

<b>SOLICITATION/CONTRACT ORDER FOR COMMERCIAL ITEMS</b> <i>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</i>				1. REQUISITION NUMBER <b>VARIOUS</b>		PAGE 1 OF <b>5</b>		
2. CONTRACT NO. <b>SP0300-00-D-1101</b>		3. AWARD/EFFECTIVE DATE <b>01 APR 00</b>	4. ORDER NUMBER		5. SOLICITATION NUMBER <b>SP0300-99-R-8922</b>		6. SOLICITATION ISSUE DATE <b>24 JAN 00</b>	
7. FOR SOLICITATION INFORMATION CALL:		8. NAME <b>DIANE DISILVESTRO</b>			9. TELEPHONE NUMBER (No collect calls) <b>(215) 737-7481</b>		10. OFFER DUE DATE/LOCAL TIME	
9. ISSUED BY <b>DEFENSE LOGISTICS AGENCY DEFENSE SUPPLY CENTER, PHILADELPHIA 700 ROBBINS AVENUE PHILADELPHIA, PA 19111-5092</b>			CODE <b>SP0300</b>		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: X FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADY. BUSINESS <input type="checkbox"/> N/A) SIC: SIZE STANDARD:		12. DISCOUNT TERMS <input type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. THIS ACQUISITION IS <input type="checkbox"/> RFO <input type="checkbox"/> IFB <input type="checkbox"/> RFP	
15. DELIVER TO <b>SEE SCHEDULE FOR VARIOUS DESTINATIONS</b>			CODE		18. ADMINISTERED BY <b>DIRECTORATE OF SUBSISTENCE - CONTR &amp; PROD DIV. DSCP, 700 ROBBINS AVE., PHILA., PA 19111-5092</b>			
17a. CONTRACTOR/OFFEROR <b>PEPSI-COLA COMPANY 700 ANDERSON HILL ROAD PURCHASE, NY 10577 TELEPHONE NO. (914) 253-2514</b>			CODE <b>01BML7</b> FACILITY CODE		18a. PAYMENT WILL BE MADE BY <b>DFAS - COLUMBUS CENTER DFAS-CO-SES P.O. BOX 182317 COLUMBUS, OH 43218-6260</b>			
<input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER			18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM					
19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES				21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	<b>BEVERAGE BASE, BAG-IN-THE-BOX, VARIOUS FLAVORS, FOR MILITARY AND NON-DOD INSTALLATIONS IN CONUS, ALASKA, HAWAII AND GUAM AND NAVAL SHIPS AT PORT. ORDERING PERIOD: 1 YEAR: 01APR00 - 31MAR01</b>							
<i>(Attach Additional Sheets as Necessary)</i>								
25. ACCOUNTING AND APPROPRIATION DATA						26. TOTAL AWARD AMOUNT (For Govt. Use Only) <b>ESTIMATED: \$3,630,000.00</b>		
<input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA						<input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED		
<input checked="" type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA						<input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED		
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN _____ COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.						29. AWARD OF CONTRACT: REFERENCE <b>SP0300-99-R-8922</b> OFFER DATED <b>06 MAR 00</b> . YOUR OFFER ON SOLICITATION (BLOCK <input checked="" type="checkbox"/> ), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:		
30a. SIGNATURE OF OFFEROR/CONTRACTOR				31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) <i>Diane Orapallo</i>				
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)			30c. DATE SIGNED	31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) <b>DIANE ORAPALLO</b>		31c. DATE SIGNED <b>3-31-00</b>		
32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED				33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		34. VOUCHER NUMBER	35. AMOUNT VERIFIED CORRECT FOR	
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE			32c. DATE SIGNED	36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		37. CHECK NUMBER		
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT.				38. S/R ACCOUNT NUMBER		38. S/R VOUCHER NUMBER	40. PAID BY	
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER				41c. DATE SIGNED	42a. RECEIVED BY (Print)			
					42b. RECEIVED AT (Location)			
					42c. DATE REC'D (YY/MM/DD)			

SP0300-00-D-1101

PEPSI COLA COMPANY

SUPPLIES OR SERVICES

LSN:

8960-01-E19-0434 Beverage Base, liquid, cherry cola sweetened, (Wild Cherry Pepsi)  
5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

- |  |                                 |
|--|---------------------------------|
| 1. Military Installations in the Continental United States:                  | Unit Price: (Per Gallon) \$4.45 |
| 2. Military Installations in Alaska:   | Unit Price: (Per Gallon) \$5.60 |
| 3. Military Installations in Hawaii:   | Unit Price: (Per Gallon) \$5.60 |
| 4. Military Installations in Guam:   | Unit Price: (Per Gallon) \$5.60 |
| 5. Naval Ships at Ports in the Continental United States:                    | Unit Price: (Per Gallon) \$4.60 |
| 6. Non-Department of Defense Installations in the Continental United States: | Unit Price: (Per Gallon) \$4.60 |

LSN:

8960-01-E19-0437 Beverage Base, liquid, cola, sweetened, (Pepsi-Cola),  
5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

- |   |                                 |
|---|---------------------------------|
| 7. Military Installations in the Continental United States:                   | Unit Price: (Per Gallon) \$4.45 |
| 8. Military Installations in Alaska:  | Unit Price: (Per Gallon) \$5.60 |
| 9. Military Installations in Hawaii:  | Unit Price: (Per Gallon) \$5.60 |
| 10. Military Installations in Guam:   | Unit Price: (Per Gallon) \$5.60 |
| 11. Naval Ships at Ports in the Continental United States:                    | Unit Price: (Per Gallon) \$4.60 |
| 12. Non-Department of Defense Installations in the Continental United States: | Unit Price: (Per Gallon) \$4.60 |

LSN:

8960-01-E19-0444 Beverage Base, liquid, lemon-lime, sweetened, (Lemon-Lime Slice or Storm) 5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

- |  |                                 |
|--|---------------------------------|
| 13. Military Installations in the Continental United States: | Unit Price: (Per Gallon) \$4.45 |
| 14. Military Installations in Alaska:                        | Unit Price: (Per Gallon) \$5.60 |
| 15. Military Installations in Hawaii:                        | Unit Price: (Per Gallon) \$5.60 |
| 16. Military Installations in Guam:                          | Unit Price: (Per Gallon) \$5.60 |

SP0300-00-D-1101

PEPSI COLA COMPANY

17. Naval Ships at Ports in the Continental United States: Unit Price: (Per Gallon) \$4.60

18. Non-Department of Defense Installations in the Continental United States: Unit Price: (Per Gallon) \$4.60

LSN:

8960-01-E19-0448 Beverage Base, liquid, orange, sweetened, (Orange Slice)  
5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

19. Military Installations in the Continental United States: Unit Price: (Per Gallon) \$4.45

20. Military Installations in Alaska: Unit Price: (Per Gallon) \$5.60

21. Military Installations in Hawaii: Unit Price: (Per Gallon) \$5.60

22. Military Installations in Guam: Unit Price: (Per Gallon) \$5.60

23. Naval Ships at Ports in the Continental United States: Unit Price: (Per Gallon) \$4.60

24. Non-Department of Defense Installations in the Continental United States Unit Price: (Per Gallon) \$4.60

LSN:

8960-01-E19-0467 Beverage Base, liquid, orange-lemon, sweetened, (Mountain Dew)  
5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

25. Military Installations in the Continental United States: Unit Price: (Per Gallon) \$4.45

26. Military Installations in Alaska: Unit Price: (Per Gallon) \$5.60

27. Military Installations in Hawaii: Unit Price: (Per Gallon) \$5.60

28. Military Installations in Guam: Unit Price: (Per Gallon) \$5.60

29. Naval Ships at Ports in the Continental United States: Unit Price: (Per Gallon) \$4.60

30. Non-Department of Defense Installations in the Continental United States Unit Price: (Per Gallon) \$4.60

LSN:

8960-01-E19-0450 Beverage Base, liquid, root beer, (Mug Root Beer)  
5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

31. Military Installations in the Continental United States: Unit Price: (Per Gallon) \$4.45

32. Military Installations in Alaska: Unit Price: (Per Gallon) \$5.60

SP0300-00-D-1101

PEPSI COLA COMPANY

- |  |                                 |
|--|---------------------------------|
| 33. Military Installations in Hawaii:  | Unit Price: (Per Gallon) \$5.60 |
| 34. Military Installations in Guam:  | Unit Price: (Per Gallon) \$5.60 |
| 35. Naval Ships at Ports in the Continental United States:                   | Unit Price: (Per Gallon) \$4.60 |
| 36. Non-Department of Defense Installations in the Continental United States | Unit Price: (Per Gallon) \$4.60 |

LSN:

8960-01-E19-0454

Beverage Base, liquid, cola flavored, sugar free, (with aspartame) (Diet Pepsi, Pepsi One) 5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

- |  |                                 |
|--|---------------------------------|
| 37. Military Installations in the Continental United States:                 | Unit Price: (Per Gallon) \$4.45 |
| 38. Military Installations in Alaska:  | Unit Price: (Per Gallon) \$5.60 |
| 39. Military Installations in Hawaii:  | Unit Price: (Per Gallon) \$5.60 |
| 40. Military Installations in Guam:  | Unit Price: (Per Gallon) \$5.60 |
| 41. Naval Ships at Ports in the Continental United States:                   | Unit Price: (Per Gallon) \$4.60 |
| 42. Non-Department of Defense Installations in the Continental United States | Unit Price: (Per Gallon) \$4.60 |

LSN:

8960-01-E19-0457

Beverage Base, liquid, lemon-lime flavor, sugar free, (with aspartame) (Diet Lemon-Lime Slice or Diet Storm) 5 gal (18.297l) bag-in-box, for use w/carbonated beverage dispensers

- |  |                                 |
|--|---------------------------------|
| 43. Military Installations in the Continental United States:                 | Unit Price: (Per Gallon) \$4.45 |
| 44. Military Installations in Alaska:  | Unit Price: (Per Gallon) \$5.60 |
| 45. Military Installations in Hawaii:  | Unit Price: (Per Gallon) \$5.60 |
| 46. Military Installations in Guam:  | Unit Price: (Per Gallon) \$5.60 |
| 47. Naval Ships at Ports in the Continental United States:                   | Unit Price: (Per Gallon) \$4.60 |
| 48. Non-Department of Defense Installations in the Continental United States | Unit Price: (Per Gallon) \$4.60 |

SP0300-00-D-1101

PEPSI COLA COMPANY

LSN:

8955-01-E11-3448 Beverage Base, Ice tea, concentrated sweetened, (Lipton Sweetened Tea)  
3 gal, (11.356 l) Bag-in-Box for use in a post-mix dispenser

- |   |                                 |
|---|---------------------------------|
| 49. Military Installations in the Continental United States:                    | Unit Price: (Per Gallon) \$4.45 |
| 50. Military Installations in Alaska:   | Unit Price: (Per Gallon) \$5.60 |
| 51. Military Installations in Hawaii:   | Unit Price: (Per Gallon) \$5.60 |
| 52. Military Installations in Guam:   | Unit Price: (Per Gallon) \$5.60 |
| 53. Naval Ships at Ports in the Continental United States:                      | Unit Price: (Per Gallon) \$4.60 |
| 54. Non-Department of Defense Installations in the<br>Continental United States | Unit Price: (Per Gallon) \$4.60 |

LSN:

8955-01-E11-3450 Beverage Base, Ice tea, concentrated unsweetened, (Lipton Unsweetened  
Tea) 3 gal, (11.356 l) Bag-in-Box for use in a post-mix dispenser

- |   |                                 |
|---|---------------------------------|
| 55. Military Installations in the Continental United States:                    | Unit Price: (Per Gallon) \$4.45 |
| 56. Military Installations in Alaska:   | Unit Price: (Per Gallon) \$5.60 |
| 57. Military Installations in Hawaii:   | Unit Price: (Per Gallon) \$5.60 |
| 58. Military Installations in Guam:   | Unit Price: (Per Gallon) \$5.60 |
| 59. Naval Ships at Ports in the Continental United States:                      | Unit Price: (Per Gallon) \$4.60 |
| 60. Non-Department of Defense Installations in the<br>Continental United States | Unit Price: (Per Gallon) \$4.60 |

*Guaranteed Minimum: \$10,000.00 per contract year.*