a small and women-owned small business source list. Information contained in SBA’s list of SDB concerns shall be relied upon as an accurate representation of a concern’s size and ownership for the purposes of maintaining an SDB source list. Use of PRO-Net and/or the SBA list of SDB concerns as its source lists does not relieve a firm of its responsibilities (e.g., outreach, assistance, counseling, etc.)
6. A statement as to whether or not the offeror included indirect costs in establishing subcontracting goals, and a description of the method used to determine the proportionate share of indirect costs to be incurred with small, HUBZone small business, small disadvantaged, and women-owned small business concerns.
7. The name of the individual employed by the offeror who will administer the offeror’s subcontracting program, and a description of the duties of the individual.
8. A description of the efforts the offeror will make to assure that small, HUBZone small business, small disadvantaged business and women owned small business concerns have an equitable

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opportunity to complete for subcontracts. (This element shall include, but shall not be limited to, the following:)

In order to effectively implement this plan to the extent consistent with efficient contract performance, the contractor shall perform the following functions:

- a. Assist small business, HUBZone small business, small disadvantaged, and women owned small business concerns by arranging solicitations, time for preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the contractor's lists of potential small business, HUBZone small business, small disadvantaged and women-owned small business subcontractors are excessively long, reasonable effort shall be made to give all such small business concerns an opportunity to compete over a period of time.
  - b. Provide adequate and timely consideration of the potentialities of small, HUBZone small business, small disadvantaged, and women owned small business concerns in all "make or buy" decisions.
  - c. Counsel and discuss subcontracting opportunities with representatives of small, HUBZone small business, small disadvantaged and women owned business concerns.
  - d. Provide notice to subcontractors regarding penalties and remedies for misrepresentations of business status as small business, HUBZone small business, small disadvantaged business or women-owned small business for the purpose of obtaining a subcontract.
9. Assurances that the offeror (i) will include the clause in this contract entitled "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities, and (ii) will require all subcontractors (except small business concerns) who receive subcontracts in the excess of \$500,000.00 (\$1,000,000 for construction of any public facility), to adopt a plan similar to the plan agreed to by the offeror.
10. Assurances that the offeror will (i) cooperate in any studies or surveys as may be required; (ii) submit periodic reports in order to allow the Government to determine the extent of compliance by the offeror with the subcontracting plan; (iii) submit Standard Form (SF) 294, Subcontracting Report for Individual Contracts, and/or SF 295, Summary Subcontract Report, in accordance with the instructions on the forms; and (iv) ensure that its subcontractors agree to submit Standard forms 294 and 295.
11. Recitation of the types of records the offeror will maintain to demonstrate procedures that have been adopted to comply with the requirements and goals in the plan, including establishing source lists; and a description of its efforts to locate small, HUBZone small business, small disadvantaged and women-owned small business concerns and award subcontracts to them. The records shall include at least the following (on a plant-wide or company-wide basis, unless otherwise indicated):
- a. Source lists (i.e., PRO-Net), guides, and other data that identify small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
  - b. Organizations contacted in an attempt to locate sources that are small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
  - c. Records on each subcontract solicitation resulting in an award of more than \$100,000, indicating (A) whether small business concerns were solicited and if not, why not; (B) whether HUBZone small business concerns were solicited and, if not, why not; (C) whether small disadvantaged business concerns were solicited and if not, why not; (D) whether women-owned small businesses were solicited and if not, why not; and (E) if applicable, the reason award was not made to a small business, HUBZone small business, small disadvantaged business, or women owned small business concern

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- d. Records of any outreach efforts to contact (A) trade associations; (B) business development organizations; and (C) conferences and trade fairs to locate small, HUBZone small business, small disadvantaged and women owned small business concerns.**
- e. Records of internal guidance and encouragement provided to buyers through (A) workshops, seminars, training, etc. and (B) monitoring performance to evaluate compliance with the program's requirements.**
- f. On a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address, and business size of each subcontractor. Contractors having company or division-wide annual plans need not comply with this requirement.**

PVQSMV  
21 JAN 98

**STANDARD OPERATING PROCEDURE  
For  
PRIME VENDOR SYSTEMS MANAGEMENT VISITS  
To  
PRIME VENDOR DISTRIBUTORS**

**I. INTRODUCTION:**

A Prime Vendor Systems Management Visit (PVSMV) is a review of a contractor's management methods used to effectively meet the terms of the contract.

**II. PURPOSE AND SCOPE:**

This document prescribes the general guidelines and procedures for conducting Prime Vendor Systems Management Visits to Prime Vendor Distributors assigned to DSCP-HF Prime Vendor Regions, Directorate of Subsistence for contract administration. This document applies to the personnel of DSCP-HF and any other individual performing a PVSMV on behalf of DSCP-HF

**III. REFERENCE:**

American National Standard ANSI/ASQC Q92, Quality Systems - Model for Quality Assurance in Production and Installation

**IV. BACKGROUND:**

A. PVSMVs is comprehensive reviews of contractor methods and procedures used for contract performance. The key elements for effective Prime Vendor Systems Management are organizational structure, contract review, purchasing, production, inspection, and servicing.

B. Reviews will focus on (as appropriate within the terms of the contract):

1). **Organizational Structure:**

a. **Management Responsibility** for implementing an organizational structures capable too effectively perform the contract.

b. **Control of documents:** such as those used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.

c. **Training needs** are identified and training is given to employees.

**2). Contract Review:**

Contract review procedures established to assure requirements and conditions stipulated by the government can be met.

**3.) Purchasing:**

Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DOD prescribed items, and should include verification of purchased products.

**4.) Production:**

a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.

b. Assurance those nonconforming product and customer complaints are identified and corrective actions taken.

c. Handling, Storage, Packaging, and Delivery. The contractor should have some established methods to control stored products, product selection, loading configuration, etc.

**5.) Inspection:**

a. Process controls: Work instructions, especially where absence of instructions would adversely affect quality are developed and communicated.

b. Inspection and Testing procedures.

c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

**6.) Servicing:** Procedures for customer servicing to include; Not-In-Stock notification, product substitution authorization, complaints resolution, ordering system assistance, customer satisfaction evaluation, etc. are developed and communicated.

**V. POLICY**

**A.** PVSMV schedules will be approved by the Prime Vendor Regional Manager.

**B.** Scheduling visits with the contractor will be made by the Account Representative / Buyer for the contract.

**C.** PVSMVs is to determine that the contractor management methods designated for the contract are sufficient to meet the terms of the contract. Visits will not include overzealous reviews or recommendations to change contractor methods, policies, or procedures when those procedures are working satisfactorily.

**D.** Findings will be documented and reported as stipulated in this Standard Operating Procedure.

**E.** A Team leader for the visit will be selected when more than one individual are involved. The Team leader will hold a government pre-meeting with the individuals assigned to establish areas of responsibility, goals, and objectives for the visit.

**F.** Unless specifically referenced in the contract, contractor methods and procedures are not required to be documented.

**VI. PERSONNEL PERFORMING PVSMVs**

- A. Personnel performing Prime Vendor Systems Management Visits should have an in-depth working knowledge of the contractor's responsibilities under the contract, and current problems being encountered in administration of the contract.

It is preferable to use a teaming approach to include individuals in the Procurement; Supply, Technical, and Quality Assurance disciplines assigned to the administration of the contract participate in the reviews.

Teaming will make the reviews more comprehensive and professional because of individual expertise in certain performance aspects.

- B. Because of the complexity of the contractual relationships and customer service issues involved in Prime Vendor contracts, PVSMVs should not be performed by third party personnel representing DSCP-HF Prime Vendor Regions unless there is no other alternative. If a third party individual or activity is requested to perform a PVSMV, care should be taken to assure all aspects of the contractual requirements, status of problems, agreements or remedies are fully understood before designating the review. It may be necessary to limit the areas to be reviewed if a third party individual or activity is requested to perform a PVSMV. However use of subject matter experts is encouraged. For instance USDA-USDC Graders / Inspectors, or Veterinary Food Inspectors may be request to perform product exams of selected products to verify the products conform to the product technical descriptions.

**VII. PROCEDURES FOR PERFORMING PVSMVs****A. SCHEDULING**

- 1.) Prime Vendor Systems management Visits will be scheduled semiannually, or more frequently if needed.

**B. PREPARATION**

- 1.) Individuals performing PVSMVs shall review the current contract requirements and review with the Account Representative Buyer, Supply, Quality Assurance, and Technical personnel, those areas requiring special attention. Planning for use of subject matter experts should done in advance to schedule their presence on-site or for other uses of their services. Individuals performing the PVSMV will review the contractor's proposal to familiarize themselves with the negotiated terms.
- 2.) Visits will be announced. The Account Representative / Buyer will schedule the visit on mutually agreed dates of the DSCP representatives and the contractor to assure the visit is productive and necessary contractor personnel are available during the visit.
- 3.) Review of problem or special interest areas will be made with the personnel assigned to administer the contract before departing to conduct the visit.
- 4.) Necessary references, exhibits, or other material will be gathered before departing.

## VIII. CONDUCTING THE VISIT

A. The individual or team will brief the contractor's management on the purpose of the visit before starting the review. If possible a current organizational chart and contractor program manuals may be obtained from management. It should be noted that the contractor is not required by contract to possess a "program manual" or procedures documents. However, if they were available they would be useful when conducting the visit.

B. It is recommended that the review be started by having the contractor's representative walk the team through the facility so the review team can ascertain where functional responsibility is assigned.

C. The Prime Vendor PVSMV check lists are to be used to assure consistent review during visits. However, the checklists are not within themselves more than a tool for the visitors to assure necessary areas have been reviewed. The depth of the review of any area will be predicated upon the findings of the visit. If key indicators for the performance characteristic or function are satisfactory, usually that area will not require an extensive review.

D. The review factors for a PVSMV, the definitions of the base line for compliance, and the key factor(s) relating to those base lines are as follows:

**FACTOR 1. Organizational Structure:**

a. Management responsibility for implementing an organizational structure capable too effectively perform against the contract.

Definition: The contractor's policy for supplying a product or service is implemented by assigning organizational responsibility and authority to all personnel who manage, perform, and verify work affecting the contract.

Key factors: the organizational structure assigns responsibility and authority for contract review, purchasing, production, and inspection.

b. Control of documents:

Definition: Documents when used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.

Key factor: Procedure and policy documents "when used" in contract review, purchasing, production, and inspection are controlled.

c. Training needs are identified and training is given to employees.

Definition: Methods or procedures exist for identifying and providing necessary training.

Key factor: Employees demonstrate through their work activity knowledge of their job responsibilities.

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**FACTOR 2. Contract review procedures established to assure requirements and conditions stipulated by the government can be met.**

**Definition:** The contractor has an individual or activity assigned to review DSCP contracts and modifications to assure work solicited can be performed.

**Key factor:** An individual or organization is assigned contract review

**FACTOR 3. Purchasing:**

**Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DoD prescribed items, meet DoD shelf life requirements and date of pack limitations, domestic source products etc., and should include verification of purchased products.**

**Definition:** Review of purchasing instruments and procedures verifies DOD prescribed items and requirements are being met.

**Key factor:** Items as prescribed in the solicitation / contract is being purchased for DOD deliveries.

**FACTOR 4. Production:**

**a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.**

**Definition:** Methods or procedures used account for DOD specific requirements.

**Key factor:** identification and traceability of items allows selection of products meeting DOD requirements.

**b. Assurance that nonconforming product and customer complaints are identified and corrective actions taken and recalls can be effected.**

**Definition:** methods or procedures exist for nonconforming product, customer complaints and their resolution and recalls.

**Key factor:** the organizational structure assigns responsibility and authority for nonconforming supplies

**c. Handling, Storage, Packaging, and Delivery.**

**Definition:** The contractor should have established methods to control stored products, product selection, loading configuration, etc.

**Key factor:** Selection and delivery of products are made properly and delivered in the correct quantity and condition?

**5.) Inspection:**

**a. Process controls:**

**Definition:** work instructions, especially where absence of instructions would adversely affect quality are developed.

**Key factor:** Work instructions for special procedures are communicated.

**b. Inspection and Testing procedures.**

**Definition:** Procedures for condition of receipts, verification of purchased products, sanitation, stock rotation, etc. are communicated.

**Key factor:** Inspections and tests are completed for products, processes, or functions affecting quality of product or service.

c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

Definition: Documented procedures are reviewed for their adequacy and personnel's compliance to them.

Key factor: "When" an audit program is established it is being accomplished. NOTE: An internal auditing program is not required by the contract.

#### **RECORDING FINDINGS:**

The PVSMV checklist will be completed for each review. Notes documenting status of factors or elements on the checklist may be recorded on the checklist. The checklist provided in this SOP is only an example. Check list should be developed for each contract.

Findings requiring action by the contractor to modify methods or procedures to bring performance into contract compliance will be documented on a DD Form 1715 and a copy provided to the contractor during the visit, as soon as the discrepancy is noted. Or documented as determined by the team leader or Regional manager.

The DD Form 1715 will be completed and signed by the Team leader or individual conducting the PVSMV. The specific contract reference shall be stated for the noncompliance, with a short summary of the finding and a statement of action required. (See example)

Other suggestions for improvement of processes or procedures affecting support to DOD under the contract may be discussed with the contractor's representatives, and documented on the PVSMV checklist. It is important to advise the contractor that these types of observations are only suggestions for improvement, and are not procedures requiring modification for contract compliance.

#### **IX. REPORTING:**

A. The individual or team will out-brief with the Respective Prime Vendor Regional Manager, the Account Representative, Buyer, and Contracting Officer for the particular contract involved.

B. The completed PVSMV checklist and Quality Deficiency Reports DD Forms 1715 shall be provided to the Accounts Representative for the contract file and documentation of deficiencies noted.

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STOCK NUMBER	ITEM DESCRIPTION
8905-00 - 044 - 1854	PIGS FEET HORMEL #09679 30 LB
8905-00 - 080 - 5266	PASTRAMI DELI FLAT CAP OFF HOR 8# AVG
8905-00 - 080 - 5318	BRATWURST COOKED QUINCY STREET 4 OZ
8905-00 - 080 - 5325	KNOCKWURST NATURAL CASING QUIN 4 OZ
8905-00 - 080 - 5565	HOT LINKS NAT CASING 5/1 HILLS 11 LB
8905-00 - 080 - 5656	SAUSAGE ITALIAN ROPESTYLE RAW 10# BUL
8905-00 - 080 - 5805	SAUSAGE POLISH 3/1 NAT CASING 10 LB
8905-00 - 080 - 6007	HEN ROCK CORNISH FRZN 23 OZ AV 36LB AV
8905-00 - 082 - 5733	COD SCROD TAIL BRD RAW 4 OZ VI 10 LB
8905-00 - 118 - 2322	PEPPERONI IRREGULAR SLICE DOSK 12.5# B
8905-00 - 126 - 4062	PORK BOSTON BUTT BONE-IN HORME 6# AVG
8905-00 - 126 - 8724	PORK TENDERLOIN 8724 USDA IMPS 2 LB.AV
8905-00 - 127 - 8472	COD TAIL 5 OZ UNBRD IQF ICELAN 10 LB
8905-00 - 133 - 5886	BEEF KNUCKLE RST PLD 5886 IMPS 53LB AV
8905-00 - 133 - 5887	BEEF SHOULDER RST NET 5887 IMP 45 LB
8905-00 - 133 - 5889	BEEF STEAKS BRAISING 5889 IMP 1
8905-00 - 139 - 8481	VEAL STEAK 5-6 OZ IMPS 1338A 10 LB
8905-00 - 149 - 1355	PORK HOCKS SHLDR SMKD 1355 IMP 40 LB
8905-00 - 177 - 5017	BEEF STEWING DICED 5017 IMPS#1 12 LB
8905-00 - 209 - 5923	CHITTERLINGS FARMLAND 5 LB
8905-00 - 262 - 7274	TURKEY ROLL BNLS RAW NETTED 48LB AV
8905-00 - 267 - 1933	LOBSTER TAILS 6-7 OZ WARM WATE 10 LB
8905-00 - 273 - 3622	RABBIT WHOLE CUT-UP USDA PY 15 LB
8905-00 - 299 - 1316	BEEF CORNED BRISKET 12# MAX IM 48 LB A
8905-00 - 299 - 1330	SALAMI COOKED DELI 1/2 STICK L 12LB AV
8905-00 - 419 - 4320	BACON CANADIAN STYLE 4320 IMPS 31 LB
8905-00 - 543 - 7333	TURKEY WHOLE RAW GRADE A 18-20#
8905-00 - 582 - 1393	CHICKEN BREAST SPLIT BULK TYSO 5 LB
8905-00 - 582 - 4039	SHRIMP-PDI 26/30 COMSOURCE 10 LB.
8905-00 - 655 - 8410	BEEF LIVER SLICED VMI 4 OZ
8905-00 - 753 - 6426	PORK HAM O-SIDE NET 6426 IMPS# 43 LB
8905-00 - 753 - 6503	PORK DICED 80% LEAN 6503 IMPS# 5.5-7 L
8905-00 - 753 - 6568	PORK LOIN.BNLS RS NET 6568 IMP 41-45 L
8905-00 - 935 - 4765	POLLOCK RECTANGLE RAW BRD 4 OZ 10 LB
8905-00 - 960 - 2303	SHRIMP-CHO CHO B-FLY 26/30 COM 3 LB
8905-01 - 017 - 5718	PORK STEAK FLANKED & FORMED 5- 10 LB
8905-01 - 024 - 4414	OYSTERS-BRD EXTRA SELECT COMSO 4 DZ
8905-01 - 034 - 7547	BEEF LOIN STRIP STEAK7547 IMPS 52LB AV
8905-01 - 034 - 7548	BEEF RIBEYE ROLL STEAK 7 OZ IM 52 LB
8905-01 - 034 - 7549	BEEF STEAK SIR-TIP 7549 IMPS#1 52 LB
8905-01 - 078 - 7772	BEEF CHOPPED STEAK NA 6 OZ
8905-01 - 085 - 9653	CATFISH 7-9 WHOLE H&G IQF SFF 15 LB
8905-01 - 086 - 0393	RAINBOW TROUT BONED 10 OZ HDLE 5 LB
8905-01 - 086 - 0394	PHILLY STEAK W/ONION HORMEL 2 LB
8905-01 - 125 - 2288	CATFISH 10-12 SHANK FILLET S-P 15 LB

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STOCK NUMBER	ITEM DESCRIPTION
8905-01 - 137 - 6589	TOP SIRLOIN BUTT -FZ- NR 184 I 10/13 L
8905-01 - 137 - 9769	RIBEYE LIP-ON -FZ- NR 112A IBP 12# & U
8905-01 - 138 - 3149	GOOSENECK ROUND USC 170 PACKER 20# & U
8905-01 - 138 - 7444	BEEF SPARERIB -FZ- NR IBP 4# AVG
8905-01 - 195 - 1116	BEEF RIB O/R NETTED 1116 IMPS# 48LB AV
8905-01 - 211 - 4056	CHICKEN BREAST NUGGET .5 OZ CN 5 LB
8905-01 - 338 - 1753	CLAM STRIP BRD PRE-FRIED CAPT 6 OZ
8905-01 - 342 - 8122	PORK CHOP CNTR CUT PREMIUM HOR 5 OZ
8905-01 - 369 - 4422	CHICKEN BREAST BNLS SKNLS 4 OZ
8905-01 - 369 - 5092	TURKEY GROUND BIL-MAR 10#
8905-01 - 375 - 4382	CATFISH SHANK FILLET BRD IQF S 4 OZ
8905-01 - 388 - 1064	CHICKEN FAJITA BREAST STRIPS T 5 LB BA
8905-01 - 388 - 1666	TURKEY ROAST RAW NETTED LONGMO 10# AVG
8905-01 - E09-0007	MEATBALLS IQF 1 OZ WALTHAM/ZE 10 LB
8905-01 - E09-0096	BEEF STEAK T-BONE 8 OZ IMPS117 10 LB
8905-01 - E09-0104	POLLOCK STICKS-BRD P/C CN FRIO 10 LB
8905-01 - E09-0111	SCALLOPS BREADED 26/30 COMSOUR 3 LB
8905-01 - E09-0116	PORK RIB PATTIE BNLS P/C JTM 3.2 OZ
8905-01 - E09-0117	TURKEY SAUSAGE LINK RAW 1 OZ H 1 OZ
8905-01 - E09-0119	CHICKEN BREAST RAW BRD B-FLY 5 10 LB
8905-01 - E09-0122	TURKEY BRST RAW BONELESS HORM 9# AVG
8905-01 - E09-0126	WHITING WEDGE BAT/DIP DF/OR CN 3 OZ
8905-01 - E09-0127	CRAB FLAKES IMIT SEA SHELLS T 2.5 LB
8905-01 - E09-0458	BEEF CUBED STEAK (TENDER FLAKE 4 OZ
8905-01 - E09-0461	FLANKSTEAK -FZ-PEELED USC 193 1.8# AV
8905-01 - E09-0544	PEPPERONI SLICED 16/OZ HORMEL 25# BUL
8905-01 - E09-0545	PORK ITALIAN STYLE TOPPING PIZ 5 LB BA
8905-01 - E09-1023	CHICKEN QUARTERS IQF NA 8.75 OZ
8905-01 - E09-1139	INSIDE ROUND -FZ- BNLS USC 168 18# & U
8905-01 - E09-1257	HAM TURKEY EURO SMOKED HORMEL 6# AVG
8905-01 - E09-1480	RIBEYE STEAK VAC-PAC NR 6# NA 4 OZ
8905-01 - E09-1600	CHICKEN WING IQF 1ST JOINT P P 5 LB BA
8905-01 - E09-1713	CHICKEN BREAST BNLS SKNLS B-FL 6 OZ
8905-01 - E09-1758	HAM SHAVED SMOKED 95%FF LAND-O 5#
8905-01 - E09-1809	HAM SLICED APPROX .5 OZ 95%FF 2 LB
8905-01 - E09-1818	BEEF PUB BURGER HOMESTYLE WIDE 4 OZ
8905-01 - E09-1860	SAUSAGE LINK HORMEL *SPECIAL R 1 OZ
8905-01 - E09-1968	WINGS HOT DEMONS BRD P/C NA 5 LB BL
8905-01 - E09-2126	BEEF STK CRISPY CNTRY FRY P/C 2.4 OZ
8905-01 - E09-2220	BEEF STK SLI 80/20 STEAK-EZE 4 OZ
8905-01 - E09-2242	SPLIT BEEF TOPRD P/C SELECT DR 10# AVG
8905-01 - E09-2245	CLAM STRIP BRD IQF NA 6 LB
8905-01 - E09-2251	HAM BNLS FULLY COOKED MENU MAS 10# AVG
8905-01 - E09-2254	GROUND BEEF 80/20 OMNI 10#
8905-01 - E09-2286	CHICK BREAST FILLET NAT PRE-BR 5.3 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8905-01 - E09- 2287	CHICKEN 8 PC CUT 2.5-2.75# RPC 2 PER B
8905-01 - E09- 2290	PORK LOIN WHOLE BNLS NETTED HO 12# AVG
8905-01 - E09- 2331	BRISKET -FZ- BNLS 120 PACKERLA 8# & UP
8905-01 - E09- 2335	TURKEY ROLL WHITE LONGMONT 10#
8905-01 - E09- 2533	SALISBURY STEAK P/C CHAR-MARK 2.25 OZ
8905-01 - E09- 2689	BACON SHINGLE STYLE 18/22 HORM 15 LB
8905-01 - E09- 2700	STRIPLOIN -FZ- 1X1 NR BNLS 180 13# & U
8905-01 - E09- 2703	PORK SPARERIB 3.5 LB & DN HORM 3.3# AV
8905-01 - E09- 2814	BEEF PATTIE CHICKEN FRY P/C NA 4 OZ
8905-01 - E09- 2839	STEAMSHIP ROUND USC BN-IN IBP 65#
8905-01 - E09- 2969	STRIPLOIN -FZ- 1X1 USC 180A IB 13# & U
8905-01 - E09- 2970	BEEF SHORTLOIN -FZ- USC 173 IB 20# AVG
8905-01 - E09- 2972	RIBEYE LIP-ON -FZ- USC 112A IB 12# & D
8905-01 - E09- 3006	SALMON CHUM SOUND BEAUTY/PINK 14.75 O
8905-01 - E09- 3202	CHICKEN FILLET BREADED 5OZ P/C 40 LB
8905-01 - E09- 3225	POLLOCK SHIMS CAPTAIN D'S 49 LB
8905-01 - E09- 3265	GYRO SLICES PRECOOKED 100%BEEF 3.5 OZ
8905-01 - E09- 3284	TENDERLOIN PSMO 189A-NR-IBP 5# & UP
8905-01 - E09- 3335	POLISH KIELBASA 5/1 SKNLS LNK 3.2 OZ
8905-01 - E09- 3452	GROUND BEEF 81/19 FINE IBP 10# AVG
8905-01 - E09- 3522	HAM COUNTRY WHO SLI CLIFTY FAR 14/18#
8905-01 - E09- 3893	HAM HONEY CURED BONE-IN SPIRAL 8# AVG
8905-01 - E09- 3907	HAM TURKEY DICED 1/4" LOF 10#
8905-01 - E09- 4107	CHUCKWAGON STEAK 4/1 NA 4 OZ
8905-01 - E09- 4143	PRIME RIB FRESH CKD RARE USC B 13# AVG
8905-01 - E09- 4314	CRAB KING 16-20 LEG & CLAW 20 LB
8905-01 - E09- 4559	CRAB SNOW CLUSTERS OPILIO 5-8 20 LB
8905-01 - E09- 4589	BOLOGNA ROLL TURKEY L.O.F 4.5" 16# AVG
8905-01 - E09- 4840	TURKEY BRST CKD 99% LEAN BLUE 8 LB AV
8905-01 - E09- 5281	GROUND BEEF W/TVP NA 10# BUL
8905-01 - E09- 5938	BACON LAYOUT 18/22 GRDDL MSTR H 15 LB
8905-01 - E09- 6038	BOLOGNA JUMBO ROLL ALL-MEAT FI 14# AVG
8905-01 - E09- 6799	BEEF PEPPER STEAK NA 4 OZ
8905-01 - E09- 6910	FRANKS TURKEY 8/1 LONGMONT 5 LB
8905-01 - E09- 6945	PRIME RIB NR CKD RARE HORMEL 12# AVG
8905-01 - E09- 7125	PORK RIB LOINBACK (BABY BACK) 2.0-2.2
8905-01 - E09- 7391	CHICKEN FRYZ BRD P/C W/BAGS CN 5 LB
8905-01 - E09- 7875	SAUSAGE PATTIE LOW SALT WHO/HO 2 OZ
8905-01 - E09- 8316	CHICKEN BBQ TUBS SMITHFIELD 5#TUBS
8905-01 - E09- 8542	BEEF BRISKET SMITHFIELD 5#
8905-01 - E09- 8845	SHRIMP-BRD BUFFET STYLE 50/60 10 LB
8905-01 - E09- 9015	BEEF PATTIE WIDE DIAMETER NA 4 OZ
8905-01 - E09- 9221	SAUSAGE PATTIE COUNTRY STYLE Z 3 OZ
8905-01 - E19- 0366	BACON SLICED CURED SHINGLED IM 1 LB
8905-01 - E19- 0566	TURKEY ROAST RAW NETTED BIL-MA 14 # AV

KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8905-01 - E19- 0759	MEATBALLS ITALIAN 1 OZ ROSINA 10 LB
8905-01 - E19- 0782	PORK RIB PATTIE P/C WEBBER 3 OZ
8905-01 - E19- 1043	HAM PIT CKD OLD TYME CARVING H 12# AVG
8905-01 - E19- 1138	CHICKEN PULLED IQF 20/80 KOCH 5 LB
8905-01 - E19- 1153	TUNA CHUNK LT.W COS U 00385 DO 66.5 OZ
8905-01 - E19- 1290	ROAST BEEF DELI WELL DONE NA 7-10#
8905-01 - E19- 1364	BEEF PUB BURGER HOMESTYLE NA 4 OZ
8905-01 - E19- 1723	CORNED BEEF SHAVED 97%FF LAND- 5 LB
8905-01 - E19- 2039	CHICKEN BRST BNLS SKNLS 12-14 10# BG
8905-01 - E19- 3104	BEEF BBQ SHREDDED TUBS 5#TUBS
8905-01 - E19- 4103	PORK BBQ TUBS 5#TUBS
8905-01 - E59- 0029	WIENER ALL-MEAT 8/1 CN ARMOU 2 OZ
8905-01 - E59- 1425	SAUSAGE ITAL PEP & ONION 5/1 R 12 LB
8905-01 - E59- 1429	SAUSAGE ITALIAN BANQUET 5/8" R 12 LB
8905-01 - E59- 2136	TURKEY BURGER MED PEPP/GARLIC 5.33 OZ
8905-01 - E59- 2986	CHICKEN TENDERLOIN HOMESTYLE B 5 LB
8905-01 - E59- 2987	BREAST TENDERS BRD 1.5 OZ AVG 10 LB
8905-01 - E59- 2998	BREAST FILLET NAT BRD PRE-BRWN 4 OZ
8905-01 - E59- 3722	HAM SHANKS BRYANS 6.5 LB
8905-01 - E59- 3726	CHICKEN BURGER TYSON 4 OZ
8905-01 - E59- 4180	SAUSAGE ITALIAN W/CHEESE COIL 6 OZ
8910-00 - 043- 3198	EGGS GRADE 'A' MEDIUM DOZ
8910-00 - 383- 7910	CHEESE CREAM PLAIN COMSOURCE ( 3# LOAF
8910-00 - 584- 6431	CHEESE SWISS AMERICAN COMS 5# LOAF
8910-00 - 616- 0038	BUTTER SOLIDS 93 SCORE 'AA' CS 1#
8910-00 - 616- 0051	EGGS TABLE RDY GABLE TOP PAP ( 2 LB
8910-00 - 656- 0993	CHEESE AMERICAN 160 PROC SLI C 5#
8910-00 - 782- 2837	CHEESE MOZZARELLA SHRED LMPS C 5#
8910-00 - 782- 3765	CHEESE PARMESAN GRATED CS 1#
8910-00 - 935- 6776	BUTTER REDDIES SALTED 90 CT CO 15#
8910-01 - 037- 9367	CHEESE CHED MILD REG SHRED CS 5#
8910-01 - 210- 4381	CHEESE CREAM PLAIN CS (U) 1 OZ CU
8910-01 - 210- 4382	EGGS GRADE 'A' MEDIUM DOZ
8910-01 - 312- 6249	EGGS BREAKFAST DELIGHT PAPETTI 5#
8910-01 - E09- 0018	EGGS BEATERS FLEISCHMANN'S 316 2#
8910-01 - E09- 0133	CHEESE MOZZARELLA SHRED LMPS 5#
8910-01 - E09- 0137	MILK LOW FAT 2% FLAV-O-RICH-MI HPT
8910-01 - E09- 0138	MILK CHOCOLATE LOW FAT MILITAR HPT
8910-01 - E09- 0864	SOUR CREAM CULTURED 1 OZ
8910-01 - E09- 0995	CHEESE SWISS 120 PROC SLI 5#
8910-01 - E09- 1024	MILK INSTANT POWDERED NON-FAT 5 LB
8910-01 - E09- 1317	EGGS OMELETTE CHEESE PAPETTI'S 3.50 OZ
8910-01 - E09- 1367	SOUR CREAM CULTURED BILTMORE 5 LB
8910-01 - E09- 1412	YOGURT MIX STRAWBERRY S-C (U) 1 GAL
8910-01 - E09- 1414	YOGURT MIX BUTTER PECAN N/F 1 GAL

**KENTUCKY/TENNESSEE - SOUTHEAST REGION**

STOCK NUMBER	ITEM DESCRIPTION
8910-01 - E09- 1462	YOGURT MIX PEANUT BUTTER (U) 1 GAL
8910-01 - E09- 1495	YOGURT MIX PEACH N/F S-C (U) 1 GAL
8910-01 - E09- 1689	COTTAGE CHEESE LOWFAT BILTMORE 5#
8910-01 - E09- 1804	EGGS TABLE READY PAPETTI (OUP) 20# BAG
8910-01 - E09- 1830	MILK LOW FAT 2% FLAV-O-RICH 5-GAL
8910-01 - E09- 2065	YOGURT MIX VANILLA DRY USA 6 LB
8910-01 - E09- 2066	YOGURT MIX CHOC DRY USA 6 LB
8910-01 - E09- 2085	EGGS DICED IQF FROZEN PAPETTI' 5#
8910-01 - E09- 2086	EGGS WHOLE DRIED PAPETTI'S (OU 3 LB
8910-01 - E09- 2087	EGGS HARD COOKED (DRY PACK)PAP 6 CT
8910-01 - E09- 2436	CHEESE MOZZARELLA LOW MOIST 5# AVG
8910-01 - E09- 2469	ICE CREAM VAN 4 OZ CUP TRAUTH 24 CT
8910-01 - E09- 2470	ICE CREAM STRWBRY 4 OZ CUP 24 CT
8910-01 - E09- 2471	ICE CREAM CHOC 4 OZ TRAUTH 24 CT
8910-01 - E09- 2555	CHEESE AMER 120 SLI COMSOURCE 5#
8910-01 - E09- 2914	EGGS SCRAMBLED W/MILK PAP (OUD 5# BG
8910-01 - E09- 3199	ICE CREAM SOFT MIX CHOCOLATE 1-GAL
8910-01 - E09- 3200	ICE CREAM SOFT SERVE MIX VANIL 1-GAL
8910-01 - E09- 4097	EGGS PATTIE SCRAMBLED PAPETTI' 1 3/4 O
8910-01 - E09- 4135	MILK LOW FAT 1% CHOCOLATE MILI 5-GAL
8910-01 - E09- 4291	MILK INSTANT DRY NON-FAT MAPLE 25 LB
8910-01 - E09- 4300	EGGS GRADE 'A' LARGE DOZ
8910-01 - E09- 4863	EGGS ANGEL WHITES PAPETTI'S (O 5#
8910-01 - E09- 4983	SHERBERT ORANGE CUP 4 OZ 24 CT
8910-01 - E09- 5229	EGGS GRADE 'A' LARGE CTN DOZ
8910-01 - E09- 5269	YOGURT PEACH YOPLAIT 6 OZ
8910-01 - E09- 8139	CHEESE SHRED BLEND 80M/10YC/10 5#
8910-01 - E19- 0923	ICE CREAM SANDWICH BULK TRAUTH 24 CT
8910-01 - E19- 1355	CHEESE PARMESAN GRATED CS 5#
8910-01 - E19- 2874	ICE CREAM SANDWICH BULK TRAUTH 24 CT
8910-01 - E59- 2479	ICE CREAM MIX CHOC DRY FROSTLI 6 LB
8910-01 - E59- 2480	ICE CREAM MIX VANILLA DRY FROS 6 LB
8915-00 - 007 - 5309	PEAS BLACKEYED FCY BUSH/COMSOU 10
8915-00 - 044 - 1918	HASHBROWNS SCORED LAYER PK GRI 3 OZ
8915-00 - 080 - 5179	FRENCH FRY 1/4 SS ULTRA FCY EL 6 LB
8915-00 - 085 - 1650	GRAPEFRUIT JUICE U/S (K) CS ME 46 OZ
8915-00 - 126 - 4060	APPLES SLICED WTR TRAD/CIT 10
8915-00 - 127 - 7984	LIMA BEANS BABY COMSOURCE/HT 2.5 LB
8915-00 - 127 - 7992	SPINACH LEAF SUPERIOR/PACKER 3 LB
8915-00 - 127 - 8018	CORN CUT COMSOURCE/HT 2.5 LB
8915-00 - 127 - 8021	PEAS GREEN COMSOURCE/HT 2.5 LB
8915-00 - 127 - 8272	APPLESAUCE FCY COMSOURCE MERIT 10
8915-00 - 127 - 8835	BEETS MEDIUM SLICED FCY COMS/ 10
8915-00 - 127 - 9282	PEAS SWEET TRADITIONAL 10
8915-00 - 128 - 1176	GREEN BEANS CUT COMSOURCE/HT 2 LB

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8915-00 - 130 - 6251	V-8 VEGETABLE JUICE 46 OZ
8915-00 - 133 - 5903	POTATOES-INST W/MILK&VITC TRIO 10
8915-00 - 139 - 7426	POTATOES-INST SLICED W/VITK IP 5 LB
8915-00 - 139 - 8523	CRANBERRY COCKTAIL FANCY HT 46 OZ
8915-00 - 143 - 0911	BLUEBERRIES CULT IQF FRUIT BEL 30 LB
8915-00 - 143 - 0931	SPINACH LEAF FCY BUSH/POPEYE 10
8915-00 - 143 - 0983	SUCCOTASH COMSOURCE/HT 2.5 LB
8915-00 - 143 - 0997	PEAS & CARROTS COMSOURCE/HT 2.5 LB
8915-00 - 162 - 5087	CARROTS SLICED CC COMSOURCE/HT 2 LB
8915-00 - 164 - 4162	GREENS CHOPED COLLARD COMS/CHI 3 LB
8915-00 - 183 - 7135	APPLE JUICE W/VIT-C PACKER/COM 6 OZ
8915-00 - 184 - 5601	PORK & BEANS FCY COMSOURCE 10
8915-00 - 191 - 3461	ONION RINGS BRD FORMED FFF 2 LB
8915-00 - 191 - 4709	PLUM HLVS PITTED PURPLE HS COM 10
8915-00 - 205 - 0938	PINEAPPLE JUICE PACKER/COMSOUR 6 OZ
8915-00 - 223 - 6090	TOMATO JUICE CAMPBELL 5.5 OZ
8915-00 - 241 - 2800	ORANGE JUICE U/S (K) CS MEDALL 46 OZ
8915-00 - 245 - 2295	PEARS SLICED LS COMSOURCE 10
8915-00 - 251 - 8068	CRANBERRY SAUCE JELLIED O/S 300
8915-00 - 252 - 3785	OKRA CUT IQF CHILL-RIPE 3 LB
8915-00 - 255 - 0523	TOMATO JUICE FCY COMSOURCE 46 OZ
8915-00 - 256 - 7993	V-8 VEGETABLE JUICE 5.5 OZ
8915-00 - 257 - 3947	CORN CUT W/K FANCY COMSOURCE 10
8915-00 - 286 - 5399	APRICOTS HLVS UNPLD LS 86/108 10
8915-00 - 286 - 5482	FRUIT COCKTAIL CHOICE LS COMSO 10
8915-00 - 404 - 6065	ASPARAGUS SPEARS MED FRUIT BEL 2.5 LB
8915-00 - 411 - 2677	GRAPE JUICE SWEETENED 3+1 30% 32 OZ
8915-00 - 437 - 7943	ORANGE JUICE CONC 100% 3+1 32 OZ
8915-00 - 465 - 1897	CORN GOLD CREAM TRADITIONAL 10
8915-00 - 551 - 0340	MUSHROOMS STEMS & PIECES MONTE 9 OZ
8915-00 - 577 - 4203	PEACHES SLICED YC LS TRADITION 10
8915-00 - 577 - 4526	LIMA BEANS GREEN FCY MED COMS/ 10
8915-00 - 582 - 4053	STRAWBERRIES SLICED4+1 MICH FB 6.5 LB
8915-00 - 582 - 4058	TOMATO PASTE 26% RED GOLD 12 OZ
8915-00 - 584 - 1647	APPLE JUICE FCY W/VIT C WHT HS 46 OZ
8915-00 - 584 - 2794	PEACHES HLVS CHOICE YC 30/35 L 10
8915-00 - 616 - 0223	PEARS HALVES LS 40/50 TRADITIO 10
8915-00 - 616 - 0229	SQUASH CROOK-NECK SLICED SUPER 3 LB
8915-00 - 616 - 4817	GREEN BEANS DIET CUT L.SOURCE/ 300
8915-00 - 616 - 4818	WAX BEANS FCY CUT COMSOURCE 10
8915-00 - 616 - 4820	GREEN BEANS 4 SV CUT B/L TRAD/ 10
8915-00 - 634 - 2436	CARROTS SLICED MED FCY COMS/VE 10
8915-00 - 782 - 3508	FRENCH FRY 3/8 SC GFR40 GOLDEN 5 LB
8915-00 - 851 - 6564	CRANBERRY SAUCE JELLIED COMSOU 10
8915-00 - 926 - 5936	GREENS MUSTARD CHOP C-RIPE/SHA 3 LB

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8915-00 - 926 - 5937	GRNS TURNIP CHOPW/TURNIP SUPR/ 3 LB
8915-00 - 926 - 6793	BEANS KIDNEY LIGHT RED FCY BUS 10
8915-00 - 935 - 6620	VEGETABLES MIXED 5 WAY COMSOUR 2.5 LB
8915-00 - 957 - 9558	SAUERKRAUT SHREDDED FCY COMSOU 10
8915-01 - 010 - 6334	ROUNABOUTS DFRY/BAKE LAMB 5 LB
8915-01 - 079 - 6946	BEAN SPROUTS LACHOY 10
8915-01 - 135 - 5787	CORN CÔB FCY HT/COMS 5.5 INC
8915-01 - 192 - 9173	ORANGE JUICE U/S CS 6 OZ
8915-01 - 336 - 2898	CORN CUT COMSOURCE/HT 20 LB
8915-01 - 336 - 2899	PEAS GREEN COMSOURCE/HT 20 LB
8915-01 - 336 - 2900	GREEN BEANS CUT COMSOURCE/HT 20 LB
8915-01 - 363 - 8854	FRIES SPIRALS PLAIN SKIN ON MC 4 LB
8915-01 - 373 - 4978	TOMATOES DICED J COMSOURCE/DM 10
8915-01 - E09- 0160	FRIES SEASONED TWISTER LAMBS 4 LB
8915-01 - E09- 0161	PUMPKIN FCY OWATONNA 10
8915-01 - E09- 0162	THREE BEAN SALAD FCY 02398 DEL 10
8915-01 - E09- 0178	LEMON JUICE FANCY HT 32 OZ
8915-01 - E09- 0547	OKRA CUT BREADED SOUTHERN FARM 20 LB
8915-01 - E09- 0704	CAULIFLOWER PICT-SWEET 2 LB
8915-01 - E09- 0709	VEGETABLES MIXED 4 WAY TRADITI 20 LB
8915-01 - E09- 0964	BEANS, WHITE NORTHERN 25 LB
8915-01 - E09- 0970	PEARS IRREGULAR LS TRADITIONAL 10
8915-01 - E09- 1085	TOMATO PASTE HUNTS 10
8915-01 - E09- 1120	YAMS WHOLE FCY 30/40 CT ALLEN 10
8915-01 - E09- 1206	PIMIENTOS UNPLD DICED RED DUNB 7 OZ
8915-01 - E09- 1213	ONIONS DEHYDRATED CHOPPED COMS 3 LB
8915-01 - E09- 1220	BEANS, PINTO 25 LB
8915-01 - E09- 1416	HASHBROWN POT-INST REDI-SHRED 2.5 LB
8915-01 - E09- 1637	MARASCHINO CHERRIES MED WHL CS 1/2 GAL
8915-01 - E09- 1643	RAISINS SEEDLESS PACKER 15 OZ
8915-01 - E09- 2060	CORN MINICOB HTY/TRAD 3 INCH
8915-01 - E09- 2062	VEGETABLES CALIFORNIA BLEND SF 2 LB
8915-01 - E09- 2339	GARBANZO BEANS FCY COMSOURCE 10
8915-01 - E09- 2432	PEACHES SLICED IRREGULAR LS PR 10
8915-01 - E09- 2588	PINEAPPLE CHUNKS JCE HAWAIIAN 10
8915-01 - E09- 2817	ZUCCHINI SLICED COMSOURCE 3 LB
8915-01 - E09- 3155	GRAPE JUICE BIB 10% 5+1 LEMON- 3 GAL
8915-01 - E09- 3156	APPLE JUICE BIB 50% 5+1 LEMON 3 GAL
8915-01 - E09- 3157	ORANGE JUICE BIB 60% 5+1 LEMON 3 GAL
8915-01 - E09- 3158	CRANBERRY SELECT BIB 5+1 LEMON 3 GAL
8915-01 - E09- 3209	FRUIT PUNCH 5X1 MINUTE PK 90 OZ
8915-01 - E09- 3243	FRIES SEASONED WEDGE 8 CUT MCX 5 LB
8915-01 - E09- 3556	PEPPERS JALAPENO SLICED CS 1 GAL
8915-01 - E09- 3786	VEGETABLES MIXED FCY COMS/VEG- 10
8915-01 - E09- 3787	CARROTS DICED FCY COMSOURCE 10

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8915-01 - E09- 4134	PINEAPPLE CRUSHED JCE HAWAIIAN 10
8915-01 - E09- 4153	VEGETABLES CALIF/FLORENTINE BL 20 LB
8915-01 - E09- 4304	PRUNES PITTED 140/160 WATER PA 10
8915-01 - E09- 4337	CARROTS SLICED SC SUPERIOR FOO 20 LB
8915-01 - E09- 4340	BEANS VEGETARIAN FCY ALLEN/BUS 10
8915-01 - E09- 4565	PEAS & CARROTS COMSOURCE/HT 20 LB
8915-01 - E09- 4566	BROCCOLI CUTS SUPERIOR/COMS/PA 20 LB
8915-01 - E09- 4617	BROCCOLI SPEARS SF/COM/PACKER 2 LB
8915-01 - E09- 5080	ORANGE/GUAVA/PASSION JUICE 5X1 90 OZ
8915-01 - E09- 5128	ONION RINGS BRD CHILL-RIPE 10 LB
8915-01 - E09- 5142	HASHBROWN TATER WEDGES 2 OZ LA 5 LB
8915-01 - E09- 5327	MUSHROOMS BREADED MOORE'S 2.5 LB
8915-01 - E09- 5987	GRAPEFRUIT JUICE 5X1 MIN PAK 90 OZ
8915-01 - E09- 6388	BRUSSEL SPROUTS-MEDIUM PICT-SW 2.5 LB
8915-01 - E09- 7169	ORANGE VALNCIA JUICE BIB 100%4 3 GAL
8915-01 - E09- 7749	CRANBERRY DRINK 5X1 MIN PAK 15 90 OZ
8915-01 - E09- 8551	MUSHROOMS BRD FFF 4 LB
8915-01 - E09- 9000	TOMATOES WHO PEELED TRADITIONA 10
8915-01 - E09- 9627	PEAS & DICED CARROTS FCY COMSO 10
8915-01 - E19- 0418	MUSHROOMS STEMS & PIECES MONTE 16 OZ
8915-01 - E19- 0784	PINEAPPLE SLI J 55/60 HAWAIIAN 10
8915-01 - E19- 0917	APPLE MANGO PAPAYA PEACH BIB 1 3 GAL
8915-01 - E19- 1104	BROCCOLI CUTS IQF PICT-SWEET 2.5 LB
8915-01 - E19- 1222	PINEAPPLE TIDBITS JCE HAWAIIAN 10
8915-01 - E19- 2106	TATER PUFFS FRY OR BAKE LAMBS 5 LB
8915-01 - E19- 3230	GRAPEFRUIT SECTIONS J CHOICE C 46 OZ
8915-01 - E59- 0151	POTATOES DICED FRESH N STAR 20#
8915-01 - E59- 0152	POTATOES SLICED FRESH N STAR 20#
8915-01 - E59- 0574	FRENCH FRY 1/4 SS GFR01 GOLDEN 4.5 LB
8915-01 - E59- 2178	APPLE JUICE 6+1 MINUTE PAK 90 OZ
8915-01 - E59- 2179	ORANGE JUICE 5+1 MINUTE PK 90 OZ
8915-01 - E59- 2596	FRIES CRISSCUT LAMB 4.5 LB
8920-00 - 043- 5352	TACO SHELLS LOS AMIGOS 200 CT
8920-00 - 044- 0585	CRACKERS WHEAT WHOLEGRAIN K 50 2 CT
8920-00 - 044- 0670	CHEESECAKE MIX LASCO 4 LB
8920-00 - 080- 6065	CAKE MIX POUND GEN-MILLS 11162 5 LB
8920-00 - 080- 6076	PANCAKE/WAFFLE MIX REGULAR ARC 4 LB
8920-00 - 080- 9096	TORTILLA FLOUR 10" D/C JUAREZ 12 CT
8920-00 - 125- 9401	RICE KRISPIES KELLOGGS 7 /8 OZ
8920-00 - 125- 9441	SPAGHETTI LONG 20" CS/HT 20 LB
8920-00 - 126- 3388	EGG NOODLES WIDE 1/4 PATRIA/IT 10 LB
8920-00 - 127- 8938	ALL-BRAN KELLOGGS 1 3/4 O
8920-00 - 132- 7782	ASSORTED CEREAL KELLOGGS VARIOUS
8920-00 - 138- 2519	PIE CRUST GRAHAM RTU KEEBLER 9 INCH
8920-00 - 160- 6165	CORN STARCH ARGO 1 LB

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8920-00 - 164 - 0448	RAISIN BRAN KELLOGGS 1 3/8 O
8920-00 - 173 - 2463	SALTINES PREM NABISCO 1666-4 2 CT
8920-00 - 222 - 0801	CHOW MEIN NOODLES LACHOY 10
8920-00 - 223 - 5414	COOKIE FIG NEWTON NABISCO 1579 2 CT
8920-00 - 223 - 5415	COOKIE WAFERS VANILLA 408-65 5 LB
8920-00 - 238 - 9970	BATTER FISH & CHIP ALL PURPOSE 5 LB
8920-00 - 462 - 9086	OATS QUICK W/SALT QUAKER 43353 1.5 OZ
8920-00 - 464 - 2151	PRODUCT 19 KELLOGGS 1-1/16
8920-00 - 559 - 6864	SALTINES ZESTA KEEBLER 01446 4 CT
8920-00 - 616 - 0044	COOKIE OREO (336CT APPROX) 935 5 OZ
8920-00 - 924 - 7627	CORN POPS SWEETENED BOWL PACK 3/4 OZ
8920-00 - 924 - 7630	SMACKS SWEETENED BOWL PACK KE 7/8 OZ
8920-00 - 940 - 7142	FROSTED FLAKES BOWL PACK HOSP 1 OZ
8920-01 - 066 - 8209	SANDWICH POCKETS WHITE 2.25 OZ
8920-01 - 079 - 1583	FARINA CREAMY WHEAT MAYPO 4305 28 OZ
8920-01 - 079 - 1585	GRITS QUICK 3-MIN ENRICHED 24 OZ
8920-01 - 128 - 4701	CAKE MIX CARROT CS 5 LB
8920-01 - 155 - 9425	COOKIE OREO NABISCO 4 CT
8920-01 - 200 - 1644	CRACKERS ASST Q CRACKER BARREL 2 CT
8920-01 - 208 - 9338	CHEESECAKE NY STYLE ADAM MATTH 64 OZ
8920-01 - 255 - 0438	CAKE MIX YELLOW CS 5 LB
8920-01 - 268 - 1927	CROUTONS SEASONED BROWN BERRY 10 LB
8920-01 - 318 - 7443	FETTUCCHINE 10" R&F 02147 20 LB
8920-01 - 364 - 8964	GRANOLA LOW FAT CEREAL KELLOGG 1 1/2 O
8920-01 - 375 - 8585	FORTUNE COOKIES 1DZ
8920-01 - 419 - 1081	MACARONI ELBOW PATRIA/ITALIANO 20 LB
8920-01 - 421 - 5826	FLOUR PLAIN SCOTT'S LEADER 5 LB
8920-01 - E09 - 0200	CAKE MIX GINGERBREAD ARC 5 LB
8920-01 - E09 - 0201	CAKE MIX SPICE CS 5 LB
8920-01 - E09 - 0202	CAKE MIX WHITE CS 5 LB
8920-01 - E09 - 0211	GRAHAM CRUMBS KEEBLER 15347 10 LB
8920-01 - E09 - 0215	SPIRALS TRI-COLORED CS/HT 10 LB
8920-01 - E09 - 0227	PIE BLUEBERRY 10" UNBAK COMS 46 OZ
8920-01 - E09 - 0230	PIE APPLE DUTCH 10" UNBAK COMS 46 OZ
8920-01 - E09 - 0235	CORNMEAL SELF RISING WHITE LIL 5 LB
8920-01 - E09 - 0236	BISCUIT MIX BUTTERMILK AWO CS 5 LB
8920-01 - E09 - 0242	CORNBREAD MIX YELLOW WEISENBER 5 LB
8920-01 - E09 - 0243	CORNMEAL WHITE SELF RISING SCO 25 LB
8920-01 - E09 - 0248	RICE LONG GRAIN & PARBOILED PR 25 LB
8920-01 - E09 - 0388	SHEET CAKE BANANA ICED 12X16 S 69 OZ
8920-01 - E09 - 0389	SHEET CK C/ICED DBL 12X16 AWRE 76 OZ
8920-01 - E09 - 0390	SHEET CK COCONUT ICED 12X16 AW 78 OZ
8920-01 - E09 - 0391	SHEET CK FRSTY ORANGE 12X16 CO 76 OZ
8920-01 - E09 - 0419	HUSHPUPIES 28-32/LB COMSOURCE 10 LB
8920-01 - E09 - 0441	PIE COCONUT MERINGUE GRMT 10" 46 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8920-01 - E09- 0444	PIE BERRY LITE 9"(BLU,BLK,RASP 36 OZ
8920-01 - E09- 0447	PIE SHELLS UNBAKED WICKS 9 IN
8920-01 - E09- 0550	PIE LEMON MERINGUE GOURMET 10" 46 OZ
8920-01 - E09- 0552	DANISH ASST ROUND I/W COMS (UD 2.75 OZ
8920-01 - E09- 0553	BAGELS PLAIN BAGEL BAY 4 OZ
8920-01 - E09- 0717	HONEY GRAHAM CRACKERS MAID 2 CT
8920-01 - E09- 0831	BAGELS CINN RAISIN BAGEL BAY 4 OZ
8920-01 - E09- 0833	PIE APPLE PREBAKED 10" COMSOUC 36 OZ
8920-01 - E09- 0835	PIE CHERRY P/B LATT CRUST 10" 38 OZ
8920-01 - E09- 0836	PIE PEACH PREBAKED 10" COMSOUR 36 OZ
8920-01 - E09- 0837	PIE PUMPKIN PREBAKED 10" COMSO 38 OZ
8920-01 - E09- 0841	SHEET CAKE CARROT ICED 12X16 C 84 OZ
8920-01 - E09- 0844	PIE CHOC CREAM 10" COMSOURCE 27 OZ
8920-01 - E09- 0846	PIE MINCE 10" UNBAKE COMSOURCE 46 OZ
8920-01 - E09- 1032	BROWNIE MIX CS 5 LB BG
8920-01 - E09- 1084	ROLL MIX W/YEAST CS 5 LB
8920-01 - E09- 1098	PIE COCONUT CREAM 10" COMSOURC 27 OZ
8920-01 - E09- 1171	HOAGIE ROLL FULLY BAKED SLICED 6 IN
8920-01 - E09- 1172	HOAGIE ROLL UNSLI FULLBAKE 8 IN
8920-01 - E09- 1173	ROLLS KAISER 4" SLICED MRS SMI 20 CT
8920-01 - E09- 1194	OATS QUICK HOSPITALITY 42 OZ
8920-01 - E09- 1223	FLOUR PLAIN PREM SCOTTS LEADER 25 LB
8920-01 - E09- 1261	CAKE CHOCOLATE THUNDER SWEET S 9"
8920-01 - E09- 1274	PIE PECAN PREBAKED 10" COMSOUR 36 OZ
8920-01 - E09- 1309	CROISSANT-BUTTER P/BAKE COMS 3 OZ
8920-01 - E09- 1482	TORTILLA CORN 6" THIN JUAREZ 12 DOZ
8920-01 - E09- 1488	COOKIE DOUGH OATMEAL RAISIN RI 1 OZ
8920-01 - E09- 1535	PIE APPLE 10" UNBAKED CHEF PIE 46 OZ
8920-01 - E09- 1650	CORNMEAL SELF RISING WHITE LIL 5 LB
8920-01 - E09- 1667	BAGELS BLUEBERRY UNSLI LENDERS 4 OZ
8920-01 - E09- 1668	MUFFIN MIX BLUEBERRY (IMIT) CS 5#
8920-01 - E09- 1741	CAKE MIX DEVILS FOOD ARC 5 LB
8920-01 - E09- 1755	PIE SWEET POTATO PREBAKED 10" 36 OZ
8920-01 - E09- 1839	SALTINES ZESTA KEEBLER 1008 2 CT
8920-01 - E09- 1908	CEREAL BARS RICE KRISPIES TREA 20 CT
8920-01 - E09- 1954	SHEET CK CHOC UNICED 8X12 AWRE 24 OZ
8920-01 - E09- 1967	PANCAKE MIX COMPLETE BM PIONEER 5 LB
8920-01 - E09- 1978	COOKIE LORNA DOONE SHORTBREAD 1 OZ
8920-01 - E09- 1985	RITZ BITS CHEESE NABISCO 1.75 OZ
8920-01 - E09- 2076	CORN FLAKES BOWL PACK KELLOGG 3/4 OZ
8920-01 - E09- 2078	COCOA KRISPIES SWEETENED KELLO 1 OZ
8920-01 - E09- 2100	APPLE JACKS KELLOGGS 1# 15 O
8920-01 - E09- 2101	FROOT LOOPS KELLOGGS 1# 15 O
8920-01 - E09- 2104	CAPTAIN CRUNCH QUAKER 34 OZ
8920-01 - E09- 2108	ROLLS DINNER 2.5" PREBAK AWREY .08 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8920-01 - E09- 2298	GRITS QUICK ENRICHED QUAKER 04 5 LB
8920-01 - E09- 2299	LASAGNA RIBBED 10" R&F 1159 10 LB
8920-01 - E09- 2300	PIE CHOC CHIP PECAN PREBAKED C 32 OZ
8920-01 - E09- 2346	SHT CK UNICED SPONGE 12X16 AWR 48 OZ
8920-01 - E09- 2347	SHEET CK YELLOW W/ICED 12X16 C 76 OZ
8920-01 - E09- 2349	SALTINES CRCKERS NABISCO 1520- 4 CT
8920-01 - E09- 2351	BISCUIT BUTTER FLAV 10 CT TEXA 12 OZ
8920-01 - E09- 2543	RITZ BITS PEANUT BUTTER NABISC 1.75 OZ
8920-01 - E09- 2622	ROTINI RAINBOW SPIRALS .35 R&F 10 LB
8920-01 - E09- 2785	COBBLER BLACKBERRY COUNTRY KIT 6#
8920-01 - E09- 2786	COBBLER APPLE COUNTRY KITCHEN 6#
8920-01 - E09- 2824	CINNAMON TOAST CRUNCH BOWLPK 1 OZ
8920-01 - E09- 2827	FROOT LOOPS SWEETENED KELLOGG 3/4 OZ
8920-01 - E09- 2832	LUCKY CHARMS BOWL PACK GM 1 OZ
8920-01 - E09- 2874	PASTA SHELLS SMALL CS/HT 20 LB
8920-01 - E09- 2892	DANISH CHEESE ROUND I/W AWREY 2.75 OZ
8920-01 - E09- 3000	BAGELS ASST PACK BAGEL BAY 4 OZ
8920-01 - E09- 3029	FROSTED FLAKES BOWL PACK KELL 1 OZ
8920-01 - E09- 3136	HOMINY GOLDEN FCY ALLEN/BUSH 10
8920-01 - E09- 3148	RAISIN BRAN KELLOGGS 3.5#
8920-01 - E09- 3411	PIE BOSTON CREME 10" COMSOURCE 30 OZ
8920-01 - E09- 3425	PIE PEACH 10" UNBAKE COMSOURCE 46 OZ
8920-01 - E09- 3444	BREAD STICKS P/B 1.8 OZ PLAIN 7.5 IN
8920-01 - E09- 3543	RICE INSTANT UNCLE BENS 24 OZ
8920-01 - E09- 3662	BAGELS PLAIN UNSLI LENDERS 4 OZ
8920-01 - E09- 3663	BAGELS CINN RAISIN UNSLI LENDE 4 OZ
8920-01 - E09- 3672	GRANOLA BAR CHEWY CHOC CHIP QU 24 CT
8920-01 - E09- 3713	MUFFIN MIX BASIC GM 5#
8920-01 - E09- 4175	SPAGHETTI SURFINE 32 OZ
8920-01 - E09- 4242	RICE KRISPIES KELLOGGS 27 OZ
8920-01 - E09- 4244	FROSTED FLAKES KELLOGGS 2# 8 OZ
8920-01 - E09- 4278	CEREAL BARS STRAWBERRY NUTRI-G 16 CT
8920-01 - E09- 4279	CRUNCHEROOS KELLOGGS 02291 1# 10 O
8920-01 - E09- 4307	WAFFLE STIX CHEF AM BELGIAN CH 1.1 OZ
8920-01 - E09- 4399	CRISPIX KELLOGGS 30 OZ
8920-01 - E09- 4400	TOSTACO SHELLS (TACO BOATS) PV 200 CT
8920-01 - E09- 4460	CEREAL BARS APPLE/CINN NUTRI-G 16 CT
8920-01 - E09- 4461	CEREAL BARS BLUEBERRY NUTRI-GR 16 CT
8920-01 - E09- 4462	CEREAL BARS RASP NUTRI-GRAIN K 16 CT
8920-01 - E09- 4465	CEREAL BARS CHERRY NUTRI-GRAIN 16 CT
8920-01 - E09- 4466	POP-TART BLUEBERRY FROSTED 12 CT
8920-01 - E09- 4467	POP-TART STRAWERRY FROSTED KEL 12 CT
8920-01 - E09- 4558	BREAD CRUMBS JAPANESE (COARSE) 25 LB
8920-01 - E09- 4560	CORN STARCH TONES 21 OZ
8920-01 - E09- 4569	CRULLERS FRENCH RICHS 24CT

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8920-01 - E09-4570	DONUT PLAIN CAKE PREFRIED RICH 2 OZ
8920-01 - E09-4572	DONUT GLAZED YEAST RAISED M/SM 1.38 OZ
8920-01 - E09-4573	DONUT JELLY FILLED RICH 3.25 OZ
8920-01 - E09-4574	HONEY BUNS I/W HARVEST TIME (U 2.75 OZ
8920-01 - E09-4576	LONG JOHN BAVARIAN FILLED RICH 3 OZ
8920-01 - E09-4577	TURNOVER CHERRY GLZ P/C HOLLY 3 OZ
8920-01 - E09-4578	TURNOVER PEACH GLZ P/C HOLLY R 3 OZ
8920-01 - E09-4579	TURNOVER APPLE GLZ P/C HOLLY R 3 OZ
8920-01 - E09-4736	APPLE JACKS SWEETENED KELLOGGS 5/8 OZ
8920-01 - E09-4754	CONE CAKE SMALL DISP PAK KEEBL 92 CT
8920-01 - E09-4761	COOKIE CHOC CHIP GRANDMA'S 4" 2 CT
8920-01 - E09-5143	MOSTACCIOLI RIGATI RIDGED CS/H 20 LB
8920-01 - E09-5214	CINNAMON TOAST CRUNCH BULK GM 45 OZ
8920-01 - E09-5218	CHEERIOS GENERAL MILLS 5/8 OZ
8920-01 - E09-5284	FRENCH TOAST STICKS CHILL-RIPE 2 LB
8920-01 - E09-5613	COOKIE DOUGH CHOC CHIP SUPREME 1.5 OZ
8920-01 - E09-5617	COOKIE DOUGH OATMEAL RAISIN SU 1.5 OZ
8920-01 - E09-5618	COOKIE DOUGH W/CHOC MAC NUT SU 1.5 OZ
8920-01 - E09-5620	ROLL DOUGH SOFT DINNER COMSOUR 1.125 O
8920-01 - E09-5621	BREAD DOUGH MINI WHITE COMSOUR 6 OZ
8920-01 - E09-5622	BISCUIT DOUGH BAKING PWDR R/B 2.5 OZ
8920-01 - E09-5644	RICE LONG GRAIN & WILD UB 36 OZ
8920-01 - E09-5645	RICE LONG GRAIN & WILD GARDEN 36 OZ
8920-01 - E09-5660	RICE MEXICAN FIESTA UB 24 OZ
8920-01 - E09-5878	CONE CAKE MED DISP PK KEEBLER 88 CT
8920-01 - E09-6279	BREAD CRUMBS SEASONED G-DPT 3 LB
8920-01 - E09-6558	BAGELS CIN-RAISIN SLI 2.5 OZ L 6 CT
8920-01 - E09-6765	PIE CHERRY 10" UNBAKE COMSOURC 46 OZ
8920-01 - E09-7068	DEMI-DANISH RASPBERRY SL 1.25 OZ
8920-01 - E09-7069	DEMI-DANISH CINNAMON RAISIN SL 1.29 OZ
8920-01 - E09-7070	DEMI-DANISH PECAN SL 1.25 OZ
8920-01 - E09-7071	DEMI-DANISH APPLE SL 1.29 OZ
8920-01 - E09-7072	DEMI-DANISH CHEESE SL 1.29 OZ
8920-01 - E09-7434	WAFFLE HOMESTYLE EGGO 1.3 OZ
8920-01 - E09-7482	COOKIE FUDGE CHOC CHIP 4" GRAN 2 CT
8920-01 - E09-7700	PUFF PASTRY SQUARES 5X5 2 OZ
8920-01 - E09-8112	COOKIE MINI CHIPS AHOY! NABISC 1.5 OZ
8920-01 - E09-8306	RICE KRISPIES TREATS SHEET KEL 2 LB
8920-01 - E09-9360	MUFFINS BLUEBERRY SL 2 1/8 O
8920-01 - E09-9382	ROLL DOUGH CINNAMON RICH 2.25 OZ
8920-01 - E09-9385	CAKE GERMAN CHOC 3-LYR 9" AWRE 46 OZ
8920-01 - E09-9978	COOKIE GINGERSNAP NABISCO 16 OZ
8920-01 - E19-0026	FRENCH TOAST 1.5 OZ AUNT JEMIM 8 CT
8920-01 - E19-0424	COOKIE OATMEAL O F KEEBLER 460 10 LB
8920-01 - E19-0934	CHEEZ-IT SNACK CRACKERS SUNSHI 1.5 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8920-01 - E19- 1274	TART SHELLS GRAHAM KEEBLER #80 3 IN
8920-01 - E19- 1286	BARS FRUITCAKE 1 LB
8920-01 - E19- 3238	CAPELLINI ANGEL HAIR CS/HT 20 LB
8920-01 - E19- 4373	CAKE CARROT 16 SLI BUBBLES 60 OZ
8920-01 - E19- 4374	CAKE SNICKERS FUDGE CAKE BUBBL 68 OZ
8920-01 - E19- 4375	CAKE CHOC FUDGE DARK 16 SLI BU 64 OZ
8920-01 - E19- 4376	CAKE PINEAPPLE JAMICAN RUM 16 96 OZ
8920-01 - E19- 4377	CAKE STRAWBERRY AMARETTO BUBBL 72 OZ
8920-01 - E19- 4378	CAKE NEW ORLEANS BOURBON PECAN 64 OZ
8920-01 - E19- 4379	CAKE CARMEL APPLE TORTE 16 SLI 72 OZ
8920-01 - E19- 4380	CAKE PARTY 4" BUBBLES 4 IN
8920-01 - E19- 4381	PIE HILLBILLY 10" 16 SLI BUBBL 64 OZ
8920-01 - E19- 4382	PIE KEY LIME 10" 16 SLI BUBBLE 64 OZ
8920-01 - E19- 4473	CORN FLAKES KELLOGGS 1# 10 O
8920-01 - E59- 0048	MUFFIN MIX OAT BRAN GM 5#
8920-01 - E59- 1029	COOKIE PEANUTBUTTER O F KEEBLE 10 LB
8920-01 - E59- 1030	COOKIE SUGAR O F KEEBLER 46012 10 LB
8920-01 - E59- 1031	COOKIE CHOC CHIP O F KEEBLER 4 10 LB
8920-01 - E59- 1054	TART SHELLS PASTRY KEEBLER #34 3 IN
8920-01 - E59- 1113	COMPLETE BRAN FLAKES KELLOGGS 2# 11 O
8920-01 - E59- 1303	WAFFLE JUMBO 1.3 OZ AUNT JEMIM 8 CT
8920-01 - E59- 1406	BISCUIT P/B 3 IN SOUTH STYLE 2 OZ
8920-01 - E59- 1442	POP-TART BROWN/SUGAR CINN FROS 12 CT
8920-01 - E59- 1443	ASSORTMENT FAVORITE BOWL KELLO VARIOUS
8920-01 - E59- 1618	BAGELS CHOC CHIP BAGEL BAY 4 OZ
8920-01 - E59- 1903	CHEEZ-IT NACHO SUNSHINE 12280 1.5 OZ
8920-01 - E59- 2172	SNACK BAGS APPLE JACKS KELLOGG 1.6 OZ
8920-01 - E59- 2174	SNACK BAGS FROOT LOOPS KELLOGG 1.6 OZ
8920-01 - E59- 2176	SNACK BAGS CORN POPS KELLOGGS 1.6 OZ
8920-01 - E59- 2210	CEREAL BAR TWIST STRBRY/CREME 16 CT
8920-01 - E59- 2211	CEREAL BAR TWIST APPLE CIN/BWN 16 CT
8920-01 - E59- 2212	CEREAL BAR TWIST STRBRY/BLBRY 16 CT
8920-01 - E59- 3691	CEREAL BARS RICE KRISPIES P/BT 20 CT
8920-01 - E59- 4218	COBBLER PECAN GOOD OLD DAYS 5#
8920-01 - E59- 4219	SOUFFLE SWEET POTATO GOOD OLD 5#
8925-00 - 223- 5852	MIXED NUTS IN SHELL 50#
8925-00 - 256- 3814	PECAN PIECES FANCY MEDIUM 5#
8925-00 - 435- 7945	HONEY PP 11520 9 GR
8925-00 - 782- 2983	SYRUP POUCH MADERIA FARMS 1397 1.5 OZ
8925-00 - 782- 3318	CHOC CHIPS SEMI SWEET REAL HER 12 OZ
8925-00 - 935- 3260	FROSTING MIX CHOCOLATE COMSOUR 5 LB
8925-00 - 935- 3261	FROSTING MIX WHITE COMSOURCE 5 LB
8925-00 - 965- 1552	MARSHMALLOW MIN WHITE CLOWN 1#
8925-01 - 059- 4083	SUGAR PACKETS COMSOURCE/PACKER 2M INDV
8925-01 - 060- 7495	SUGAR CONFECTIONERY 10X 1 LB

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8925-01 - 060 - 7499	SUGAR DARK BROWN 1 LB
8925-01 - 060 - 7500	SUGAR LIGHT BROWN 2 LB
8925-01 - 226 - 3394	SUGAR GRANULATED EX FINE CANE 5 LB
8925-01 - 415 - 8415	SUNFLOWER NUTS DRY ROASTED U/S 2# 6 OZ
8925-01 - E09 - 0264	SYRUP MAPLE IMIT LYONS CUB 2 1 GAL
8925-01 - E09 - 0266	SUGAR GRANULATED EX FINE CANE 50 LB
8925-01 - E09 - 0556	SWEETENER LOW CALORIE EQUAL 2000 CT
8925-01 - E09 - 0660	SUGAR TWIN SUGAR SUBSTITUTE H 2000 CT
8925-01 - E09 - 1111	COCONUT TENDER SWEET MED SHRED 10 LB
8925-01 - E09 - 1134	PECAN HALVES FANCY MEDIUM YOUNG 5#
8925-01 - E09 - 1151	HONEY GROEB 5 LB
8925-01 - E09 - 1159	SYRUP MOLASSES GROEB 1 GAL
8925-01 - E09 - 1458	HONEY BEAR SQUEEZE BOTTLE GROEB 12 OZ
8925-01 - E09 - 1647	SYRUP CLEAR RED LABEL KARO 1 GAL
8925-01 - E09 - 1919	SUCKERS DUM DUM 120
8925-01 - E09 - 2006	PEPPERMINTS STARLIGHT I/W BRAC 3 LB
8925-01 - E09 - 2305	SYRUP STRAWBERRY IMIT CUB LYON 1 GAL
8925-01 - E09 - 2306	SYRUP BLUEBERRY IMIT LYONS C 1 GAL
8925-01 - E09 - 2886	ENGLISH WALNUTS HALVES & PIECE 1# 12 OZ
8925-01 - E09 - 3129	COCONUT FLK-GRATED SWT TROPICA 5 LB
8925-01 - E09 - 3130	MIXED NUTS WITH PEANUTS SANFIL 4#
8925-01 - E09 - 3397	PEARS RED BARTLETT 23#
8925-01 - E09 - 4687	CANDY ANDES CREME DE MENTHE 19 20 LB
8925-01 - E09 - 8039	SYRUP BREAKFAST SMUCKER 1.5 OZ
8925-01 - E09 - 8041	SYRUP BREAKFAST DIET SMUCKERS 1 OZ
8925-01 - E09 - 8043	HONEY SMUCKERS .50 OZ
8930-00 - 559 - 5048	JAM-STRAWBERRY PP 48850 .5 OZ
8930-01 - 035 - 0086	JELLY ASSORTED #3 PP 63850 G/M .5 OZ
8930-01 - E09 - 2263	PEANUT BUTTER SMUCKERS .75 OZ
8930-01 - E09 - 2307	PEANUT BUTTER CREAMY GROEB 5 LB
8930-01 - E09 - 3616	JELLY GRAPE HT 10
8930-01 - E09 - 8032	JELLY GRAPE SMUCKERS .5 OZ
8930-01 - E09 - 8033	JELLY STRAWBERRY SMUCKERS .5 OZ
8930-01 - E09 - 8034	JELLY ASST #1 SMUCKERS A/G/MF .5 OZ
8930-01 - E09 - 8036	JELLY ASST #4 SMUCKERS S/G/MF 3.5 OZ
8930-01 - E09 - 8037	JELLY ASST DIET SMUCKERS G/C/B 3/8 OZ
8930-01 - E09 - 8038	MARMALADE-ORANGE SMUCKERS .5 OZ
8930-01 - E09 - 8042	JELLY ASST #3 SMUCKERS S/G .5 OZ
8930-01 - E09 - 8044	JAM-BLACKBERRY SMUCKERS .5 OZ
8930-01 - E09 - 8046	JAM-STRAWBERRY SMUCKERS .5 OZ
8930-01 - E09 - 8047	APPLE BUTTER SMUCKERS 1/2 OZ
8935-00 - 222 - 0570	SOUP MIX FRENCH ONION DRY KNOR 21 OZ
8935-00 - 419 - 4322	SOUP BEEF BARLEY CAMPBELL 50 OZ
8935-00 - 480 - 4553	SOUP CHICK NOODLE CAMPBELL 50 OZ
8935-00 - 480 - 4555	SOUP CR OF CHICKEN CAMPBELL 50 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8935-00 - 480 - 4556	SOUP CR MUSHROOM CAMPBELL 50 OZ
8935-00 - 480 - 4560	SOUP MINNESTRONE CAMPBELL 50 OZ
8935-00 - 480 - 4564	SOUP VEG BEEF CAMPBELL 50 OZ
8935-01 - E09- 1121	SOUP BASE BEEF CONC CS 1 LB
8935-01 - E09- 1224	SOUP BASE CHICKEN CONC CS 1 LB
8935-01 - E09- 1880	SOUP CRM OF POT W/BACON CAMP 4# TRAY
8935-01 - E09- 2026	SOUP BASE HAM FLAVORED CS 1 LB
8935-01 - E09- 4646	SOUP TOMATO CAMPBELL 50 OZ
8935-01 - E09- 6692	SOUP BASE BEEF VEG NOODLE NAT 19 OZ
8935-01 - E09- 6693	SOUP BASE ONION NAT SEA 16 OZ
8935-01 - E09- 6694	SOUP BASE TOMATO VEG NOODLE NA 16 OZ
8935-01 - E09- 6695	SOUP BASE CHICKEN NOODLE NAT S 19 OZ
8935-01 - E09- 6696	GRAVY BASE BEEF NATURAL SEASON 24 OZ
8935-01 - E09- 6697	GRAVY BASE CHICKEN NAT SEA 24 OZ
8935-01 - E19- 0855	SOUP CRMY GARDEN BROCC VEG CAMP 4# TRAY
8935-01 - E19- 1415	SOUP MEXICALI TORTILLA CAMP 4# TRAY
8935-01 - E59- 3508	SOUP HEARTY CH & VEG MEDLY RTS 8# POU
8935-01 - E59- 3511	SOUP MINESTRONE RTS CAMPBELLS 8# POU
8935-01 - E59- 3514	SOUP CHILI BEEF & BEAN CAMP 8#
8935-01 - E59- 3518	SOUP VEGETABLE BEEF RTS CAMP 8# POU
8935-01 - E59- 3519	SOUP BOSTON CLAM CHOWDER RTS 8# POU
8935-01 - E59- 3521	SOUP CHEESE W/HAM & BACON RTS 8# POU
8935-01 - E59- 3524	SOUP CHICKEN NOODLE RTS CAMP 8# POU
8935-01 - E59- 3525	SOUP CRM OF BROCCOLI RTS CAMP 8# POU
8935-01 - E59- 3526	SOUP CRM OF POTATO RTS CAMP 8# POU
8935-01 - E59- 3529	SOUP GOLDEN BROCC CHEESE RTS 8# POU
8940-00 - 043 - 5468	ENCHILADA BEEF BUTCHER BOY 3.5 OZ
8940-00 - 044 - 1324	TAMALE BEEF BUTCHER BOY 4 OZ
8940-00 - 044 - 1629	BURRITO BEEF & BEAN RED CHILI 5.75 OZ
8940-00 - 044 - 1630	EGG ROLL SHRIMP & VEG 3 OZ MIN 12 CT
8940-00 - 126 - 3394	CHILI CONCARNE W/BEANS CHEFMAT 10
8940-00 - 141 - 0137	PIZZA CHEESE 5" TONY'S 5.5 OZ
8940-00 - 348 - 6976	BEANS REFRIED OLD EL PASO 10
8940-00 - 433 - 7495	MANICOTTI 4 1/4" BERNARDI 2.55 OZ
8940-00 - 451 - 3023	FRENCH LEMON PIE FILLING COMSO 10
8940-00 - 478 - 9073	BLUEBERRY CULT PIE FILLING COM 10
8940-00 - 480 - 4536	TOPPING BUTTERSCOTCH RTU COMSO 1/2 GAL
8940-00 - 480 - 4537	FUDGE OLD FASHIONED JHS 10
8940-00 - 480 - 4548	RAVIOLI BEEF W/SAUCE CHEFS SPE 10
8940-00 - 616 - 0226	APPLE PIE FILLING COMSOURCE 10
8940-00 - 616 - 0227	CHERRY PIE FILLING COMSOURCE 10
8940-00 - 616 - 0228	PEACH PIE FILLING COMSOURCE 10
8940-00 - 782 - 2827	REDDI-WHIP NON-DAIRY AERSOL 15 OZ
8940-00 - 782 - 3012	CORN CHIPS FRITOS 1.25 OZ
8940-01 - 009 - 5291	BBQ PORK PULLED LAYS 5#

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8940-01 - 091 - 7208	CORN DOG LEON'S IN A BAG 2.75 OZ
8940-01 - 134 - 3341	1000 ISLAND DRESSING FAT FREE 1.5 OZ
8940-01 - 134 - 3342	FRENCH DRESSING LIGHT ORIG 2 OZ
8940-01 - 134 - 3344	ITALIAN DRESSING RC/VLS SANDOZ 12 GR
8940-01 - 248 - 1983	FRENCH DRESSING LO-CAL 1 GAL
8940-01 - 365 - 0097	TORTELLINI VAR PACK (COLOR) BE 4 LB
8940-01 - 415 - 4186	BUTTER SUBSTITUTE BUTTER BUDS 4 OZ
8940-01 - 416 - 7347	ON TOP DESSERT TOPPING RICHS 16 OZ
8940-01 - 434 - 3594	LASAGNA MEAT & SAUCE STOUFFERS 96 OZ
8940-01 - E09-0050	TORTILLA CHIPS NACHO CHEESE DO 1 OZ
8940-01 - E09-0059	FRENCH DRESSING FAT FREE HTD 1 GAL
8940-01 - E09-0061	ITALIAN DRESSING LO-CAL MARZETTI'S 1 GAL
8940-01 - E09-0075	PIZZA PEPPERONI TONY'S 4X6 4.87 OZ
8940-01 - E09-0076	PIZZA SAUSAGE 4X6 THE MAX 5.1 OZ
8940-01 - E09-0501	CHICKEN CORDON BLUE SIGNATURE 7 OZ
8940-01 - E09-0556	SWEETENER LOW CALORIE EQUAL 2000 CT
8940-01 - E09-0619	POTATO CHIPS REGULAR LAYS 1 OZ
8940-01 - E09-0660	SUGAR TWIN SUGAR SUBSTITUTE HT 2000 CT
8940-01 - E09-0682	BEEF STEW LIBBY/RANCH STYLE 10
8940-01 - E09-0817	SALAD-NEPTUNE MRS CROCKETT 5#
8940-01 - E09-0847	POTATO CHIPS BBQ KC MASTERPIEC 1 OZ
8940-01 - E09-0858	COLESLAW CLASSIC MRS CROCKETT 9.50#
8940-01 - E09-0937	GELATIN CHERRY DIAMOND CRYSTAL 24 OZ
8940-01 - E09-0938	GELATIN LEMON DIAMOND CRYSTAL 24 OZ
8940-01 - E09-0939	GELATIN LIME DIAMOND CRYSTAL 24 OZ
8940-01 - E09-0940	GELATIN ORANGE DIAMOND CRYSTAL 24 OZ
8940-01 - E09-0941	GELATIN STRAWBERRY DIAMOND CRY 24 OZ
8940-01 - E09-1052	MACARONI & CHEESE OLYMPIC 6 LB
8940-01 - E09-1066	APPLES ESCALLOPED STOUFFERS 72 OZ
8940-01 - E09-1071	SALISBURY STEAK STOUFFERS 69 OZ
8940-01 - E09-1076	GELATIN RASPBERRY DIAMOND CRY 24 OZ
8940-01 - E09-1077	PUDDING INST CHOC JELLO 28 OZ
8940-01 - E09-1078	PUDDING INST VANILLA JELLO 28 OZ
8940-01 - E09-1164	TORTILLA CHIPS ROUND GOLDEN FL 2 LB
8940-01 - E09-1198	BACON BITS IMIT COMSOURCE 10 LB
8940-01 - E09-1199	EGG ROLL PORK & VEG 3 OZ MINH 12 CT
8940-01 - E09-1282	BLACKBERRY PIE FILLING COMSOUR 10
8940-01 - E09-1296	TOPPING STRAWBERRY RTU COMSOUR 1/2 GAL
8940-01 - E09-1426	TOPPING PINEAPPLE CRUSHED RTU 1/2 GAL
8940-01 - E09-1513	PIZZA SUPREME WRAP TONY'S 6.5 OZ
8940-01 - E09-1551	POTATO CHIPS REGULAR LAYS 1.5 OZ
8940-01 - E09-1552	POTATO CHIPS RIDGED RUFFLES 20 OZ
8940-01 - E09-1553	POTATO CHIPS RUFFLES RIDGED 1 OZ
8940-01 - E09-1554	POTATO CHIPS BBQ KC MASTER LAY 1.5 OZ
8940-01 - E09-1555	POTATO CHIPS SOUR CREAM & ONIO 1 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8940-01 - E09- 1557	PRETZEL TINY TWIST CLASSIC ROL 1.5 OZ
8940-01 - E09- 1565	CHICKEN GLAZED STOUFFERS 76 OZ
8940-01 - E09- 1567	PLATEABLES SALISBURY STEAK JD 19 OZ
8940-01 - E09- 1762	SALAD-CARROT & RAISIN HOMESTYL 5#
8940-01 - E09- 1956	CREAMED CHIP BEEF 4.5 LB
8940-01 - E09- 1972	PIZZA SUPREME 5" TONY'S 6.5 OZ
8940-01 - E09- 2010	BUTTERMILK RANCH DRESS FAT FREE PPI 1.5 OZ
8940-01 - E09- 2059	YAMS & APPLES STOUFFERS 80 OZ
8940-01 - E09- 2229	PLATEABLES MEATLESS PENNE PAST 19 OZ
8940-01 - E09- 2231	FRENCH DRESSING RED
8940-01 - E09- 2308	ITALIAN DRESSING FAT FREE PP 1K984 1.5 OZ
8940-01 - E09- 2312	WHIP TOPPING MIX RICH'S 71700 12 OZ
8940-01 - E09- 2494	SALAD-PASTA ITALIAN MRS CROCKE 10#
8940-01 - E09- 2537	SALAD-POTATO SOUTH MUST MRS CR 10#
8940-01 - E09- 2693	SPRINKLES RAINBOW HT 10# BOX
8940-01 - E09- 2714	CHICKEN & DUMPLINGS SOUTHERN O 6 LB
8940-01 - E09- 2717	LASAGNA MEAT W/CHEESE & SAUCE 6 LB
8940-01 - E09- 2846	COMBO BAR SAU/ EGG/ CHEESE CN 2 OZ
8940-01 - E09- 2877	PUDDING INST BUTTERSCOTCH JELL 28 OZ
8940-01 - E09- 2883	CHEESE SAUCE MIX 3 IN 1 LASCO 32 OZ
8940-01 - E09- 2889	BBQ BEEF SHREDDED JTM 5# TUB
8940-01 - E09- 2980	SALAD-MACARONI CROCKETTS CHOIC 10#
8940-01 - E09- 3031	CHILI W/BEANS 10
8940-01 - E09- 3171	PLATEABLES B.B.Q CHICKEN BREAS 19 OZ
8940-01 - E09- 3227	LASAGNA CHICKEN FLORENTINE 5.75 LB
8940-01 - E09- 3242	BROCCOLI & CHEESE CASSEROLE 5.50 LB
8940-01 - E09- 3496	TORTELLINI CHEESE .13 OZ SCHWA 2.5 #
8940-01 - E09- 3748	MEATLOAF SLICES IN BRN/GRVY 5 LB
8940-01 - E09- 3750	POPCORN 50 LB
8940-01 - E09- 3835	CANNELLONI BEEF SCHWAN'S 3.00 OZ
8940-01 - E09- 3836	MANICOTTI CHEESE 4" SCHWAN'S 2.67 OZ
8940-01 - E09- 3837	RAVIOLI MEDIUM BEEF .52 OZ SCH 2.5 #
8940-01 - E09- 3839	STUFFED SHELLS LARGE CHEESE SC 2.00 OZ
8940-01 - E09- 3845	HONEY MUSTARD FAT FREE DRSN MARZ 1.5 OZ
8940-01 - E09- 4046	CREAMED CHIPPED BEEF STOUFFERS 76 OZ
8940-01 - E09- 4332	TOPP WHIP N-DAIRY AEROSOL FLAV 14 OZ
8940-01 - E09- 4563	GELATIN UNFLAVORED PURE D-C 1 LB
8940-01 - E09- 4725	GREEN PEPPER STEAK STOUFFERS 72 OZ
8940-01 - E09- 4748	GRAVY COUNTRY SAUSAGE CHEFMATE 10
8940-01 - E09- 5045	PLATEABLES HONEY MUSTARD CHICK 19 OZ
8940-01 - E09- 5086	CREAMERS LIQ N/D IRISH INT DEL .50 OZ
8940-01 - E09- 5104	CREAMERS LIQ N/D FRENCH VAN IN .50 OZ
8940-01 - E09- 5110	CREAMERS LIQ N/D AMARETTO INT .50 OZ
8940-01 - E09- 5111	CREAMERS LIQ N/D HAZELNUT ID .50 OZ
8940-01 - E09- 5541	GRAVY MIX PEPPERED O.F. PIONEER 1 1/2 L

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8940-01 - E09- 5567	SALAD-FRUIT PARADISE MRS CROCK 9# TRAY
8940-01 - E09- 6548	VIETNAMESE BEEF NOODLE SCHWAN' 16 OZ
8940-01 - E09- 6636	CREAMERS LIQ N/D SWISS CHOC IN .50 OZ
8940-01 - E09- 6954	CORNBREAD DRESSING GOOD OLD DA 7#
8940-01 - E09- 7192	COMBO BAR HAM/ EGG/ CHEESE CN 2 OZ
8940-01 - E09- 7986	BEEF CORNED HASH 10
8940-01 - E09- 8198	LUNCHABLE BOLO/AM CHEES/CRACKE 4.25 OZ
8940-01 - E09- 8284	HOAGIE BEEF PRECOOKED JTM 4 OZ
8940-01 - E09- 8880	HOT POCKETS PEPPERONI PIZZA CH 4 OZ
8940-01 - E09- 9312	CREAMER NON-DAIRY 2.8 GM PKTS 1M INDV
8940-01 - E09- 9489	EGG ROLL VEGETABLE SCHWAN'S 12 CT
8940-01 - E09- 9643	VEGETABLE LO MIEN STIR FRY SCH 5.8 #
8940-01 - E09- 9644	BEEF & BROCCOLI STIR FRY SCHWA 4.5 #
8940-01 - E09- 9647	SWEET & SOUR CHICKEN STIR FRY 4.5 #
8940-01 - E09- 9649	CHICKEN SZECHWAN STIR FRY SCHW 4.5#
8940-01 - E09- 9650	BEEF TERIYAKI STIR FRY SCHWAN' 4.5 #
8940-01 - E19- 0717	JALAPENOS W/CREAM CHEESE BRD F 2 LB
8940-01 - E19- 0906	PLATEABLES BEEF STROGANOFF JD 19 OZ
8940-01 - E19- 0973	JALAPENOS W/CHEDDAR CHEESE BRD 2 LB
8940-01 - E19- 1519	TORTELLINI TRICOLOR SALAD PAK 10 LB
8940-01 - E19- 1878	CHERRY PIE FILLING COMSOURCE 20# PAI
8940-01 - E19- 2119	LASAGNA CHICKEN CONTADINA STOU 96 OZ
8940-01 - E59- 0192	BRKFST MEAL KIT BAGEL H&C&CERE 13 OZ
8940-01 - E59- 0312	BRKFST SCRAMBLED EGGS JD 12 OZ
8940-01 - E59- 0313	BRKFST PANCAKES,APPLE COMPOTE 12 OZ
8940-01 - E59- 0605	CHEX MIX TRADITIONAL FLAVOR 1.75 OZ
8940-01 - E59- 1163	HOT POCKETS HAM & CHEESE CHEF 4 OZ
8940-01 - E59- 1469	CHEX MIX CHEDDAR FLAVOR 1.75 OZ
8940-01 - E59- 2085	CHICKEN POT PIE FILLING LEGOUT 9 LB
8940-01 - E59- 2584	MUNCHERS CHEDDAR CHEESE ROUNDS 3 LB
8940-01 - E59- 2644	MILITARY MEAL HAM & CHEDDER PI 29.88 O
8940-01 - E59- 2645	MILITARY MEAL TURKEY & SWISS P 29.85 O
8940-01 - E59- 2646	MILITARY MEAL HAM,TURKEY & CHE 30.53 O
8940-01 - E59- 2647	MILITARY MEAL MEATLOAF SANDWIC 31.30 O
8940-01 - E59- 2648	MILITARY MEAL CHICKEN & SWISS 29.58 O
8940-01 - E59- 2649	MILITARY MEAL CHICKEN SPICY BR 30.55 O
8940-01 - E59- 2650	BRKFST MEAL KIT W/DRINK CHICKE 31 OZ
8940-01 - E59- 2651	BREAKFAST MEAL KIT W/DRINK HAM 30 OZ
8940-01 - E59- 3414	WEDGE SEASONED CKN COAT CC (SP 5 LB
8940-01 - E59- 5170	EGG,BACON,CHESE BKFT BURR. I/W 7.0 OZ
8940-01 - E59- 5171	EGG,SAUSAGE,CHESE BKFT BURT IW 7.0 OZ
8940-01 - E59- 5172	EGG,HAM,CHEESE, BKFT BURRI I/W 7.0 OZ
8945-00 - 616- 0078	MARGARINE SOLIDS VEGT K COMSOU 1 LB
8945-00 - 616- 0091	SHORTENING VEG ALL PURPOSE K C 50# CUB
8945-00 - 890- 1776	SHORTENING CLEAR CRYSTAL FRY 5 QT

STOCK NUMBER	ITEM DESCRIPTION
8945-00 - 926 - 6491	SPREAD REDDIES 52% 90CT COMSOU 12 LB
8945-01 - 066 - 8210	SHORTENING CRISCO 3#
8945-01 - 091 - 3698	SHORTENING LIQUID FRY MEL FRY 10 QT
8945-01 - 134 - 3345	PAN SPRAY BUTTERMIST-CANOLA-BT 14 OZ
8945-01 - 303 - 1976	OLIVE OIL POMACE 1 GAL
8945-01 - E09- 0700	SALAD OIL STERLING 1 GAL
8945-01 - E09- 1330	PEANUT OIL K COMSOURCE/HT/CARG 35 LB
8945-01 - E09- 1481	FOOD RELEASE AEROSOL QUICK COA 17 OZ
8945-01 - E09- 1754	MARGARINE CUPS WHIP COMSRC OU 14 GR
8945-01 - E09- 2888	CRISCO OIL CLEAR LIQUID 1 GAL
8945-01 - E09- 9222	PAN COATING AEROSOL VEGALENE 22 OZ
8945-01 - E09- 9249	POPCORN OIL BUTTER/FLAVOR POPW 1 GAL
8950-00 - 062 - 7750	PEPPER RED GROUND HARVEST TIME 16 OZ
8950-00 - 062 - 8137	FLAVOR RUM HARVEST TIME 16 OZ
8950-00 - 127 - 8049	CINNAMON GROUND HARVEST TIME 16 OZ
8950-00 - 127 - 8067	PEPPER BLACK RESTAURANT GROUND 1 LB
8950-00 - 127 - 8919	SALAD DRESSING PACKER/VENTURA 1 GAL
8950-00 - 127 - 9295	RELISH SWEET PICKLE HEINZ 6926 10
8950-00 - 127 - 9747	PICKLE SWEET MIX FANCY COMSOUR 1 GAL
8950-00 - 127 - 9789	CATSUP FCY COMSOURCE/RG 10
8950-00 - 127 - 9790	KETCHUP HEINZ 51390 14 OZ
8950-00 - 139 - 5773	RELISH SWEET PICKLE PP 39520 9 GR
8950-00 - 141 - 0834	DILL SPEARS-KOSHER 74 CT FP 63 10
8950-00 - 141 - 0850	GHERKINS SWEET 130/150 CT CS 1 GAL
8950-00 - 141 - 0952	LIQUID SMOKE SAUER 1 GAL
8950-00 - 170 - 4935	CHILI SAUCE HEINZ 00112 12 OZ
8950-00 - 170 - 9561	BAY LEAVES WHOLE HARVEST TIME 2 OZ
8950-00 - 328 - 6725	BLUE CHEESE DRESSING PP 15984 1.5 OZ
8950-00 - 328 - 6727	1000 ISLAND DRESSING PP 25810 12 GR
8950-00 - 328 - 6728	TARTAR SAUCE PP 43810 12 GR
8950-00 - 519 - 5643	ALLSPICE GROUND HARVEST TIME 16 OZ
8950-00 - 535 - 2910	SESAME SEEDS HARVEST TIME 1 LB
8950-00 - 535 - 3036	CELERY SEED WHOLE HARVEST TIME 16 OZ
8950-00 - 538 - 1570	NUTMEG GROUND HARVEST TIME 16 OZ
8950-00 - 539 - 9541	CLOVES GROUND HARVEST TIME 16 OZ
8950-00 - 616 - 5470	DILLS WHOLE-KOSHER 18/22 CT CS 1 GAL
8950-00 - 616 - 5474	MUSTARD HEINZ 53060 1/5 OZ
8950-00 - 616 - 5477	RELISH SWEET PICKLE CS TRAD PL 1 GAL
8950-00 - 616 - 5479	CATSUP PP 01760 11 GR
8950-00 - 616 - 5481	SALAD DRESSING PP 23810 12 GR
8950-01 - 036 - 1179	DILL SLICES 1/8" CC PICKLE POT 1.1 GAL
8950-01 - 050 - 9578	1000 ISLAND DRESSING 525410 CS 1 GAL
8950-01 - 050 - 9581	FRENCH DRESSING COMSOURCE 1 GAL
8950-01 - 050 - 9582	ITALIAN DRESSING LITE WISHBONE 8 OZ
8950-01 - 050 - 9584	ITALIAN DRESSING SEPARATING K 1 GAL

**KENTUCKY/TENNESSEE - SOUTHEAST REGION**

<b>STOCK NUMBER</b>	<b>ITEM DESCRIPTION</b>
8950-01 - 050 - 9587	BLUE CHEESE DRESSING POURABLE 1 GAL
8950-01 - 057 - 1559	YEAST DRY ACT #2133 FLEISCHMAN 2 LB
8950-01 - 059 - 4082	SOY SAUCE KIKKOMAN 5 OZ
8950-01 - 059 - 5269	WORCHESTERSHIRE SAUCE HEINZ 00 5 OZ
8950-01 - 074 - 4921	MUSTARD SALAD PURE HT 1 GAL
8950-01 - 079 - 4568	PEPPER PACKETS NA 1M INDV
8950-01 - 079 - 6944	SALT PACKETS IODIZED CS 1M INDV
8950-01 - 093 - 7171	TERIYAKI SAUCE KIKKOMAN 1 GAL
8950-01 - 125 - 2287	BBQ SAUCE HICKORY SMOKE HEINZ 1 GAL
8950-01 - 130 - 3690	SEAFOOD SAUCE PP 35810 12 GR
8950-01 - 187 - 7238	SAUCE HOT PP 30125 3 GR
8950-01 - 187 - 9742	HORSERADISH SAUCE PP 29810 12 GR
8950-01 - 226 - 3367	SWEET & SOUR SAUCE CUP CHATSWO 1 OZ
8950-01 - 226 - 6603	SALT IODIZED MORTON'S 26 OZ
8950-01 - 230 - 4651	RANCH HIDDEN VALLEY LO-CAL DRE 8 OZ
8950-01 - 244 - 3430	BUTTERMILK DRESSING CS 1 GAL
8950-01 - 244 - 4288	CHEESE SAUCE RECIPE READY GRAC 10
8950-01 - 352 - 0219	SAUCE HOT LOUISIANA BRAND 6 OZ
8950-01 - 360 - 3631	BBQ SAUCE REGULAR FLAVOR HTY 1 GAL
8950-01 - 383 - 8940	SALSA SAUCE W/GREEN CHILES ORT 1 GAL
8950-01 - 383 - 8944	SAUCE TACO MILD HEINZ 53240 9 GR
8950-01 - 400 - 6628	1000 ISLAND DRSN LO-CAL ROYAL 1 GAL
8950-01 - 418 - 2199	BAKING POWDER TONES 32 OZ
8950-01 - 419 - 2896	GINGER GROUND HARVEST TIME 1 LB
8950-01 - 419 - 2899	POULTRY SEASONING HARVEST TIME 12 OZ
8950-01 - 419 - 2900	MUSTARD GROUND HARVEST TIME 1 LB
8950-01 - 419 - 4927	GARLIC POWDER HARVEST TIME 1 LB
8950-01 - 419 - 7708	CHILI POWDER HOT HARVEST TIME 1 LB
8950-01 - 420 - 9184	OREGANO GROUND HARVEST TIME 12 OZ
8950-01 - E09- 0059	FRENCH DRESSING FAT FREE 1 GAL
8950-01 - E09- 0061	ITALIAN DRESSING LO-CAL MARZ 1 GAL
8950-01 - E09- 0103	BBQ SAUCE GOLD CATTLEMANS 1 GAL
8950-01 - E09- 0290	SALT SEASONED SHAKER LAWRY'S 1 LB
8950-01 - E09- 0305	PEPPER WHITE GROUND HARVEST TI 16 OZ
8950-01 - E09- 0307	CLOVES WHOLE HARVEST TIME 12 OZ
8950-01 - E09- 0319	SAUCE TACO PP 41570 9 GR
8950-01 - E09- 0326	CUMIN SEED GROUND HARVEST TIME 16 OZ
8950-01 - E09- 0333	SAUCE HOT LOUISIANA BRAND 1 GAL
8950-01 - E09- 0335	KITCHEN BOUQUET 32 OZ
8950-01 - E09- 0338	OLIVES RIPE PITTED MED CO/EDEN 10
8950-01 - E09- 0792	VINEGAR APPLE CIDER PURE 50 GR 1 GAL
8950-01 - E09- 0839	MAYONNAISE HELLMANS P/P 7/16 OZ
8950-01 - E09- 0917	BASIL GROUND HARVEST TIME 12 OZ
8950-01 - E09- 0919	CARAWAY SEED WHOLE HARVEST TIM 16 OZ
8950-01 - E09- 0930	PAPRIKA SPANISH HARVEST TIME 1 LB

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8950-01 - E09- 0936	THYME GROUND HARVEST TIME 12 OZ
8950-01 - E09- 0951	BAKING SODA HOSPITALITY 2 LB
8950-01 - E09- 1099	HAMB DILL SLICES 1/8" S/C 450C 1 GAL
8950-01 - E09- 1101	SALAD DRESSING K CS 1 GAL
8950-01 - E09- 1106	PEPPER RED HOT CRUSHED HARVEST 12 OZ
8950-01 - E09- 1108	GHERKINS SWEET MIDGET 235/295 1 GAL
8950-01 - E09- 1163	CREAM ÓF TARTAR HARVEST TIME 28 OZ
8950-01 - E09- 1167	PAPRIKA HUNGARIAN HARVEST TIME 17 OZ
8950-01 - E09- 1169	ROSEMARY LEAVES HARVEST TIME 9 OZ
8950-01 - E09- 1200	YELLOW FOOD COLOR HARVEST TIME 32 OZ
8950-01 - E09- 1235	BBQ SAUCE GOURMET HT/COM 1 GAL
8950-01 - E09- 1251	ITALIAN DRESSING CREAMY K 1 GAL
8950-01 - E09- 1252	SOY SAUCE DIAMOND CRYSTAL 1 GAL
8950-01 - E09- 1409	OLIVES MANZ STUFF 340/360 C/NA 1 GAL
8950-01 - E09- 1446	CHILI POWDER HARVEST TIME 1 LB
8950-01 - E09- 1450	SAGE RUBBED HARVEST TIME 6 OZ
8950-01 - E09- 1640	OLIVES GRN QUEEN STUFF 100/110 1 GAL
8950-01 - E09- 1651	CHIVES FREEZE DRIED #2 1/2 CAN 1 OZ
8950-01 - E09- 1652	SEAFOOD COCKTAIL SAUCE HEINZ 5 10
8950-01 - E09- 1655	BASIL LEAF HARVEST TIME 5 OZ
8950-01 - E09- 1701	CHESAPEAKE SEAFOOD SEASONING H 26 OZ
8950-01 - E09- 2008	CHEESE SAUCE MILD COMSOURCE 10
8950-01 - E09- 2231	FRENCH DRESSING RED FF PPI 1B9 1.5 OZ
8950-01 - E09- 2236	1000 ISLAND DRESSING PP 25984 1.5 OZ
8950-01 - E09- 2271	BLUE FOOD COLOR HARVEST TIME 16 OZ
8950-01 - E09- 2273	BUTTERMILK RANCH DRESSING PP 2 1.5 OZ
8950-01 - E09- 2277	CURRY POWDER HARVEST TIME 16 OZ
8950-01 - E09- 2278	PEPPER CAYENNE GROUND HARVEST 16 OZ
8950-01 - E09- 2280	ITALIAN DRESSING CREAMY PP 189 1.5 OZ
8950-01 - E09- 2283	SALT FREE SEASONING MRS. DASH 2.5 OZ
8950-01 - E09- 2308	ITALIAN DRESSING FAT FREE PP 1 1.5 OZ
8950-01 - E09- 2328	EXTRACT LEMON PURE HARVEST TIM 32 OZ
8950-01 - E09- 2394	SEAFOOD COCKTAIL SAUCE (K) R 1 GAL
8950-01 - E09- 2554	BAKING POWDER COMSOURCE 5 LB
8950-01 - E09- 2592	PARLSEY FLAKES HARVEST TIME 10 OZ
8950-01 - E09- 2668	MUSTARD PP 05390 5.5 GR
8950-01 - E09- 2690	FLAVOR BANANA IMIT HARVEST TIM 16 OZ
8950-01 - E09- 2752	SPAGHETTI SAUCE PLAIN COMSOURC 10
8950-01 - E09- 2857	SALT IODIZED MORTON'S 4 LB
8950-01 - E09- 2878	MARJORAM GROUND HARVEST TIME 10 OZ
8950-01 - E09- 2879	RED FOOD COLOR HARVEST TIME 16 OZ
8950-01 - E09- 2880	GREEN FOOD COLOR HARVEST TIME 16 OZ
8950-01 - E09- 2881	FLAVOR VANILLA IMIT DIAMOND CR 32 OZ
8950-01 - E09- 2883	CHEESE SAUCE MIX 3 IN 1 LASCO 32 OZ
8950-01 - E09- 2884	SEASONING TACO MIX LAWRY'S 9 OZ

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8950-01 - E09- 3055	BBQ SAUCE CUP PP 27945 1 OZ
8950-01 - E09- 3113	SAUCE PICANTE MILD PACE 1 GAL
8950-01 - E09- 3570	1000 ISLAND DRESSING FAT FREE 1 GAL
8950-01 - E09- 3646	LEMON PEPPER SEASONING HARVEST 24 OZ
8950-01 - E09- 3845	HONEY MUSTARD FAT FREE DRSN 1.5 OZ
8950-01 - E09- 3866	EXTRACT PEPPERMINT SAUER 16 OZ
8950-01 - E09- 4127	BASIL PESTO SAUCE ARMANINO 30 OZ
8950-01 - E09- 4194	1000 ISLAND DRSN FAT FREE PP 1 12 GR
8950-01 - E09- 4545	MAYONNAISE PLASTIC 26530 HELLM 1 GAL
8950-01 - E09- 4561	SEASONING FAJITA MIX LAWRY'S 8.9 OZ
8950-01 - E09- 4739	ALFREDO SAUCE MIX TRIO 38502 16 OZ
8950-01 - E09- 5966	BBQ SAUCE SMOKY CATTLEMAN 1 GAL
8950-01 - E09- 5998	TABASCO SAUCE MCILHENNY 12 OZ
8950-01 - E09- 6707	STEAK SAUCE GOURMET MR. G'S 10 OZ
8950-01 - E09- 6812	BUTTERMILK RANCH DRESS FAT FRE 1.5 OZ
8950-01 - E09- 7565	CAJUN SEASONING HARVEST TIME 20 OZ
8950-01 - E09- 8280	PIZZA SAUCE VITO'S 6.625#
8950-01 - E09- 8281	SPAGHETTI SAUCE VITO'S 6.625 L
8950-01 - E09- 8282	CHILI TEXAS JACKS W/BEANS JTM 5#
8950-01 - E09- 8283	BEEF TACO FILLING P/C JTM 5#
8950-01 - E09- 8309	STEAK SAUCE A-1 10 OZ
8950-01 - E09- 9394	BUTTERMILK RANCH DRESSING PP 2 12 GR
8950-01 - E09- 9864	MUSTARD HEINZ 53060 1/5 OZ
8950-01 - E09- 9914	WORCHESTERSHIRE SAUCE HEINZ 52 1 GAL
8950-01 - E09- 9953	VINEGAR WHITE 50 GR HEINZ 0075 1 GAL
8950-01 - E19- 0201	SALSA THICK & CHUNKY MILD PACE 142 OZ
8950-01 - E19- 0840	ITALIAN DRESSING FAT FREE 1 GAL
8950-01 - E19- 1717	JAMAICAN JERK SEASONING HARVES 23 OZ
8950-01 - E19- 1820	CATSUP 26% CITATION 10
8950-01 - E59- 0008	MARINARA SAUCE COMSOURCE/RED G 10
8950-01 - E59- 0372	ITALIAN DRESSING PP 19810 12 GR
8950-01 - E59- 0373	FRENCH DRESSING PP 17810 12 GR
8950-01 - E59- 0593	SAUCE BUFFALO MEDIUM 64 OZ
8950-01 - E59- 0681	SAUCE BUFFALO MILD 64 OZ
8950-01 - E59- 0682	SAUCE BUFFALO WOW 64 OZ
8950-01 - E59- 1338	RANCH DRESSING EXACTA MATE 64 OZ
8950-01 - E59- 1339	ITALIAN DRESSING CREAMY EXACTA 64 OZ
8950-01 - E59- 1340	FRENCH DRESSING EXACTA MATE 64 OZ
8950-01 - E59- 1345	KETCHUP BULK DISP EXACTA MATE 128 OZ
8950-01 - E59- 1573	CHEESE SAUCE JAL POUCH OLD EL 106 OZ
8950-01 - E59- 1574	HOT SAUCE LOUISIANA STYLE MR G 17 OZ
8950-01 - E59- 1576	BUFFALO CHICKEN WING SAUCE MR. 1 GAL
8950-01 - E59- 9862	KETCHUP HEINZ 98320 9 GR
8955-00 - 286 - 5369	COFFEE SILVER ROAST (CAN) CS 4 3 LB
8955-00 - 753 - 6332	TEA BAGS CUP SIZE ENV W/TAG 100

## KENTUCKY/TENNESSEE - SOUTHEAST REGION

STOCK NUMBER	ITEM DESCRIPTION
8955-00 - 823 - 7016	TEA INSTANT GAL SIZE PACKER 3/4 OZ
8955-01 - 035 - 5612	COFFEE JFG DECAF W/FILTERS 1 1/4 O
8955-01 - 406 - 6777	COFFEE SUP DECAF COLUMBIAN CAF 2 LITER
8955-01 - 406 - 6778	COFFEE SUP REG COLUMBIAN CAFIT 2 LITER
8955-01 - E09- 1109	COCOA 10/12% DIAMOND CRYSTAL 5 LB
8955-01 - E09- 2854	COFFEE JFG RED BAG 14 OZ
8955-01 - E09- 2919	CAPPUCCINO IRISH CREAM CAFE DE 2#
8955-01 - E09- 3936	CAPPUCCINO FR VANILA INST CAFE 2#
8955-01 - E09- 8019	CAPPUCCINO REGULAR INST CAFE D 2#
8955-01 - E09- 8020	CAPPUCCINO HAZELNUT INST CAFE 2#
8955-01 - E09- 8923	TEA UNSWEETENED BIB ICED 11+1 3 GAL
8955-01 - E19- 0775	TEA SWEET ICED BIB 8+1 LEMON- 3 GAL
8955-01 - E19- 4663	CAPPUCCINO SWISS MOCAH INST CA 2#
8960-00 - 216 - 6131	COCOA MIX INSTANT NESTLE 4593- 50S
8960-01 - 387 - 9049	WATER DRINKING H/BRIDGE 16 OZ
8960-01 - E09- 0356	CHERRY RED DRINK MIX LASCO/DC 2 GAL
8960-01 - E09- 0357	GRAPE DRINK MIX DRINK DELIGHT/ 2 GAL
8960-01 - E09- 0358	ORANGE DRINK MIX DRINK DELIGHT 2 GAL
8960-01 - E09- 1039	COLA SOFT DRINK LOTSAPOP 12 OZ
8960-01 - E09- 1716	COLA DIET SOFT DRINK LOTSAPOP 12 PK
8960-01 - E09- 2858	PUNCH PUNCH DRINK MIX LASCO/DC 2 GAL
8960-01 - E09- 2860	LEMON DRINK MIX NUTRA SWEET LA 2 GAL
8960-01 - E09- 2861	LEMONADE DRINK MIX DRINK DELIG 2 GAL
8960-01 - E09- 2863	LEMON PINK MIX DRY SWT FLAVOR 2 GAL
8960-01 - E09- 2866	PUNCH DRINK MIX NUTRA SWEET LA 2 GAL
8960-01 - E09- 3665	GRAPE SOFT DRINK LOTSAPOP 12 OZ
8960-01 - E09- 3666	LEMON LIME SOFT DRINK LOTSAPOP 12 OZ
8960-01 - E09- 4457	LEMONADE 6X1 MIN PAK 90 OZ
8960-01 - E09- 4745	COCOA MIX INSTANT CARNATION 12 50 INDV
8960-01 - E09- 5458	LEMONADE BIB 10% 7+1 LEMON-X 3 GAL
8960-01 - E09- 5846	FIVE ALIVE JUICE 5X1 MIN PK 90 OZ
8960-01 - E09- 6698	ASSORTED DRINK MIX POWDER UNSW 1.6 OZ
8960-01 - E09- 7748	RASPBERRY LEMONADE 5+1 90 OZ
8960-01 - E09- 7852	STRAWBERRY BANANA KIWI BIB 10% 3 GAL
8960-01 - E09- 7947	ORANGE/STRAW./BANANA 5+1 90 OZ
8960-01 - E09- 8094	PUNCH BIB SUGAR FREE W/NUTRASW 3 GAL
8960-01 - E09- 9300	GATORADE STRAWBERRY KIWI WM PL 20 OZ
8960-01 - E09- 9309	GATORADE FRUIT PUNCH WM PLASTI 20 OZ
8960-01 - E09- 9310	GATORADE LEMON/LIME WM PLASTIC 20 OZ
8960-01 - E59- 1799	GATORADE LEMON ICE WM PLASTIC 20 OZ
8960-01 - E59- 1800	GATORADE ORANGE WM PLASTIC 20 OZ
8960-01 - E59- 1971	ORANGE DRINK MIX POWDER USWT 1.6 OZ
8960-01 - E59- 1972	GRAPE DRINK MIX POWDER UNSWT 1.6 OZ
8960-01 - E59- 1974	LEMON/LIME DRINK MIX POWDER UN 1.6 OZ
8960-01 - E59- 2177	GRAPE JUICE BEV 5+1 MIN PAK 90 OZ

**KENTUCKY/TENNESSEE - SOUTHEAST REGION**

<b>STOCK NUMBER</b>	<b>ITEM DESCRIPTION</b>
8960-01 - E59- 3186	GATORADE COOL BLUE RASPBERRY W 20 OZ
8960-01 - E59- 3979	GATORADE RIPTIDE RUSH WM PLAST 20 OZ
8960-01 - E59- 4873	ICEBERRY BLUE FRT DRINK 7+1 3 GAL

Solicitation Number

**B. PAST PERFORMANCE (Cont'd)**

PLEASE PROVIDE THE APPROPRIATE INFORMATION BELOW FOR YOUR 5 HIGHEST DOLLAR VALUE CONTRACTS, FOR THE PAST 3 YEARS:

	Account 1	Account 2	Account 3	Account 4	Account 5
Average number of line items per location per week					
Length of time this account has been serviced					
Contracting Agency (if applicable)					
Contract Number					
Contracting Officer's Name and Phone Number					

KENTUCKY/TENNESSEE - SOUTHEAST REGION

Solicitation Number

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KENTUCKY/TENNESSEE - SOUTHEAST REGION

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