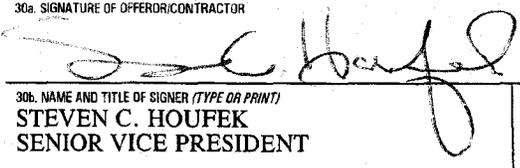
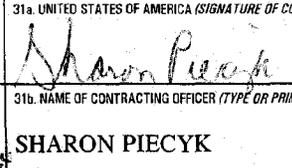


SOLICITATION/CONTRACTOR FOR COMMERCIAL ITEMS <i>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30</i>				1. REQUISITION NUMBER	PAGE 1 OF 30
2. CONTRACT NO. SP0300-00-D-2990	3. AWARD/EFFECTIVE DATE 04 AUG 00	4. ORDER NUMBER	5. SOLICITATION NUMBER SP0300-99-R-4026	6. SOLICITATION ISSUE DATE 02 JULY 99	
7. FOR SOLICITATION INFORMATION CALL:		a. NAME SHARON PIECYK	b. TELEPHONE NUMBER (No collect calls) (215) 737-42 9	8. OFFER DUE DATE/ LOCAL TIME 27 AUG 99	
9. ISSUED BY DEFENSE SUPPLY CENTER PHILADELPHIA DIRECTORATE OF SUBSISTENCE BLDG. 6 700 ROBBINS AVENUE PHILADELPHIA, PA 19111-5092		CODE SP0102	10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: %FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV. BUSINESS <input type="checkbox"/> BIA SIC: SIZE STANDARD:		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING N/A 14. THIS ACQUISITION IS <input type="checkbox"/> RFO <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP
15. DELIVER TO SEE PAGE 2		CODE	16. ADMINISTERED BY SAME AS BLOCK 9.		CODE
17a. CONTRACTOR/OFFEROR DOUGHTIES SYSCO FOOD SERVICES, INC. 2410 WESLEY STREET PORTSMOUTH, VA 237070 TELEPHONE NO. (757) 399-2451		CODE 04P428	FACILITY CODE 003176880	18a. PAYMENT WILL BE MADE BY DEFAS - COLUMBUS CENTER ATTN: DFAS-CO-SEP P.O. BOX 182317 COLUMBUS, OH 43218	
17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER <input checked="" type="checkbox"/>		18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 13a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM			
19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES			21. QUANTITY	22. UNIT
	SUBSISTENCE PRIME VENDOR FOR MID ATLANTIC SOUTH AREA THIS IS AN INDEFINITE QUANTITY CONTRACT WITH A 1 YR. BASE TERM & 4 (1) YR. OPTIONS CONTRACT PERIOD: 05 SEP 00 - 07 SEP 01 - BASE <i>(Attach Additional Sheets as Necessary)</i>				
25. ACCOUNTING AND APPROPRIATION DATA SG 97X4930.5CS01 26.0 S33150				26. TOTAL AWARD AMOUNT (For Govt. Use Only) \$12,400,000.00 (EST. - BASE YR)	
<input checked="" type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA				<input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.	
<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA				<input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.	
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.			COPIES	29. AWARD OF CONTRACT: REFERENCE SP0300-99-R-4026 OFFER DATED 8/23/99 YOUR OFFER ON SOLICITATION (BLOCK <input checked="" type="checkbox"/>), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS. AMEND: 0001-0004	
30a. SIGNATURE OF OFFEROR/CONTRACTOR 			31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) 		
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) STEVEN C. HOUFEK SENIOR VICE PRESIDENT		30c. DATE SIGNED 17 Aug 2000	31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) SHARON PIECYK		31c. DATE SIGNED 8/17/00
32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED			33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		34. VOUCHER NUMBER
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE			36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		37. CHECK NUMBER
32c. DATE SIGNED			38. S/R ACCOUNT NUMBER		39. S/R VOUCHER NUMBER
41a. CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT			42a. RECEIVED BY (Print)		40. PAID BY
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER			42b. RECEIVED AT (Location)		
41c. DATE SIGNED			42c. DATE REC'D (YY/MM/DD)		

DOUGHTIE'S-SYSCO FOOD SERVICE, INC.

The following amendments, referenced on page 1, are hereby incorporated as part of this contract:

- Amendment 0001 dated 14 July 1999
- Amendment 0002 dated 02 July 1999
- Amendment 0003 dated 11 August 1999
- Amendment 0004 dated 17 November 1999

-- REMIT TO ADDRESS (Block 17b of SF 1449)

Doughtie's Sysco Food Services, Inc.
P.O. Box 79132
Baltimore, MD 21279-0132

The following represents a brief summary of the contract's terms and conditions, including, but not limited to, the identified contractor's enhancements:

SUPPLIES OR SERVICE AND PRICES

- Customers:
- LANGELY AFB, VA
 - FORT EUSTIS, VA
 - FORT STORY, VA
 - FORT MONROE, VA
 - FORT LEE
 - CHEATHAM ANNEX, NSC
 - DAM NECK FLEET COMBAT TRAINING CENTER, VA
 - DAM NECK CDC
 - NAVAL STATION NORTHWEST
 - LITTLE CREEK NAVAL AMPHIBIOUS BASE, VA
 - NAVAL STATION NORFOLK
 - NAS NORFOLK, VA
 - NORFOLK NAVAL SHIPYARD, VA
 - NAS OCEANA, VA
 - YORKTOWN NAVAL WEAPONS STATION, VA
 - CAMP ALLEN MARINE CORP SECURITY
 - HONDURAS - (Certain items (mainly Fresh Eggs) to be delivered to DSO Tidewater)
 - FCI PETERSBURG - Fresh Eggs

DOUGHTIE'S-SYSCO FOOD SERVICE, INC.

- **Items: Total Food and Beverage Support for DoD and non-DoD customers. Not included in this contract: Fresh Fruit and Vegetables, Fresh Milk and Fresh Bread and Bakery Products**
- **DELIVERY: Delivery shall occur no more than 48 hours after order placement unless otherwise specified by customer.**
- **FILL RATE: 98.5% Without Substitutions**
- **CONTRACT TERM: One (1) year Base Term with Four (4) One year options: Base Term: September 5th 2000 (date of first order) through September 7th 2001 (date of last delivery)**
- **CONTRACT TYPE: Indefinite Quantity Contract – Firm Fixed Price**

This contract contains a guaranteed minimum of 25% of the estimated dollar value. The estimated dollar value of the base term of the contract is \$12.4 million. The maximum ceiling will be 125% of the estimated dollar value. In the event of emergency and/or mobilization, the government reserves the right to unilaterally execute an alternate maximum ceiling of 150% of the estimated dollar value.

To the extent that customers do not meet their estimated dollar purchases, the Contracting Officer reserves the right to add more than 25% of additional business equivalent to the percentage of unused business.

- **PRICING: Firm Fixed Price**
 - All pricing will be firm at time of order
 - All Unit Prices shall be formulated in accordance with Clause 52.212-4(t).
 - The Unit Price is calculated by adding the "Delivered Price" and the Distribution Price"
 - Delivered Prices will be updated weekly (on Friday) and will be effective from Monday through Sunday.
 - Unit Prices may not extend beyond two (2) places after the decimal point.

LISTED ON PAGES 4 THROUGH 12 ARE THE DISTRIBUTION PRICES FOR THE 70 SOLICITATION MARKET BASKET ITEMS. THE DISTRIBUTION PRICES FOR THESE 70 ITEMS WILL REMAIN FIXED THROUGHOUT THE LIFE OF THE CONTRACT. LISTED ON PAGES 13-14, ARE THE DISTRIBUTION PRICES FOR ALL OTHER FOOD AND BEVERAGE ITEMS.
DOUGHTIE'S-SYSCO FOOD SERVICE, INC.

1. 8905-00-126-8743
Unit of Issue: LB Est
- | | |
|--|---------------------|
| PORK RIBS, SPARERIBS, FZN, 3 1/2 & DOWN, NAMP 416
R55 | DISTRIBUTION PRICE: |
|--|---------------------|
-
2. 8905-00-133-5886
Unit of Issue: LB Est
- | | |
|---|---------------------|
| BEEF ROUND (OVEN ROAST), KNUCK/PEEL/ TOP ROUND, FZN,
CHOICE, 10 LB, NAMP167A/169 | DISTRIBUTION PRICE: |
|---|---------------------|
-
3. 8905-00-133-5887
Unit of Issue: LB Est
- | | |
|--|---------------------|
| BEEF CHUCK (POT ROAST), SHOULDER CLOD, TIED, FZN,
CHOICE, 10 LB, NAMP 114B/116A | DISTRIBUTION PRICE: |
|--|---------------------|
-
4. 8905-00-133-5889
Unit of Issue: LB Est
- | | |
|---|---------------------|
| BEEFSTEAK, SWISS (BRAISING), FZN, CHOICE, 6 OZ EA, NAMP
1102 | DISTRIBUTION PRICE: |
|---|---------------------|
-
5. 8905-00-139-8481
Unit of Issue: LB Est
- | | |
|--|---------------------|
| VEAL STEAK, FLAKED, FMD, BRD, FZN, 5 - 6 OZ EA | DISTRIBUTION PRICE: |
|--|---------------------|
-
6. 8905-00-164-0490
Unit of Issue: LB Est
- | | |
|--|---------------------|
| FISH, FLOUNDER/SOLE, FILLETS, RAW, FZN, NAT SHAPE, US GR
A EQUIV, 4 - 6 OZ EA | DISTRIBUTION PRICE: |
|--|---------------------|
-
7. 8905-00-177-5017
Unit of Issue: LB Est
- | | |
|---|---------------------|
| BEEF FOR STEWING, FZN, DICED, US SELECT OR HIGHER,
NAMP 135A Q28 | DISTRIBUTION PRICE: |
|---|---------------------|
-

8. 8905-00-262-7274
Unit of Issue: LB Esti
- TURKEY, BLNS, FZN, RAW, ROAST NETTED, (W/SKIN COVERING), W/SALT R89
- DISTRIBUTION PRICE: -
-
9. 8905-00-267-1933
Unit of Issue: LB Esti
- FISH, LOBSTER TAIL, RAW, FZN, 4 TO 10 LB EA
- DISTRIBUTION PRICE: -
-
10. 8905-00-285-2075
Unit of Issue: LB Estir
- BEEF, GRD, BULK, FZN, FOUR 9 LB PGS, OR SIX 6 LB PGS PER CO, NAMP 136
- DISTRIBUTION PRICE: -
-
11. 8905-00-403-9592
Unit of Issue: LB Estin
- BACON, SLICED, (BULK), FZN, CURED, SMOKED, SHINGLED, 18-22 SLICES/LB, VAC PAC
- DISTRIBUTION PRICE:
-
12. 8905-00-491-7208
Unit of Issue: LB Estin
- CHICKEN, QUARTERED, FZN, WO/NG, RTC, BR/FRY, GR A EQUIV, 3 - 3 1/2 lb, 10 LB BG
- DISTRIBUTION PRICE: -
-
13. 8905-00-582-4039
Unit of Issue: LB Estim
- FISH, SHRIMP, RAW, P & D, FZN, IQF, US GR A EQUIV, 26 - 30 CT R84
- DISTRIBUTION PRICE:
-
14. 8905-00-682-6643
Unit of Issue: LB Estim
- HAM, BNLS, CKD, FZN, SHANKLS, CURE W/ OR W/O NAT JUICE, 9-11 LB R04
- DISTRIBUTION PRICE:
-
15. 8905-00-753-6568
Unit of Issue: LB Estim
- PORK LOIN, BNLS, WHEAT GLUTEN ADD, TIED, FZN, NETTED, 5 - 10 LB, NAMP 413B R51
- DISTRIBUTION PRICE:

16. 8905-00-935-3161 Est
Unit of Issue: CN
DISTRIBUTION PRICE:
FISH, TUNA, CANNED, LIGHT MEAT, CHUNK OR SOLID IN
WATER, 66.5 OZ CAN A32
-
17. 8905-00-935-3268 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
BEEF, GRD, PATTIES, FZN, 80% MIN LEAN, 3 OZ EA, NAMP 1136
-
18. 8905-00-935-4765 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
FISH PORTIONS, BRD, RAW, FZN, PERCH, POLLOCK, WHITING,
US GR A EQUIV, 4 OZ EA
-
19. 8905-00-960-2303 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
FISH, SHRIMP, BRD, RAW, FZN, US GRADE A EQUIV, 21 - 25
COUNT R82
-
20. 8905-01-017-2786 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
SAUSAGE, PORK, PATTIES, RAW, FZN, LAYER PACK, 3 OZ EA, 10
LB BX, NAMP 802A
-
21. 8905-01-034-7548 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
BEEF RIB, RIBEYE ROLL STEAK, FZN, MIN US CHOICE, 7 OZ,
NAMP 1112
-
22. 8905-01-050-3192 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
BEEF, GRD, PATTIES, FZN, W/20% SOY PROTEIN, 3 OZ EA,
NAMP 1136B
-
23. 8905-01-066-1694 Est
Unit of Issue: LB
DISTRIBUTION PRICE:
CHICKEN PARTS, CKD, BRD, FZN, DRUMSTICKS, THIGHS AND
BREAST HALVES, HEAT IN OVEN

24. 8905-01-125-2288 Estir
Unit of Issue: LB
FISH, CATFISH, FILLETS, RAW, FZN, SKINLS, TRIM, US GR A EQUIV, 4 - 6 OZ EA Q51 DISTRIBUTION PRICE:
-
25. 8905-01-342-8122 Estir
Unit of Issue: LB
PORK LOIN CHOPS, CENTER CUT, BNLS, FZN, ONE MUSCLE, 5 OZ EA, NAMP 1412E DISTRIBUTION PRICE
-
- Lb 8905-01-419-3218 Estir
Unit of Issue: LB
CHICKEN, CUT-UP, 8 PIECE, FZN, RTC, BROIL/FRY, GR A EQUIV, 3-3 1/2 LB, 10 LB BAG DISTRIBUTION PRICE:
-
- 27 8905-01-458-4204 Estir
Unit of Issue: LB
SAUSAGE, PORK, PATTIES, PRECKD, FZN, 1.5 - 2.5 OZ, 10 LB BX, 4/CS R67 DISTRIBUTION PRICE:
-
- ✓ 8905-01-E09-1391 Estir
Unit of Issue: LB
BEEF, GRD, PATTIES, FZN, 80% lean, 6 oz ea, IQF, NAMP 1136 DISTRIBUTION PRICE:
-
- 28 8905-01-E09-2247 Estir
Unit of Issue: LB
BEEF PATTY MIX, GRD, BULK, FZN, w/TVP, 10 lb co DISTRIBUTION PRICE:
-
- 30 8905-01-E19-2444 Estir
Unit of Issue: LB
BEEF, GRD, PATTIES, FZN, 75% lean, 5.3 oz ea, IQF, NAMP 1136 DISTRIBUTION PRICE:
-
- 31 8910-00-043-3198 Estir
Unit of Issue: DZ
EGGS, SHELL, LARGE, US CONSUMER GRADE A, 30 DZ/CO DISTRIBUTION PRICE:

32. 8910-00-125-8440
Unit of Issue: LB Est
CHEESE, CHEDDAR, NATURAL, CHL, US GRADE AA OR A EQUIV, DISTRIBUTION PRICE: _
MAX 20 LB U42
-
33. 8910-00-616-0038
Unit of Issue: LB Est
BUTTER, SALTED, US GRADE A EQUIV, 1 LB PRINT OR 4 DISTRIBUTION PRICE: _
PRINTS OF 1/4 LB
-
34. 8910-00-616-0051
Unit of Issue: LB Est
EGGS, WHOLE, FZN, TABLE GRADE, PASTEURIZED, 5 LB CO DISTRIBUTION PRICE: _
S14
-
35. 8910-00-656-0993
Unit of Issue: LB Es
CHEESE, AMERICAN, PROCESSED, SLICED, CHL, 3 TO 5 LB PG DISTRIBUTION PRICE: _
U38
-
36. 8910-01-E09-7355
Unit of Issue: CO Es
YOGURT MIX, REGULAR, CHOC, DEHY, DISTRIBUTION PRICE: _
dry, 6 lb plastic co, for soft serve dispenser
-
37. 8910-01-E09-7356
Unit of Issue: CO Est
YOGURT MIX, REGULAR, VANILLA, DEHY, DISTRIBUTION PRICE: _
dry, 6 lb plastic co, for soft serve dispenser
-
38. 8910-01-E19-0361
Unit of Issue: BX Est
EGGS, WHOLE, LIQ, CHL, DISTRIBUTION PRICE: _
w/citric acid, pasteurized, 20 lb BIB
-
39. 8915-00-044-1918
Unit of Issue: LB Es
VEG, POTATOES, SHREDDED, HASH BROWN, FZN, 3 OZ EA, 18 DISTRIBUTION PRICE: _
LB CO

40. 8915-00-129-0825
Unit of Issue: LB Estir

VEG, BROCCOLI, FZN, SPEARS, 6 IN, US GRADE A EQUIV, 2 TO 5
LB S66

DISTRIBUTION PRICE:

41. 8915-00-191-3461
Unit of Issue: LB Estir

VEG, ONION RINGS, BRD, FZN, RAW, US GRADE A EQUIV, 2 TO 5
LB

DISTRIBUTION PRICE: -

42. 8915-00-437-7943
Unit of Issue: CN Estir

JUICE, ORANGE, FZN, CONC, 3/1, UNSWT, US GRADE A EQUIV,
32 OZ CAN T11

DISTRIBUTION PRICE:

43. 8915-00-782-3508
Unit of Issue: LB Estir

VEG, POTATOES, FR FRIES, FZN, US GRADE A EQUIV, 2 TO 6 LB
T34

DISTRIBUTION PRICE:

44. 8915-00-935-6629
Unit of Issue: CN Estir

VEG, MUSHROOMS, CANNED, STEMS & PIECES, US GR A
EQUIV, 16 OZ MIN DR. WT. C73

DISTRIBUTION PRICE:

45. 8915-01-E09-0195
Unit of Issue: CN Estir

VEG, TOMATO PASTE, CANNED,
18 oz can

DISTRIBUTION PRICE:

46. 8915-01-E09-3156
Unit of Issue: BX Estir

JUICE, APPLE,
conc, 5/1, 3 gal BIB, for post-mix dispenser

DISTRIBUTION PRICE

47. 8920-00-125-9441
Unit of Issue: LB Estir

PASTA, SPAGHETTI, LONG FORM, REG COOK, ENRICHED, 10 LB
G20

DISTRIBUTION PRICE

48. 8920-00-132-7782
Unit of Issue: BX Est
CEREAL, PREPARED, ASSORTED, 70/72 IND PGS/CO E56 DISTRIBUTION PRICE: -
49. 8920-00-140-7748
Unit of Issue: BG Est
FLOUR, WHEAT, GEN PURPOSE, 10 LB BAG DISTRIBUTION PRICE: -
50. 8920-00-530-2185
Unit of Issue: BG Est
RICE, PARBOILED, LONG GRAIN, ENRICHED, 10 LB BAG DISTRIBUTION PRICE: -
51. 8920-00-823-7229
Unit of Issue: CN Est
CAKE MIX, YELLOW, ADD WATER ONLY, NO. 10 SIZE CAN E34 DISTRIBUTION PRICE: -
52. 8920-01-E09-0230
Unit of Issue: EA Est
PIE, APPLE, FZN, UNBAKED,
8, 9, or 10 in. dia DISTRIBUTION PRICE: -
53. 8920-01-E09-8554
Unit of Issue: CO Est
BISCUITS, BUTTERMILK, FZN,
3 in. dia, 2 oz ea, ~~60/ea~~ 150/CO (Doughtie's exception) DISTRIBUTION PRICE: -
54. 8920-01-E19-0026
Unit of Issue: PG Est
FRENCH TOAST, PRECKD, FZN,
1.5 oz ea, 144/pg DISTRIBUTION PRICE: -
55. 8925-00-782-2983
Unit of Issue: HD Est
SYRUP, MAPLE, IMIT, THICK, 1 1/2 OZ IND SERV DISTRIBUTION PRICE: -

56.

8925-01-E09-2553

Estim

Unit of Issue: BG

SUGAR, REFINED,
white, granulated, 10 lb bag

DISTRIBUTION PRICE:

57.

8930-00-438-2652

Estim

Unit of Issue: HD

PEANUT BUTTER, SMOOTH, IND SERV, US GRADE A OR FANCY
EQUIV, 1/2 OZ EA

DISTRIBUTION PRICE:

58

8935-00-234-6217

Estim

Unit of Issue: CN

SOUP AND GRAVY BASE, BEEF, NO. 2-1/2 SIZE CAN

DISTRIBUTION PRICE:

59.

8940-00-126-3394

Estim

Unit of Issue: CN

CHILI CON CARNE, CANNED, W/O BEANS, NO. 10 SIZE CAN
J70

DISTRIBUTION PRICE:

60

8940-01-086-0989

Estim

Unit of Issue: EA

EGG ROLLS, PHILIPPINE STYLE, FZN, 1.5 TO 2 OZ EA
T84

DISTRIBUTION PRICE

61

8940-01-091-7208

Estim

Unit of Issue: LB

CORN DOG, FZN, RAW, MAX 65 % BATTER

DISTRIBUTION PRICE:

62

8940-01-E09-1510

Estim

Unit of Issue: BX

PIZZA, BAKED, IND SERV, FZN,
sausage, w/mozzarella, 4 in. by 6 in., 96/box

DISTRIBUTION PRICE:

63

8940-01-E59-3079

Estim

Unit of Issue: EA

SANDWICH MEAL W/DRINK, FZN,
kaiser rolls (2), toast turkey and cheese, chips, fruit cup, dessert,
drink, mustard (2), mayonnaise, napkin, and spoon, 1.75 lb box,
10/case

DISTRIBUTION PRICE:

64.

8945-00-616-0078

Unit of Issue: LB

Estir

MARGARINE, 1 LB PRINT OR 4 - 1/4 LB PRINTS T93

DISTRIBUTION PRICE: -

65.

8945-00-616-0091

Unit of Issue: BX

Estir

SHORTENING, SEMI -SOLID, GENERAL PURPOSE, ALL VEG OIL, 50 LB CUBE

DISTRIBUTION PRICE: -

66.

8950-00-450-0016

Unit of Issue: CN

Estir

OLIVES, RIPE, SLICED, US GRADE A EQUIV, NO. 300 SIZE CAN N33

DISTRIBUTION PRICE: -

67.

8950-00-616-5479

Unit of Issue: HD

Estir

CATSUP, TOMATO, NLT 11 GM/PG, IND SERV

DISTRIBUTION PRICE: -

68.

8955-00-286-5369

Unit of Issue: CN

Estir

COFFEE, ROASTED, GRD, UNIV GRIND, ~~3 LB CAN~~ 39 OZ CAN
(Doughties Ex Lepton)

DISTRIBUTION PRICE: -

69.

8960-00-782-3132

Unit of Issue: PG

Estir

BEV BASE, ASSORTMENT, UNSWT, PDR, 5 GAL YIELD PER PACKAGE

DISTRIBUTION PRICE: -

70.

8960-01-E09-2937

Unit of Issue: BX

Estir

BEV BASE, COLA, SWT, conc, 5/1, 5 gal BIB, for carb dispenser

DISTRIBUTION PRICE: -



CATEGORY PRICING SPO300-99-R-4026

This category distribution fee schedule will be for all item numbers not represented by the "market basket". It is understood that the distribution fees quoted for the market basket will be for those items for the duration of the contract.

As requested, the distribution fee is expressed in the unit that we currently sell the items. In some categories, items are sold both by the case and, if they are a "catch weight", are sold by the pound. These items have fees to cover both variations.

CAT, #	Category name	Distribution Fee	Unit
1.	BACON		
2.	HAMS		
3.	HOT DOGS		
4.	SAUSAGE/LUNCH MEATS		
	" " "	CWT	
5.	OTHER PORK ITEMS		
	" " "	CWT	
6.	BEEF /VEAL STEAKS		
	" " "	CWT	
7.	GROUND BEEF(bulk/patties)		
8.	OTHER PROCESSED BEEF		
9.	PIZZA ITEMS		
10.	FROZEN VEGETABLES, FRUITS		
	HORS D'OEUVRES		
11.	CHICKEN		
	"	CWT	
12.	TURKEY		
	"	CWT	
13.	FROZEN POTATOES		
14.	FROZEN FISH		
15.	OTHER SEAFOOD		
16.	FROZEN BAKERY		
17.	FROZEN SOUPS,ENTRES,KITS		
18.	FRESH SALADS		
19.	JUICE, FRZ CONCENTRATES		
20.	JUICE,FRZ, SINGLE STRENGTH		
21.	JUICE, DISPENSER		
22.	JUICE, NON REFRIGERATED		

DOUGHTIE'S FOODS, INC.

23.	CHEESE	
	"	CWT
24.	BUTTER, OLEO	
25	OTHER DAIRY	
26	FATS, OILS	
27	DRESSINGS, MAYO, MUSTARD	
	MISC. SALAD ITEMS	
28	CAN VEGETABLES	
29	SHELL EGGS	
30	FROZEN EGG PRODUCTS	
31	DRY MIXES	
32	FLOUR	
33	CEREALS	
34	SODAS	
35	INDIV. PACK CONDIMENTS	
36	RICE	
37	SAUCES, GRAVIES	
38	SUGAR	
39	CAN FRUITS	
40	SPICES	
41	TOMATO PRODUCTS	
42	COFFEE, TEA, COCOA	
43	ALL OTHER NON REFRIGERATI	
	GROCERIES	
44	NON- FOODS	
45	ETHNIC FOODS	
46	MUSIC ITEMS	

DOUGHTIE'S-SYSCO FOOD SERVICE, INC.

**** THE FOLLOWING SERVICES OFFERED BY DOUGHTIE'S-SYSCO FOOD SERVICES EXCEED SOLICITATION REQUIREMENTS AND ARE INCORPORATED INTO THE CONTRACT **:**

- **ADDITION OF NEW PRODUCTS-MINIMUM CASE MOVEMENT:** New items requested by the customers should move enough to maintain shelf life. If demand fails, customer to assist Doughties in depletion of inventory.
- **STORES PROBLEMS:** If STORES is not operational, customer can fax orders to Doughties.
- **INFORMATION SYSTEM (IS) DEPARTMENT:** Doughtie's has IS personnel available 24 hours a day, 7 days a week (except Sat 12 noon to Sunday at 5 p.m.) IS Manager is available 24 hours, 7 days per week.
- **TOLL FREE NUMBERS:** Doughtie's has toll free telephone and fax numbers available for customer use.
- **CUSTOMER SERVICE:** Doughtie's will conduct food shows, trade shows, attend menu board meetings, conduct customer visits and product demonstrations, conduct product cuttings, and provide portion control and nutritional information.
- **NOT-IN-STOCK ITEMS:** Customers will receive a personal phone call from Doughtie's service representative regarding items ordered that are not in stock.
- **EMERGENCY DELIVERIES:** Doughtie's will provide same day emergency deliveries by express truck. Customers are also welcome to come to the warehouse and process orders and pick up items as needed.
- **ORDER ADDITIONS/CANCELLATION OF ORDERS:** Customers have up until 10 a.m. the day prior to delivery to cancel or add items to their order, at no additional charge.
- **SURGE/MOBILIZATION:** Doughtie's has agreements with vendor to acquire food product in event of surge. Doughties will identify top 100 items in preparation of surge. Requirements can be doubled within 72 hours (surge), and up to triple the demand in less than 30 days for an indefinite period (mobilization).

DOUGHTIE'S-SYSCO FOOD SERVICE, INC.**DESCRIPTION/SPECIFICATIONS****- ORDERING SYSTEM:**

All customers will utilize the government's electronic ordering system, STORES.

The first order of this contract will take place September 5th, 2000 and continue for one (1) year.

- PLACEMENT OF ORDERS:

Orders will be placed with the prime vendors via STORES so that delivery can be made to accommodate a skip day delivery cycle

- CUTOFF TIME:

Orders should be placed prior to 2:00 P.M., two (2) days prior to the required delivery date. Example: Orders placed by 2:00 p.m. on Monday will be delivered by Wednesday. This time is subject to change based on mutual consent between the customer and prime vendor.

PACKAGING, MARKING AND LABELING

- All packaging and packing shall be in accordance with good commercial practice. Labeling shall be in accordance with commercial labeling complying with the Federal Food, Drug and Cosmetic Act and promulgated thereunder. Shipping containers shall be in compliance with the National Motor Freight Classification and Uniform Freight Classification Code.
- Semiperishable items shall be snugly packed in shipping containers that fully comply with the National Motor Freight Classification and Uniform Freight Classification Code.
- All meats, poultry, and seafood will be vacuumed packed when practicable. In all instances the packaging will protect the product from freezer burn and contamination.
- All fresh poultry items will be packed in ice packed cartons or gasflush cartons.
- All fresh seafood items will be in ice packed cartons.

DOUGHTIE'S-SYSCO FOOD SERVICE, INC.

- **Frozen product must be processed and packed to allow removal of the individual units from the container without damage to that or other units. The intent is to be able to remove only that amount of product required for current needs, without the necessity of defrosting.**
- **Standard commercial precautionary markings such as "Keep Frozen", "Keep Refrigerated", etc. shall be used on all cases when appropriate to ensure that the carrier and the receiving activity properly handle and store items.**
- **To the maximum extent possible, nutritional and ingredient labels shall be placed on the individual package.**
- **All food and beverage products shall be identified with readable dates (open code dates), or coded dates, as determined by the type of product delivered. For semiperishable, shelf stable items, open dating is preferred. But code dating is acceptable. For items other than semiperishable, shelf stable products must have readable, open code dates clearly showing the use by date, date of production, date of processing/pasteurization, sell by date, best if used by date, or similar markings.**
- **Products for individual customers/dining facilities shall be segregated.**

INSPECTION AND ACCEPTANCE

- **Inspection and acceptance of products will be performed at destination. The authorized receiving official at each delivery point is responsible for inspecting and accepting products as they are delivered.**
- **Inspection is limited to identity, count and condition; however, this may be expanded if deemed necessary by either the military veterinary inspector, dining facility manager, or the food service advisor.**
- **All deliveries are subject to military veterinary inspection including inspection of delivery vehicle for cleanliness and condition.**
- **Three (3) copies of the delivery ticket/invoice must accompany each shipment. All overages/shortages/returns are to be noted on the delivery ticket/invoice shall be annotated to reflect the items that were rejected by adjusting the quantity and dollar value. The total dollar value of the invoice must also be adjusted.**

- Two (2) copies of the signed and annotated delivery ticket(s)/invoice(s) will serve as the acceptance document.

DELIVERIES AND PERFORMANCE

- **FOB TERMS: FOB Destination**
- The following is designated as the plant location(s) for performance of this contract.

Doughtie's-Sysco Food Services, Inc.
2410 Wesley Street
Portsmouth, VA 23707

<p>Annex Distribution Center 1157 Production Road Norfolk, VA 23502</p>	<p>Owner/Operator: Camelia Food Stores 1157 Production Rd. Norfolk, VA 23502</p>
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- Add-ons or cancellations to an existing order may be made up until 10:00 a.m. the day prior to the required delivery day.
- Deliveries shall normally be made 48 hours after the order is placed with the prime vendor, or at a later date, as specified by the customer.

CONTRACT ADMINISTRATION DATA

ADMINISTRATION:

- Administration of the contract will be performed by DSCP Philadelphia. Administration of the delivery orders will be performed by the customer.
- The Small Business and Small Disadvantaged Business Subcontracting Plan submitted by Doughtie's Sysco is accepted. The plan is incorporated into this contract. DCMC Baltimore is assigned all administrative duties associated with the Small Business and Small Disadvantaged Business Subcontracting Plan under Clause 52.219-9 "Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan".
- Socioeconomic Considerations: Doughtie's-Sysco's goal for subcontracting to Small Business – 30%, to Small Disadvantaged Business – 5%, to Women Owned Small Business – 4% and to HUB Zone Small Business – 1%. DOUGHTIE'S-SYSCO'S SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS SUBONTRACTING PLAN IS ON THE FOLLOWING PAGES

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**SMALL, SMALL DISADVANTAGED, HUB ZONE, AND WOMEN-OWNED
SMALL BUSINESS SUBCONTRACTING PLAN**

DATE: July 10, 2000

CONTRACTOR: Doughtie's SYSCO Foodservices, Inc.
ADDRESS: 2410 Wesley St.
Portsmouth, VA 23707

SOLICITATION OR CONTRACT NUMBER: SP0300-99R-4026

ITEM/SERVICE: Full Food Line Distributor - Mid-Atlantic Southern Zone

The following is hereby submitted as a Subcontracting Plan to satisfy the applicable requirements of the solicitation:

The following percentage goals expressed in terms of a percentage of total planned subcontracting (supplier) dollars are applicable to the contract awarded under the solicitation cited above.

Small business concerns: 30% of total planned subcontracting (supplier) dollars under this contract will go to subcontractors (suppliers) who are small business concerns, subject however to the limitation set forth below. This goal should equate to the following dollar amounts:

	BASE 30%	OPTION 1 30%	OPTION 2 30%	OPTION 3 30%	OPTION 4 30%
Total estimated to be Subcontracted (cumulative)	12,400,000	24,800,000	37,200,000	49,600,000	62,000,000
Small Business Goal (cumulative)	3,720,800	7,441,600	11,162,400	14,883,200	18,604,000

Small disadvantaged business concerns: 5% of total planned subcontracting dollars under this contract will go to subcontractors (suppliers) who are small business concerns owned and controlled by socially and economically disadvantaged individuals, subject, however to the limitation set forth below. This goal should equate to approximately the following dollar amounts:

	BASE 5%	OPTION 1 5%	OPTION 2 5%	OPTION 3 5%	OPTION 4 5%
Total estimated to be Subcontracted (cumulative)	12,400,000	24,800,000	37,200,000	49,600,000	62,000,000
Small Business Goal (cumulative)	620,000	1,240,000	1,860,000	2,480,000	3,100,000

Women-owned small business concern: 4% of total planned subcontracting (supplier) dollars under this contract will go to subcontractors (suppliers) who are small business concerns owned and controlled by women, subject, however to the limitation set forth below. This goal should equate to approximately the following dollar amounts:

	BASE 4%	OPTION 1 4%	OPTION 2 4%	OPTION 3 4%	OPTION 4 4%
Total estimated to be Subcontracted (cumulative)	12,400,000	24,800,000	37,200,000	49,600,000	62,000,000
Small Business Goal (cumulative)	496,000	992,000	1,488,000	1,984,000	2,480,000

Hub Zone business concerns: 1% of our total planned subcontracting (supplier) dollars under this contract will go to subcontractors (suppliers) who are small business concerns located in hub zones. This goal should equate to approximately the following dollar amounts:

	BASE 1%	OPTION 1 1%	OPTION 2 1%	OPTION 3 1%	OPTION 4 1%
Total estimated to be Subcontracted (cumulative)	12,400,000	24,800,000	37,200,000	49,600,000	62,000,000
Small Business Goal (cumulative)	124,000	248,000	372,000	496,000	620,000

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	BASE	OPTION 1	OPTION 2	OPTION 3	OPTION 4
Total estimated to be Subcontracted (cumulative)	12,400,000	24,800,000	37,200,000	49,600,000	62,000,000
Small Business Goal (cumulative)	3,720,800	7,441,600	11,162,400	14,883,200	18,604,000
Large Business (cumulative)	8,680,000	17,360,000	26,040,000	34,720,000	43,400,000
Regular Small Business (cumulative)	2,480,800	4,961,600	7,442,400	9,923,200	12,404,000
Small Disadvantaged Business (cumulative)	620,000	1,240,000	1,860,000	2,480,000	3,100,000
Women-Owned Small Business (cumulative)	496,000	992,000	1,488,000	1,984,000	2,480,000
Hub Zone Business Concerns (cumulative)	124,000	248,000	372,000	496,000	620,000

The following principal product categories will be subcontracted (supplied) under this contract. For each product category listed below, we have estimated and listed next to each product category the source availability from small, small disadvantaged, hub zone small business, small women-owned, and large concerns as follows:

- Fresh and Frozen Meat Items: Large Business, Small Business, Small Disadvantaged Business, Hub Zone Business, and Small Women-Owned Business.
- Frozen Fish Items: Large Business, Small Business, Small Disadvantaged Business, and Small Women-Owned Business.
- Frozen Fruit and Vegetables: Large Business, Small Business, Small Disadvantaged Business, and Small Women-Owned Business.
- Produce: Large Business and Small Business.
- Frozen Specialty Items: Large Business, Small Business, Small Disadvantaged Business, Hub Zone Small Business, and Small Women-Owned Business.
- Canned Fruits, Vegetables, Cereals and Specialty Items: Large Business, Limited Number of Small Business.
- Dry Goods, Food Service Products: Large Business, Small Business, Small Disadvantaged Business, Hub Zone Small Business, and Small Women-Owned Business.

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The only "subcontracting" available to the contractor is the purchase by the Contractor of the products to be distributed to the facilities under this contract. Such purchases are made without any formal bidding procedures and, for the most part, without written agreements. The Contractor agrees to use reasonable and good faith efforts to meet the goals for subcontracting (from suppliers) set forth above. This is to be accomplished through identifying, documenting, and utilizing small business concerns, small disadvantaged business concerns, hub zone small business, and women-owned small business concerns to supply all types of products to be distributed by the Contractor to the Mid-Atlantic Southern Zone facilities. In large part, however, the vendors that the Contractor uses will be dictated by the ordering choices of the Mid-Atlantic Southern Zone facilities.

The following method was used in developing our subcontracting goals:
The goals above were established with respect to companies from which the Contractor will purchase products for sale to the Mid-Atlantic Southern Zone facilities because purchasing of the food service products is the only area available for subcontracting under this contract. Doughtie's SYSCO Foodservices, Inc. purchases thousands of different products from various manufacturers that are large, small and women-owned, hub zone small business, and small and disadvantaged. The Contractor may purchase from small business concerns, small disadvantaged business concerns, hub zone small business, and/or small women-owned business concerns.

The Contractor will use reasonable, good faith efforts to meet the goals set forth above. Since we are unable at this time to identify the types and volume of the products to be purchased, a system, as outlined in this plan, has been developed to assist us in achieving our documentation and goal achievement.

Methods of Identifying Small Business Sources

In the formulation of our goals, a great deal of thought was given to how we might meet the aims proposed. We have contacted the National Small Business Administration for a listing of small, small disadvantaged, hub zone, and women-owned small business firms who manufacture institutional food service products. We have also talked with brokers who represent small, small disadvantaged, hub zone small business, and small women-owned food service manufacturers.

Outreach efforts will be made as follows:

- Contacts with minority and small business trade associations.
- Contact with business development organizations.
- Attendance at small and minority or women-owned business procurement conferences and trade fairs.
- The Contractor agrees to utilize the following sources to enhance its ability to source the small businesses needed to meet its goals:

- The new Government SBA Pro-Net web site.
- George Mason University PTAP, Entrepreneurship Center, Mentor-Protégé Program Office.
- The Procurement Marketing and Access Network, Pro-Net
- The National Minority Purchasing Council Vendor Information Service.
- The Research and Information Division of the Minority Business Development Agency in the Department of Commerce.
- Small and small disadvantaged business concerns trade associations.

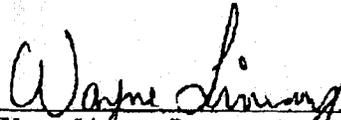
The Contractor, as part of our DSCP reporting requirements, will designate the number of business and dollar amount of product sold by code letter: L=Large, S=Small, SDB=Small Disadvantaged, WO=Women-Owned, HZ=Hub Zone, depicting the dollar value of items purchased in descending order. These reports will inform us of the high volume items the facility is purchasing so that we might try to source small, women-owned and/or small disadvantaged firms to supply those items to our company. The difficulty experienced is in sourcing small women-owned and/or small disadvantaged firms that manufacture food service products that are competitive with larger firms. This fact influenced our smaller goals for those two classifications.

We will initially try to utilize manufactures that we believe are small, small and disadvantaged, or small women-owned to provide the products we believe the Mid-Atlantic Southern Zone facilities will purchase. Thereafter, we intend to use the standard sample sign-off form to determine the manufacturer size and will try to source small women-owned and small disadvantaged businesses for some of the higher volume items.

Our plan does not anticipate counting indirect costs as part of our small business goal.

2. The following individual will administer the subcontracting program:

NAME: Mr. Wayne Livesay
 ADDRESS: Doughtie's SYSCO Foodservices, Inc.
 2410 Wesley St.
 Portsmouth, VA 23707
 PHONE: 757-399-2451
 TITLE: Program Account Executive Small Business Liaison Officer

SIGNATURE: 
 Wayne Livesay, Program Account Executive
 and Small Business Liaison Officer (SBLO)

SIGNATURE: 
 Steven C. Houfek, Senior Vice President

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This individual's specific duties, as they relate to the Contractor's subcontracting program, are as follows:

General overall responsibility for the Small, Small Disadvantaged, Hub Zone, and Women-Owned Small Business Subcontracting Plan and for monitoring performance relative to the contractual subcontracting requirements contained in this plan, including, but not limited to:

- Developing and maintaining lists of potential small, small disadvantaged, hub zone, and women-owned small business concerns from which products may be purchased.
- Developing business with small, small disadvantaged and women-owned small business concerns for products or services that they are capable of providing.
- Ensuring the establishment and maintenance of records of subcontract activity.
- Attending or arranging for attendance of Contractor representatives at business opportunity workshops, minority business enterprise seminars, trade fairs, etc.
- Monitoring attainment of proposed goals.
- Preparing and submitting periodic subcontracting reports required.
- Coordinating Contractor's activities during any compliance reviews by federal agencies.
- Coordinating Contractor's activities involving its small, small disadvantaged, and women-owned small business subcontracting program.

The following efforts will be taken to assure that small, small disadvantaged, hub zone, and women-owned small business concerns will have an equitable opportunity to compete for subcontracts. The following internal efforts will be made to guide and encourage Doughtie's SYSCO Foodservices, Inc. buyers:

- a) The Contractor will mentor small, small disadvantaged, hub zone, and women-owned small business firms on how to do business by demonstrating how to pack, size, develop, and ship the product required.
- b) The Contractor will provide additional help to those subcontractors, where required, in assisting them in competing for available subcontracts.

Doughtie's SYSCO Foodservices, Inc. agrees that the clause entitled "Utilization of Small, Small Disadvantaged, Hub Zone, Women-Owned Small Business Concerns" will be included in all subcontracts which offer further subcontracting opportunities.

Doughtie's SYSCO Foodservice, Inc. agrees to (i) Cooperate in any studies or surveys as may be required. (ii) Submit periodic reports in order to allow the government to determine the extent of compliance with the subcontracting plan. (iii) Submit SF294 and SF295 reports twice yearly. (iv) Will require where applicable, our subcontractor to complete forms SF294 and SF295.

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Doughtie's SYSCO Foodservices, Inc. agrees that it will maintain at least the following types of records to document compliance with this subcontracting plan (these records may be maintained on a plant-wide or company-wide basis unless otherwise indicated).

Doughtie's SYSCO Foodservices, Inc. will contact organizations in an attempt to locate sources that are small, small disadvantaged, hub zone, or women-owned small business concerns.

Doughtie's SYSCO Foodservices, Inc. will maintain records of any outreach efforts to contact (a) trade associations, (b) business development organizations, and (c) conferences and trade fairs to locate small, small disadvantaged and women-owned small business sources.

Records will be maintained where applicable of any subcontract solicitation resulting in an award of more than \$100,000 indicating:

- a) Whether small business concerns were solicited and if not, why not;
- b) Whether small disadvantaged business concerns were solicited and if not, why not;
- c) Whether women-owned small business concerns were solicited and if not, why not;
- d) Whether hub zone business concerns were solicited and if not, why not;
- e) If applicable, the reason award was not made to a small business concern.

Records will be maintained of internal guidance and encouragement provided to buyers through:

- a) Workshops, seminars, training, etc., and
- b) Monitoring performance to evaluate compliance with the program requirements.

Records will be maintained to support award data submitted to the Government, including the name, address, and business size of each subcontractor.

The effective period of this subcontracting plan is from the date of the award of the contract to this Contractor under the solicitation cited above through the termination date of such contract.

Doughtie's SYSCO Foodservices, Inc. understands that all vendors claiming to be a SDB or Hub Zone Small Business have to be certified by the SBA and listed in Pro-Net.

Mentoring Program

Doughtie's SYSCO Foodservices, Inc. will assist manufacturers that are small businesses (SBs), small disadvantaged businesses (SDBs), Hub Zone Small Business (HZs), and women-owned small business (WOSBs) who can provide products of the quality, specifications, cost, and other requirements of the DSCP customer. Some of the criteria for election of a possible SB, SDB, HZ, OR WOSB firm to mentor would be:

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- 1) The willingness of the firm to be mentored
- 2) The enthusiasm of the owner to alter its business style to accommodate selling to institutional distributors
- 3) The facility and equipment currently available to the manufacturer to enable it to produce high quality, cost efficient products
- 4) The current sanitation and pest control procedures utilized by the firm to insure wholesome, sanitary products
- 5) The location of and delivery equipment available to the manufacturer
- 6) The adequacy of financial resources to insure consistent production of the product(s)

If awarded this contract, Doughtie's SYSCO Foodservices, Inc. will enter into a mentoring arrangement with several small business, small disadvantaged, hub zone small business, and women-owned small business firms we now do business with and will use good faith efforts to pursue other firms to mentor. Once Doughtie's SYSCO Foodservices, Inc. selects a firm to mentor and the firm agrees to be mentored, the parties will enter into a written agreement. The written agreement between Doughtie's SYSCO Foodservices, Inc. and the mentored firm will include the following:

- 1) Whether the firm is a SB, SDB, HZ, OR WOSB firm
- 2) Our criteria for selecting the firm
- 3) Name(s), title(s), address, and phone number(s) for the firm, its owner, and managers
- 4) The type of agreement and the benefits that will arise for both firms
- 5) The responsibilities and duties attributable to the various managers on both parts
- 6) A description of the monitoring and assistance to be provided to the mentored company
- 7) A description of the assistance to be given to the mentored company in networking with other distributors

Doughtie's SYSCO Foodservices, Inc. will work diligently in continuing in its mentoring program and will investigate other mentoring candidates that can adequately provide products for use in this contract and which are SB, SDB, HZ, or WOSB firms that provide competitive prices, quality, and service. It is anticipated that the manufacturers mentored by one company will gain valuable knowledge and sophistication in the food service business, which will better enable them to sell products to communicate with and educate any mentored business in the following critical technical and management areas:

- 1) How distributors need products packaged and labeled
- 2) The product sizes normally utilized by institutional customers
- 3) The portion cost expected by most customers to facilitate sales.
- 4) The industry standards for quality brix, fill weights, fat contents, percent of solids, label nomenclature, and inspection requirements
- 5) Distributor ordering procedures, payment terms and use of brokers, product brochures and food show attendance to enhance sales.

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- 6) Delivery schedules, procedures, and insurance requirements for use of common carriers for "Less Than Containers" freight to out-of-state customers.
- 7) How EDI communication can assist the SB, SDB, HZ, and WOSB firms in streamlining the ordering process.

If the manufacturer performs at an acceptable level, Doughtie's SYSCO Foodservices, Inc. can give the manufacturer a reference to other distributors.



America's Leading Marketer of Quality Assured Foodservice Products

Rev 08/09/2000

COMPANY STATUS CERTIFICATION

Your firm is being used to supply goods for the DSCP Prime Vendor contract for the military bases in Southern Virginia. It is mandated by this contract to record sales of products by a business classification, regarding socioeconomic consideration.

Please put a 'x' in the space for the appropriate classification which your business qualifies.

- 1. **SMALL BUSINESS CONCERN** (as defined), as a concern, including its affiliates, that is independently owned and operated, not dominate in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.
- 2. **SMALL DISADVANTAGED BUSINESS CONCERN** (as defined) as a small business concern that: (1) Is at least 51% unconditionally owned by one or more individuals who are both socially and economically disadvantaged, or publicly owned business, having at least 51% of its stock unconditionally owned by one or more socially and economically disadvantaged individuals, and (2) Has its management and daily business controlled by one or more such individuals. This term also means a small business concern that is at least 51% unconditionally owned by an economically disadvantaged Indian tribe or Native Hawaiian organization, or a publicly owned business having at least 51% of its stock unconditionally owned by one or more of these entities, which has its management and daily business controlled by members of an economically disadvantaged Indian tribe or Native Hawaiian organization and which meets the requirements of 13 CFR Part 124.

Provide certification date from SBA ___/___/___

- 3. **WOMEN-OWNED SMALL BUSINESS CONCERN** (as defined) as a small business concern (1) which is at least 51% owned by one or more women or, in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more women.
- 4. **WOMEN OWNED BUSINESS CONCERN** (as defined) as a concern which is at least 51% owned by one or more women; or in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more women; and whose management and daily business operations are controlled by one or more women.
- 5. **HUBZONE SMALL BUSINESS CONCERN** (as defined) as a business listed on the date of this representation, on the List of Qualified HUBZONE SMALL BUSINESS CONCERNS maintained by the Small Business Administration, and no material change of ownership and control, principal place of ownership, or HUBZONE employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and it is ___ is not ___ a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(9)(I) of this provision is accurate for the HUBZONE small business concern or concerns that are participating in the joint venture. (The offeror shall enter the name or names of the HUBZONE small business concern or concerns that are participating in the joint venture: _____) Each HUBZONE small business concern participating in the joint venture shall submit a separate signed copy of the HUBZONE representation.

Provide certification date from the SBA ___/___/___

DOUGHTIE'S SYSCO FOOD SERVICES, INC.
P.O. Box 7229 • 2410 Wesley Street • Portsmouth, Virginia 23707-1717 • 757-399-2451 • 800-234-2461

DOUGHTIE'S-SYSCO FOOD SERVICES, INC.**INVOICING:**

- Each shipment shall be accompanied by three (3) copies of the invoice (an original plus two (2) copies). The receiving official should retain a copy of the invoice at the customer's location. The original invoice shall be returned to the prime vendor.
- The contractor must submit two (2) copies of the invoice, the original signed invoice, and a copy, to the Defense Finance and Account Service (DFAS) in Columbus, Ohio for payment. The address is noted on Page 1, Block 18a, of the contract.
- The following address must appear in the "Bill To" or "Payment Will be Made By" block of the contractor's invoice:

**DFAS-Columbus Center
ATTN: DFAS-CO-SEP
P.O. Box 182317
Columbus, OH 43218**

- Each invoice shall contain sufficient data for billing purposes. This includes, but is not limited to:
 1. Contract Number, Call or Delivery Order Number, and Purchase Order Number;
 2. DODAAC;
 3. Contract line listed in numerical sequence;
 4. Item nomenclature;
 5. Clearly identified and annotated changes on all copies; and
 6. Total dollar value on each invoice (reflecting changes to the shipment, if applicable).

In the near future, Doughtie's Sysco will invoice utilizing the electronic invoicing method. Doughtie's will commence transmitting 810 transactions within 10 days upon notification by the Government representative.

Point of Contact for Payment Issues at Doughtie's Sysco:

**Betty Brown
757-399-2451**