

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES 1 5
2. AMENDMENT/MODIFICATION NO. 0005	3. EFFECTIVE DATE 4/23/99	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)	
6. ISSUED BY DEFENSE SUPPLY CENTER PHILADELPHIA 700 ROBBINS AVENUE PHILADELPHIA, PA 19111-5092 BUYER: BRENDA M. HALL / 215-737-4225	CODE SP0102	7. ADMINISTERED BY (If other than item 6) CODE		
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)		(X) 9A. AMENDMENT OF SOLICITATION NO. SP0300-99-R-D008	9B. DATED (SEE ITEM 11) 23 OCTOBER 1998	
		10A. MODIFICATION OF CONTRACT/ORDER NO.		
		10B. DATED (SEE ITEM 13)		
CODE	FACILITY CODE			

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended. is not extended.

Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting and Appropriation Data (If required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

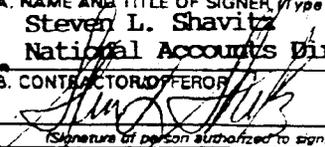
- A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
- B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
- C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
- D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

1. SOLICITATION SP0300-99-R-D008 IS HEREBY AMENDED AS SPECIFIED ON THE FOLLOWING PAGES.

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) Steven L. Shavitz National Accounts Director	16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) BARBARA L. JORDAN CONTRACTING OFFICER
15B. CONTRACTOR OFFEROR  (Signature of person authorized to sign)	15C. DATE SIGNED 5/6/99
16B. UNITED STATES OF AMERICA BY _____ (Signature of Contracting Officer)	16C. DATE SIGNED



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1. Pages 14 -26. Change the following NSNs and item descriptions as shown below: Please provide pricing for the following new items.

PG.	<u>FROM:</u>	<u>TO:</u>
14	8905-01-E09-2500	8905-01-E19-0982
16	8905-01-E09-9338 Unit of Issue: LB HAM, BNLS, CKD, SLICED, CHL cured and honey smoked, 8 oz.	8905-01-E19-3566 Unit of Issue: LB HAM, BNLS, CKD, SLICED, CHL honey cured, 3 lb.
18	8915-01-E09-0663 Unit of Issue: CN VEG, BEANS, WHITE, CANNED w/ pork, in tomato sauce, 10 oz.	8915-00-184-5601 Unit of Issue: CN VEG, BEANS, WHITE, CANNED w/ pork, in tomato sauce no. 10 size can
20	8915-01-E09-5403 Unit of Issue: BG VEG, BEANS, NAVY, DRY U.S. No. 1 Grade, 2 lb. bag	8915-01-E09-0964 Unit of Issue: BG VEG, BEANS, NAVY, DRY U.S. No. 1 Grade, 20 lb. bag
20	8915-01-E09-9637 Unit of Issue: CN VEG, BEANS, KIDNEY, CANNED dark red, US Grade A, 15 oz can	8915-00-926-6793 Unit of Issue: CN VEG, BEANS, KIDNEY, CANNED dark red, US Grade A, no. 10 can
22	8920-01-E09-4954 Unit of Issue: BG CAKE MIX, YELLOW 4.75 lb. bag	8920-01-E19-2295 Unit of Issue: BG CAKE MIX, YELLOW 5 lb. bag
22	8920-01-E09-8537 Unit of Issue: CO BISCUITS, SOUTHERN STYLE, FZN. 2 oz. ea, 72/co	8920-01-E19-3567 Unit of Issue: CO BISCUITS, SOUTHERN STYLE, FZN. 2 oz. ea, 120/co

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PG.	<u>FROM:</u>	<u>TO:</u>
23	8935-01-E09-0271 Unit of Issue: CN SOUP, CANNED, CONDENSED cream of potato no. 3 cylinder size can	8935-01-E19-3568 Unit of Issue: CN SOUP, CANNED, CONDENSED cream of potato no. 5 size can
23	8935-01-E09-1786 Unit of Issue: CN SOUP, CANNED, CONDENSED chicken gumbo no. 3 cylinder size can	8935-01-E19-3569 Unit of Issue: CN SOUP, CANNED, CONDENSED chicken gumbo no. 5 size can
26	8955-01-E09-0795 Unit of Issue: CO COFFEE, ROASTED, GRD, UNIV GRIND, 15 lb. co.	8955-01-E19-3570 Unit of Issue: CO COFFEE, ROASTED, GRD, UNIV GRIND, 12 oz. co.

2. Amendment 0001 dated November 18, 1998, page 2 of 5, para. 13. Delete all references to Department of Human Services, Youth Services Administration, Laurel, Maryland and the total estimated annual dollar purchase of \$240,000.00 is hereby deleted.

3. Page 7. Woodland Job Corps Center, MD is added as an installation.

4. Page 7a. Add Woodland Job Corps Center to the list of installations and add their total estimated annual dollar purchase of \$200,000.00. The total estimated annual dollar value is hereby changed from \$7,088,952.00 to \$7,288,952.00.

5. Page 58. Under IV. DATE PACK / SHELF LIFE/ FRESHNESS REQUIREMENTS:, delete last sentence under paragraph 1.

6. Page 59. Under IV. DATE PACK / SHELF LIFE/ FRESHNESS REQUIREMENTS:, paragraph 2, delete 21 and add 16. Add the following at the end of paragraph 2, "Vacuum pack in accordance with manufacture shelf life.

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7. Page 63. Under I. **PACKAGING, PACKING AND MARKING:**, delete paragraphs 4 and 5 in their entirety.

8. Page 68. Add the following delivery schedule at the end of the page:

Woodland Job Corps Center Food Service Storage Facility
3300 Fort Meade Rd.
Laurel, MD 20910

Delivery: As specified by ordering officer(s) between the hours of either 8:30 a.m. - 10:00 a.m. or 1:30 p.m. - 3:30 p.m.

9. Page 84. Delete para. 5 (u) of Clause 52.212-4, **Interorganizational Transfers**, at the end of page 84 through page 86.

10. Page 132. Under IV. **SOCIOECONOMIC CONSIDERATIONS**, paragraph A, Wherever SB and SDB are referenced, WOSB should also be cited. Add the following after the last sentence, "and 5% from WOSB firms."

11. Page 133. Under IV. **SOCIOECONOMIC CONSIDERATIONS**, paragraph C, The following is the preferred format for the submission of socioeconomic data.

	<u>DOLLARS</u>	<u>PERCENT</u>
1. Total Contract Price	_____	100%
2. Total to be Subcontracted	_____	_____
a. To Large Business	_____	* _____
b. To Small Business	_____	* _____
1) To SDB	_____	* _____
2) To WOSB	_____	* _____
3) Other SBs	_____	* _____

* Divide into total to be subcontracted.

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12. The following five (5) page Attachment lists the criteria which outlines how the Government will evaluate the offerors proposal (Technical and Business). This information was inadvertently omitted from the initial solicitation under **Instructions, Conditions and Notices to Offerors** on page 121 of the solicitation. It is hereby incorporated by this Amendment.

ATTACHMENT 0001

Amendment 0005
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TECHNICAL EVALUATION CRITERIA

The following evaluation factors are listed in descending order of importance. The subfactors within each factor are of equal importance.

1. CORPORATE EXPERIENCE/ PAST PERFORMANCE

A. Corporate Experience

The offeror will be evaluated on their experience in a prime vendor/ regular dealer capacity for customers with similar food dollar/ volume requirements to this solicitation. The Government will evaluate the offeror's experience by analyzing the number of years an offeror has performed in this capacity, the dollar value, the amount of customers and numbers of orders received and processed in any week's time. Also, the Government will review company's organizational /management chart identifying key personnel and their responsibilities for the day to day management, and overall success, of the Prime Vendor program.

B. Past Performance

The Government will assess the offeror's performance record of five (5) highest dollar value contracts over the last three (3) years. Furthermore, the Government will evaluate the offeror's experience by analyzing the following information for each of the five (5) contracts:

1. Annual dollar value
 2. Fill rate
 3. Delivery frequency
 4. Length of time the account has been serviced
 5. Point of contact and phone number
- (The following apply if Government contracts are referenced)
6. Contracting Agency
 7. Contracting number; and
 8. Contracting Officer and phone number

The Government's assessment will be based on the offeror's proposal, Government in-house records, if available, and information obtained from other sources, such as past and present customers, other Government agencies, and other organizations which may have useful information.

The Government will be reviewing copies of any awards or certifications received that are indicative of your firm's and / or your partner's commitment to providing a high level of service. Also, the Government will review any information regarding socioeconomic accomplishments as part of past performance information. This includes performance on prior contracts in subcontracting with and assisting small business, small disadvantaged business and women owned small businesses.

2. DISTRIBUTION SYSTEM / CAPACITY

A. Product Availability

The Government will evaluate the offeror's proposed fill-rates and how the firm intends to meet it, proposed ordering and delivery schedules. The capability to meet skip day deliveries will be considered acceptable for this subfactor. The Government will evaluate the number of items currently in stock that are comparable in size, quality and description to the items listed in the Federal Supply Catalog Stock List. The number of items that the firm is able or not able to source. The Government will evaluate the minimum case quantity/velocity that is required in order for a firm to add products requested by the customer to normal inventory and the firm's policy for breaking cases and for which items this can be done. The Government will also be evaluating the inventory turn-over rate information for the last three (3) years and the firm's overall warehouse, storage, product segregation and distribution procedures. This evaluation will be used to determine the offeror's ability to provide complete food and beverage support to fill the requirements of the ordering facilities.

B. Ordering System

The Government will evaluate the offeror's commercial ordering system and its capability to interface with the government through its ability to place orders, acknowledge receipt of orders and payment of orders. Any additional features such as access to the Internet and production of required management reports will be evaluated.

C. Customer Service Approach

The Government will evaluate firm's customer support services such as the number of customer service representatives assigned to this acquisition and how they will accommodate the customer's needs including monitoring performance, handling deviations, cancellations, add-ons and emergencies on orders.

D. Location

The Government will evaluate the offeror's location in relation to the customers to be serviced by this acquisition. This evaluation will be used to determine how advantageous the offeror's distribution facility location is in respect to fulfilling emergency orders, replacement of discrepant material and routine orders.

3. QUALITY ASSURANCE / CONTROL PROCEDURES

A. Quality Control and Assurance Procedures

The Government will evaluate the offeror's quality assurance program to ensure that the offeror will properly handle and maintain product in a sufficiently clean and quality controlled facility. This evaluation will be used to ensure that the delivered products meet the quality and delivery requirements of this solicitation.

B. Inspection and Sanitation Procedures

The Government will evaluate the offeror's proposed Inspection Procedures, Sanitary Control Procedures and the Stored Products Pest Management Program. This includes type, frequency and amount of inspection to ensure that proper procedures are maintained. This evaluation will be used to determine the comprehensiveness of the procedures in providing quality product to the customers.

C. Supplier Selection

The Government will evaluate the offeror's supplier selection program or plan. This evaluation will be used to determine the effectiveness of the program to provide continued supply of quality products with minimal variation.

D. HACCP Plan

The Government will evaluate whether the offeror has a HACCP Plan at their facility and the FDA filing date of the plan. If no HACCP Plan is in place, the offeror will be evaluated on whether steps have been taken by the offeror to implement a HACCP Plan in the near future.

E. Recall Procedures

The Government will evaluate the offeror's Recall Procedures and how they are handled at both the customer's facility and the offeror's warehouse.

F. Technical Descriptions

Offerors will be evaluated on their capacity to provide the core group items as described in the schedule.

4. SOCIOECONOMIC CONSIDERATIONS

The Government will evaluate the offeror's socioeconomic plan to ensure that, to the maximum extent practicable, small, small disadvantaged and women-owned small businesses are used as both suppliers and subcontractors in support of the prime vendor contract. Specifically, the Government will evaluate measures that the offeror will take to utilize SB, SDB and WOSB firms, including personnel designated for handling this part of the contract. The overall proposed SB, SDB and WOSB subcontracting participation rate should represent a reasonable portion of the offer. As a general rule, a participation rate around thirty percent is a reasonable goal to consider.

5. PROCUREMENT PRICING PLAN

A. Procurement Pricing Procedures

The offeror will be evaluated based on their explanation of how the delivered price is formulated and affected by market prices and price competition. Their explanation of utilizing pricing economy techniques such as volume and forward buying, supplier discounts, rebates, credit and coupon programs and how they are reflected in the prices charged to the customers will also be evaluate.

B. Rebate Policy/ Discounts/ Allowances

The Government will evaluate the offeror's rebates, discounts and allowances as a result of the manufacturer's or broker's specials. The offeror's process for tracking, and reporting rebates, discounts and allowances will also be evaluated.

BUSINESS PROPOSAL EVALUATION CRITERIA

1. PRICING

The Government will evaluate each offeror's distribution prices. The distribution prices will be compared and evaluated between offerors for the lowest overall for the 150 items listed in the market basket. However, the Government reserves the right to evaluate any and all prices submitted with offer. an evaluation of unit price will be made using the items in the schedule where pricing information was required for submission. The estimated yearly quantities listed in the schedule will be multiplied by the offered unit price to project the lowest overall aggregate cost to the Government. Offerors are reminded that the Requirement Quantity stated in the listing of the top 150 items represents only the estimated annual quantity. Pricing will be evaluated for all option years.

THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ANY AND ALL ASPECTS OF OFFEROR'S PROPOSAL.