

SP0300-00-R-4040, PRIME VENDOR GUAM

CAUTION NOTICE

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1. THIS SUBSISTENCE PRIME VENDOR SOLICITATION IS FOR FULL FOODSERVICE SUPPORT. THIS IS AN UNRESTRICTED SOLICITATION. OFFERORS WILL BE EVALUATED AND AWARD WILL BE MADE IN ACCORDANCE WITH THE "TRADEOFF PROCESS,"(FORMERLY KNOWN AS BEST VALUE SOURCE SELECTION) AWARD WILL BE BASED ON FACTORS OTHER THAN PRICE ALONE. TECHNICAL FACTORS LISTED IN THIS SOLICITATION ARE CONSIDERED MORE IMPORTANT THAN PRICE (BUSINESS) FACTORS. THE GOVERNMENT INTENDS TO MAKE A SINGLE AWARD COVERING BOTH ZONES UNDER THIS SOLICITATION.
2. THIS SOLICITATION CONTAINS FOUR (4) ONE YEAR OPTIONS. FAILURE TO INDICATE ACCEPTANCE OF THE OPTION BY ANNOTATING THE OFFEROR'S YEARLY OPTION PERCENTAGE CHANGE MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND COULD RESULT IN REJECTION OF THE OFFEROR'S ENTIRE PROPOSAL.
3. THE WRITTEN INFORMATION FOR FACTOR I, CORPORATE EXPERIENCE/PAST PERFORMANCE, IS TO BE ANNOTATED ON THE FORMS ENTITLED "CORPORATE EXPERIENCE," AND "PAST PERFORMANCE," (SEE ATTACHMENTS.) ALTHOUGH NOT MANDATORY, IT IS REQUESTED THAT THESE FORMS BE SUBMITTED TWO WEEKS PRIOR TO THE OFFER DUE DATE, IN ORDER TO EXPEDITE THE EVALUATION OF YOUR TOTAL OFFER. THE INITIAL SUBMISSION OF THIS INFORMATION WILL NOT CONSTITUTE SUBMISSION OR ACCEPTANCE OF AN OFFER. IF THIS INFORMATION IS SUBMITTED PRIOR TO CLOSING TIME, IT SHOULD BE RESUBMITTED IN ITS FINAL FORM WITH SUBMISSION OF YOUR TOTAL OFFER.

CAUTION NOTICE

4. THE COMPLETE TECHNICAL PROPOSAL WILL BE COMPRISED OF THE FOLLOWING:

1. WRITTEN TECHNICAL PROPOSAL
2. FORMAL ORAL PRESENTATION
3. STRUCTURED PLANT SITE VISIT

FAILURE TO PROVIDE YOUR BUSINESS PROPOSAL AND THE ABOVE THREE (3) COMPONENTS OF THE TECHNICAL PROPOSAL MAY RENDER THE PROPOSAL UNACCEPTABLE AND MAY LEAD TO A REJECTION OF THE OFFER.

5. In order to continue doing business with any DOD Agency, regardless of whether it is via EC/EDI or not, you must be registered in the DOD Central Contractor Registration database. For registration information or assistance, visit the Central Contractors Registration Web site (<http://ccr.edi.disa.mil/>) or call 1-800-334-3414.

If contractors are not able to register electronically, they may also register through their VAN (Value Added Network) provider, with support from the electronic Commerce Resource Centers (ECRCs) listed below, or, with support from the Procurement Technical Assistance Centers (PTACS.)

ECRC support for trading partners whose company name begins with letters A-K, should contact:

Palestine ECRC
2000 South Loop 256, Suite 11
Palestine, Tx. 75801
(903) 729-557-, or 1-888-CCR-2423
FAX (903) 729-7988

ECRC support for trading partners whose company name begins with the letters L-Z, should contact:

CCR Registration Assistance Center (CTC)
Johnstown ECRC
1450 Scalp Ave.
Johnstown, Pa. 15904
(814) 262-2325 or 1-888- CCR-2423
FAX (814) 266-2326

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER PAGE 1 OF **122**

2. CONTRACT NO. 3. AWARD/EFFECTIVE DATE 4. ORDER NUMBER 5. SOLICITATION NUMBER **SP0300-00-R-4040** 6. SOLICITATION ISSUE DATE **20 Sep 00**

7. FOR SOLICITATION INFORMATION CALL: **Maryann DiMeo, Contracting Officer** b. TELEPHONE NUMBER (No collect calls) **(215) 737-3726** 8. OFFER DUE DATE/LOCAL TIME **9 Nov 00**

9. ISSUED BY CODE **SP0300**
DSCP-HFOP
700 ROBBINS AVE.
PHILA., PA. 19111-5092

10. THIS ACQUISITION IS
 UNRESTRICTED
 SET ASIDE: %FOR
 SMALL BUSINESS
 SMALL DISADV. BUSINESS
 8(A)
 SIC:
 SIZE STANDARD:
 11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
 SEE SCHEDULE
 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)
 13b. RATING **N/A**
 14. THIS ACQUISITION IS
 RFQ IFB RFP

15. DELIVER TO CODE
SEE SCHEDULE

16. ADMINISTERED BY CODE

17a. CONTRACTOR/OFFEROR CODE FACILITY CODE
 TELEPHONE NO.

18a. PAYMENT WILL BE MADE BY CODE

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED
 SEE ADDENDUM

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	FULL LINE FOOD DISTRIBUTION FOR LAND BASED CUSTOMERS, HOME PORTED SHIPS, SUBS., AND T-AFS IN GUAM, USA.				
<i>(Attach Additional Sheets as Necessary)</i>					

25. ACCOUNTING AND APPROPRIATION DATA

26. TOTAL AWARD AMOUNT (For Govt. Use Only)

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA ARE ARE NOT ATTACHED.
 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA ARE ARE NOT ATTACHED.

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN **one (1)** COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE DATED YOUR OFFER ON SOLICITATION (BLOCK), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS.

30a. SIGNATURE OF OFFEROR/CONTRACTOR

31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)
MARYANN DIMEO *[Signature]*

30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)
 30c. DATE SIGNED

31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT)
 31c. DATE SIGNED

32a. QUANTITY IN COLUMN 21 HAS BEEN
 RECEIVED INSPECTED ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED

33. SHIP NUMBER PARTIAL FINAL
 34. VOUCHER NUMBER
 35. AMOUNT VERIFIED CORRECT FOR

32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE
 32c. DATE SIGNED

36. PAYMENT COMPLETE PARTIAL FINAL
 37. CHECK NUMBER
 38. S/R ACCOUNT NUMBER
 39. S/R VOUCHER NUMBER
 40. PAID BY
 42a. RECEIVED BY (Print)

41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT
 41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER
 41c. DATE SIGNED

42b. RECEIVED AT (Location)
 42c. DATE REC'D (YY/MM/DD)

Public reporting burden for this collection of information is estimated to average 45 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (VRS), Office of Federal Acquisition Policy, GSA, Washington, DC 20405.

OMB No.: 90000-0134
Expires: 09/30/98

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B

Business Opportunities Office
Bldg. 36, Second Floor
700 Robbins Avenue
Philadelphia, PA 19111-5092

- All offers/modifications/withdrawals must be plainly marked on the outermost envelope with the solicitation number, closing date, and time set for the receipt of offers.

All handcarried offers are to be delivered to the Business Opportunities Office between 8:00 AM and 5:00 PM, Monday through Friday, except for legal federal holidays as set forth in 5 USC 6103.

Offerors that respond to this solicitation using a commercial carrier service must ensure that the commercial carrier service “handcarries” the offer/modification/withdrawal to the Business Opportunities Office prior to the scheduled opening/closing time.

- Transmit Facsimile Revisions to Offers To: 215-737-9300,9301,9302,or 9303.

NOTE: FACSIMILE OFFERS ARE NOT ACCEPTABLE

Block 17a. (continued):

Offerors: Specify fax number (s): _____
Specify email addresses _____

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ATTACHMENT 2 – ELECTRONIC INVOICING PLAN & EDI REQUIREMENTS (29 Pages)

ATTACHMENT 3 – DELIVERY POINTS (2 Pages)

ATTACHMENT 4 – NATIONAL ALLOWANCE PROGRAM (5 Pages)

ATTACHMENT 5 – P. V. SYSTEM MANAGEMENT VISITS (6 Pages)

ATTACHMENT 6 – SUBMISSION OF CORPORATE EXPERIENCE/PAST PERFORMANCE FOR TECHNICAL PROPOSAL (4 Pages)

ATTACHMENT 7 – SITE VISIT CHECKLIST (2 Pages)

ATTACHMENT 8 - NAVY MEMO 09/035 (7 Pages)

ATTACHMENT 9 - MOA BETWEEN COMNAVMAR and DSCP (8 Pages)

ATTACHMENT 10 – ITEM LISTING (Complete and submit) (35 Pages)

SUPPLIES / SERVICES AND PRICING**I. GENERAL INFORMATION**

The purpose of this solicitation is for the Defense Supply Center Philadelphia (DSCP) to establish an Indefinite Quantity Contract to provide all subsistence products to ashore facilities in Guam, Marianas Islands including Navy and Air Force Galleys, Army and Air National Guards, and twenty-four (24) DOE Schools. Customers currently supported by Raytheon under the Navy's A-76 initiative such as the Naval Hospital and MWR activities also utilize DSCP Prime Vendor support. The Guam PV has the initial loadout mission for TAFS ships homeported in Guam, including the San Jose, Spica, and Niagara Falls. TAFS topoffs, local ships support and transient ships support is included. The individual customers, as well as the estimated annual purchase of subsistence items, are listed below. Actual delivery points and points of contact for each of these customers are listed in Attachment 3 of this solicitation.

The vendor will be responsible for developing his own AMD (average monthly demands) and determining stocking needs accordingly. Shipments under this contract will be via DTS. Accordingly, vendors are prohibited from placing product on the Seavans other than that intended for DOD customers. However, if the customers do not meet realistically anticipated demands, the PV may market such items commercially and reimburse the Government for associated transportation costs. The vendor's ability to market product commercially could have a significant impact on reducing overhead costs for this contract.

Estimated Annual Total Purchases

Total Estimated Contract Dollar Value	\$10,000,000.00
With Four, One Year Options	\$50,000,000.00

WORK TO BE PERFORMED

- a. One of the unique features of the Guam contract is that as well as supporting land based customers, the Guam Prime Vendor carries the mission of support for initial Tactical-Auxiliary Fleet Supply Ship's load-outs. T-AFS ships carry very large quantities of food for re-distribution at sea to other ships. Expectations are that two (2) to four (4) T-AFS initial load-outs will occur each year. An average load-out would run at close to two million dollars. The T-AFS ships will also sometimes top off in Guam. Other ships in Guam will be supported as land based customers. Occasionally, support of special operations or exercises such as Tandem Thrust will be required.
- b. The Guam requirement will be considered as two Zones, **Zone 1** and **Zone 2** as follows:

ZONE 1

Zone 1 consists of shore based customers including galleys, Navy and Air Force restaurants on the Naval and Air Force bases, Child Development Centers, twenty four (24) DOE Schools, feeding requirements for the crew members of the T-AFS ships as well as the home ported ships customers, etc. Some customers who are being supported by Raytheon under the Navy A-76 contract since April of 2000, such as the Naval Hospital and MWR activities, currently receive some support from the Prime Vendor and have the ability to expand their utilization of DSCP's contract.

In emergency situations in **Zone 1 only**, same day delivery or delivery on a Saturday or Sunday or on a weekday with less than 5 hours notice may be necessary. The Prime vendor will provide a minimum of two such "emergency," orders (excluding mobilization actions) per month per activity at no additional charge. Any "emergency," order(s) over and above the minimum may be charged to the ordering facility at a rate to be determined during negotiations under this solicitation.

The Prime Vendor will identify not in stock (NIS) items for **Zone 1** customers within two hours of order placement. There will be no additional charge for splitting cases.

Zone 1 land based customers **Shelf-life-** The Prime Vendor must supply products to land based customers with sufficient shelf-life remaining, i.e., not less than 60 days from the expiration date, in order to support typical operations of the individual facility. Condiment type items must have a minimum of 90 days shelf-life remaining at time of delivery. Expiration dates are based on the manufacturer's shelf-life of the product.

Zone 1 Ships customers and **Zone 2 T-AFS local reorder support only** - The Prime Vendor must supply products for homeported ships and T-AFS local support (i.e., crew feeding) with at least **180** days of original shelf life remaining at the time of delivery when orders are placed at least 30 days prior to the required delivery date. For those items manufactured with less than 180 days shelf life, there must be 50% of the original shelf life remaining at time of delivery. Expiration dates are based on the manufacturer's shelf life of the product.

On certain occasions ships will be at piers not accessible to normal delivery vehicles. In these instances the Prime Vendor will deliver to a specified pier location via barge. The ship will take ownership/acceptance of the product prior to loading on the barge.

Exceptions to the above shelf-life policies will be decided by the Contracting Officer on a case by case basis.

ZONE 2

Zone 2 represents the initial load out mission for three T-AFS ships homeported in Guam – USNS Niagara Falls, USNS San Jose, and USNS Spica. Normally, these load outs have an estimated dollar value of \$2.5 million, consist of approximately 209 different line items, and range from 1,800 to 2,000 pallets of product. **Please Note: crew feeding** for these ships is considered part of **Zone 1**.

The Prime Vendor will be given notice of requirements for load-out orders at least **45 days prior to the required delivery date (RDD.)** The T-AFS ordering officer will be required to verify their order to the Prime Vendor at 30 days prior to the RDD. The T-AFS ordering Officer may, up to 30 days prior to the RDD, supplement (modify) their order by an amount not to exceed 20% plus or minus the quantities on an individual line item basis. The addition or deletion of entire line items, and/or modifications of greater than 20% will be allowable at the time of order verification (30 days prior to RDD) **only at the discretion of the Prime Vendor.** Maximum attempts should be made to provide service to the customer. The Prime Vendor does not have to honor any changes to the order received less than 30 days prior to the required delivery date. The PV must confirm for the ship whether they can comply with add/delete requests within 10 days of the request (20 days prior to RDD.)

Q-Cogs – Zone 2 will also include ship afloat store requirements commonly referred to as “Q-cog,” or “1Q.” These are drugstore type items, personal care products, canned sodas, candy bars, snack foods, etc. Title of the product will pass from the Prime Vendor to the unit at the time of acceptance by the activity’s assigned representative. **Please note:** although classed as Zone 2 requirements since these are essential to ship support, all customers may order these items or any others available on the catalog.

Shelf Life for Zone 2 – For initial load-out when vendor is given at least 30 days lead time prior to delivery, product should retain at least 70% of it’s original shelf life. Expiration dates are based on the manufacturer’s shelf life of the product. Exceptions will be decided by the Contracting Officer on a case by case basis.

c. Applicable to all product delivered to both zones under the contract:

All product must have the date of pack and the product expiration date (in the clear) as part of the case markings. For purposes of this contract, the expiration date is that date after which the product should not be consumed. All product should be in condition code “A.” Item nomenclature should be sufficient to identify the item.

The Prime Vendor will be responsible to receive, store and issue Government owned Fresh Fruits and Vegetables. A distribution fee will be paid to the Prime Vendor for these services. The Prime Vendor will bill the Government on a monthly basis, based on quantities involved. The Prime vendor will accept produce deliveries during normal business hours. A 24 hour notice is required for off-hour delivery.

The Prime Vendor will receive, store, and issue MRE’s. The Prime Vendor will be paid a distribution fee for these items. The PV may occasionally be asked to handle other Government owned material in the same manner. If the customers so desire, there is the possibility that the Prime Vendor will need to store and distribute UGRAs in the same manner. The Prime Vendor will bill the Government on a monthly basis, based on quantities issued. No additional storage fee will be paid for these items.

The Prime Vendor will also offer temporary storage support for situations to include, but, not limited to, repairs needed to a customer refrigeration unit, or in order to facilitate transfer of excess product from one T-AFS to another. This fee should be submitted as a handling fee for moving and reissuing the product, similar to a distribution fee, and will be billed directly to DSCP on a monthly basis, as needed, for product actually reissued. There should be **no daily charge** for the actual time in storage unless the vendor elects not to make use of X-Ray compound, and finds a daily storage charge necessary due to excess impact on their available warehouse space. Product should be segregated from the vendor's other inventory.

All supplies shall be furnished on a "fill or kill," basis. No substitutions will be accepted unless authorized by the individual customer prior to delivery.

d. SURGE and MOBILIZATION – Due to Guam's tendency towards extreme weather conditions, combined with its strategic positioning and remote location in relation to the Continental United States, the Prime Vendor will be required to carry a minimum of thirty (30) days inventory to support adverse conditions such as heavy rains and tropical storms. These quantities should be based on the vendor's AMD. The current item quantities shown for the core items in this solicitation reflect actual product movement from these customers over a years time, based on the past six months usage data. Due to the location (10 to 12 days shipping from the west coast via ocean carrier), vendors need to be mindful of keeping an adequate amount of product in the pipeline, and on the water, to maintain a sufficient inventory level. Some relief to support the administrative burden of maintaining this inventory level will be available in that product shipped via DTS by the vendor in a good faith effort to support their customers may be marketed commercially when product is in danger of exceeding acceptable shelf-life standards as long as the Prime Vendor reimburses the Government the cost of shipping. The vendor should understand that the Government will not compensate them for any additional inventory that they choose to warehouse for surge/mobilization contingencies.

1. CONTINGENCY SUPPORT

The Vendor needs to be able to "surge," its' service capability. The vendor needs to be capable of supporting the various contingency operations of the customers. There may be occasions where customers will be called to support, local natural disasters, mobilizations, and meet contingency operations. These occasions will call for large increases in quantities with little or no warning. The Services may encounter an unscheduled arrival of a ship with only a few hours notice, or, an Air Force ashore customer may have to feed anywhere from 1,000 to 10,000 extra troops for an undetermined period of time. In order to support these missions, the vendor must be able to support the following:

Zone 1: Within 48 hours after receipt of an order, the vendor will need to be able to support an increase of 300% of the average monthly demand (AMD) of every line item on the catalog.

Zone 2: Within 10 days after receipt of an order, the vendor will need to be able to support and increase of 300% of the average monthly demand (AMD) of every line item on the catalog. For ships customer, this could amount to tophoff quantities (200 to 400 pallets of product) in excess of

a calculation based on AMDs, since ships do not toff every month. The cargo items represent the bulk of these orders.

The timing of these types of surges will be impossible to anticipate. Pricing constraints for items furnished during these periods shall be the same as for those routine, non-surge orders.

2. WAREHOUSE STORAGE

The Prime Vendor must be capable of handling a full scale military mobilization or a national emergency wherein consumption could easily double or triple at any site for a protracted period. Normal mobilization strategies provide lead times of at least thirty (30) days to build to the necessary support level. The items required to be carried in inventory will be the cargo items, which will be utilized by both zones 1 and 2 in the event of surge/mobilization. Offerors must be able to demonstrate the ability to maintain adequate warehouse space in order to support contingency requirements operating out of Guam within forty-eight (48) hours after receipt of an order. It is estimated that the following quantity of food will be required:

<u>Type of Space</u>	<u># Of Pallets</u>
<i>Dry</i>	<i>823</i>
<i>Freeze</i>	<i>612</i>
<i>Chill</i>	<i>113</i>

In emergency situations in Zone 2, delivery will be required ten (10) days after date of order. It is estimated that Zone 2 emergencies can require approximately 200- 400 pallets of food.

At some point, during the course of the contract, the Prime Vendor can expect to be given a surge test. Due to the nature of the test, the actual date of the test will be without advance warning. A briefing as to procedures utilized will be given in greater detail prior to the vendor being subject to such an exercise. Although it will be a "paper," test only, in that actual product will not be delivered, the Vendor's plan of action is expected to be realistic, executable, and to reflect product which is genuinely available and within shelf- life requirements. The Prime Vendor will be expected to cooperate, and will not be paid additional fees for undergoing this test.

3. IMPORTANT NOTE TO OFFERORS:

The following is provided as a source of information to inform potential offerors of Subsistence warehousing space available for use in the performance of work resulting from this solicitation:

- a. There will be Subsistence warehousing space available at X-Ray Compound on the island of Guam as utilized during the first Prime Vendor Guam contract. The Navy will make this space available for use by the Prime Vendor in support of this contract **ONLY IF** the

selected Prime Vendor wishes to use this space as a warehousing and execution site. Office space is also included, as well as storage space, and loading dock access.

- b. All parties submitting an offer are eligible to investigate the use of this space and to incorporate its use as a portion of their technical proposal. Any offeror intending to utilize this facility **MUST** agree to incorporate all provisions of the MOA between the Commander, Naval Forces Marianas, and DSCP, pertaining to the use of this facility, dated 25 June 99. This is provided as attachment #11 to this solicitation.
- c. The decision to use or not use this warehouse space is completely at the discretion of each offeror. Firms submitting offers either proposing or not proposing to use this warehouse space will be evaluated on an equal basis. DSCP has no preference for the use of this space over any firm’s own space or other commercial space.

Point of Contact at COMNAVMAR : Lt. Michael Hipp, (671) 339-7053

- d. Vendors may submit offers using a commercial facility or facilities, X-Ray Compound, or, a combination thereof.

4. TRANSPORTATION:

As the Government reserves the right to use the system that provides the best service to our customers, (with readiness and visibility of assets included as a factor) the following applies:

The Prime Vendor will be required to ship the products from the United States within the United States Defense Transportation System. Offerors will be using established rates with an MSC/ MTMC (Military Sealift Command/Military Traffic Management Command) commercial carrier. The PV will book the required seavans with the authorized carrier. MSC will be responsible for the transportation of the Prime vendor’s products from their CONUS (Continental United States) distribution facility, also known as “Point to Point,” delivery. The Government will be responsible to reimburse MSC for “Point to Point,” delivery.

Offerors must fill the below information required for MSC/MTMC’s development of route and rate data. This transportation method will use DSCP’s transportation Office to book carrier’s.

CONUS Distribution Point (s) _____
(city/state)

GUAM Distribution Point _____
(town/city in Guam)

For all shipments to OCONUS distribution facilities, all product is required to be palletized in full vanload quantities. A full van of products is required for delivery to one individual Pacific distribution facility.

Contractor Responsibility under MSC Transportation Method:

The contractor will be responsible for pre-cooling (where appropriate,) loading and contacting the ocean carrier for drayage of the loaded container to the embarkation port.

The contractor will be responsible for making a visual inspection on the container to ascertain that it is intact and that equipment appears to be operable.

The contractor will be responsible for any detention charges and arranging the return of empty containers to the Government designated ocean carrier, but, will not be responsible for return drayage.

DSCP has been advised by MSC/MTMC that the average point to point delivery time is thirty days, however, delays may occur and the contractor will be responsible for maintaining sufficient stock levels in its OCONUS facility to cover any such delays in transport. Any resultant claims for costs lie against the ocean carrier. The Government has no liability for late delivery or damages to goods in transit.

Insurance and Liability:

The MSC designated ocean carrier will be responsible for any loss or damage to product during point to point transportation. Any discrepancy reports will be resolved between MTMC/MSC and the ocean carrier. Therefore, the contractor is not required to insure freight for point to point transportation.

Customs:

MTMC will be responsible for all customs clearance from the point of debarkation through to the Prime Vendor's OCONUS facility (s.) Therefore, the Prime Vendor is only responsible for customs clearance from his OCONUS facility (s) to the final delivery points.

II. ITEMS/PRICING

A. The offeror shall submit two copies of their most recent and current product listing.

B. Pricing will be based on the following pricing formula:

$$\text{Unit Price} = \text{Delivered Price} + \text{Distribution Price}$$

C. Definitions:

Unit Price - The unit price is defined as the total price charged to DSCP per unit for a product delivered to the government.

Delivered Price - The delivered price is defined as the actual last invoice price of a product that the prime vendor has paid a manufacturer or supplier for that product delivered to their distribution point. This is sometimes referred to as "landed cost".

Distribution Price - The distribution price is defined as a firm fixed price, offered as a dollar amount, which represents all elements of the contract price other than the delivered price. The distribution price typically consists of the prime vendor's projected general and administrative costs, overhead, packaging costs, transportation costs from the prime vendor's distribution point, any other projected expenses associated with the prime vendor function, and anticipated profit. This distribution price is intended to reflect the difference between the delivered price and the unit price to deliver the specified product to the ordering activity. This distribution price shall represent the amount to be added to the actual invoice price paid to the manufacturer or supplier by the prime vendor for each food or beverage item. This dollar amount shall remain constant for the complete term of the contract.

1. The Government's ordering system requires that pricing will be fixed for a certain period of time. Pricing will be at the time of order. These prices will be fixed until delivery, provided that delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date.

A. For example, orders placed on March 22nd will be priced at time of order, if the delivery is required between March 24th and March 28th, inclusive. If delivery is not required until 29 March, or after, the order will be priced with those prices in effect at the time of delivery.

2. Vendors may change prices in their STORES Vendor Item Catalog every other week. Alternate weeks should be used for any needed catalog maintenance such as brand or item description changes. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See Attachment entitled "EDI Implementation Guidelines" for more information on the various EDI transaction sets required under this contract.

3. Vendors may submit alternate price change submissions (832 updates). However, it should be noted that prices cannot be updated more frequently. For example, in the case of federal holidays, vendors may be requested to submit price changes earlier or to hold prices through the next week.

4. The items to be procured under this contract shall be broken down into separate food categories for purposes of proposing distribution prices. For the **Distribution Price Category only**, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the case, then the distribution price will be by the case, whereas if you sell the product by the pound or by the each, the distribution price would be listed accordingly. Distribution prices shall be formatted to no more than two (2) places to the right of the decimal point. Offerors may utilize the category listing below, or submit their version of food categories. There is an upper limit of fifty (50) categories that one may submit. The Government's food category is listed below. It is highly recommended that this list be utilized. However, deviations

will be accepted provided that the additional categories are reasonable and not in excess of the 50 category limit.

Item Categories – The items to be procured under the contract shall be broken down into separate food categories for the purpose of proposing Distribution Prices. The Government's food categories are listed below:

<u>Category Number</u>	<u>Category Description</u>
1	Bakery and Cereal Products
2	Beverages
3	Bouillons and Soups (Canned and Dry)
4	Condiments and Related Products
5	Confections, Nuts and Sugars
6	Cheese
7	Eggs
8	Other Dairy Products Not Mentioned
9	Bread Products
10	Milk Products
11	Ice Cream Products
12	Dietary Products
13	Fats and Oils
14	Frozen Fish, Other Than Shellfish
15	Frozen Shellfish
16	Chilled Meats and Poultry
17	Frozen Meats and Poultry
18	Fresh Fruits and Vegetables
19	Frozen Fruits and Vegetables
20	Jams, Jellies and Preserves
21	Other Semi-perishable Products Not Mentioned
22	Centrally Managed Items/Mandatory Items
23	Non Foods (ie. Paper products, may soon be added)
24	Q –COG's
25	MRE's, UGRA's
26	Temporary Storage (Reissue and handling Fee)
27	Any Other Category of Items Not Covered Above

III. REBATES/DISCOUNTS

A. Rebates and discounts are to be returned to DSCP when they are directly attributable to sales resulting from orders exclusively submitted by DSCP or its customers. Additionally, any rebates and discounts offered to any commercial customer or other Governmental organization shall be returned to DSCP or its customers in the form of an up-front price reduction reflected in the weekly 832 catalog change transmission. Additional rebates over and above those cited may be offered to DSCP to enhance one's proposal. If offered by the successful awardee, these rebates will be expected to be returned in the manner stated above.

B. The Prime Vendor shall be as aggressive as possible in pursuing all rebates and discounts for the customers supported under this contract. Notwithstanding the requirements included herein, the offeror warrants, at a minimum, that the DSCP customers will receive rebates and discounts equal to or better than the offeror's most favored commercial or other Government customer. The offeror will provide a description of those rebates and discounts meeting the requirements herein as part of their offer in accordance with the provisions outlined in Section entitled "Instructions, Conditions and Notices of Offerors." The rebates and discounts proposal will be reviewed and if found acceptable, shall become part of the resulting contract(s). A rebate report shall be provided to the Contracting Officer on a quarterly basis as a minimum. The final procedures relative to managing and returning lump sum rebates will be based on the final proposal and confirmed after award. The Government, however, reserves the right to audit applicable records to ensure proper administration of the rebate program and the money due the Government have been properly returned in accordance with the offer.

IV. AWARD DETAILS

A. Any award (s) made against solicitation SP0300-00-R-4040 will result in an Indefinite Quantity Contract. **The Government intends to make one award.**

B. Prospective offerors are notified that the resulting contract is a purchasing option for the ordering activities under this acquisition. The DSCP Contracting Officer cannot guarantee the successful offeror that upon award of this contract the activities will purchase all of their foodservice requirements from the prime vendor. This does not usurp the guaranteed estimated minimum contract dollar value.

V. ESTIMATED VALUE (GUARANTEED MINIMUM AND MAXIMUM PARAMETERS)

The estimated dollar value of this acquisition is \$50 million, inclusive of the four (4) option years. The base year value of this contract is estimated to be \$10 million. The guaranteed minimum will be twenty-five percent (**25%**) of the estimated award dollar value per contract period. The maximum ceiling will be two hundred percent (**200%**) of the estimated dollar value per contract period. In the event of emergencies and/or mobilization, the Government reserves the right to unilaterally execute a higher alternate ceiling. This alternate ceiling shall be three hundred percent (**300%**) of the estimated dollar value per contract period of this acquisition. The maximum ceilings are not negotiable.

Note: Prospective offerors are hereby advised that although there is a guaranteed minimum of 25% on this contract, DSCP cannot guarantee that any or all of the customers will order all of their subsistence and related non-food requirements from the successful Prime Vendor. Once the guaranteed minimum has been met, the customer may or may not choose to continue ordering from the contract. To a large extent, their decision to continue ordering will be based on the performance of the Prime Vendor.

VI. OPTIONS

A. There are four (4) one-year options in this solicitation. Acceptance of these options by the successful prime vendor is **mandatory**. These option terms will follow the base year period upon expiration of that term, for a total possible contract period of five years. Exercise of options by the Government is covered in DSCP Clause 52-217.9P12 in the section for Contract Clauses.

B. Distribution prices must be submitted for each option year as well as for the base term. The prices offered on each option year will be calculated with the delivered price proposed with each evaluated item. The distribution price for each option year may be offered as a percentage, increase or decrease, from the base year. A firm may base their option pricing on the Consumer Price Index (CPI) but must also propose a cap amount, submitted as a percentage. This cap will represent the maximum increase allowable for the option years. This cap will be used for evaluation purposes. If a firm uses the CPI index for their option year pricing, they must also submit the current CPI figure, increase or decrease, for the most recent twelve month period. Prices will be evaluated inclusive of options. Being more specific, the totals of all prices for the five terms (base year plus four one year options) will be added together to arrive at the total aggregate dollar value. This total aggregate dollar value will be used for evaluating the lowest aggregate dollar value submitted by the offerors.

VII. BACKUP PRIME VENDOR

The offeror (s), which is awarded the prime vendor contract for this zone, may become a potential backup supplier for other zones should a prime vendor in a nearby zone, in an extremely rare instance, be unable to support, one, some, or all of the customers in that assigned zone. Offeror's agreement to perform as a potential backup prime vendor is required; however, if this rare situation does arise, a contractor's assignment to act as a backup to any or all customers in another zone would be negotiated through a bilateral agreement/modification to the contract. As part of this agreement, the distribution fees for the backup prime vendor to support the customers of another zone would be negotiated at that time. These measures would be taken to preclude the need to re-solicit for support to the affected customers, as well as to maintain the required service to these customers.

VIII. CENTRALLY PROCURED ITEMS

A. Market Ready Items: Fresh bread and Dairy items are procured by DSCP under separate Market ready contracts (currently held by American Bakery, SP0300-00-DW-084 and Foremost Foods, SP0300-00-DV-049.) BIB sodas are procured under the national soda contracts, currently SP0300-00-D-1100 with Coca-Cola, SP0300-00-D-1101 with Pepsi, and SP0300-00D-1102 with 7Up/Dr. Pepper. If, after contract award, the ordering activities have a need for Prime Vendor deliveries of some or all of these items, the Contracting Officer and Prime Vendor will determine the availability and establish a mutually agreed upon start-up period. The Contracting Officer will also negotiate a distribution price for this service with the Prime Vendor.

B. The DSCP Produce Business Unit, through Defense Subsistence Office (DSO), will centrally procure fresh fruits and vegetables and deliver via Seavan. It will be the Prime Vendor's responsibility to offload, store, and distribute these items as well as their regular subsistence items. Some of these items will also be purchased locally by the Guam Support Office, a part of DSCP Pacific. The vendor will submit bills to the Contracting Officer on a monthly basis for produce handling and distribution. In the event that produce needs to be treated or destroyed, the PV will handle the arrangements and submit documentation and a bill to the Contracting Officer at the time of their normal produce billing.

C. In the future, the centrally procured items may expand to the purchase of potato products. In this case, DSCP will mandate the source of supply to the Prime Vendor.

VIX. MANDATORY ITEMS

A. The items listed below, in stated package or any commercial packaging equivalent must be purchased from either the National Industries for the Blind (NIB) or the National Industry for the Severely Handicapped (NISH):

<u>NSN</u>	<u>ITEM</u>
8920-00-782-6353	Pancake Mix, No. 10 can
8920-00-823-7221	Cake Mix, Devil's Food
8920-00-823-7223	Cake Mix, Gingerbread
8950-01-079-6942	Paprika, Ground
8950-01-254-2691	Garlic Powder

B. List of Suppliers

1. Pancake Mix, Devil's Food Cake Mix and Gingerbread Cake Mix:

Advocacy & Resources Corporation
435 Gould Drive
Cookeville, TN 38506
POC: Ms. Terri McRae
Voice: 615-432-5981
Fax: 615-432-5987

2. Garlic Powder and Paprika:

Unistel Continental Development Service, Inc.
650 Blossom Road
Rochester, NY
POC: Mr. Jack Pipes
Voice: 1-800-864-7835 X252

C. If a Prime Vendor is advised that any of the above items are not available from the supplier, the Contracting Officer must be immediately notified.

NOTE: The Government reserves the right to incorporate into resultant contract any consumable or disposable products (related non-food items) associated with the preparation or serving of food. This includes, but is not limited to, plastic, foam, paper goods and cleaning supplies. The offeror must provide a distribution price for this category. DSCP is currently working to add Non-Food (Relating to Foodservice) items to its' Prime Vendor contracts. Upon this implementation certain items will require sourcing via NIB/NISH centers/stores. The exact items will be furnished when the program is finalized.

D. MUSIC Items: The acronym "MUSIC" stands for "Military Unique Subsistence Item Coordination." The Navy has designated the ten items listed below as "military unique." DSCP has contracted with Advocacy and Resources Corporation to maintain a supply of these items to be provided to the Prime Vendor supplying Naval Ships afloat. The MUSIC contract provides for shipment of products ordered by the Prime Vendor no sooner than five (5) but no later than seven (7) working days after receipt of order. It is mandatory that you obtain the MUSIC items listed below from:

Advocacy and Resources Corporation
435 Gould Drive
Cookeville, Tennessee 38506

The point of contact is : Terri Lewis McRae
Executive Director
Phone: 615-432-5981
Fax: 615-432-5987

8910-00-082-5734	Cheese, Cottage, Dehy.
8910-00-965-1553	Egg Mix, Dehy. No. 3 Cylinder Can
8910-01-091-7209	Milk, Nonfat, Dry, 4 LB Can
8915-00-127-9303	Tomato Paste, No. 2-1/2 Can
8915-01-004-6676	Potato Mix, Dehy, No. 10 Can
8920-00-165-6868	Flour, Bread, 35 LB Can
8925-00-223-5504	Sugar, Granulated, 35 LB Can
8945-00-080-9396	Shortening, 5 GL Can
8945-01-364-7357	Salad Oil, Canola, 6/1 GL Can
8945-01-452-2000	Canola Oil, Deep Fat Fry, 1/5 GL Can

It should be noted that the distribution price stated for these items should include only those costs associated with storing, handling, shipping and transportation as acquisition costs and other associated overhead will not apply. The current MUSIC contract, SP0300-97-D-1000, Modification P000028, establishes the unit prices for each item to each Prime Vendor.

In the event the MUSIC contract is not extended or renewed, the Prime Vendor will be responsible for supplying these items.

In the event that the Prime Vendor places an order for any MUSIC or Mandatory item, and is advised by the supplier that the item is unavailable, immediate notice of the name of the item and the quantity of the order shall be provided to the Contracting Officer. The Prime Vendor should also immediately contact the customer for approval to substitute another item.

X. CARGO ITEMS

Items listed in the Navy Consolidated Afloat Requisitioning Guide Overseas (CARGO), may also be required by Navy ships. The Prime Vendor may be required to carry some or all of the CARGO items. These items will be identified during the cataloging process. **All items listed in the CARGO and Air Force Mandatory Lists must have the exact size, weight, packaging and cube cited on their respective lists.** The CARGO is subject to change semi-annually. The CARGO items, as well as Air Force Mandatory items, are indicated in the attached product questionnaire.

XI. JUICE/DRINK/SODA/SOFT SERVE/YOGURT AND CEREAL DISPENSERS

A. When requested, the contractor shall furnish dispensing machines and beverage products, including CO2 and mixing agents, as required. All management, labor, transportation and supplies required to repair and maintain contractor's equipment shall be the sole responsibility of the contractor.

B. The contractor shall furnish mechanically refrigerated dispensing machines and heads suitable for use with the contractor's bag-in-the-box juices, drinks, coffee and soft serve/yogurt machines. A sufficient number of machines and dispensing heads shall be installed in the customer's facility to accommodate the specific needs of each ordering activity.

C. The contractor will provide a technically qualified service representative who will perform monthly maintenance and quality control inspection on each dispensing system (more frequently if deemed necessary).

D. Any equipment or material furnished for the purpose of dispensing the beverages will remain the property of the contractor.

E. The Prime Vendor will be responsible for the delivery of bag-in-the-box juices, regardless of quantities.

XII. NATIONAL ALLOWANCE PRICING AGREEMENT (NAPA)**A. Definitions:**

1. Agreement Holder - the supplier or manufacturer that has agreed to offer discounts to DSCP on product ordered under DSCP Prime Vendor contracts.

2. National Allowance Pricing - the program implemented by the Defense Supply Center Philadelphia (DSCP) to maximize the leverage of DSCP's unified buying power and reduce the overall delivered price under Prime Vendor Contracts to the customers of DSCP.

3. National Allowance Pricing Agreements (NAPAs) - agreements between DSCP and suppliers/manufacturers, which identify product category, allowances. These allowances or discounts apply only to the delivered/invoice price of the product. The NAPA does not affect the Prime Vendor's distribution price or fee in any way. All applicable allowances are deducted prior to the Prime Vendor's distribution fee.

B. DSCP has implemented a NAPA Program as part of the Subsistence Prime Vendor program. Under the NAPA Program, DSCP will enter into agreements with suppliers/manufacturers.

C. Under the NAPA Program, Agreement Holders will:

1. Authorize and consent to allow the contractor to distribute its products to ordering activities under the Prime Vendor Program.

2. Offer discounts on the delivered price of the product ordered under Prime Vendor contracts, in the form of deviated allowances, whereby the price to the customer includes the discount. The deviated price is the price that will be submitted via the 832-catalog transaction.

D. NAPA's neither obligate the Prime Vendor to carry, or the ordering activity to purchase, any of the agreement holders products, however NAPA terms will apply to any order placed by a customer for products covered by a NAPA, in which case the invoice price must reflect the NAPA.

E. If a contractor has a pricing agreement/arrangement with more favorable terms and/or pricing structure, then the contractor is required to pass on these savings to the customer.

F. Under a contract resulting from this solicitation:

1. Within five (5) working days from notification of award, the awardee will contact Marty Lieb, Program Manager, NAPA Team, (215) 737-4210. The NAPA Team will provide general instructions and a password to access the allowances on the NAPA website.

2. The Prime Vendor agrees to bill the invoice price to the Government as specified by the NAPA allowance and initiates a bill-back to the agreement holder, if any activity orders any product covered by a NAPA. The agreement holder will reimburse allowances to the Prime Vendor within a time period mutually agreeable to by the Prime Vendor and the agreement holder.

3. Any disputes involving the NAPA between the Prime Vendor and the agreement holder will be resolved between them according to their own commercial practices. However, DSCP will attempt to facilitate any such disputes.

G. The NAPA Program is for the exclusive use of DSCP customers under the resultant contract.

XIII. FOOD SHOWS

A. DSCP actively participates in vendor Food Shows for the purpose of obtaining food show "allowances". These allowances are negotiated by DSCP with each exhibitor at the Food Show, whether it is a broker representing several firms, the distributor representing a firm, or the manufacturer directly. In addition, other procedures in accordance with a vendor's normal commercial practice may be used to negotiate the allowances or savings.

B. The Prime Vendor is required to advise the Contracting Officer and/or Account Manager of all Food Shows that are conducted throughout the course of the contract. This includes Annual Shows, as well as Regional and/or Mini Food Shows. The Government reserves the right to participate. Due to the distance manufacturers need to travel, DSCP coordinates a biannual circuit of food shows among Guam, Japan, and Okinawa. The first was held the end of February through early March of 2000, and the next is anticipated for the same time period during the year 2002. The Prime Vendor will be expected to organize a food show in conjunction with this circuit and to provide at least two booths to DSCP free of charge.

C. Approximately two (2) weeks prior to the food show, the Prime Vendor shall furnish the Contracting Officer and/or Account Manager with the following information:

1. List of brokers/manufacturers attending the Food Show.
2. Map showing the locations of booths.
3. Effective period of the allowances.
4. Statement as to whether the allowances are applicable to all orders placed within the effective period, or for only the amount of product booked.
5. Usage report for all customers covered by the contract. This data shall represent the same number of weeks as the effective period of the allowances (generally a six week to two month period .) The data shall be a consolidation

of all customers, and be sorted in booth order sequence. At a minimum the following elements are required:

- a. Vendor Part Number
- b. Description of item
- c. Usage quantity
- d. Manufacturer/Brand
- e. Booth Number of exhibitor representing the product.

D. At the end of the Food Show allowance period, the vendor shall submit to the Account Manager a Food Show savings report by customer. This shall be completed within 3 weeks of the ending of the allowance period.

E. Food Show Allowances must be passed on to the customers directly as a deviated price. Accordingly, when the applicable items are ordered, the price must reflect the discount if ordered during the specified time frame. The deviated price is the price that is to be submitted via the 832-catalog transaction.

F. National Meat and Seafood Audits will be conducted by DSCP at the Prime Vendor's expense. Details can be found on page 42-43.

XIV. QUALIFIED PRODUCTS

A. Offerors are requested to offer in response to the Schedule of Items only the quality level of their commercial products offered to better "quality conscious" customers.

B. When designating an item as a match for the DOD item in the Schedule of Items shown in Attachment II the item must be:

1. Identical in respect to packaging and packing when the DOD unit of issue is not described by weight (e.g., lb. or oz.) For example, NSN 8915-00-286-5483 FRUIT COCKTAIL CANNED, is described as "light or heavy syrup pack, US Grade A or B, No. 2-1/2 size can, 24 per case." The requirement for this item cannot be fulfilled by substituting a No. 10 can and modifying the unit of issue ratio in the STORES ordering system. The same holds true for items described as package (PG), or bag (BG).

2. Identical for portion control items, except that pack size may vary. For example, NSN 8905-00-133-5889 BEEF BRAISING STEAK, SWISS, is described as "frozen, formed, portion-cut, not mechanically tenderized, US Choice Grade or higher, 6 oz ea, USDA IMPS, Item No. 1102 or equivalent, from knuckle, inside round, Eye of Round or Outside Round, 53 lbs per box." The requirement for the formed six ounce portion must be identical. However, if the commercial pack size is a 15 lb box it would be acceptable by modifying the unit of issue ratio in the STORES ordering system. In respect to the aforementioned examples, the DOD ordering activities require continuity with the DOD unit of issue for proper inventory and accounting within DOD.

3. Equivalent in respect to grade or fabrication.

C. All meats are to be delivered frozen, except for items that are specified as chilled on the catalog (i.e. canned ham).

XV. DEFENSE APPROPRIATIONS ACT

A. The 1997 DoD Appropriations Act, at Section 8091, has revoked the exception to the requirements of the Berry Amendment for subcontracts for commercial items, which was found in DFARS 225.7002-2(j) and DFARS 252.225-7012. Accordingly, all items supplied under the contract awarded as a result of this solicitation must comply with the Berry Amendment (10 U.S.C. Section 2241, Note 1) and the provisions of Clause 252.225-7012. These references require that all items supplied under the contract be grown and produced in the United States or its' possessions, except the exempted items listed below.

THE FOLLOWING ITEMS ARE EXEMPT:

Bananas	Beef, corned, canned
Beef Extract	Brazil Nuts, unroasted
Capers	Cashew Nuts
Castor Beans and Oil	Chestnuts
Chile	Cocoa Beans
Coffee, raw or green bean	Oranges, mandarin, canned
Spices and herbs, in bulk	Tapioca, flour and cassava
Tea, in bulk	Thyme oil
Olive Oil	Sugars, raw
Vanilla beans	
Olives (green), pitted or unpitted or stuffed in bulk	
Coconut and coconut meat, unsweetened, in shredded, desiccated, or similarly prepared forms.	

B. For additional information, please consult the DoD FAR Supplement at 225.7000 "Appropriations Act Restrictions" and/or contact the Contracting Officer.

C. During the year, the Government may issue individual domestic non-availability determinations when warranted. The Contracting Officer will forward a notice to the Prime Vendor as the determination (s) is (are) made.

XVI. ADDITIONAL CUSTOMERS

Other ships and Foreign Vessels visiting the geographic area covered by this solicitation may be added to the contract on a periodic basis. Every attempt to provide advance notice of this situation will be made for the contractor. The contractor must be able to provide ordering procedures outside the STORES for foreign ships. Receipt and payment procedures will be handled by the individual ship or on a manual basis by DSCP.

XVII. NON-COMPETITION

The offeror warrants that he will not actively promote, encourage or market any of the customers on this acquisition away from a resultant DSCP contract and onto a contract of any other Government agency or commercial entity.

XVIII. CUSTOMER SERVICE POLICY

A. The Prime Vendor shall treat each and every customer covered under this contract as one of its best customers. Therefore, any treatment and/or customer service policy given to other essential accounts shall also be given to the customers covered under this contract.

B. The Prime Vendor shall provide customer service representatives and specific points of contact for customer assistance, especially in respect to emergency service requirements, product quality complaints, shipping discrepancies and damage. Toll free telephone service will be set up for customers to contact the customer service representative. The prime vendor will provide these points of contact to the ordering activities not later than start up of contractor performance.

XIX. NEW ITEMS

Customers will be able to add additional food items to this contract during the post award phase. The items must be determined by the Contracting Officer to be fair and reasonably priced, of an acceptable quality, and come from the same subsistence categories that are represented in this solicitation. The distribution pricing submitted for these additional items must be consistent with other distribution prices for items from the same category. In no case can these items increase the dollar value of the contract by more than twenty-five (25%) percent.

If a customer desires to order an item that is not part of the contractor's inventory, and movement is 20 cases or more per six month time period, the Prime Vendor will be allowed a total of forty five (45) days to source items, obtain stock number from DSCP and add to Vendor Item Catalog via 832 catalog transaction. These items should then become a permanent part of the Prime Vendor's inventory if it appears that these items will be ordered on a regular basis.

The successful awardee shall assume the responsibility of introducing new food items to the customers, as well as to show nutritional and cost effective alternatives to their current choices. You will be required on at least a quarterly basis to conduct product sampling/taste testing. Your company would still be required to perform your normal supplier selection process to include your analysis/comments/recommendations of the new products prior to the product sampling/taste testing.

XX. CUSTOMER SUPPORT

The Navy, from time to time, develops different programs to better the Quality of Life for the end user. Prime Vendors are expected to take part in these programs (i.e. advanced foods, bar coding, menu planning).

DESCRIPTIONS / SPECIFICATIONS**I. GENERAL INFORMATION**

DSCP intends to enter into an Indefinite Quantity Contract for the supply of semi-perishable and perishable items such as groceries, frozen food products, beverages, dairy products, boxed meats, primal and sub-primal cuts and further processed meat, seafood, eggs and produce for all customers identified on Page 8 of this solicitation.

II. ORDERING SYSTEM**A. Order Fill and Substitution Policy:**

All supplies shall be furnished on a “fill or kill” basis. No substitutions will be accepted unless authorized by the ships and coordinated with COMNAVMAR customer service and DSCP Pacific’s Guam Support Office . Partial shipments are acceptable if the customer is notified and agrees; however the unfilled quantity is canceled. Offerors are required to have procedures for handling not-in-stock (NIS) situations. The offeror is required to stipulate timeframes in which the NIS item will be identified to the customer prior to delivery in order that a substitute item may be requisitioned.

B. Subsistence Total Order and Receipt Electronic System (STORES)

1. STORES is the Government’s ordering system which is capable of accepting orders from any of the Services’, i.e. Army, Air Force, Navy, Marines, individual ordering systems and translating the orders into an Electronic Data Interchange (EDI) format. In addition, this information is passed to DSCP for the purposes of contractor payment and customer billing.

2. Customers will be able to order all of their food and beverage requirements through STORES.

3. The Prime Vendor shall be required to interface with STORES. In order to interface with STORES, the offeror must be able to support the following EDI transaction sets:

832	Catalog (Outbound - Vendor to DSCP)
850	Purchase Order
861	Receipt

- 997 Functional Acknowledgment
- 810 Electronic Invoice (**in process**)

4. A complete description of these transaction sets is included in the “EDI Implementation Guidelines” attached to this solicitation.

5. The vendor **MUST** have access to the Internet and be able to send and receive electronic mail (email).

6. Unit prices and extended prices must be formatted two (2) places to the right of the decimal point. **STORES WILL NOT ACCOMMODATE POSITIONS 3 ABOVE AND BEYOND THE DECIMAL POINT.**

7. Within the 832 transaction, as well as the invoice to the customer, the offeror is required to submit “Item Descriptions” per the Government’s format. An example is, “Carrots”, would be listed as “Vegetable, Carrots, Crinkle Cut”.

C. Order Placement:

1. Customers shall place their orders to accommodate a “skip day” delivery. Orders for skip day deliveries must be received by the contractor by no later than 2:00 PM customer local time, two days before the delivery day. For example, an order placed on March 1st would have a required delivery day of March 3rd. For customers that need next day delivery, the cut-off time for order placement will be 12:00 PM customer local time.

2. The Prime Vendor shall advise the customer by 12 noon on the day after the order is placed of the non-availability of an item. If a customer places an order several days before the required delivery date, the Prime Vendor must still notify the customer on the day after the order is placed of the non-availability of an item. At this time, if it appears that the vendor does not expect a stock replenishment in sufficient time to fulfill the requirement, the Prime Vendor should offer the customer a substitute, or advise them of the not in stock position of the item. The customer will make the final decision on the acceptability for any substitution.

3. A substitute item must be of equal or higher technical quality and equal or lower in price.

III. QUALITY PROGRAM

A. The contractor shall develop and maintain a quality program for product acquisition, warehousing and distribution to assure the following:

- 1. Standardized product quality
- 2. The usage of First-In, First-Out (FIFO) principles;
- 3. Product shelf life is monitored;
- 4. Items are free of damage;
- 5. Correct items and quantities are selected and delivered;

6. Ensure requirements of the Berry Amendment are met;
7. Customer satisfaction is monitored;
8. Product discrepancies and complaints are resolved and corrective action is initiated;
9. Supplier, FDA, or DoD initiated food recalls are promptly reported to customers and DSCP;
10. Compliance with EPA and OSHA requirements;
11. Salvaged items or products shall not be used;
12. Applicable food products delivered originate from a source listed as a Sanitarily Approved Food Establishment for Armed Forces Procurement.
13. HAACP, if applicable

B. Supplier Selection

A supplier selection or certification program shall be used to ensure standardized product quality for each item supplied and/or listed in the stock catalogs, regardless of supplier. The product quality shall equal that described in the pertinent item specification. Product characteristics shall be standardized to the extent that variations in flavor, odor, and texture will be minimized.

IV. DATE OF PACK/SHELF LIFE/FRESHNESS REQUIREMENTS

A. Products delivered will be as fresh as possible and within the manufacturers established shelf life (i.e. Expiration Date). For annual pack items, products will be from the latest seasonal pack available. It is imperative to note that afloat vessels may deploy at a moment's notice for an extended period of time; therefore, it is necessary that the delivered product be of the latest date of pack.

1. All products delivered by the Prime Vendor will have an "open coded" (month/year) "Date of Pack" (DOP) and an "open coded" "Best When Used By Date", "Sell by Date", date of production, date of processing/pasteurization or similar marking indicating the end of the guaranteed freshness date.
2. The Prime Vendor will be expected to deliver the freshest food possible, but as a minimum, product delivered to Zone 2 customers will possess 70% of the original shelf-life when orders are placed with at least thirty (30) days notice. Product delivered to land based (Zone 1 and local ships) will have at least 60 days shelf-life except for condiments which will have at least 90 days.
3. At the time of the initial submission of the proposal, the offeror shall provide a set of product technical descriptions [specifications], for the "Schedule of Items" items identified in this solicitation if product being priced is not an "identical match". The technical description must contain sufficient detail to determine the product's salient characteristics for comparison to that solicited in the Schedule of Items. Subsequent to award, for every item sourced, the contractor shall provide an alphabetical listing (preferably in an ordering

guide format) containing the following data elements: DOD Stock Number, Contract Line Item, Distributor Stock Number, Item Description, Temperature Criteria, Type of Pack Dating used (open Date of Pack), Shelf Life, Unit Pack, Unit of Issue. This coded ordering book shall be used as a reference for the acceptance verification. The contractor shall provide a copy of the listing to each customer activity not later than the start-up of the contractor's performance.

V. WAREHOUSING, DISTRIBUTION AND SANITATION PROGRAM

A. The contractor shall develop and maintain a sanitation program. Records of inspection performed by the firm, subcontractor, or recognized industry association shall be maintained and made available to the Government at the Contracting Officer's request. Any findings by the firm or its agent documenting a critical sanitation deficiency shall be reported immediately to the Contracting Officer with an attached report of corrective action. Accepted industry standards for the above programs include, but are not limited to, the Code of Federal Regulations, Title 21, part 110, Food Manufacturing Practices, the Federal Insecticide, Fungicide and Rodenticide Act (as amended), the Food, Drug, and Cosmetic Act of 1938, and pertinent state and local laws and regulations.

B. Applicable food products, e.g. poultry, dairy and seafood items delivered to customers listed in this solicitation, as well as any customer added to the Prime Vendor Program, shall originate either from an establishment listed in the "*Directory of Sanitarily Approved Food Establishments For Armed Forces Procurements*", or one which has been inspected under the guidance of the United States Department of Commerce (USDC) or the United States Department of Agriculture (USDA).

C. The following is the Internet Link to VETCOM'S Directory of Sanitarily Approved Food Establishments:

<http://domino1.hcssa.amedd.army.mil/vetcom.nsf>

D. The contractor shall develop and maintain a stored products pest management program for food and other collocated non-food items. Accepted industry standards for pest management shall include but are not limited to the Code Federal Regulations, Title 21, part 110, Food Manufacturing Practices, the Federal Insecticide, Fungicide and Rodenticide Act (as amended), the Food, Drug and Cosmetic Act of 1938 and pertinent state and local laws and regulations.

PACKAGING, PACKING, MARKING AND PALLETIZATION

I. PACKAGING, PACKING, MARKING AND PALLETIZATION

A. All packaging and packing shall be in accordance with good commercial practice, except as stated in paragraph E. Labeling shall be in accordance with commercial labeling

complying with the Federal Food, Drug and Cosmetic Act and regulation promulgated thereunder. Shipping containers shall be in compliance with the National Motor Freight Classification and Uniform Freight Classification Code. Case markings (labels) must include the DoD Stock Number and FIC Code, Item Nomenclature, Unit Pack, Unit of Issue, Case Weight, Case Cube, "Best When Used By Date", or similar marking indicating the end of guaranteed freshness date, Lot number and bar code (see paragraph below). The Dates of Pack and Best When Used By must be "in the clear" (open coded) and easily visible. Item nomenclature shall be sufficient to identify the item, the DoD unit of issue may be found in the Schedule of Items. **It is mandatory that a label containing this information be adhered to every case delivered.**

B. The Navy has a new initiative which adds a bar code of the National Stock Number (NSN) to the label. The bar code is used to receipt product at time of delivery. In addition to the information listed above, the Prime Vendor must provide a bar code on the case label by using the following:

1. Checkmate Inventory for Windows
2. The Prime Vendor must have a catalog published on the SALTS Web Page:
(<http://www.salts.navy.mil/downloads/dpsc/dpsc.html#PrimeVendorCatalogs>)

The label shall be placed on each case so that the bar code is not wrinkled, wet or wrapped around case corners. It must be suitable for accurate and quick scanning and must include:

1. Requisition or Purchase Order number
2. The NSN represented in both human readable and bar coded format. This format shall be Code 128 with no less than 7.5 mil bar. Approximate size to be 3" long by ½" tall.
3. Human readable FIC
4. When the weight of a packaged item is random or catch-weight, the weight must appear on the label.

C. To ensure that the carrier and the receiving activity properly handle and store items, standard commercial precautionary markings such as "KEEP FROZEN", "KEEP REFRIGERATED", etc. shall be used on all cases when appropriate.

D. All products delivered by the Prime Vendor will have an "open coded" (month/year) "Date of Pack" (DOP) and an "open coded" "Best When Used By Date", "Sell by Date", date of production, date of processing/pasteurization or similar marking indicating the end of the guaranteed freshness date.

E. All beef, pork, lamb and veal items shall be packaged in a vacuum process and gas flushed, or vacuum packed, and wrapped in polyethylene wrapping, or vacuum packed. Poultry items shall be in ice packed cartons, packaged in a vacuum process and sealed in polyethylene bags. Seafood items will be in ice packed cartons and plastic wrapped; frozen seafood products will be wrapped in polyethylene wrapping. Commercial cartons will be used for all boxed items. **The Prime Vendor should maximize the use of commercial packing that employs sturdy containers and head space no greater than one half (1/2) inch. Case weights should not**

exceed sixty (60) pounds. Case weights for high volume items should not be less than forty (40) pounds. These items will be identified at cataloging. Clarification and changes of high volume items will continue throughout the life of this contract.

F. PACKAGING FOR SHIPBOARD STOWAGE MAY REQUIRE DEVIATION FROM STANDARD COMMERCIAL PACK. PRODUCT SHOULD BE SNUGLY PACKED OR OVERPACKED, WITH NO MORE THAN ONE HALF INCH OF HEADSPACE.

NOTE: Frozen product must be processed and packed to allow removal of the individual units from the container without damage to that or other units. The intent is to be able to remove only that amount of product required for current needs, without the necessity of defrosting.

G. The Prime Vendor shall use standard commercial pallets and the maximum height should not exceed 60 inches, including the pallet. All pallets must be shrink wrapped. Pallet retrieval, and all associated costs, shall be the responsibility of the Prime Vendor.

INSPECTION AND ACCEPTANCE

I. INSPECTION AND ACCEPTANCE

Inspection and Acceptance of products will be performed at destination. The inspection is normally limited to identity, count and condition; however, this may be expanded if deemed necessary by either the military inspector, or the food service officer. All deliveries are subject to military inspection. In addition, the delivery vehicles will be inspected for cleanliness and condition. The authorized receiving official at each delivery point is responsible for inspecting and accepting products as they are delivered. The contractor is responsible for providing two copies of the delivery ticket for each delivery in the shipment. The invoice/delivery ticket shall not be signed prior to the inspection of each product, unless agreed upon by the receiving activity (customer). All overages/shortages/returns are to be noted on the delivery ticket by receiving official and truck driver. A signature on the delivery ticket/invoice denotes acceptance of the product. No invoice may be submitted for payment until acceptance is verified.

II. REJECTION PROCEDURES

A. If product is determined to be either defective, damaged, or compromised in any other manner, it may be rejected by the receiving official. When product is found to be non-conforming or damaged, or otherwise suspect, the receiving official shall notify the accountable Food Service Officer. The Food Service Officer shall inspect and determine the course of action to be taken with the product in question. If present, the contractor representative may be consulted. The final decision is to be made by the Food Service Officer and/or their representative. In the event an item is rejected, delivery ticket/invoice shall be annotated as to the item (s) rejected. These items shall then be deducted from the delivery ticket/invoice. The invoice total must be adjusted to reflect the correct dollar value of the shipment. Replacements will be authorized based on the customer's needs. The re-delivered items will be redelivered under a separate invoice utilizing the same call number, clin number, and purchase order number

for the discrepant line. These re-deliveries will not constitute an emergency requirement and therefore will have no additional charges.

B. In the event that a product is rejected after initial delivery is made, the prime vendor will pick up the rejected product. In the case of ship's customers, it will not always be possible for the rejected product to be returned to the vendor, due to the possibility of cross contamination. Credit due to the ordering activity as a result of the rejected product being returned, will be handled through a receipts adjustment process in STORES. If the vendor has already been paid for the product, a claim will be issued through DSCP's financial system. In all cases one (1) copy of the credit memo is to be given to the customer and one (1) copy of the credit memo, along with the original invoice, is to be sent to the DSCP Account Manager.

1. If a customer requires a one-to-one replacement, no additional paper work is necessary. The vendor delivery ticket/invoice will show that product is a replacement for rejected item. The invoice shall reference the call number, Clin number, and Purchase Order Number of the originally ordered product. In addition, a copy of the credit memo from returned product is to be attached to the invoice.

C. It is a requirement of this solicitation that product shall be inspected upon receipt as promptly as practicable. However, failure to promptly inspect or accept supplies shall not relieve the contractor from responsibility, nor impose liability on any of the customers, for non-conforming supplies.

D. Supplies transported in vehicles, which are not sanitary, or which are not equipped to maintain prescribed temperatures, may be rejected without further inspection.

III. WARRANTIES

The supplies furnished under the resultant contract shall be covered by the most favorable commercial warranties for all categories of subsistence covered under this solicitation. The rights and remedies provided therein are in addition to and do not limit any rights afforded to the Government by Clause 52.212-4 "Contract Terms and Conditions-Commercial Items" contained in the solicitation.

DELIVERIES AND PERFORMANCE

I. TERMS OF INDEFINITE QUANTITY CONTRACT

The duration of the contract(s) is for a one (1) year period beginning with the date of the first order through one year thereafter, with four (4) successive one (1) year options, providing the government determines exercising each successive option is in its best interest. The current contract expires on March 24, 2001. It is expected that the last order(s) will be placed on March 22, 2001. The first order under the resultant contract is expected to take place on March 23, 2001. The Contractor's start up period will take place prior to the first order. The contractor shall have a proposed implementation schedule within twenty-five (25) days after date of award

in order to implement a fully functional distribution account, including all EDI transactions, for all customers covered by this solicitation. This schedule is to be forwarded to the Contracting Officer upon completion. A minimum of forty-five (45) days for actual implementation will be provided. No more than sixty (60) days will be permitted for the prime vendor to have fully functional distribution accounts in place for all customers.

II. ITEM AVAILABILITY

Items must be stocked in sufficient quantities to fill all ordering activity requirements. It is critical that items ordered be routinely delivered on a “skip day” basis, at a minimum. The Prime Vendor will be required to deliver all items listed on the Prime Vendor catalog. **ALL PRODUCT MUST BE DELIVERED THROUGH THE PRIME VENDOR.**

III. POINT OF DELIVERY

A. Deliveries shall be F.O.B. destination to all ships at their designated pier at the time of order. All items will be delivered to the specified pier (unless otherwise noted), free of damage, with all packaging and packing intact. Pallet height may not exceed sixty (60) inches. There will be no formal pallet removal or exchange process under the contract however, the contractor may make arrangements on their own to pick up or remove excess pallets. **Deliveries shall be made anytime between 6:30 AM–11:00 AM and 1:00 PM - 3:00 PM, depending on the individual requirements of each customer. Occasionally, earlier deliveries may be required. In addition, individual ships may request specific delivery times. These delivery times will be coordinated by COMNAVMAR and the DSCP GUAM Support Office and provided to the Prime Vendor. The Prime Vendor must be able to adhere to this delivery schedule. The Prime Vendor must communicate with the Guam Support Office, prior to arrival, to ensure availability of equipment and/or personnel.**

B. Deliveries shall average three times per week to each customer, unless less frequent stops are agreed upon by the customer and the contractor. Certain customers, such as the small boys and submarines, may require more frequent deliveries due to such factors as less storage capacity. Saturday deliveries may occasionally be necessary. If bread, milk and ice cream products are added to this contract, delivery may be 5-6 times a week for those items. In addition, the contractor should have the capability to handle Quick Pick or Order and Service pick-up capability.

C. All ships delivery routes and stop-off sequence will be coordinated and verified with the COMNAVMAR on a post award basis by the contractor. Concurrent delivery to ships may be necessary depending on the number of ships in port. More than one truck may be required to meet delivery time schedules. All delivery trucks must have the ability to contact and communicate with COMNAVMAR **from their vehicle**, any delays or changes in scheduled deliveries.

D. Prime Vendor contractors should be aware that projected feeding strengths at each naval location are subject to fluctuations based on a variety of factors, i.e. seasonal increases/decreases in personnel, surges in personnel in crisis situations or

deployments/homecomings. The Prime Vendor Customer Service Representative should maintain open communications with COMNAVMAR and the DSCP Guam Support Office to be aware of these fluctuations and work closely with customers to provide the increased quantity and frequency of deliveries needed during these critical times. The importance of prime Vendor communication with COMNAVMAR and the Guam Support Office is essential. **A restocking fee will not be assessed as a term of this contract.**

E. Delivery tickets (i.e. annotated and signed copies of the receipt documents) must be dropped off at the FISC/MSC office prior to the delivery truck departing from the base.

F. All deliveries are subject to military medical inspection at destination. Delivery vehicles may be required to stop at a central location for medical inspection before proceeding to the assigned delivery point(s).

G. Prime Vendors must provide shelter for all product delivered during inclement weather.

H. In the future, the Prime Vendor may have to coordinate deliveries with a private firm, who will load the product onboard the ships.

I. Specific delivery point information is listed in Attachment 3.

IV. FILL RATE / SUBSTITUTIONS

A. Order fill rates shall be calculated on an on-time, per order basis and tracked for monthly submission to the Contracting Officer/Account Manager. The fill rate shall be calculated as follows and shall not include mispicks, damaged cases, etc.:

$$\frac{\text{Cases accepted}}{\text{Cases ordered}} \times 100 = \text{fill rate \%}$$

B. The fill rate shall be calculated with and without substitutions.

Note:

Substitutions must be approved by authorized customer personnel prior to shipment.

C. The contractor will submit a monthly report by customer to the Contracting Officer/Account Manager listing the NIS items, the substituted items and the reason for substitution.

V. DELIVERY TEMPERATURES, SHIPPING AND STORAGE REQUIREMENTS

A. The contractor is responsible for proper product storage, segregation and delivery of product in excellent condition. The following will apply:

1. Frozen items will be stored and delivered at 0 degrees Fahrenheit or less to the initial delivery location. All meat items shall be delivered frozen (0 degrees or less). Product shall be maintained and received in a frozen state to all subsequent delivery points. Evidence of thawing and refreezing shall be cause for rejection of an item. Rejected product may not be redelivered under any circumstances.

2. Items requiring "Protection from Heat" shall be stored and delivered at a temperature below 70 degrees Fahrenheit or less.

3. Items requiring "Chilled" conditions shall be stored and delivered under refrigeration of 32 to 40 degrees Fahrenheit.

4. For ice cream, the recommended storage and delivery temperature is -10 degrees Fahrenheit and the temperature should not exceed 0 degrees Fahrenheit.

5. Containers and wrapping must be intact and not damaged. Packages will be free of dripping and show no evidence indicating that the contents have thawed, been refrozen, freezer burned, etc. Packages must show no evidence of dehydration.

VI. DELIVERY SCHEDULE (TIMES)

A. All orders are to be delivered on the specified delivery date, except for Federal holidays as outlined below. When a scheduled delivery day falls on one of these days, or one designated by your firm, delivery should occur on the next business day, unless otherwise agreed to by the customer.

- | | |
|-----------------------------------|------------------|
| New Year's Day | Labor Day |
| Martin Luther King, Jr's Birthday | Columbus Day |
| President's Day | Veteran's Day |
| Memorial Day | Thanksgiving Day |
| Independence Day | Christmas Day |

Note: Saturday holidays are celebrated on the preceding Friday; Sunday holidays are celebrated on the following Monday.

C. Holidays celebrated by your firm, other than those specified above, must be listed below. Also, specify your policy for celebrating holidays that fall on the weekend.

_____	_____
_____	_____
_____	_____

VII. EMERGENCY ORDERS

The contractor shall provide same day emergency service to ordering facilities. Expeditious fulfillment of the emergency requirements is imperative. The prime vendor is

responsible for providing ordering facilities the name of the contractor representative responsible for notification of receipt and handling of such emergency service as well as the phone number, fax number, email address and/or pager number. The contractor shall provide a minimum of two emergency orders (excluding mobilization actions) per month, per ship, at no additional charge. Any emergency order(s) over and above this minimum may be charged to the ordering facility at a to-be-determined rate, as negotiated with DSCP.

VIII. DELIVERY VEHICLES

The contractor's delivery vehicles shall be equipped to maintain the appropriate temperatures and product segregation as necessary to deliver products at the proper temperature as set forth on Page 34. Deliveries shall be made in clean, closed vehicles. When transporting food items, the vehicles shall be maintained in good sanitary condition to prevent contamination of the material. Delivery vehicles used to deliver items under this contract shall be subject to sanitation inspection at destination. Supplies transported in vehicles which are not sanitary, or which are not equipped to maintain prescribed temperatures, may be rejected without further inspection. All delivery trucks must have the ability to contact and communicate with COMNAVMAR and the DSCP Guam Support Office **from their vehicle**, any delays or changes in scheduled deliveries. **As a result of the requirement that all product be off-loaded and placed on the pier(s) at the brow of the ship, lift gates and pallet jacks are required on all delivery trucks.**

IX. AUTHORIZED RETURNS

A. The contractor shall accept returns under the following conditions:

1. Products shipped in error
2. Products damaged in shipment
3. Products with concealed or latent damage
4. Products that are recalled
5. Products that do not meet shelf life requirements
6. Products that do not meet the minimum quality requirements as defined for the items listed in the Schedule
7. Products delivered in unsanitary delivery vehicles
8. Products delivered that fail to meet the minimum / maximum specified temperature
9. Quantity excess as a result of order input error and/or Purchase Ratio Factor error

B. Any other condition not specified above that is deemed to be valid reasons for return.

X. SHORT SHIPMENTS / SHIPPING ERRORS

A. All short shipments will be noted by the receiving official on the delivery ticket/invoices accompanying the shipment. The contractors representative will acknowledge and sign the corrected invoices.

B. Any product delivered in error by the distributor must be picked up on the next delivery day after notification by the FISC/MSC.

C. If the Prime Vendor does not make a delivery within the specified delivery window of 6:30 AM to 3:00 PM to any ship, he will be liable for a certain percentage of costs incurred by the ships as follows:

1 to 2 hours late	.25%
3 to 4 hours late	.50%
5 to 6 hours late	.75%
7 to 8 hours late	1%

D. The price adjustment will be computed using the total dollar value of the order being delivered to each ship. These costs will be claimed by DSCP against the contractor's subsequent invoices.

E. Exceptions:

1. The Prime Vendor attempts delivery and is refused entry to the base or pier facility.
2. The ship or COMNAVIMAR, acting as agent for the ship, cancels delivery or refuses delivery.
3. Prime Vendor is held up at one location and this delay causes a domino effect.
4. The Prime Vendor shall not be liable for any excess cost if the failure to perform the contract arises out of causes beyond the control and without the fault or negligence of the contractor. Such cases may include, but are not restricted to, acts of God or of the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes and unusually severe weather.
5. In every case, the failure to perform must be beyond the control and without the fault or negligence of the Prime Vendor. In addition and in all cases, there will be **no re-stocking fee** as part of this contract.

CONTRACT ADMINISTRATION DATA

I. CONTRACTING AND ADMINISTRATION AUTHORITY

A. The DSCP Contracting Officer is the only person authorized to approve changes, or modify any requirement of the contract. Notwithstanding any provision contained elsewhere in this contract, the said authority remains solely with the DSCP Contracting Officer.

B. In the event the contractor effects any change at the direction of any person other than the DSCP Contracting Officer (although that person may possess “apparent government authority”), the change will be considered to have been made without authority and no adjustment will be made under this contract to cover any increase in costs as a result thereof.

C. Requests for information on matters related to this contract, such as an explanation of terms or contract interpretation, shall be submitted to the DSCP Contracting Officer.

II. INVOICING

A. Each delivery ticket/invoice will be signed by the authorized receiving official at each delivery point. The contractor shall provide the one signed copy to the destination receiving official. In addition, one signed copy shall be provided to the Guam Support Office by the contractor’s representative prior to exiting the base. **Any changes must be made on the face of the invoice; attachments are not acceptable.**

A. The vendor shall submit two (2) signed copies of the invoice to the Defense Finance and Accounting Service (DFAS) Columbus Center for payment. At least one (1) of the invoices must be an ORIGINAL, WITH ORIGINAL SIGNATURE. Each invoice shall contain sufficient data for billing purposes. This includes:

1. Contract Number
2. Call Number (also referred to as Delivery Order Number and/or Contract Order Number)
3. Destination – Defense Activity Address Code (DODAAC)
4. Contract Line Items listed in numerical sequence (also referred to as CLIN order)
5. Item Nomenclature
6. Quantity purchased per item in DSCP’s Unit of Issue and Unit of Price
7. Clearly identified changes and annotations on all copies
8. Total dollar value of invoice recalculated, if applicable.
9. Invoices should contain the DoD stock number and FIC code as referenced
10. Electronic invoices require lead CLIN be used on every invoice, regardless of multiple invoices per purchase order, in order for payment to be made.

C. The total responsibility for the submission of correct invoices rests with the contractor. Invoices returned for correction by DFAS will be resubmitted when corrected and no interest will accrue during this time frame.

D. For each line on the order, the total number of units of issue delivered must be included (i.e. if product is shipped by case, but the unit of issue is cans, the total number of cans shipped must also be annotated, as well as the unit of price).

E. Any refusals, shortages or returns need to be removed from the invoice and invoice total. (Note: this can be pen and ink changes or corrected invoice with original signed invoice attached.)

III. PAYMENTS

A. Payment of delivery orders will be made in accordance with the terms and conditions of Paragraph (i) of **Clause 52.212-4 “Contract Terms and Conditions - Commercial Items”**, appearing in the section of this solicitation entitled “Contract Clauses”. For the purpose of this acquisition, a delivery order is defined as a call issued for all the items desired for a given destination on a given day. Each order will only have one destination and be for one day’s deliveries.

B. Payment is currently being made in approximately 7 days after the receipt of a proper invoice, however, it is still subject to the terms and conditions of the Prompt Payment Act (31 U.S.C. 3903).

Notwithstanding the above, the Government reserves the right to enter into a lump sum aggregate billing arrangement whereby all categories of items on an individual delivery order are paid simultaneously.

IV. PAYMENTS CENTER

A. DFAS Columbus Center is the payment office for this acquisition

DFAS Columbus Center
DFAS/CO-SEPS
P.O. Box 182317
Columbus, OH 43218-6260

V. ADMINISTRATION

Administration for the basic Indefinite Quantity Contract will be performed by DSCP. Administration on individual Delivery Orders will be performed by the authorized ordering facility which placed the actual order. Any changes or modifications to orders, outside the terms contemplated in this solicitation, must first be approved by the DSCP Contracting Officer. Substitutions can be authorized by the ships through the FISC.

VI. MANAGEMENT REPORTS

The contractor shall provide, at a minimum, the following management reports to the DSCP Contracting Officer. The need for additional reports and the design of each report shall be decided after award of the contract by the Contractor and the DSCP Contracting Officer. Except for the coded ordering book, all reports listed will be cumulative, monthly reports and shall be furnished monthly. All reports should be received at DSCP during the first week of the month,

with the exception of the NAPA report, which should be received by the 15th of each month. For the first six months following implementation, fill rate reports should be submitted weekly. Weekly fill rate reports should also be submitted following any month during which the fill rate is not at or above the target rate.

A. **Usage Reports**

1. Descending Dollar Value Report - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be totaled. Yearly or upon request.

2. Descending Case Volume Purchases - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be subtotaled by product category and overall total. Yearly or upon request.

3. Product Line Item, Stock Number Order - Sorted by DSCP Stock Number. List all information including DSCP Stock Number, quantity purchased, dollar value, Vendor Part Number, Item Description and DSCP Unit of Issue

B. **Product Line Item Rejection Report** - Sorted by line item, number of units received, number of units rejected, total dollar amount of units received, and the total dollar amount of units rejected. Dollar amounts should be subtotaled by product category and totaled overall.

C. **Product Line Item Not-In-Stock Report** - Sorted by date order was placed, line item, number of units ordered, number of units not received, total dollar amount of units ordered and total dollar amount of units not received. Dollar amounts will be subtotaled by product category and total overall.

D. **Fill Rate Report** – The contractor will submit a monthly report by customer to the DSCP Contracting Officer with the following information:

1. Fill Rate without Substitutions
2. Fill Rate with Substitutions
3. List of all items that were Not In Stock, returned, damaged, mispicks, etc.
4. List all items that were “substitutes” and reason they were substituted

The fill rate is calculated on an on-time, per order basis for monthly submission. The calculation will be based on the total number of cases shipped and accepted divided by the total number of cases ordered. (See section entitled “Deliveries or Performance,” paragraph IV.)

E. **Small Business Subcontracting Report** -

1. List products manufactured and/or supplied by small business, small disadvantaged businesses, minority owned small business, National Institute for the Blind/National Institute for the Severely Handicapped (NIB/NISH), hub zone small business, women-owned small businesses and women owned small disadvantaged businesses. This should be sorted by manufacturer/supplier and include quantity and dollar value. Note: This report is for direct subcontracts for products supplied to customers. This report is not to include indirect costs.

2. A summary page of the report shall also be submitted which highlights the total dollars and percentages for each category. This information is very important since DSCP is required to report its success in meeting these goals to the Defense Logistics Agency (DLA). Also requested, but not required since DLA does not mandate that these goals be reported, is a listing of products supplied and/or manufactured by UNICOR, Labor Surplus Areas, historically Black Colleges or Universities and Minority Institutions.

F. **Product Line Manufacturer/Supplier Listing** - This report shall list all items purchased along with quantity and dollar value. It shall be sorted by Manufacturer/Supplier and annotate whether the manufacturer/supplier is a large business, or small business. All Small Businesses are to be broken in the sub-categories as listed above

G. **Customer Service Report** - The contractor shall develop and provide a report summarizing all discrepancies and complaints from the ordering activities and their resolutions.

H. **Rebate Reports** -

1. **General Rebates** - All rebates that have been passed along to the customer via off-price reductions, or that are due to the customers, shall be summarized by listing each customer and the rebate amount. Also include the manufacturer offering the rebate and the product usage. The total should be per customer and per contract.

2. **NAPA Report** - This report should summarize the savings passed along to the customers in the form of deviated allowances realized as a result of utilizing the NAPA's. List each customer, the NAPA amount, the manufacturer/broker name, and quantity ordered. NAPA figures should be listed per customer, per contract and per manufacturer.

3. **Food Show Rebates** - This report should show a detailed break out of all savings received at your Food Show. This report is not a monthly requirement, but is based on the timing of your Food Show. List each customer, the Food Show amount, the manufacturer/broker name, and quantity ordered. Food Show Rebates should be listed per customer, per contract, and per manufacturer. The total should be per customer and per contract.

I. **Financial Status Report** - In order to ensure timely payments, it is requested that a summarized accounts receivable and/or a "days of outstanding sales" be submitted on a monthly basis. The report should be categorized by time periods, and sorted further by customer. If problems should occur, a detailed listing by invoice number/call number will be requested.

However, it is suggested that this report contain as much information as possible to alleviate problems immediately.

J. AMD Report/Assets on Hand report: Each month , the vendor should submit a report of assets on hand, anticipated usage, and assets on order.

K. Local Purchases: Including items, description , quantity, price, AMD, and quantities of due-ins for like item from the States. Local purchases are discouraged since they include all transportation costs with the food cost. They are more desirable than an Nis, but, should not be part of regular practice. Most Local purchase reports should be zero.

L. Marketed Product Report: This contract allows the vendor to sell product shipped via Government transportation in a good faith attempt to service DOD customers on the commercial market if the product does not move as anticipated. The Government must be reimbursed for the cost of transportation, and such sales must be systematically reported to the KO via monthly report showing quantities marketed. The vendor will be assessed appropriate transportation fees on a monthly basis, as needed, following submission of such report. As with all required reports, zero activity should be reflected via a zero report.

VII. CATALOG ORDER GUIDE

The contractor shall provide a catalog order guide, with descriptions *and* pack sizes, to each of the customers serviced under this contract. At a minimum, the order guide should list the DSCP Stock Number, the contractor's part number, and the product brand for each item.

VIII. TRANSITION PERIOD/IMPLEMENTATION PLAN

The contractor shall have a proposed implementation schedule within a minimum of twenty five (25) days and no more than sixty (60) days after date of award to implement a fully functional distribution account for all the zones covered under this solicitation.

IX. PRIME VENDOR QUALITY SYSTEMS MANAGEMENT VISITS

The Subsistence Prime Vendor Technical and Business Support Branch will conduct Prime Vendor Quality System Management Visits (PVQSMV's) to review the contractor's methods used to meet the terms of the contract and to verify that those terms are being met. PVQSMV's may include on-site visits to subcontractors and/or product suppliers. The contractor shall make arrangements for visits by DSCP Prime Vendor Personnel to contractors, subcontractors and suppliers.

X. NATIONAL MEAT AND SEAFOOD AUDITS

Basic Audits:

The National Meat and Seafood Audit Programs function as a Service and Quality Assurance check for our DOD customers to ensure the War fighters are receiving products of an optimum quality level. The audit objectives focus on the following to ensure:

- (1) Prime Vendors adherence to contract requirements.
- (2) The quality level of the materials supplied is at a satisfactory quality level and uniform throughout the DSCP-H Prime Vendor Regions.
- (3) There is no product misrepresentation or substitution.

The Audit objectives are accomplished utilizing the expertise of the USDA AMS Livestock and Seed Division personnel (Meat Graders), USDC National Marine Fisheries Service and DSCP-HFS Quality Assurance personnel, which form the National Meat and Seafood Audit Product Review Team.

The National Meat and Seafood Audit technical product review is intended to provide, a partnership between the customer, prime vendor and DSCP-H, a platform for continuous quality improvement through a detailed review of selected core items. An informative discussion of the observed items' physical characteristics and deviations from or compliance with established quality requirements is provided during the product review. This technical discussion makes possible an understanding of the customers need for certain quality requirements so that systems supporting the manufacturing and distribution of the item can be tailored to meet these requirements. This approach makes it a win-win for the customer, prime vendor and DSCP-H.

For each Prime Vendor it is expected that an audit would be conducted once per contract year. This includes the base year of the contract, plus any and all option-years in which the government's option is exercised. The Audits are conducted in a seminar setting with participation from you and your suppliers. The average cost of a Meat Audit is approximately \$6000.00, the average cost of a seafood audit is expected to be \$3000.00. As a Prime Vendor you will be expected to provide samples of the government's choice up to a dollar value ceiling of \$6000.00 for Meat Products and \$3000.00 for Seafood products. Any expense for the sampled product above these ceilings may be billed to the Government under your contract.

Audit Results:

Prime Vendors will be given a detailed report on each product reviewed. It will be the Prime Vendor's responsibility to take immediate action to correct any deficiency uncovered during the audit.

Follow-up Audits:

Follow up audits may be scheduled within a one-year period of the initial audit, based on the recommendation of the evaluators of the Basic Audit. If a follow up is required due to observation and/or outcome of the initial audit all samples are to be at the expense of the Prime Vendor.

Non-routine follow up audits may be scheduled if several items do not meet the government's requirements as presented in the catalog descriptions.

PROGRAM EXPANSION

The government plans to expand this program into all categories of subsistence items. Samples will be required as above within negotiated limits.

CONTRACT CLAUSES

52.212-1 INSTRUCTIONS TO OFFERORS--COMMERCIAL ITEMS (MAR 2000)

(a) *Standard industrial classification (SIC) code and small business size standard.* The SIC code and small business size standard for this acquisition appear in Block 10 of the solicitation cover sheet (SF 1449). However, the small business size standard for a concern which submits an offer in its own name, but which proposes to furnish an item which it did not itself manufacture, is 500 employees.

(b) *Submission of offers.* Submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. Offers may be submitted on the SF 1449,

letterhead stationery, or as otherwise specified in the solicitation. As a minimum, offers must show --

- (1) The solicitation number;
- (2) The time specified in the solicitation for receipt of offers;
- (3) The name, address, and telephone number of the offeror;
- (4) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary;
- (5) Terms of any express warranty;
- (6) Price and any discount terms;
- (7) "Remit to" address, if different than mailing address;
- (8) A completed copy of the representations and certifications at FAR 52.212-3;
- (9) Acknowledgment of Solicitation Amendments;
- (10) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information); and
- (11) If the offer is not submitted on the SF 1449, include a statement specifying the extent of agreement with all terms, conditions, and provisions included in the solicitation. Offers that fail to furnish required representations or information, or reject the terms and conditions of the solicitation may be excluded from consideration.

(c) *Period for acceptance of offers.* The offeror agrees to hold the prices in its offer firm for 30 calendar days from the date specified for receipt of offers, unless another time period is specified in an addendum to the solicitation.

(d) *Product samples.* When required by the solicitation, product samples shall be submitted at or prior to the time specified for receipt of offers. Unless otherwise specified in this solicitation, these samples shall be submitted at no expense to the Government, and returned at the sender's request and expense, unless they are destroyed during preaward testing.

(e) *Multiple offers.* Offerors are encouraged to submit multiple offers presenting alternative terms and conditions or commercial items for satisfying the requirements of this solicitation. Each offer submitted will be evaluated separately.

(f) *Late submissions, modifications, revisions, and withdrawals of offers.*

- (1) Offerors are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach the Government office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:30 p.m., local time, for the designated Government office on the date that offers or revisions are due.

(2)

(i) Any offer, modification, revision, or withdrawal of an offer received at the Government office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and-

(A) If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of offers; or

- (B) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or
- (C) If this solicitation is a request for proposals, it was the only proposal received.

(ii) However, a late modification of an otherwise successful offer, that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.

(3) Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the offer wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.

(4) If an emergency or unanticipated event interrupts normal Government processes so that offers cannot be received at the Government office designated for receipt of offers by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation or other notice of an extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume.

(5) Offers may be withdrawn by written notice received at any time before the exact time set for receipt of offers. Oral offers in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for receipt of offers, subject to the conditions specified in the solicitation concerning facsimile offers. An offer may be withdrawn in person by an offeror or its authorized representative if, before the exact time set for receipt of offers, the identity of the person requesting withdrawal is established and the person signs a receipt for the offer.

(g) *Contract award (not applicable to Invitation for Bids)*. The Government intends to evaluate offers and award a contract without discussions with offerors. Therefore, the offeror's initial offer should contain the offeror's best terms from a price and technical standpoint. However, the Government reserves the right to conduct discussions if later determined by the Contracting Officer to be necessary. The Government may reject any or all offers if such action is in the public interest; accept other than the lowest offer; and waive informalities and minor irregularities in offers received.

(h) *Multiple awards*. The Government may accept any item or group of items of an offer, unless the offeror qualifies the offer by specific limitations. Unless otherwise provided in the Schedule, offers may not be submitted for quantities less than those specified. The Government reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the offer.

(i) *Availability of requirements documents cited in the solicitation*.

(1)(i) The GSA Index of Federal Specifications, Standards and Commercial Item Descriptions, FPMR Part 101-29, and copies of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained for a fee by submitting a request to--

GSA Federal Supply Service Specifications Section

Suite 8100
470 L'Enfant Plaza, SW
Washington, DC 20407
Telephone (202) 619-8925)
Facsimile (202 619-8978).

(ii) If the General Services Administration, Department of Agriculture, or Department of Veterans Affairs issued this solicitation, a single copy of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained free of charge by submitting a request to the addressee in paragraph (i)(1)(i) of this provision. Additional copies will be issued for a fee.

(2) The DoD Index of Specifications and Standards (DoDISS) and documents listed in it may be obtained from the--

Department of Defense Single Stock Point (DoDSSP)
Building 4, Section D
700 Robbins Avenue
Philadelphia, PA 19111-5094
Telephone (215) 697-2667/2179
Facsimile (215) 697-1462.

(i) Automatic distribution may be obtained on a subscription basis.

(ii) Order forms, pricing information, and customer support information may be obtained-

(A) By telephone at (215) 697_2667/2179; or

(B) Through the DoDSSP Internet site at <http://assist.daps.mil>.

(3) Nongovernment (voluntary) standards must be obtained from the organization responsible for their preparation, publication or maintenance.

(j) *Data Universal Numbering System (DUNS) Number*. (Applies to offers exceeding \$25,000.) The offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation "DUNS" followed by the DUNS number that identifies the offeror's name and address. If the offeror does not have a DUNS number, it should contact Dun and Bradstreet to obtain one at no charge. An offeror within the United States may call 1-800-333-0505. The offeror may obtain more information regarding the DUNS number, including locations of local Dun and Bradstreet Information Services offices for offerors located outside the United States, from the Internet home page at <http://www.customerservice@dnb.com>. If an offeror is unable to locate a local service center, it may send an e-mail to Dun and Bradstreet at globalinfo@mail.dnb.com.

(End of Provision)

**ADDENDUM TO 52.212-1 INSTRUCTIONS TO OFFERORS-
COMMERCIAL ITEMS (MAR 2000)**

The following paragraphs of 52.212-1 are amended as indicated below:

1. Paragraph (a). Delete all references to the “SIC Code”.
2. Paragraph (b) *Submission of offers*.
See Standard Form 1449 (Continuation Sheet), on page 3, for any specific instructions on how to submit your offer if mailed, hand-carried or faxed (when authorized).

 Faxed offers are NOT authorized for this solicitation.
3. Paragraph (b), Submission of offers, is expanded as follows:

(12) Proposal Preparation – SEE “Instructions, Conditions, and Notices to Offeror”
4. Paragraph (c) *Period for acceptance of offers*.
 Period of acceptance is 180 days.
5. Paragraph (h) *Multiple awards*.
 The Government intends to make one award.
 Offers may be submitted for quantities less than those specified.

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS—COMMERCIAL
ITEMS (FEB 2000) ALTERNATE I (OCT 1998) ALTERNATE III (JAN 1999)**

(a) Definitions. As used in this provision:

“Emerging small business” means a small business concern whose size is no greater than 50 percent of the numerical size standard for the standard industrial classification code designated.

“Small business concern” means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.

“Women-owned small business concern” means a small business concern--

(1) Which is at least 51 percent owned by one or more women or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and

(2) Whose management and daily business operations are controlled by one or more women.

“Women-owned business concern” means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

(b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701).

(Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)

(1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).

(2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror’s relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror’s TIN.

(3) Taxpayer Identification Number (TIN).

TIN: _____

TIN has been applied for.

TIN is not required because:

Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

Offeror is an agency or instrumentality of a foreign government;

Offeror is an agency or instrumentality of the Federal government.

(4) Type of Organization.

- Sole proprietorship;
 Partnership;
 Corporate entity (not tax-exempt);
 Corporate entity (tax-exempt);
 Government entity (Federal, State, or local);
 Foreign government;
 International organization per 26 CFR 1.6049-4;
 Other _____

(5) Common Parent.

- Offeror is not owned or controlled by a common parent;
 Name and TIN of common parent:

Name _____
TIN _____

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States, its territories or possessions, Puerto Rico, the Trust Territory of the Pacific Islands, or the District of Columbia. Check all that apply.

(1) Small Business Concern.

The offeror represents as part of its offer that it is, is not a small business concern.

(2) Small Disadvantaged Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents, for general statistical purposes, that it is, is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(3) Women-Owned Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents that it is, is not a women-owned small business concern.

NOTE: Complete paragraphs (c)(4) and (c)(5) only if this solicitation is expected to exceed the simplified acquisition threshold (i.e. \$100,000.00).

(4) Women-Owned Business Concern (other than small business concern).

[Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents that it is a women-owned business concern.

(5) Tie Bid Priority for Labor Surplus Area Concerns.

If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price:

(6) Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program.

[Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]

(i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the four designated industry groups (DIGs).]

The offeror represents as part of its offer that it is, is not an emerging small business.

(ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or four designated industry groups (DIGs).]

Offeror represents as follows:

(A) Offeror’s number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or

(B) Offeror’s average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

(Check one of the following):

<u>Number of Employees</u>	<u>Average Annual Gross Revenues</u>
<input type="checkbox"/> 50 or fewer	<input type="checkbox"/> \$1 million or less
<input type="checkbox"/> 51 - 100	<input type="checkbox"/> \$1,000,001 - \$2 million
<input type="checkbox"/> 101 - 250	<input type="checkbox"/> \$2,000,001 - \$3.5 million
<input type="checkbox"/> 251 - 500	<input type="checkbox"/> \$3,500,001 - \$5 million
<input type="checkbox"/> 501 - 750	<input type="checkbox"/> \$5,000,001 - \$10 million
<input type="checkbox"/> 751 - 1,000	<input type="checkbox"/> \$10,000,001-\$17 million
<input type="checkbox"/> Over 1,000	<input type="checkbox"/> Over \$17 million

(7) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) General.

The offeror represents that either--

(A) It is, is not certified by the Small Business Administration as a small disadvantaged business concern and is identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124,104(c)(2); or

(B) It has, has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii) Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.

The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(7)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture.

[*The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: _____.*]

(8) (Complete if the offeror has represented itself as disadvantaged in paragraph (c)(2) or (c)(7) of this provision.) [*The offeror shall check the category in which its ownership falls*]:

_____ Black American.

_____ Hispanic American.

_____ Native American

(American Indians, Eskimos, Aleuts, or Native Hawaiians).

_____ Asian-Pacific American

(persons with origins from Burma, Thailand, Malaysia, Indonesia,

Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia

(Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of

the Pacific Islands (Republic of Palau), Republic of the Marshall

Islands, Federated States of Micronesia, the Commonwealth of the

Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji,

Tonga, Kiribati, Tuvalu, or Nauru).

_____ Subcontinent Asian (Asian-Indian) American

(persons with origins from India, Pakistan, Bangladesh, Sri Lanka,

Bhutan, the Maldives Islands, or Nepal).

_____ Individual/concern, other than one of the preceding.

(9) HUBZone Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that--

(i) It is, is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal place of ownership, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

(ii) It is, is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(9)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture: _____.] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

(d) Representations required to implement provisions of Executive Order 11246--

(1) Previous Contracts and Compliance.

The offeror represents that--

(i) It has, has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It has, has not, filed all required compliance reports.

(2) Affirmative Action Compliance.

The offeror represents that--

(i) It has developed and has on file, has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR Subparts 60-1 and 60-2), or

(ii) It has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

(e) Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352).

(Applies only if the contract is expected to exceed \$100,000.)

By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract.

(f) Buy American Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7000 or 7006 shall be completed if it is provided as an Attachment to 52.212-3.)

(g) Buy American Act--North American Free Trade Agreement--Israeli Trade Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7035 shall be completed if it is provided as an Attachment to 52.212-3.)

(h) Certification Regarding Debarment, Suspension or Ineligibility for Award (Executive Order 12549).

The offeror certifies, to the best of its knowledge and belief, that--

(1) The offeror and/or any of its principals are, are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency, and

(2) Have, have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and are, are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.

52.212.4	CONTRACT TERMS AND CONDITIONS – COMMERCIAL ITEMS (MAY 1999)
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(a) *Inspection/Acceptance.*

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government may require repair or replacement of non-conforming supplies or re-performance of non-conforming services at no increase in contract price. The Government must exercise its post-acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

(b) *Assignment.*

The Contractor or its assignee's rights to be paid amounts due as a result of performance of this contract, may be assigned to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

(c) *Changes.*

Changes in the terms and conditions of this contract may be made only by written agreement of the parties.

(d) *Disputes.*

This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. The Contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.

(e) *Definitions.*

The clause at FAR 52.202-1, Definitions, is incorporated herein by reference.

(f) *Excusable Delays.*

The Contractor shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as, acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

(g) *Invoice.*

The Contractor shall submit an original invoice and three copies (or electronic invoice, if authorized) to the address designated in the contract to receive invoices. An invoice must include—

- (1) Name and address of the Contractor;
- (2) Invoice date;
- (3) Contract number, contract line item number and, if applicable, the order number;
- (4) Description, quantity, unit of measure, unit price and extended price of the items delivered;
- (5) Shipping number and date of shipment including the bill of lading number and weight of shipment if shipped on Government bill of lading;
- (6) Terms of any prompt payment discount offered;
- (7) Name and address of official to whom payment is to be sent; and
- (8) Name, title, and phone number of person to be notified in event of defective invoice.

Invoices will be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. Contractors are encouraged to assign an identification number to each invoice.

(h) *Patent Indemnity.*

The Contractor shall indemnify the Government and its officers, employees and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any United States or foreign patent, trademark or copyright, arising out of the performance of this contract, provided the Contractor is reasonably notified of such claims and proceedings.

(i) *Payment.*

Payment shall be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. If the Government makes payment by Electronic Funds Transfer (EFT), see 52.212-5(b) for the appropriate EFT clause. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been made on the date which appears on the payment check or the specified payment date if an electronic funds transfer payment is made.

(j) *Risk of Loss.*

Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pass to the Government upon:

- (1) Delivery of the supplies to a carrier, if transportation is f.o.b. origin, or
- (2) Delivery of the supplies to the Government at the destination specified in the contract, if transportation is f.o.b. destination.

(k) *Taxes.*

The contract price includes all applicable Federal, State, and local taxes and duties.

(l) *Termination for the Government's Convenience.*

The Government reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of the Government using its standard record keeping system, have resulted from the termination. The Contractor shall not be required to comply with the cost accounting standards or contract cost principles for

this purpose. This paragraph does not give the Government any right to audit the Contractor's records. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

(m) *Termination for Cause.*

The Government may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails to comply with any contract terms and conditions, or fails to provide the Government, upon request, with adequate assurances of future performance. In the event of termination for cause, the Government shall not be liable to the Contractor for any amount for supplies or services not accepted, and the Contractor shall be liable to the Government for any and all rights and remedies provided by law. If it is determined that the Government improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

(n) *Title.*

Unless specified elsewhere in this contract, title to items furnished under this contract shall pass to the Government upon acceptance, regardless of when or where the Government takes physical possession.

(o) *Warranty.*

The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

(p) *Limitation of Liability.*

Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

(q) *Other Compliances.*

The Contractor shall comply with all applicable Federal, State and local laws, executive orders, rules and regulations applicable to its performance under this contract.

(r) *Compliance with Laws Unique to Government Contracts.*

The Contractor agrees to comply with 31 U.S.C. 1352 relating to limitations on the use of appropriated funds to influence certain Federal contracts; 18 U.S.C. 431 relating to officials not to benefit; 40 U.S.C. 327, et seq., Contract Work Hours and Safety Standards Act; 41 U.S.C. 51-58, Anti-Kickback Act of 1986; 41 U.S.C. 265 and 10 U.S.C. 2409 relating to whistle blower protections; 49 U.S.C. 40118, Fly American; and 41 U.S.C. 423 relating to procurement integrity.

(s) *Order of Precedence.*

Any inconsistencies in this solicitation or contract shall be resolved by giving precedence in the following order: (1) the schedule of supplies/services; (2) the Assignments, Disputes, Payments, Invoice, Other Compliances, and Compliance with Laws Unique to Government Contracts paragraphs of this clause; (3) the clause at 52.212-5; (4) addenda to this solicitation or contract, including any license agreements for computer software; (5) solicitation provisions if this is a solicitation; (6) other paragraphs of this clause; (7) the Standard Form 1449; (8) other documents, exhibits, and attachments; and (9) the specification.

ADDENDUM TO 52.212-4 CONTRACT TERMS AND CONDITIONS

The following paragraph(s) of 52.212-4 are amended as indicated below:

1. Paragraph (a), *Inspection/Acceptance*, is revised to add the following:

“Inspection and acceptance of products will be performed at destination. The authorized receiving official for each customer is responsible for signing for and accepting products when they are delivered. The final disposition decision rests with the food service officer.”

2. Paragraph (c), *Changes*, is deleted in its entirety and replaced with the following:

(c) *Changes*.

(1) The Contracting Officer, at his/her discretion, may unilaterally invoke any of the contingency options set forth in this contract.

(2) The Contracting Officer may at anytime, by unilateral written order, make changes within the general scope of this contract in any one or more of the following:

(i) method of shipment or packing;

(ii) place, manner, or time of delivery.

(3) If such change causes an increase or decrease in the cost of, or time required for, performance for any part of the work under this contract, the Contracting Officer shall make equitable adjustment in the contract price, the delivery schedule, or both, and shall modify the contract.

(4) The Contractor must assert its right to an adjustment under this clause within thirty (30) days from the date of receipt of the written order. However, if the Contracting Officer decides that the facts justify it, the Contracting Officer may receive and act upon a proposal submitted before final payment of the contract.

(5) Failure to agree to any adjustment shall be a dispute under the Disputes Clause. However, nothing in this clause shall excuse the Contractor from proceeding with the contract.”

3. Paragraph (g), *Invoices* is revised to add the following:

“(9). Destination – Defense Activity Address Code (DODAAC)

(10). Clearly identified and annotated changes or substitutions on the signed invoice as well as the copy

(11). A total dollar value on each invoice inclusive of any changes

(12). Where multiple deliveries/invoices are made, the PV must identify the final shipment

(13). Invoices should contain the DoD stock number and FIC code as referenced

(14). Invoice should contain Govt. Unit of Issue and Govt. Unit Price.”

(15). Electronic Invoice – requires lead CLIN be used on every invoice, regardless of multiple invoices per purchase order, in order for payment to be made.

4. Paragraph (o), *Warranty*, is revised to add the following:

“In the event that a product recall is initiated by the Prime Vendor, supplier or manufacturer, the Prime Vendor should follow the procedures as outlined below:

- (1) Immediately notify the following personnel:
 - (i) Customers that have received the recalled product
 - (ii) DSCP Contracting Officer
 - (iii) DSCP Account Manager
 - (iv) DSCP Consumer Safety Officer at 215-737-3845
- (2) Provide the following information to the DSCP Consumer Safety Officer:
 - (i) Reason for recall
 - (ii) Level of recall, i.e. Type I, II or III
 - (iii) Description of product
 - (iv) Amount of product
 - (v) List of customers that have received product
 - (vi) Name and phone number of responsible person (Recall Coordinator).
- (3) The Prime Vendor should provide a Final Status Report of Recall, when completed, to the DPSC Consumer Safety Officer.”

5. Paragraph (t), *Price Changes*, is added as follows:

(t) *Price Changes*.

(1) Definitions.

- (i) **Unit Price** - The total price charged to DSCP per unit for a product delivered to the Government consists of two (2) components: delivered price and distribution price. This price shall not extend more than two (2) places past the decimal point.
- (ii) **Delivered Price** - The actual last invoice price of the product paid to the manufacturer/supplier, delivered to the Prime Vendor’s facility.
- (iii) **Distribution Price** - The firm fixed price, offered as a dollar amount, which represents all the elements of the contract price other than the delivered price. This distribution price will consist of the prime vendor’s projected general and administrative overhead, profit, packaging costs, transportation costs and any other expenses.

(2) Effective Period of Prices. Pricing will be at the time of order. These prices will be fixed until delivery, provided that the delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date. The offeror warrants that the current delivered prices do not include any allowance for possible future increases. The vendor may not submit its invoices to DFAS Columbus for payment until notified by the customer that all product has been received in good condition and in the quantities stated on the invoice. This notification must be in writing.

(3) The offeror also warrants that its unit prices are equal to or lower than its most favored customer for similar quantities under comparable terms and conditions. (Should price verifications reveal any instances of overpricing, the contractor further agrees to reimburse the Government for that amount.)

(4) For the purpose of unit price adjustment, the offeror shall indicate its distribution price per unit of issue for each item category of items, which shall be expressed as a dollar figure. The distribution price may differ per category; however, each category and the associated items which fall under it, must have the same unit of issue. (The distribution price must always be equal to the unit price less the delivered price.) The distribution price, as proposed in the offer and accepted by the Government, shall remain fixed throughout the term of the contract.

(5) The delivered price for each item is influenced by commercial market forces, such as supply and demand, and competition among suppliers, and may, therefore, fluctuate. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Friday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Friday, 1:30 PM Philadelphia time. See Attachment 1 :EDI Implementation Guidelines” for more information of the various EDI transaction sets required under this contract.

(6) Upon request, the Prime Vendor shall furnish to the Government data, as required by the Contracting Officer, to support price changes and to confirm that the contract unit prices under this contract are fair and reasonable and are based on the catalog or market prices which it pays to its suppliers. This supporting documentation shall be in the form of delivered price invoices and unit prices charged to the Prime Vendor’s commercial business as well as suppliers’ quotations, invoices, catalogs, published price lists and any other information as required by the Contracting Officer.

(7) The Government shall perform price verification analyses from time to time throughout the term of the contract. When requested, the contractor shall provide to the Contracting Officer delivered price invoices. The Prime Vendor shall keep all delivered price invoices for a period of at least one (1) year after issuance of the applicable delivery order. As a minimum, the Contracting Officer shall review the invoice in conjunction with the distribution price to verify the accuracy of the delivery order unit price (i.e. the unit price in effect in the contractor’s electronic catalog at the time of delivery order placement).

(8) The delivered price plus distribution price should equal the delivery order unit price. The contractor shall promptly refund any overcharges discovered during this process. Overcharges shall also result in more frequent price verification analyses.

(9) The Prime Vendor shall obtain product from suppliers who can provide the best value to the Government in terms of price, delivery, and quality. Whenever appropriate, the Prime Vendor shall take advantage of “reduced price specials” and “sales” offered by suppliers, as well as those manufacturers that have a National Allowance Program Agreement (NAPA) with DSCP. A list of NAPA holders is attached to this solicitation.

(10) The requirements of this clause shall also apply to new items added to the Contractor’s electronic catalog after contract award.

NOTE: In conjunction with the above clause, the following should be noted by the contractor: Variable weight items (such as meat and poultry (roasts, turkey, etc.) and lump sum billing can not be receipted in decimals, e. g.4.6 pounds. Contractors must round using Standard Rounding Methods.

(11) Offerors are advised that the Contracting Officer intends to conduct price verification analysis in the following manner:

(i) Periodically, the Price Verification Team may require the contractor to provide copies of specific invoices from suppliers covering up to 100 items that were previously ordered. These invoices will be used to verify that the Government is only being charged the actual product cost plus the negotiated distribution fee.

(ii) The Price Verification Team will request the above documentation in writing and the contractor will have thirty (30) days after the request to furnish the documentation.

(iii) The contractor shall promptly refund or credit any overcharges discovered during this period. The Government reserves all rights and remedies provided by law or under the contract in addition to recovering any overcharges.

(iv) The Government may elect to expand the scope of the price verification analysis if overcharges are discovered. The Government may also elect to reduce the scope of the price verification analysis if no overcharges are discovered.

(v) Unit prices shall be limited to a maximum of two (2) decimal places. For evaluation and award purposes, offers containing a unit price of more than two (2) decimal places shall be rounded off to two (2) decimal places. For administrative purposes, the extended line item and total dollar amounts will be rounded to two (2) decimal places and may not precisely reflect the quantity(ies) times the unit price(s). Payment shall be accomplished on a unit price basis.

**52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO
IMPLEMENT STATUTES OR EXECUTIVE ORDERS – COMMERCIAL
ITEMS (AUG 2000)**

(a) The Contractor shall comply with the following FAR clauses, which are incorporated in this contract by reference, to implement provisions of law or executive orders applicable to acquisitions of commercial items:

- (1) **52.222-3**, Convict Labor (E.O. 11755).
- (2) **52.225-13**, Restrictions on Certain Foreign Purchases (E.O.'s 12722, 12724, 13059, and 13067).
- (3) **52.233-3**, Protest After Award (31 U.S.C. 3553).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) which the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- (1) **52.203-6**, Restrictions on Subcontractor Sales to the Government, with Alternate I (41 U.S.C. 253g and 10 U.S.C. 2402).
- (2) **52.219-3**, Notice of Total HUBZone Small Business Set-Aside (Jan 1999).
- (3) **52.219-4**, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999) (if the offeror elects to waive the preference, it shall so indicate in its offer).
- (4)(i) **52.219-5**, Very Small Business Set-Aside (Pub. L. 103-403, section 304, Small Business Reauthorization and Amendments Act of 1994).
- (4) **(ii) Alternate I to 52.219-5.**
- (4) **(iii) Alternate II to 52.219-5.**
- (5) **52.219-8**, Utilization of Small, Small Disadvantaged and Women-Owned Small Business Concerns (15 U.S.C. 637 (d)(2) and (3)).
- (6) **52.219-9**, Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (15 U.S.C. 637 (d)(4)).
- (7) **52.219-14**, Limitation on Subcontracting (15 U.S.C. 637(a)(14)).
- (8)(i) **52.219-23**, Notice of Price evaluation Adjustment for Small Disadvantaged Business Concerns (Pub L. 103-355, section 7102, and 10 U.S.C. 2323) (if the offeror elects to waive the adjustment, it shall so indicate in its offer).
- (8)(ii) **Alternate I** of 52.219-23.
- (9) **52.219-25**, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting (Pub. L. 103-355, section 7102, And 10 U.S.C. 2323).
- (10) **52.219-26**, Small Disadvantaged Business Participation Program—Incentive Subcontracting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).
- (11) **52.222-21**, Prohibition of Segregated Facilities (Feb 1999).
- (12) **52.222-26**, Equal Opportunity (E.O. 11246).
- (13) **52.222-35**, Affirmative Action for Disabled Veterans and Veterans

- of the Vietnam Era (38 U.S.C. 4212).
- (14) **52.222-36**, Affirmative Action for Workers with Disabilities (29 U.S.C. 793).
 - (15) **52.222-37**, Employment Reports on Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212).
 - (16)(i) **52.223-9**, Estimate of Percentage of Recovered Material Content for EPA-Designated Products (42 U.S.C. 6962(c)(3)(A)(ii)).
 - (16)(ii) **Alternate I** of 52.223-9 (42 U.S.C. 6962(i)(2)(C)).
Paragraphs (17) through (19) are not applicable and have been deleted.
 - (20) **52.225-13**, Restriction on Certain Foreign Purchase (E.O. 12722, 12724, 13059, 13067, 13121, and 13129).
 - (21) **52.225-15**, Sanctioned European Union Country End Products (E.O. 12849).
 - (22) **52.225-16**, Sanctioned European Union Country Services (E.O. 12849).
 - (23) **52.232-33**, Payment by Electronic Funds Transfer--Central Contractor Registration (31 U.S.C. 3332).
 - (24) **52.232-34**, Payment by Electronic Funds Transfer--Other than Central Contractor Registration (31 U.S.C. 3332).
 - (25) **52.232-36**, Payment by Third Party (31 U.S.C. 3332).
 - (26) **52.239-1**, Privacy or Security Safeguards (5 U.S.C. 552a)
 - (27)(i) **52.247-64**, Preference for Privately Owned U.S. Flag Commercial Vessels (46 U.S.C. 1241).
 - (27)(ii) **Alternate I** of 52.247-64.

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, which the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- (1) **52.222-41**, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).
- (2) **52.222-42**, Statement of Equivalent Rates for Federal Hires (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- (3) **52.222-43**, Fair Labor Standards Act and Service Contract Act - Price Adjustment (Multiple Year and Option Contracts) 29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- (4) **52.222-44**, Fair Labor Standards Act and Service Contract Act - Price Adjustment (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- (5) **52.222-47**, SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreement (CBA) (41 U.S.C. 351, et seq.).
- (6) **52.222-50**, Nondisplacement of Qualified Workers (Executive Order 12933).

(d) *Comptroller General Examination of Record.*

The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records - Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to include any FAR clause, other than those listed below (and as may be required by an addenda to this paragraph to establish the reasonableness of prices under Part 15), in a subcontract for commercial items or commercial components--

- (1) **52.222-26**, Equal Opportunity (E.O. 11246);
- (2) **52.222-35**, Affirmative Action for Disabled Veterans and Veterans of the **Vietnam Era (38 U.S.C. 4212)**;
- (3) **52.222-36**, Affirmative Action for Workers with Disabilities (29 U.S.C. 793);
- (4) **52.247-64**, Preference for Privately-Owned U.S.-Flag Commercial Vessels (46 U.S.C. 1241) (flow down not required for subcontracts awarded beginning May 1, 1996);
and
- (5) **52.222-41**, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).

**252.212-7000 OFFEROR REPRESENTATIONS AND CERTIFICATIONS—
COMMERCIAL ITEMS (NOV 1995) DFARS**

(a) *Definitions.*

As used in this clause --

(1) "Foreign person" means any person other than a United States person as defined Section 16 (2) of the Export Administration Act of 1979 (50 U.S.C. App. Sec. 2415).

(2) "United States person" is defined in Section 16(2) of the Export Administration Act of 1979 and means any United States resident or national (other than an individual resident outside the United States and employed by other than a United States person), any domestic concern (including any permanent domestic establishment of any foreign concern), and any foreign subsidiary or affiliate (including any permanent foreign establishment) of any domestic concern which is controlled in fact by such domestic concern, as determined under regulations of the President.

(b) *Certification.*

By submitting this offer, the Offeror, if a foreign person, company or entity certifies that it --

(1) Does not comply with the Secondary Arab Boycott of Israel; and

(2) Is not taking or knowingly agreeing to take any action, with respect to the Secondary Boycott of Israel by Arab countries, which 50 U.S.C. App. Sec. 2407 (a) prohibits a United States person from taking.

(c) *Representation of Extent of Transportation by Sea.* (This representation does not apply to solicitations for the direct purchase of ocean transportation services.)

(1) The Offeror shall indicate by checking the appropriate blank in paragraph (c)(2) of this provision whether transportation of supplies by sea is anticipated under the resultant contract. The term "supplies" is defined in the Transportation of Supplies by Sea clause of this solicitation.

(2) Representation.

The Offeror represents that it --

_____ **Does** anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

_____ **Does not** anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

(3) Any contract resulting from this solicitation will include the Transportation of Supplies by Sea clause. If Offeror represents that it will not use ocean transportation, the resulting contract will also include the Defense Federal Acquisition Regulation Supplement clause at 252.247-7024, "Notification of Transportation of Supplies by Sea."

Addendum to 252.212-7000

Paragraph (c), above, does not apply to this acquisition.

**252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT
STATUTES OR EXECUTIVE ORDERS APPLICABLE TO DEFENSE
ACQUISITIONS OF COMMERCIAL ITEMS (MAR 2000) DFARS**

(a) The Contractor agrees to comply with any clause that is checked on the following list of DFARS clauses which, if checked, is included in this contract by reference to implement provisions of law or Executive Orders applicable to acquisitions of commercial items or components.

- 252.205-7000** Provision of Information to Cooperative Agreement Holders (10 U.S.C. 2416).
- 252.206-7000** Domestic Source Restriction (10 U.S.C. 2304).
- 252.219-7003** Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DoD Contracts)(15 U.S.C. 637).
- 252.225-7001** Buy American Act and Balance of Payments Program (41 U.S.C. 10a-10d, E.O. 10582).
- 252.225-7007** Buy American Act--Trade Agreements--Balance of Payments Program (41 U.S.C. 10a-10d, 19 U.S.C. 2501-2518, and 19 U.S.C. 3301 note).
- 252.225-7012** Preference for Certain Domestic Commodities.
- 252.225-7014** Preference for Domestic Specialty Metals (10 U.S.C. 2241 note).
- 252.225-7015** Preference for Domestic Hand or Measuring Tools (10 U.S.C. 2241 note).
- 252.225-7021** Trade Agreements (19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- 252.225-7027** Restriction on Contingent Fees for Foreign Military Sales (22 U.S.C.2779).
- 252.225-7028** Exclusionary Policies and Practices of Foreign Governments (22 U.S.C. 2755).
- 252.225-7036** Buy American Act--North American Free Trade Agreement Implementation Act--Balance of Payment Program (___Alternate I) (41.U.S.C. 10a-10d and 19 U.S.C. 3301 note).
- 252.227-7015** Technical Data -- Commercial Items (10 U.S.C. 2320).
- 252.227-7037** Validation of Restrictive Markings on Technical Data (10 U.S.C. 2321).
- 252.243-7002** Requests for Equitable Adjustment (10 U.S.C. 2410).
- 252.247-7023** Transportation of Supplies by Sea (___Alternate I) (___Alternate II) (10 U.S.C. 2631).
- 252.247-7024** Notification of Transportation of Supplies by Sea (10 U.S.C. 2631).

(b) In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders-Commercial Items clause of this contract (Federal Acquisition Regulation 52.212-5), the contractor shall include the terms of the following clauses, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

- 252.225-7014** Preference for Domestic Specialty Metals, Alternate I (10U.S.C.

2241 note).

252.247-7023 Transportation of Supplies by Sea (10U.S.C. 2631).

252.247-7024 Notification of Transportation of Supplies by Sea (10U.S.C. 2631).

52.233-9000 AGENCY PROTESTS (SEP 1996) DLAD

Companies protesting this procurement may file a protest 1) with the contracting officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the contracting officer. Protests filed with the activity should be addressed to the contracting officer, but should clearly state that they are an “Agency Level Protest under Executive Order 12979.” The contracting officer will forward the protest to the appropriate official for decision. (This process allows for a higher level decision on the initial protest; it is not a review of a contracting officer’s decision on a protest filed with the contracting officer.) Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the contracting officer.

52.208-9 CONTRACTOR USE OF MANDATORY SOURCES OF SUPPLY (MAR 1996)

(a) Certain supplies to be provided under this contract for use by the Government are required by law to be obtained from the Committee for Purchase from People Who are Blind or Severely Disabled (Javits-Wagner-O’Day Act (JWOD) (41 U.S.C. 48)). Additionally, certain of these supplies are available from the Defense Logistics Agency (DLA). The General Services Administration (GSA), or the Department of Veterans Affairs (VA). The contractor shall obtain mandatory supplies to be provided for Government use under this contract from the specific sources indicated in the contract schedule.

(b) The Contractor shall immediately notify the Contracting Officer if a mandatory source is unable to provide the supplies by the time required, or if the quality of supplies provided by the mandatory source is unsatisfactory. The Contractor shall not purchase the supplies from other sources until the Contracting Officer has notified the Contractor that the mandatory source has authorized purchase from other sources.

(c) Price and delivery information for the mandatory supplies is available from the Contracting officer for the supplies obtained through the DLA/GSA/VA distribution facilities. For mandatory supplies that are not available from DLA/GSA/VA, price and delivery information is available from the appropriate central nonprofit agency. Payments shall be made directly to the source making delivery. Points of contact for JWOD central nonprofit agencies are:

(1) National Industries for the Blind (NIB)
1901 North Beauregard Street, Suite 200
Alexandria, VA 22311-1705
703-998-0770

(2) NISH
2235 Cedar Lane
Vienna, VA 22182-5200
703-560-6800

52.211-9P36 FDA COMPLIANCE (JAN 1992) DSCP

If any supplies acquired hereunder are recalled under the provisions of the Federal Food, Drug and Cosmetic Act, and regulations thereunder, the contractor shall, at the Government's option, either reimburse the Government or repair/replace the recalled supplies. Additionally, the contractor shall notify the contracting officer immediately when a firm decides to voluntarily recall or withdraw any product from the marketplace. Upon notification by the contracting officer that supplies acquired hereunder have been recalled, the contractor shall either (a) accept Certificates of Destruction from the Government after the supplies have been properly disposed of, (b) request return of the supplies, or (c) if supplies may be repaired on site without transporting them from their location, furnish all materials necessary to effect repairs. Replacement or reimbursement will be accomplished by the contractor immediately on receipt of Certificates of Destruction or returned supplies. The costs of replacement or repair of supplies, and transportation and handling costs for movement of returned, replaced or repaired supplies within the continental United States shall be paid by the contractor. The provisions of this clause are applicable only when the value of the recalled supplies in the possession of the Government amounts to \$100 or more. The rights and remedies of the Government provided in this clause are in addition to, and do not limit, any rights afforded to the Government by any other clause in the contract.

52.215-9002 SOCIOECONOMIC PROPOSAL (MAR 1996) DLAD

In addition to any subcontracting plan required by the Clause 52.219-9:

(i) Provide a description of the efforts your company will make to assure that small, small disadvantaged, and women-owned small business concerns will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and planned proposed range of services, supplies, and any other support that will be provided to you by small, small disadvantaged, and women-owned small business concerns. Include specific names of subcontractors to the extent they are known.

(ii) Describe any future plans your company has for developing additional subcontracting opportunities for small, small disadvantaged, and women-owned small business concerns during the contract period.

(iii) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to small, small disadvantaged, and women-owned small businesses.

(iv) Specify what type of performance data you will accumulate and provide to the Contracting officer regarding your support of small, small disadvantaged, and women-owned small businesses during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such firms.

**52.215-9003 SOCIOECONOMIC SUPPORT EVALUATION
(OCT 1996) DLAD**

(a) The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposed a higher percentage, complexity level, and variety of participation by small, small disadvantaged, and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged, and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. Offerors' proposals for socioeconomic support will be made a part of any resulting

contract for use in determining how well the contractor has adhered to its socioeconomic plan. This plan will be monitored by the cognizant Defense Contract Management Command's small business office as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will then be used as a consideration prior to option exercise and future source selection decisions.

(b) Performance on prior contracts in subcontracting with and assisting small, small disadvantaged, and women-owned small businesses will be part of past performance evaluation.

52.217-9P12 OPTION FOR INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT TERM EXTENSION (JUL 1998) DSCP

(a) Acceptance of the option provision(s)/clauses contained herein is mandatory. Failure to indicate acceptance of the option by annotating the offeror's option price in the schedule or elsewhere in the solicitation will be deemed non-acceptance of the option and may result in rejection of the offeror's entire bid/proposal.

(b) Offerors may offer options at unit prices which differ from the unit prices for the base ordering period. These prices may vary with the quantities actually ordered and the dates when ordered.

(c) The contracting officer may extend the term of this contract for four [4] additional one [1] year period(s) by written notice to the contractor within the time specified in the schedule; provided that the contracting officer shall give the contractor a preliminary written notice of intent to extend at least 60 days before expiration of the contract. The preliminary notice does not commit the government to an extension.

(d) Performance under the option period shall continue at the same performance level specified for the basic contract.

(e) The option to extend the term of the contract shall be exercised not later than three (3) days before the expiration date of the contract.

(f) The option is deemed exercised when mailed or otherwise furnished to the contractor.

(g) If the contracting officer exercises this option, the extended contract shall be considered to include this option clause and the minimum and maximum quantities specified in the award for that option period will apply. The modification exercising the option will also modify DSCP clause 52.217-9P16, Effective Period of Contract--Indefinite-Delivery, Indefinite-Quantity Contract, to cover the base ordering period and the additional option period(s) exercised to date.

(h) The total duration of any options exercised under this clause shall not exceed one year.

(i) The following provisions apply only to negotiated acquisitions:

(1) If an option has been priced under this solicitation and is to be exercised at time of award of the basic contract, the submission of certified cost or pricing data shall be required prior to award where the combined dollar value of the basic contract and option exceeds \$500,000, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

(2) Prior to the award of any contract which will contain one or more priced options totaling \$500,000 or more, the submission of certified cost or pricing data covering the basic contract and the option(s) shall be required regardless of when the option(s) may be exercised, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

52.217-9P13 EVALUATION OF OPTIONS -- SOURCE SELECTION FOR AN INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT (JAN 1992) ALTERNATE I (MAY 1997) DSCP

(a) For award purposes, in addition to an offeror's response to the base ordering period, the Government will evaluate its response to all options, both technical and price. To evaluate price, the Government will add the total price for all options to the total price for the base ordering period. Further, where a contract line or sub-line item number in the Supplies or Services and Prices Section specifies a minimum and maximum quantity, the maximum quantity will be used to determine the total price. Evaluation of options will not obligate the Government to exercise the options. For this solicitation, the options are as specified in Clause 52.217-9P12.

(b) Should offerors propose option prices which vary (for example, with quantities actually ordered and the dates when ordered), these offers will be evaluated using the highest option price offered for each item.

52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM (DEC 1997) DLAD

(a) The offeror is invited to participate in a program whereby small, small disadvantaged, and women-owned small business are afforded the opportunity (through the offeror's provision of developmental assistance in its capacity as prime contractor) to participate in the DLA procurement process. (The offeror may alternatively propose to mentor a Javits-Wagner-O'Day (JWOD) Act-qualified nonprofit agency.) In order to participate, the offeror shall submit a proposal outlining the assistance already rendered or to be provided to the protégé, as well as the kinds of value-added activity the offeror might expect to receive, in return, from the mentored entity. The offeror-mentor may propose to provide the benefit of its managerial expertise, technical capabilities, market knowledge, etc.; the protégé will be expected to provide a specialized service or product, or potentially, admission into its own market. Participation is entirely voluntary.

(b) The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protégé will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements.

(c) The proposal submitted by the successful offeror will be incorporated into its contract with DLA. The successful offeror will be expected to incorporate the salient points of the evaluated proposal into a written agreement (the MBA) with a protégé selected by the offeror. The offeror's performance under the proposal will be monitored by the contracting officer and cognizant small business specialists (from the he buying activity and/or the Defense Contract Management Command) during the contract period. This performance will be one factor used to determine placement of orders against multiple-award contracts and/or exercise of options in the contract's follow-on years (as applicable). It will also be used as an independent evaluation

factor, and as an element of past performance evaluation, in subsequent source selection decisions.

52.219-9003 DLA MENTORING BUSINESS AGREEMENTS (MBA) PERFORMANCE (DEC 1997) DLAD

(a) The contractor's proposed MBA plan shall become part of this contract upon award. The contractor is hereby obligated, as part of its contractual undertaking, to enter into a written, binding mentoring business agreement with a protégé based on and reflective of this plan. Performance under the MBA plan shall be evaluated by the contracting officer, and may become a consideration prior to option exercise for the follow-on years of long-term contracts. MBA plan implementation may also become an independent evaluation factor and/or part of the overall past performance evaluation factor in future source-selection decisions.

(b) The contractor-mentor and its protégé(s) shall meet semi-annually with the DLA contracting officer and the small business specialist(s) from the buying activity and/or the DCMC component to review progress/accomplishments under applicable MBA proposals. The contractor is also required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding proposal fulfillment. Any MBA with a protege that has voluntarily been submitted to the Government shall be compared by the contracting officer to the contractor's proposed plan, hereby incorporated into this contract, to ensure that it adequately reflects the mentor's obligations expressed therein.

52.215-9004 JAVITS-WAGNER-O'DAY ACT ENTITY PROPOSAL (DEC 1997) - DLAD

(a) Provide a description of the efforts your company will make to assure that Javits-Wagner-O'Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.

(b) Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.

(c) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.

(d) You shall be required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding your subcontracting efforts relative to JWOD entities. Specify what type of performance data you will accumulate and provide to the contracting officer regarding your support of JWOD entities during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses).

(End of provision)

52.215-9005 JAVITS-WAGNER-O'DAY ACT ENTITY SUPPORT EVALUATION (DEC 1997) - DLAD

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror under 52.215-9004 will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the mandatory source generally will receive a higher rating on this factor during the source selection process. Offerors' proposals for such support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its plan. This plan will be monitored by the cognizant Defense Contract Management Command activity as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will be one factor used in the placement of orders against multiple-award contracts and/or the exercise of options in the contract's follow-on years (as applicable). Performance on prior contracts in subcontracting with and assisting JWOD entities will be used as an element of past performance evaluation in subsequent source selection decisions.

(End of provision)

52.215-9006 JAVITS-WAGNER-O'DAY ACT ENTITY SUPPORT - CONTRACTOR REPORTING (DEC 1997) - DLAD

The contractor shall submit periodic progress reports (no less frequently than annually) to the contracting officer regarding the contractor's subcontracting efforts relative to JWOD entities. There is no standard or prescribed format for this requirement; however, performance data accumulated and reported by the contractor must be as specified in its offer.

(End of clause)

52.219-16 LIQUIDATED DAMAGES—SUBCONTRACTING PLAN (JAN 1999)

(a) "Failure to make a good faith effort to comply with the subcontracting plan", as used in this clause, means a willful or intentional failure to perform in accordance with the requirements of the subcontracting plan approved under the clause in this contract entitled "Small Business Subcontracting Plan," or willful or intentional action to frustrate the plan.

(b) Performance shall be measured by applying the percentage goals to the total actual subcontracting dollars or, if a commercial plan is involved, to the pro rata share of actual subcontracting dollars attributable to Government contracts covered by the commercial plan. If, at contract completion or, in the case of a commercial plan, at the close of the fiscal year for

which the plan is applicable, the Contractor has failed to meet its subcontracting goals and the Contracting Officer decides in accordance with paragraph (c) of this clause that the Contractor failed to make a good faith effort to comply with its subcontracting plan, established in accordance with the clause in this contract entitled "Small Business Subcontracting Plan," the Contractor shall pay the Government liquidated damages in an amount stated. The amount of probable damages attributable to the Contractor's failure to comply shall be an amount equal to the actual dollar amount by which the Contractor failed to achieve each subcontract goal.

(c) Before the Contracting Officer makes a final decision that the Contractor has failed to make such good faith effort, the Contracting Officer shall give the Contractor written notice specifying the failure and permitting the Contractor to demonstrate what good faith efforts have been made and to discuss the matter. Failure to respond to the notice may be taken as an admission that no valid explanation exists. If, after consideration of all the pertinent data, the Contracting Officer finds that the Contractor failed to make a good faith effort to comply with the subcontracting plan, the Contracting Officer shall issue a final decision to that effect and require that the Contractor pay the Government liquidated damages as provided in paragraph (b) of this clause.

(d) With respect to commercial plans, the Contracting Officer who approved the plan will perform the functions of the Contracting Officer under this clause on behalf of all agencies with contracts covered by the commercial plan.

(e) The Contractor shall have the right of appeal, under the clause in this contract entitled, Disputes, from any final decision of the Contracting Officer.

(f) Liquidated damages shall be in addition to any other remedies that the Government may have.

(End of clause)

52.226-1 UTILIZATION OF INDIAN ORGANIZATIONS AND INDIAN-OWNED ECONOMIC (JUN 2000)

(a) *Definitions.* As used in this clause:

"Indian" means any person who is a member of any Indian tribe, band, group, pueblo, or community that is recognized by the Federal Government as eligible for services from the Bureau of Indian Affairs (BIA) in accordance with 25 U.S.C.1452(c) and any "Native" as defined in the Alaska Native Claims Settlement Act (43 U.S.C. 1601).

"Indian organization" means the governing body of any Indian tribe or entity established or recognized by the governing body of an Indian tribe for the purposes of 25 U.S.C., chapter 17.

"Indian-owned economic enterprise" means any Indian-owned (as determined by the Secretary of the Interior) commercial, industrial, or business activity established or organized for the purpose of profit, provided that Indian ownership constitutes not less than 51 percent of the enterprise.

"Indian tribe" means any Indian tribe, band, group, pueblo, or community, including native villages and native groups (including corporations organized by Kenai, Juneau, Sitka, and Kodiak) as defined in the Alaska Native Claims Settlement Act, that is recognized by the Federal Government as eligible for services from BIA in accordance with 25 U.S.C. 1452(c).

"Interested party" means a prime contractor or an actual or prospective offeror whose direct economic interest would be affected by the award of a subcontract or by the failure to award a subcontract.

(b) The Contractor shall use its best efforts to give Indian organizations and Indian-owned economic enterprises (25 U.S.C. 1544) the maximum practicable opportunity to participate in the subcontracts it awards to the fullest extent consistent with efficient performance of its contract.

(1) The Contracting Officer and the Contractor, acting in good faith, may rely on the representation of an Indian organization or Indian-owned economic enterprise as to its eligibility, unless an interested party challenges its status or the Contracting Officer has independent reason to question that status. In the event of a challenge to the representation of a subcontractor, the Contracting Officer will refer the matter to the:

U.S. Department of the Interior
Bureau of Indian Affairs (BIA)
Attn: Chief, Division of Contracting and Grants Administration
1849 C Street, NW, MS-2626-MIB
Washington, DC 20240-4000

The BIA will determine the eligibility and notify the Contracting Officer. No incentive payment will be made within 50 working days of subcontract award or while a challenge is pending. If a subcontractor is determined to be an ineligible participant, no incentive payment will be made under the Indian Incentive Program.

(2) The Contractor may request an adjustment under the Indian Incentive Program to the following:

- (i) The estimated cost of a cost-type contract.
- (ii) The target cost of a cost-plus-incentive-fee prime contract.
- (iii) The target cost and ceiling price of a fixed-price incentive prime contract.
- (iv) The price of a firm-fixed-price prime contract.

(3) The amount of the adjustment to the prime contract is 5 percent of the estimated cost, target cost, or firm-fixed-price included in the subcontract initially awarded to the Indian organization or Indian-owned economic enterprise.

(4) The Contractor has the burden of proving the amount claimed and must assert its request for an adjustment prior to completion of contract performance.

(c) The Contracting Officer, subject to the terms and conditions of the contract and the availability of funds, will authorize an incentive payment of 5 percent of the amount paid to the subcontractor. The Contracting Officer will seek funding in accordance with agency procedures.

(End of Clause)

52.246-9P31 SANITARY CONDITIONS (JAN 1998) DSCP

(a) Food Establishments.

(1) Establishments furnishing food items under DSCP contracts are subject to approval by the Military Medical Service or another agency acceptable to the Military Medical Service. The Government does not intend to make any award for, nor accept, any subsistence products manufactured or processed in a plant which is operating under such unsanitary conditions as may lead to product contamination or constitute a health hazard, or which has not been listed in an appropriate Government directory as a sanitarily approved establishment when required. Accordingly, the supplier agrees that, except as indicated in paragraphs (2) and (3)

below, products furnished as a result of this contract will originate only in establishments listed in the “Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement,” published by the US Army Veterinary Command. Suppliers also agree to inform the contracting officer immediately upon notification that a manufacturing plant is no longer sanitarily approved and/or deleted from another agency’s listing, as indicated in paragraph (2) below. The contracting officer will also be notified when sanitary approval is regained and listing is reinstated.

(2) Establishments furnishing the products listed below and appearing in the publications indicated need not be listed in the “Directory of Sanitarily Approved Food Establishments.”

(i) Meat and meat products and poultry and poultry products from establishments which are currently listed in the “Meat and Poultry Inspection Directory,” published by the Meat and Poultry Inspection Program, AMS, USDA. The item, to be acceptable, shall, on delivery bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(ii) Meat and meat products for direct delivery to military installations within the same state may be supplied when the items are processed under state inspection in establishments certified by the USDA as being equal to Federal meat inspection requirements.

(iii) Poultry, poultry products, and shell eggs from establishments listed in the “List of Plants Operating under USDA Poultry and Egg Grading Programs,” published by Poultry Programs, Grading Branch, AMS, USDA. Egg products (liquid, dehydrated) from establishments listed in the “Meat and Poultry Directory” published by the Food Safety Inspection Service. All products, to be acceptable, shall, on delivery, bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(iv) Fish and fishery products from establishments listed in the “Approved List-Sanitary Inspected Fish Establishments,” published by the U.S. Department of Commerce, National Oceanic and Atmospheric Administration, National Marine Fisheries Service.

(v) Milk and milk products from plants having a pasteurization plant compliance rating of 90 or more, as certified by a State milk sanitation rating officer and listed in “Sanitation Compliance and Enforcement Ratings of Interstate Milk Shippers.” published by the U.S. Public Health Service. These may serve as sources of pasteurized milk and milk products as defined in paragraph N, Section I, Part II of the “Grade ‘A’ Pasteurized Milk Ordinance, 1978 Recommendations of the US Public Health Service,” Public Health Service Publication No. 229.

(vi) “Dairy Plants Surveyed and Approved for USDA Grading Service,” published by Dairy Division, Grading Branch, AMS, USDA.

(vii) Oysters, clams, and mussels from plants listed in the “Interstate Certified Shellfish Shippers Lists” published by the US Public Health Service.

(3) Establishments furnishing the following products are exempt from appearing in the “Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement,” or other

publication, but will remain subject to inspection and approval by the Military Medical Service or by another inspection agency acceptable to the Military Medical Services:

(i) Fruits, vegetables and juices thereof

(ii) Special dietary foods and food specialty preparations (except animal products, unless such animal products are produced in establishments covered by paragraphs 2 (i), 2 (iii), or 2(iv) above).

(iii) Food oils and fats (except animal products, unless such animal products are produced in establishments covered by paragraph 2 (i), 2 (iii), or 2(iv) above).

(iv) Foreign establishments whose prepackaged finished items are imported by distributors or brokers into the United States as brand name items and then sold to Armed Forces procurement agencies for commissary store resale.

(4) Subsistence items, other than those exempt from listing in the US Army Veterinary Command "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," bearing labels reading "Distributed by," etc., are not acceptable unless the source of manufacturing/processing is indicated on the label or on accompanying shipment documentation.

(5) When the Military Medical Service or other inspection agency acceptable to the Military Medical Service determines that the sanitary conditions of the establishment or its products have or may lead to product contamination, the contracting officer will suspend the work until such conditions are remedied to the satisfaction of the appropriate inspection agency. Suspension of the work shall not extend the life of the contract, nor shall it be considered sufficient cause for the contractor to request an extension of any delivery date. In the event the contractor fails to correct such objectionable conditions within the time specified by the contracting officer, the Government shall have the right to terminate the contract in accordance with the "Default" clause of the contract.

(b) Delivery Conveyances

The supplies delivered under this contract shall be transported in delivery conveyances maintained to prevent contamination of the supplies, and if applicable, equipped to maintain any prescribed temperature. "(Semiperishable supplies shall be delivered in a non-refrigerated conveyance)". The delivery conveyances shall be subject to inspection by the Government at all reasonable times and places. When the sanitary conditions of the delivery conveyance have led or may lead to product contamination, or they constitute a health hazard, or the delivery conveyance is not equipped to maintain prescribed temperatures, supplies tendered for acceptance may be rejected without further inspection.

52.246-9P32 FEDERAL FOOD, DRUG AND COSMETIC ACT-WHOLESOME MEAT ACT (JAN 1992) DSCP

(a) The contractor warrants that the supplies delivered under this contract comply with the Federal Food, Drug and Cosmetic Act and the Wholesome Meat Act, and regulations thereunder. This warranty will apply regardless of whether or not the supplies have been:

(1) Shipped in interstate commerce,

(2) Seized under either act or inspected by the Food and Drug Administration or Department of Agriculture.

(3) Inspected, accepted, paid for or consumed, or any or all of these, provided however, that the supplies are not required to comply with requirements of said acts and regulations thereunder when a specific paragraph of the applicable specification directs otherwise and the supplies are being contracted for military rations, not for resale.

(b) The government shall have six months from the date of delivery of the supplies to the government within which to discover a breach of this warranty. Notwithstanding the time at which such breach is discovered, the right is reserved to give notice of breach of this warranty at any time within such applicable period or within 30 days after expiration of such period, and any such notice shall preserve the rights and remedies provided herein.

(c) Within a reasonable time after notice to the contractor of breach of this warranty, the government may, at its election:

(1) Retain all or part of the supplies and recover from the contractor, or deduct from the contract price, a sum determined to be equitable under the circumstances;

(2) Return or offer to return all or part of the supplies to the contractor in place and recover the contract price and transportation, handling, inspection and storage costs expended therefor; provided, that if the supplies are seized under either act, such seizure, at government option, shall be deemed a return of supplies within the meaning of this clause and thereby allow the government to pursue the remedy provided herein. Failure to agree to any deduction or recovery provided herein shall be a dispute of a question of fact within the meaning of the clause of this contract entitled "disputes".

(d) The rights and remedies provided by this clause shall not be exclusive and are in addition to other rights and remedies provided by law or under this contract, nor shall pursuit of a remedy herein or by law either jointly, severally or alternatively, whether simultaneously or at different times, constitute an election of remedies.

252.204-7004 - REQUIRED CENTRAL CONTRACTOR REGISTRATION (MAR 1998) DFARS

(a) Definitions.

As used in this clause--

(1) "Central Contractor Registration (CCR) database" means the primary DoD repository for contractor information required for the conduct of business with DoD.

(2) "Data Universal Numbering System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.

(3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling) business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying sub-units or affiliates of the parent business concern.

(4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, and the corresponding Commercial and Government Entity (CAGE) code, is in the CCR database; the DUNS number and the CAGE code have been validated; and all edits have been successfully completed.

(b) (1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.

(2) The offeror shall provide its DUNS or, if applicable, its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

(3) Lack of registration in the CCR database will make an offeror ineligible for award.

(4) DoD has established a goal of registering an applicant in the CCR database within

48 hours after receipt of a complete and accurate application via the Internet. However, registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.

(c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete.

(d) Offerors and contractors may obtain information on registration and annual confirmation requirements by calling 1-888-227-2423, or via the Internet at <http://ccr.edi.disa.mil>.

INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFEROR**I. GENERAL INFORMATION**

A. The Government is committed to applying Source Selection contracting as a means of selecting the most qualified vendor to support the needs of the customers listed in this solicitation while assessing acquisition procedures, quality assurance practices, and reasonable pricing, as well as other factors.

(i) Two (2) different techniques shall be utilized when submitting your proposal, Formal Oral Presentation/Structured Plant Site Visit and a written proposal. Except where otherwise noted, the Technical Proposal shall be orally presented in accordance with the instructions outlined in these “Instructions, Conditions, and Notices to Offerors.” The Business Proposal must be submitted in writing. The Technical Proposal information required to be submitted in writing must be prepared separately in the quantities shown below and shall not be combined with the Business Proposal.

<u>WRITTEN VOLUME</u>	<u>TITLE</u>	<u>NO. OF COPIES</u>
I	TECHNICAL (Written) FORMAL ORAL PRESENTATION Briefing Charts (if used)**	8
II	BUSINESS	2

****To include any presentation materials to be used (i.e. slides, videos, handouts, etc.). The names and titles of the presenters and copies of handouts must be included in the written proposals, either on your briefing charts (if used) or as an attachment to your written proposal.**

If the offeror fails to indicate in its written offer the names of those people who will be presenting at the “Formal” Oral Presentation, then the presenter will be restricted to the individual who signed the proposal.

(ii) Evaluations for each volume of the proposal will be performed exclusive of one another. Therefore, the Technical Proposal shall contain no reference to cost or pricing information. Conversely, the Business Proposal should not address information requested under an element listed as a technical factor. Cost and Price information shall only be contained in Volume II, Business Proposal. Each volume shall be bound separately and labeled appropriately.

B. Proposals will be evaluated in accordance with the evaluation criteria outlined in the paragraph entitled “*Evaluation Factors for Award – General*” of this solicitation. Proposals will be evaluated in accordance with the factors listed in paragraphs entitled “Technical Factors Evaluation Criteria” and “Business Factors Evaluation Criteria” of the solicitation. The rating methodology will be adjectival, i.e., Excellent, Good, Fair and Poor.

C. The Government will make a risk assessment based on information contained in the proposal and other information which has or may be derived from sources other than the proposal. Risk to the Government will be considered in the rating for any factors and/or sub-factors.

D. In order to receive full consideration, firms are encouraged to ensure that the information provided is factual and complete. To ensure that an accurate evaluation of the proposal is made, please address each sub-factor within each factor (written or formal oral presentation) in the order in which they appear in the solicitation. Failure to do so may result in the evaluators overlooking important information.

E. The Technical Proposal shall be used for evaluation purposes only and is not considered to be part of the contract. ***The Government does, however, reserve the right to incorporate into the resultant contract those elements of an offeror's technical proposal that exceed solicitation requirements.*** The Business Proposal "Schedule of Items" delivered prices are essentially for evaluation purposes. However, these prices should not dramatically change for orders placed early in the contract unless documented market conditions arise.

F. Offeror's may provide additional information that will enhance the proposal; however, overly elaborate proposals that contain information not pertinent to this acquisition are not desired.

G. The Government reserves the right to verify any information presented in the technical and business proposals.

II. VOLUME I, TECHNICAL PROPOSAL

The following applies to both the written portion of the Technical Proposal as well as the Formal Oral presentation/Formal Structured Plant Site Visit.

- A. The written technical proposal and Formal Oral Presentation and Formal Structured Plant Site Visit must demonstrate the offeror's ability to meet the Government's requirements as set forth in the solicitation. Failure to provide information as requested in any of the technical factors identified may be considered a "no response" and may not be ratable or may warrant a "Poor" rating for the applicable factor, sub-factor, element or sub-element.
- B. Firms should prepare proposals and address elements in the same order as presented in the solicitation to facilitate the Government's review and evaluation of your proposal. Continuation sheets shall clearly identify the solicitation number and the offeror's name on each page.
- C. **The complete technical proposal will be comprised of the following components:**

- 1. Written Technical Proposal**
- 2. Formal Oral Presentation**

3. Structured Plant Site Visit

III. FORMAL ORAL PRESENTATION/STRUCTURED PLANT SITE VISIT

A. What is a “Formal Oral Presentation/Structured Plant Site Visit”?

1. A Formal Oral Presentation/Structured Plant Site Visit is a technique, which provides offeror's with an opportunity to present information through verbal means as a substitute for information traditionally provided in written form under the cover of the offeror's proposal. The Formal Oral Presentation /Structured Plant Site Visit is NOT a mere restatement or replication of the written proposal information but IS IN LIEU OF IT. The purpose of using the Formal Oral Presentation/Structured Plant Site Visit technique is to eliminate, or greatly reduce, the need for written material, where information can be conveyed in a more meaningful and efficient way through verbal means.

2. One of the benefits of the Formal Oral Presentation/Structured Plant Site Visit is that it permits the evaluators to receive information as to the capability of the offeror, generally demonstrating its understanding of the work. It also allows the evaluators to view the offeror's facility(ies) and business operations, allowing the offeror and key members of the offeror's team to describe how the work will be performed while the evaluators observe the offeror's team that will actually perform the work.

3. The site visit portion also allows the evaluators to verify what is presented in the more formal oral and written presentations.

IV. INSTRUCTIONS FOR FORMAL ORAL PRESENTATION/STRUCTURED PLANT SITE VISIT

A. A portion of the Technical Proposal will be submitted to the Technical Evaluation Panel (TEP) via a Formal Oral Presentation/Structured Plant Site Visit. The order in which Formal Oral Presentation/Structured Plant Site Visit occur will be randomly selected, with adjustments to facilitate Government travel plans, if appropriate. The Formal Oral Presentation/Structured Plant Site Visit will be conducted at the offeror's location of business. The date of the Formal Oral Presentation/Structured Plant Site Visit will be confirmed within five (5) working days after the solicitation closing. **Offerors are requested to indicate in the written technical proposal what days would not be convenient for an oral presentation. All attempts will be made to accommodate such scheduling conflicts.** Once the date for the Formal Oral Presentation/Structured Plant Site Visit is set requests for changes of the date **will not** be entertained. It is anticipated that the Formal Oral Presentation/Structured Plant Site Visit will begin approximately 10 working days after solicitation closing.

B. The Formal Oral Presentation/Structured Plant Site Visit will be conducted in two (2) parts. The first part will be a “formal” oral presentation made only by key members of the offeror's company, including any partner(s) who will be directly involved in successful performance of the resultant contract. The second part will be a “structured” tour of your facility

where you will be asked various questions regarding your facility and its day to day operation. At least one key member of your company should be in attendance throughout the entire tour. The topics to be discussed have been highlighted in the "Submission Requirements" section of this solicitation. You should assure those personnel capable of answering questions and/or demonstrating methods, systems etc. used in your day to day operations are available.

C. Offerors will be required to record the "Formal" portions of the Oral Presentation, as it is presented to the Technical Evaluation Panel, on VHS-format videotape. Offerors will be required to submit a copy of the recording to the Contracting Officer within 48 hours of the Oral Presentation. The VHS Tape is to be sent to:

Defense Supply Center Philadelphia
Directorate of Subsistence
700 Robbins Avenue
Philadelphia, PA 19111-5092
Attn.: Maryann DiMeo (215) 737-3726
DSCP-HFOP
Solicitation No. SP0300-00-R-4040

It should be noted that the awardee's Formal Oral Presentation/Structured Plant Site Visit may be used for future training sessions.

D. Note that the DSCP Technical Evaluation Panel may audio tape both parts of the Formal Oral Presentation/Structured Plant Site Visit for their immediate references.

E. Offerors will be allotted no more than 2 hours for the formal oral presentation (Note: there will only be one (1) Formal Oral Presentation per submission; i.e. if there is any type of joint venture or partnership only one (1) "Formal" Oral Presentation at the 2 hour limit will be permitted. Information to be presented at the Formal Oral Presentation will be on the following technical factors.

1. Corporate Experience/Past Performance
2. Distribution System/Quality Assurance
3. Customer Support

The Structured Plant Site Visit will be conducted at each facility to be used in the performance of any resulting contracts. A list of all facilities from which product will be shipped must be included in the written proposal.

F. The Technical Evaluation Panel WILL NOT ask any questions during the "Formal" portion of the presentation, nor will any questions from the presenters be allowed. There will be a break of approximately 20 minutes at the end of the first hour, then a 30-60 minute break at the end of the Formal Oral Presentation. At that time the technical evaluation panel and a key member of the facility will reconvene and begin the "Structured" Plant Site Visit portion of the presentation. There will be an approximate 1 hour break upon completion of the Structured Plant Site Visit. A Question and Answer period will follow the break. This portion will also require

video taping. During the Question and Answer period, the Technical Evaluation Panel will ask for any clarifications to any part of the offeror's presentation. The offeror **WILL NOT** be permitted to ask questions of the panel other than to elicit a better understanding of the Technical Panel's question. Neither the Formal Oral Presentation/Structured Plant Site Visit, nor the Question and Answer session will constitute discussions as defined in FAR 15.306 (d).

NOTE: The Technical Evaluation Panel may take pictures during the site visit. The offeror will refrain from the use of picture taking while the site visit is being conducted.

G. Any briefing charts to be used during the presentations will become part of the official record and **must be submitted by the date and time specified for the receipt of proposals**. Briefing charts received after this date and time are subject to the provisions of FAR 52.212-1(f) "Late Submissions, Modifications, Revisions, and Withdrawals of Offerors". If briefing charts are not submitted by the date and time specified, then the firm waives its right to use any charts during its Presentation. **NO HANDOUTS WILL BE ACCEPTED BEFORE, DURING, OR AFTER THE FORMAL ORAL PRESENTATION UNLESS COPIES OF THE HANDOUTS ARE PROVIDED WITH YOUR WRITTEN PROPOSAL**. The briefing charts may not be altered between the time of the closing and the presentation. Any changes to any briefing chart may result in a score of "Poor" for the factor to which the chart applied.

H. No pricing information shall be included in the Presentation.

I. Formal Oral Presentations will begin at approximately 9:00 am. If the offeror has not completed its presentation after 1 hour and 45 minutes, a 15-minute warning will be given. At the end of the 2 hours, the offeror will be instructed to end its presentation and the recording equipment will be turned off. Any briefing charts which have not been presented within the 2 hour presentation **will not be considered** as part of the proposal and will not be evaluated.

J. The Structured Plant Site Visit will be conducted following the Formal Oral Presentation.

K. The offeror is required to submit **detailed directions/maps** to their facility from the closest major airport at time of closing of offers. If offeror will be utilizing warehouses/facilities that are in addition, or separate from their primary place of business, then separate directions must be submitted for that location. It is also requested that offerors send recommendations and directions to lodging, convenient to your warehouse/facilities to accommodate Technical Evaluation Panel members.

L. DSCP reserves the right to request all, or parts of the Technical Proposal which was not initially requested, to be submitted in writing. Offerors will be given five (5) working days to document their proposal in writing.

V. **THE FOLLOWING INFORMATION MUST BE SUBMITTED IN WRITING:**

1. SF 1449 [Page 1 of solicitation] and any subsequent amendments to solicitation with original signatures.
2. Certifications and Representations (All clauses that require a response must be returned).
3. List of references and contracts referenced in Section I., A. & B of the Corporate Experience/Past Performance Evaluation Factor.
4. Written Technical Proposal.
5. Signed DLA MBAs which are currently in place referenced in Section VI., DLA MBA Program Evaluation Factor.
6. Subcontracting Plan (if applicable); Note: This is required for those offerors who are large business concerns.
7. BRIEFING CHARTS (with name and title of presenters).

VI. VOLUME II, BUSINESS PROPOSAL

A. The offeror is required to furnish limited pricing information as outlined in the solicitation section entitled **Submission Requirements**.

B. To be acceptable, the firm's business proposal must be complete, realistic, and reasonable. Proposals that are unrealistic in terms of technical or schedule commitments, or unrealistically low in price, will be considered indicative of a lack of understanding of the solicitation requirements.

(i) Unless otherwise stated, the technical proposal and business proposal must both be submitted by the date and time specified for the receipt of proposals on page 3 of the solicitation, or as amended, if applicable.

(ii) A **SIGNED** and **COMPLETED SOLICITATION** must accompany the technical and business proposals in its entirety, as well as any amendments, if applicable. Make sure all clauses that require a response are completed. Offerors may retain all attachments except the attachment containing your Corporate Experience/Past Performance.

FAILURE TO

PROVIDE THE THREE (3) COMPONENTS OF THE TECHNICAL PROPOSAL AND YOUR BUSINESS PROPOSAL MAY RENDER THE PROPOSAL UNACCEPTABLE AND MAY LEAD TO A REJECTION OF THE OFFER.

SUBMISSION REQUIREMENTS
TECHNICAL PROPOSAL - PART I

Note: The information which must be submitted in writing as part of the written technical proposal will state “written” above the paragraph. Likewise, information that must be submitted orally and information to be supplied during the site visit will be identified.

The information for Factor I, Corporate Experience/Past Performance, is to be annotated on the form entitled “Corporate Experience/Past Performance” unless otherwise noted. **DO NOT CHANGE THIS FORM. IF ADDITIONAL SPACE IS NEEDED, YOU MAY ATTACH A CONTINUATION SHEET TO THE FORM.**

FACTOR I

CORPORATE EXPERIENCE/PAST PERFORMANCE

Note:

Offerors that are proposing a joint venture, partnership, or a teaming approach should provide experience and past performance information for the offering joint venture, partnership, or team. You should also provide information on each team member or party to the joint venture or partnership (i.e. when each of these entities acted alone or as members of other teams/joint ventures). However, the most relevant experience and past performance data, and that which will receive the most credit, is the information **directly related to the offering entity that will perform essential functions of the contract.**

Written

1. Provide your Corporate Experience and Past Performance information, as requested, on the attached form. In the Past Performance section, provide, as a minimum, your **five (5)** highest dollar value contracts over the last three (3) years. If you have government contracts that are not included with the five highest dollar value contracts, then use blocks entitled “Account 4” and “Account 5” for your government contracts regardless of their dollar value. The offeror should also use the attached form to submit information regarding its socioeconomic accomplishments and performance in carrying out Mentoring Business Agreement (MBA) proposals as part of its past performance information for any contracts referenced.

2. Identify the key personnel, or caliber of personnel to be assigned to the **day to day** management of the Prime Vendor Program. This may be done by submitting a short summary identifying each person to be assigned to this endeavor and listing their years of experience in food distribution or identifying the caliber of personnel you expect to assign to this endeavor. **This information will not be rated within the Technical Proposal, however, the information provided will be used to substantiate your company’s experience as a full-line foodservice supplier.**

Note:

The term Prime Vendor/Regular Dealer on this form refers to those accounts for which your company was the exclusive distributor, or had an agreement in place to provide exclusive support for certain commodities.

Factor I Corporate Experience/Past Performance contains elements of both business and a technical nature, but will be evaluated by the Business Panel with input from the Technical Panel.

FACTOR II

DISTRIBUTION SYSTEM/QUALITY ASSURANCE

A. Distribution and Resources



SITE VISIT

1. Provide your firm's total warehouse capacity (dry, chill and freeze) and your firm's *OPEN* warehouse capacity (include pick slot and reserve slot) as it relates to the volume of this contract. Provide your facility's design maximum capacity expressed in annual dollar value. Discuss your capability to ship and receive simultaneously. Discuss and/or demonstrate related temperature and/or humidity controls.
2. As it relates to this contract, be prepared to discuss and/or demonstrate distribution equipment resources (i.e. number and type of trucks, owned/leased, etc.). Include in the discussion if additional equipment/resources would be required to handle the proposed contract. Include lead-time to acquire additional equipment as applicable.
3. It is expected that you will coordinate and develop a delivery route and stop-off sequence with the FISC/MSC upon receipt of award. Discuss performance methodologies used to ensure on time deliveries. Discuss procedures to be employed to ensure that orders will be filled accurately and completely in order to meet the finalized delivery schedule.

Written

a. In conjunction with the above, the following performance data for the last year to date is requested in writing:

1. % On-time delivery
2. Damage
3. % Mispicks
4. % Short on truck
5. % Returned
6. % Other (explain)

The above data is to be substantiated with actual reports for, as a minimum, the current month.

The minimum fill rate to be considered for award under this solicitation is **97%**. All proposals **must** contain provisions to meet at least that level of service.

Offerors are encouraged to submit alternate proposals containing a fill rate higher than 97%. However, alternate offers must provide detailed information describing how this will be accomplished in both the technical (e.g., increased inventory levels, etc.) and the Business proposals (additional costs associated with this enhanced technical effort.) If this detailed information is verified and confirmed by the Government personnel, these proposals will be viewed more favorably from a technical standpoint when the integrated award decision/assessment is conducted.

B. Quality Control and Assurance Procedures



SITE VISIT

1. Discuss the quality control procedures to be used under proposed contract. **Include in your discussion procedures used during receipt, storage and out bound movement of product.** Include a discussion on your inventory control systems and level of automation. Include in the discussion your reserve inventory and/or **let down control procedures and that level of automation.** **Discuss the inventory rotation methods used by your firm, your monitoring procedures, the methodology followed in identification and correction of discrepancies in inventory management and order preparation.** Identify key personnel responsible for ensuring quality procedures are monitored.
2. Provide inventory turnover rate information for overall warehouse, by category, as a minimum, for the last year. Include in the discussion the procedures used to control shelf life and proper shelf life dating for normally inventoried items. Discuss the procedures and methods used to ensure the correct open "Date of Pack" is used on case labels. Discuss what procedures will be used to meet the requirement of minimum 60 days shelf-life for land based customers and 70% shelf life for T-AFS (Zone 2.)

C. Inspection and Sanitation Procedures



SITE VISIT

1. The offeror must thoroughly discuss the inspection procedures employed to guarantee the movement of quality products. Include the frequency, type, and amount of inspection; product characteristics to be inspected (**include standards used to inspect, e.g. temperatures**);

criteria for approving and rejecting products; criteria for removal of product from inventory; record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.

D. Location

Oral

Discuss how the location of your firm’s warehouse(s) will enable you to support the customers during normal deliveries, emergencies and quick picks. Your locations should allow for deliveries to the customer’s location in the time frames specified by the customer.

E. Supplier Selection Procedures

ORAL

Discuss your firm’s policies, procedures, and criteria used for selecting quality suppliers and the processes used by your firm to purchase products of consistent high quality with minimum variation on product appearance, grade, yield, taste, texture. Include how potential suppliers are evaluated, what criteria are used, how the results of the evaluation are documented, and if suppliers are evaluated differently. Is the evaluation process formal or informal? Discuss the methods used by your firm to ensure that standardized product quality will be maintained when products are acquired from various suppliers.

Note: You are still required to supply this information even if the function is performed at the corporate level.

FACTOR III

CUSTOMER SUPPORT

A. Customer Service Approach

1. Explain your customer service strategy for this acquisition. Explain your company's customer service function and focus. Does your firm chart your company's customer satisfaction? If so, how?
2. Explain how your customer service representative will ensure that all customers needs are accommodated. Also, indicate the number of sales visits planned, and what value added services the sales representative will perform. Discuss the procedures (and authority, if applicable) followed by the customer service representative regarding the identification and correction of discrepancies and the resolution of customer complaints at the customer's level (i.e. not in-house quality control.)
3. The solicitation requires the Prime Vendor to advise customers no later than 12 noon on the skip day of the non-availability of an item and any recommendations of substitution. Discuss your process on how the orders will be pulled from your mailbox and received into your automated system. Include frequency and time line for both processes. Also, discuss your process and methods of advising customers of manufacturer's backorders (i.e. long term product non-availability.)

Written

4. Electronic ordering is an integral part of our program. Discuss how deviations from the electronic order such as, add-ons and cancellations, will be handled and any associated charges, if applicable. Include the time lines in which deviations to orders and cancellations will be accepted.
5. Discuss your computerized inventory system and asset visibility. Is your system compatible with Windows 2000? If not, are you willing to acquire a compatible system if award is received?
6. Discuss your plans to handle emergency orders over and above those required by this solicitation. Include not only how you will handle the orders, but, also, what you will actually consider an emergency. Detail any additional fees, if any, that you will place on these "emergency orders." Indicate your response time to deliver an emergency order.
7. If awarded this contract you are required to break cases of spices. In addition to spices, discuss your firm's policy on breaking cases of other products, including the number or type of items for which this can be done. Also, indicate any fees for breaking cases.
8. It is the Government's goal to strive for continuous improvement in the quality of DSCP's process, products, and service to our customers. DSCP works towards achieving continuous improvement to keep our customers satisfied. Your firm's range of services might span many areas outside the minimum requirements of the Government and, in particular, this solicitation. You may describe how your firm might assist DSCP in the above area. Your response will be reviewed and may be considered an enhancement to your proposal.

B. Ordering System

Written

1. It is a requirement of the solicitation that the Prime Vendor be required to interface with the Government's established translation package, STORES, and support the Electronic Data Interchange transaction sets listed in the solicitation. You are required to submit a maximum of five (5) company names, P.O.C.'s, and telephone numbers that your company is currently supporting/servicing through electronic data interchange.
2. It is a requirement that your firm be able to produce the management reports as indicated in the solicitation. You may state whether your firm can supply any additional reports that are not listed in the solicitation that may benefit the Government. This information will be reviewed and may be considered as an enhancement to your overall proposal.

C. Recall Procedures

ORAL

In addition to the required recall procedures outlined in the Addendum to Clause 52.212-4 "Contract Terms and Conditions – Commercial Items," thoroughly discuss your procedures for notifying the customers and DSCP of any recalls. Discuss the time frames involved and how recalled products will be identified, both at the customer's facility, and in your warehouse. Discuss recalls of differing types and how they are handled.

D. Product Availability/Technical Descriptions

ORAL

1. The most current item catalogs in use for the customers under this solicitation can be found as attachment 8 to this solicitation. You are expected to provide all of the items, or their equivalent. Disregarding any quantities cited, state whether you are able or unable to supply each of the items. Your inability to furnish all items may effect your overall rating. Be prepared to discuss and/or demonstrate what procedure your firm will put in place to ensure adherence to the requirement for manufacturers to be listed in the Sanitarily Approved Sources Listing (for catalogued items and possible substitute items.)

NOTE: If you state you will be able to supply all items, it is expected that any item not currently in your inventory at the time of the award, requested by one of our customers during the post award cataloguing process, will be readily available for issue upon the "first order."

WRITTEN

- 2. For all items in the “Schedule of Items,” that are an identical match, you must so state. If a product you priced in the “Schedule of Items,” of items in your business proposal is not an “identical match,” (*excluding pack size changes*) to the item we requested, you must provide the product technical description (specification) of the item you are offering. The technical description must contain sufficient detail to determine the product’s salient characteristics for comparison to that solicited in the Schedule of Items. Offeror shall label the technical description with the Schedule of Items item number and it’s corresponding NSN/LSN, for identification purposes. “Pack size changes,” must be identified for customer acceptance and price evaluation purposes only.

Note: Meat items that are considered an “identical match,” shall meet all the general And detailed requirements of the NAMPS Meat Buyers Guide (i.e. Purchaser Specified Options (PSO.)) Fat limitations – unless otherwise specified, the maximum Average fat thickness shall be 0.25 inch and trim, weight and thickness tolerances, And the specified Quality Grade. Reference NAMPS/IMPS and grade standards for Commercial use.

Subsequent to contract award, DSCP may request copies of any of the contractor’s Descriptions in order to conduct product quality evaluations. These evaluations will Be conducted at customer locations for the purpose of verifying whether the product Quality and characteristics are suitable for the Food Service Operation.

ORAL

- 3. Discuss your product availability, number of food line items, your product mix (i.e. national brand vs. private label) and dietary, nutritional supplements and individual portion items.

Written

- 4. You are required, as stated under “New Items,” to bring in new items within 45 days excluding Government processing time, if movement of the new item is 20 cases or more per six month period. If your firm can exceed this requirement, you should so state. This enhancement will be considered in your overall evaluation. Discuss the time to bring in new items for both a current supplier and a new supplier.

E. SURGE/MOBILIZATION/ READINESS

Oral

1. *SURGE* – Discuss in detail your ability to react to surge demands that may occur, or, experience in supporting surge demands that may have occurred, as a result of the increase in troop strength. Thoroughly describe the ability of your firm to increase capacity output, including the magnitude and duration of the output, including the time frame for the increased capacity to be achieved. If surge demands should exceed the offeror's current capability to meet these demands, discuss capability to obtain additional resources, i.e. warehouse space, distribution equipment, personnel, etc. Discuss plans to replenish inventory under emergency situations, discuss sources and time frames.
2. *MOBILIZATION* – Describe your ability to respond to full-scale military mobilization wherein consumption may double or triple for a protracted period of time during a period of national emergency or mobilization. The offeror must demonstrate its' ability to handle a longer term requirement with significant increase in quantity. The offeror must state the level of increase (percentage) that can be reached, the time required to attain the increase, and the length of time the enhanced requirements can be sustained.

Written

3. *READINESS PLAN* - The offeror must submit a readiness plan detailing how increased requirements will be supported to include additional suppliers, subcontractors, and warehousing, for example, which may become necessary to support the effort.

THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S TECHNICAL AND BUSINESS PROPOSALS.

NOTE: SITE VISIT PRESENTATION

Because your site visit presentation will be rated separately from the formal oral presentation and written presentation, you are reminded to make sure that personnel capable of addressing various aspects of the site visit will be available to the Technical Panel. Please be prepared to discuss and/or demonstrate, in the detail required in the "Submission Requirements," those factors identified by "SITE VISIT."

A checklist is attached to this solicitation to assist you in this area.

Remember that each part of your Technical Proposal (Written, Oral, Site Visit,) will be rated separately. Information should be presented separately as requested. Repeating the same information in multiple formats will make your proposal difficult to evaluate and will not enhance your rating.

SUBMISSION REQUIREMENTS
BUSINESS PROPOSAL - PART II

THIS PORTION MUST BE SUBMITTED IN WRITING

FACTOR IV
SOCIOECONOMIC CONSIDERATIONS

*Under socioeconomic considerations (and subsequent management reports), offerors are to submit figures based on direct subcontracts for items that would be supplied under contract. **No indirect costs for equipment or services are to be included.***

Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Hub Zone Small Business (HZSB) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed extent of SB, SDB, WOSB and HZSB concerns participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products to be supplied under this contract will be provided by a SB, SDB, WOSB, HZSB manufacturer or distributor. A goal for the Prime Vendor may be to obtain at least 30% of the supplies for the proposed contract from SB firms and 5% from SDB firms.

1. The offeror shall describe the proposed extent of SB, SDB, WOSB, and HZSB participation in the performance of the contract at the contractor and subcontractor level. In addition, firms shall also state whether they are a large or small foodservice distributor. A small firm is defined as having less than 500 employees and must not be a subsidiary or division of a large company/corporation.

2. The preferred format for submission of socioeconomic data is as follows. Separate subcontracting goals must be submitted for each proposed contract.

	<u>DOLLAR</u>	<u>PERCENT</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:	_____	_____
a. To Large Business	_____	_____
b. To Small Business	_____	_____
1. To SDB	_____	_____
2. To WOSB	_____	_____

- 3. To HZSB _____
- 4. To other SB's _____

Note:

When calculating socioeconomic goals, for socioeconomic goals, the business size of the manufacturer is to be considered, not the business size of the broker/agent that may have supplied the product to the distributor.

If the offeror is a Small, Small Disadvantaged, Women-Owned Small or Hub Zone Small Business, the offeror may NOT include its "cost of doing business" as part of the subcontracting goals proposed for this acquisition.

Offerors who are Small Business will receive additional credit under this factor for evaluation purposes.

Performance on prior contracts in subcontracting with and assisting Small, Small Disadvantaged, Women-Owned Small, and Hub Zone Small Businesses will be part of past performance evaluation.

3. Organizational Efforts

a. The offeror shall discuss the efforts it will make to ensure that SB, SDB, WOSB, HZSB concerns will have an equitable opportunity to compete for subcontracts or as product suppliers on this acquisition.

b. The offeror shall discuss its willingness and any plans it has to develop additional opportunities for SB, SDB, WOSB, and HZSB concerns. The offeror must furthermore identify the employee(s) responsible for ensuring that an equitable opportunity is afforded to the SB, SDB, WOSB, and HZSB firms to compete for contracts or supplier selection.

c. The offeror must indicate what percentage of its available subcontracting (or supplier utilization) dollars is allocated to small business concerns. Included in this percentage range is an estimated total subcontracting allocation to Small, Small Disadvantaged, Women-Owned and Hub Zone Small Business concerns.

d. The offeror shall be required to cooperate in studies or surveys in order to allow the Government to determine the extent of subcontracting opportunities identified for this acquisition.

e. The offeror is to demonstrate a knowledge of, and more preferably a working relationship with local, state, and/or federal organizations whose mission it is to promote Small

Business, Small Disadvantaged Business, Women Owned Small Business and Hub Zone Small Business concerns.

Note:

Large business offerors are required to submit the Small, Small Disadvantaged Women-Owned Small, Hub Zone Small Business subcontracting plan information as required by Clause 52.219-9 "Small Business Subcontracting Plan" in addition to the information that is a requirement of this section of the proposal. The subcontracting plan required by the FAR clause can incorporate all costs, direct and indirect, associated with this proposal. If an individual contract subcontracting plan is submitted, the plan must contain separate Small, Small Disadvantaged, Women-Owned Small and Hub Zone Small business subcontracting percentages and dollar levels for the base year as well as each option year.

FACTOR V

JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT

1. Provide a description of the efforts your company will make to assure that Javits-Wagner-O-Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.
2. Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.
3. Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.
4. Progress reports in reference to your subcontracting efforts with JWOD activities will be submitted to the contracting officer as part of your monthly socio-economic report. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses.)

FACTOR VI

DLA MENTORING BUSINESS AGREEMENTS (MBA)

1. The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business, small disadvantaged business, and women-owned small business concerns for value-added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other

severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.

2. DLA MBA's encourage participation and growth opportunities for small, small disadvantaged, women-owned small business concerns or JWOD workshop that will participate in carrying out the requirements of the prime contract. *The opportunities must constitute real business growth, which is measurable and meaningful.*

3. An MBA shall be a written agreement between the prime contractor and the small, small disadvantaged or women-owned small business involved. Mentor will be required to submit periodic progress reports on their agreements. An MBA shall include, at a minimum, the following elements:

a. Participants

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

- 1) Name, address, and plant location for contract holder and potential SB/SDB/WOSB, HZSB or JWOD participants(s).
- 2) Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from both parties.
- 3) The number of people employed by the small business, small disadvantaged business, or women-owned small business concern. If the firm is in the service sector, specify its annual average gross revenue for the last three- (3) fiscal years.

b. Agreement Type

- 1) Describe the type of agreement executed by the contract holder and the small business, small disadvantaged business, women-owned small business or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. *Plans that identify new business ventures rather than expansion of existing agreements are preferred.*
- 2) DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas

chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other government and commercial customers.

- 3) Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

c. Measurements and Reporting

- 1) Provide milestones for program implementation.
- 2) Discuss and describe the measurements/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:
 - a) An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB and JWOD workshops under DLA contracts.
 - b) An improvement in the level of participation in DoD, other federal agencies and commercial contracting opportunities.
- 3) Mentors will be required to submit periodic progress reports on their agreements.
- 4) Copies of signed MBA's that are currently in place (and will apply to proposed contract) are required to be submitted.

COST OR PRICE

Aggregate Pricing

1. An evaluation will be made against the Schedule of Items, which consists of the highest usage items and general food supplies provided by the customers supported under this solicitation as well as items listed under the Basic Daily Food Allowance (BDFA) listing. Estimated annual quantities for the items selected are indicated next to each item and are for information and evaluation purposes only. The items will be weighted against the estimated yearly requirements of the ordering activities and evaluated for the lowest overall aggregate cost to the Government. A separate evaluation will be made of the offeror's distribution pricing, using the same Schedule of Items.

2. Offerors are to submit the most current unit prices for each of these items. This unit price must be in a format that shows the delivered price and the distribution price as separate entries, then totaled. For example, if the delivered price is \$2.00 and the distribution price is \$.50, pricing should be formulated as follows:

$$\text{\$ 2.00} + \text{\$.50} = \text{\$ 2.50}$$

Do Not Submit only the Unit Price; the two- (2) elements must be shown separately as two separate evaluations are being performed.

Do not deduct any NAPA allowances from the delivered price on your business proposal.

3. **Prices must not extend more than two [2] places to the right of the decimal point.** Standard rounding methods should be observed. For example, a delivered price of \$4.578 plus a distribution price of \$.232 should be rounded to \$4.58 plus \$.23.

4. If an offeror carries a variety of brands for the same item, the price submitted shall be for the lowest price, technically acceptable, item that meets the Government's requirements.

5. **ALL Offered Delivered Prices Must Be Substantiated With A Copy Of The Manufacturer's Invoice for each item in the Schedule of Items.** The invoices should reflect the prices effective within two (2) weeks prior to closing. **IF AN INVOICE IS NOT AVAILABLE FOR THAT WEEK, THE MOST RECENT INVOICES SHALL BE SUBMITTED.** For evaluation purposes only, the offeror is required to submit pricing for Schedule of Items Items that will meet the government's minimum requirement.

6. Offerors are required to complete and submit the Schedule of Items, distribution categories and option year pricing.

7. For evaluation purposes of the Schedule of Items, distribution prices shall correspond to the unit of issue for each product, e.g. if the offered product is issued on a "per pound" basis, the distribution price shall be "per pound".

8. Option year prices must be submitted as a percentage (increase or decrease, e.g. +/-0.25%) from the base year.

Distribution Prices

1. Firms shall offer a distribution price for each category of items. ***The distribution price must be offered as a dollar/cents amount.*** Distribution prices offered as a percentage of the delivered price **are not acceptable.** The distribution price shall

represent the amount to be added to the actual invoice price paid by the prime vendor for each food and beverage product to the manufacturer or supplier.

2. Offerors are strongly urged to use the Government’s Distribution Price Category List as outlined in paragraph II Items /Pricing of “Supplies/Services and Prices” and in paragraph 5. below when submitting their Distribution Prices. However, offerors may submit their own food and beverage category listing on which distribution prices are based, subject to the restrictions as outlined in the above listed section. As stated previously, there is a fifty- [50] category limit.

3. For Distribution Price Category Listing, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the case, then the distribution price will be by the case. Whereas, if you sell the product by the pound or by the each, the distribution price would be listed accordingly. The distribution prices must be stated in a dollar amount, with not more than two places to the right of the decimal point.

4. The distribution prices shall remain constant for the complete term of the contract.

5. The Government’s Distribution Price Category List is as follows:

Category Number	Category Description	Distribution Price
1	Bakery and Cereal Products	_____
2	Beverages	_____
3	Bouillons and Soups (Canned and Dry)	_____
4	Condiments and Related Products	_____
5	Confections, Nuts and Sugars	_____
6	Cheese	_____
7	Eggs	_____
8	Other Dairy Products Not Mentioned	_____
9	Bread Products	_____
10	Milk Products	_____
11	Ice Cream Products	_____
12	Dietary Products	_____
13	Fats and Oils	_____
14	Frozen Fish, Other Than Shellfish	_____
15	Frozen Shellfish	_____
16	Chilled Meats and Poultry	_____
17	Frozen Meats and Poultry	_____
18	Fresh Fruits and Vegetables	_____
19	Frozen Fruits and Vegetables	_____
20	Jams, Jellies and Preserves	_____

21	Other Semi-perishable Products Not Mentioned Above	_____
22	Centrally Managed Items/Mandatory Items	_____
23	Related Non Foods (disposable utensils, paper products) (May be added to catalog at a later date)	_____ _____
24	Q Cogs	_____
25	MREs, UGRAs	_____
26	Temporary Storage (Handling and Reissue Fee)	_____
27	Any Other Category of Items Not Covered Above	_____

ADDITIONAL SUBMISSION REQUIREMENTS

The offeror is required to submit the following additional information in writing as part of the Business Proposal:

- Product Listing
- Procurement Pricing Plan
- Schedule of Items

The requirements for each submission are outlined below.

In addition to the above, the offeror is required to complete the provisions entitled “OPTION PRICING” and “PLACE OF PERFORMANCE” and return with their Business Proposal. Failure to return these completed with the offer may result in rejection of the offer.

The offeror is also required to complete the provision entitled “AUTHORIZED NEGOTIATORS” and return with their Business Proposal.

The offeror should specify the policy for celebrating holidays that fall on the weekend as required by the paragraph entitled “Delivery Schedule (Times)” in the section entitled “Delivery and Performance”.

PRODUCT LISTING

The offeror shall submit one (1) copy of its complete product listing for all food, beverage, and related non-food items as part of the Business Proposal.

PROCUREMENT PRICING PLAN

The Procurement Pricing Plan consists of two parts. The submission requirements for each part are outlined below.

1. Procurement Pricing Procedures

- a. This is a procurement for commercial products and it is expected that your procurement pricing procedures are in accordance with established commercial practices. Therefore, the offeror should **BRIEFLY** describe how unit prices are

formulated and discuss the variable that may affect the price. ***BRIEFLY*** include the methodology used to “cost” products for items acquired from any divisions, subsidiary, or affiliates. Explain how the cost to your firm is converted to the delivered price (e.g. average monthly costs, LIFO or FIFO, last invoice methods, etc.).

- b. ***BRIEFLY*** describe the purchasing methods utilized and how they take advantage of price discounts given for quantity purchases, sales and other types of special arrangements made for preferred customers. Describe how market pricing, commercial catalog pricing and competitive purchasing are utilized in your purchasing procedures. State whether quantities of volume price discounts offered are based on anticipated sales volume under this contract or the total sales volume for the company. Pricing of inventory adjustments, including breakage or spoilage shall be provided.

2. Rebate Policy/Discounts/Allowances

The offeror shall ***BRIEFLY*** address how rebates, discounts and allowances as a result of manufacturer or broker’s specials, other than the NAPA Program or Food Shows, are to be returned to the Government. Describe the process for tracking and reporting of rebates, discounts and allowances, method of return (i.e. lump-sum reimbursement, deviated pricing) and overall management of the program. The offeror will provide a description of those rebates and discounts meeting the requirements herein.

SCHEDULE OF ITEMS

A schedule of 80 Core Items is listed on **Pages 95 through 104**, with quantity estimates. These items represent approximately **thirty (30%)** of dollars projected to be spent under this proposed contract. Complete pricing data for those 80 items is essential. However, it should be noted that most of the individual delivery points should be expected to develop a routine demand pattern for approximately six hundred or less of the items. In the post award phase, all available quantity estimates for all the items on the schedule will be provided to the awardee. Ability to source and supply all the items on the schedule will weigh in the evaluation of offers. All of the top 80 items have been selected for more extensive price analysis. The offeror must submit current supplier invoices for these items. Invoices should be supplied from the time period two weeks prior to the solicitation issue date (i.e. week of 28 August 2000.)

Delivered prices for the following items should be based on the average delivered price (“landed cost”) during the full week (Monday through Friday) two weeks prior to the closing date of this solicitation. If no price is available for that particular week, the delivered cost used shall be based on the last available price prior to the time specified above. If the price used is not based on pricing for the period two weeks before the closing of this solicitation, your price should include the date of acquisition.

NOTE: OFFEROR MUST INCLUDE A TOTAL \$ FIGURE FOR THE BASE YEAR AND EACH OPTION YEAR.

INSERT SCHEDULE OF ITEMS OF ITEMS – NEXT 8 PAGES

OPTION PRICING

FAILURE TO INDICATE ACCEPTANCE OF THE OPTION BY ANNOTATING THE OFFEROR’S YEARLY OPTION PERCENTAGE CHANGE MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND MAY RESULT IN REJECTION OF THE OFFEROR’S ENTIRE PROPOSAL.

Offerors are required to stipulate their distribution price rate of change as a flat percentage increase or decrease for all items for the four option years, in the event the option years are invoked. If you choose to retain the same distribution fee, note “no change,” next to each option year. Also, please note that it is possible, and may be desirable, to offer a lower percentage for successive years, due to the experience factor gained in dealing with the region and business

OPTION YEAR ONE: _____

OPTION YEAR TWO: _____

OPTION YEAR THREE: _____

OPTION YEAR FOUR: _____

FAILURE TO INDICATE ACCEPTANCE OF THE OPTION BY ANNOTATING THE OFFEROR’S YEARLY OPTION PERCENTAGE CHANGE MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND MAY RESULT IN REJECTION OF THE OFFEROR’S ENTIRE PROPOSAL.

The distribution prices for the option years are calculated as a percentage increase or decrease from the base year distribution price as applied to the previous years distribution prices. Therefore, if your percentage change is the same for each option year, the dollar value of the change will remain a constant change over the option year periods. For example: Base year distribution price of \$1.00, with a 5% increase per option year would yield a \$0.05 increase each option year. Base is \$1.00, Option Year 1 is \$1.05, Option Year 2 is \$1.10, Option Year 3 is \$1.15, Option Year 4 is \$1.20. Likewise, if you offer a different percentage each year, each year will be calculated as a percentage of the base year. Your offer will be evaluated using this method in determining your overall aggregate total price for the base year and all option years.

PLACE OF PERFORMANCE

(a) The offeror must stipulate information pertinent to the place of performance. **Failure to furnish this information with the offer may result in rejection of the offer.**

(b) No change in the places(s) of performance shall be permitted between the opening/closing date of the offer and the award except where time permits and then only upon receipt of the Contracting Officer's written approval.

(c) Any change in the place(s) of performance cited in this offer and in any resulting contract is prohibited unless it is specifically approved in advance by the Contracting Officer.

(d) The offeror in the performance of any contract resulting from this solicitation, () **intends**, () **does not intend** (check applicable block) to use one or more plants or facilities located at a different address from the address of the offeror as indicated in this proposal or quotation.

(e) If the offeror checks "intends" in paragraph (a) above, it shall insert in the spaces provided below the required information:

Place of Performance
(Street, Address, City,
County, State, Zip Code)

Name and Address of Owner
and Operator of the Plant
or Facility if other than
Offeror or Quoter

AUTHORIZED NEGOTIATORS

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals or quotations: (list names, titles, and telephone numbers of the authorized negotiators).

Phone Number: _____.

FAX Number: _____.

EVALUATION FACTORS FOR AWARD - GENERAL

A. The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, cost or price and other factors considered. The following other factors shall be used to evaluate offers:

- I. Corporate Experience/Past Performance
- II. Distribution System/Quality Assurance
- III. Customer Support
- IV. Socioeconomic Considerations
- V. Javits-Wagner-O'Day (JWOD) Act Entity Support
- VI. DLA Mentoring Business Agreements (MBA)

Factors I through VI are in descending order of importance. Factors I, II and III are considered technical factors. Factors IV, V, and VI are considered business factors.

Factors I through VI when combined are significantly more important than cost or price. However, when proposals become equal in merit, the evaluated cost or price becomes more important. As merit and the evaluated cost or price become essentially equal, other factors as listed below, may be used as discriminating elements for determining the selection of a source among otherwise substantially equal offers. They are listed in descending order of importance:

1. Small Disadvantaged Business Concerns;
2. Small Business Concerns which are also Women Owned Small Business Concerns;
3. Other Small Business Concerns;
4. Other concerns which are Women Owned Business Concerns

B. **OPTIONS.** The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of the options shall not obligate the Government to exercise the option(s).

C. A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

D. If discussions are required, after initial evaluations are completed, the contracting officer will make a competitive range determination. Price and technical considered, only the highest rated offerors will be included in the competitive range. Offerors in the competitive range will be included in discussions. Offerors out of the competitive range will not participate in discussions and will no longer be considered for award. Offerors excluded from the competitive range will be notified in writing. At that time, Pursuant to FAR 15.505 (A) an offeror may request a pre-award or post-award debriefing. If a pre-award debriefing is held only

limited information will be releasable. Offerors debriefed after the competitive range determination are not entitled to a second debriefing after the award is made.

E. Evaluation Process

Factors I, II, and III are considered technical factors and will be evaluated in accordance with the Technical Evaluation Process outlined below. Factors IV, V and VI are considered business factors and will be evaluated in accordance with the Business Evaluation Process outlined below. Cost or price will also be evaluated in accordance with the Business Evaluation Process.

(1) Technical Evaluation Process – Offerors are required to present a portion of the technical information orally and to submit the remainder of the information in writing, as prescribed in the section of this solicitation entitled Submission Requirements. Factors I, II, and III will be evaluated by the Technical Evaluation Panel. Proposals so deficient as to make them unacceptable will be rejected as unacceptable, regardless of the cost or price offered. No discussions will be held with rejected offerors, nor will any rejected offeror be given an opportunity to revise its offer to correct deficiencies in order to become acceptable.

(2) Business Evaluation Process – Factors IV, V, and VI will be evaluated against the requirements of the solicitation. The Government will evaluate cost or pricing in accordance with FAR 15.4. Included in this process is the evaluation of options.

The Government will evaluate the offeror's pricing on the items selected from the list of items referenced in the Schedule of Items. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will be totaled to arrive at an aggregate value. Pricing will be evaluated for all option years in the same manner. A separate evaluation will also be made of the distribution prices provided for in the Schedule of Items, in order to determine the distribution price/total price ratio. This ratio reflects the percentage of the total unit price that is representative of the distribution price. This ratio will be calculated for the base year and the four option years. The average of the five ratios will be used for the final analysis. As the difference in the aggregate prices of equal offers decreases, the importance of distribution pricing will increase. Distribution prices that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness.

The Government will evaluate all offerors' proposals to determine cost or price realism. Cost or price realism will demonstrate an offeror's understanding of the requirements of the solicitation and that the costs proposed are realistic for the performance requirements.

F. Selection Process. The final technical and business evaluation reports will be furnished to the Contracting Officer by the Evaluation Panels. The Contracting Officer will prepare a written recommendation for award and forward it to the Source Selection Authority (SSA). It is the ultimate decision of the SSA to determine which offeror receives the award.

TECHNICAL FACTORS EVALUATION CRITERIA

The following factors are in descending order of importance. Each sub-factor is of equal importance. The Government will make a risk assessment based on information contained in the proposal and other information which has or may be derived from sources other than the proposal. Risk to the Government will be considered in the rating for any factors and/or sub-factors.

FACTOR I

CORPORATE EXPERIENCE/PAST PERFORMANCE

The Government will perform an integrated assessment of the offerors corporate experience and past performance. This assessment will also be performed for any partner that will perform in support of the proposed contract. (Note: Regardless of an offerors years of experience, past performance will carry more weight in an integrated assessment). The Government will evaluate the offeror's experience in fulfilling requirements of similar dollars and volume for other customers in a Prime Vendor/regular dealer capacity, to include Government contracts, if any. This part of the evaluation will be based on the offeror's proposal, as well as any in-house Government records, if applicable.

The Government will evaluate the offeror's record of past performance both as a regular dealer/prime vendor on commercial and government contracts, if any, to determine whether the firm has a successful history of conforming to contractual requirements/business agreements and demonstrated a commitment to customer satisfaction. Specifically, the Government will assess whether the offeror has consistently provided timely delivery of quality products with consistently high fill rates.

Offerors will also be evaluated on socioeconomic considerations, Javits-Wagner-O'Day (JWOD) Act entity support, and DLA Mentoring Business Agreements (MBA) Program participation of past and present contracts (both Government and Commercial). Offerors that do not have records of past performance in these areas will be rated neither favorably nor unfavorably.

The above evaluation will also be performed for any joint venture, partnership, etc. involved in the proposed contract. The Government will assess the prime vendor's, or partner's experience on contracts that in whole or when combined with other contracts replicate the size and complexity of this solicitation. Firms that demonstrate significant experience in the above areas will be rated more favorably than those firms that do not.

When evaluating Past Performance, the offeror's written proposal (Form), Government in-house records and information provided by the points of contact or references designated by the offeror will be taken into account. This agency's personal experience with the offeror (if any) will be considered more significant than information provided by outside references.

The offeror's identification of key personnel, or caliber of personnel who will be key to the **day to day** management and overall success of the Prime Vendor Program will be considered in the overall evaluation.

FACTOR II**DISTRIBUTION SYSTEM/QUALITY ASSURANCE**

The Sub-factors, listed as follows, for Distribution System/Quality Assurance are of equal importance:

A. Distribution and Resources

The offeror is capable of supporting the requirements of the customers, to include warehouse and distribution resources and can fill orders accurately and completely (Fill Rate, NIS items) to meet the delivery schedule.

B. Quality Control and Assurance Procedures

The offeror's overall quality control and quality assurance procedures (to) ensure quality products are acquired and supplied

C. Inspection and Sanitation Procedures

The offeror's overall inspection and sanitation procedures (to assure to) ensure proper procedures are maintained.

D. Location

The offeror's location and advantages to servicing the customers.

E. Supplier Selection Program

The offeror's ability to provide a continual supply of quality products with minimal variation and the methods to ensure that standardized product quality will be maintained.

FACTOR III**CUSTOMER SUPPORT**

The Sub-factors for Customer Support, listed as follows, are of equal importance:

A. Customer Service Approach

The offeror's commitment to customer satisfaction, including customer service strategy and the role of the customer service representative. In addition, the offeror's ability to adapt to deviations to the electronic ordering system and associated charges; the offeror's response times for handling emergency orders and associated charges. Also the offeror's policy on breaking cases.

B. Ordering System

The offeror has EDI capability, and, in addition, can produce all required management reports.

C. Recall Procedures

Procedures used to initiate and execute recalls.

D. Product Availability/ Technical Descriptions

The offeror's technical descriptions where applicable.

E. Surge/Mobilization/Readiness

The offeror's ability to support surge requirements, including time frames and overall completeness and ingenuity in a readiness situation.

BUSINESS FACTORS EVALUATION CRITERIA**FACTOR IV****SOCIOECONOMIC CONSIDERATIONS**

The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposes a higher percentage, complexity level, and variety of participation by small, small disadvantaged and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. (Refer to 52.215-9003 SOCIOECONOMIC EVALUATION (OCT 1996) for additional information.)

FACTOR V**JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT**

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror under will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the mandatory source generally will receive a higher rating on this factor. (Refer to 52.215-9005 JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT (DEC 1997) for additional information.)

FACTOR VI**DLA MENTORING BUSINESS AGREEMENTS (MBA)**

The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protege will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements. (Refer to 52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM (DEC 1997) for additional information.)

COST OR PRICE

Aggregate Pricing and Distribution Prices will be evaluated. Aggregate pricing is relatively more important than Distribution Price. However, as the difference in the aggregate prices of equally rated offers decreases, the importance of distribution pricing will increase.

Aggregate Pricing

The Government will evaluate the offeror's proposed pricing on the items selected from the list of the highest usage items provided by the customers listed in this solicitation, see "Schedule of Items", pages 144-153. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will then be totaled to arrive at an estimated aggregate value. Pricing will be evaluated for all option years in the same manner. All five (5) totals will be added together to determine the lowest overall cost to the Government.

Distribution Prices

The Government will evaluate each offeror's distribution prices by determining an aggregate dollar value. This will be determined by multiplying the distribution prices by the estimated yearly requirements for the items listed in the "Schedule of Items." The aggregate dollar value will then be evaluated for reasonableness and overall (low)cost to the Government. Distribution prices, for all option years that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness. The percentage of distribution fee to total aggregate cost will also be evaluated.

ADDITIONAL SUBMISSION REQUIREMENTS

The offeror's current product listing will be used for informational purposes and will not be evaluated.

The information requested in the Procurement Pricing Procedures section of the Procurement Pricing Plan will be used in conjunction with the evaluation of Cost or Price to substantiate how pricing was developed. The Government reserves the right to request any information needed to resolve discrepancies and complete the evaluation.

The information requested in the Rebate Policy/Discounts/Allowances section of the Procurement Pricing Plan will be used to establish a level of confidence that the offeror has the capability of meeting the requirements of the solicitation in this area. The Government reserves the right to request any information needed to complete this assessment.

DOCUMENTS, EXHIBITS AND ATTACHMENTS

ATTACHMENT 1 – SAMPLE SUB CONTRACTING PLAN

ATTACHMENT 2 – ELECTRONIC INVOICING PLAN & EDI REQUIREMENTS

ATTACHMENT 3 – DELIVERY POINTS

ATTACHMENT 4 – CURRENT CATALOG FOR GUAM

ATTACHMENT 5 – CARGO ITEM LISTING

ATTACHMENT 6 – NATIONAL ALLOWANCE PROGRAM

ATTACHMENT 7 – P.V. SYSTEM MANAGEMENT VISITS

**ATTACHMENT 8 – SUBMISSION OF CORPORATE EXPERIENCE/PAST
PERFORMANCE FOR TECHNICAL PROPOSAL**

ATTACHMENT 9 – SITE VISIT CHECKLIST

THE ATTACHED GUIDE WAS DEVELOPED AS A CHECKLIST TO BE USED BY CONTRACTORS IN THE PREPARATION OF A SMALL BUSINESS SUBCONTRACTING PLAN IN ACCORDANCE WITH THE REQUIREMENTS OF PUBLIC LAW 95-507. THE GUIDE ADDRESSES THE SIX MANDATORY ELEMENTS OF A SUBCONTRACTING PLAN AS SET FORTH IN FAR CLAUSE 52.219-9(D) AND SUPPLEMENTAL INFORMATION REQUIRED BY SECTION 1207 OF P.L. 99-661, CONTRACT GOAL FOR MINORITIES. IT IS INTENDED AS A TOOL TO ASSIST CONTRACTORS IN THE DEVELOPMENT OF AN ACCEPTABLE SUBCONTRACTING PLAN AND TO FACILITATE THE REVIEW BY THE CONTRACTING OFFICER, THE DSCP AND DEFENSE CONTRACT MANAGEMENT COMMAND (DCMC) SMALL BUSINESS SPECIALISTS AND THE SMALL BUSINESS ADMINISTRATION PROCUREMENT CENTER REPRESENTATIVE. IT IS RECOMMENDED THAT THE PLAN BE INCLUDED AS AN ADDENDUM TO THE SOLICITATION AND NOT PART OF SECTION L.

NOTE: Updated to include HUBZone and Small Disadvantaged Business Certification Requirements

THIS HANDOUT IS TO BE USED ONLY AS A REFERENCE TOOL IN PREPARING A SUBCONTRACTING PLAN.

SUBCONTRACTING PLANS

The Federal Acquisition Regulation, Clause 52-219.9 cites the six elements that each Subcontracting Plan must contain, i.e., goals; name and duties of the individual who will administer the plan; a description of efforts; flowdown clause; reports and records.

Goals: expressed in terms of percentages and dollars of the total contract value that are planned to be subcontracted to small business, HUBZone small business, small disadvantaged business and women-owned small business concerns that are realistic.

Administration: Name, title, and position within the corporate structure; duties and responsibilities of the individual who will administer the subcontracting program.

Description of Efforts: Describe steps to be taken to ensure equitable opportunities to small, HUBZone small business, small disadvantaged business and women-owned small business concerns.

Flowdown Clause: Requirement for subcontracts that offer further subcontracting opportunities and for subcontracts in excess of \$500,000.

Reports: Requirement to submit periodic reports

Records: Requirement to maintain records on adopted procedures to comply with requirements and goals in the plan.

The following information will assist you in determining what type of plan would be most beneficial for your firm to submit.

INDIVIDUAL SUBCONTRACTING PLAN:

This type of plan covers the entire contract period (including option years); applies to a specific acquisition; and has goals based on planned subcontracting for the specific contract except indirect costs, incurred for common or joint purposes, may be allocated on a prorated basis to the contract. The plan shall address all six elements as cited above. The plan when approved and incorporated into the contract will remain in effect until the contract has been completed.

MASTER SUBCONTRACTING PLAN:

This type of plan contains all the required elements of an individual plan, except goals. It can be submitted on a plant or division wide basis with no specific acquisition identified. The subcontracting goals and any deviations from the approved plan shall be identified by the offeror as an addendum to the approved Master Plan. The offeror will be required to provide the Procuring Contracting Officer (PCO) with copies of the approved Master Plan along with the addendum which cites the goals and deviations, if any. The approved master plan and the addendum are formulated into an individual subcontracting plan, which can be identified with a specific acquisition. A master plan is effective for a three-year period after approval by the Administrative Contracting Officer (ACO). The master plan, when incorporated in an individual plan, applies throughout the life of the contract.

COMMERCIAL PRODUCTS SUBCONTRACTING PLAN:

This type of plan is submitted on a plant or division wide basis with no specific acquisition identified. A commercial product means a product in regular production that is sold in substantial quantities to the general public and/or industry at established catalog or market prices. It also means a product which, in the opinion of the Contracting Officer, differs only insignificantly from the contractor's commercial product. The plan addresses all six elements as cited above. If a commercial product is offered, the subcontracting plan may cover the company's commercial production generally, both for government contracts and for regular commercial sales. The plan will remain in effect for the entire fiscal year. It is

preferred that the plan coincide with the government's fiscal year since the activity under this type of plan is reported once a year on the SF 295. It is the contractor's responsibility to insure that it has an approved commercial plan on file for each year of contract performance.

DEFINITIONS

SMALL BUSINESS CONCERN: A small business is a concern, including its affiliates, which is organized for profit; independently owned and operated; not dominant in the field of operation in which it is competing; and can further qualify under the criteria concerning number of employees, average annual receipts, or other criteria as prescribed by the Small Business Administration.

HUBZone: An historically underutilized business zone, which is an area located within one or more qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.

HUBZONE SMALL BUSINESS CONCERN: A small business concern that is located in an "historically underutilized business zone;" is owned and controlled by one or more U. S. Citizens; and at least 35% of its employees reside in the HUBZone. Status as a qualified HUBZone small business concern is determined by the Small Business Administration (SBA). If the SBA determines that a concern is a qualified HUBZone small business, it will issue a certification to that effect and will add the concern to the List of Qualified HUBZone Small Business Concerns on its Internet site at www.sba.gov/hubzone. The concern must appear on the list to be a HUBZone small business concern. HUBZone certifications will appear in individual firm profiles in SBA's PRO-Net.

SMALL DISADVANTAGED BUSINESS CONCERN (SDB): A small business concern (1) which is at least 51% owned by one or more socially and economically disadvantaged individuals; or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more socially and economically disadvantaged individuals; and (2) whose management and daily business operations are controlled by one or more such individuals. The term "socially disadvantaged" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of identity as a member of groups without regard to their individual qualities. The following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, and Subcontinent Asian Americans. The term "economically disadvantaged" means socially disadvantaged individuals whose ability to compete in the free enterprise systems is impaired due to diminished capital and credit as compared to others in the same/similar line of business and, as a result, have been or are likely to be precluded from successfully competing in the open market. A socially disadvantaged individual whose personal net worth does not exceed \$750,000 (\$250,000 for certification under the SBA Section 8 (a) Program), excluding his/her ownership interest in the company and equity in his/her personal residence is considered to be economically disadvantaged.

Effective October 1, 1999, a subcontractor claiming SDB status must be certified by the Small Business Administration. SDBs can obtain application information from the SBA by calling 800-558-0884. SDBs that receive formal certification are listed in the SBA on-line data base, PRO-Net, at <http://pro-net.sba.gov>.

WOMAN-OWNED SMALL BUSINESS CONCERN: A small business concern that is at least 51% owned by one or more women; or in the case of any publicly owned business, at least 51% of the stock is owned by one or more women and whose management and daily business operations are controlled by one or more women.

SUBCONTRACT: Means any agreement (other than one involving an employee-employer relationship) entered into by a Federal Government prime contractor or subcontractor calling for supplies and/or services required for performance of the contract or subcontract.

SP0300-00-R-4040

Attachment 1

Page 4 of 7

SUBCONTRACTING PLAN

Date: _____

CONTRACTOR: _____

ADDRESS: _____

SOLICITATION #: _____

END ITEM/SERVICE _____

Fill in Applicable Section:

Type of Plan

1. Master Subcontracting Plan

_____ Plant/Distribution Site

_____ Division

2. Commercial Subcontracting Plan

_____ Plant/Distribution Site

_____ Division

3. _____ Individual Contract Plan Total Contract Dollar Value _____

Complete the following if submitting a Commercial Subcontracting Plan.

Company/Division's Fiscal Year

FROM; _____ TO: _____
(Month/Year) (Month/Year)

Total Estimated FY Dollar Value: \$ _____

4. In accordance with FAR Clause 52.219-9 – The offeror’s subcontracting plan shall include, at a minimum, the following:
 1. Goals, expressed in terms of percentages of total planned subcontracting dollars, for the use of small, HUBZone small business, small disadvantaged and women owned small business concerns as subcontractors. The offeror shall include all subcontracts that contribute to contract performance, and may include a proportionate share of products and services that are normally allocated as indirect costs. For individual contract plans, the total dollars to be subcontracted are stated. For commercial plans, the total projected sales, expressed in dollars, and the total value of projected subcontracts to support the sales are stated.
 2. The suggested format for percentage and dollar goals follows:

	<u>DOLLARS</u>	<u>PERCENT</u>
Total to be Subcontracted	\$ _____	_____ %
A. To Large Business	\$ _____	_____ %*
B. To Small Business	\$ _____	_____ %*
1. HUBZone SB**	\$ _____	_____ %*
2. To Disadvantaged SB**	\$ _____	_____ %*
3. To Women-Owned SB**	\$ _____	_____ %*
4. To Other SB's**	\$ _____	_____ %*

* Divided into Total to be Subcontracted
 **Subset of 2.B

3. A description of the principal types of supplies and services to be subcontracted, and an identification of the types planned for subcontracting to small, HUBZone small business, small disadvantaged business, and women-owned small business concerns. (Note: Identify all supplies and services to be subcontracted. Further identify those supplies and services to be subcontracted to small business by one asterisk (*), HUBZone small business by two asterisk (**), small disadvantaged business by three asterisks (***) and women owned small business concerns by four asterisks (****).
4. A description of the method used to develop the subcontracting goals in item 2 above.
5. A description of the method used to identify potential sources for solicitation purposes (e.g., existing company source lists, the Small Business Administration’s Procurement Marketing and Access Network (PRO-Net), the National Minority Purchasing Council Vendor Information Service, the Research and Information Division of the Minority Business Development Agency in the Department of Commerce, or small, HUBZone small business, small disadvantaged business and women-owned small business concern trade associations). Information in PRO-Net can be relied upon as an accurate representation of a concern’s size and ownership for the purposes of maintaining a small, HUBZone, small disadvantaged and women-owned small business source list. Use of PRO-Net as its source lists does not relieve a firm of its responsibilities (e.g., outreach, assistance, counseling, or publicizing subcontracting opportunities) in this clause.
6. A statement as to whether or not the offeror included indirect costs in establishing subcontracting goals, and a description of the method used to determine the proportionate share of indirect costs to be incurred with small, HUBZone small business, small disadvantaged, and women-owned small business concerns.
7. The name of the individual employed by the offeror who will administer the offeror’s subcontracting program, and a description of the duties of the individual.
8. A description of the efforts the offeror will make to assure that small, HUBZone small business, small disadvantaged business and women owned small business concerns have an equitable opportunity to complete for subcontracts. (This element shall include, but shall not be limited to, the following:)

In order to effectively implement this plan to the extent consistent with efficient contract performance, the contractor shall perform the following functions:

- a. Assist small business, HUBZone small business, small disadvantaged, and women owned small business concerns by arranging solicitations, time for preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the contractor's lists of potential small business, HUBZone small business, small disadvantaged and women-owned small business subcontractors are excessively long, reasonable effort shall be made to give all such small business concerns an opportunity to compete over a period of time.
 - b. Provide adequate and timely consideration of the potentialities of small, HUBZone small business, small disadvantaged, and women owned small business concerns in all "make or buy" decisions.
 - c. Counsel and discuss subcontracting opportunities with representatives of small, HUBZone small business, small disadvantaged and women owned business concerns.
 - d. Provide notice to subcontractors regarding penalties and remedies for misrepresentations of business status as small business, HUBZone small business, small disadvantaged business or women-owned small business for the purpose of obtaining a subcontract.
9. Assurances that the offeror (i) will include the clause in this contract entitled "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities, and (ii) will require all subcontractors (except small business concerns) who receive subcontracts in the excess of \$500,000.00 (\$1,000,000 for construction of any public facility), to adopt a plan similar to the plan agreed to by the offeror.
10. Assurances that the offeror will (i) cooperate in any studies or surveys as may be required; (ii) submit periodic reports in order to allow the Government to determine the extent of compliance by the offeror with the subcontracting plan; (iii) submit Standard Form (SF) 294, Subcontracting Report for Individual Contracts, and/or SF 295, Summary Subcontract Report, in accordance with the instructions on the forms; and (iv) ensure that its subcontractors agree to submit Standard forms 294 and 295.
11. Recitation of the types of records the offeror will maintain to demonstrate procedures that have been adopted to comply with the requirements and goals in the plan, including establishing source lists; and a description of its efforts to locate small, HUBZone small business, small disadvantaged and women-owned small business concerns and award subcontracts to them. The records shall include at least the following (on a plant-wide or company-wide basis, unless otherwise indicated):
- a. Source lists (i.e., PRO-Net), guides, and other data that identify small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
 - b. Organizations contacted in an attempt to locate sources that are small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
 - c. Records on each subcontract solicitation resulting in an award of more than \$100,000, indicating (A) whether small business concerns were solicited and if not, why not; (B) whether HUBZone small business concerns were solicited and, if not, why not; (C) whether small disadvantaged business concerns were solicited and if not, why not; (D) whether women-owned small businesses were solicited and if not, why not; and (E) if applicable, the reason award was not made to a small business, HUBZone small business, small disadvantaged business, or women owned small business concern
 - d. Records of any outreach efforts to contact (A) trade associations; (B) business development organizations; and (C) conferences and trade fairs to locate small, HUBZone small business, small disadvantaged and women owned small business concerns.

- e. Records of internal guidance and encouragement provided to buyers through (A) workshops, seminars, training, etc. and (B) monitoring performance to evaluate compliance with the program's requirements.
- f. On a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address and business size of each subcontractor. Contractors having company or division-wide annual plans need not comply with this requirement.

g. SUPPLEMENTAL INFORMATION

Section 1207 of Public Law 99-661, Contract Goal for Minorities, supplements FAR Clause 52.219-9. Offerors are required to:

- a. Establish a subcontracting goal of 5% for small disadvantaged businesses.
- b. Identify efforts to provide technical assistance to SDB's.
- c. Include a statement that Historically Black Colleges and Universities (HBCU's) and other Minority Institutions (MI's) will be considered when developing SDB goals, when fapplicable.

SIGNATURE: _____
(EXECUTIVE OF COMPANY *)

TYPED NAME: _____

TITLE: _____

COMPANY: _____

DATE: _____

PLAN ACCEPTED BY: _____ DATE: _____
(CONTRACTING OFFICER)

AGENCY: _____

* THE INDIVIDUAL SIGNING THE PLAN SHALL BE AN EXECUTIVE OF THE COMPANY AND NOT THE DESIGNATED PLAN ADMINISTRATOR.

NOTE TO CONTRACTING OFFICER: UPON INCORPORATION OF A PLAN INTO THE CONTRACT, INDICATE HEREIN THE DOLLAR VALUE OF THE CONTRACT \$ _____

DATE THAT PLAN WAS FORWARDED TO APPROPRIATE DCMC. _____

ATTACHMENT 2

PART A

EDI Implementation Guidelines for Subsistence Prime Vendor (STORES)

May 1, 1998

SECTION 1.0 GENERAL INFORMATION.....

1.1 CONTACTS

1.2 EDI - HOW IT WORKS

1.3 PARTIES INVOLVED.....

1.4 TRANSACTION SETS

1.5 SOFTWARE.....

1.6 NETWORKS

1.7 STANDARDS

SECTION 2.0 TRADING PARTNER SETUP

2.1 LEGAL.....

2.2 PHASE I - SAMPLE TEST FILE.....

SECTION 3.0 PRODUCTION PROCEDURES

3.1 OUTGOING TRANSMISSION SCHEDULE.....

3.2 VERIFICATION OF TRANSMISSION

3.3 PROBLEM RECOVERY DURING PRODUCTION.....

SECTION 4.0 EDI TRANSACTION SETS.....

4.1 832 CATALOG (VENDOR TO DSCP).....

4.2 850 PURCHASE ORDER (CUSTOMER TO VENDOR).....

4.3 861 RECEIPT

PART B

810 Transaction Set Version 3050

Electronic Invoice

Revised 7/30/98

*ATTACHMENT 2***Section 1.0 General Information****1.1 Contacts**

Contact For	Name	Phone Number
DSCP System (STORES)	Tom Tarpey	(215) 737-4507
EDI Information	DoD Elec Comm Info Ctr	(800) 334-3414
EDI Information	Elec Comm Regional Ctr	http://www.saecrc.org
EDI Technical Support	Don Holmes	(215) 737-7317
Network Technical Support	DAASC – Paul McGhee	(937) 656-3805
DAASC Technical Support	Hotline Desk	(513) 296-5914
Prime Vendor Coordination	Keith Ford	(215) 737-2903
STORES Technical Support	STORES Help Desk	(800) 729-7869

1.2 EDI - How It Works

Orders are generated on a regular basis by the customer's requisition systems or keyed in by the customer and sent electronically to the vendor. The order data is passed through EDI translation software where it is converted into a standard structured format and a file is generated for the vendor. The system which performs this translation and transmission from the military customer's ordering point is the Subsistence Total Ordering and Receipting Electronic System (STORES).

Purchase orders are transmitted electronically to a network on a daily basis. The customer may order more than once a day. The network processes the files into the vendor's mailbox where the orders are held awaiting pick-up by the vendor. Replies are sent to the network by vendors to acknowledge that the transmission was received. These acknowledgments are picked up later by each customer's system. Each party communicates with the network which greatly simplifies the process.

When the network delivery to the vendor is complete, optimal use of the data by the vendor will be achieved when the vendor converts the purchase order data from the standard transmission format into their own internal format. Vendor processing can then occur without having to key the purchase order data.

Vendors provide initial and updated catalog item and price data via EDI. This data is transmitted to the Defense Personnel Support Center (DSCP) and not directly to the customer.

1.3 Parties Involved

There are approximately 220 military bases participating CONUS-wide with an approximate total of 500 purchasing locations. There will be an estimated 50 military bases participating in the European Theater with approximately 50 ordering locations. The central coordination for all activity is DSCP located in Philadelphia, PA. DSCP also

ATTACHMENT 2

has a support office in Europe, designated DSCP-E, which will play a role in Prime Vendor Europe.

Orders to be sent via EDI are determined by the customer's purchasing locations at the military base. These locations can be a dining facility, warehouse, depot, hospital, ship, child care center, or other facility. The purchasing locations are determined by the needs of the customer.

It is assumed that the participating vendor will handle via one EDI communication point all customer orders for any location within the contract geographical area. Other vendor or distributor's participation levels may be negotiable, and should be discussed with the DSCP EDI Coordinator.

1.4 Transaction Sets

When the customer sends the 850 Purchase Order to the vendor, a summary transaction is also sent to DSCP via EDI. This summary transaction contains only a total purchase order dollar amount and number of food items ordered. When the customer receives the goods ordered, quantities received are recorded using the STORES system. Once the receipts are approved and released, the 861 Receipt transaction set is used to send the details to DSCP. Vendors may receive copies of the 861 Receipt if desired.

Customers will not issue order cancellations via EDI. Vendors will not directly notify the customer of price changes, term changes, or deletions. The vendor sends this information via EDI to DSCP via the 832 Catalog transaction set. Once the appropriate updates are completed on the STORES MIS catalog, DSCP will send the 832 transaction set to all customers with the updated catalog information.

The EDI transaction sets are described in detail in later sections of this guideline. Vendors must be able to support the 850 Purchase Order, 832 Catalog, 997 Functional Acknowledgment, and, if desired, the 861 Receipt.

1.5 Software

All DSCP customers will be using the same EDI software and network to transmit orders. A standard system will be installed at all the participating military bases. Standard procedures have been implemented to ensure the distributed operations can be controlled and maintained from the central site in Philadelphia.

The vendor may select any software that supports the transaction sets currently traded and any sets that may be traded in the future.

1.6 Networks

Networks are used as a clearinghouse for all transmissions. Sending and receiving parties may work independently of each other by letting the network handle problems such as storage, communication incompatibilities, scheduling and retransmission.

ATTACHMENT 2

DSCP pays the network charges for delivery of the customer's documents to the network. The vendor will pay the charges for delivery of the customer's documents from the network to the vendor's system. Vendors may access the network by various means. Access may be via dial-up modem or via an Internet utility.

Various means of carrying data among the customers, vendors, and DSCP are being considered at this point. Toll-free 1-800 lines will not be used overseas. Vendors will need to rely on other means of accessing STORES. One of the most likely scenarios uses the Internet to pass and receive transactions. This may require that the vendor use an Internet service provider to access STORES.

1.7 Standards

DSCP subscribes to the American National Standards Institute (ANSI) X12 standards. The version supported in the purchase order transaction set is Version 3 Release 4 Subrelease 2. Version 3060 may also be supported in future releases of STORES. ANSI X12 documentation may be obtained from:

EDI Support Services, Inc.
PO Box 203
Chardon, Ohio 44024
1-800-334-4912

Once a new version of standards has been adopted and documented, DSCP will evaluate the changes to determine the impact to the system. DSCP will progress to a new version of the standards as needs justify. In such instances, the old version of the standards will continue to be supported as long as seems practical and necessary.

When it is necessary to convert to a new version of standards, DSCP will contact all trading partners and will furnish the date when DSCP will be prepared to transmit and receive messages in the new format. Appropriate document layouts will also be furnished. Arrangements can be made through the DSCP EDI Coordinator to conduct a test transmission using the new version of standards.

*ATTACHMENT 2***Section 2.0 Trading Partner Setup****2.1 Legal**

Before DSCP customers can progress from test to production mode with the purchase order transaction, an Electronic Purchase Agreement (EPA) should be ratified. An EPA is a contract between the vendor and DSCP to send and receive documents electronically and in no way interferes with the contract, general purchase agreement or Purchase order terms.

2.2 Phase I - Sample Test File

During the Sample Test Phase generic purchase orders will be sent to vendors to ensure capability of receiving the customer's orders. Similarly, catalog files will be sent from the vendor to DSCP to test catalog transmission. Verbal notification is given to indicate successful sends and receives.

*ATTACHMENT 2***Section 3.0 Production Procedures****3.1 Outgoing Transmission Schedule**

Currently, DSCP customers will only be transmitting outbound 850 purchase orders. Vendors will respond to 850 purchase orders with a 997 functional acknowledgment. Vendors will also send 832 Catalog transaction sets to DSCP. Additional transaction sets may be implemented at a future date. At that time the DSCP EDI coordinator will notify the customer and vendor with the appropriate information. DSCP customers and vendors have access to the network at any time. There is a scheduled batch process at DSCP which begins at 6:00 p.m. EST/EDT each day. Transactions received in Philadelphia, PA after that time will not be processed until the next day. Network overhead should be taken into account; allow 15 to 60 minutes depending on network traffic.

3.2 Verification of Transmission

DSCP customers expect the vendor to send a Functional Acknowledgment upon receiving an order transmission. Most systems can be programmed to send these automatically.

3.3 Problem Recovery During Production

During test mode, transmission problems are generally not recovered. After moving into production mode, delays, omissions, duplicates or any other type of error have to be addressed promptly. In the unlikely event that a delay lasts three days or longer, the DSCP customer will contact the vendor concerning the need to transmit hardcopy orders.

If the Interchange Control Number (ISA13 element) is received more than once, the vendor should not process the duplicate transmission. Although the DSCP standard software has the constraints to prevent sending out duplicate purchase orders, the vendor may still need to consider making a software check for purchase order numbers that may be inadvertently sent more than once.

It is DSCP's intent to successfully deliver data to the network for each vendor on each scheduled day. If the customer is unable to accomplish this by the agreed upon time, the customer will attempt to complete the delivery by no later than the next scheduled transmission. If the customer is reasonably confident of resolving the problem within that 24 hour period, there is no need to contact the receiving party.

ATTACHMENT 2

If communications with the network fail due to a problem which is not corrected by the next scheduled transmission, the party experiencing the problem should evaluate the situation as soon as possible and discuss it with the other party. If a hardware or software problem appears to be of a magnitude to extend for more than three scheduled transmissions, an alternative means of communication may need to be chosen. Such situations will have to be evaluated on an individual basis to determine the proper

corrective action. If it is necessary to start conventional communications again, both parties should reestablish EDI as soon as possible for all subsequent messages.

The DSCP STORES Help Desk or DSCP Account Manager should be promptly contacted with operational concerns related to purchase order transactions.

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Section 4.0 EDI Transaction Sets**4.1 832 Catalog (Vendor to DSCP)**

The 832 Catalog uses the standard EDI transaction set for the 832 Price/Sales Catalog. All food ordering sites will receive the 832 Catalog weekly. DSCP prepares and sends the catalog update information on Sunday night. DSCP customers will retrieve the new catalog on the following Monday morning. This 832 transaction set is referred to as the 832 Catalog (DSCP to Customers).

Once the vendor processes catalog updates, the vendor produces the cross reference details. This information is sent to DSCP via the 832 transaction set. This transaction set is referred to as the 832 Catalog (Vendor to DSCP) and is described below.

<i>Segment</i>	<i>Element</i>	<i>Value</i>	<i>Size</i>
ST Transaction Set Header	ST01	"832"	
	ST02	n/a	
BCT Beginning Segment for Price/sales Catalog	BCT01	"PC" - price catalog	
	BCT02	contract-number	13 AN
DTM Date/Time Reference	DTM01	"152" - effective date of change	
	DTM02	update-date	Date
	DTM03	update-time (HHMMSS)	Time
LIN Item Identification	LIN01	line-number	4 UI
	LIN02	"SW" - stock number	
	LIN03	stock-number	13 AN
	LIN04	"VP" - vendor part	
	LIN05	part-number	25 AN
	LIN06	"ZZ" - mutually defined to indicate the type of change	

ATTACHMENT 2

Segment	Element	Value	Size
	LIN07	update-indicator	1 AN
	LIN08	"ZZ" - mutually defined to indicate economic indicator	
	LIN09	economic indicator	2 AN
PID Product/Item Description	PID01	"F" - free form	
	PID02	"GEN" - general	
	PID03	n/a	
	PID04	n/a	
	PID05	DSCP item-description	80 AN
P04 Item Physical Detail	PO401	units-per-purchase-pack	4 UI
	PO402	package-size	8 explicit decimal 2 "12345.78"
	PO403	package-unit-of-measure	2 AN
	PO404	packaging-code	5 AN
ITD Terms of Sale	ITD01	"16" - Prompt Payment Act	
	ITD02	n/a	
	ITD03	n/a	
	ITD04	n/a	
	ITD05	n/a	
	ITD06	n/a	
	ITD07	n/a	
	ITD08	n/a	
	ITD09	n/a	
	ITD10	n/a	
	ITD11	n/a	
	ITD12	Brand Name	40 AN
CTP Pricing Information	CTP01	n/a	
	CTP02	"STA" - standard price	
	CTP03	vendor-price	10 explicit decimal 2
	CTP04	n/a	
	CTP05	unit-of-measure	2 AN

ATTACHMENT 2

<i>Segment</i>	<i>Element</i>	<i>Value</i>	<i>Unit</i>
	CTP06	"SEL" Price Multiplier Qualifier	3
	CTP07	ratio-numerator	4 UI
	CTP08	ratio-denominator	4 UI
CTT Transaction Totals	CTT01	total number of line items	4 UI
SE Transaction Set Trailer	SE01	number of included segments	
	SE02	transaction set control number	

ATTACHMENT 2

4.2 850 Purchase Order (Customer to Vendor)

All food ordering sites will use the 850 Purchase Order. Once the order is approved and released from the STORES system, the user will send the 850 to the vendor. Orders may be sent any number of times during the day. Once an order is received by the vendor, the vendor will send the 997 Functional Acknowledgment back to the customer. This will confirm that the order was successfully received by the vendor.

Segment	Element	Value	Size
ST Transaction Set Header	ST01	"850"	
	ST02	n/a	
BEG Beginning Segment for Purchase Order	BEG01	"00" - original	
	BEG02	"NE" - new order	
	BEG03	purchase-order-number	14 AN
	BEG04	contract-order-number	4 AN
	BEG05	contract-order-date	date
	BEG06	contract-number	13 AN
DTM Date/Time Reference	DTM01	"002" delivery requested	
	DTM02	required-delivery-date	6 AN
N1 Name	N101	"ST" ship to	
	N102	n/a	
	N103	"10" - Department of Defense Activity Address Code (DoDAAC)	2 AN
	N104	ship-to-dodaac	6 AN
N2 Additional Name Information	N201	ship-to-facility name or number	35 AN
	N202	ship-to-building name or number	35 AN
N3 Address Information	N301	ship-to-address-1	35 AN
	N302	ship-to-address-2	35 AN

ATTACHMENT 2

Segment	Element	Value	Size
N4 Geographic Location	N401	ship-to-city	25 AN
	N402	ship-to-state	2 AN
	N403	ship-to-zip	9 UI
PO1 Baseline Item	PO101	line-item-number	4 UI
	PO102	quantity	5 UI
	PO103	unit-of-measure	2 AN
	PO104	vendor-selling-price	10 explicit decimal 2 "1234567.90"
	PO105	n/a	
	PO106	"VP" - vendor part	
	PO107	vendor-part-number	25 AN
	PO108	"SW" - stock-number	15 AN
	PO109	stock-number	15 AN
	PO110	"ZZ" - mutually defined	
	PO111	FIC	3 AN
PID Production/Item Description	PID01	"F" - free form	
	PID02	n/a	
	PID03	n/a	
	PID04	n/a	
	PID05	DSCP item-description	80 AN
CTT Transaction Totals	CTT01	line-item-number	4 UI
	CTT02	total-purchase-order-dollar	12 explicit decimal 2
	SE01	number of included segments	
	SE02	transaction set control number	

ATTACHMENT 2

4.3 861 Receipt

The 861 Receipt uses the standard EDI transaction set for the 861 Receipt Advice. At each food ordering location, once the goods have been received, the user records the quantity received, approves and releases the receipts to DSCP. This information is formatted in the 861 transaction set. Each 850 Purchase Order will have a matching 861 Receipt. All 861 Receipts will be sent from the customer to DSCP to be forwarded to DSCP's DISMS system for vendor payment. In addition, the Prime Vendor may request to receive a copy of the 861 Receipt.

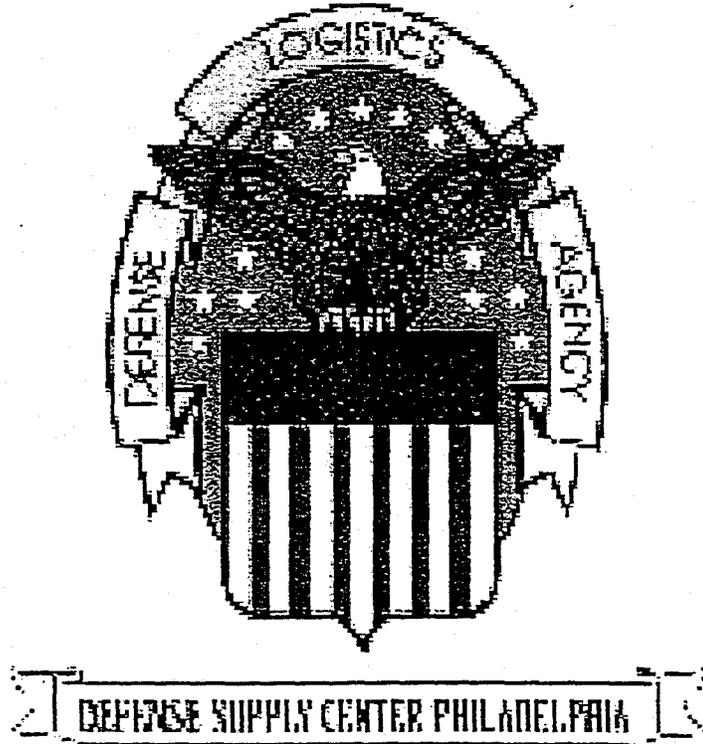
<i>Segment</i>	<i>Element</i>	<i>Value</i>	<i>Size</i>
ST Transaction Set Header	ST01	"861"	3 ID
	ST02	n/a	
BRA Beginning Segment for Receiving Advice	BRA01	P.O. number	14 AN
	BRA02	date received (YYMMDD)	6 DT
	BRA03	"00"	2 ID
	BRA04	"1"	1 ID
REF Reference Numbers	REF01	"1I"=order num "CT"=contract num	2 ID
	REF02	either order num or contract num	1-30 AN
DTM Date and Time Reference	DTM01	"002"	3 ID
	DTM02	required delivery date (RDD) (YYMMDD)	6 DT
N1 Name	N101	"ST"	2 ID
	N102	ship-to DODAAC	1-35 AN
	N103	"10"	2 ID
	N104	supplemental DODAAC	2-17 AN

ATTACHMENT 2

Segment	Element	Value	Size
RCD Receiving Conditions	RCD01	CLIN	1-11 AN
	RCD02	quantity received	1-9 R
	RCD03	"ZZ"	2 ID
	RCD04	STORES software version	1-9 R
	RCD05	"ZZ"	2 ID
	RCD06	quantity ordered	1-9 R
	RCD07	"ZZ"	2 ID
	RCD08	vendor price	1-9 R
LIN Item Identification	LIN01	CLIN	1-11 AN
	LIN02	"A4"	2 ID
	LIN03	DSCP stock number	1-30 AN
REF Reference Numbers - to identify Document Number, Signal and Fund Codes	REF01	"ZZ" = document number "T4" = signal code "FU" = fund code	2 ID
	REF02	either document number, signal code, or fund code	1-30 AN
	REF03	n/a	
CTT Transaction Totals	CTT01	number of line items	1-6 NO
	CTT02	total dollar value	1-10 R
SE Transaction Set Trailer	SE01	number of included segments	1-10 NO
	SE02	transaction set control number	4-9 AN

PART B

June 1, 1999



**810 Transaction Set
Version 3050
Electronic Invoice
REVISED
7/30/98**

ATTACHMENT 2

PART B**810 INVOICE VERSION 3050 FUNCTION GROUP=IN**

This Draft Standard for Trial Use contains the format and establishes the data contents of the Invoice. Transaction Set (810) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide for customary and established business and industry practice relative to the billing for goods and services provided.

Prime Vendor(s) NOTE: Certain data segments will require data transmitted as it appears on the Purchase Order. Reference page 1A.

<u>TABLE 1</u>			
<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	ST	Transaction Set Header	M
020	BIG	Beginning Segment for Invoice	M
<u>Loop I.D. - N1</u>			
070	N1	Name	O (M for DSCP)
110	REF	Reference Number	O (M for DSCP)
130	ITD	Terms of Sale	O
140	DTM	Date/Time Reference	O (M for DSCP)
<u>TABLE 2</u>			
010	IT1	<u>Loop I.D. - IT1</u> Baseline Item Data (Invoice)	O (M for DSCP)
<u>TABLE 3</u>			
010	TDS	Total Monetary Value Summary	M
<u>Loop I.D. - SAC</u>			
040	SAC	Service, Charge Information	O
<u>Loop I.D. - ISS</u>			
070	CTT	Transaction Totals	O (M for DSCP)
080	SE	Transaction Set Trailer	M

ATTACHMENT 2

PART B

810 INVOICE VERSION 3050 FUNCTION GROUP=IN

The following information applies to PRIME VENDORS only!!**Baseline Item Data (IT1): PAGE 8.**

1. Contract Line Item Number (CLIN): The very "FIRST CLIN" as it appears on the Purchase Order, "MUST" be transmitted in the IT101. Data is required in all IT1 segments.

a. If the "FIRST CLIN" was "NOT" delivered, the CLIN must still be transmitted in the IT101; and ZERO fill the quantity and price field(s).

b. This is Optional. *If*, additional CLIN(s) on the same Purchase Order have not been delivered, data "MAY" be transmitted, but is not required.

2. Contract lines CLIN(s) must be transmitted in line sequence as shown on each Purchase Order.

3. Separate Transaction Headers (ST segments) are required for each Purchase Order invoiced.

4. Any "new" CLINS/line items, (substitutions & adds) must appear as the last line on the invoice. Adds "MUST" start with CLIN number 9999AA, 9999AB. As Call date's change, 9999AA maybe recycled. SEE EXAMPLES...

a) SP030098D1234 063A = CLIN # 9999AA
063A = CLIN # 9999AB
063A = CLIN # 9999AC

b) SP030098D1234 064T = CLIN # 9999AA
064T = CLIN # 9999AB
064T = CLIN # 9999AC

ATTACHMENT 2

PART B

Revised as of July 30, 1998.

1A

SEG ID ST Transaction Set Header
 POS NO 010
 REQ DES Mandatory
 MAX USE 1

PURPOSE Indicates the start of transaction set and to assign a control number

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
ST01	143	Transaction Set Identifier Code Code uniquely identifying a Transaction set. 810 X12.2 Invoice	M/Z	ID	3/3
ST02	329	Transaction Set Control Number Identifying control number that must be unique within the Transaction set functional group assigned by the originator For a transaction set	M	AN	4/9

NOTE:

The transaction set identifier (ST01) used by the translation routine of interchange partners to select the appropriate transaction set definition.
 (e.g. 810 selects the invoice transaction set)

EXAMPLE

ST*810*000004110

ATTACHMENT 2

PART B

SEG ID BIG Beginning Segment for Invoice
 POS No 020
 REQ DES Mandatory
 MAX USE 1

PURPOSE Indicates the beginning of an invoice transaction set and to
 Transmit identifying numbers and dates

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
BIG01	373	Invoice Date (YYMMDD) * Date of the invoice		M/Z	DT 6/6
BIG02	76	Invoice Number Identifying number assigned by issuer		M	AN 1/8
BIG04	324	Contract Number (PIIN) SP030098D1234 0 = numeric zero		M	AN 13/13
BIG05	328	Release Number/Call (e.g. 063A)		M	AN 4/4
BIG07	640	Transaction Type Code DI= Debit Invoice		M	ID 2/2
BIG08	353	Transaction Set Purpose Code ZZ = Mutually Defined		M	ID 2/2

NOTE:

BIG04 - Do not transmit dashes or slashes

BIG08 - Applied to Invoices for "PRIME VENDORS ONLY"

** Non-Prime Vendors do not use BIG08

EXAMPLE

P.V. transmits BIG*980303*DSCP1111**SP030098D1234*063A**DI*ZZ

Non P.V. BIG*980303*DSCP1111**SP030098D1234*063A**DI

ATTACHMENT 2

PART B

Loop Repeat 200

SEG ID N1 Loop ID
 POS NO 070
 REQ DES Optional (Mandatory for DSCP)
 MAX USE 1

PURPOSE Identify a party by type of organization, name and code

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
N101	98	Entity Identifier Code ST = Ship To	M	ID	2/2
N102	93	Name (e.g. FT Sam Houston TX)	X	AN	1/35
N103	66	Identification Code Qualifier 10 = Dept of Defense Activity Address Code (DoDAAC)	X	ID	2/2
N104	67	Identification Code/DoDAAC (e.g. FT9068)	X	AN	6/6

EXAMPLE

N1*ST*FT SAM HOUSTON TX*10*FT9068

ATTACHMENT 2

PART B

SEG ID REF Reference Number
 POS NO 110
 REQ DES Optional (Mandatory for DSCP)
 MAX USE 12

PURPOSE Specify identifying numbers (DSCP-Purchase Order Number)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
REF01	128	Reference I.D. Qualifier RQ = Purchase Requisition Number	M	ID	2/2
REF02	127	Reference I.D. / Purchase Order No. (e.g. FT906880631234)	X	AN	14/14

EXAMPLE

REF*RQ*FT906880631234

PART B

SEG ID ITD Terms of Sale
 POS NO 130
 REQ DES Optional ** See Note Below
 MAX USE >1

PURPOSE To specify terms of sale

DATA ELEMENT SUMMARY					
REF	ELE ID.	DESCRIPTION	REG	TYPE	LENGTH
ITD01	336	Terms Type Code 16 = Prompt Payment Act	O	ID	2/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as A percent, available to the purchaser if an Invoice is paid on or before the terms days due (e.g. 2% = 00.020)	O	R3	1/6
ITD04	370	Terms Discount Due Date (YYMMDD)	O	DT	6/6
ITD05	351	Terms Discount Days Due Number of days in the terms discount period By which payment is due if terms discount is earned (e.g. 15 = 015)	X	N	3/3

NOTE:
 Use only "IF" Contract Terms are better than current Contract Terms and Conditions
 in DSCP Contracts

EXAMPLE

ITD*16**00.020*980310*015
 Decimal uses one position in Length. Zero fill ITD03 and ITD05

PART B

SEG ID DTM Date/Time Reference
POS NO 140
REQ DES Optional (Mandatory for DSCP)
MAX USE 10

PURPOSE To specify pertinent dates and times

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
DTM01	374	Date/Time Qualifier 011 = Shipped	M	ID	3/3
DTM02	373	Date (YYMMDD)	X	DT6/6	

EXAMPLE

DTM*011*980301

ATTACHMENT 2

PART B

PRIME VENDORS ONLY!!!

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)
 POS NO 010
 REQ DES Optional (Mandatory for DSCP)**See Note Below
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) **(e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Price-extended CLIN \$\$ Amt *decimal uses one position length (e.g. 25.50 = 0000025.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. NSN (e.g. 891500E210123)	X	AN	13/13
IT108	235	Product/Service I.D. Qualifier ZZ = Mutually Defined	X	ID	2/2
IT109	234	Product/Service I.D. PV = Prime Vendor	X	AN	2/2

NOTE: PRIME VENDORS ONLY::: Data required in all segments.

EXAMPLE

IT1*0001 *10*CA**0000025.50**FS*891500E210123*ZZ*PV
 Refer to page 1A "IF" CLIN was NOT shipped- (e.g. zero fill quantity and price field)

ATTACHMENT 2

PART B**NON-PRIME VENDORS ONLY!!!**

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)
 POS NO 010
 REQ DES Optional (Mandatory for DSCP) **See Note Below
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data
 (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) (e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Unit Price Amount *decimal uses one position length (e.g. 2.50 = 0000002.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. (e.g. 891500E210123)	X	AN	13/13

NOTE: NON PRIME VENDORS ONLY:::: Data required in all of the above segments.
 EXAMPLE

IT1*0001 *10*CA*0000002.50*FS*891500E210123

PART B

SEG ID TDS Total Monetary Value Summary
POS NO 010
REQ DES Mandatory
MAX USE 1

PURPOSE Specify the total dollar amount of the invoice

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
TDS01	610	Amount of Total Invoice (e.g. 123.45 = 0000012345)	M	N2	1/10

EXAMPLE

TDS*0000012345

ATTACHMENT 2

PART B

Loop Repeat 25

SEG ID SAC Service, Promotion, Allowance, or Charge Information
 POS NO 040
 REQ DES Optional
 MAX USE 1

PURPOSE To request or identify a service, promotion, allowance, or charge

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SAC01	248	Allowance or Charge Indicator C = Charge	M/Z	ID	1/1
SAC05	610	Total Amount of Service (e.g. 30.50 = 0000003050)	O/Z	N2	1/10

EXAMPLE

SAC*C****0000003050

ATTACHMENT 2

PART B

SEG ID CTT Transaction Totals
 POS NO 070
 REQ DES Optional (Mandatory for DSCP)
 MAX USE 1

PURPOSE To transmit a hash total for a specific element in
 The transaction set

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
CTT01	354	Number of CLIN Line Items Invoiced	M	No	1/6

EXAMPLE
CTT*125

PART B

SEG ID SE Transaction Set Trailer
 POS NO 080
 REQ DES Mandatory
 MAX USE 1

PURPOSE Indicates the end of the transaction set and provide the count of the Transmitted segments (including the beginning (ST) and ending (SE) segments)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SE01	96	Number of Included Segments	M	N	1/10
SE02	329	Transaction Set Control Number	M	AN	4/9

EXAMPLE

SE*30*000004110

DSCP CUSTOMER LIST

<u>DODAAC</u>	<u>NAME/ADDRESS</u>	<u>PHONE</u>	<u>FAX</u>
FT9174	Magellan Inn Dining Fac. Bldg.25010 SSGT Alburquerque Victor.Alburquerque@andersen.af.mil Andersen AFB Accounting	366-6108 SSGT Casilla Suzanne Clark	366-5466
FT9519 Mon 8:30	Andersen AFB CDC Bldg 1625 Andersen AFB, Guam <u>cathy.catling@andersen.af.mil</u>	366-1102 362-1040/3/4 Moana Puleto Cathy Catling	366-3158
N66687	Camp Covington Galley Bldg. 586 Santa Rita, Guam 96915 Food Service Officer LTJG Craig LINDQVIST <u>LINDQVISTCS@thirdncb.navy.mil</u>	339-3415/2116 339-7128 MSC Robles MS2 Chambers	339-6306 339-8100 339-6201
N68096	U.S. Naval Hospital Galley Galley K-208 Guam	344-9710/9285 Raytheon/Sodexho Anthony D'Amico	344-9708
N61755	USNH CDC Bldg 10	472-2312 Mary Nolte	
N70243	NCTAMS Galley Bldg 122 Dededo, Guam 96357	355-5040 355-5062/5605 Raytheon/Sodexho Mr. Lay/Nena DelaCruz	355-5610
W80REC	Dydasco USAR-Center BLDG 1657, RTE 1, Marine Dr. Sumay, Guam <u>padios1@9rsc-usar.army.mil</u>	339-4212 344-5850/5880 Lim Padios (Barrigada)	344-5854
W80P67	DYDASCO - Barrigada	SSG Rudolph 339-7028	

DODAAC	NAME/ADDRESS	PHONE	FAX
W80GYB	Army National Guard CONS Dining Facility Bldg 622 E. Harmon Industrial Park Tamuning, Guam 96911-441 reyesms@gu-arng.ngb.army.mil	735-4011 Sgt Quenga, Mary	735-4199
SGU001 YGU001	(local \$ bill to 08F301)(4 & 11) (Federal Group A \$ bill to 1233HV) DEPARTMENT OF EDUCATION GOVGUAM P.O. BOX DE Agana, Gu 96932	475-6403/5/10 Linda Taitingfong ltaiting@guam.doe.edu.gu	477-7205
R20865	USS Frank Cable AS-40 FPO AP Bravo Pier ENS Brian Perkins	339-2552 Ext 7688/7822/7820 Pgr 671-0037 brianperkins2798"@yahoo.com	
N66449	United Seamens Service US Seamens 111 Cabras Hwy Piti, Gu 96925	472-2370 Robert Galbraith ussguam@netpci.com	472-9790
N65869	NAVAL EXCHANGE CELL 687-1150 ROGER WALLACE, FOOD COURT MGR DAVE ENSOR, GENERAL MANAGER	564-3124 339-6594	564-1074
N21809	SS GOPHER STATE	CH STD MARCEL DAVIS 339-7586	
N22149	SS PETERSBURG ss.petersburg@smtpgw.msc.navy.mil	KEVIN O'MALLEY	339-7502



ELECTRONIC CATALOGS

Last Updated June 2000

Electronic Catalogs

FoodNet

SPVI

LSN

Market Ready

School Lunch

Food Service

National Allowance Program

- NAPA Catalog
 - Effective 01 March 2000 - 31 August 2000
- List of NAPAs:

[Click here to view NAPA Agreements in Numerical order!](#)

Agreement No.	Vendor
0078	<u>Alexander & Hornung, Inc.</u>
0151	<u>Allen Brothers Milling Co.</u>
0054	<u>Anchor Food Products Inc.</u>
0030	<u>Armour Swift Eckrich</u>
0039	<u>Arnold Meats Inc.</u>
0068	<u>Awrey Bakery Food Service</u>
0081	<u>B&G Foods</u>
0052	<u>BSG Foods</u>
0061	<u>Barber Foods</u>
0152	<u>Basic American Foods</u>
0120	<u>Bear Creek Country Kitchens</u>
0041	<u>Benno Food/Foothill Farms</u>
0140	<u>Berks Packing Co., Inc.</u>
0136	<u>Best Brands</u>
0095	<u>Best Foods</u>
0004	<u>Bil Mar Foods</u>
0092	<u>Borden Foods Corp.</u>
0040	<u>Brakebush Brothers Inc.</u>
0127	<u>Bridford Foods Corporation</u>
0035	<u>Bryan Foods Co., Inc.</u>
0017	<u>Bunge Food Group</u>
0046	<u>Bush Brothers</u>

0008	<u>Campbell Soup Co.</u>
0150	<u>Castleberry/Snow's Brands</u>
0082	<u>Chef America</u>
0106	<u>Citrus World, Inc.</u>
0147	<u>Cloverdale Foods, Inc.</u>
0121	<u>Coddle Roasted Meats, Inc.</u>
0024	<u>Con Agra, Inc</u>
0118	<u>Continental Food Products, Inc.</u>
0072	<u>Continental Mills, Inc.</u>
0125	<u>Country Pure Foods, Inc.</u>
0087	<u>Custom Food Products</u>
0026	<u>Dannon Company Inc.</u>
0062	<u>Dean Sausage Company</u>
0114	<u>Del Monte Foods</u>
0110	<u>Denver Buffalo Company</u>
0091	<u>Devault Foods</u>
0097	<u>Dole Fresh Vegetables</u> <u>Dole Fresh Fruit</u>
0090	<u>East Side Entrees</u>
0135	<u>E-Quality Seal, Inc.</u>
0033	<u>Eskimo Pie</u>
0117	<u>Euro Foods, Inc.</u>
0084	<u>Exacta Mate Dispensing</u>
0080	<u>Fernando's Food Corp.</u>
0047	<u>Ferrante Brothers/Nick's Sausage</u>
0130	<u>First Food Company</u>
0131	<u>The Food Source, LLC</u>
0058	<u>G & A Food Service</u>
0141	<u>Galaxy Foods</u>
0011	<u>General Mills Food Service</u>
0148	<u>Good Old Days Foods, Inc.</u>
0083	<u>Gwaltney Foodservice</u>
0143	<u>H. R. Nicholson Co.</u>
0037	<u>Hazelwood Farms Bakeries Inc.</u>

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ATTACHMENT 4

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0032	Heinz
0051	Hidden Valley Foods/ Clorox Professional Products Co.
0018	Hillshire Farm & Kahn's
0146	Hominy Inc.
0010	Hunt-Wesson
0104	Iceland Seafood Corp.
0067	Indispensable Drink, Inc.
0123	International Home Foods
0075	J & J Snack
0034	J. M. Smuckers Co.
0088	Jersey Juice, Inc.
0003	Jimmy Dean Foods
0025	John Morrell & Co.
0098	John R. Daily, Inc.
0099	Jones Dairy Farm
0074	Keebler Co.
0002	Kellogg Sales Company
0122	Ken's Foods, Inc.
0023	Kraft North American Foodservice
0113	Kronos Central Products, Inc.
0109	Lamb-Weston, Inc.
0129	Lance, Inc.
0045	Land O Lakes
0066	Lipton
0056	Lyons Magnus
0020	M & M Mars
0079	Maid-Rite Steak Co.
0043	McCain
0038	McCormick & Company
0014	McIlhenny Inc.
0059	The Meadows
0057	Michael Foods, Inc.
0132	Mid-Atlantic Foods

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ATTACHMENT 4

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0102	<u>The Minute Maid Co.</u>
0126	<u>Mrs. T's Pierogies - Ateeco, Inc.</u>
0001	<u>Nabisco</u>
0144	<u>National Foods</u>
0028	<u>Natural Seasoning</u>
0015	<u>Nestle Brands Foodservice Co.</u>
0094	<u>Norpac Foods, Inc.</u>
0111-	<u>Ocean Beauty Seafoods, Inc.</u>
0139	<u>Ocean Spray</u>
0029	<u>Otis Spunkmeyer</u>
0134	<u>Pacific Foods, Inc.</u>
0050	<u>Parco Foods, LLC</u>
0107	<u>Par-Way/Tryson Co.</u>
0060	<u>Perdue Farms, Inc.</u>
0089	<u>The Perrier Group of America</u>
0112	<u>Pierre Foods</u>
0009	<u>Pillsbury Company</u>
0063	<u>Portion Pac, Inc.</u>
0108	<u>Precision Foods, Inc.</u>
0138	<u>Profera, Inc.</u>
0021	<u>Quality Chef Foods Inc.</u>
0076	<u>Quality Foods</u>
0070	<u>Quaker Oats</u>
0086	<u>Quik-to-Fix Foods</u>
0069	<u>R's Consulting Inc.</u>
0128	<u>Ralston Foods</u>
0012	<u>Readi-Bake, Inc.</u>
0049	<u>Reckitt & Colman</u>
0145	<u>Reser's Fine Foods</u>
0142	<u>Rich Products Corp.</u>
0133	<u>Rod's Food Products</u>
0077	<u>Rose Packing Co.</u>
0085	<u>Rosina Food Products, Inc.</u>

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ATTACHMENT 4

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0137	<u>SJR Foods, Inc.</u>
0022	<u>Sara Lee Bakery</u>
0006	<u>Schwan's Food Service</u>
0007	<u>Simplot</u>
0103	<u>Smithfield Packing Co.</u>
0027	<u>Sopakco, Inc.</u>
0093	<u>Specialty Brands, Inc.</u>
0116	<u>St. James Gourmet, Inc.</u>
0016	<u>Stehouwer Frozen Foods</u>
0105	<u>Sugar Foods Corp.</u>
0031	<u>Swiss Chalet Fine Foods</u>
0073	<u>Tetley USA</u>
0101	<u>Theo's Foods, Inc.</u>
0036	<u>Tone Brothers, Inc.</u>
0100	<u>Trident Seafoods Corp.</u>
0153	<u>Tri Valley Growers</u>
0013	<u>Tyson Foods, Inc.</u>
0055	<u>The Unimark Group, Inc.</u>
0048	<u>VDK Frozen Foods</u>
0119	<u>Very Fine Products, Inc.</u>
0053	<u>Vietti Foods Co.</u>
0042	<u>Vitality Foodservice, Inc.</u>
0115	<u>Vlasic Foods</u>
0096	<u>Wampler Foods, Inc.</u>
0149	<u>Western Syrup Co.</u>
0071	<u>Worthington Foods</u>
0124	<u>Zartic, Inc.</u>



Send us your comments.

PVQSMV
21 JAN 98

STANDARD OPERATING PROCEDURE
For
PRIME VENDOR SYSTEMS MANAGEMENT VISITS
To
PRIME VENDOR DISTRIBUTORS

I. INTRODUCTION:

A Prime Vendor Systems Management Visit (PVSMV) is a review of a contractor's management methods used to effectively meet the terms of the contract.

II. PURPOSE AND SCOPE:

This document prescribes the general guidelines and procedures for conducting Prime Vendor Systems Management Visits to Prime Vendor Distributors assigned to DSCP-HF Prime Vendor Regions, Directorate of Subsistence for contract administration. This document applies to the personnel of DSCP-HF and any other individual performing a PVSMV on behalf of DSCP-HF.

III. REFERENCE:

American National Standard ANSI/ASQC Q92, Quality Systems - Model for Quality Assurance in Production and Installation

IV. BACKGROUND:

A. PVSMVs is comprehensive reviews of contractor methods and procedures used for contract performance. The key elements for effective Prime Vendor Systems Management are organizational structure, contract review, purchasing, production, inspection, and servicing.

B. Reviews will focus on (as appropriate within the terms of the contract):

1). Organizational Structure:

- a. Management Responsibility for implementing an organizational structures capable too effectively perform the contract.
- b. Control of documents: such as those used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.
- c. Training needs are identified and training is given to employees.

2.) Contract Review:

Contract review procedures established to assure requirements and conditions stipulated by the government can be met.

3.) Purchasing:

Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DOD prescribed items, and should include verification of purchased products.

4.) Production:

- a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.
- b. Assurance those nonconforming product and customer complaints are identified and corrective actions taken.
- c. Handling, Storage, Packaging, and Delivery. The contractor should have some established methods to control stored products, product selection, loading configuration, etc.

5.) Inspection:

- a. Process controls: Work instructions, especially where absence of instructions would adversely affect quality are developed and communicated.
- b. Inspection and Testing procedures.
- c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

6.) Servicing: Procedures for customer servicing to include; Not-In-Stock notification, product substitution authorization, complaints resolution, ordering system assistance, customer satisfaction evaluation, etc. are developed and communicated.

V. POLICY

- A. PVSMV schedules will be approved by the Prime Vendor Regional Manager.
- B. Scheduling visits with the contractor will be made by the Account Representative / Buyer for the contract.
- C. PVSMVs is to determine that the contractor management methods designated for the contract are sufficient to meet the terms of the contract. Visits will not include overzealous reviews or recommendations to change contractor methods, policies, or procedures when those procedures are working satisfactorily.
- D. Findings will be documented and reported as stipulated in this Standard Operating Procedure.
- E. A Team leader for the visit will be selected when more than one individual are involved. The Team leader will hold a government pre-meeting with the individuals assigned to establish areas of responsibility, goals, and objectives for the visit.
- F. Unless specifically referenced in the contract, contractor methods and procedures are not required to be documented.

VI. PERSONNEL PERFORMING PVSMVs

- A. Personnel performing Prime Vendor Systems Management Visits should have an in-depth working knowledge of the contractor's responsibilities under the contract, and current problems being encountered in administration of the contract.

It is preferable to use a teaming approach to include individuals in the Procurement, Supply, Technical, and Quality Assurance disciplines assigned to the administration of the contract participate in the reviews.

Teaming will make the reviews more comprehensive and professional because of individual expertise in certain performance aspects.

- B. Because of the complexity of the contractual relationships and customer service issues involved in Prime Vendor contracts, PVSMVs should not be performed by third party personnel representing DSCP-HF Prime Vendor Regions unless there is no other alternative. If a third party individual or activity is requested to perform a PVSMV, care should be taken to assure all aspects of the contractual requirements, status of problems, agreements or remedies are fully understood before designating the review. It may be necessary to limit the areas to be reviewed if a third party individual or activity is requested to perform a PVSMV. However use of subject matter experts is encouraged. For instance USDA-USDC Graders / Inspectors, or Veterinary Food Inspectors may be request to perform product exams of selected products to verify the products conform to the product technical descriptions.

VII. PROCEDURES FOR PERFORMING PVSMVs

A. SCHEDULING

- 1.) Prime Vendor Systems management Visits will be scheduled semiannually, or more frequently if needed.

B. PREPARATION

- 1.) Individuals performing PVSMVs shall review the current contract requirements and review with the Account Representative Buyer, Supply, Quality Assurance, and Technical personnel, those areas requiring special attention. Planning for use of subject matter experts should done in advance to schedule their presence on-site or for other uses of their services. Individuals performing the PVSMV will review the contractor's proposal to familiarize themselves with the negotiated terms.
- 2.) Visits will be announced. The Account Representative / Buyer will schedule the visit on mutually agreed dates of the DSCP representatives and the contractor to assure the visit is productive and necessary contractor personnel are available during the visit.
- 3.) Review of problem or special interest areas will be made with the personnel assigned to administer the contract before departing to conduct the visit.
- 4.) Necessary references, exhibits, or other material will be gathered before departing.

VIII. CONDUCTING THE VISIT

A. The individual or team will brief the contractor's management on the purpose of the visit before starting the review. If possible a current organizational chart and contractor program manuals may be obtained from management. It should be noted that the contractor is not required by contract to possess a "program manual" or procedures documents. However, if they were available they would be useful when conducting the visit.

B. It is recommended that the review be started by having the contractor's representative walk the team through the facility so the review team can ascertain where functional responsibility is assigned.

C. The Prime Vendor PVSVMV check lists are to be used to assure consistent review during visits. However, the checklists are not within themselves more than a tool for the visitors to assure necessary areas have been reviewed. The depth of the review of any area will be predicated upon the findings of the visit. If key indicators for the performance characteristic or function are satisfactory, usually that area will not require an extensive review.

D. The review factors for a PVSVMV, the definitions of the base line for compliance, and the key factor(s) relating to those base lines are as follows:

FACTOR 1. Organizational Structure:

a. Management responsibility for implementing an organizational structure capable too effectively perform against the contract.

Definition: The contractor's policy for supplying a product or service is implemented by assigning organizational responsibility and authority to all personnel who manage, perform, and verify work affecting the contract.

Key factors: the organizational structure assigns responsibility and authority for contract review, purchasing, production, and inspection.

b. Control of documents:

Definition: Documents when used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.

Key factor: Procedure and policy documents "when used" in contract review, purchasing, production, and inspection are controlled.

c. Training needs are identified and training is given to employees.

Definition: Methods or procedures exist for identifying and providing necessary training.

Key factor: Employees demonstrate through their work activity knowledge of their job responsibilities.

FACTOR 2. Contract review procedures established to assure requirements and conditions stipulated by the government can be met.

Definition: The contractor has an individual or activity assigned to review DSCP contracts and modifications to assure work solicited can be performed.

Key factor: An individual or organization is assigned contract review

FACTOR 3. Purchasing:

Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DoD prescribed items, meet DoD shelf life requirements and date of pack limitations, domestic source products etc., and should include verification of purchased products.

Definition: Review of purchasing instruments and procedures verifies DOD prescribed items and requirements are being met.

Key factor: Items as prescribed in the solicitation / contract is being purchased for DOD deliveries.

FACTOR 4. Production:

a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.

Definition: Methods or procedures used account for DOD specific requirements.

Key factor: identification and traceability of items allows selection of products meeting DOD requirements.

b. Assurance that nonconforming product and customer complaints are identified and corrective actions taken and recalls can be effected.

Definition: methods or procedures exist for nonconforming product, customer complaints and their resolution and recalls.

Key factor: the organizational structure assigns responsibility and authority for nonconforming supplies

c. Handling, Storage, Packaging, and Delivery.

Definition: The contractor should have established methods to control stored products, product selection, loading configuration, etc.

Key factor: Selection and delivery of products are made properly and delivered in the correct quantity and condition?

5.) Inspection:

a. Process controls:

Definition: work instructions, especially where absence of instructions would adversely affect quality are developed.

Key factor: Work instructions for special procedures are communicated.

b. Inspection and Testing procedures.

Definition: Procedures for condition of receipts, verification of purchased products, sanitation, stock rotation, etc. are communicated.

Key factor: Inspections and tests are completed for products, processes, or functions affecting quality of product or service.

c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

Definition: Documented procedures are reviewed for their adequacy and personnel's compliance to them.

Key factor: "When" an audit program is established it is being accomplished. NOTE: An internal auditing program is not required by the contract.

RECORDING FINDINGS:

The PVSMV checklist will be completed for each review. Notes documenting status of factors or elements on the checklist may be recorded on the checklist. The checklist provided in this SOP is only an example. Check list should be developed for each contract.

Findings requiring action by the contractor to modify methods or procedures to bring performance into contract compliance will be documented on a DD Form 1715 and a copy provided to the contractor during the visit, as soon as the discrepancy is noted. Or documented as determined by the team leader or Regional manager.

The DD Form 1715 will be completed and signed by the Team leader or individual conducting the PVSMV. The specific contract reference shall be stated for the noncompliance, with a short summary of the finding and a statement of action required. (See example)

Other suggestions for improvement of processes or procedures affecting support to DOD under the contract may be discussed with the contractor's representatives, and documented on the PVSMV checklist. It is important to advise the contractor that these types of observations are only suggestions for improvement, and are not procedures requiring modification for contract compliance.

IX. REPORTING:

A. The individual or team will out-brief with the Respective Prime Vendor Regional Manager, the Account Representative, Buyer, and Contracting Officer for the particular contract involved.

B. The completed PVSMV checklist and Quality Deficiency Reports DD Forms 1715 shall be provided to the Accounts Representative for the contract file and documentation of deficiencies noted.

Prime Vendor = Exclusive distributor or had an agreement to provide exclusive support for a certain commodity
FACTOR I PAST PERFORMANCE/CORPORATE EXPERIENCE

- a. THE FOLLOWING PAST PERFORMANCE INFORMATION APPLIES TO THE OPERATING COMPANY - NOT THE CORPORATION
 PLEASE PROVIDE THE APPROPRIATE INFORMATION BELOW FOR YOUR 5 HIGHEST DOLLAR VALUE CONTRACTS, FOR THE PAST 3 YEARS.
 If you have Government contracts that are not included with the five highest dollar value contracts, then use blocks 4 and 5 for your Government contracts regardless of their dollar value.

	Account 1	Account 2	Account 3	Account 4	Account 5
Customer Name and City & State <i>DELIVERY POINT:</i>					
Customer's point of Contact and phone Number					
Annual dollar value					
Fill rate/ Without substitutions*					
Fill rate/ With substitutions*					
Number of deliveries per week					
Number of delivery Locations supported per week					

*The fill rate shall be calculated as follows:
 Cases accepted X 100 = fill rate %
 Cases ordered

PAST PERFORMANCE/CORPORATE EXPERIENCE (continued)

	Account 1	Account 2	Account 3	Account 4	Account 5
Average number of Line items per Location per week					
Length of time this account has been serviced					
Contracting Agency (if applicable)					
Contract Number					
Contracting Officer's Name and Phone Number					

PAST PERFORMANCE/CORPORATE EXPERIENCE (continued)

PLEASE INDICATE THE AMOUNT OF SUPPLIES/SERVICES CURRENTLY SUBCONTRACTED TO THE BELOW GROUPS, AS A PERCENTAGE OF THE TOTAL CONTRACT DOLLAR VALUE:

	Account 1	Account 2	Account 3	Account 4	Account 5
Small Business	%	%	%	%	%
Small Disadvantaged Business	%	%	%	%	%
Women Owned Business	%	%	%	%	%

MENTORING BUSINESS AGREEMENT (MBA'S)

	Agreement 1	Agreement 2	Agreement 3	Agreement 4	Agreement 5
Name of Company Mentored/P.O.C./ Telephone Number					
Areas of Developmental Assistance (Mgmt./Technical)					
Time Period of Agreement					

PAST PERFORMANCE/CORPORATE EXPERIENCE (continued)

b. THE FOLLOWING IS YOUR CORPORATE EXPERIENCE INFORMATION

OPERATING COMPANY/	
CORPORATE INFORMATION	LOCAL BRANCH INFORMATION
Number of year's experience as a Prime Vendor/regular dealer	
Number of accounts serviced as a prime Vendor/regular dealer similar in complexity to the proposed contract	
The total number of customers/accounts currently serviced under a prime vendor/regular dealer arrangement.	
The total number of delivery points currently serviced under the prime vendor/regular Dealer arrangement cited above.	
Prime Vendor/regular dealer sales dollar Volume for the latest yearly reporting period for the above accounts.	
Total orders processed on a weekly basis, on average, for your largest account based on latest yearly reporting period	

II. DISTRIBUTION SYSTEM/QUALITY ASSURANCE***A. Distribution & Resources***

- Total Warehouse Capacity
- Dry _____ Chill _____ Freeze _____
- Open Warehouse Capacity
- Dry _____ Chill _____ Freeze _____
- Maximum Capacity \$ _____
- Capability to ship/receive simultaneously
- YES ___ NO ___ Effect on Surge
- Temperature and/or humidity controls
 - Manual _____
 - Computer System _____
 - State of the Art _____
- Distribution equipment resources
 - _____ #Trucks, fork lifts etc.
 - Owned/Leased
- Additional equipment/resources required YES ___ NO ___
- Lead time to acquire
- Delivery route and stop-off sequence
- Methodologies used to ensure on time delivery
- Procedures employed to ensure orders filled accurately and completely

B. Quality Control and Assurance Procedures

- Quality Control and Assurance Procedures
- Adequate Procedures _____ Receipt _____ Storage _____ Outbound
- Inventory Control System
 - Do they have a way to control
- Level of Automation + -
- Reserve inventory and/or let down control procedures
 - Manual _____ Computer _____
- Inventory rotation methods
 - FIFO LIFO etc.
- Monitoring procedures
- Identification and correction of discrepancies
 - At Warehouse Level
 - Procedure that would correct
- Caliber of personnel responsible for ensuring quality procedures are monitored
 - Who/How _____ Dedicated
- Inventory Turnover Rate for Past Year
 - _____ Freeze
 - _____ Chill
 - _____ Dry
 - _____ FF&V
- Procedures to control shelf life/shelf life date

Normal inventory

- Manual (cycle counters)** **Computer system**

C. Inspection and Sanitation Procedures

- Inspection Procedures employed to guarantee movement of quality prod**
 - Receipt...** **Storage**
- Inspection**
 - Frequency** **Type**
 - Amount of inspection** **100%** **Random**
 - Product characteristics to be inspected**
 - Criteria for approving and rejecting products** **Authority** **Who**
 - Criteria for removal from inventory** **Authority**
 - Record for documenting inspection results** **YES** _____ **NO** _____
 - Method for identifying the inspection status of approved and rejected product**
- Sanitary Control Procedures**
 - Description of in-house program**
 - Scheduling of Duties**
 - Inspection Certification**
- Contract Services/Third Party Audits**
 - Frequency of Service**
 - Services Provided**
 - Monitoring procedures**
- Stored Products Pest Management Program**
 - Description of in-house program**
 - Scheduling of Duties**
 - Inspection Certification**
- Contract Services/Third Party Audits**
 - Frequency of Service**
 - Services Provided**
 - Monitoring procedures**
- Recent Copies of Inspection Reports:**



SP0300-00-R-4040

DEPARTMENT OF THE NAVY
U.S. FLEET AND INDUSTRIAL SUPPLY CENTER, GUAM
PSC 455, BOX 190
FPO AP 96540-1507

Att. 8

Page 1 of 7

IN REPLY REFER TO

June 26, 1997
Memo 09/035

MEMORANDUM FOR THE RECORD

ALL PROSPECTIVE BIDDERS FOR THE GUAM SUBSISTENCE PRIME VENDOR
(SPV) CONTRACT

Subj: INFORMATION PACKAGE

Encl: (1) X-RAY Compound Layout
(2) Breakdown of Available Square Footage
(3) Anticipated Expense Responsibilities

1. PURPOSE: To provide prospective Subsistence Prime Vendor (SPV) contract bidders information on the availability and use of the X-RAY compound facilities for the execution of the SPV contract.

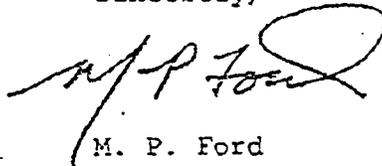
2. BACKGROUND: The U.S. Fleet and Industrial Supply Center (FISC), Guam is the responsible Navy Command for the current Subsistence support mission on Guam. This mission operates out of the X-RAY compound as indicated in enclosure (1). In addition to Navy Subsistence support, Defense Commissary Agency (DeCA) and Navy Exchange Command (NEXCOM) maintain warehouse operations in this compound as tenant activities, and will remain so throughout the contract period. In accordance with Base Realignment and Closure 1995 (BRAC '95) direction, FISC Guam will disestablish on 30 Sep 97. Many of the Supply Support functions that were provided by FISC Guam have been consolidated under Commander, U.S. Naval Forces Marianas (COMNAVMARIANAS) Supply Department. Anticipating the FISC disestablishment the SPV process was initiated in July 1996 to replace the current FISC subsistence support. In conjunction with the award of the Guam SPV contract the facilities used by the Navy to warehouse and execute the subsistence mission will be made available to the contractor.

3. DISCUSSION: The Navy is working with Defense Personnel Support Center (DPSC) Philadelphia, PA to award the SPV contract on Guam. DPSC will be the sole contracting activity and will manage all aspects of the contract process including contract award and post-award contract administration. However, the Navy, and more specifically COMNAVMARIANAS will maintain ownership and management responsibilities for the X-RAY compound. As per the solicitation, the use of these facilities is entirely up to the contractor.

CONAVMARIANAS Supply and Facilities Departments will, through this information package, scheduled site visits, and other correspondence as required provide the information necessary for all prospective bidder to decide if they desire to use the X-RAY compound facilities. Enclosures (1) and (2) are provided as tools to conduct your evaluation of the facilities. Site visits can be arranged as the workload permits, but in ample time to complete the bid package. If the contractor intends to use the X-RAY compound for the execution of the contract, then during the period between contract award and contract start a formal Memorandum of Understanding (MOU) will be developed and signed by CONAVMARIANAS and the contractor. The MOU will outline the tenant and landlord responsibilities for the use and upkeep of the facilities. Enclosure (3) provides the historical utility and minor maintenance expenses that the contractor will be expected to reimburse the Navy.

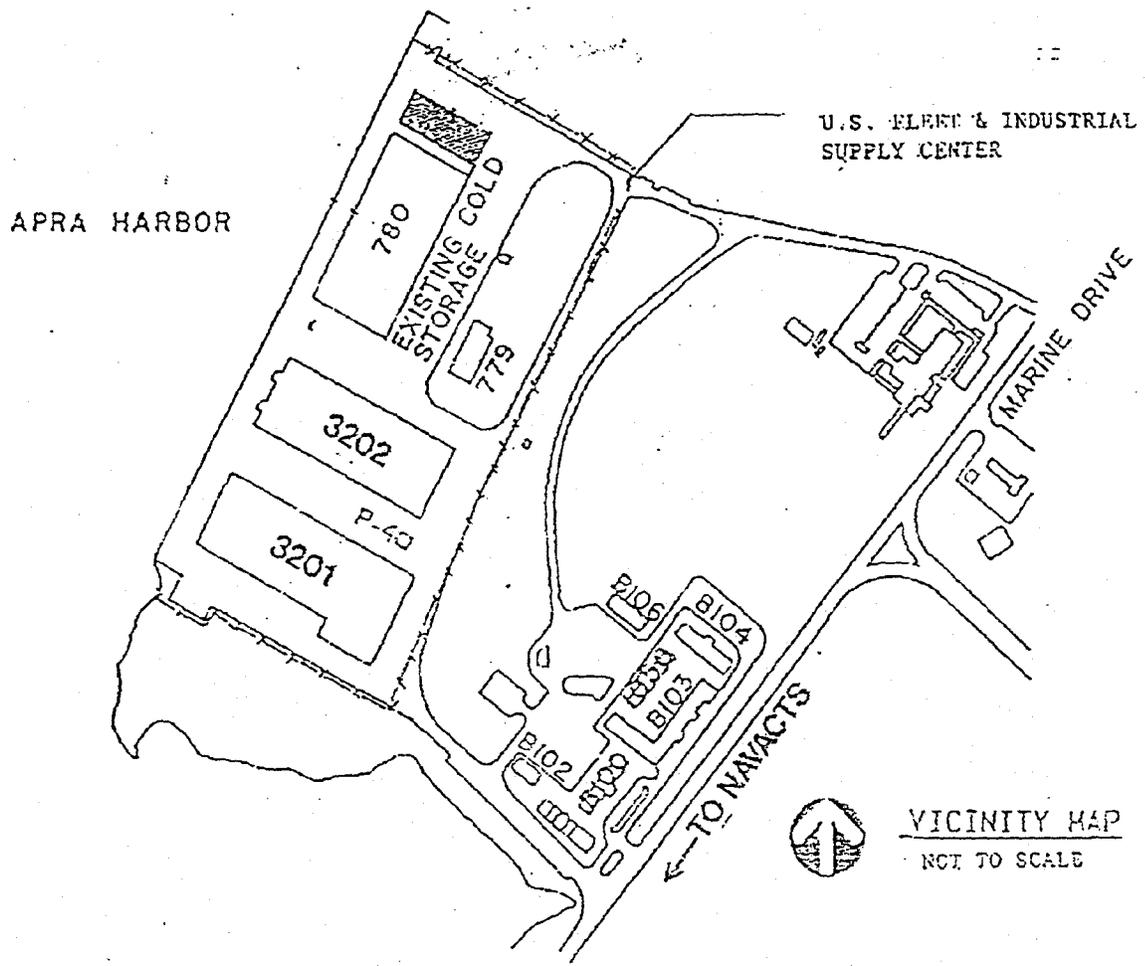
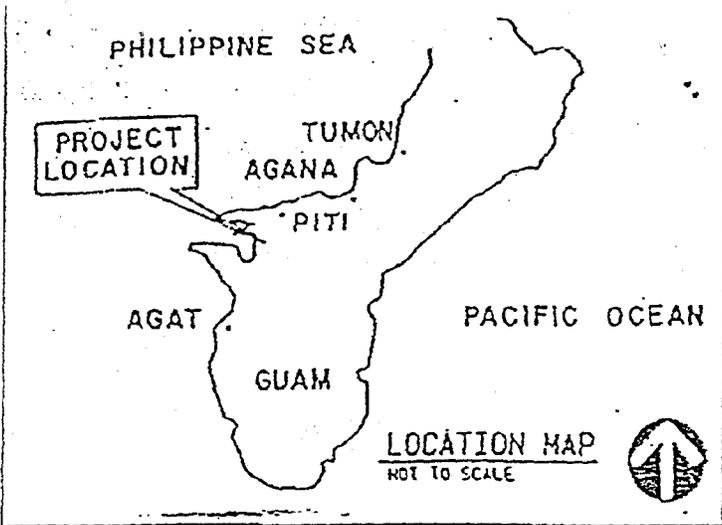
4. Please feel free to contact me at 339-3258, Fax 339-2025 or AK1 Ali Kadi at 339-6213, Fax 339-6214 concerning any facility questions or scheduling site visit.

Sincerely,



M. P. Ford
LCDR, SC, USN
Executive Officer

SP0300-00-R-4040



X-RAY COMPOUND

ENCLOSURE (1)

**SUBSISTENCE WAREHOUSE SPACE
(X-RAY COMPOUND)**

WHSE NO.	SEC	COMMODITY	SQ FT	PLT CAP	CUBE CAP
6	1	9M Dry	25,200	1,536	82,944
6	2	9M Dry	21,780	1,516	81,864
6	3	9M Dry	7,900	356	19,224
6	4	9M/IQ Dry	7,020	680	36,720
6	5	9M/IQ Dry	<u>18,180</u>	<u>720</u>	<u>38,880</u>
TOTAL			80,080	4,808	259,632

WHSE NO.	SEC	COMMODITY	SQ FT	PLT CAP	CUBE CAP
7	1	(NON-EXISTENT)			
7	2	9M Chl	6,400	204	11,016
7	3	9M Frz	9,600	720	38,880
7	4	9M Frz	9,600	738	39,852
7	5	9M Frz	9,600	738	39,852
7	6	9M Frz	10,800	726	39,204
7	7	9M Chl	10,800	529	28,566
TOTAL			<u>56,800</u>	<u>3,655</u>	<u>197,370</u>
GRAND TOTAL			136,880	8,463	457,002

U. S. FLEET AND INDUSTRIAL SUPPLY CENTER, GUAM
FLEET SUPPORT DEPARTMENT

Page 5 of 7

June 3, 1997

MEMORANDUM

From: COM 100
To: Respective Subsistence Prime Vendor Contract Bidders
Subj: ANNUAL HISTORICAL FACILITY COSTS FOR BLDGS 780 (WH7)
AND 3202 (WH6)

1. Below are actual expenses and estimated facility maintenance costs for subject buildings:

	WH6	WH7
Utilities		
Electrical:	\$135,160	\$774,996
Water:	29,117	33,530
Sanitary:	33,813	38,741
Utilities Total:	\$198,090	\$847,367

Minor Work, Emergency Service (E/S Work), and Preventive Maintenance Inspections / Work (PMI)

	WH6	WH7
Minor Work:	\$ 30,000	\$ 35,000
E/S Work:	10,000	6,000
PMI:	39,000	80,000
Total:	\$ 94,000	\$128,000

This includes trouble call expense, roll-up door maintenance, light replacement, A/C maintenance, pest control, dock leveler maintenance. This does not include the Reefer Maintenance Contract with Carrier.

	WH6	WH7
Trucks		
Trucks:	1,933	3,222
Trucks/Custodial Total:	\$ 1,933	\$ 3,222

Phones/Tolls

Contractor will be expected to establish phone and long distance service with GTA.

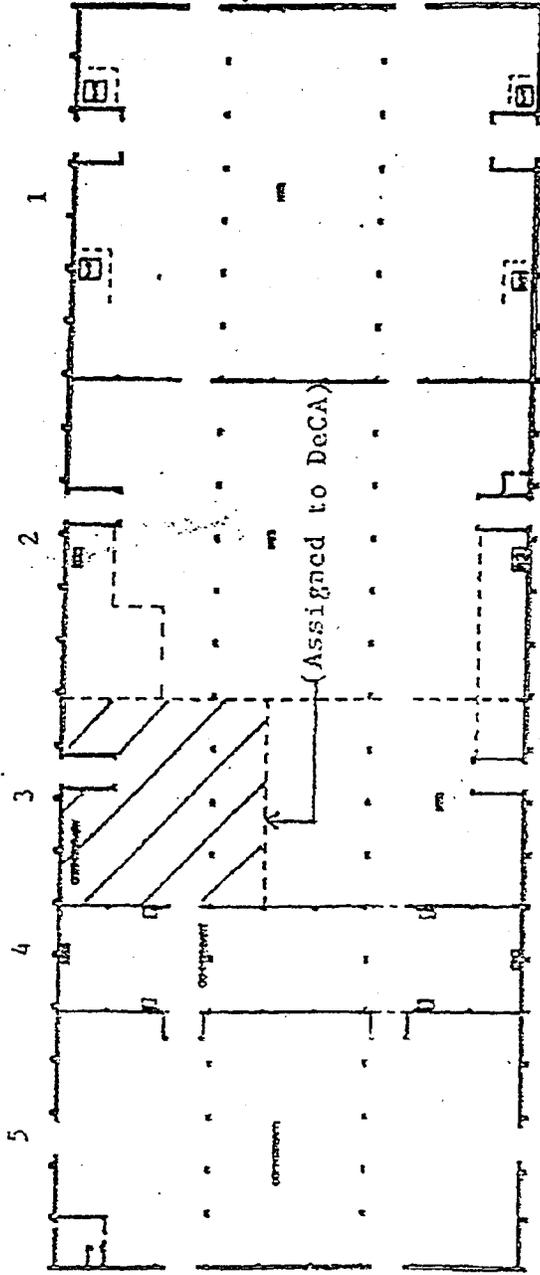
Government Furnished Equipment and Material

The Memorandum of Understanding (MOU) will include all equipment and furniture that the Navy agrees to leave in place for the contractor use.

Note: All expenses will be prorated by the amount of occupied square footage. Above figures represent entire WHSE costs.

Enclosure 3)

SECTIONS



(UNCLASSIFIED)

(UNCLASSIFIED)

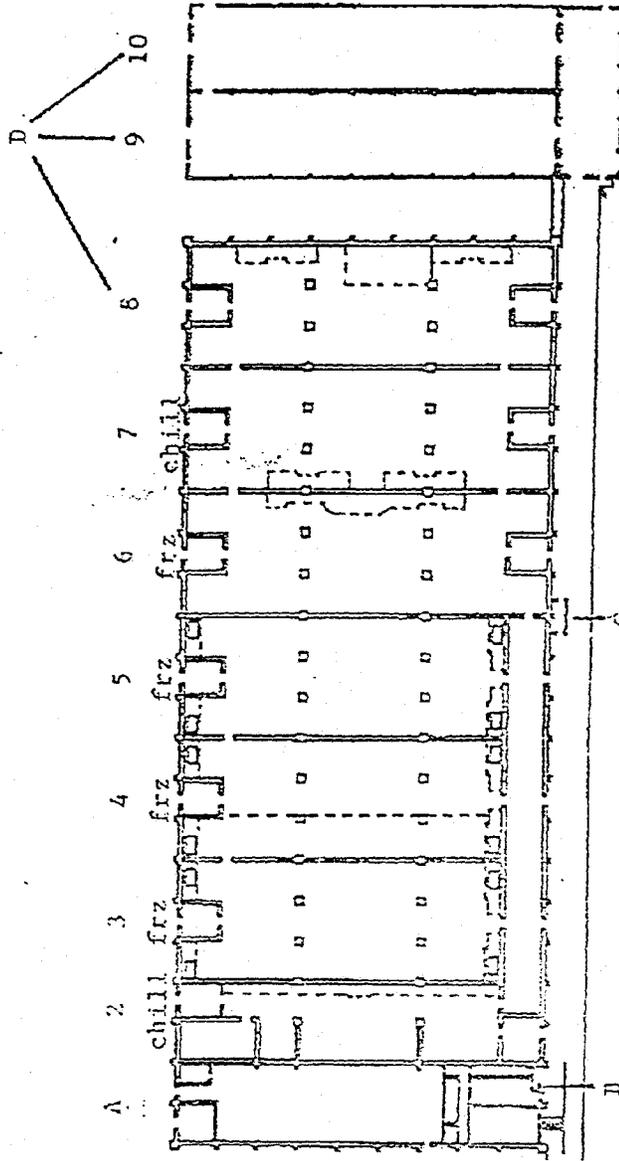
DRY PROVISIONS WAREHOUSE BUILDING 3202 WAREHOUSE 6

U.S. AIR FORCE



NOTES:

- A - 1st FL Chill Plant / 2nd FL Office Spaces
- B - U.S. Army Vet Offices
- C - WISE 7 Operations Supervisor Offices
- D - Boxes 8, 9, & 10 are assigned to DeCA



COLD STORAGE WAREHOUSE 7. BUILDING 780

Sf0300-00-R-4040

Attachment 9

page 1 of 8

**INTERAGENCY
MEMORANDUM OF AGREEMENT
BETWEEN
COMMANDER NAVAL FORCES MARIANAS (COMNAVMAR)
AND
THE DEFENSE SUPPLY CENTER PHILADELPHIA (DSCP)**

**Defense Logistics Agency
Defense Support Center Philadelphia
Pacific Region- Guam Support Office**

**Loretta Burns-Knighten
Marketing & Logistics Specialist
Multi-Commodity Representative
(671)339-4117
Email: paaguam2@dscp.dla.mil**

INTERAGENCY
MEMORANDUM OF AGREEMENT
BETWEEN
COMMANDER NAVAL FORCES MARIANAS (COMNAVMAR)
AND THE DEFENSE SUPPLY CENTER PHILADELPHIA (DSCP)

1. PURPOSE AND SCOPE:

The Fleet and Industrial Supply Center (FISC) Guam has long been the primary source of food for various Navy, Army and Air Force customers on the island of Guam and the surrounding Marianas Islands area. FISC Guam has been responsible for servicing ashore customers as well as doing load outs for T-AFS ships and re-supply missions for home ported and transient ships. On August 1, 1997, FISC Guam's long period of service ended as a result of the Base Realignment and Closure Commission's decision to disestablish FISC, Guam. The operation and maintenance of the warehouse known as the "X-Ray Compound" performed by FISC Guam were transferred to Commander, Naval Forces Marianas (COMNAVMAR).

DSCP will provide food support for its customers in and around Guam through the award and implementation of Prime Vendor contracts requiring full-line food distribution. DSCP has awarded a contract under full and open competition procedures for Prime Vendor food support for ashore and afloat customers in and around Guam. The contract was award on January 13, 1998 to Pacific World Enterprises (PWE), contract number SP0300-98-D-2946. However, this MOA shall apply to any replacement or follow-on contract.

~~Contract SP0300-98-D-2946 has incorporated the Department of Navy memo 09/035 dated June 26, 1997. This memo provided the prospective Prime Vendor offerors information on the availability and the use of the X-Ray Compound for the execution of the prime vendor contract. This memo also included a provision that COMNAVMAR would develop a formal Memorandum of Agreement (MOA) to be signed by COMNAVMAR and the DSCP Prime Vendor prior to start of the contract performance. The MOU was to outline the tenant and landlord responsibilities for the use of the X-Ray Compound.~~

After award, COMNAVMAR requested that DSCP in lieu of the DSCP Prime Vendor, enter into an agreement with COMNAVMAR for the use of the X-Ray Compound and in return DSCP would modify the Prime Vendor's contract to address the terms of this MOA as they apply to the use of the facilities.

2. POLICY:

This memorandum of agreement details the functions and responsibilities of DSCP and COMNAVMAR.

3. PROVISIONS:

A. Defense Supply Center Philadelphia agrees to:

1. Be responsible for all contract administration of the contract referenced herein and act as the agent for all interaction between COMNAVMAR and the Prime Vendor.
2. Prepare a bilateral modification to the contract, incorporating the provisions of this MOA pertaining to the use of the X-Ray compound.
3. Insure the DSCP Prime Vendor will:
 - a. Only use the facilities for the purpose of the prime vendor contract.
 - b. Assume responsibility of space assigned to the DSCP Prime Vendor for routine maintenance, janitorial services and repair of facilities including built-in equipment except for reefer maintenance. See Attachment A1; MFR entitled Walk-Through of Prime Vendor Occupied Spaces at X-Ray Compound dated 22 Oct. 1998 for detailed condition of spaces assigned.
 - c. Jointly conduct an inventory of all equipment/non-insurance items with COMNAVMAR, to determine the exact number of Navy furnished material and assume responsibility for any equipment selected. Any equipment not selected for use by the Prime Vendor shall be appropriately disposed of by COMNAVMAR. Any equipment used in the performance of this contract shall be maintained in a safe condition.
 - d. Pay the Public Works Center for its share of utilities, which includes electricity, water and sewer on a monthly basis based on the following criteria, rates and format:
 - (1) Utilities will be billed based on cubic feet of space occupied by the Prime Vendor. The percentage of cubic feet occupied is determined to be 1,382,000 Cu. Ft. or 38% of the space in Warehouse #6 and 852,000 Cu. Ft. or 66% of the space in Warehouse # 7 at the time of the execution of this document.
 - (2) COMNAVMAR will provide DSCP with the utility rates annually and prior to any rate change.

- e. Be responsible for the share of recurring work, which includes air conditioning for office units, pest control, dock leveler, water treatment, test MHE, exit lights, roll up doors and exhaust fans.
- f. Not use military base communication as their primary means of voice communications.
- g. Obtain written approval from COMNAVMAR prior to making repairs to the facilities. Repairs made by the Prime Vendor without approval will be at no cost to the Government.
- h. Use the Contracting Officer's Representative (DSCPP-SJG – Guam Office) as the point of contact for any and all issues that require coordination with COMNAVMAR.
- i. Repair damages to the facility caused by the DSCP Prime Vendor.

B. Commander, Naval Forces Marianas, agrees to:

- 1. Make available to the Prime Vendor the existing warehouse space at COMNAVMAR known as the "X-Ray Compound" until March 2003.
- 2. Make the following warehouse space in Bldg 780 (Warehouse 7, Bays 2 – 5, Section A, 2nd floor office space) and Bldg 3202 (Warehouse 6, Section 1 & 2) including Bldg. 779 (Battery Locker/Forklift Charging Station) available to DSCP Prime Vendor. This space shall be in a physical condition to allow for full performance of the contract.

Type	Sq. Ft.	Cube Capacity
Dry Storage	80,080	1,460,400 Cu. Ft
Chilled Storage	17,200	96,000 Cu. Ft
Freezer Storage	39,600	430,000 Cu. Ft

- 3. On 22 Oct. 1998, a joint inspection of the facility was conducted by DSCP and COMNAVMAR. See Attachment A1 MFR entitled Walk-Through of Prime Vendor Occupied Spaces at X-Ray Compound dated 22 Oct. 1998. COMNAVMAR will provide DSCP with a quarterly status of repairs pertaining deficiencies noted in Attachment A1 until repairs are completed or successfully addressed.
- 4. Provide the condition of existing facilities portrayed in the Annual Inspection Summary (AIS) and Base Readiness (BASEREP) reports to DSCP and the DSCP Prime Vendor. These reports shall be provided to the DSCP Contracting Officer Representative (COR) no later than one month after their issuance and or approval.

5. Jointly conduct an inventory of all equipment/non-insurance items with the DSCP Contracting Officer Representative (COR) and DSCP Prime Vendor to determine the exact number of Navy furnished material. A list of equipment that is selected by the DSCP Prime Vendor shall be provided to all parties and all residual equipment shall be removed by COMNAVMAR.
 6. Establish a new reefer maintenance contract or accept the reefer maintenance contract currently in effect at the X-Ray Compound and fund an amount sufficient to cover the cost or reimburse the Prime Vendor for the cost associated with this contract.
 7. Include provision for surge and mobilization situations in the agreements with the other tenants of the X-Ray Compound so that the DSCP Prime Vendor may have the use of the other tenants space during contingencies if required.
 8. Use the Contracting Officer's Representative (DSCPP-SJG – Guam Office) as the point of contact for any and all issues that require coordination with the Prime Vendor or DSCP.
 9. Repair damages to the facilities as a result of damages not caused by the DSCP Prime Vendor. If repairs cannot be accomplished in a timely manner that would compromise the performance of the contract, COMNAVMAR may authorize the Prime Vendor to complete such repairs and reimburse the Prime Vendor accordingly.
-

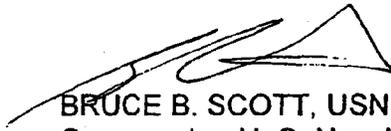
4. PERIOD OF AGREEMENT:

This agreement shall become effective when signed by both parties and may be revised/amended/canceled upon the mutual consent of all parties in writing and provided that such revision/amendment/cancellation will not adversely impact the Prime Vendor's ability to perform the contract. This agreement will be reviewed on a Fiscal Year basis to allow for any required modifications by either party.

INTERAGENCY AGREEMENT: COMNAVMAR AND DSCP



PAUL M. BLAND, CAPT, SC, USN
Commander
Subsistence Field Activities and
Director of Subsistence
DSCP, Philadelphia, PA



BRUCE B. SCOTT, USN
Commander, U. S. Naval Forces,
Marianas
Chief of Staff

Date: 6/15/99

Date: 6/25/99

MEMORANDUM FOR RECORD

22 Oct 98

Subj: Walk-Through of Prime Vendor Occupied Spaces at X-Ray Compound

Following is the list of discrepancies identified in a walk-thru conducted on 22 Oct 98, by the following:

LCdr Betts, DSCP
LCdr (Sel) Balog, CNM, N4
Loretta Burns-Knighten, DSCP
Daniel Cox, Pacific World
Ben Ersando, CNM, N8
Marco Pobre, CNM, N8
Bernie Diaz, CNM, N4

Bldg 780/Whse 7, Cold Storage

1. Windows need replacement, Equipment Room, Prime Vendor & Army Vet Offices
2. Exhaust Fans over equipment room & transformer room
3. Transformer room exterior doors
4. Transformer cover plate
5. Downspout by transformer room
6. Hole in ground (excavated for installation of meter req'd by DECA)
7. Storm drain grating needs replacement
8. Pull box cover on transformer needs replacement
9. Crack floor, entrance to room 5, airlock section

10. Inadequate lighting in airlock
11. Room 3, Door 6, damaged, condensation build-up
12. Interior cracks in ceiling, Room 4.
13. Exterior cracks through bldg
14. Sink hole, pier side front of Rooms 6/7
15. Leak between cooling tower and sump pit
16. Repair men's latrine, commodes backed up

Bldg 3202, Whse 6

1. Clean rain gutters on roof, signs of vegetation growing
2. Doors 1 and 6 - Door Seal needs replacement due possible rodent entry
3. Repair/replace interior fire door #5 to include frame, on exterior door replace seal
4. Stand pipes around exterior of bldg needs to be capped or screened to prevent rodent entry.
5. Door 4, needs repair/realignment
6. Cap off conduit for antenna wiring
7. Replace exterior electrical box cover
8. Remove sand bags

7/28/98 Add - painted surfaces are deteriorating

9. Remove excess equipment (i.e. chill box, refrigerator and shelving) inside warehouse and exterior of warehouse (jack, catwalk, oil drums {left by ship force})
10. Repair leaking faucet, exterior wall
11. Overhead light burnt out (appx 40)



B. A. BETTS
LCDR SC USN



G. F. BALOG
LCDR (Sel), CEC, USN



DAN COX
PACIFIC WORLD

Attachment 10

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
BABY CEREAL, RICE, FORTIFIED W/IRON, 12/8 OZ CO	8940-01-E09-5349	CO	X							
BABY CEREAL, RICE, FORTIFIED, W/BANANA, 12/8 OZ CO	8940-01-E09-9546	CO	X							
BABY FOOD, APPLESAUCE, STRAINED, 24/2.5 OZ JR	8940-01-E09-3362	JR	X							
BABY FOOD, BANANAS, STRAINED, NO SUGAR ADDED, 24/4 OZ JR	8940-01-E09-9602	JR	X							
BABY FOOD, CARROTS, STRAINED, 24/2.5 OZ JR	8940-01-E09-9602	JR	X							
BABY FOOD, CARROTS, STRAINED, NO SUGAR ADDED	8940-01-E09-8296	JR	X							
BABY FOOD, GREEN BEANS, STRAINED, 24/2.5 OZ JR	8940-01-E09-3368	JR	X							
BABY FOOD, PEACH COBBLER, STRAINED, 24/4 OZ JR	8940-01-E09-9566	JR	X							
BABY FOOD, PEACHES, STRAINED, 24/2.5 OZ JR	8940-01-E09-3370	JR	X							
BABY FOOD, PEARS, STRAINED, 24/2.5 OZ JR	8940-01-E09-3371	JR	X							
BABY FOOD, PEAS, STRAINED, 24/2.5 OZ JR	8940-01-E09-3372	JR	X							
BABY FOOD, SQUASH, STRAINED, 24/2.5 OZ JR	8940-01-E09-3374	JR	X							
BABY FOOD, SQUASH, STRAINED, 24/4 OZ JR	8940-01-E09-7754	JR	X							
BABY FOOD, SWEET POTATOES, STRAINED, 24/2.5 OZ JR	8940-01-E09-7756	JR	X							
BABY FOOD, SWEET POTATOES, STRAINED, 24/4 OZ JR	8940-01-E09-7755	JR	X							
BACON BITS, IMITATION, 22 OZ CN	8940-01-113-8490	CN	X							
BACON, CANADIAN STYLE, FZN, CRD, SMKD, 3/7 LB PG, NAMP 550	8905-00-419-4320	LB	X	X						
BACON, SLICED, BULK, FZN, CRD, SMKD, VAC PG, 18-22/LB, 3/15 LB PG	8905-00-403-9592	LB	X							
BACON, SLICED, PRE-COOKED, 300 SLICES/PG, 1/24 LB PG	8905-01-E09-1074	LB		X						
BACON, TURKEY, PRECKD, SLICED, FZN, 1/12 LB PG	8905-01-E09-7966	LB	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
BAKERY MIX, BISQUICK LIGHT, 6/5 LB BX	8920-01-E59-1328	BX	X							
BAKING POWDER, 24/12 OR 14 OZ CN	8950-00-125-6333	CN	X	X						
BAKING SODA, 24/1 LB BX	8950-00-292-9611	BX	X	X						
BARLEY, PEARL, WHITE, 12/1 LB CO	8920-00-584-6440	CO	X							
BATTERY, NONRECHARGABLE, SIZE AA, ALKALINE, 48/4 CT PG	6135-01-E08-0257	PG			X					
BEANS, REFRIED, 6/NO. 10 CN	8940-00-348-6976	CN	X							
BEEF BRISKET, CORNED, BNLS, DECKLE OFF, CKD, FZN, SEASONED, US CHOICE, 4/12 LB AVG, NAMP 626	8905-01-296-5525	LB	X							
BEEF BRISKET, CORNED, BNLS, RAW, FZN, DECKLE OFF, 4/12 LB AVG, NAMP 601, 602, 604, 606 AND/OR 609, STYLE A	8905-00-299-1316	LB	X							
BEEF CHUCK, POT ROAST, CLOD, FZN, US CHOICE, 5/10 LB AVG, NAMP 116A	8905-00-133-5887	LB	X							
BEEF FAJITA STRIPS, RAW, FZN, SEASONED, 5/10 LB PG	8905-01-388-1164	LB	X	X						
BEEF JERKY, NATURAL, 48/1 OZ EA	8905-01-E19-3593	CO			X					
BEEF LIVER, SLCD, FZN, SKND, DEVEINED, 40/4 OZ EA, 1/10 LB CS, NAMP 703	8905-00-655-8410	LB	X							
BEEF LOIN, BOTTOM SIRLOIN BUTT STEAK, FZN, CHOICE, 3-4 OZ EA	8905-01-E19-3827	LB	X							
BEEF RIB, RIBEYE ROLL STEAK, FZN, US CHOICE, 1/53 LB AVG CS, NAMP 112	8905-01-056-9123	LB	X	X						
BEEF RIB, RIBEYE STEAK, LIP ON, CHOICE GRADE, 7 OZ EA, 1/53 LB CS, NAMP 1112	8905-01-034-7548	LB	X							
BEEF ROUND, TOP INSIDE, CKD, BNLS, FZN, NETTED OR TIED, 1/49 LB AVG, NAMP 623, STYLE A	8905-01-006-0918	LB	X							
BEEF ROUND, TOP INSIDE, FZN, 2 ROUNDS NETTED, 1/40 LB AVG CS, NAMP 169	8905-00-133-5888	LB	X							
BEEF STEW, 6/NO.10 CN	8940-01-088-9076	CN	X	X						
BEEF, CUBED STEAK, FZN, TENDERIZED, 4-6 OZ EA, NAMP 1100	8905-01-E09-0458	LB		X						
BEEF, DICED, FOR STEWING, FZN, UNCKD, US GRADE SELECT, 8/7 LB PG, NAMP 135A	8905-00-177-5017	LB	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
BEEF, GROUND, BULK, FZN, 85% LEAN, 10 LB PG	8905-01-E09-8236	LB	X							
BEEF, GROUND, PATTIES, FZN, 85% LEAN, 144/4 OZ EA, 36 LB CS	8905-01-E19-2610	LB	X							
BEEF, ROAST, CKD, DELI, LESS THAN 1 GM FAT, FZN, 10 LB AVG	8905-01-E19-2187	LB	X							
BEEF LOIN, TENDERLOIN, FULL, FZN, 4 LB MIN, 50 LB AVG CS, NAMP 189	8905-00-582-1323	LB	X	X						
BEEF LOIN, TOP SIRLOIN STEAK, CENTER CUT, 10 OZ EA, 53 LB AVG CS, NAMP 1184B	8905-01-E19-2660	LB		X						
BEEF ROUND, TOP INSIDE, OVEN ROAST, FZN, US CHOICE, 6/9 LB PG, NAMP 169	8905-00-133-5886	LB	X	X						
BEEF ROUND, EYE, BNLS, CKD, 10 LB AVG, 50 LB CS, NAMP 171C	8905-01-E09-7787	LB		X						
BEEFSTEAK, SALISBURY, 6 OZ EA, 40 LB AVG CS	8905-01-E19-3653	LB	X	X						
BEEFSTEAK, SALISBURY, PRECKD, 160/4 OZ EA, 40 LB AVG CS	8905-01-E19-5155	LB		X						
BEEFSTEAK, SANDWICH, WAFER SLICED, FZN, 2 OZ EA, 48/BX, 6 BX PER CS	8905-01-086-0394	LB	X							
BEEFSTEAK, SWISS, BRAISING, FZN, US CHOICE, 147/6 OZ EA, NAMP 1102	8905-00-133-5889	LB	X							
BEV BASE, APPLE, SWT, 6:1, 50% JUICE, 1/3 GL BIB	8960-01-E09-6288	BX		X						
BEV BASE, CHERRY, SWT, PDR, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3691	PG	X	X						
BEV BASE, COLA, DIET, 5:1, 5 GL BIB, FOR CARB DISPENSER	8960-01-386-9469	BX	X							
BEV BASE, COLA, SWT, 5:1, 5 GL BIB, FOR CARB DISPENSER	8960-01-E09-5629	BX	X							
BEV BASE, FRUIT PUNCH, SWT, PDR, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3692	PG	X							
BEV BASE, GRAPE, PDR, SWT, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3689	PG	X							
BEV BASE, LEMON-LIME, SWT, 5:1, 5 GL BIB, FOR CARB DISPENSER	8960-01-386-9474	BX	X							
BEV BASE, LEMON-LIME, SWT, PDR, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3694	PG	X							
BEV BASE, ORANGE, SWT CONC, 6:1, 55% JUICE, 1/3 GL BIB	8960-01-E09-6290	BX		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES	NO		
BEV BASE, PWD, ORANGE, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3690	PG	X	X					
BEV BASE, LEMONADE, SWT, PDR, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3693	PG	X	X					
BEV BASE, LEMON-LIME, DIET, 5:1, 5 GL BIB, FOR CARB DISPENSER	8960-01-E09-1616	BX	X						
BEV BASE, ROOT BEER, SWT, 5:1, 5 GL BIB, FOR CARB DISPENSER	8960-01-386-9478	BX	X						
BEV BASE, STRAWBERRY, SWT, PDR, 2 GL YIELD, 12/24 OZ PG	8960-01-419-3217	PG	X						
BEV, CARB, 7-UP, 24/12 OZ CN	8960-01-E12-2013	BX			X				
BEV, CARB, A & W ROOT BEER, 24/12 OZ CN	8960-01-E12-2014	BX			X				
BEV, CARB, COCA COLA, 24/12 OZ CN	8960-01-E12-2016	BX			X				
BEV, CARB, DIET COCA COLA, 24/12 OZ CN	8960-01-E12-2018	BX			X				
BEV, CARB, DIET PEPSI, 24/12 OZ CN	8960-01-E12-2017	BX			X				
BEV, CARB, DR PEPPER, 24/12 OZ CN	8960-01-E12-2020	BX			X				
BEV, CARB, MOUNTAIN DEW, 24/12 OZ CN	8960-01-E12-2019	BX			X				
BEV, CARB, PEPSI COLA, 24/12 OZ CN	8960-01-E12-2015	BX			X				
BEV, CARB, SPRITE, 24/12 OZ CN	8960-01-E12-2012	BX			X				
BEV, DRINK, SNAPPLE, STRAWBERRY-KIWI, 24/11.5 OZ CN	8960-01-E19-1552	CN			X				
BEV, ICED TEA, SNAPPLE, LEMON, 24/11.5 OZ CN	8955-01-E09-1964	CN			X				
BEV, SPORTS DRINK, GATORADE, LEMON-LIME, SS, 24/11.6 OZ CN	8960-01-E09-1683	CN			X				
BEV, SPORTS DRINK, POWERADE, 1/3 GL BIB	8960-01-E19-2132	BX		X					
BISCUIT MIX, PREP W/WATER ONLY, 6/5 LB BG	8920-01-419-7034	BG	X						
BLADE CARTRIDGE, SAFETY RAZOR, GILLETTE MACH 3, 72/4 CT PG	8530-01-E08-0237	PG			X				

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
BREAD DOUGH, WHEAT, FZN, 24/18 OZ EA	8920-01-E19-1148	BX		X						
BREAD DOUGH, WHITE, FZN, 24/18 OZ EA	8920-01-E19-0924	BX		X						
BLADE CARTRIDGE, SAFETY RAZOR, GILLETTE SENSOR, 72/5 CT PG	8530-01-E08-0238	PG			X					
BOLOGNA, BEEF AND PORK, FZN, 6/10 LB AVG, NAMP 801, FORMULA B1, STYLE A	8905-00-582-1346	LB	X							
BREAD, GYRO, PITA, WHITE, FZN, FLAT, 6 INCH DIA, 12/10 CT PG	8920-01-066-8209	LB	X							
BREAD, PITA, FZN, WHEAT, POCKET, 6 IN DIA, 12/6 CT PG	8920-01-E09-8335	PG	X							
BROWNIE MIX, CHOCOLATE, 6/NO.10 CN	8920-00-935-3262	CN		X						
BROWNIE MIX, CHOCOLATE, PREP W/WATER ONLY, 6/5 LB BG	8920-01-419-7036	BG	X							
BURRITOS, BEEF AND BEAN, 4.5 OZ EA, 6/1 DZ PGS	8940-00-044-1629	DZ	X	X						
BUTTER, SALTED, US GRADE AA, 90 RTS PATTIES/LB, 12/1 LB PG	8910-00-926-9962	LB	X							
CAKE MIX, ANGEL FOOD, 12/16 OZ PG	8920-00-446-8945	PG	X							
CAKE MIX, BANANA, 6/5 LB PG	8920-00-080-6063	PG	X							
CAKE MIX, CARROT, W/ICING PG, 6/5 LB PG	8920-01-128-4701	PG	X							
CAKE MIX, CHEESE, UNBAKED, 6/4 LB BG	8920-00-044-0670	PG	X							
CAKE MIX, DEVIL'S FOOD, 6/NO.10 CN	8920-00-823-7221	CN		X						
CAKE MIX, DEVIL'S FOOD, PREP W/WATER ONLY, 6/5 LB BX	8920-01-419-7035	PG	X							
CAKE MIX, GERMAN CHOCOLATE, 4/5 LB PG	8920-01-128-4702	PG	X							
CAKE MIX, GINGERBREAD, PREP W/WATER ONLY, 6/5 LB PG	8920-01-419-6700	PG	X							
CAKE MIX, POUND, 6/5 LB PG	8920-00-080-6065	PG	X							
CAKE MIX, WHITE, PREP W/WATER ONLY, 6/5 LB PG	8920-01-419-7037	PG	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES	NO		
CAKE MIX, YELLOW, 6/NO.10 CN	8920-00-823-7229	CN		X					
CAKE MIX, YELLOW, ADD WATER ONLY, 6/5 LB PG	8920-01-419-6699	PG	X						
CAKE, FRUITCAKE, RTS, 24/1 LB EA, (HOLIDAY ITEM)	8920-00-127-8243	LB	X						
CANDY, BAR, BABY RUTH, 288/2.1 OZ EA, BABY RUTH	8925-01-E09-0892	EA			X				
CANDY, BAR, BUTTERFINGER, 288/2.1 OZ EA	8925-01-E09-1925	EA			X				
CANDY, BAR, KIT KAT, 432/1.7 OZ EA	8925-01-E09-6796	EA			X				
CANDY, BAR, MILKY WAY, 360/2.1 OZ EA	8925-01-E09-1303	EA			X				
CANDY, BAR, NESTLE CRUNCH, 360/1.55 OZ EA	8925-01-E09-0891	EA			X				
CANDY, BAR, PAYDAY 288/1.85 OZ EA	8925-01-E19-2556	EA			X				
CANDY, BAR, SNICKERS, 384/2.1 OZ EA	8925-01-E09-1302	EA			X				
CANDY, BAR, THREE MUSKETEERS, 360/2.1 OZ PG	8925-01-E09-2565	PG			X				
CANDY, HARD, IND WRAP, 24/1 LB PG, (HOLIDAY ITEM)	8925-01-419-6696	LB		X					
CANDY, HARD, INDIV WRAP, W/SOFT CENTERS, 3 LB BG	8925-00-126-4024	LB	X						
CANDY, HERSHEY ALMOND, 432/1.5 OZ EA	8925-01-E19-2088	EA			X				
CANDY, JOLLY RANCHERS, VARIETY PACK, 240/1.75 OZ EA	8925-01-E09-2007	CO			X				
CANDY, LIFE SAVERS, VARIETY PK, FRT FLAV, 500 ROLLS/CO	8925-01-E19-2262	CO			X				
CANDY, M&M, PEANUT, 384/1.7 OZ PG	8925-01-E09-0867	PG			X				
CANDY, M&M, PLAIN, 384/1.7 OZ PG	8925-01-E09-1921	PG			X				
CANDY, MINTS, CRÈME DE MINT, 20 LB CO	8925-01-E09-4144	CO	X						
CANDY, MINTS, DINNER, 5 LB CO	8925-01-E09-1602	CO	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CANDY, NUTRAGEOUS, 288/2.8 OZ EA	8925-01-E19-2090	EA			X					
CANDY, REESE PEANUT BUTTER CUP, 432/2 OZ EA	8925-01-E09-1920	PG			X					
CANDY, SKITTLES, 360/2.17 OZ PG	8925-01-E09-2653	PG			X					
CANDY, STARBURST, 10/36 CT BX	8925-01-E09-6939	CO			X					
CANDY, TWIX CARAMEL, 360/2.1 OZ EA	8925-01-E09-3661	EA			X					
CANDY, TWIZZLERS, STRAWBERRY, 288/2 OZ EA	8925-01-E19-2091	EA			X					
CANDY, YORK PEPPERMINT PATTY	8925-01-E09-4687	PG			X					
CARDS, PLAYING, POKER, 144 DECKS/CS	7820-01-E08-0213	PG			X					
CATSUP, TOMATO, 24/14 OZ BT	8950-00-127-9790	BT	X	X						
CATSUP, TOMATO, 6/NO. 10 CN	8950-00-127-9789	CN	X	X						
CEREAL, ASSORTED, SUGAR COATED, IND SERV, 70 CT PKG	8920-01-E59-5093	BX		X						
CEREAL, CHEERIOS, HONEY NUT, INDIV SER, 1/70 CT CO	8920-01-E09-5216	CO	X							
CEREAL, CORN FLAKES, 4/25 OZ BG	8920-01-361-6150	BG	X							
CEREAL, CORN POPS, INDIV SER, 1/72 CT CO	8920-01-E09-5771	CO	X							
CEREAL, FROOT LOOPS, INDIV SER, 1/72 CT BX	8920-00-273-8192	BX	X							
CEREAL, FROSTED FLAKES, INDIV SER, 1/72 CT BX	8920-00-272-8939	BX	X							
CEREAL, GRANOLA, LOWFAT, W/FRUIT, INDIV SER, 1/72 CT BX	8920-01-364-8964	BX	X							
CEREAL, MULTIGRAIN, W OR W/O FRUIT, INDIV SER, 1/72 CT CO	8920-01-318-7442	BX	X							
CEREAL, OAT BRAN, QUICK COOKING, 100% OAT BRAN, 16 OZ CO	8920-01-307-7498	CO	X							
CEREAL, OATS, INST, ASSORTED, 10/.5 OZ PG PER BX, 12 BX PER CS	8920-01-210-2774	BX	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CHEESE SPREAD, CHEDDAR, 12/8 OZ CN	8910-01-E19-2380	CN			X					
CHEESE, AMERICAN, PROCESSED, SLICED, 4/5 LB PG	8910-00-656-0993	LB	X	X						
CEREAL, RAISIN BRAN, INDIV SER, 1/72 CT BX	8920-00-164-0448	BX	X	X						
CEREAL, RICE KRISPIES, INDIV SER, 1/72 CT CO	8920-01-E09-5768	CO	X							
CEREAL, ROLLED OATS, QUICK COOKING, 24/18 OZ BX	8920-01-079-1582	BX	X	X						
CEREAL, SHREDDED WHEAT, INDIV SER, 1/72 CT BX	8920-00-118-8462	BX	X							
CEREAL, VARIETY PACK, INDIV SER, 1/72 CT BX	8920-00-132-7782	BX	X	X						
CHEESE, AMERICAN, PROCESSED, REDUCED FAT, SLICED, 120/PG, 4/5 LB PG	8910-01-431-5827	LB	X							
CHEESE, BLEND, PIZZA, FZN, 6/NO.10 CN	8910-00-080-7633	CN	X							
CHEESE, BLUE-VEINED, NATURAL, WHEEL OR BLOCK, 5 LB	8910-00-582-1401	LB	X							
CHEESE, CHEDDAR, EASY CHEESE SPREAD, 12/8 OZ CN	8910-01-E19-2380	CN			X					
CHEESE, CHEDDAR, NATURAL, MILD, SHREDDED, 4/5 LB PG	8910-01-037-9367	LB	X							
CHEESE, CHEDDAR, PROCESSED, SHREDDED, REDUCED FAT, 4/5 LB PG	8910-01-418-7467	LB		X						
CHEESE, MONTEREY JACK, REDUCED FAT, 1 LB PG	8910-01-423-2547	LB	X							
CHEESE, MOZZARELLA, NATURAL, FZN, PART SKIM, SHREDDED, 4/5 LB PG	8910-01-384-1356	LB	X							
CHEESE, MOZZARELLA, NATURAL, FZN, WHOLE MILK, 8/6 LB AVG	8910-00-782-2837	LB	X							
CHEESE, PARMESAN, GRATED, 12/1 LB CO	8910-00-782-3765	CO	X	X						
CHEESE, PIZZA BLEND, FZN, SHREDDED, 4/5 LB PG	8910-01-414-1567	BG		X						
CHEESE, PROVOLONE, SMOKED, 2/6 LB AVG	8910-00-582-1342	LB	X							
CHEESE, SWISS AND AMERICAN, PROCESSED, 4/5 LB LOAF	8910-00-584-6431	LB	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CHEESE, SWISS, NATURAL, SLICED, 4/5 LB PG	8910-00-584-6434	LB	X							
CHEESE, SWISS, REDUCED FAT, SLICED, 8 TO 16 OZ PG	8910-01-390-4352	PG	X							
CHICKEN BREAST, FZN, SKNLS, BNLS, RTC, 4-5 OZ EA, 4/7.5 LB BX, 30 LB CS	8905-01-369-4422	LB			X					
CHICKEN FAJITA STRIPS, BREAST MEAT, SEASONED OR MARINATED, .5INX.5INX2IN, 5/10 LB PG	8905-01-388-1064	LB			X					
CHICKEN FILLET, BREAST PATTY, BRD, PRECKD, IQF, 3 OZ EA, 8/5 LB PG	8905-01-113-8489	LB	X							
CHICKEN FILLET, PRECKD, BRD, 5 OZ EA, CHUNKED AND FORMED, IQF, 8/5 LB BX	8905-01-114-1457	LB			X					
CHICKEN NUGGETS, IQF, BREADED, CHUNKED AND FORMED, PRECKD, .5 OZ EA, 40 LB CS	8905-01-211-4056	LB			X					
CHICKEN, 8 PIECE, FZN, BRD, CKD, LEGS, THIGHS AND BREAST, FOR HEATING IN DEEP FRYER	8905-00-079-2796	LB	X		X					
CHICKEN, 8 PIECE, FZN, RTC, W/BACK, W/O NECK AND GIBLETS, GRADE A, 4/10 LB PG	8905-01-419-3218	LB	X		X					
CHICKEN, BONED, CANNED, PIECES, SOLID PACK, 12/34 OZ CN	8905-01-419-4916	CN			X					
CHICKEN, DICED, FZN, CKD, BNLS, 4/10 LB PG	8905-01-376-1756	LB	X							
CHICKEN, QUARTERS, FZN, RTC, BROILER OR FRYER, W/O NECK AND GIBLETS, 4/10 LB BG	8905-00-491-7208	LB	X							
CHICKEN, SPREADABLES, 18/7.5 OZ CN	8905-01-E19-2252	CN				X				
CHICKEN, WHOLE, FZN, BROILER OR FRYER, RTC, W/O NECK AND GIBLETS, 3-3.5 LB EA	8905-00-126-3416	LB	X							
CHILI CON CARNE, W/O BEANS, 6/NO.10 CN	8940-00-126-3394	CN	X		X					
CHOCOLATE, COOKING, SEMI-SWEET, CHIPS, 12/12 OZ PG	8925-01-408-0754	PG	X							
CIGARETTE, GPC KING, 30 CARTONS/BX	8975-01-E08-0283	BX				X				
CIGARETTE, GPC KING, LIGHT, 30 CARTONS/BX	8975-01-E08-0282	BX				X				
CIGARETTE, GPC KING, MENTHOL, 30 CARTONS/BX	8975-01-E08-0281	BX				X				
CIGARETTE, MARLBORO KING, BOX TOP, 60 CARTONS/BX	8975-01-E08-0506	BX				X				

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CIGARETTE, MARLBORO KING, LIGHT, BOX TOP, 60 CARTONS/BX	8975-01-E08-0507	BX			X					
CIGARETTE, NEWPORT KING, 30 CARTONS/BX	8975-01-E08-0277	BX			X					
COCOA BEV PDR, 300/1 OZ PG	8960-00-216-6131	PG	X	X						
COCOA, NATURAL, MED FAT, 1 LB CN	8955-00-223-5806	CN	X							
COCONUT, DRIED, SWEET, SHREDDED, 5 LB BG	8925-00-419-4324	BG	X							
COFFEE, GROUND, ROASTED, 6/39 OZ CN	8955-01-E09-7118	CN		X						
COFFEE, ROASTED, GROUND, DECAF, 2 LB BG	8955-01-E09-0794	BG	X							
COFFEE, ROASTED, GROUND, UNIV GRIND, 8/36 OZ CN	8955-00-286-5369	CN	X							
COMB, HAIR, 5 IN LONG, 144/CS	8530-01-E08-0260	EA			X					
CONDOM, TROJAN, W/SPERMICIDE, INDIVID WRAPPED, 288/3 CT PG	6515-01-E08-0234	PG			X					
COOKIE MIX, BASIC, GENERAL PURPOSE, 6/5 LB BX	8920-01-E09-5076	BX	X							
COOKIE MIX, OATMEAL, 6/ NO.10 CN	8920-00-935-3264	CN		X						
COOKIE MIX, SUGAR, 6/ NO.10 CN	8920-00-175-0429	CN		X						
COOKIES, CHOCOLATE CHIP, CHIPS-AHOY, 12/6 OZ PG	8920-01-E19-5953	BX			X					
COOKIES, NUTTER BUTTER, 48/1.9 OZ PG	8920-01-E09-7065	PG			X					
COOKIES, FORTUNE, IND WRAPPED,	8920-01-375-8585	LB	X							
COOKIES, SANDWICH, OREO, CHOC, W/CREME FILLING, 12/5.25 OZ PG	8920-01-E19-5954	BX			X					
COOKIES, SANDWICH, OREO, CHOC, W/CREME FILLING, 48/2 OZ PG	8920-01-E09-8189	PG			X					
COOKIES, VANILLA WAFERS, 1/4 LB BX	8920-01-E09-4121	BX	X							
CORN BREAD MIX, 6/NO.10 CN	8920-00-435-4918	CN		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CORN BREAD MIX, YELLOW, ADD WATER ONLY, 5 LB BG	8920-01-419-6697	BG	X							
CORN MEAL, YELLOW, 24 OZ PG	8920-00-616-0024	PG	X							
CORNEB BEEF HASH, 6/NO.10 CN	8940-00-148-7142	CN			X					
CORNEB BEEF, FZN, PRECKD, BONELESS, DECKLE OFF, SEASONED, US CHOICE GRADE, NAMP 626	8905-01-296-5525	LB			X					
CORNISH GAME HEN, FZN, WHOLE, RTC, US GRADE A, 24/22 OZ EA	8905-00-080-6007	LB	X							
COTTON SWABS, Q-TIPS, 144/170 CT BX	6515-01-E08-0490	BX				X				
CRACKERS, ASSORTED, 2/PK, 400 PK/CS	8920-01-200-1644	LB			X					
CRACKERS, GRAHAM, 1 LB BX	8920-00-616-0067	LB	X							
CRACKERS, MELBA TOAST, 6 LB CO	8920-01-E59-2424	CO	X							
CRACKERS, RITZ, 12/4 OZ PG	8920-01-E19-5955	CO				X				
CRACKERS, SALAD, RITZ, 1/5 LB B	8920-01-E09-7830	BX	X							
CRACKERS, SODA, SALTED, 2/PG, 500 PG/CO	8920-00-173-2463	LB	X							
CREAM CHEESE, 10/3 LB CO	8910-00-383-7910	LB	X							
CREAM CHEESE, FAT FREE, 1 OZ PG, 1/100 CT CO	8910-01-419-4917	HD	X							
CREAM CHEESE, FAT FREE, 10/3 LB CO	8910-01-399-5903	LB	X							
CREAMER, NONDAIRY, DRY, 10/100 CT BX	8940-01-074-4922	HD	X		X					
CREAMER, NONDAIRY, PWD, 2000/1 GM PG	8940-01-074-4922	HD	X							
CROUTONS, TOASTED, PLAIN, 1/10 LB	8920-01-268-1927	BX	X							
CRUMBS, BREAD, 5/10 LB BG	8920-01-391-2579	BG	X							
CRUMBS, CEREAL, CORNFLAKE, 3 LB CO	8920-00-463-5019	LB	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
CRUMBS, CRACKER, 25 OR 50 LB BG	8920-00-141-0135	BG	X							
DANISH DOUGH, FZN, 4 IN X 4 IN, 144/CO	8920-01-075-2706	LB	X							
DENTAL FLOSS, WAXED, 12/50 YD EA	6520-01-E08-0295	EA			X					
DEODORANT, PERSONAL, DEGREE, SOLID, ORIGINAL, 12/1.7 OZ EA	8510-01-E08-0215	EA			X					
DEODORANT, PERSONAL, LADY SPEED STICK, 12/1.5 OZ EA	8510-01-E08-0217	EA			X					
DEODORANT, PERSONAL, MENNEN SPEED STICK, 12/2.25 OZ EA	8510-01-E08-0495	EA			X					
DEODORANT, PERSONAL, RIGHT GUARD SPORT STICK, 12/2 OZ EA	8510-01-E08-0496	EA			X					
DEODORANT, PERSONAL, SECRET, WIDE, SOLID, 12/1.7 OZ EA	8510-01-E08-0508	EA			X					
DOUGHNUT MIX, 6/NO. 10 CN	8920-00-926-6018	CN	X							
DRESSING, CREAMY ITALIAN, 12/16 OZ BT	8950-01-E19-3654	BT		X						
DRESSING, FRENCH, 12/16 OZ BT	8950-01-E09-0729	BT		X						
DRESSING, FRENCH, FAT FREE, 4/1 GL CO	8950-01-E19-0838	CO	X							
DRESSING, ITALIAN, 4/1 GL JR	8950-01-050-9584	JR		X						
DRESSING, ITALIAN, FAT FREE, 4/1 GL CO	8950-01-E19-0840	CO	X							
DRESSING, ITALIAN, FAT FREE, 6/16 OZ BT	8940-01-389-4380	BT		X						
DRESSING, RANCH, FAT FREE, 4/1 GL CO	8950-01-E19-0842	CO	X							
DRESSING, SALAD DRESSING, 6/32 OZ JR	8950-00-577-4594	JR		X						
DRESSING, SALAD, FRENCH, FAT FREE, 6/16 OZ BT	8940-01-389-6155	BT		X						
DRESSING, SALAD, RANCH, FAT FREE, 6/16 OZ BT	8940-01-389-4434	BT		X						
DRESSING, THOUSAND ISLAND, 4/1 GL JR	8950-01-050-9578	JR		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
DRESSING, THOUSAND ISLAND, FAT FREE, 4/1 GL CO	8950-01-E19-0847	CO	X							
DRESSING, THOUSAND ISLAND, FAT FREE, 6/16 OZ BT	8940-01-452-3108	BT		X						
EGG MIX, DEHY, 12/NO. 3 CYL CN	8910-00-965-1553	CN		X						
EGG NOG, APP, 12/32 OZ CO, HOL ITEM	8910-00-401-4719	CN		X						
EGG PRODUCT, NO CHOLESTEROL, LIQ, FZN, PASTEURIZED, 12/2 LB CO	8910-01-E19-0835	LB	X							
EGG ROLLS, CHINESE, FZN, 2.5 OZ EA, 48/BX	8940-00-044-1630	DZ	X							
EGG ROLLS, PHILIPINE STYLE, LUMPIA, 160 CT PER CO	8940-01-086-0989	EA		X						
EGG SUBSTITUTE, CHOLESTEROL FREE, 12/2 LB CO	8910-01-E09-0018	LB		X						
EGG WHITE, FZN, PASTEURIZRD, W/O WHIPPING AIDS, 6/5 LB CO	8910-00-127-8251	LB	X							
EGGS, SHELL, LARGE, FRESH, US CONSUMER GRADE A, 15 DZ/CO	8910-01-210-4382	DZ	X							
EGGS, SHELL, MEDIUM, FRESH, US CONSUMER GRADE A, 30 DZ/CO	8910-00-926-6048	DZ		X						
EGGS, WHOLE, TABLE, FZN, 6/5 LB PG	8910-00-616-0051	LB		X						
ENSURE PLUS, CHOCOLATE, 24/8 OZ CN	8940-01-E09-0900	CN	X							
ENSURE PLUS, VANILLA, 24/8 OZ CN	8940-01-E09-0899	CN	X							
ENTRÉE, CHICKEN CORDON BLEU, 24/7 OZ EA	8940-01-E19-2498	EA		X						
ENTREE, IND SERV, BEEF STEW, MICROWAVABLE, 12/7.5 OZ	8940-01-E09-7810	EA			X					
ENTREE, IND SERV, CHILI W/BEANS, 12/7.5 OZ EA	8940-01-E19-2834	EA			X					
ENTRÉE, LASAGNA W/MEAT, 4/6 LB TRAYS	8940-01-E19-2119	CO		X						
ENTRÉE, MULTI-SERV, PORK BARBECUE, FZN, RTS, 5 LB CO	8940-01-009-5291	CO	X							
ENTREE, RAVIOLI, BEEF, W/SAUCE, 6/NO. 10 CN	8940-00-480-4548	CN	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
ENTREE, SPAGHETTI RINGS W/MEATBALLS, MICROWAVABLE, 12/7.5 OZ EA	8940-01-E09-7809	EA			X					
ENVELOPE, MAILING, 4 X 9.5 IN, 24/50 CT PG	7530-01-E08-0212	PG			X					
FILM, PHOTOGRAPHIC, KODAK, 135-24-200 ASA, 50 RL/CS	6750-01-E08-0210	RL			X					
FISH PORTIONS, WHITING, BTRD, PRECKD, FZN, WEDGE, 54/3 OZ EA	8905-01-067-7964	LB	X							
FISH, CATFISH, FILLETS, RAW, IQF, SKNLS, TRIMMED, 5-12 OZ EA, 3/15 LB PG	8905-01-125-2288	LB	X	X						
FISH, CLAMS, CHOPPED OR MINCED, RAW, FZN, 5 LB CO	8905-01-E09-1092	CO	X							
FISH, CLAMS, OCEAN, SURF/SKIMMER, CHOPPED, NATURAL JUICE, 12/51 OZ CN	8905-00-128-7914	CN	X							
FISH, COD, FILLET, RAW, FZN, 5 OZ MIN, 3/15 LB PG	8905-00-127-8472	LB	X	X						
FISH, CRAB MEAT, IMIT, FZN, SALAD STYLE, 12/2.5 LB CO	8905-01-E09-0127	CO	X							
FISH, FLOUNDER, FILLET, RAW, FZN, 3-6 OZ, 1/10 LB CS	8905-00-164-0490	LB	X							
FISH, POLLOCK, FILLET, RAW, IQF, 4-6 OZ EA, 1/10 LB CS	8905-01-062-9763	LB	X							
FISH, PORTIONS, BRD, PRECKD, 4/10 LB BX	8905-01-E19-0304	LB		X						
FISH, SALMON, PINK, 24/14.75 OZ CN	8905-01-065-9955	CN	X							
FISH, SHRIMP, FZN, RAW, BREADED, 26-31/LB, 10/3 LB PG	8905-00-960-2303	LB	X	X						
FISH, SHRIMP, FZN, RAW, PEELED AND DEVEINED, 26-31/LB, 12/3 LB PG	8905-00-582-4039	LB	X	X						
FISH, TUNA, LIGHT, CHUNK, PACKED IN WATER, 6/66.5 OZ CN	8905-00-935-3161	CN	X	X						
FISH, TUNA, LIGHT, CHUNK, WATER PACK, 4.5 OZ LUNCH KIT, 12/CS	8905-01-E09-9943	CN			X					
FLAVORING, IMIT ALMOND, NONALCOHOLIC, 8 OZ BT	8950-00-080-9873	BT	X							
FLAVORING, IMIT RUM, NONALCOHOLIC, 8 OZ BT	8950-00-062-8137	BT	X							
FLAVORING, IMIT VANILLA, NONALCOHOLIC, 1/32 OZ BT	8950-00-782-6702	BT	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
FLAVORING, LEMON, NONALCOHOLIC, 8 OZ BT	8950-00-127-8882	BT	X							
FLAVORING, ORANGE, NONALCOHOLIC, 8 OZ BT	8950-00-616-5475	BT	X							
FLOUR, WHEAT, BREAD FLOUR, BLEACHED, 4/10 LB BG	8920-00-165-6863	BG	X							
FLOUR, WHEAT, BREAD, 4/10 LB PG, TPK 2	8920-01-439-4837	BG		X						
FLOUR, WHEAT, GENERAL PURPOSE, 4/10 LB PG, TPK-2	8920-01-449-9598	BG		X						
FLOUR, WHEAT, GENERAL PURPOSE, BLEACHED, 4/10 LB BG	8920-00-140-7748	BG	X							
FOOD COLORING, RED, 1/16 FL OZ CO	8950-01-E09-2272	CO	X							
FOOT POWDER, ANTIFUNGAL, SPRAY POWDER, DESENEK, 12/3 OZ CN	8510-01-E08-0226	CN			X					
FRANKFURTERS, ALL MEAT, BEEF AND PORK, SKNLS, 6.5 INCH LONG, 10/LB, 40/1 LB PG, NAMP 800, STYLE A	8905-00-782-3190	LB		X						
FRANKFURTERS, ALL MEAT, FZN, 6 IN LONG, 80/2 OZ EA, 1/10 LB PG	8905-01-E09-4259	LB	X							
FRUIT, APPLES, SLICED, WATER PACK, 6/NO. 10 CN	8915-00-126-4060	CN	X							
FRUIT, APPLESAUCE, 6/NO. 10 CN	8915-00-127-8272	CN	X	X						
FRUIT, BLUEBERRIES, FZN, IQF, 20 OR 30 LB CO	8915-00-143-0911	LB	X							
FRUIT, CHERRIES, MARASCHINO, RED, PITTED, W/O STEM, 12/16 OZ JR	8915-01-078-9271	JR	X							
FRUIT, CRANBERRY SAUCE, JELLIED, 24/NO. 303 CN	8915-00-251-8068	CN		X						
FRUIT, CRANBERRY SAUCE, JELLIED, 6/NO. 10 CN	8915-00-851-6564	CN	X							
FRUIT, FRUIT COCKTAIL, LIGHT SYRUP, GRADE A OR B, 6/NO.10 CN	8915-00-286-5482	CN	X	X						
FRUIT, GRAPEFRUIT, LIGHT SYRUP, NO. 3 CYL CN	8915-01-069-4969	CN	X							
FRUIT, PEACHES, SLICED, LIGHT SYRUP, US GRADE A OR B, 6/NO. 10 CN	8915-00-577-4203	CN	X	X						
FRUIT, PEARS, HALVES, LIGHT SYRUP, US GRADE A OR B, 6/NO.10 CN	8915-00-616-0223	CN		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES	NO		
FRUIT, PINEAPPLE, CHUNKS, W/NATURAL JUICE, 6/NO. 10 CN	8915-00-170-5127	CN	X						
FRUIT, PINEAPPLE, CRUSHED, W/NATURAL JUICE, 6/NO. 10 CN	8915-00-127-7262	CN	X						
FRUIT, PINEAPPLE, WHOLE SLICES, W/NATURAL JUICE, 6/NO.10 CN	8915-00-170-5148	CN		X					
FRUIT, RAISINS, THOMPSON SEEDLESS, NATURAL, 24/25 OZ BX	8915-01-419-6695	BX	X	X					
FRUIT, STRAWBERRIES, FZN, SLCD, SUGAR PACK, 6-10 LB CN	8915-00-582-4053	LB	X						
GELATIN MIX, CHERRY, 12/24 OZ PG	8940-01-419-6705	PG	X	X					
GELATIN MIX, LEMON, 12/24 OZ PG	8940-01-420-3324	PG	X						
GELATIN MIX, ORANGE, 12/24 OZ PG	8940-01-419-6681	PG	X	X					
GELATIN MIX, STRAWBERRY, 12/24 OZ PG	8940-01-419-6679	PG	X	X					
GELATIN MIX, UNFLAVORED, 1 LB PG	8940-01-E09-5631	PG	X						
GRANOLA BAR, CHEWY, VARIETY PACK, 120/1 OZ EA	8920-01-E09-0246	EA			X				
GROUND BEEF, BULK , 90% LEAN, 4/10 LB PG	8905-01-420-5255	LB		X					
GROUND BEEF, PATTIES, 4 OZ PATTIES, 144/CS	8905-01-369-4421	LB		X					
HAM, CKD, FZN, BNLS, FOOTBALL SHAPED, CURED AND SMOKED, 10-12 LB, 44 LB AVG CS	8905-01-E09-5339	LB		X					
HAM, CKD, FZN, BNLS, SHANKLS, SMOKED, CURED, W/NAT JUICE, 4/9 LB AVG	8905-00-682-6643	LB	X						
HAM, CHILLED, CKD, CURED, W/NATURAL JUICE, PULLMAN, VAC PACKED, 4/12.5 LB	8905-01-398-7536	LB	X						
HAM, FRESH, FZN, OUTSIDE, TRIMMED,TIED, 6 LB	8905-00-753-6426	LB	X						
HAM, CHILLED, CKD, CURED, W/NATURAL JUICE, PULLMAN, CANNED, VAC PACKED, 4/12.5 LB CN	8905-01-039-8809	LB		X					
HAM, SPREADABLES, 18/7.5 OZ CN	8905-01-E19-2254	CN			X				
HOMINY GRITS, INSTANT, 12/1 OZ PG PER BX, 12 BX/CS	8920-01-134-3703	BX		X					

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES		NO	
HOMINY GRITS, WHITE, QUICK COOKING, 24 OZ CO	8920-01-079-1585	CO	X						
HONEY, GOLDEN, 1 LB JR	8925-01-080-1179	JR	X						
HORSERADISH, PREPARED, CHILLED, 6/1 QT CO	8950-00-127-9806	CO	X						
ICE MILK MIX, CHOCOLATE, LIQUID, CHILLED, 1 GL CO, FOR SS DISPENSER	8910-00-139-5774	GL	X						
ICE MILK MIX, VANILLA, LIQUID, CHILLED, 1 GL CO, FOR SS DISPENSER	8910-00-139-5775	GL	X						
ICING MIX, WHITE, PREP W/WATER ONLY, 6/5 LB BG	8925-01-419-7027	BG	X						
ISOCAL, 12/8 OZ CN	8940-01-E09-3037	CN	X						
JAM, PEACH, .50 OZ PG, 1/200 CT CO	8930-00-559-5049	HD	X						
JAM, PEACH, 12/2 LB JR	8930-00-184-5684	JR	X						
JAM, STRAWBERRY, .50 OZ PG, 1/200 CT CO	8930-00-559-5048	HD	X						
JAM, STRAWBERRY, 12/2 LB JR	8930-00-197-1917	JR		X					
JELLY, APPLE, .50 OZ PG, 1/200 CT CO	8930-00-576-4236	HD	X						
JELLY, BLACKBERRY, .50 OZ PG, 1/200 CT CO	8930-00-576-4202	HD	X						
JELLY, GRAPE, 12/2 LB JR	8930-00-127-3079	JR		X					
JUICE, APPLE, SINGLE STRENGTH, 12/46 OZ CN	8915-00-584-1647	CN		X					
JUICE, APPLE, FZN, CONCENTRATE, 3:1, US GRADE A, 32 OZ CN	8915-01-106-4762	CN	X						
JUICE, APPLE, SINGLE STRENGTH, INDIVIDUAL SERVING, 24/12 OZ CN	8915-01-E09-1965	CN		X					
JUICE, GRAPE, SINGLE STRENGTH, UNSWEETENED, 12/46 OZ CN	8915-00-281-1809	CN		X					
JUICE, GRAPE, FZN, CONCENTRATE, SWEETENED, 3:1, US GRADE A, 32 OZ CN	8915-00-411-2677	CN	X						
JUICE, GRAPE, SINGEL STRENGTH, INDIVIDUAL SERVING, 24/12 OZ CN	8915-01-E09-1966	CN		X					

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
JUICE, LEMON, FZN, CONC, 3:1, 12/30 OZ CN	8915-00-411-2676	CN	X							
JUICE, ORANGE, SINGLE STRENGTH, UNSWEETENED, 12/46 OZ CN	8915-00-241-2800	CN		X						
JUICE, ORANGE, FZN, CONC, 3:1, UNSWEETENED, 12/32 OZ CN	8915-00-437-7943	CN	X	X						
JUICE, ORANGE, SINGLE STRENGTH, INDIVIDUAL SERVING, 24/12 OZ CN	8915-01-E09-6422	CN		X						
JUICE, PINEAPPLE, SINGLE STRENGTH, UNSWEETENED, 12/46 OZ CN	8915-00-634-2439	CN	X	X						
JUICE, TOMATO, SINGLE STRENGTH, 12/46 OZ CN	8915-00-255-0523	CN	X							
LIP BALM, CHAPSTICK, REGULAR, 6/24 CT	6508-01-E08-0372	EA			X					
LIGHTER FLUID, 24/4.5 OZ EA	9920-01-E08-0300	EA			X					
LIGHTER, DISPOSABLE, 1/144 CT BX	9920-01-E08-0299	EA			X					
MARGARINE, 6/NO. 10 CN	8945-00-222-0567	CN	X							
MARGARINE, PRINTS, 30/1 LB PG	8945-00-616-0078	LB		X						
MARGARINE, RTS, INDIVIDUAL SERVINGS, 90/LB, 1/12 LB CO	8945-00-926-6491	LB	X	X						
MAYONNAISE, 12 GM PG, 1/200 CT CO	8950-01-E09-0315	HD	X							
MAYONNAISE, FAT FREE, 15/32 OZ JR	8950-01-E19-3655	JR		X						
MEATBALLS, PRECKD, .5 OZ EA, 4/5 LB BX	8905-01-E19-5157	LB		X						
MILK SHAKE MIX, CHOCOLATE, LIQUID, CHILLED, 1 GL CO, FOR DISPENSER	8910-00-139-5776	GL	X							
MILK, DRY, NONFAT, 4 LB BX	8910-00-139-6707	BX	X							
MILK, DRY, NONFAT, 6/4 LB CN	8910-01-091-7209	CN		X						
MILK, EVAPORATED, 24/12 OZ CN	8910-01-E19-0482	CN	X							
MIX, PANCAKE, 5 LB BG	8920-01-419-6693	BG	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
MOLASSES, LIQUID, 1 GL CO	8925-01-E09-3004	CO	X							
MOUTHWASH, LISTERINE, REGULAR, 12/250 ML EA	8520-01-E08-0230	EA			X					
MOUTHWASH, SCOPE, 12/250 ML EA	8520-01-E08-0497	EA			X					
MUFFIN MIX, BASIC, 5 LB BG	8920-01-E09-1638	BG	X							
MUFFIN, ENGLISH, FZN	8920-00-293-4172	LB	X							
MUSTARD, DIJON STYLE, 4 OZ JR	8950-01-E09-0316	JR	X							
MUSTARD, PREPARED, 12/32 OZ JR	8950-01-074-4920	JR		X						
MUSTARD, PREPARED, DIJON STYLE, 6/NO. 10 CN	8950-01-E09-5634	CN	X							
MUSTARD, PREPARED, SALAD STYLE, 1 GL CO	8950-01-074-4921	CO	X							
MUSTARD, YELLOW, 1/5 OZ PG, 1/500 CT CO	8950-00-616-5474	HD	X							
NON-STICK COOKING SPRAY, LIQUID, 12/8 OZ CN	8945-01-134-3345	CN	X							
NOODLES, CHOW MEIN, 6/NO. 10 CN	8920-00-222-0601	CN	X							
NUTS, ALMOND, SHELLLED, SLIVERED, 6/3 LB CO	8925-01-E09-1073	CO	X							
NUTS, CASHEW, SHELLLED, HALVES, 6/10 OZ CO	8925-01-E09-7542	CO			X					
NUTS, MIXED, ROASTED, SALTED, 6/NO. 10 CN	8925-00-128-0565	CN		X						
NUTS, MIXED, SHELLLED, W/PEANUTS, ROASTED, SALTED, 12/11.5 OZ CN	8925-01-E19-2099	CN			X					
NUTS, MIXED, W/PEANUTS, ROASTED, SALTED, 6/NO. 10 CN	8925-00-128-0565	CN	X							
NUTS, PEANUTS, HONEY ROASTED, 12/12 OZ PG	8925-01-E09-1241	CO			X					
NUTS, PEANUTS, SALTED, 12/12 OZ CN	8925-01-E19-3591	CN			X					
NUTS, PECANS, SHELLLED, UNSALT, 1 LB CN	8925-00-256-3814	CN	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
NUTS, WALNUTS, ENGLISH, SHELLED, UNSALTED, 1 LB CO	8925-00-252-5950	LB	X							
OIL, CANOLA, FOR DEEP FAT FRYER, 1/5 GL CN	8945-01-452-2000	CN		X						
OLIVES, BLACK, SLICED, 24/NO. 300 CN	8950-00-450-0016	CN	X							
OLIVES, BLACK, SLICED, 6/NO.10 CN	8950-01-E09-2898	CN		X						
OLIVES, GREEN, PITTED, 12/32 OZ JR	8950-01-E09-0298	JR		X						
PAD, SANITARY, STAYFREE, SUPER MAXI-PADS, 12/24 CT PG	6510-01-E08-0370	PG			X					
PAD, SANITARY, STAYFREE, ULTRA THIN PLUS, MAXI PAD, 12/20 CT PG	6510-01-E08-0221	PG			X					
PADLOCK, MASTER, PIN TUMBLER, 24 CT	5340-01-E08-0263	EA			X					
PANCAKE MIX, 6/NO.10 CN	8920-00-782-6353	CN		X						
PASTA, CANNELONI, BEEF, FZN, W/O SAUCE, 3 OZ EA, 1/72 CT PG	8920-01-E09-7701	CO	X							
PASTA, LASAGNA, DRY, CURLY OR FLAT FORM, 12/1 LB BX	8920-00-782-2129	BX		X						
PASTA, LASAGNA, DRY, CURLY, 10 LB BX	8920-01-E09-2783	BX	X							
PASTA, MACARONI, ELBOW, 4/10 LB BX	8920-00-067-6146	LB	X	X						
PASTA, NOODLES, EGG, RIBBON, 2/10 LB BX	8920-00-126-3388	LB	X	X						
PASTA, ROTINI, DRY, 2/10 LB CO	8920-01-318-7449	LB	X							
PASTA, ROTINI, TRI COLOR, 2/10 LB CO	8920-01-412-5091	CO	X							
PASTA, SPAGHETTI, 4/10 LB PG	8920-00-125-9441	LB	X	X						
PASTA, TORTELLINI, CHEESE FILLED, FZN, W/O SAUCE	8920-01-E19-2146	CO	X							
PASTA, VERMICELLI, DRY, LONG, 2/10 LB CO	8920-00-616-0069	LB	X							
PASTRY DOUGH, FZN, 20/12 OZ SHEETS	8920-01-E19-5162	CO		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
PEANUT BUTTER, 12/28 OZ JR	8930-01-059-8399	JR	X	X						
PEANUT BUTTER, SMOOTH, INDIVIDUAL SERVING, .5 OZ PG, US GRADE A OR FANCY	8930-00-438-2652	HD								
PEPPERONI, SLICED, PRECOOKED, 2/10 LB PG	8905-01-452-2656	LB		X						
PEPPERS, JALAPENO, PICKLED, WHOLE, 6/NO. 10 CN	8950-00-489-0546	CN	X	X						
PICKLE AND PIMENTO LOAF, FZN, 4-8 LB	8905-00-682-6816	LB	X							
PICKLES, DILL, CUCUMBER, 6/NO. 10 CN	8950-00-616-5469	CN		X						
PICKLES, DILL, SLICED, 6/NO. 10 CN	8950-01-036-1179	CN	X							
PICKLES, SWEET, SLICED, 6/NO. 10 CN	8950-00-141-0850	CN	X							
PICKLES, SWEET, WHOLE, 6/NO.10 CN	8950-01-018-6385	CN		X						
PIE CRUST MIX, 5 LB BG	8920-00-582-1404	BG	X							
PIE FILLING, APPLE, 6/NO. 10 CN	8940-00-616-0226	CN		X						
PIE FILLING, BLUEBERRY, 6/NO. 10 CN	8940-00-478-9073	CN	X	X						
PIE FILLING, CHERRY, 6/NO. 10 CN	8940-00-616-0227	CN	X	X						
PIE FILLING, LEMON, 6/NO. 10 CN	8940-00-451-3023	CN	X							
PIE FILLING, PEACH, 6/NO. 10 CN	8940-00-616-0228	CN	X							
PIE FILLING, RASPBERRY, 6/NO. 10 CN	8940-01-127-4728	CN	X							
PIE SHELL, PREFORMED, FZN, 9 INCH, DEEP DISH OR REGULAR	8920-01-E19-2004	CO	X							
PIZZA CRUST, RECTANGULAR, 12 x 16, FZN, 24/CO	8920-01-E09-1082	EA		X						
POLISH, SHOE, KIWI, BLACK, 144/1.25 OZ CN	7930-01-E08-0262	CN			X					
PORK, DICED, FZN, 8/7 LB PG, NAMP 435	8905-00-753-6503	LB	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
PORK LOIN CHOPS, FZN, CENTER CUT, BONE-IN, 5 TO 7 OZ, NAMP 1412	8905-01-452-1999	LB		X						
PORK LOIN CHOPS, FZN, CENTER CUT, BNLS, 5 OZ EA, NAMP 1412E	8905-01-342-8122	LB	X							
PORK LOIN, BABY BACK RIBS, FZN, PRECOOKED, BARBECUE, 1.5 - 2.5 LB EA, 28 LB BX	8905-01-E19-5158	LB		X						
PORK LOIN, FZN, BONELESS, WHOLE, TIED, NETTED, WHEAT GLUTEN ADDED, 5-10 LB, NAMP 413B	8905-00-753-6568	LB	X							
PORK LOIN, FZN, BONELESS, PRECKD, LIGHTLY SEASONED, 6 LB AVG, 48 LB CS	8905-01-E19-5159	LB	X							
PORK LOIN, TENDERLOIN, FZN, 8-16 OZ EA, NAMP 415	8905-00-126-8724	LB	X							
PORK PATTIES, FZN, RIB SHAPED, W/BBQ, 90% FF, 4 OZ EA	8905-01-E19-2977	LB	X							
PORK RIBS, SPARERIBS, FZN, 3.5 LB AND DOWN, NAMP 416, 1/53 LB AVG CS	8905-00-126-8743	LB	X							
PORK SAUSAGE, PATTIES, PRECKD, 1.5 TO 2.5 OZ, 4/10 LB PG	8905-01-458-4204	LB	X							
PORK SHOULDER HOCKS, FZN, CURED, SMOKED, .75-1.5 LB EA, NAMP 417, 1/30 LB CS	8905-00-149-1355	LB	X							
PORK STEAK, FLAKED AND FORMED, FROZEN, BREADED, 5-6 OZ EA, 1/10 LB AVG CS	8905-01-017-5718	LB	X							
POWDER, SHOWER TO SHOWER, 12/8 OZ EA	8510-01-E08-0233	EA			X					
PUDDING MIX, CHOCOLATE, INSTANT, 6/NO. 10 CN	8940-00-131-8693	CN	X	X						
PUDDING MIX, VANILLA, INSTANT, 6/NO. 10 CN	8940-00-131-8761	CN	X	X						
RAZOR, GILLETTE SENSOR, 12/12 CT PG	8530-01-E08-0236	EA			X					
RAZOR, SAFETY, DISPOSABLE, 36/10 CT PG	8530-01-E08-0235	PG			X					
RELISH, PICKLE, SWEET, 6/NO. 10 CN	8950-00-127-9295	CN		X						
RELISH, PICKLE, SWEET, 1 GL JR	8950-00-616-5477	JR	X							
RICE, BROWN, 1/20 LB BG	8920-01-322-6826	BG	X							
RICE, JASMINE, 6/10 LB BG	8920-01-E19-5161	BG		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES	NO		
RICE, LONG GRAINED AND WILD BLEND, 6/36 OZ BX	8920-01-226-3368	BX	X	X					
RICE, PARBOILED, LONG GRAIN, TYPE PACK 2, 6/10 LB BG	8920-01-250-6557	BG		X					
RICE, PARBOILED, LONG GRAIN, 25 LB BG	8920-01-408-0219	BG	X						
SALAD DRESSING, 4/1 GL CO	8950-00-127-8919	CO	X						
SALAD DRESSING, FAT FREE, 4/1 GL CO	8950-01-E19-0826	CO	X						
SALAD DRESSING, FAT FREE, 7/16 OZ PG	8950-01-E19-0844	CO	X						
SALAD OIL, CANOLA, 6/1 GL CN	8945-01-364-7357	CN	X	X					
SALAD OIL, OLIVE, 1 GL CO	8945-01-425-9817	CO	X						
SALAD OIL, SESAME SEED, 1 GL CO	8945-01-399-6324	CO	X						
SALAMI, FZN, BEEF AND PORK, CKD, SMOKED, STICK, 6/9 LB AVG, NAMP 804, FORMULA A OR B	8905-00-299-1330	LB	X						
SALSA, HOT, THICK AND CHUNKY, 4/1 GL CO	8950-01-E19-0491	CO	X						
SALSA, MILD, 6/NO. 10 CN	8950-01-384-0706	CN		X					
SALSA, MILD, THICK AND CHUNKY, 4/1 GL CO	8950-01-E09-4311	CO	X						
SALT, TABLE, IODIZED, 12/5 LB BG	8950-01-079-6943	BG	X	X					
SAUCE MIX, TOMATO, BASIC, NO. 2.5 CN	8940-00-080-6041	CN	X						
SAUCE, BARBECUE, 12 GM PG, 1/500 CT CO	8950-01-186-8173	HD	X						
SAUCE, BARBECUE, HICKORY SMOKE, 4/1 GL CO	8950-01-125-2287	CO	X						
SAUCE, CHEESE, 6/NO. 10 CN	8950-01-244-4288	CN		X					
SAUCE, CHILI, 12/12 OZ BT	8950-00-170-4935	BT	X						
SAUCE, CHUTNEY, 8 OZ BT	8950-00-480-5846	BT	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
SAUCE, HORSERADISH, 12 GM PG, 1/200 CT CO	8950-01-187-9742	HD	X							
SAUCE, HOT, 12/12 OZ BT	8950-01-389-3825	BT		X						
SAUCE, HOT, EXTRA HOT, 1 GL CO	8950-01-E09-0333	CO	X							
SAUCE, PICANTE, MILD, 12 GM PG	8950-01-383-8944	HD	X							
SAUCE, PIZZA, 6/NO. 10 CN	8940-01-067-7961	CN	X	X						
SAUCE, SEAFOOD COCKTAIL, 1 GL CO	8950-01-E09-2394	CO	X							
SAUCE, SEAFOOD COCKTAIL, 12/12 OZ JR	8950-01-130-3691	JR	X							
SAUCE, SOY, 12/20 OZ BT	8950-01-389-3490	BT		X						
SAUCE, SOY, 4/1 GL BT	8950-01-023-6163	BT	X							
SAUCE, SOY, REDUCED SODIUM, 4/1 GL BT	8950-01-328-7509	BT	X							
SAUCE, STEAK, 12/15 OZ BT(A-1)	8950-01-E09-5681	BT	X							
SAUCE, STEAK, 12/15 OZ BT	8950-01-389-7653	BT		X						
SAUCE, TABASCO, EXTRA HOT, 12/12 OZ BT	8950-01-389-3825	BT	X							
SAUCE, TACO, 4/1 GL CO	8950-01-E09-0573	CO	X							
SAUCE, TARTAR, FAT FREE, 1 GL CO	8950-01-E19-0845	CO	X							
SAUCE, WORCESTERSHIRE, 12/15 OZ BT	8950-01-389-3596	BT	X	X						
SAUCE, WORCESTERSHIRE, 4/1 GL BT	8950-01-406-3396	BT	X							
SAUSAGE, BRATWURST, FZN, LINKS, UNCOOKED, ALL BEEF, 4/10 LB PG	8905-00-080-5318	LB	X							
SAUSAGE, ITALIAN, HOT, FZN, LINKS, ALL PORK, EDIBLE CASING, 4/10 LB PG	8905-00-080-5565	LB	X							
SAUSAGE, ITALIAN, SWEET, FZN, LINKS, ALL PORK, EDIBLE CASING, 4/10 LB PG	8905-00-080-5656	LB	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
SAUSAGE, POLISH, FZN, COOKED, SMOKED, EDIBLE CASING, LINKS, 5 LB CO, NAMP 813	8905-00-080-5805	LB	X							
SAUSAGE, PORK, PATTIES, RAW, FZN, 3 OZ EA, 4/10 LB BX, NAMP 802A	8905-01-017-2786	LB	X							
SAUSAGE, VIENNA, LINKS, 48/5 OZ CN	8905-01-E19-5956	CN			X					
SHAMPOO, PERT PLUS, NORMAL, 12/6.8 OZ EA	8520-01-E08-0499	EA			X					
SHAMPOO, SUAVE, BALSAM PROTEIN, 12/15 OZ EA	8520-01-E08-0245	EA			X					
SHAMPOO, HEAD AND SHOULDERS, 12/6.8 OZ EA	8520-01-E08-0498	EA			X					
SHAVING CREAM, COLGATE, 12/11 OZ EA	8520-01-E08-0239	EA			X					
SHAVING CREAM, GILLETTE FOAMY, 12/6.25 OZ EA	8520-01-E08-0241	EA			X					
SHAVING CREAM, NOXEMA, REGULAR, 24/11 OZ EA	8520-01-E08-0242	EA			X					
SHAVING GEL, REGULAR, EDGE, 12/7 OZ EA	8520-01-E08-0240	EA			X					
SHOES, SHOWER, THONGS, 36 PAIRS/CS, MEDIUM	8430-01-E08-0502	CO			X					
SHOES, SHOWER, THONGS, 36 PAIRS/CS, LARGE	8430-01-E08-0503	CO			X					
SHOES, SHOWER, THONGS, 36 PAIRS/CS, X-LARGE	8430-01-E08-0504	CO			X					
SHORTENING, SEMI-SOLID, GENERAL PURPOSE, ALL VEGETABLE OIL, 1/5 GL CN	8945-00-080-9396	CN								
SHORTENING, LIQUID, DEEP FRY COOKERY, ALL VEGETABLE OIL, 3/10 LB CO	8945-01-091-3698	CO								
SHORTENING, SEMI-SOLID, GENERAL PURPOSE, ALL VEGETABLE OIL, 12/3 LB CN	8945-01-066-8210	CN	X	X						
SKIN CLEANSER, NOXZEMA SKIN CREAM, 24/6 OZ EA	6508-01-E08-0489	EA			X					
SKIN LOTION, VASELINE, INTENSIVE CARE, 24/325 ML CO	6508-01-E08-0224	EA			X					
SNACK, CHEESE N CRACKERS, 4 OZ PG, 100 PG/CS	8920-01-E09-2367	PG			X					
SNACK, COMBOS, NACHO PRETZEL, 216/1.8 OZ PG	8940-01-E19-2677	BG			X					

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
SNACK, COMBOS, PEPPERONI PIZZA, 216/1.8 OZ PG	8940-01-E19-2679	BG			X					
SNACK, CORN CHIPS, 1 LB PG	8940-00-137-6029	LB	X							
SNACK, CORN PUFF, CRUNCHY, CHEETOS, 12/6 OZ CN	8940-01-E19-3589	CN			X					
SNACK, CORN PUFFS, BALLS, CHEESE, 12/5 OZ PG	8940-01-E19-2316	CN			X					
SNACK, POPCORN, UNPOPPED, MICROWAVE, 156/3 OZ PG	8940-01-E09-0081	PG			X					
SNACK, POTATO CHIPS, 1 LB BG	8940-01-E19-0486	BG	X							
SNACK, POTATO CHIPS, LAY'S, BBQ FLAVOR, 45/1 OZ PG	8940-01-E09-0847	PG			X					
SNACK, POTATO CHIPS, PRINGLES, BBQ FLAVOR, 14/7 OZ CN	8940-01-E19-2766	CN			X					
SNACK, POTATO CHIPS, PRINGLES, REGULAR, 14/7 OZ CO	8940-01-E19-2682	CO			X					
SNACK, PRETZELS, TINNED, 12/7 OZ CN	8940-01-E19-3590	CN			X					
SNACK, TORTILLA CHIPS, 1 LB BG	8940-01-134-3894	BG	X							
SNACK, TORTILLA CHIPS, NACHO, DORITOS, 44/1.125 OZ CN	8940-01-E19-5973	CS			X					
SNACK, TORTILLA CHIPS, NACHO, DORITOS, 12/4.5 OZ CN	8940-01-E19-3588	CN			X					
SOAP BOX, W/REMOVABLE LID, 144/1 CT EA	8530-01-E08-0229	EA			X					
SOAP, TOILET, COAST, 5 OZ EA, 24/3 CT PG	8520-01-E08-0505	EA			X					
SOAP, TOILET, DIAL, 72/4.5 OZ EA	8520-01-E08-0500	EA			X					
SOAP, TOILET, DOVE, 48/3.5 OZ EA	8520-01-E08-0247	EA			X					
SOAP, TOILET, IRISH SPRING, 72/5 OZ EA	8520-01-E08-0248	EA			X					
SOAP, TOILET, LEVER 2000, 4.5 OZ EA, 36/2 CT PG	8520-01-E08-0501	EA			X					
SOUP AND GRAVY BASE, BEEF, POWDER, 12/1 LB PG	8935-01-419-7031	PG	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES		NO	
SOUP AND GRAVY BASE, CHICKEN BROTH, 3-4 OZ CN	8935-01-E09-0575	CN	X						
SOUP AND GRAVY BASE, CHICKEN, POWDER, 12/1 LB PG	8935-01-419-7030	PG	X	X					
SOUP AND GRAVY BASE, HAM, POWDER, 12/1 LB PG	8935-01-419-7032	PG	X						
SOUP MIX, NOODLE, ORIENTAL, BEEF, 12/2.5 OZ EA	8935-01-E19-2248	CO			X				
SOUP MIX, NOODLE, ORIENTAL, CHICKEN, 12/2.5 OZ EA	8935-01-E19-2249	CO			X				
SOUP MIX, NOODLE, ORIENTAL, PORK, 12/2.5 OZ EA	8935-01-E19-2246	CO			X				
SOUP, BEAN W/BACON, CONDENSED, 12/50 OZ CN	8935-00-480-4550	CN	X						
SOUP, BEEF NOODLE, CONDENSED, 12/50 OZ CN	8935-00-480-4552	CN	X						
SOUP, CHICKEN NOODLE, CONDENSED, 12/50 OZ CN	8935-00-480-4553	CN	X	X					
SOUP, CHICKEN W/RICE, CONDENSED, 12/50 OZ CN	8935-00-480-4554	CN	X						
SOUP, CREAM OF CHICKEN, CONDENSED, 12/50 OZ CN	8935-00-480-4555	CN	X						
SOUP, CREAM OF MUSHROOM, CONDENSED, 12/50 OZ CN	8935-00-480-4556	CN	X	X					
SOUP, MANHATTAN CLAM CHOWDER, CONDENSED, 12/50 OZ CN	8935-00-480-4565	CN	X						
SOUP, MINESTRONE, CONDENSED, 12/50 OZ CN	8935-00-480-4560	CN	X	X					
SOUP, ONION, DEHY, 24/NO. 2.5 CN	8935-00-222-0570	CN	X						
SOUP, SPLIT PEA W/HAM, CONDENSED, 12/51 OZ CN	8935-00-480-4559	CN	X						
SOUP, TOMATO, CONDENSED, 12/50 OZ CN	8935-00-480-4561	CN	X						
SOUP, VEGETABLE W/BEEF, CONDENSED, 12/50 OZ CN	8935-00-480-4564	CN	X						
SOUP, VEGETABLE, VEGETARIAN, CONDENSED, 12/50 OZ CN	8935-00-480-4563	CN	X						
SPICE BLEND, ALL PURPOSE, W/O SALT, 16 OZ CO(MRS. DASH)	8950-01-E09-1389	CO	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES		NO	
SPICE BLEND, CHILI POWDER, 16 OZ CO	8950-01-419-7708	CO	X						
SPICE BLEND, LEMON PEPPER, 30 OZ CO	8950-01-E09-3128	CO	X						
SPICE BLEND, POULTRY, 1 LB CO	8950-00-535-2882	CO	X						
SPICE, ALL SPICE, GROUND, 16 OZ CO	8950-01-419-1774	CO	X						
SPICE, BASIL, SWEET, CRUSHED, 5 OZ CO	8950-01-419-7709	CO	X						
SPICE, BASIL, SWEET, GROUND, 16 OZ CO	8950-01-E09-0917	CO	X						
SPICE, BASIL, SWEET, WHOLE, 16 OZ CO	8950-01-E19-0487	CO	X						
SPICE, BAY LEAVES, WHOLE, 10 OZ CO(1 LB SIZE)	8950-01-419-1775	CO	X						
SPICE, CARAWAY SEED, WHOLE, 16 OZ CO	8950-01-419-1776	CO	X						
SPICE, CELERY SEED, 16 OZ CO	8950-01-419-2890	CO	X						
SPICE, CHIVES, FREEZE-DRIED, CHOPPED, 6 TO 12 OZ CO	8950-01-E09-0344	CO	X						
SPICE, CINNAMON, GROUND, 16 OZ CO	8950-01-419-2888	CO	X						
SPICE, CLOVES GROUND, 1 LB SIZE CO	8950-01-419-2887	CO	X						
SPICE, CLOVES, WHOLE, 11 OZ CO(1 LB SIZE)	8950-01-E09-2276	CO	X						
SPICE, CUMIN, GROUND, 14 OZ CO(1 LB SIZE)	8950-01-E09-1452	CO	X						
SPICE, DILLWEED, WHOLE, 5 OZ CO(1 LB SIZE)	8950-01-E09-2120	CO	X						
SPICE, GARLIC, POWDER, W/ANTI CAKING AGENT, 19 OZ JR	8950-01-419-4927	JR	X						
SPICE, GINGER, GROUND, 16 OZ CO	8950-01-419-2896	CO	X						
SPICE, MARJORAM, SWEET, GROUND, 11 OZ CO(1 LB SIZE)	8950-01-E19-0489	CO	X						
SPICE, MUSTARD FLOUR, 1 LB SIZE JR	8950-01-419-2900	JR	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
SPICE, NUTMEG, GROUND, 16 OZ CO(1 LB SIZE)	8950-01-E09-0928	CO	X							
SPICE, ONION POWDER, W/ANTICAKING AGENT, 20 OZ CO	8950-01-420-9185	CO	X							
SPICE, OREGANO, GROUND, 13 OZ CO(1 LB SIZE)	8950-01-420-9184	CO	X							
SPICE, PAPRIKA, GROUND, 16 OZ CO	8950-01-419-7710	CO	X							
SPICE, PARSLEY, DEHY, FLAKES, 5 LB CO	8950-01-E19-0493	CO	X							
SPICE, PEPPER, BLACK, 12/1 LB JR	8950-01-419-2898	JR	X	X						
SPICE, PEPPER, CAYENNE, GROUND, 14 OZ CO(1 LB SIZE)	8950-01-E09-2278	CO	X							
SPICE, PEPPER, RED, CRUSHED, 12 OZ CO(1 LB SIZE)	8950-01-E09-1106	CO	X							
SPICE, PEPPER, RED, GROUND, 1 LB SIZE CO	8950-01-419-2891	CO	X							
SPICE, PEPPER, WHITE, GROUND, 3 OZ CO	8950-00-245-2302	CO	X							
SPICE, POPPYSEED, BLUE, WHOLE, 1 LB SIZE CO	8950-01-419-2892	CO	X							
SPICE, ROSEMARY, GROUND, 11 OZ CO(1 LB SIZE CO)	8950-01-E09-2227	CO	X							
SPICE, ROSEMARY, WHOLE, 6 OZ CO(1 LB SIZE CO)	8950-01-E09-2274	CO	X							
SPICE, SAGE, GROUND, 1 LB SIZE JR	8950-01-419-7712	JR	X							
SPICE, SESAME SEED, WHOLE, 18 OZ CO(1 LB	8950-01-419-2893	CO	X							
SPICE, TARRAGON, GROUND, 1 LB SIZE CO	8950-01-E09-0490	CO	X							
SPICE, THYME, GROUND, 11 OZ CO(1 LB SIZE)	8950-01-419-2894	CO	X							
STARCH, EDIBLE, CORNSTARCH, 24/1 LB BOX	8920-00-160-6165	LB	X	X						
SUGAR SUBSTITUTE, ASPARTAME, 1/2000 CT BX(EQUAL)	8925-01-E09-7007	BX	X							
SUGAR SUBSTITUTE, SACCHARIN, 1/0000 CT CO	8925-01-E09-3905	BX	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:			ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?			
						YES		NO	
SUGAR, BROWN, LIGHT, 12/2 LB BG	8925-01-060-7500	BG	X	X					
SUGAR, POWDERED, CONFECTIONERS, 12/2 LB PG	8925-01-060-7496	BG	X	X					
SUGAR, REFINED, WHITE, GRANULATED, .10 OZ PG, 1/2000 CT CO	8925-01-059-4083	MX	X						
SUGAR, REFINED, WHITE, GRANULATED, 4/10 LB BG	8925-01-413-7812	BG	X						
SUGAR, WHITE, GRANULATED, TYPE PACK 2, 4/10 LB BG	8925-01-413-7811	BG		X					
SWEET ROLL DOUGH MIX, 6/5 LB BG	8920-01-E09-5075	BG	X						
SYRUP, IMITATION MAPLE, 1 GL CO	8925-01-E09-0264	CO	X						
SYRUP, MAPLE, IMITATION, 6/NO. 10 CN	8925-00-682-6705	CN		X					
TAMPON, SANITARY, TAMPAX, SUPER 20'S, 24/20 CT PG	6510-01-E08-0488	PG			X				
TAPIOCA, GRANULATED, MEDIUM, 8 OZ BX	8920-00-616-0068	BX	X						
TEA, BAGS, INDIVIDUAL SERVINGS, W/TAGS AND STRINGS, 10/100 CT BX	8955-00-753-6332	BX	X	X					
TEA, CONCENTRATE, SWEETENED, W/LEMON, 5 GL CO FOR POST MIX DISPENSER	8955-01-082-2310	GL	X						
TOASTER PASTRY, POP TARTS, BLUEBERRY, FROSTED, 48/2 CT PG	8920-01-E59-4880	PG			X				
TOASTER PASTRY, POP TARTS, CHERRY, FROSTED, 48/2 CT PG	8920-01-E59-4878	PG			X				
TOASTER PASTRY, POP TARTS, STRAWBERRY, FROSTED, 48/2 CT PG	8920-01-E09-8029	PG			X				
TOBACCO, SMOKELESS, COPENHAGEN, 180 PG/CS	8975-01-E08-0275	PG			X				
TOBACCO, SMOKELESS, LONG CUT, WINTERGREEN, SKOAL, 90 PG/CS	8975-01-E08-0494	PG			X				
TOOTHBRUSH, COLGATE PLUS, SOFT, 6/72 CT PG	8530-01-E08-0256	EA			X				
TOOTHBRUSH, ORAL B-40, CONTROL GRIP, MEDIUM, 6/72 CT PG	8530-01-E08-0511	EA			X				
TOOTHPASTE, COLGATE TARTAR CONTROL, 24/4.6 OZ EA	8520-01-E08-0252	EA			X				

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
TOOTHPASTE, COLGATE, 24/4.6 OZ EA	8520-01-E08-0253	EA			X					
TOOTHPASTE, CREST, 24/4.6 OZ EA	8520-01-E08-0255	EA			X					
TOOTHPASTE, CREST, TARTAR CONTROL, 24/4.6 OZ EA	8520-01-E08-0254	EA			X					
TOPPING, DESERT AND BAKERY, DEHY, 24/1 LB PG	8940-01-419-6701	PG		X						
TOPPING, DESSERT AND BAKERY, FZN, 6/6.5 LB CN	8940-00-782-2827	LB	X							
TORTILLAS, CORN, FZN, BAKED, 6 IN DIA, 12/60 CT BG	8920-00-492-8402	BG	X							
TORTILLAS, FLOUR, 12 CT BG, 18 BG/CS	8920-00-080-9096	BG	X	X						
TORTILLAS, FLOUR, FZN, LOW FAT, 10 IN DIA, 12/12 CT PG	8920-01-399-6231	DZ	X							
TURKEY BREAST, CHILLED, BNLS, CKD, DELI STYLE, 1 GM FAT/OZ	8905-01-393-0434	LB	X							
TURKEY BREAST, PRECOOKED, 8-9 LB AVG, 40 LB AVG CS	8905-01-E09-5571	LB		X						
TURKEY, BONELESS, FZN, RAW, W/SKIN, NETTED, 4/10 LB AVG	8905-00-262-7274	LB	X							
TURKEY, BONELESS, PRECOOKED, WHITE AND DARK MEAT, 9-11 LB AVG	8905-01-E19-1811	LB		X						
TURKEY, GROUND, 4/10 LB PG	8905-01-369-5092	LB		X						
TURKEY, WHOLE, RTC, 4/13 LB AVG, HOLIDAY ITEM	8905-00-543-7333	LB	X	X						
VEAL STEAK, FLAKED, FORMED, BREADED, FZN, 5-6 OZ EA	8905-00-139-8481	LB	X							
VEAL STEAK, PRECOOKED, BREADED, 160/4 OZ EA	8905-01-E19-5156	LB		X						
VEAL, ROAST, FZN, BONELESS, NETTED, 5-10 LB, NAMP 336 OR 309D	8905-01-063-3121	LB	X							
VEG, ASPARAGUS, 6/NO. 10 CN	8915-00-192-1512	CN		X						
VEG, ASPARAGUS, FZN, ALL GREEN CUTS & TIPS, 6/2.5 LB PG	8915-00-404-6065	LB	X							
VEG, BAMBOO SHOOTS, SLCD, 6/NO. 10 CN	8915-01-398-7528	CN	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
VEG, BEAN SPROUTS, 6/NO. 10 CN	8915-01-079-6946	CN	X							
VEG, BEANS, BLACK, DRY, US NO. 1 GRADE, 12/1 LB BG	8915-01-414-0484	LB	X							
VEG, BEANS, GARBANZO, IN BRINE, US GRADE A, 6/NO. 10 CN	8915-01-E09-0968	CN	X							
VEG, BEANS, GREEN, FZN, FRENCH CUT, 12/2 LB PG	8915-00-162-9878	LB	X	X						
VEG, BEANS, GREEN, FRENCH CUT, 6/NO. 10 CN	8915-00-616-4820	CN	X	X						
VEG, BEANS, GREEN, FZN, ROUND TYPE, CUT, 12/2 LB PG	8915-00-128-1176	LB	X							
VEG, BEANS, KIDNEY, 6/NO.10 CN	8915-00-926-6793	CN	X	X						
VEG, BEANS, KIDNEY, DRY, RED, 20 LB BX	8915-01-E09-1157	LB	X							
VEG, BEANS, LIMA, 6/NO. 10 CN	8915-00-577-4526	CN	X							
VEG, BEANS, LIMA, FZN, 12/2.5 LB PG	8915-00-127-7984	LB	X							
VEG, BEANS, PINTO, 6 NO. 10 CN	8915-01-E09-2580	CN	X							
VEG, BEANS, PINTO, DRY, 24/1 LB BG	8915-00-170-4938	BG		X						
VEG, BEANS, PINTO, DRY, US NO. 1 GRADE, 20 LB BG	8915-01-E09-0189	BG	X							
VEG, BEANS, REFRIED, DEHY, 24/31 OZ BG	8915-01-E09-7235	BG		X						
VEG, BEANS, WAX, 6/NO. 10 CN	8915-00-616-4818	CN	X							
VEG, BEANS, WHITE, DRY, 12/2 LB BG	8915-00-062-6568	BG		X						
VEG, BEANS, WHITE, DRY, GREAT NORTHERN, 20 LB CO	8915-01-E09-0964	CO	X							
VEG, BEANS, WHITE, W/PORK, TOMATO SAUCE, 6/NO. 10 CN	8915-00-184-5601	CN	X	X						
VEG, BEETS, SLCD, 6/NO. 10 CN	8915-00-127-8835	CN	X							
VEG, BROCCOLI, FZN, 12/2 LB PG	8915-00-129-0825	LB	X	X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
VEG, BRUSSELS SPROUTS, IQF, 12/2 LB PG	8915-00-127-7991	LB	X	X						
VEG, CARROTS, 6/NO. 10 CN	8915-00-634-2436	CN		X						
VEG, CARROTS, FZN, SLCD, 12/2 LB PG	8915-00-162-5087	LB	X							
VEG, CAULIFLOWER, FZN, IQF, W/O SAUCE, 12/2 LB PG	8915-00-160-6156	LB	X	X						
VEG, COLLARD GREENS, 6/NO. 10 CN	8915-01-E09-9537	CN		X						
VEG, CORN, FZN, GOLDEN, WHOLE KERNEL, 12/2.5 LB PG	8915-00-127-8018	LB	X							
VEG, CORN, GOLDEN, CREAM STYLE, 6/NO. 10 CN,	8915-00-465-1897	CN	X	X						
VEG, CORN, ON THE COB, 5.5 INCH EARS, 48/BX	8915-01-135-5787	BX	X							
VEG, CORN, WHOLE GRAIN, 6/NO.10 CN	8915-00-257-3947	CN	X	X						
VEG, GREENS, COLLARD, FZN, CHOPPED, 12/3 LB PG	8915-00-164-4162	LB	X							
VEG, GREENS, MUSTARD, FZN, CHOPPED, 12/3 LB PG	8915-00-926-5936	LB	X							
VEG, GREENS, TURNIP, FZN, CHOPPED, 12/3 LB PG	8915-00-926-5937	LB	X							
VEG, MIXED VEGETABLES, FZN, 12/2.5 LB PG	8915-00-935-6620	LB	X	X						
VEG, MIXED, FZN, ITALIAN BLEND, 12/2 LB CO	8915-01-E09-2064	LB	X							
VEG, MUSHROOM, STEMS & PIECES, 24/16 OZ CN	8915-00-935-6629	CN	X	X						
VEG, MUSHROOMS, WHITE, SLCD, 8 OZ CN	8915-00-551-0340	CN	X							
VEG, OKRA, FZN, IQF, CUT, 12/3 LB PG	8915-00-252-3785	LB	X							
VEG, ONION RINGS, BRD, FZN, 8/2 LB CO	8915-00-191-3461	LB	X							
VEG, ONIONS, WHITE, DEHY, CHOPPED, 1/3 LB CO	8915-01-E09-1213	CO	X							
VEG, PEA PODS, FZN, SNOW/SUGAR SNAP, 2 LB CO	8915-01-413-8065	LB	X							

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
VEG, PEAS AND CARROTS, FZN, 12/2.5 LB PG	8915-00-143-0997	LB	X							
VEG, PEAS, 6/NO.10 CN	8915-00-127-9282	CN		X						
VEG, PEAS, BLACK-EYED, GRADE A, 6/NO. 10 CN	8915-00-007-5309	CN	X							
VEG, PEAS, FZN, 12/2.5 LB PG	8915-00-127-8021	LB	X							
VEG, PEAS, GREEN, DRY, SPLIT, US NO. 1 GRADE, 1 LB PG	8915-00-127-7995	LB	X							
VEG, PEPPERS, GREEN, DEHY, DICED, UNCKD, 3/28 OZ JR	8915-01-419-7023	JR	X							
VEG, PEPPERS, JALAPENO, SLCD, 4/1 GL CO	8915-01-E09-3556	CO	X							
VEG, PEPPERS, FZN, SWEET, GREEN, DICED, 12/2 LB PG	8915-00-081-0856	LB	X							
VEG, PIMENTOS, DICED, RED, 28 OZ CN	8915-01-E09-1206	CN	X							
VEG, POTATO MIX, 6/NO.10 CN	8915-01-004-6676	CN		X						
VEG, POTATOES, DEHY, INST, PEARLS, 3.5 LB CO	8915-01-411-9163	CO	X							
VEG, POTATOES, FRENCH FRIES, FZN, 6/5 LB BG	8915-00-782-3508	LB	X	X						
VEG, POTATOES, HASH BROWNS, FZN, PATTIES, 2.5 OZ EA	8915-01-193-3060	LB	X							
VEG, POTATOES, HASH BROWNS, FZN, SHRD, 96/3 OZ EA, 1/18 LB CO	8915-00-044-1918	LB	X							
VEG, POTATOES, SWEET, 6/NO.10 CN	8915-00-982-6036	CN		X						
VEG, POTATOES, WHITE, DEHY, SHRD, HASH BROWNS, 6/NO.10 CN	8915-01-144-1931	CN		X						
VEG, POTATOES, WHITE, INST, 6/NO.10 CN	8915-00-133-5903	CN		X						
VEG, POTATOES, WHITE, SLICES, DEHY, 4/5 LB PG	8915-00-139-7426	BG		X						
VEG, POTATOES, WHITE, WHOLE, 6/NO.10 CN	8915-00-127-9677	CN		X						
VEG, PUMPKIN, 12/NO. 2.5 CN, HOLIDAY ITEM	8915-00-127-9772	CN		X						

ITEM DESCRIPTION	STOCK NUMBER	UNIT OF ISSUE	AFM ASHORE ZONE 1	CARGO ITEMS ZONE 2	Q-COG ITEMS ZONE 2	VENDOR QUESTIONS:				ITEM CATEGORY
						CAN YOU SUPPLY THE ITEM?				
						YES		NO		
VEG, PUMPKIN, SOLID PACK, 6/NO. 10 CN	8915-01-E09-0161	CN	X							
VEG, SAUERKRAUT, SHREDDDED, 6/NO. 10 CN	8915-00-957-9558	CN	X							
VEG, SPINACH, 6/NO.10 CN	8915-00-143-0931	CN	X	X						
VEG, SPINACH, FZN, WHOLE LEAF, 12/3 LB PG	8915-00-127-7992	LB	X							
VEG, SQUASH, YELLOW, FZN, SLCD, 12/3 LB PG	8915-00-616-0229	LB	X							
VEG, SUCCOTASH, FZN, CORN AND LIMA BEANS, 12/2.5 LB CO	8915-00-143-0983	LB	X							
VEG, TOMATO PASTE, 18 OZ CN	8915-01-E09-0195	CN	X							
VEG, TOMATO PASTE, 24/NO. 2.5 CN	8915-00-127-9303	CN		X						
VEG, TOMATOES, DICED, W/NATURAL JUICE, 6/NO. 10 CN	8915-01-373-4978	CN	X	X						
VINEGAR, 12/32 OZ BT	8950-01-079-3978	BT		X						
VINEGAR, WHITE, DISTILLED, 4/1 GL CO	8950-01-406-3394	CO	X							
VINEGAR, WINE, WHITE OR RED, 12/32 OZ BT	8950-01-079-6945	BT	X							
WAFFLES, FZN, BAKED, PLAIN, ROUND, 120 CT PG	8920-00-464-2227	LB	X							
WINE, COOKING, BURGUNDY, 1 GL BT	8965-01-406-4025	BT	X							
WINE, COOKING, SAUTERINE, 1 GL BT	8965-01-406-4059	BT	X							
WINE, COOKING, SHERRY, 1 GL BT	8965-01-406-4089	BT	X							
YEAST, BAKER'S, ACTIVE, DRY, BG	8950-01-057-1559	BG	X	X						
YOGURT MIX, CHOCOLATE, 6/NO.10 CN	8910-01-335-6902	CN		X						
YOGURT MIX, LIQ, NONFAT, VANILLA, CHL, 1 GL CO FOR SS DISPENSER	8910-01-088-4296	GL	X							
YOGURT MIX, VANILLA, 6/NO.10 CN	8910-01-335-6901	CN		X						